

# NOTICE

Please note that this bid from Incare Technologies Inc's for OOT20\*4 was received at the Purchasing Division office prior to the established bid opening date and time on June 8, 2020 as noted on the coversheet of the electronic bid, but did not load properly at the public bid opening. This bid has since been loaded and is now posted.



Guy Nisbet  
Buyer Supervisor



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 2

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 725221

Procurement Type: Central Purchase Order

Vendor ID: VS000016714



Legal Name: INCARE TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$720,890.80

Response Date: 06/02/2020



Response Time: 14:50

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2000000004

Published Date: 5/22/20

Close Date: 6/8/20

Close Time: 13:30

Status: Closed

Solicitation Description: NETWK Infrastructure EQPT for Data Center 2.0 (OT19103)



Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 725221

**Solicitation Description :** NETWK Infrastructure EQPT for Data Center 2.0 (OT19103)

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-06-08 13:30:00	SR 0231 ESR06022000000007189	1

VENDOR
VS0000016714 INCARE TECHNOLOGIES INC

**Solicitation Number:** CRFQ 0231 OOT2000000004

**Total Bid :** \$720,890.80      **Response Date:** 2020-06-02      **Response Time:** 14:50:33

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Jessica S Chambers  
 (304) 558-0246  
 jessica.s.chambers@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Overall Total Cost for Network Infrastructure Equip.	1.00000	EA	\$720,890.800000	\$720,890.80

Comm Code	Manufacturer	Specification	Model #
43221700			

**Extended Description :** Overall Total Cost for Networking Infrastructure Equipment for Data Center 2.0. per the attached Exhibit A Pricing Page.  
For further details, see attached specifications.



**InCare**  
TECHNOLOGIES

**InCare Technologies**  
600 Lakeshore Parkway  
Birmingham, AL 35209  
Phone: 205-277-2273  
FAX: 205-941-1934  
[www.InCare360.com](http://www.InCare360.com)

**Quote#** ICTQ42747  
**Date:** 5/29/2020  
**Account Exec:** Barry Stracner  
**Exec Phone:**  
**Exec Email:** bstracner@incare360.com

**Quoted To:**

State of West Virginia  
Jessica Chambers  
2019 Washington St E  
Charleston, WV 25305  
United States

**Ship To:**

State of West Virginia  
Jessica Chambers  
2019 Washington St E  
Charleston, WV 25305  
United States

(304) 558-0246

Here is the quote you requested.

Ln #	Qty	Description	Part #	Unit Price	Ext. Price
1	4	Cisco ASR1002-HX Router - 9 Slots - 10 Gigabit Ethernet - Rack-mountable	ASR1002-HX	\$85,228.70	\$340,914.80
2	4	ASR1k-WAN Aggregation with or without Cr	ASR1K-WAN-AG GR	\$0.00	\$0.00
3	4	Cisco ASR 1000 IPB to AIS Upgrade Paper PAK	SLASR1-AES	\$7,908.30	\$31,633.20
4	4	Cisco Cisco SMARTnet Extended Service - Services - 8 x 5 Next Business Day - Replacement - Maintenance - Physical Service	CON-SNT-SLASR 1AM	\$730.00	\$2,920.00
5	16	Cisco 10GBASE-SR SFP+ Transceiver - For Data Networking, Optical Network10	SFP-10G-SR	\$652.90	\$10,446.40
6	4	Cisco 16GB DDR3 SDRAM Memory Module - For Router - 16 GB (2 x 8 GB) DDR3 SDRAM - ECC - 240-pin - DIMM	M-ASR1002HX-16 GB	\$0.00	\$0.00
7	4	Cisco Blank Faceplate for NIM Slot on Cisco ISR4400	NIM-BLANK	\$0.00	\$0.00
8	4	Cisco Blank Filler Plate	EPA-BLANK	\$0.00	\$0.00
9	4	UNIVERSAL	SASR1KHXX9-16 9	\$0.00	\$0.00
10	8	Cisco Power Module	ASR1000X-AC-75 0W	\$0.00	\$0.00
11	8	Cisco Standard Power Cord	CAB-AC=	\$0.00	\$0.00
12	8	ASR1000-HX Built-In 10GE 2-port License	FLSA1-HX-2X10G E	\$8,857.30	\$70,858.40
13	8	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-FLSA1 LHX	\$817.60	\$6,540.80
14	8	ASR1000-HX BUILTIN 1GE 2PT LIC	FLSA1-HX-2X1G E	\$949.00	\$7,592.00
15	8	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-FLSA1 FHX	\$87.60	\$700.80
16	4	Cisco SFP (mini-GBIC) Module - 1 x 1000Base-SX	GLC-SX-MMD	\$327.70	\$1,310.80
17	4	Cisco SFP (mini-GBIC) Transceiver Module - For Data Networking - 1 RJ-45 1000Base-T Network LAN - Twisted		\$298.00	\$1,192.00

		PairGigabit Ethernet - 1000Base-T	GLC-TE		
18	4	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-ASR10 2HX	\$7,265.70	\$29,062.80
19	1	2XNEXUS 9336C-FX2 W/ 8X 100G OPTICS	N9K-C9336C-FX2 -B2	\$45,571.90	\$45,571.90
20	1	Cisco Systems : Nexus 9336C-FX2 bundle PID	N9K-C9336C-FX2 -B	\$0.00	\$0.00
21	1	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-N9336 FB	\$1,288.00	\$1,288.00
22	1	Nexus 9500 9300 3000 Base NX-OS Softwa	NXOS-9.2.3	\$0.00	\$0.00
23	3	NEXUS 3K/9K FIX ACCY KIT 1RU FRONT REAR	NXK-ACC-KIT-1R U=	\$0.00	\$0.00
24	2	Cisco Cooling Module	NXA-FAN-65CFM -PE	\$0.00	\$0.00
25	2	NEXUS AC 1100W PSU - PORT SIDE EXHAUST	NXA-PAC-1100W -PE2	\$0.00	\$0.00
26	2	Cisco Standard Power Cord - 125V AC	CAB-9K12A-NA=	\$0.00	\$0.00
27	1	PID TO SELECT QSFP-100G-SR-BD OPTIC BDL	NXK-PICK-BIDI	\$0.00	\$0.00
28	4	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$0.00	\$0.00
29	1	Cisco Systems : Nexus 9336C-FX2 bundle PID	N9K-C9336C-FX2 -B	\$0.00	\$0.00
30	1	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-N9336 FB	\$1,288.00	\$1,288.00
31	1	Nexus 9500 9300 3000 Base NX-OS Softwa	NXOS-9.2.3	\$0.00	\$0.00
32	1	NEXUS 3K/9K FIX ACCY KIT 1RU FRONT REAR	NXK-ACC-KIT-1R U=	\$0.00	\$0.00
33	3	Cisco Cooling Module	NXA-FAN-65CFM -PE	\$0.00	\$0.00
34	2	NEXUS AC 1100W PSU - PORT SIDE EXHAUST	NXA-PAC-1100W -PE2	\$0.00	\$0.00
35	2	Cisco Standard Power Cord - 125V AC	CAB-9K12A-NA=	\$0.00	\$0.00
36	1	PID TO SELECT QSFP-100G-SR-BD OPTIC BDL	NXK-PICK-BIDI	\$0.00	\$0.00
37	4	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$0.00	\$0.00
38	1	Cisco NX-OS Enhanced Layer 3 - License - 1 License	N93-LAN1K9	\$5,061.40	\$5,061.40
39	1	Cisco Software Support (SWSS) - Service - 24 x 7 - Maintenance - Electronic Service	CON-ECMU-N93L AN	\$404.60	\$404.60
40	1	Cisco 100GBASE-CR4 QSFP Passive Copper Cable, 1-meter - 3.28 ft QSFP Network Cable for Network Device - First End: 1 x QSFP Network - Second End: 1 x QSFP Network - 100 Gbit/s	QSFP-100G-CU1 M	\$205.60	\$205.60
41	1	SNTC-8X5XNBD	CON-SNT-N9336 FB2	\$0.00	\$0.00
42	2	Cisco Nexus 93180YC-EX Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable - 1 Year Limited Warranty	N9K-C93180-EX- B24C	\$40,236.90	\$80,473.80
43	2	Cisco Nexus 93180YC-EX bundle PID	N9K-C93180YC-E X-B	\$0.00	\$0.00

44	2	Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - Electronic and Physical Service	CON-SNT-93180 YBN	\$988.90	\$1,977.80
45	2	PID TO SELECT QSFP-100G-SR-BD OPTIC BDL	NXK-PICK-BIDI	\$0.00	\$0.00
46	8	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$0.00	\$0.00
47	4	Cisco Power Supply	NXA-PAC-650W- PE	\$0.00	\$0.00
48	8	Cisco Cooling Fan - 1	NXA-FAN-30CFM -F=	\$0.00	\$0.00
49	2	Cisco Systems : Nexus 93180YC-EX bundle PID	N9K-C93180YC-E X-B	\$0.00	\$0.00
50	2	Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - Electronic and Physical Service	CON-SNT-93180 YBN	\$988.90	\$1,977.80
51	2	PID TO SELECT QSFP-100G-SR-BD OPTIC BDL	NXK-PICK-BIDI	\$0.00	\$0.00
52	8	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$0.00	\$0.00
53	4	Cisco Power Supply	NXA-PAC-650W- PE	\$0.00	\$0.00
54	8	Cisco Cooling Fan - 1	NXA-FAN-30CFM -F=	\$0.00	\$0.00
55	2	Cisco Network Accessory Kit	N3K-C3064-ACC- KIT	\$0.00	\$0.00
56	4	Cisco Standard Power Cord - 125V AC	CAB-9K12A-NA=	\$0.00	\$0.00
57	2	Cisco Network Accessory Kit	N3K-C3064-ACC- KIT	\$0.00	\$0.00
58	4	Cisco Standard Power Cord - 125V AC	CAB-9K12A-NA=	\$0.00	\$0.00
59	2	Nexus 9500 9300 3000 Base NX-OS Softwa	NXOS-9.3.3	\$0.00	\$0.00
60	2	Nexus 9500 9300 3000 Base NX-OS Softwa	NXOS-9.3.3	\$0.00	\$0.00
61	2	SNTC-8X5XNBD 2XNEXUS 93180YC-EX W/ 4X QS	CON-SNT-93180 B24	\$0.00	\$0.00
62	1	Cisco Nexus 93108TC-EX Switch - 48 Ports - Manageable - 3 Layer Supported - Modular - Optical Fiber, Twisted Pair - 1U High - Rack-mountable - 1 Year Limited Warranty	N9K-C93108-EX- B24C	\$38,567.50	\$38,567.50
63	1	Cisco Nexus 93108TC-EX bundle PID	N9K-C93108TC-E X-B	\$0.00	\$0.00
64	1	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-93108 TBN	\$988.00	\$988.00
65	1	PID TO SELECT QSFP-100G-SR-BD OPTIC BDL	NXK-PICK-BIDI	\$0.00	\$0.00
66	4	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$0.00	\$0.00
67	2	Cisco Standard Power Cord - 125V AC	CAB-9K12A-NA=	\$0.00	\$0.00
68	2	Cisco Power Supply	NXA-PAC-650W- PE	\$0.00	\$0.00
69	1	Cisco Nexus 93108TC-EX bundle PID	N9K-C93108TC-E X-B	\$0.00	\$0.00
70	1	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service	CON-SNT-93108 TBN	\$988.00	\$988.00



71	1	PID TO SELECT QSFP-100G-SR-BD OPTIC BDL	NXK-PICK-BIDI	\$0.00	\$0.00
72	4	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$0.00	\$0.00
73	2	Cisco Power Supply	NXA-PAC-650W-PE	\$0.00	\$0.00
74	1	Nexus 9500 9300 3000 Base NX-OS Softwa	NXOS-9.2.3	\$0.00	\$0.00
75	1	Cisco Network Accessory Kit	N3K-C3064-ACC-KIT	\$0.00	\$0.00
76	2	Cisco Standard Power Cord - 125V AC	CAB-9K12A-NA=	\$0.00	\$0.00
77	1	Nexus 9500 9300 3000 Base NX-OS Softwa	NXOS-9.2.3	\$0.00	\$0.00
78	1	Cisco Network Accessory Kit	N3K-C3064-ACC-KIT	\$0.00	\$0.00
79	4	Cisco Cooling Fan - 1	NXA-FAN-30CFM-F=	\$0.00	\$0.00
80	4	Cisco Cooling Fan - 1	NXA-FAN-30CFM-F=	\$0.00	\$0.00
81	16	Cisco QSFP Module - For Data Networking, Optical Network - 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X	QSFP-40/100-SR BD=	\$1,451.90	\$23,230.40
82	160	Cisco Prepaid Training Credit - 1 Year - On-site - Technical	TRN-CLC-004	\$98.10	\$15,696.00
83	1	CISCO SFS DCN CONSULTING	AS-DCN-CNSLT	\$0.00	\$0.00

SubTotal	\$720,890.80
Est. Sales Tax	Not Included
Shipping	\$0.00
<b>Total</b>	<b>\$720,890.80</b>

Please contact me if I can be of further assistance.

**Acceptance Signature:** \_\_\_\_\_  
**Jessica Chambers**

**Date:** \_\_\_\_\_

**Purchase Order:** \_\_\_\_\_

Prices subject to change – Prices based upon total purchase – all delivery, training or consulting services to be billed at published rates. See InCare's warranty policy as stated in the new customer agreement for details. InCare specifically disclaims any and all warranties, express or implied, including but not limited to warranties regarding licensed products. InCare shall not be liable for any loss of profits, business, goodwill, data or interruption of business, nor for incidental or consequential merchantability. Minimum 15% restocking fee with original packaging.

**EXHIBIT A – Pricing Page and Equipment List  
Networking Infrastructure for Data Center 2.0 - OT19103**

**Note to Vendors: The Pricing Page is locked. Only the column for Unit Cost is unlocked.**

Section	Part Number	Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
<b>Equipment</b>							
3.1.1	ASR1002-HX	Contract Item #1 - Cisco ASR Routers, (Cisco ASR1002-HX System, 4x10GE+4x1GE, 2xP/S, optional crypto) or Equal		EA	4	\$ 85,228.70	\$ 340,914.80
2.0.0.2.1	ASR1K-WAN-AGGR	ASR1k-WAN Aggregation with or without Crypto - tracking only, or equal		EA	4	\$ -	\$ -
2.0.0.2.2	SLASR1-AES	Cisco ASR 1000 Advanced Enterprise Services License, or Equal		EA	4	\$ 7,908.30	\$ 31,633.20
2.0.0.2.3	SFP-10G-SR	10GBASE-SR SFP Module, or equal		EA	16	\$ 652.90	\$ 10,446.40
2.0.0.2.4	M-ASR1002HX-16GB	Cisco ASR1002-HX 16GB DRAM, or Equal		EA	4		\$ -
2.0.0.2.5	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400, or Equal		EA	4		\$ -
2.0.0.2.6	EPA-BLANK	Ethernet Port Adapter (EPA) Blank Cover, or equal		EA	4		\$ -
2.0.0.2.7	SASR1KHXX9-169	UNIVERSAL, or equal		EA	4		\$ -
2.0.0.2.8	ASR1000X-AC-750W	Cisco ASR1000-HX 750W AC Power Supply, or Equal		EA	8		\$ -
2.0.0.2.9	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m, Or Equal		EA	8		\$ -
2.0.0.2.10	FLSA1-HX-2X10GE	ASR1000-HX Built-In 10GE 2-port License, or Equal		EA	8	\$ 8,857.30	\$ 70,858.40
2.0.0.2.11	FLSA1-HX-2X1GE	ASR1000-HX Built-In 1GE 2-port License, or Equal		EA	8	\$ 949.00	\$ 7,592.00
2.0.0.2.12	GLC-SX-MMD	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM, or Equal		EA	4	\$ 327.70	\$ 1,310.80
2.0.0.2.13	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire, or Equal		EA	4	\$ 298.00	\$ 1,192.00
3.1.2	N9K-C9336C-FX2-B2	Contract Item #2 - Cisco 2xNexus Core Switches 9336C-FX2, (2xNexus 9336C-FX2 w/ 8x 100G Optics) or Equal		EA	1	\$ 45,571.90	\$ 45,571.90
3.1.2.3.1	N9K-C9336C-FX2-B	Nexus 9336C-FX2 bundle PID, or Equal		EA	1		\$ -
3.1.2.3.2	NXOS-9.2.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.3, or Equal		EA	1		\$ -

3.1.2.3.3	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal, or Equal		EA	1		\$	-
3.1.2.3.4	NXA-FAN-65CFM-PE	Nexus Fan, 65CFM, port side exhaust airflow, or Equal		EA	3		\$	-
3.1.2.3.5	NXA-PAC-1100W-PE2	Nexus AC 1100W PSU - Port Side Exhaust, or Equal		EA	2		\$	-
3.1.2.3.6	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America, or Equal		EA	2		\$	-
3.1.2.3.7	NXK-PICK-BIDI	PID to select QSFP-100G-SR-BD Optic in the bundle, or Equal		EA	1		\$	-
3.1.2.3.8	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF, or Equal		EA	4		\$	-
3.1.2.3.9	N9K-C9336C-FX2-B	Nexus 9336C-FX2 bundle PID, or Equal		EA	1		\$	-
3.1.2.3.10	NXOS-9.2.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.3, or Equal		EA	1		\$	-
3.1.2.3.11	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal, or Equal		EA	1		\$	-
3.1.2.3.12	NXA-FAN-65CFM-PE	Nexus Fan, 65CFM, port side exhaust airflow, or Equal		EA	3		\$	-
3.1.2.3.13	NXA-PAC-1100W-PE2	Nexus AC 1100W PSU - Port Side Exhaust, or Equal		EA	2		\$	-
3.1.2.3.14	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America, or Equal		EA	2		\$	-
3.1.2.3.15	NXK-PICK-BIDI	PID to select QSFP-100G-SR-BD Optic in the bundle, or Equal		EA	1		\$	-
3.1.2.3.16	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF, or Equal		EA	4		\$	-
3.1.2.3.17	N93-LAN1K9	LAN Enterprise License for Nexus 9300 Platform, or Equal		EA	1	\$	5,061.40	\$ 5,061.40
3.1.2.3.18	CON-ECMU-N93LAN	SWSS UPGRADES LAN Enterprise License for Nexus 9300 Pl, or Equal		EA	1	\$	404.60	\$ 404.60
3.1.2.3.19	N93-LAN1K9	LAN Enterprise License for Nexus 9300 Platform, or Equal		EA	1		\$	-
3.1.2.3.20	CON-ECMU-N93LAN	SWSS UPGRADES LAN Enterprise License for Nexus 9300 Pl, or Equal		EA	1		\$	-
3.1.2.3.21	QSFP-100G-CU1M	100GBASE-CR4 Passive Copper Cable, 1m, or Equal		EA	1	\$	205.60	\$ 205.60
3.1.3	<b>N9K-C93180-EX-B24C</b>	<b>Contract Item #3 - Cisco 2xNexus Top of Rack SFP+ Switches, Cisco 93180YC-EX, (2xNexus 93180YC-EX w/ 8x 100G Optics) or Equal</b>		EA	2	\$	40,236.90	\$ 80,473.80

3.1.3.3.1	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID, or Equal		EA	2		\$	-
3.1.3.3.2	NXK-PICK-BIDI	PID to select QSFP-100G-SR-BD Optic in the bundle, or Equal		EA	2		\$	-
3.1.3.3.3	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF, or Equal		EA	8		\$	-
3.1.3.3.4	NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust, or Equal		EA	4		\$	-
3.1.3.3.5	NXA-FAN-30CFM-F	Nexus 2K/3K/9K Single Fan, port side exhaust airflow, or Equal		EA	8		\$	-
3.1.3.3.6	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID, or Equal		EA	2		\$	-
3.1.3.3.7	NXK-PICK-BIDI	PID to select QSFP-100G-SR-BD Optic in the bundle, or Equal		EA	2		\$	-
3.1.3.3.8	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF, or Equal		EA	8		\$	-
3.1.3.3.9	NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust, or Equal		EA	4		\$	-
3.1.3.3.10	NXA-FAN-30CFM-F	Nexus 2K/3K/9K Single Fan, port side exhaust airflow, or Equal		EA	8		\$	-
3.1.3.3.11	NXOS-9.2.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.3, or Equal		EA	2		\$	-
3.1.3.3.12	N3K-C3064-ACC-KIT	Nexus 3K/9K Fixed Accessory Kit, or Equal		EA	2		\$	-
3.1.3.3.13	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America, or Equal		EA	4		\$	-
3.1.3.3.14	NXOS-9.2.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.3, or Equal		EA	2		\$	-
3.1.3.3.15	N3K-C3064-ACC-KIT	Nexus 3K/9K Fixed Accessory Kit, or Equal		EA	2		\$	-
3.1.3.3.16	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America, or Equal		EA	4		\$	-
3.1.4	<b>N9K-C93108-EX-B24C</b>	<b>Contract Item #4 - Cisco 2xNexus Top of Rack 10GBase-T Switch, Cisco 93108TC-EX, (2xNexus 93108TC-EX w/ 8x 100G Optics), or Equal</b>		EA	1	\$ 38,567.50	\$	38,567.50
3.1.4.4.1	N9K-C93108TC-EX-B	Nexus 93108TC-EX bundle PID, or Equal		EA	1		\$	-
3.1.4.4.2	NXK-PICK-BIDI	PID to select QSFP-100G-SR-BD Optic in the bundle, or Equal		EA	1		\$	-
3.1.4.4.3	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF, or Equal		EA	4		\$	-

3.1.4.4.4	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America, or Equal		EA	2		\$	-
3.1.4.4.5	NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust, or Equal		EA	2		\$	-
3.1.4.4.6	N9K-C93108TC-EX-B	Nexus 93108TC-EX bundle PID, or Equal		EA	1		\$	-
3.1.4.4.7	NXK-PICK-BIDI	PID to select QSFP-100G-SR-BD Optic in the bundle, or Equal		EA	1		\$	-
3.1.4.4.8	QSFP-40/100-SRBD	100G and 40GBASE SR-BIDI QSFP Transceiver, LC, 100m OM4 MMF, or Equal		EA	4		\$	-
3.1.4.4.9	NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust, or Equal		EA	2		\$	-
3.1.4.4.10	NXOS-9.2.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.3, or Equal		EA	1		\$	-
3.1.4.4.11	N3K-C3064-ACC-KIT	Nexus 3K/9K Fixed Accessory Kit, or Equal		EA	1		\$	-
3.1.4.4.12	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America, or Equal		EA	2		\$	-
3.1.4.4.13	NXOS-9.2.3	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.3, or Equal		EA	1		\$	-
3.1.4.4.14	N3K-C3064-ACC-KIT	Nexus 3K/9K Fixed Accessory Kit, or Equal		EA	1		\$	-
3.1.4.4.15	NXA-FAN-30CFM-F	Nexus 2K/3K/9K Single Fan, port side exhaust airflow, or Equal		EA	4		\$	-
3.1.4.4.16	NXA-FAN-30CFM-F	Nexus 2K/3K/9K Single Fan, port side exhaust airflow, or Equal		EA	4		\$	-
3.1.5	<b>QSFP-40/100-SRBD=</b>	<b>Contract Item #5 - Cisco QSFP Transceiver Module 40 Gigabit LAN, (100G and 40GBASE SR-BIDI QSFP Transceiver, LC, 100m OM4 MMF), or Equal</b>		EA	16	\$	1,451.90	\$ 23,230.40
<b>Overall Total for Equipment</b>								\$ 657,462.80
<b>Hardware Support</b>								
3.1.7		<b>Contract Item #6 - Extended Service Agreement - Cisco SMARTNet 8x5xNBD, CON-SNT-ASR102HX or Equal</b>		EA	4	\$	7,265.70	\$ 29,062.80
3.1.8		<b>Contract Item #7 - Extended Service Agreement - Cisco SMARTNet 8x5xNBD, CON-SNT-SLASR1AM or Equal</b>		EA	4	\$	730.00	\$ 2,920.00
3.1.9		<b>Contract Item #8 - Extended Service Agreement - Cisco SMARTNet 8x5xNBD, CON-SNT-FLSA1FHX or Equal</b>		EA	8	\$	87.60	\$ 700.80
3.1.10		<b>Contract Item #9 - Extended Service Agreement - Cisco SMARTNet 8x5xNBD, CON-SNT-FLSA1LHX or Equal</b>		EA	8	\$	817.60	\$ 6,540.80

3.1.11		Contract Item #10 - Extended Service Agreement – Cisco SMARTNet Total Care Service 8x5xNBD, CON-SNT-N9336FB or Equal		EA	2	\$ 1,288.00	\$ 2,576.00
3.1.12		Contract Item #11 - Extended Service Agreement – Cisco SMARTNet Total Care Service 8x5xNBD, CON-SNT-N9336FB2 or Equal		EA	1	\$ -	\$ -
3.1.13		Contract Item #12 - Extended Service Agreement – Cisco SMARTNet Total Care Service 8x5xNBD, CON-SNT-93180YBN or Equal		EA	4	\$ 988.90	\$ 3,955.60
3.1.14		Contract Item #13 - Extended Service Agreement – Cisco SMARTNet Total Care Service 8x5xNBD, CON-SNT- 93180B24 or Equal		EA	2	\$ -	\$ -
3.1.15		Contract Item #14 - Extended Service Agreement – Cisco SMARTNet Total Care Service 8x5xNBD, CON-SNT-93108TBN or Equal		EA	2	\$ 988.00	\$ 1,976.00
3.1.16		Contract Item #15 - Cisco SMARTNet Total Care Service 8x5xNBD, CON-SNT- 93108B24 or Equal		EA	1	\$ -	\$ -
<b>Overall Total for Hardware Support</b>							\$ 47,732.00
<b>Professional Services</b>							
3.1.17		Contract Item #16 - Professional Services - Advanced Services Implementation by Cisco (AS-DC-CNSLT), or Equal		EA	1	\$ -	\$ -
3.1.18		Contract Item #17 - Training Services - Learning Credits (TRN-CLC-004) or Equal.		EA	160	\$ 98.10	\$ 15,696.00
<b>Overall Total for Professional Services</b>							\$ 15,696.00
<b>Overall Total Cost</b>						\$ 720,890.80	

Any product or service not on the Agency provided Cost Sheet will not be allowable. The state cannot accept alternate pricing pages, failure to use Exhibit A Cost Sheet could lead to disqualification of vendors bid.

\_\_\_\_\_  
Vendor Signature:

\_\_\_\_\_  
Date: