



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 642013

Procurement Type: Central Purchase Order

Vendor ID: VS0000016714

Legal Name: INCARE TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$258,942.00

Response Date: 10/28/2019

Response Time: 11:29

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT200000001

Published Date: 10/21/19

Close Date: 11/1/19

Close Time: 13:30

Status: Closed

Solicitation Description: Networking Switch Equipment for Capitol Complex (OT20055)

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 642013
Solicitation Description : Networking Switch Equipment for Capitol Complex (OT20055)
Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-11-01 13:30:00	SR 0231 ESR10281900000002595	1

VENDOR
VS0000016714 INCARE TECHNOLOGIES INC

Solicitation Number: CRFQ 0231 OOT2000000001

Total Bid : \$258,942.00 **Response Date:** 2019-10-28 **Response Time:** 11:29:12

Comments:

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Overall Total Bid Amount for Networking Switch Equipment	1.00000	LS	\$258,942.000000	\$258,942.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	<p>3.1.1 Contract Item #1 - Extreme Networks VSP 7432CQ-F Switch, or Equal</p> <p>3.1.1.1 Vendor must provide a quantity of two (2) Extreme Networks VSP 7432CQ-F Switch (Mfg. Part #: VSP7400-32C-AC-F), or Equal.</p> <p>3.1.1.1.1 Refurbished or remanufactured hardware will not be accepted.</p>
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InCare
TECHNOLOGIES

InCare Technologies
600 Lakeshore Parkway
Birmingham, AL 35209
Phone:
Fax:
www.InCare360.com

Quote# ICTQ40255
Date: 10/21/2019
Account Exec: Barry Stracner
Exec Email:
bstracner@incare360.com

Quoted To:
State of West Virginia
Jessica Chambers
2019 Washington St E
Charleston, WV 25305
United States

Ship To:
State of West Virginia
Jessica Chambers
2019 Washington St E
Charleston, WV 25305
United States

(304) 558-0246

Here is the quote you requested.

Ln #	Qty	Description	Unit Price	Ext. Price
1		Contract Item #1		
2	2	Extreme Networks ExtremeSwitching VSP 7432CQ-F Layer 3 Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable	\$14,523.00	\$29,046.00
3	4	Extreme Networks 10061 Standard Power Cord - 110 V AC / 10 A	\$8.00	\$32.00
4	2	Extreme Networks VSP/SLX 750W AC PSU Front to Back Airflow	\$723.00	\$1,446.00
5	2	VSP 7400 Premier Feature License Includes Insight License	\$3,629.00	\$7,258.00
6	2	Extreme Networks ExtremeWorks NBD Advanced Hardware Replacement - Extended service agreement - advance parts replacement - 1 year - shipment - response time: NBD - for P/N: VSP7400-48Y-8C-AC-F	\$8,980.00	\$17,960.00
7		Contract Item #2		
8	7	Extreme Networks ExtremeSwitching VSP7400-48Y-8C Ethernet Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable, Rail-mountable	\$12,587.00	\$88,109.00
9	14	Extreme Networks 10061 Standard Power Cord - 110 V AC / 10 A	\$8.00	\$112.00
10	7	Extreme Networks VSP/SLX 750W AC PSU Front to Back Airflow	\$723.00	\$5,061.00
11	7	Extreme Networks Mounting Bracket for Network Switch	\$104.00	\$728.00
12	7	VSP 7400 Premier Feature License Includes Insight License	\$3,629.00	\$25,403.00
13	7	Extreme Networks ExtremeWorks NBD Advanced Hardware Replacement - Extended service agreement - advance parts replacement - 1 year - shipment - response time: NBD - for P/N: VSP7400-48Y-8C-AC-F	\$6,493.00	\$45,451.00
14		Contract Item #3		
15	84	1000BASE-T SFP Transceiver for Nortel - 1 x 10/100/1000Base-T LAN100 Mbit/s	\$64.00	\$5,376.00
16	28	QSFP+ Module - For Optical Network, Data Networking - 1 LC 40GBase-LR Network - Optical Fiber Single-mode - 40 Gigabit Ethernet - 40GBase-LR4	\$990.00	\$27,720.00
17	4	10GBASE-SR SFP+ Transceiver for Avaya - 1 x 10GBase-SR10 Gbit/s	\$84.00	\$336.00

18	8	10GBASE-LR SFP+ Transceiver for Avaya - For Optical Network, Data Networking - 1 x 10GBase-LR - Optical Fiber - 1.25 GB/s 10 Gigabit Ethernet10 Gbit/s"	\$158.00	\$1,264.00
19	10	Extreme Networks QSFP28 to SFP28 Adapter - QSFP28 Network - SFP28 Network	\$329.00	\$3,290.00
20	2	Extreme Networks DAC QSFP28 Passive Optical Cable - 3.28 ft Fiber Optic Network Cable for Network Device, Switch - QSFP28 Network - QSFP28 Network - 12.50 GB/s	\$175.00	\$350.00
			SubTotal	\$258,942.00
			Est. Sales Tax	Not Included
			Shipping	Not Included
			Total	\$258,942.00

Please contact me if I can be of further assistance.

Acceptance Signature: _____ **Date:** _____
Jessica Chambers

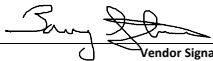
Purchase Order: _____

Prices subject to change – Prices based upon total purchase – all delivery, training or consulting services to be billed at published rates. See InCare’s warranty policy as stated in the new customer agreement for details. InCare specifically disclaims any and all warranties, express or implied, including but not limited to warranties regarding licensed products. InCare shall not be liable for any loss of profits, business, goodwill, data or interruption of business, nor for incidental or consequential merchantability. Minimum 15% restocking fee with original packaging.

EXHIBIT A – Pricing Page
Networking Switch Equipment for Capitol Complex (OT20055)

Item #	Item Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
Contract Item #1: Extreme Networks VSP 7432CQ-F Switch, or Equal						
3.1.1.1	Extreme Networks VSP 7432CQ-F Switch (Mfg. Part #: VSP7400-32C-AC-F), or Equal		EA	2	\$ 14,523.00	\$ 29,046.00
3.1.1.2	Power Cords, 10A, NEMA 5-15P, IEC320-C13 (Mfg. Part#: 10061), or Equal.		EA	4	\$ 8.00	\$ 32.00
3.1.1.3	Dual AC 750W PSU for Front to Back Airflow (Mfg. Part#: XN-ACPWR-750W-F), or Equal.		EA	2	\$ 723.00	\$ 1,446.00
3.1.1.4	Extreme Networks VSP 7400 Premier Feature License, or Equal		EA	2	\$ 3,629.00	\$ 7,258.00
3.1.1.5	Extreme Networks ExtremeWorks Next Business Day Advanced Hardware Replacement - Duration of 5 years		EA	2	\$ 8,980.00	\$ 17,960.00
Contract Item #2: Extreme Networks VSP7400-48Y-8C Switch, or Equal						
3.1.2.1	Extreme Networks VSP7400-48Y-8C Switch (Mfg. Part #:VSP7400-48Y-8C-AC), or Equal.		EA	7	\$ 12,587.00	\$ 88,109.00
3.1.2.2	Power Cords, 10A, NEMA 5-15P, IEC320-C13 (Mfg. Part#: 10061), or Equal.		EA	14	\$ 8.00	\$ 112.00
3.1.2.3	Dual AC 750W PSU for Front to Back Airflow (Mfg. Part#: XN-ACPWR-750W-F), or Equal		EA	7	\$ 723.00	\$ 5,061.00
3.1.2.4	Spare two post mounting earNEBS earthquake kit for use in VSP7400 (Mfg. Part#: XN-2P-RKMT299), or Equal.		EA	7	\$ 104.00	\$ 728.00
3.1.2.5	Extreme Networks VSP 7400 Premier Feature License, (Mfg. Part#: VSP-PRMR-LIC-P), or Equal.		EA	7	\$ 3,629.00	\$ 25,403.00
3.1.2.6	Extreme Networks ExtremeWorks Next Business Day Advanced Hardware Replacement - duration of 5 years (Mfg. Part#: 97004-H35313), or Equal.		EA	7	\$ 6,493.00	\$ 45,451.00
Contract Item #3: Transceivers Modules, or Equal						
3.1.3.1	1-port 1000BASE-T Small Form Pluggable (SFP), 8-pin modular connector (RJ-45) (Mfg. Part#: AA1419043-E6), or Equal.	AA1419043-E6-CMPTBL	EA	84	\$ 64.00	\$ 5,376.00
3.1.3.2	40GBASE-LR4 QSFP+ Transceiver (LC Connector, 1270-1330 NM, Up To 10KM Over SMF (Mfg. Part#: AA1404001-E6), or Equal.	AA1404001-E6-CMPTBL	EA	28	\$ 990.00	\$ 27,720.00
3.1.3.3	1-port 10GBASE-SR Small Form Factor Pluggable Plus (SFP+) 10 Gigabit Ethernet Transceiver, connector type: LC. (Mfg. Part#: AA1403015-E6), or Equal.	AA1403015-E6-CMPTBL	EA	4	\$ 84.00	\$ 336.00
3.1.3.4	1-port 10GBASE-LR Small Form Factor Pluggable Plus (SFP+) 10 Gigabit Ethernet Transceiver, connector type: LC. (Mfg. Part#: AA1403011-E6), or Equal.	AA1403011-E6-CMPTBL	EA	8	\$ 158.00	\$ 1,264.00
3.1.3.5	Extreme Networks QSFP28-SFP28 Slot Adapter (Mfg. Part#: 10506), or Equal		EA	10	\$ 329.00	\$ 3,290.00
3.1.3.6	Extreme Networks 100Gb, QSFP28-QSFP28 Direct attach passive copper cable, 1m (Mfg. Part#: 10411), or Equal		EA	2	\$ 175.00	\$ 350.00
Overall Total Bid Amount					\$	258,942.00

Please note: This information is being captured for auditing purposes


 Vendor Signature:

10/27/2019

Date: