



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 1

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 632858

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0225

Vendor ID: 000000161088

SO Doc ID: PB2000000002

Legal Name: FORD BUSINESS MACHINES INC

Published Date: 10/18/19

Alias/DBA:

Close Date: 10/29/19

Total Bid: \$750,000.00

Close Time: 13:30

Response Date: 10/28/2019

Status: Closed

Response Time: 15:50

Solicitation Description: Addendum No. 3 IMAGING SYSTEM

Total of Header Attachments: 1

Total of All Attachments: 1



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Scanning System Software + Yr 1 Maintenance/Support				\$65,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Scanning System Software + Yr 1 Maintenance/Support
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Image Management Software + Yr 1 Maintenance/Support				\$145,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Image Management Software + Yr 1 Maintenance/Support
-------------------------------	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Implementation				\$90,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Implementation
-------------------------------	----------------

**Comments:** Must confirm

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Scanning System Software Maintenance - Yr 2				\$25,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Scanning System Software Maintenance - Yr 2
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Scanning System Software Maintenance - Yr 3				\$25,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Scanning System Software Maintenance - Yr 3
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Scanning System Software Maintenance - Yr 4				\$25,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Scanning System Software Maintenance - Yr 4
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Scanning System Software Maintenance - Yr 5				\$25,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Scanning System Software Maintenance - Yr 5
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Scanning System Software Maintenance - 1st Optional Renewal				\$30,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Year 6- First Optional Renewal
-------------------------------	--------------------------------

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Scanning System Software Maintenance - 2nd Optional				\$30,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Year 7- Second Optional Renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Scanning System Software Maintenance -3rd Optional Renewal				\$30,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Year 8- Third optional renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Image Management Software Maintenance - Yr 2				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Image Management Software Maintenance - Yr 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Image Management Software Maintenance - Yr 3				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Image Management Software Maintenance - Yr 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Image Management Software Maintenance - Yr 4				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Image Management Software Maintenance - Yr 4

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	Image Management Software Maintenance - Yr 5				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Image Management Software Maintenance - Yr 5

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Image Management Software Maintenance - 1st Optional Renewal				\$40,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Year 6- First Optional I Renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	Image Management Software Maintenance - 2nd optional Renwal				\$40,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description : Year 7- Second Optional Renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	Image Management Software Maintenance - 3rd Optional Renewal				\$40,000.00

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	Year 8- Third Optional Renewal
-------------------------------	--------------------------------

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: PEI2000000002**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Ford Business Machines, Inc.  
Company

JB KL

Authorized Signature

10-28-19

Date

**NOTE:** This addendum acknowledgment should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION  
[Imaging System]

---

**10. VENDOR DEFAULT:**

**10.1.** The following shall be considered a vendor default under this Contract.

**10.1.1** Failure to perform Contract Services in accordance with the requirements contained herein.

**10.1.2** Failure to comply with other specifications and requirements contained herein.

**10.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

**10.1.4** Failure to remedy deficient performance upon request.

**10.2** The following remedies shall be available to Agency upon default.

**10.2.1** Cancellation of the Contract.

**10.2.2** Cancellation of one or more release orders issued under this Contract.

**10.2.3** Any other remedies available in law or equity.

**11. MISCELLANEOUS:**

**11.1 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** BRIAN KOUKK

**Telephone Number:** ~~724~~-800-633-3673

**Fax Number:** 724-628-2722

**Email Address:** bkouck@buyfbm.com

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

JB KL, Director  
(Name, Title)  
BRIAN KONICK, Director of Document Management  
(Printed Name and Title)  
700 Laurel Drive Connellsville, PA 15425  
(Address)  
800-633-3673 / 724-628-2722  
(Phone Number) / (Fax Number)  
bkonick@buufbm.com  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Ford Business Machines, Inc.  
(Company)  
JB KL Director  
(Authorized Signature) (Representative Name, Title)  
BRIAN KONICK Director of Document Management  
(Printed Name and Title of Authorized Representative)  
10-28-19  
(Date)  
800 633 3673 / 724-628-2722  
(Phone Number) (Fax Number)