

NOTICE

Please note that this bid from Stand Energy Corporation for CRFQ GSD20*44 was received in the Purchasing Division prior to the bid opening date and time, on June 22, 2020. However the bid submitted was misfiled and did not get read during the public bid opening.



Beverly Toler

Support Services Supervisor

1077 Celestial Street
Rookwood Bldg, Suite 110
Cincinnati, OH 45202
1-800-598-2046
(513) 621-1113
FAX (513) 621-3773



Fax

To: Melissa K. Pettrey, Senior Buyer **From:** Kate Bedinghaus

Fax: (304) 558-3970 **Pages:** 20 (including fax cover sheet)

Phone: _____ **Date:** 6/22/20

Re: 0211 GSD2000000044

Urgent **For Review** **Please Comment** **Please Reply** **Please Recycle**

SEALED BID: Wholesale Natural Gas for Capitol Complex

BUYER: Melissa K. Pettrey, Senior Buyer

SOLICITATION NO.: GSD2000000044

BID OPENING DATE: 06/22/2020

BID OPENING TIME: 1:30 P.M.

FAX NUMBER: (304) 558-3970

RECEIVED

2020 JUN 22 AM 10: 25

WV PURCHASING
DIVISION



1077 Celestial Street • Rookwood Bldg. • Suite 110
Cincinnati, Ohio 45202-1629
(513) 621-1113
(800) 598-2046
(513) 621-3773 Fax

June 22, 2020

Ms. Melissa Pettrey
Senior Buyer, WV Purchasing Division
Department of Administration
2019 Washington Street East
Charleston, WV 25305-0130

Re: Request for Quotation for Natural Gas Purchase

Dear Ms. Pettrey:

Stand Energy Corporation (Stand Energy) understands the Request for Quotation (0211 GSD2000000044) seeks a Natural Gas Supplier to purchase and manage the delivery of natural gas in the amounts listed in Exhibit A of the RFQ for a one-year term with the possibility of three (3) one-year renewals. Additionally, as requested, Stand Energy proposes to work as a responsible partner with the State of West Virginia to assure the most cost-efficient purchase of locally produced natural gas for Building 5 on the WV Capitol Complex.

Contained within this proposal is Stand Energy's Executive Summary containing information demonstrating Stand Energy's ability, capacity and resources necessary to perform in full any Contract resulting from the RFQ, its pricing proposal, a copy of Stand Energy's Capability Statement, a copy of its WBE Certificate, a copy of its West Virginia SWAM Certification letter and a signed Proposal Certification.

Stand Energy Corporation reviewed and understands the entire contents of the RFQ. The information provided in this Proposal is true and accurate. Stand Energy agrees that it will comply with the Terms and Conditions presented in Solicitation No. CRFQ 0211 GSD2000000044.

Sincerely,

Kevin Ralston
Operations Director

Executive Summary

Stand Energy Corporation, one of the largest WBE-certified energy suppliers in the U.S. today, is a leader in the supply and management of natural gas to industrial, commercial and governmental facilities behind more than fifty Local Distribution Companies (LDCs). Stand Energy operates within a footprint of fourteen states in the Midwest US. Since the deregulation of natural gas in 1984, Stand Energy has offered business and governmental consumers an alternative to the inflexible pricing of local gas utilities resulting in substantial financial savings.

A leading privately-held company headquartered in Cincinnati, Stand Energy's diversified supply and firm pipeline capacity coupled with our impressive team of professionals proficient in all areas of energy consumption, production, storage, transportation management and utility distribution allows for plentiful, low-cost and reliable natural gas.

Stand Energy has been very successful in maintaining, and in fact increasing our deliverability to customers over the last several years due to increase in gas production volumes and pipeline capacity to our markets. This is primarily due to the stability and value of our supply, the premium nature of our storage assets that we offer customers and the focus of our employees who schedule consistent and accurate gas supplies. Stand Energy is also attractive to our suppliers and customers because of the flexibility we offer in daily management and administration. We have over three decades of experience in volumetric management.

Stand Energy has significant expertise in serving government entities having supplied state facilities for almost twenty years. These facilities include administration buildings, health facilities, schools and universities. We are proud of the long-term relationships and trust that we have maintained with such customers through the quality of our service; the diversity of our cost-saving strategies; the transparency of our program and the depth of our customer service. In addition, Stand Energy has been a consumer advocate on natural gas issues since its inception and is committed to fighting for regulations that promote a competitive natural gas marketplace.

Services

Outlined below includes, but is not limited to, a listing of the services that Stand Energy proposes to offer to the State of WV that differentiate Stand Energy from other natural gas suppliers:

- Provision of continuously reliable Natural Gas Supply at volumes adequate to meet the needs and demand of the Capitol Building for the term of the contract.
- Purchasing and scheduling of primarily locally sourced West Virginia natural gas, to the City Gate of Charleston, WV.
- Local Appalachian Natural Gas Advantages:
 - Competitively priced base pricing;
 - Short haul interstate transportation rates;
 - Superior reliability.
- Comprehensive Consultation and Strategic Purchasing Services.
- Exclusive Storage Gas Purchase Option: Ability to purchase natural gas at summer prices and store locally for use during winter months when gas prices are typically higher.
- 100% Responsibility for Gas Volume Management.
- Advocacy Program
 - Not affiliated with any local utility;
 - Gas Operations experts and In-house legal counsel work to ensure a fair and competitive gas marketplace before the Public Service Commission of West Virginia and the Federal Energy Regulatory Commission.
- Budget assistance, Savings reports, Cost analyses, Daily Usage reports, Inventory reports and Weekly Market Update reports.
- Stand Energy is a WBE-Certified Company and a WV SWaM Certified company. The benefit of Stand Energy's WBE and SWaM certification would not only advance the economic inclusion efforts of the State of WV but also overtly demonstrate its social responsibility concerning fairness and inclusion. Attached is a copy of Stand Energy's current WBE Certificate and its SWaM certification letter.

Price

- Stand Energy proposes the price found on the attached Exhibit A – Pricing Page. Stand Energy believes this will offer the State of West Virginia a market driven alternative without much risk of price volatility.

**Exhibit A - Pricing Page
WV General Services Division
Wholesale Natural Gas for Capitol Complex**

Description	Unit of Measure	Estimated Appalachian Index Price **	Vendor Mark Up ***	Purchase Price (Estimated Price + Vendor Mark Up)	Estimated Quantity* (Dekatherms per year)	Extended Amount
Wholesale Natural Gas	Dekatherms	\$2.33	\$0.55	\$2.875	80,000	\$230,000.000

*Quantities are estimates only. Actual needs will be met, whether greater, or less than, those listed.

** This is just an estimate price meant to keep bids consistent.

*** Appalachian Index + \$0.55

Stand Energy Corporation

Vendor



Authorized Vendor Signature

6/22/2020

Date

Vendor Experience Examples

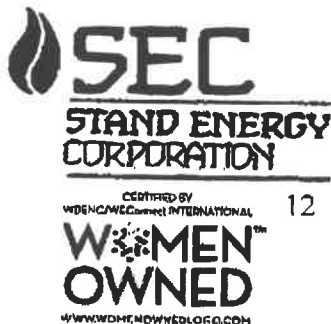
3.2.2 and 3.2.3

Stand Energy began supply natural gas to the WV Capitol Complex power plant in October 2019. Stand helped to ease the plant over to third party supply via our contacts with the Mountaineer Gas Company. In general, gas purchased through a third-party supplier such as Stand Energy, saves a large user 20-30% versus buying through a utility. We were able to help David Parsons switch to third party supply, and further advised him to add a telemeter to the facility to further reduce the gas cost back through the utility.

Stand Energy Corporation deems the vendor experience example information requested to require the provision of information which can be deemed confidential and proprietary business information under West Virginia law and which could be subject to being obtained by our competitors via a West Virginia Public Records Act request from the State of West Virginia.

Therefore, under these circumstances, Stand Energy will only provide this information in a confidential manner (that is not subject to being obtained by competitors) upon being notified it has been provisionally selected as the winner of the RFQ. In the meantime, if the State of West Virginia has any questions about Stand Energy Corporation's operations behind the Mountaineer Gas Company system, please contact:

Kevin Ralston
Operations Director
Stand Energy Corporation
kralston@standenergy.com
1077 Celestial Street, Suite 110
Cincinnati, OH 45202-1629
Ph – (513) 621-1113
Fax – (513) 621-3773
www.standenergy.com





Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
17 - Fuels

Proc Folder: 729620

Doc Description: Wholesale Natural Gas for Capitol Complex


Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2020-06-08	2020-06-22 13:30:00	CRFQ 0211 GSD2000000044	1

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

Vendor Name, Address and Telephone Number:
Stand Energy Corporation
1077 Celestial Street, Suite 110
Cincinnati, OH 45202-1629
(513) 621-1113

FOR INFORMATION CONTACT THE BUYER
Melissa Pettrey
(304) 558-0094
melissa.k.pettrey@wv.gov

Signature X  FEIN # 61-1065157 DATE 6/22/2020

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of General Services Division to establish an open-end contract for Wholesale Natural Gas to be supplied to Building 5 on the West Virginia Capitol Complex per the bid requirements, specifications and terms and conditions as attached hereto.

BUYER'S	SHIP TO
DEPARTMENT OF ADMINISTRATION GENERAL SERVICES DIVISION 112 CALIFORNIA AVENUE, 5TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Wholesale Natural Gas - Total Bid Amount from Attachment A	1.00000	UNIT		

Comm Code	Manufacturer	Specification	Model #
83101601			

Extended Description :

3.1.1 Wholesale Natural Gas price per DTH. Enter Total Bid Amount from Attachment A Pricing Page

	Document Phase	Document Description	Page 3
GSD2000000044	Final	Wholesale Natural Gas for Capitol Complex	of 3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

 (Name, Title)
 Kevin Ralston, Operations Director

 (Printed Name and Title)
 1077 Celestial Street, Suite 110

 (Address)
 (513) 621-1113 / (513) 621-3773

 (Phone Number) / (Fax Number)
 kralston@standenergy.com

 (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Stand Energy Corporation

(Company)



Operations Director

(Authorized Signature) (Representative Name, Title)

Kevin Ralston, Operations Director

(Printed Name and Title of Authorized Representative)

6/22/2020

(Date)

(513) 621-1113 / (513) 621-3773

(Phone Number) (Fax Number)

**REQUEST FOR QUOTATION
Wholesale Natural Gas for Capitol Complex**

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of General Services Division to establish an open-end contract for Wholesale Natural Gas to be supplied to Building 5 on the West Virginia Capitol Complex.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item” or “Contract Items”** means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.2 **“DTH”** means a dekatherm, a unit of energy used to measure Natural Gas.
 - 2.3 **“FERC”** means Federal Energy Regulatory Commission.
 - 2.4 **“MOL”** means moles of gases or the measure of volume.
 - 2.5 **“Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A and used to evaluate the Solicitation responses.
 - 2.6 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

3. **GENERAL REQUIREMENTS:**
 - 3.1 **Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.
 - 3.1.1 **Wholesale Natural Gas**
 - 3.1.1.1 Natural Gas Compositions must be no less than: Methane 85% MOL; Ethane not more than 9.2 Mol %; Propane not more than 3.00 Mol %; Butanes (C4) and heavier not more than 2.00 Mol %; Pentanes (C5) and heavier not more than 0.25 Mol %; Nitrogen (N2) not more than 1.25 Mol %; Oxygen (O2) not more than 0.5 Mol %; Total Non-Hydrocarbons not more than 2.0 Mol %; Total Sulphur including H2S not more than 10 ppm by weight expected H2S content not more than 4ppm by volume; Impurities Gas shall be reasonably free from dust

REQUEST FOR QUOTATION
Wholesale Natural Gas for Capitol Complex

(max size 5 microns), gum forming constituents and other deleterious solid and/or liquid matter which will cause damage to or interfere with the Operations of Gas Transporter's Facilities; Water content Not more than 112 Kg/MMSCM.

3.1.1.2 Vendor must adhere to FERC developed standards.

<https://www.ferc.gov/industries/electric/industryact/reliability/cybersecurity.asp>

3.1.1.3 Vendor must utilize existing meter, located on the north side of building 5 for reporting purposes. Any required maintenance or questions related to the meter use must be coordinated through Dave Parsons via e-mail at David.k.Parsons@wv.gov or (304) 957-7122.

3.2 VENDOR REQUIREMENTS:

- 3.2.1** Vendor must be supplier neutral with no ownership, ties, partnerships, or other business relationships with any specific energy supplier.
- 3.2.2** Vendor must have experience with conducting Natural Gas Procurements for (2) two State or Public-sector entities. Vendor must provide examples of experience with their bid.
- 3.2.3** Vendor must have experience procuring Natural Gas in West Virginia distribution service territories. Vendor must provide examples of experience with their bid.

4. CONTRACT AWARD

- 4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- 4.2 Pricing Pages:** Vendor shall complete Pricing Page by indicating Vendor Mark-up per Dekatherm (e.g. \$0.50), Purchase Price (e.g. \$1.80 + \$0.50 = \$2.30), multiply Purchase Price by Estimated Quantity to provide Extended Amount (e.g. \$2.30 X 80,000=\$184,000.00). Vendor should complete the Pricing Pages in entirety as failure to do so may result in Vendor's bids being disqualified.

**REQUEST FOR QUOTATION
Wholesale Natural Gas for Capitol Complex**

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document.

5. ORDERING AND PAYMENT:

- 5.1 Ordering:** Vendor shall accept orders through regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.
- 5.2 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

- 6.1 Delivery Time:** Vendor shall deliver standard orders within five (5) working days after orders are received. Vendor shall deliver emergency orders within two (2) working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.
- 6.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency

REQUEST FOR QUOTATION
Wholesale Natural Gas for Capitol Complex

orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

- 7.1** The following shall be considered a vendor default under this Contract.
- 7.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.2** Failure to comply with other specifications and requirements contained herein.
 - 7.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 7.1.4** Failure to remedy deficient performance upon request.

REQUEST FOR QUOTATION
Wholesale Natural Gas for Capitol Complex

- 7.2** The following remedies shall be available to Agency upon default.
- 7.2.1** Immediate cancellation of the Contract.
- 7.2.2** Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3** Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Kevin Ralston

Telephone Number: (513) 621-1113

Fax Number: (513) 621-3773

Email Address: kralston@standenergy.com

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Stand Energy Corporation

Authorized Signature: [Signature] Date: 6/22/2020

State of Ohio

County of Hamilton, to-wit:

Taken, subscribed, and sworn to before me this 22 day of June, 2020.

My Commission expires 3/25/22, 20 .

AFFIX SEAL HERE

JOHN M. DOSKER NOTARY PUBLIC
Notary Public, State of Ohio
My Commission Expires 03-25-2022

[Signature]



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
12/27/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	Milligan & Associates Insurance Agency 300 Weatherstone Dr Ste 104 Wadsworth, OH 44281 License #: 29079	CONTACT NAME: Kaylee Maag	
		PHONE (A/C No. Ext): (330)336-2148	FAX (A/C No.): (330)336-0067
		E-MAIL ADDRESS: Kaylee@milliganinsurance.com	
		INSURER(S) AFFORDING COVERAGE	
INSURED	Stand Energy Corporation 1077 Celestial St Ste 110 Cincinnati, OH 45202-1628	INSURER A: Federal Insurance Company	NAIC # 20281
		INSURER B: Erie Insurance	26263
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	

COVERAGES CERTIFICATE NUMBER: 0000000-1335635 REVISION NUMBER: 35

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJE CT <input type="checkbox"/> LOC OTHER:	Y	3710-02-83 WUC	12/31/2019	12/31/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP ASS \$ 2,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY		Q12-8140071	12/31/2019	12/31/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$	Y	7967-08-59	12/31/2019	12/31/2020	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	71736447	12/31/2019	12/31/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

The State of West Virginia
WV State Capitol Complex
1900 Kanawha Blvd E
Charleston, WV 25305

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Kaylee Maag

(KMM)

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Capability Statement

Company

Stand Energy, a leading retail marketer of local natural gas, provides businesses a cost-effective alternative to purchasing natural gas from local utilities. With headquarters in Cincinnati, Ohio, Stand Energy's financial strength, industry intelligence and market strategies provide its customers some of the most competitive programs in the industry. While others have come and gone, Stand Energy has been an energy leader for more than three decades. Our longevity is a true testament to our reliability, consistency and ethics.



Corporate Structure

Woman-Owned (WBE)

Capabilities

- Natural Gas Supply
- Backup Propane System Installation
- By-Pass Pipeline Construction

Services

- Comprehensive Energy Management
- Custom Pricing/Hedging Options
- Custom Pooling Options
- Custom Transportation of local gas where available
- Exclusive Storage Gas Option
- Volume Flexibility/Balancing through local storage
- Regulatory and Legislative Advocacy
- Budget Assistance
- Savings Reports
- Cost of Gas Analyses
- Weekly Market Update Reports
- EDI Services
- Customized Invoicing Options
- Plant Expansion Assistance

States Served

Illinois, Indiana, Kentucky, Maryland, Michigan, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia, The District of Columbia.

Company Designations

FED TAX ID	61-1065157
DUNS	12-1293039
NAICS	221210, 237120
CAGE CODE	3HZD7
UNPSC CODE	83101601

Our Mission

- To supply consistent and reliable natural gas vital to the needs of our customers
- To provide outstanding value paired with an emphasis on customer satisfaction
- To build enduring partnerships with our customers based on trust
- To give back to those communities who have helped support our business

Awards

- "C-Suite Award" - Lead Magazine
- "Women Business Leaders" - Forbes
- "Woman-Owned Business of the Year"
 - Cincinnati USA Regional Chamber
- "Top 100 Privately-held Companies in Greater Cincinnati"
 - Deloitte Cincinnati USA
- "Emerging 30"
 - Northern Kentucky Chamber of Commerce
- "Regional Entrepreneur of the Year"
 - Leading Women of Greater Cincinnati
- "Fast 50" - Cincinnati Business Courier
- "Fast 55" - Cincinnati Business Courier
- "Keys to Success" - State of Ohio
- "Contracted Provider" - The Ohio Hospital Association
- Various State and Commonwealth Master Contracts

1077 Celestial Street, Suite 110
Cincinnati, Ohio 45207-1629
Phone: (513) 621-1113
Toll Free: (800) 598-2046
www.standenergy.com

WBENC

WOMEN'S BUSINESS ENTERPRISE
NATIONAL COUNCIL

JOIN FORCES. SWEETED TOGETHER.

hereby grants

National Women's Business Enterprise Certification

to

Stand Energy Corporation

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).
This certification affirms the business is woman-owned, operated and controlled; and is valid through the date herein.

WBENC National WBE Certification was processed and validated by
Women's Business Enterprise Council Ohio River Valley, a WBENC Regional Partner
Organization.

Certification Granted: September 19, 2008

Expiration Date: September 19, 2020

WBENC National Certification Number: 2005111337

Sheila A. Mixon

WBENCORV
WOMEN'S BUSINESS ENTERPRISE COUNCIL
OHIO RIVER VALLEY

Authorized by Sheila Mixon, Executive Director
Women's Business Enterprise Council Ohio River Valley

NAICS: 221210, 221122, 237120
UNSPSC: 83101601





ALLAN L. MCVEY
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130

W. MICHAEL SHEETS
DIRECTOR

February 13, 2020

STAND ENERGY CORPORATION
1077 CELESTIAL ST BLDG 3 STE 110
CINCINNATI, OH 45202-1629

Carla Plening

This is to notify you that your Small, Women-, and Minority-Owned Businesses (SWAM) Certification Application has been approved on the basis of your representations that the vendor named above meets the definition of a Small, Women-, and Minority-Owned Businesses as set forth in the *West Virginia Code of State Rules 148-22-1 et seq.* This certification becomes effective:

01/31/2020

And shall automatically expire without notice two years after the effective date unless revoked by the Purchasing Director or upon expiration pursuant to the *West Virginia Code of State Rules 148-22-8.* The type(s) of Small, Women-, and Minority-Owned Businesses (SWAM) Certification approved for your entity:

Women-Owned Business

To maintain certification without lapse, a certified business shall apply to renew its certification at least 60 days prior to the end of the two-year certification period. Complete renewal instructions, recertification forms, and a list of all SWAM Certified entities are available online at www.state.wv.us/admin/purchase/VendorReg.html.

If you have questions, please contact the West Virginia Purchasing Division at 304-558-2306.

Sincerely,

A handwritten signature in cursive script that reads "Gail Montantez".

Gail Montantez
Vendor Registration Coordinator