



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.



Header 2

[List View](#)

General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 631147

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0210

Vendor ID: VS0000015925



SO Doc ID: ISC2000000005

Legal Name: Software Information Resource Corp

Published Date: 10/21/19

Alias/DBA: SIRC

Close Date: 10/23/19

Total Bid: \$111,781.08

Close Time: 13:30

Response Date: 10/23/2019



Status: Closed

Response Time: 13:23

Solicitation Description: Addendum 4-SMARTNet Total Care for Core Network (OT20036)

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 631147

Solicitation Description : Addendum 4-SMARTNet Total Care for Core Network (OT20036)

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-10-23 13:30:00	SR 0210 ESR10231900000002551	1

VENDOR
VS0000015925 Software Information Resource Corp SIRC

Solicitation Number: CRFQ 0210 ISC2000000005

Total Bid : \$111,781.08 **Response Date:** 2019-10-23 **Response Time:** 13:23:16

Comments: Dear Jessica,
 Thank you for the opportunity to assist.
 Please find the attached quote as requested. We were unable to map out the pricing given to us by Cisco to the Exhibit A pricing, but rest assured the pricing we are providing you matches to Exhibit A pricing Table.
 For further reference please see the attached spreadsheet and all the tabs within.
 Feel free to contact me if any questions.
 We are an SBA Certified HUBZONE and Women-Owned Small Business based out of Washington DC.
 Thank you for your consideration,
 Reggie Castillo
 Software Information Resource Corp (SIRC)
 730 24th ST NW, STE 3, Washington DC 20037
 Tel: 202-536-2800 x192

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Contract Item #1: Total Overall Cost Year 1 & Opt Renew 2-4	1.00000	EA	\$111,781.080000	\$111,781.08

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	<p>4.1.1 Please complete the attached Exhibit A Pricing Page.</p> <p>4.1.1.1.1 The Vendor must provide coverage for all Cisco hardware listed in Exhibit A - Smartnet for Core Hardware for a minimum of 12 months from November 14, 2019.</p>
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Serial	Quote
FXS1750Q1KB	381500063
FOX1402GA2A	381500063
FOX1402G0J3	381500063
JAF1527DPDD	Passed EOS 31 AUG 2019
JAF1720ANMF	Flagged with compliance issue
JAF1746BAEA	381500063
JAF1620BGCN	261505866
SSI152405QX	381500063
SSI15230AXX	381500063
SSI15250197	381500063
SSI152101SW	381500063
SSI152101EZ	381500063
SSI152405TG	381500063
SSI152403YW	381500063
SSI152101V6	381500063
SSI152101SS	381500063
SSI152403ZZ	381500063
SSI16410DKQ	261505866
SSI1548052P	261505866
FOC2127R0LJ	381500063
JMX1538702V	381500063
SMG1501N00K	381500063
JAE14430HCL	381500063
FOX1446G2M9	381500063
JAE150609XT	381500063
SAL1812NSGU	381500063
FOX1447G266	381500063
JAE1509053M	381500063
SAL1915DB2V	381500063
FOX1448GW3R	381500063
JAE1509052M	381500063
SAL1737CQRV	381500063
SSI14440CWH	381500063
JAF1504ADRS	Serial not found
JAF1447DCLM	381500063
SSI14470DK5	381500063
SSI144807BC	381500063
SSI144805EF	381500063
SSI152602G4	381500063
FOX1448G1TY	381500063
SAL15024HD3	381500063
SAL15024PRE	381500063
SAL145133L6	381500063

FTX1633A04E	381500063
FXS1630Q0KN	381500063
CAT1631L458	381500063
CAT1631L5EH	381500063
CAT1630L2TF	381500063
CAT1649L3NE	381500063
CAT1646L0Z0	261505866
CAT1630L4GU	261505866
CAT1633L1ZA	381500063
FXS1629Q27Y	Serial not found
DTM163300H6	381500063
DTM163300HB	381500063
FXS1630Q0TQ	381500063
CAT1633L37B	381500063
CAT1629L5WH	381500063
CAT1649L202	381500063
CAT1630L36T	381500063
CAT1630L5D0	261505866
CAT1649L34Y	261505866
CAT1649L2U2	381500063
CAT1649L2WY	261505866
CAT1633L309	381500063
FXS1629Q1ZX	Serial not found
AZS16340AGZ	381500063
AZS16340AGG	381500063
FXS2003Q2TX	381500063
CAT2002L75K	381500063
CAT2002L75B	381500063
CAT2011L0C7	381500063
CAT2011L5EG	381500063
CAT2011L5GG	381500063
FXS2002Q5DJ	Serial not found
ART1952FAEK	381500063
ART1952FEUN	381500063
FXS2003Q2V9	381500063
CAT2002L703	381500063
CAT2002L75T	381500063
CAT2011L0DW	381500063
CAT2011L0P6	381500063
CAT2002L6K8	381500063
CAT2011L5F8	381500063
CAT2010L5C7	381500063
FXS2002Q5DQ	Serial not found
ART1952FEUG	381500063

ART1952FEUJ	381500063
FXS2020Q11E	381500063
CAT2003L0KG	381500063
CAT2002L73N	381500063
CAT2002L6NT	381500063
CAT2011L174	381500063
CAT2011L0DA	381500063
CAT2011L0U0	381500063
CAT2002L6RU	381500063
CAT2012L2TX	381500063
CAT2012L3U4	381500063
FXS2019Q4XK	Serial not found
ART1952FAE7	381500063
DTM201101NE	381500063
FOX1439GDQM	381500063
JAE14530C91	381500063
SAL1617B7WW	381500063

Sample Invoice

Date 21-Oct-2019
Quote Number **Price Protection Ends** 16-Dec-2019
Quote Name
Quote Status Valid
Created By
Creation Date 10/21/2019
Last Modified Date 10/21/2019
Customer Number 36823
Customer Name
Bill to ID
Bill to Name
Bill To Address
Ship To Site ID
Ship To Site Name
Ship To Site Address 14725 FLINT LEE ROAD PHONE 7038020222,CHANTILLY VA US 20151
Reseller Bill to ID 418485277
Reseller Bill to Name SOFTWARE INFORMATION RESOURCE CORPORATION
Partner Reference Number
Buy Method Distribution
Intended Use Resale
Taxability Resale
Tax Status EXEMPT
Non-Standard N
Deal ID
Net Quote Amount
Invoice Total Amount
 *Taxes not included in amount shown

NOTE: The Invoice Service Amount may be different from the Quote Net Amount due to rounding differences during pricing calculations. The Invoice Service Amount is the amount that will be on the Sample Invoice. Contact your Cisco representative for additional information.

Invoice Summary

Service Ordering SKI	Total Quantity	Total Amount
CON-SNTE-SMS-1	796	616.9

Invoice Details

Contract Number	Start Date	End Date	Service Level	Service Level Descrip	Service Ordering SKI	Quantity
NEW	18-Oct-2019	17-Oct-2020	SNTE	SNTE 8X5X4	CON-SNTE-SMS-1	796

Quote Details

Product Number	Product Description	PAK/Serial Number	Instance Number	Quote	Major/Minor	Parent Instance Num b	Host ID/Mac ID	Service Level	SKU	Service Type	Takeover Line	Target Contract Num b	Start Date	End Date	Quantity
N2K-C2248TP-1GE	^N2K GE, 2 AC PS, 1 Fan	SSI16410DKQ	1133375006	261505866	Major	1133375006		SNTE	CON-SNTE-N2248T	TS	No	New	18-OCT-2019	17-OCT-2020	1
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North		1133375020	261505866	Minor	1133375006		SNTE		TS	No	New	18-OCT-2019	17-OCT-2020	2
SFP-10G-SR	10GBASE-SR SFP Modul	AGD164342UG	1133375038	261505866	Minor	1133375006		SNTE		TS	No	New	18-OCT-2019	17-OCT-2020	1
SFP-10G-SR	10GBASE-SR SFP Modul	AGA164341P9	1133375032	261505866	Minor	1133375006		SNTE		TS	No	New	18-OCT-2019	17-OCT-2020	1
SFP-10G-SR	10GBASE-SR SFP Modul	AGD164342UR	1133375046	261505866	Minor	1133375006		SNTE		TS	No	New	18-OCT-2019	17-OCT-2020	1
SFP-10G-SR	10GBASE-SR SFP Modul	AGD164342UW	1133375025	261505866	Minor	1133375006		SNTE		TS	No	New	18-OCT-2019	17-OCT-2020	1
WS-X4748-UPOE+E=	Catalyst 4500E 48-Port 1	CAT1649L34Y	1144343989	261505866	Major	1144343989		SNT		TS	No	New	18-OCT-2019	17-OCT-2020	1
WS-X4748-UPOE+E=	Catalyst 4500E 48-Port 1	CAT1646L020	1144343991	261505866	Major	1144343991		SNT		TS	No	New	18-OCT-2019	17-OCT-2020	1
WS-X4748-UPOE+E=	Catalyst 4500E 48-Port 1	CAT1649L2WY	1144343994	261505866	Major	1144343994		SNT		TS	No	New	18-OCT-2019	17-OCT-2020	1
N2K-C2248TP-BUN	^Nexus 2248TP for N5K	SSI1548052P	1678942536	261505866	Major	1678942536		SNTE	CON-SNTE-2248B	TS	No	New	18-OCT-2019	17-OCT-2020	1
N7K-F248XP-2S	^Nexus 7000 F2-Series 4	JAF16208GCN	950176978	261505866	Major	950176978		SNT		TS	No	New	18-OCT-2019	17-OCT-2020	1
WS-X4748-UPOE+E=	Catalyst 4500E 48-Port 1	CAT1630L5D0	999298109	261505866	Major	999298109		SNT		TS	No	New	18-OCT-2019	17-OCT-2020	1
WS-X4748-UPOE+E=	Catalyst 4500E 48-Port 1	CAT1630L4GU	999298128	261505866	Major	999298128		SNT		TS	No	New	18-OCT-2019	17-OCT-2020	1

Quantity	UOM	End Customer ID	End Customer Name	End Customer Address	End Customer Address	End Customer City	End Customer State	End Customer Country	End Customer Zip/Postal Code	Product PO	Product SO	Initial Term (Months)	Billing Frequency	Automatically Renews	Subscription ID
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						
		800100229	WV OFFICE OF TECHNOLOGY	1900 KANAWHA BLVD	BLDG 5M 10TH FLOOR 1	CHARLESTON	WV	US	25305						

SECTION 1

Item	Description	Quantity	Unit Price	Total Price
0100	Item 01	10	1.00	10.00
0200	Item 02	5	2.00	10.00
0300	Item 03	3	3.33	10.00
0400	Item 04	2	5.00	10.00
0500	Item 05	1	10.00	10.00

SECTION 2

Item	Description	Quantity	Unit Price	Total Price
0100	Item 01	10	1.00	10.00
0200	Item 02	5	2.00	10.00
0300	Item 03	3	3.33	10.00
0400	Item 04	2	5.00	10.00
0500	Item 05	1	10.00	10.00

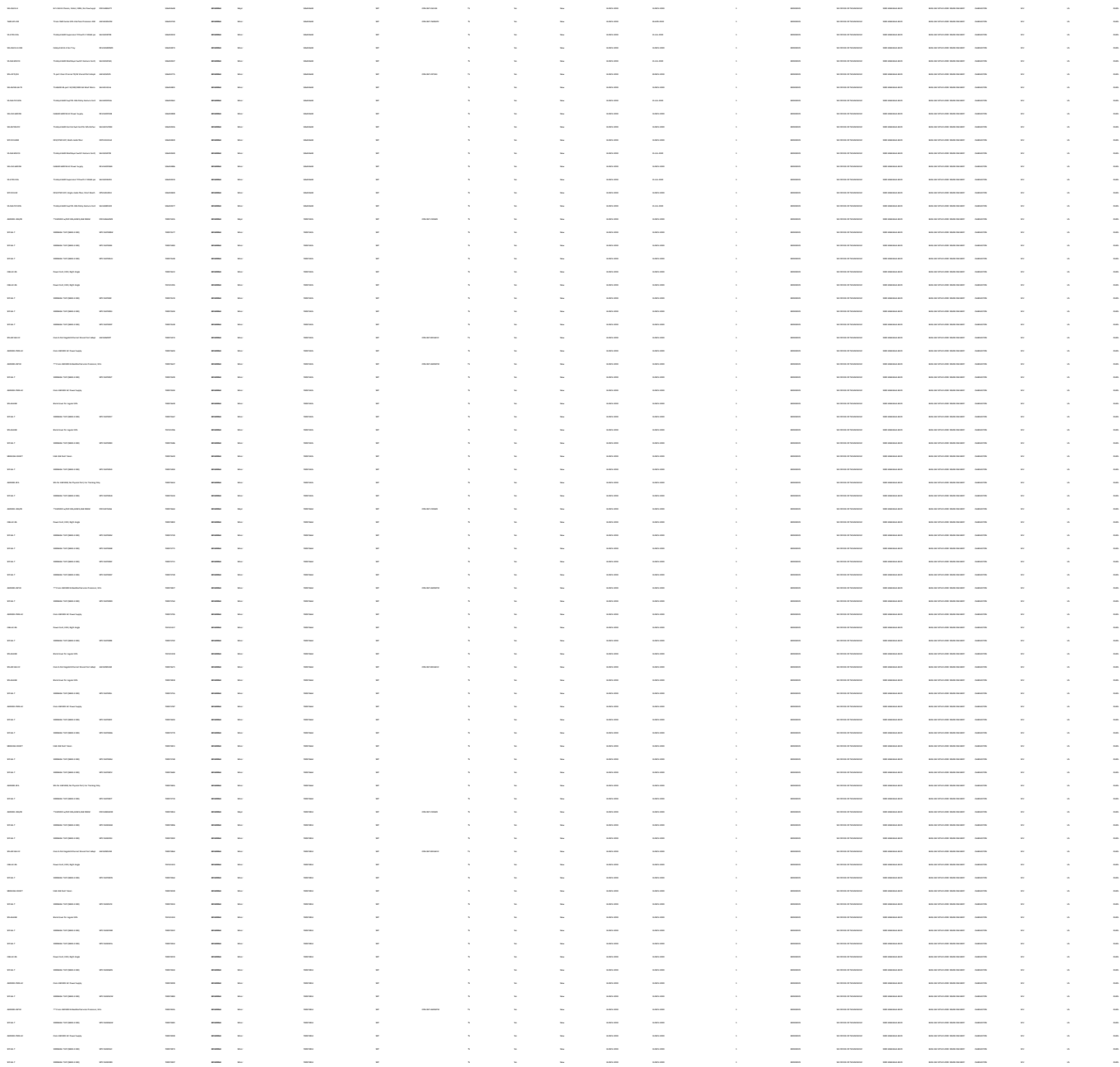
SECTION 3

Item	Description	Quantity	Unit Price	Total Price
0100	Item 01	10	1.00	10.00
0200	Item 02	5	2.00	10.00
0300	Item 03	3	3.33	10.00
0400	Item 04	2	5.00	10.00
0500	Item 05	1	10.00	10.00


SECTION 4

Item	Description	Quantity	Unit Price	Total Price	Item	Description	Quantity	Unit Price	Total Price	Item	Description	Quantity	Unit Price	Total Price	Item	Description	Quantity	Unit Price	Total Price
0100	Item 01	10	1.00	10.00	0100	Item 01	10	1.00	10.00	0100	Item 01	10	1.00	10.00	0100	Item 01	10	1.00	10.00
0200	Item 02	5	2.00	10.00	0200	Item 02	5	2.00	10.00	0200	Item 02	5	2.00	10.00	0200	Item 02	5	2.00	10.00
0300	Item 03	3	3.33	10.00	0300	Item 03	3	3.33	10.00	0300	Item 03	3	3.33	10.00	0300	Item 03	3	3.33	10.00
0400	Item 04	2	5.00	10.00	0400	Item 04	2	5.00	10.00	0400	Item 04	2	5.00	10.00	0400	Item 04	2	5.00	10.00
0500	Item 05	1	10.00	10.00	0500	Item 05	1	10.00	10.00	0500	Item 05	1	10.00	10.00	0500	Item 05	1	10.00	10.00

Table with 10 columns and multiple rows of data. The columns contain various numerical and categorical values, including dates and percentages.



Blank lined paper with horizontal ruling lines and a vertical margin line on the left side.

 <p>730 24th ST NW, STE 3, Washington DC 20037-2500 SIRC is a Small Business and SBA Certified HUBZONE Price Quotation</p>	Date:	10/23/2019
	Quote No:	D19-20171
	Quote Expires:	12/16/2019
	Shipping Point:	FOB DEST
	Terms:	Net 30
	Shipping Method:	ESD
	Pricing:	OPEN MARKET
	RFQ Number:	ISC2000000005

SIRC POC	POC Email	POC TEL	Cage Code	FEIN	DUNS	URL
Reggie Castillo	reggie.castillo@sirc.net	202-536-2800 x192	1PQ53	54-1727076	93-826-5865	www.sirc.net

Bill To Customer	Ship To Customer
Jessica S Chambers WV-OFFICE OF TECHNOLOGY Email: jessica.s.chambers@wv.gov Tel: (304) 558-0246	Jessica S Chambers WV-OFFICE OF TECHNOLOGY

#	Item	Item Desc	OM GSA	Qty	U/M	Cost USD	Total
1	CON-SNTE-SMS-1	Cisco Systems : SNTC-8X5X4, SMS-1	OM	796.00	EA	\$.80	\$636.80
SUBTOTAL		SUBTOTAL:					\$636.80
2	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	2,311.00	EA	\$.85	\$1,964.35
3	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	9,060.00	EA	\$.85	\$7,701.00
4	CON-SNT-SMS-1000	Cisco Systems : SNTC-8X5XNBD, SMS - 1000	OM	84.00	EA	\$846.69	\$71,121.96
5	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	920.00	EA	\$.85	\$782.00
6	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	9,156.00	EA	\$.85	\$7,782.60
7	CON-SNT-SMS-1000	Cisco Systems : SNTC-8X5XNBD, SMS - 1000	OM	11.00	EA	\$846.69	\$9,313.59
8	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	4,848.00	EA	\$1.11	\$5,381.28
9	CON-SNTE-SMS-1	Cisco Systems : SNTC-8X5X4, SMS-1	OM	4,740.00	EA	\$.85	\$4,029.00
10	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	1,292.00	EA	\$.85	\$1,098.20
11	CON-SU1-SMS-1	Cisco Systems : IPS Svc, AR NBD, SMS	OM	1,612.00	EA	\$.85	\$1,370.20
12	CON-SNT-SMS-1	Cisco Systems : SNTC-8X5XNBD, SMS-1	OM	39.00	EA	\$.85	\$33.15
13	CON-SNTE-SMS-1	Cisco Systems : SNTC-8X5X4, SMS-1	OM	667.00	EA	\$.85	\$566.95
SUBTOTAL		SUBTOTAL:					\$111,144.28

USD Total: \$111,781.08

Breakdown by Subtotal

LINE#	ITEM#	ITEM_DESC	TOTAL_AMT
	1.5	SUBTOTAL	\$636.80
	13.5	SUBTOTAL	\$111,144.28
Report Total:			\$111,781.08

*** For better order processing, please reference D19-20171 when issuing an Order to SIRC ***

SIRC CONFIDENTIAL. SIRC is a small, SBA certified HUB Zone business and as such, as per SBA and 13 CFR 126.613, HUB Zone companies are afforded a 10% pricing preference -- we respectfully request that this be considered in SIRC pricing. This is Confidential Pricing.

Any option year (period) pricing is provided as budgetary only and is subject to bilateral approvals at time of exercise. All maintenance and support services on this quote are quoted as prepaid annual maintenance unless otherwise explicitly specified.

The terms and conditions of the Manufacturer's standard commercial license and subscription agreement are made a part of this quotation and shall govern purchaser's use of any Manufacturer product. Standard Terms and Conditions apply.

*** As per FAR252.211-7003 ITEM UNIQUE IDENTIFICATION AND VALUATION (DEC 2013) is not provided for in this Quote. If this is a requirement, then SIRC will need to adjust pricing to cover this additional cost. ***

The quote is generated as per the Manufacturer system of record. This quote may or may not match the exact requirement as per the RFQ. SIRC is going to present the quote as given to us by the Manufacturer.

Please note that due to the high discount level extended on this quote, credit cards will not be accepted for this particular pricing structure. If it is requested that payment be made with a credit card, then the above pricing is subject to change and a processing fee will be added. Payment via Purchase Order and WAWF will incur no additional fee.

CUSTOMER is directed to incorporate (by reference) this QUOTE in any resulting task/delivery order or award. The terms of the aforementioned contract are the only controlling terms and any terms or conditions contained in an order, award or other instrument of buyer, which are in addition to or inconsistent with any of the terms or conditions contained in those referenced herein, shall not be binding on SIRC or its manufacturers and shall not apply unless specifically agreed to in writing by SIRC.

SIRC takes exception to any unit price release under the Freedom of Information Act, 5 USC 552

Pricing Information All prices are displayed in USD.

The above is not intended to be an offer, and the parties do not intend for the above terms to be a binding agreement among the parties with respect to the subject matter hereof.

Product, available inventory, additional fees and pricing data are updated frequently and may change without notice.

Pricing is not finalized until the date payment for the entire order amount has been received.