



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

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Procurement Folder: 675602

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0209

Vendor ID: VS0000021163

SO Doc ID: FAR2000000002

Legal Name: Gail Gray

Published Date: 2/7/20

Alias/DBA: Gray CPA Consulting PC

Close Date: 2/14/20

Total Bid: \$38,320.00

Close Time: 13:30

Response Date: 02/12/2020

Status: Closed

Response Time: 17:31

Solicitation Description: Add No. 1 Financial Report Preparation Software/System

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Implementation/Installation & First Year Maintenance/Support	1.00000	EA	\$38,320.000000	\$38,320.00

Comm Code	Manufacturer	Specification	Model #
43231500			

Extended Description :	Implementation and Installation to Acceptance and First Year Maintenance Support Warranty/Hosting
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Comments: This quote includes the Software Cost of CaseWare, 24 Hours worth of CPE Training, 20 hours of implementation support, and implementation of our Out-of-the-Box CAFR solution. Within the Quote you will see the prices of our customization options not included in "Unit Price".



YOUR CHALLENGES
OUR SOLUTIONS

GRAY CPA CONSULTING



POWERED BY AUDITORS
ENHANCED FOR GASB REPORTING
GRAY CPAS + CASEWARE'S GASB TEMPLATE



Estimate Prepared by: Jaeson Freitas, Accounts Manager | Jaeson@graycpaconsulting.com | 936-647-0427

Estimate Prepared for: c/o: Melissa Pettrey | State of West Virginia | melissa.k.pettrey@wv.gov | 304-558-0094

CaseWare CAFR Creation & Implementation:				Total:
Fixed Fee CaseWare Customization Including:				\$ 15,000
Automated Formatting: Table of Contents, Inserted Introductory Section, Note numbering, & Pagination	Standard Content: Tables for MD&A, Notes, Stats, and all Basic, Combining, and RSI statements	Coding: Gov Wide, Reconciliations, Cashflows, Basic Statements, Limited MD&A, Notes, & Stats	Standard Rounding Relations: Applied to all Gov Wide & Fund Statements	
<i>No Data Entry in MD&A, Notes, & Stats - But there will be coding and linkage applied to tie data together</i>				

Optional Implementation Services:			Total:
Select Optional Services:	<input type="checkbox"/> < Hourly PAYG *	<input checked="" type="checkbox"/> < Fixed Fee	\$ -
<input type="checkbox"/> Custom Style sheet	40 Hours	\$ 5,000	
<input type="checkbox"/> Data Entry	35 Hours	\$ 4,500	
<input type="checkbox"/> Custom MD&A Content with Linkage	25 Hours	\$ 4,000	
<input type="checkbox"/> Custom Note Content	TBD	TBD	
<input type="checkbox"/> Gov-Wide Reconciliation Methodology	20 Hours	\$ 3,500	
<input type="checkbox"/> Cashflow Worksheet Consulting	8 Hours	\$ 1,600	
<i>*Please note that for this section, the time and costs are precursory estimates based on our standard hourly rates. Upon selection, we will work with you on follow-up documentation indicating finalized price structure for these items.</i>			

Product Training:				Total:
Team Members: 8	Open Reg	Custom Web-Based	On-Site	\$ 7,200
	Set Dates and times with 4 different opportunities a year.	Schedule a session online with just your organization	Schedule a session on-site with just your organization	
Kickoff (select one): aka: Working Papers	<input type="checkbox"/> \$450 per person \$1,650 per 4 people	<input checked="" type="checkbox"/> \$3,600 for up to 8 people \$450 per person after 8	<input type="checkbox"/> \$6,000 for up to 8 people \$560 per person after 8	
Handoff (select one): aka: Template Authors	<input type="checkbox"/> \$450 per person \$1,650 per 4 people	<input checked="" type="checkbox"/> \$3,600 for up to 8 people \$450 per person after 8	<input type="checkbox"/> \$6,000 for up to 8 people \$560 per person after 8	

Implementation Support:		Total:
Hourly Support Contract:		\$ 2,800
Support Contract With Unrestricted Scope		
<i>Required minimum prepayment of \$2,800 (20 hours).</i>		
or enter additional amount:	<input type="text" value="0"/>	

Software Cost:				Total:
Single User License:	5 User Bundle:	Additional Users over 5:	CW Cloud Licenses:	\$ 13,320
\$ 2,765	\$ 8,325	\$ 1,665	\$ 144	
<input type="text" value="0"/>	<input type="text" value="1"/>	<input type="text" value="3"/>	<input type="text" value="0"/>	

Project Total: \$ 25,000