



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

 List View 

### General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 463507

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 1400

Vendor ID:  

SO Doc ID: AGR1800000006

Legal Name: NEWLONS INTL SALES LLC

Published Date: 7/16/18

Alias/DBA:

Close Date: 7/19/18

Total Bid: \$111,850.00

Close Time: 13:30

Response Date:  

Status: Closed 

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[View Procurement Folder](#)



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 463507

**Solicitation Description :** Addendum 2, 2018 or current model Day Cab Tandem Tractor

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-07-19 13:30:00	SR 1400 ESR07191800000000297	1

VENDOR
000000207254 NEWLONS INTL SALES LLC

**Solicitation Number:** CRFQ 1400 AGR1800000006

**Total Bid :** \$111,850.00      **Response Date:** 2018-07-19      **Response Time:** 12:36:46

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Guy Nisbet  
 (304) 558-2596  
 guy.l.nisbet@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Class 8 Day Cab Tandem Tractor	1.00000	EA	\$111,850.000000	\$111,850.00

Comm Code	Manufacturer	Specification	Model #
25102100			

**Extended Description :** Vendor must identify Brand, Model and Year of equipment being provided at time of Vendor's bid submission. Vendors are encouraged to provide Product Brochures with their submitted response.

**Prepared For:**

West Virginia Department of Agriculture  
Guy Nisbet  
4496 Cedar Lakes Dr.  
Ripley, WV 25271-9378  
(304)558 - 2596  
Reference ID: N/A

**Presented By:**

NEWLONS INTL SALES LLC  
Beau Newlon  
RT 250 S BEVERLY PIKE  
PO BOX 134  
ELKINS WV 26241 -  
(304)636-4561

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

**Model Profile**  
**2019 LT625 6x4 (LT62F)**

<b>APPLICATION:</b>	General Freight Regional Haul 6x2/6x4 (DayCab)
<b>MISSION:</b>	Requested GCWR: 80000. Calc. GVWR: 52000 Calc. Start / Grade Ability: 24.06% / 1.73% @ 55 MPH Calc. Geared Speed: 83.9 MPH
<b>DIMENSION:</b>	Wheelbase: 187.00, CA: 112.40, Axle to Frame: 53.00
<b>ENGINE, DIESEL:</b>	{Cummins X15 450} Efficiency Series, EPA 2017, 450HP @ 1800 RPM, 1650 lb-ft Torque @ 1000 RPM, 1800 RPM Governed Speed, 461 Peak HP (Max)
<b>TRANSMISSION, MANUAL:</b>	{Fuller RTLO(F)-16913A} 13-Speed Manual; with Double Overdrive, with Air Shift and Internal Lube Oil Pump
<b>CLUTCH:</b>	{Eaton Fuller Easy-Pedal Advantage} Manual Adjust, Two-Plate, Cast Angle Spring; Ceramic, 15.5" Diameter, 7-Spring Damper, Mechanical Pull-Type Control, 1700 lb-ft Torque Capacity
<b>AXLE, FRONT NON-DRIVING:</b>	{Hendrickson Steertek NXT} Wide Track, Fabricated Type, 12,350-lb Capacity
<b>AXLE, REAR, TANDEM:</b>	{Meritor MT-40-14X-3DER} Single Reduction, 40,000-lb Capacity, w/.374"(9.5mm) Wall Housing Thickness, Driver Controlled Locking Differential in Rear-Rear Axle, R Wheel Ends Gear Ratio: 3.55
<b>CAB:</b>	Conventional
<b>TIRE, FRONT:</b>	(2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position
<b>TIRE, REAR:</b>	(8) 11R22.5 Load Range H DH37 (HANKOOK), 497 rev/mile, 75 MPH, Drive
<b>SUSPENSION, REAR, AIR, TANDEM:</b>	{International} Ride Optimized Suspension (IROS), 40,000-lb Capacity, 52" Axle Spacing, 9.25" Ride Height, with Shock Absorbers
<b>PAINT:</b>	Cab schematic 100HX Location 1: 9219, Winter White (Std) Chassis schematic N/A

**Description**

Base Chassis, Model LT625 6x4 with 187.00 Wheelbase, 112.40 CA, and 53.00 Axle to Frame.

ENGINE, DIESEL {Cummins X15 450} Efficiency Series, EPA 2017, 450HP @ 1800 RPM, 1650 lb-ft Torque @ 1000 RPM, 1800 RPM Governed Speed, 461 Peak HP (Max)

RADIATOR Aluminum; Welded, Down Flow System, Front to Back, 1325 SqIn, 806 SqIn CAC

FAN DRIVE {Horton Drivemaster} Automatic On/Off Type, with Normally Closed Temperature Control

AIR CLEANER Single Element, Engine Mounted

**Includes**

: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted

ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection

BLOCK HEATER, ENGINE {Phillips} 120V/1500W

**Includes**

: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door

EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations

FEDERAL EMISSIONS {Cummins X15} EPA, OBD and GHG Certified for Calendar Year 2018

HOSE CLAMPS, RADIATOR HOSES {Gates} Shrink Band Type

RADIATOR DRAIN & FILL FITTING SPECIAL; To Vacuum Out or Fill the Cooling System from the Bottom of Radiator, for Use with Quick-Connect Radiator Drain Tool or Shop Coolant Evacuation-Fill System

TRANSMISSION, MANUAL {Fuller RTLO(F)-16913A} 13-Speed Manual; with Double Overdrive, with Air Shift and Internal Lube Oil Pump

CLUTCH HOUSING Aluminum; Available with 1350 to 2050 lb-ft Capacity Fuller Transmissions

OIL COOLER MANUAL TRANSMISSION Water to Oil Type Included in Radiator End Tank (REQUIRES TRANSMISSION LUBE PUMP)

PTO LOCATION No PTO

CLUTCH {Eaton Fuller Easy-Pedal Advantage} Manual Adjust, Two-Plate, Cast Angle Spring; Ceramic, 15.5" Diameter, 7-Spring Damper, Mechanical Pull-Type Control, 1700 lb-ft Torque Capacity

CLUTCH EFFECTS Hydraulic Clutch Actuation System

AXLE, REAR, TANDEM {Meritor MT-40-14X-3DER} Single Reduction, 40,000-lb Capacity, w/.374"(9.5mm) Wall Housing Thickness, Driver Controlled Locking Differential in Rear-Rear Axle, R Wheel Ends . Gear Ratio: 3.55

**Includes**

: POWER DIVIDER LOCK Electric over Air Operated, Cab Control with Indicator Light

**Notes**

: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance

SUSPENSION, REAR, AIR, TANDEM {International} Ride Optimized Suspension (IROS), 40,000-lb Capacity, 52" Axle Spacing, 9.25" Ride Height, with Shock Absorbers

AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 50 thru 64.99 Pints

SUSPENSION AIR CONTROL VALVE Pressure Release Control In Cab

AXLE, FRONT NON-DRIVING {Hendrickson Steertek NXT} Wide Track, Fabricated Type, 12,350-lb Capacity

SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 12,000-lb Capacity; with Shock Absorbers

**Includes**

: SPRING PINS Rubber Bushings, Maintenance-Free

CAB Conventional

**Description****Includes**

: CLEARANCE/MARKER LIGHTS (5) Flush Mounted  
: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window  
: CONSOLE, CENTER Includes Two Cup Holders and One Additional Storage Area  
: COURTESY LIGHT (2) Driver and Passenger Door Mounted  
: DOME LIGHT, CAB Rectangular, Door and Instrument Panel Mounted Switch Activated, Timed Theater Dimming, Center Mounted, Integral to Console  
: FLOOR COVERING Rubber, Black  
: GLASS, ALL WINDOWS Tinted  
: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  
: GRAB HANDLE, CAB INTERIOR (4) "B" Pillar and Door Mounted, Two Each Side  
: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color  
: READING LIGHT, CAB Located in Overhead Console  
: STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door

ACCESS, CAB AND FRAME Aluminum; Includes Driver & Passenger Side Cab Access, Two Steps per Door and Left Side Frame Access Step with One Flush Mounted Deck Plate and Black Grab Handle; with Daycab or Sleeper Cabs

AIR CONDITIONER with Integral Heater & Defroster

**Includes**

: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps

CAB INTERIOR TRIM Classic, for Day Cab

**Includes**

: DOOR TRIM, INTERIOR Black Handle  
: INSTRUMENT PANEL TRIM Black, Black Gauges with Black Bezels  
: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap

GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display

**Includes**

: GAUGE CLUSTER DISPLAY, Odometer, Voltmeter, Diagnostic Messages, Gear Indicator, Trip Odometer, Total Engine Hours, Trip Hours, MPG, Distance to Empty/Refill for Fuel/DEF, DPF Level

INSTRUMENT PANEL Wing Panel

MIRRORS (2) Aero; Pedestal, Power Adjust, Heated Heads, Black Heads and Arms, 6.3" x 13.82" Flat Glass, 6.38" x 6.18" Convex Glass Both Sides

MIRROR, CONVEX, HOOD MOUNTED Right and Left Sides, Black

ROOF AIR DEFLECTOR Fixed, Paint and Install at the Plant

SEAT, DRIVER {National 2000 Model 295} Air Suspension, Intermediate Back, All Vinyl, 2 Arm Rests, Isolator, 7" Adjuster, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, 3-14 Degree Back Angle Adjust

SEAT, PASSENGER {National 2000} Non Suspension, Intermediate Back, All Vinyl, 11 Degree Back Angle

WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature

FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 367.4" (9333mm) Maximum OAL

BUMPER, FRONT 1 Piece, Stainless Clad Aluminum, with Black Plastic Filler Panels, Less Valance Panel for Increased Ground Clearance

DECK PLATE Aluminum; (2) Section Flush Mounted

FRAME RAILS WITH TAPERED REAR

WHEELBASE RANGE 187" (475cm) Through and Including 219" (555cm)

**Description**

**BRAKE SYSTEM, AIR Dual System for Tractor Applications**

**Includes**

: BRAKE LINES Color and Size Coded Nylon  
: BRAKE PRESSURE INDICATOR Low Air Pressure Warning Light and Audible Alarm  
: DRAIN VALVE Manually Operated (On Wet Tank Only)  
: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster  
: GLAD HANDS (2) One for Service and One for Emergency; Trailer Hoses from Cab  
: HAND CONTROL VALVE, AIR with Self Return Handle, for Trailer Brakes  
: HOSE TENDER Back of Cab Mounted  
: PARKING BRAKE CONTROL Yellow and Red Knobs, Located on Instrument Panel  
: PARKING BRAKE VALVE Combination Valve for Tractor and Trailer  
: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for Forward Rear Axle  
: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)  
: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)  
: TRACTOR PROTECTION VALVE  
: TRAILER HOSES AND CABLES 15' Coiled Lighting Cable with 7-Way Connector and with 15' Coiled Nylon Brake Hose

**Notes**

: Front and Rear Dust Shields not Included  
: Rear Axle is Limited to 40,000-lb GAWR with Code 04092 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered

AIR BRAKE ABS {Bendix AntiLock Brake System} with Electronic Stability Program (4-Channel; 4 Sensor/4 Modulator) with Automatic Traction Control

AIR COMPRESSOR {Cummins} 18.7 CFM Capacity

AIR DRYER {Bendix AD-IS} with Heater, Includes Pressure Protection Circuits, Safety Valve, and Purge Tank

**Includes**

: AIR DRYER LOCATION Inside Left Rail, Aft of Transmission

AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Under Cab; Perpendicular to Rail

BRAKE CHAMBERS, ADDITIONAL (2) {Bendix} Spring Brake Type; 30/30 Sqn

BRAKES, FRONT, AIR CAM 16.5" x 5", Includes 24 Sqn Long Stroke Brake Chambers

BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 Sqn

BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake

BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake

**Includes**

: BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb.

: BRAKE CHAMBERS, SPRING (4) Rear Parking; WITH TRUCK BRAKES: All 6x4, 6x6; WITH TRACTOR BRAKES: 6x4 & 6x6 with Rear Tandem Axles 46,000-lb. or Greater or GVWR of 54,000-lb. or Greater

HOSE TENDER Slide Bar with Single Spring Bracket; Bar Extended 4.0" From Cab

TRAILER HOSES {Phillips} Coiled, Polar Air Hose, 15' Working Length, 24" Tractor Lead Length, 11" Trailer Lead Length, Aluminum Glad Hands with Polyurethane Seals and Power Grips

STEERING GEAR {Sheppard HD94} Power

POWER STEERING OIL COOLER Remote Mounted

STEERING COLUMN Tilting and Telescoping

STEERING WHEEL 4-Spoke; 18" Dia., Black

**Description**

EXHAUST SYSTEM Single Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; for Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab

AFTERTREATMENT COVER Aluminum

ENGINE COMPRESSION BRAKE {Cummins} Interbrake For Cummins Signature/ISX/X15 Engines; Furnished with Engine

EXHAUST HEIGHT 10'

MUFFLER/TAIL PIPE GUARD (1) Bright Stainless Steel

TAIL PIPE (1) Turnback Type, Bright, for Single Exhaust

ELECTRICAL SYSTEM 12-Volt, Standard Equipment

**Includes**

: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab

: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel

: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever

: HORN, ELECTRIC Single

: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light

: POWER SOURCE Cigar Type Receptacle with Cap, USB Port, Located in Instrument Panel

: STARTER SWITCH Electric, Key Operated

: TURN SIGNAL SWITCH Manual Cancelling with Lane Change Feature

: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted

: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever

: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted

: WIRING, CHASSIS Color Coded and Continuously Numbered

ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount

BATTERY BOX Aluminum, 30" Wide, 3 or 4 Battery Capacity, Mounted Left Side Under Cab

BATTERY BOX COVER Plastic

BATTERY SYSTEM {Fleetrite} Maintenance-Free, (3) 12-Volt 1980CCA Total

CB RADIO Accommodation Package; Header Mounted; Feeds From Accessory Side of Ignition Switch; Includes Power Source and Two (2) Antennas, Antenna Bases with Wiring on Both Side Mirrors

CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses

COLLISION MITIGATION SYSTEM Omit

HEADLIGHT WARNING BUZZER Sounds When Head Light Switch is on and Ignition Switch is in "Off" Position

HEADLIGHTS Halogen, with Park Lights and Daytime Running Lights

HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on

HORN, AIR Black, Single Trumpet, with Lanyard Pull Cord

POWER SOURCE, SPECIAL Special Socket; Single Terminal, for Power Lift Gate Feed, Battery Feed Thru 150 Amp Circuit Breaker, To Operate Lift Gate On Trailer, Includes a 15' Power Cable Coiled In Cab

RADIO AM/FM/WB/Clock/Bluetooth/USB Input/3.5MM Auxiliary Input, MP3, Apple Device Play & Control, Bluetooth for Phone & Music

RUNNING LIGHT (2) Daytime

SPEAKER, AUXILIARY, CB RADIO with Jack for CB; Mounted Left Side Above Driver's Door

SPEAKERS (2) 6.5" Dual Cone Mounted in Doors

STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start

STOP, TURN, TAIL & B/U LIGHTS LED Multi-Function Lamp, with LED Lights for Stop, Turn, Tail and Backup Lights, Includes License Plate Lights

**Description**

SWITCH, MARKER INTERRUPT for Marker Lights and Headlights, Located in Steering Wheel

TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights

TRAILER LIGHTING CABLE {Phillips Lectracoil 30-9921S} Coiled, 15.0' Length; For Use with ABS

TURN SIGNAL SWITCH Self-Canceling

FRONT END Tilting, Fiberglass, with Three Piece Construction

**Includes**

: BUG SCREEN Front End; Mounted Behind Grille

: HOOD TILT ASSIST Includes Torsion Bar Spring System

FENDER EXTENSIONS Molded in Gray

GRILLE Chrome

HOOD, FRONT FILLER SEAL Mounted Between Bumper and Hood

LOGOS EXTERIOR Model Badges

LOGOS EXTERIOR, ENGINE Badges

COMMUNICATIONS MODULE OnCommand Connection Communications Module

FIFTH WHEEL, AIR SLIDE {Jost JSK36NSL-A7PX24} 24" Slide, 6.75" Above Top of Frame, Left Hand Release

FIFTH WHEEL LOCATION On Rear Axle Centerline

MUD FLAP HOLDER Spring Loaded, Bright Finish; with Red and White Reflective Tape; Less Flaps

MUD FLAPS, REAR Black Rubber, Anti-Sail Less Logo; Less Holders

PAINT SCHEMATIC, PT-1 Single Color, Design 100

**Includes**

: PAINT SCHEMATIC ID LETTERS "HX"

PAINT TYPE Base Coat/Clear Coat, 1-2 Tone

FUEL TANK (2) Top Draw, Non-Polished Aluminum, 26" Dia, 100 US Gal (379L); Total Capacity 200 US Gal (758L), with Dual Supply and Return Lines, Less Equalizer Line, Mounted Left and Right Side, Back of Cab/Under Sleeper

DEF TANK 10.6 U.S. Gal. 40.1L Capacity, Frame Mounted Outside Left Rail, Back of Cab/Under Sleeper

FUEL HEATER {Cummins} Omit Plumbing for TRV on Cummins Engines

FUEL TANK STRAPS Bright Finish Stainless Steel, for Dual Fuel Tanks

FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, Includes Water-In-Fuel Sensor

**Includes**

: LOCATION FUEL/WATER SEPARATOR Mounted Left Rail in Wheel Well

WHEELS, FRONT DISC; 22.5x8.25 Rims, Non-Polished Aluminum, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs

(2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position

WHEELS, REAR DUAL DISC; 22.5x8.25 Rims, Non-Polished Aluminum, 10-Stud 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs

(8) TIRE, REAR 11R22.5 Load Range H DH37 (HANKOOK), 497 rev/mile, 75 MPH, Drive

**Services Section:**

WARRANTY Standard for LT/RH Series, Effective with Vehicles Built January 2, 2016 or Later, CTS-2010A

**Description**

SRV CONTRACT, EXT CMS ENG/AFTR {Cummins} To 36-Month/300,000 Miles (480,000 km), Extended Cummins X15 Efficiency Series Engine Coverage, Protection Plan 1 and Aftertreatment

SRV CONTRACT, EXT VEH COVERAGE {Navistar} To 36-Month/300,000 Miles (480,000 km), Excludes Extended Warranty for Engine and Transmission, for Rear Axle Rating of 52,000 lbs or less

**LT™ SERIES**



**THE NEW  
INTERNATIONAL® LT™ SERIES.**



**THE NEW INTERNATIONAL LT SERIES  
DELIVERS EVERYTHING YOU ASKED  
FOR IN A DRIVER'S TRUCK.**

**LT**  
INTERNATIONAL



**THEN WE TOOK  
IT FURTHER.**



Introducing the LT Series from International Truck, the most driver-centric, fuel-efficient, uptime-focused truck we've ever delivered. Hundreds of driver recommendations shaped its design. From its new, ergonomically advanced interior and instrument panel to major enhancements in visibility and aerodynamics, the new LT Series is designed and engineered to keep drivers more comfortable and productive for the long haul. It's part of an uncompromising commitment to put our customers' business needs at the heart of every decision we make – a philosophy we call DriverFirst™.



## AN LT SERIES CONFIGURATION FOR EVERY APPLICATION.



Day Cab

56" Low Roof Sleeper

56" Hi-Rise Sleeper\*

73" Sky-Rise Sleeper

73" Hi-Rise Sleeper

\* Shown with optional sun visor



## DRIVERFIRST™ - FROM CONCEPT TO REALITY.

From the very beginning, priority #1 for the LT Series was to design a truck that drivers would really want to drive. To achieve this goal, we turned to the people who know driving best - real truck drivers.

These professionals gave us honest, priceless input over numerous research sessions and driver clinics. Then we set about redesigning, fine-tuning and retesting until drivers agreed, "this is the truck I've always wanted to drive."

That's how the LT Series became the most driver-centric truck on the road today. With more intuitive controls, enhanced visibility, a quieter cab, critical information at your fingertips and dozens of other smart features that help keep a driver comfortable and in control over the long haul.

International also utilizes premium soft touch vinyl interior panels throughout the vehicle, which minimizes the need for hard to clean, odor and moisture trapping woven panels.





# DRIVERFIRST IN EVERY DETAIL.

Every detail inside the LT Series cab has been carefully designed, measured and clinic-tested to optimally benefit the driver. All-new gauges received numerous tests and refinements to optimize their readability, usability and positioning so key information and alerts are precisely where they need to be to view without distraction. The available new premium gauge cluster features a customizable digital display that lets drivers intuitively select the information they prefer in a variety of situations.



A customizable digital display in the premium gauge cluster provides a wealth of information for the driver, including:

- ▶ Real-time fuel economy
- ▶ Axle load\*
- ▶ Custom gauge settings\*
- ▶ Safety indicators\*
- ▶ Digital speedometer
- ▶ Tire pressure\*

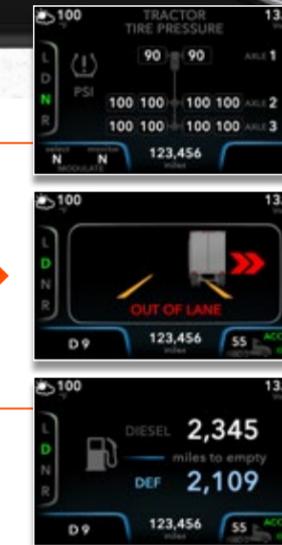


Intuitive controls allow you to easily navigate between digital screens.

**Back Button** - navigate to previous page/sub category and then to main home screen

**Navigation Button** - navigate up and down to move within categories, navigate left or right to access the main menu and to move from one category to another

**OK/Reset Button** - select a highlighted category or hold for 3 seconds to reset the item



\* When added with optional feature code for required sensors.

Driver safety is always a priority. What you prioritize is up to you with a range of available **passive and active safety systems**. Bendix Wingman Advanced collision mitigation now comes standard on the LT Series. With the optional Bendix Wingman Fusion, the system integrates adaptive cruise control, lane departure warning (pictured here), over-speed alert and stationary vehicle braking, or select from a number of proven stand-alone safety systems to meet your needs.

The color, illumination, legibility and even the type font and size of gauges is designed to deliver optimal viewing in varying light conditions, maximizing alertness and minimizing eye fatigue.

## NEW SHIFTER



▶ The innovative new shifter is mounted on the steering column, allowing you to easily reach and smoothly operate shifting and engine braking while keeping your eyes on the road and your hands on the wheel.



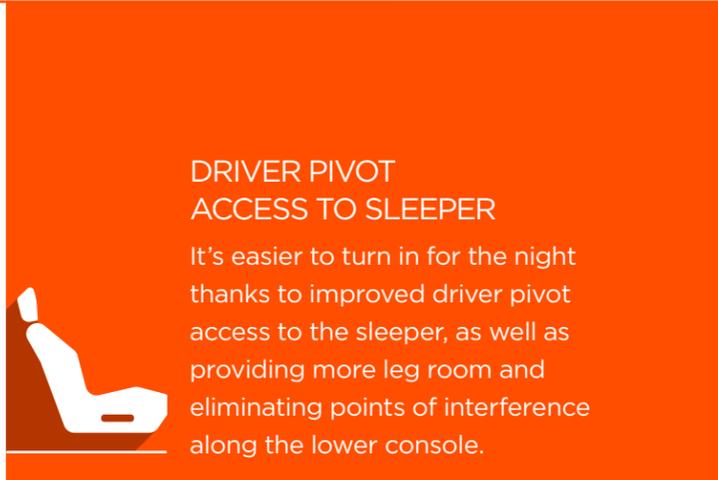
# THE ART AND SCIENCE OF BOOSTING DRIVER PRODUCTIVITY.

The LT Series cab design included the meticulous study of over 500 interaction points between the driver and truck to address every possible aspect of ergonomics, from what a driver sees to the way he moves and how he can best handle virtually any situation - whether it's climbing into the cab, cruising comfortably or getting a good night's rest.



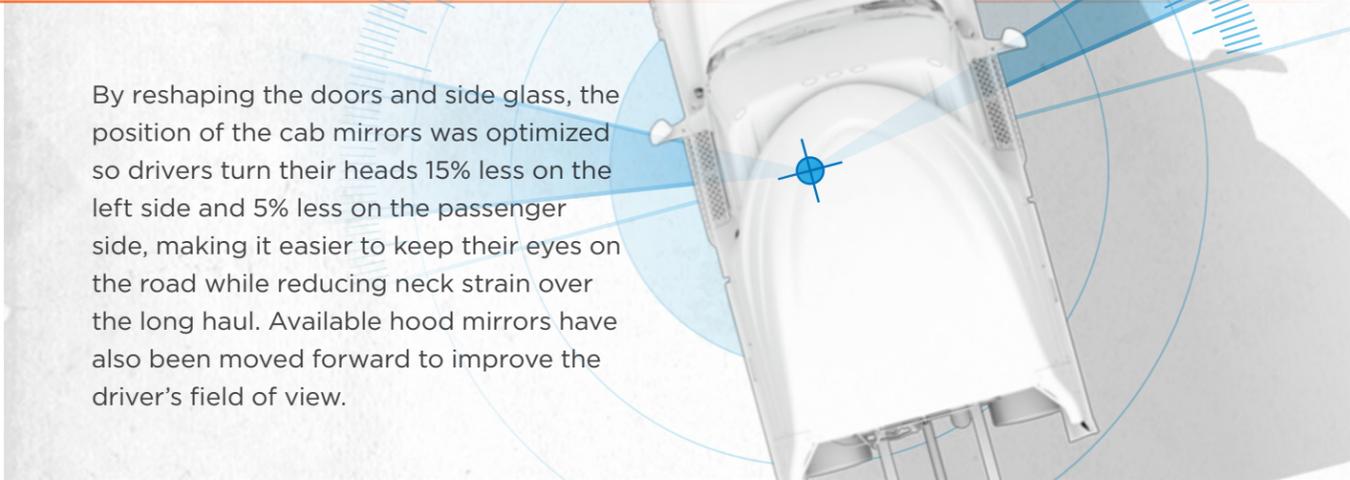
It's estimated that 20-30% of truck accidents are vision related. That's why the LT Series provides impressive forward and lateral visibility. Cab doors have been redesigned with a lower bottom glass edge and no vent window seam for enhanced visibility and reduced blind spots.

DIRECT VISIBILITY



## DRIVER PIVOT ACCESS TO SLEEPER

It's easier to turn in for the night thanks to improved driver pivot access to the sleeper, as well as providing more leg room and eliminating points of interference along the lower console.



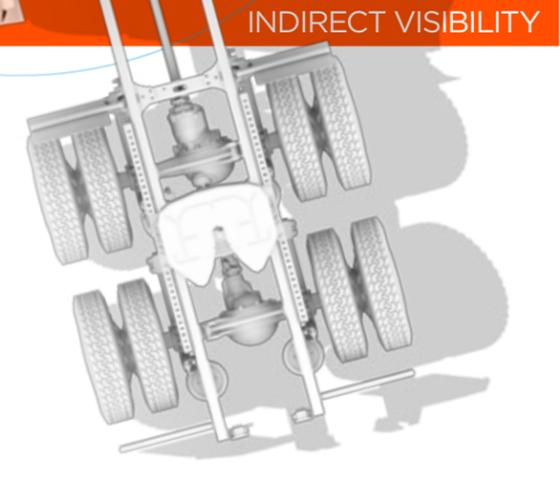
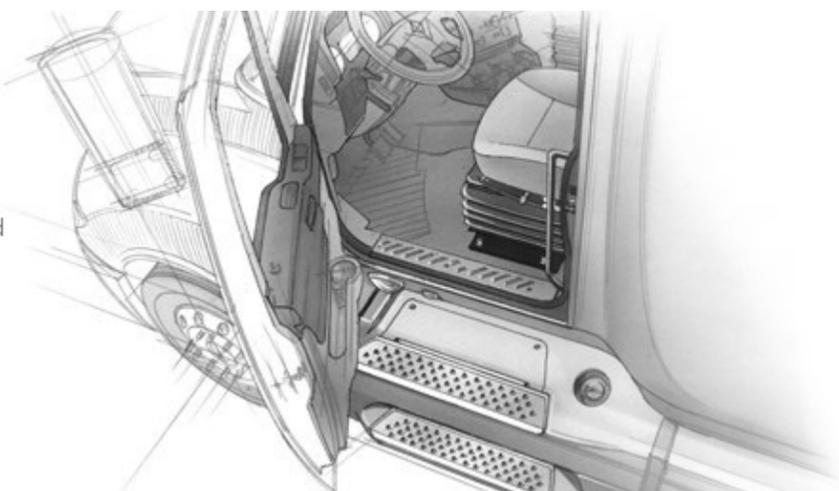
By reshaping the doors and side glass, the position of the cab mirrors was optimized so drivers turn their heads 15% less on the left side and 5% less on the passenger side, making it easier to keep their eyes on the road while reducing neck strain over the long haul. Available hood mirrors have also been moved forward to improve the driver's field of view.

INDIRECT VISIBILITY



All-new door panels help increase hip and elbow room while providing a more comfortable place to rest your arm. The new full-grip interior handle makes doors easier to open and close, while new door pockets offer easier access to the driver's log or manifest.

Studies show that one of the largest causes of driver injury occurs from slip and falls while entering and exiting the cab. That's why we improved ingress and egress through wider opening doors, redesigned cab steps and grab handles that are precisely positioned for proper 3-point access.



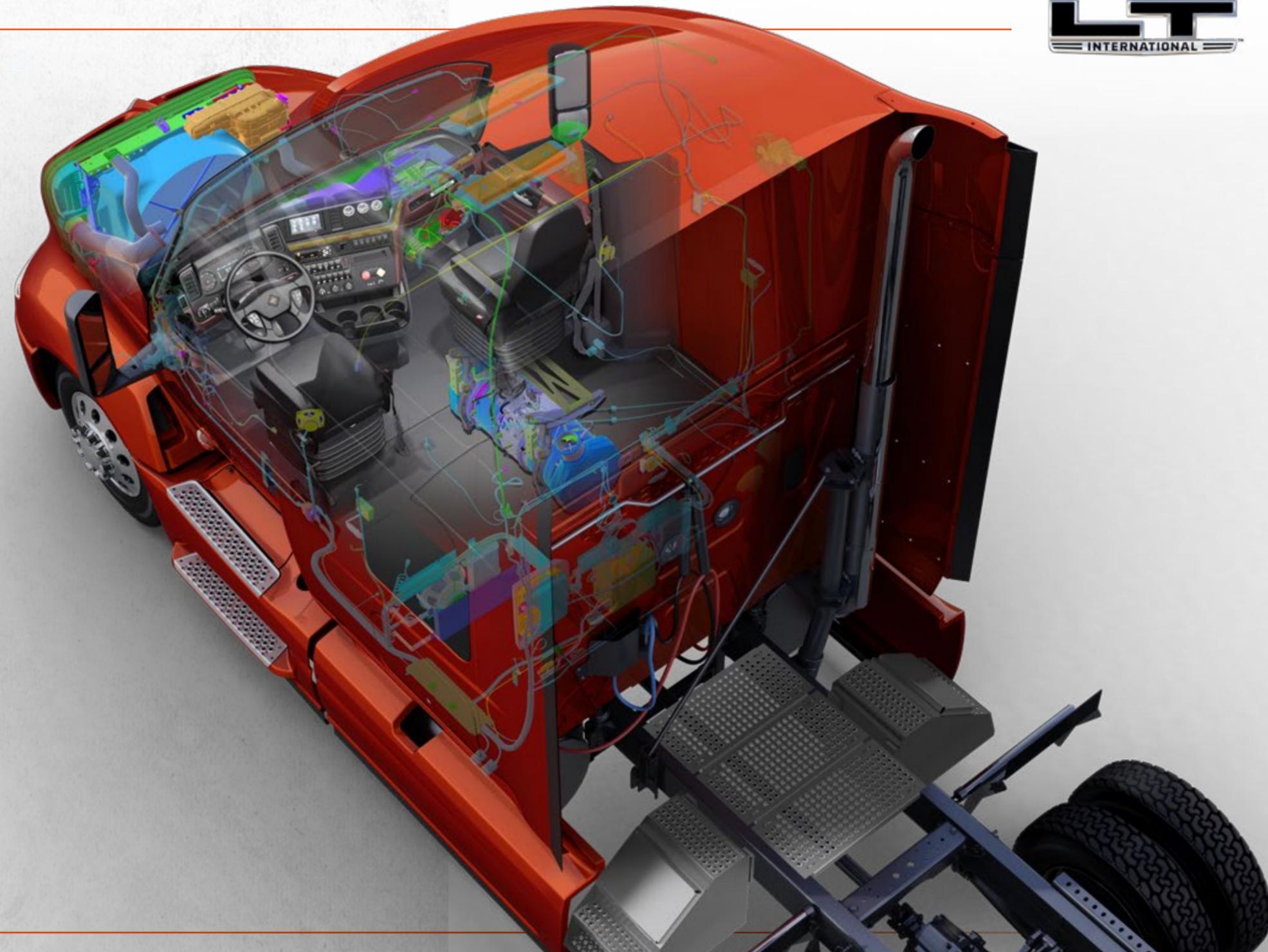


## KEEPING YOU ON THE ROAD TO PROFITABILITY.

Uptime is more than a word in the development of the LT Series, it's an unwavering commitment to deliver a truck that is as reliable and easy to service as the road is long.



- ▶ Available new LED headlamps and fog lamps deliver brighter light pattern and intensity. Tough new polycarbonate lenses protect against breakage.
- ▶ Driver controls and instrumentation are based on robust industry-standard SAE J1939 electrical architecture, with a new cluster and switches designed to keep drivers focused and maximize uptime.
- ▶ Steering wheel control labels are laser-etched instead of painted for maximum readability and durability.
- ▶ Key interior fasteners are exposed for more intuitive access and easier servicing.
- ▶ The powerful, all-new HVAC system employs advanced automotive heating and cooling technology to deliver optimal comfort and reliability. The system endured rigorous testing in extreme temperatures to deliver best-in-class visibility and comfort.
- ▶ A new max defrost feature in the HVAC system helps clear windows faster in colder climates, providing quicker, clearer visibility for increased uptime and less waiting.
- ▶ Cab wiring includes all-new harnessing and an all-new in-cab power distribution module that's inside the cab and away from the elements.
- ▶ A new single canister after-treatment system is up to 60% smaller and 40% lighter than the system it replaces, with better heat management to help improve fuel economy and greater ash retention to stretch out time between service intervals. The system is also simplified for quicker servicing.





## SIMPLIFYING MAINTENANCE TO MAXIMIZE UPTIME.



The faster your truck can be serviced, the faster you're back on the road, meeting delivery schedules and boosting your profitability. The LT Series is designed and engineered to optimize uptime with industry-leading serviceability. All key service points under the hood, inside the cab and around the vehicle are ergonomically designed for easy access and servicing. Many components are engineered with longer intervals between required maintenance. And when you do need service, you can count on expert technicians and an extensive parts inventory from your International dealer.

▶ The LT Series hood opens wide and features gas strut control and torsion bar lift assist. The torsion bar reduces opening effort and enables the hood to be lifted with one hand. The gas strut helps dampen closing to prevent the hood from closing too quickly.

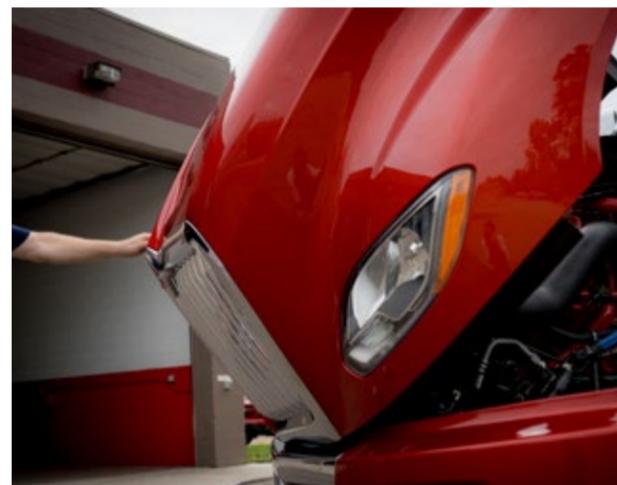
▶ The new, easily removable front grille and 3-piece bumper provide quick access to front components.

▶ Lamp bulbs for turn signals and side markers are easy to access and can be replaced without tools.

▶ Key components offer best-in-class accessibility, including cooling system thermostats, hoses, valves and switches.

▶ Translucent containers allow you to check fluid levels at a glance.

▶ Tethered caps on most fluid containers prevent dropped or lost caps while refreshing fluids.



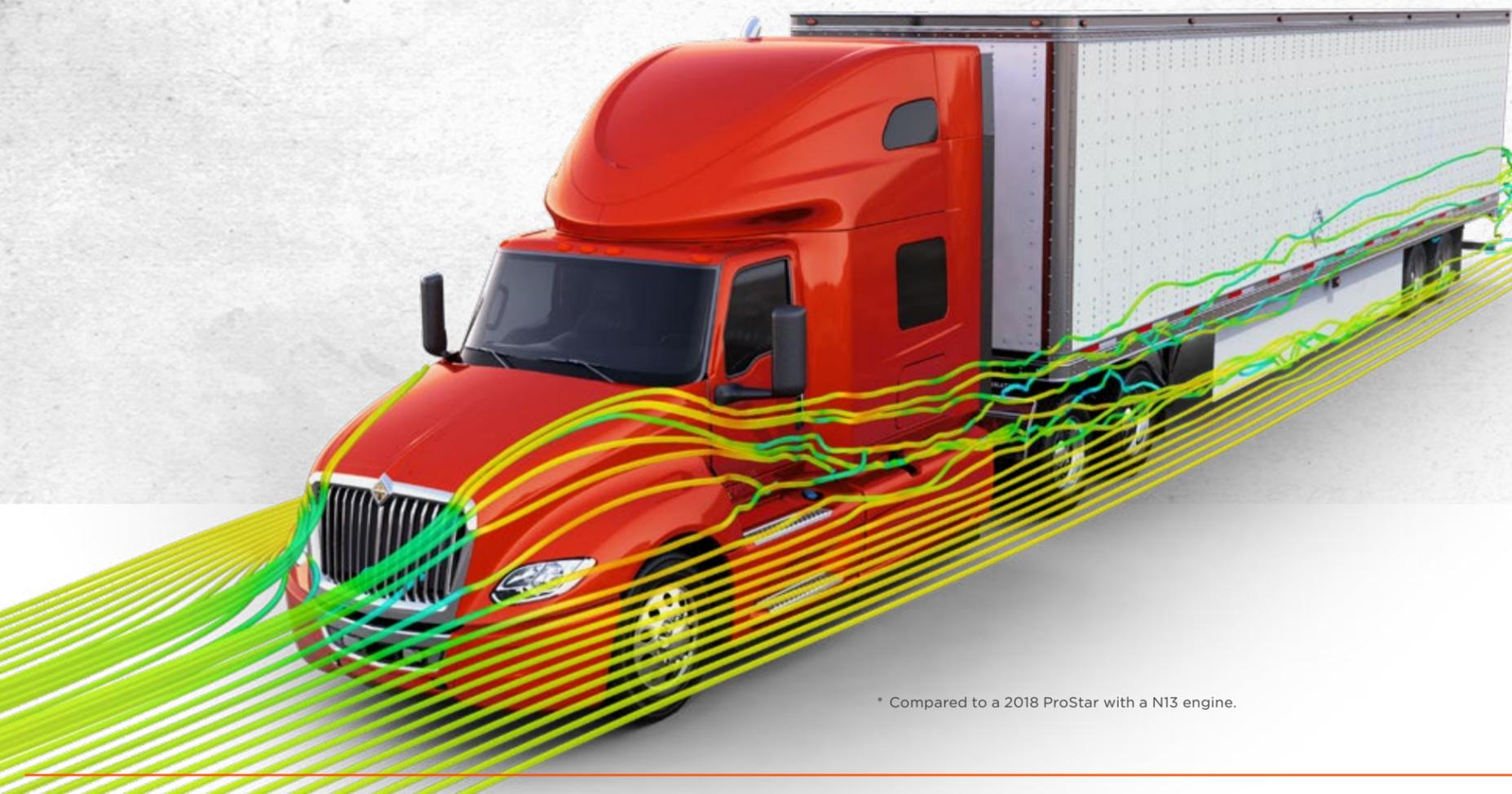
The industry's largest dealer network of over 700 locations throughout North America, many with Saturday and Sunday availability, helps assure we're there where and when you need us. Count on the expertise of 7,687 highly trained technicians operating out of 7,445 service bays. See how International dealers have earned their reputation for unrivaled customer service.





# THE LT™ SERIES DELIVERS UP TO A 9% IMPROVEMENT IN FUEL EFFICIENCY.\*

With the LT Series, we wouldn't stop until we delivered the most fuel-efficient on-highway truck we've ever built. We spent hundreds of hours in the design studio and through an industry-best testing and development process, finessing every inch of the exterior to improve aerodynamic flow and optimize fuel efficiency. We trimmed weight without compromising quality. We also added a choice of advanced, fuel-efficient powertrains, new state-of-the-art electronic controls systems and more technological advances designed to optimize every drop of fuel.

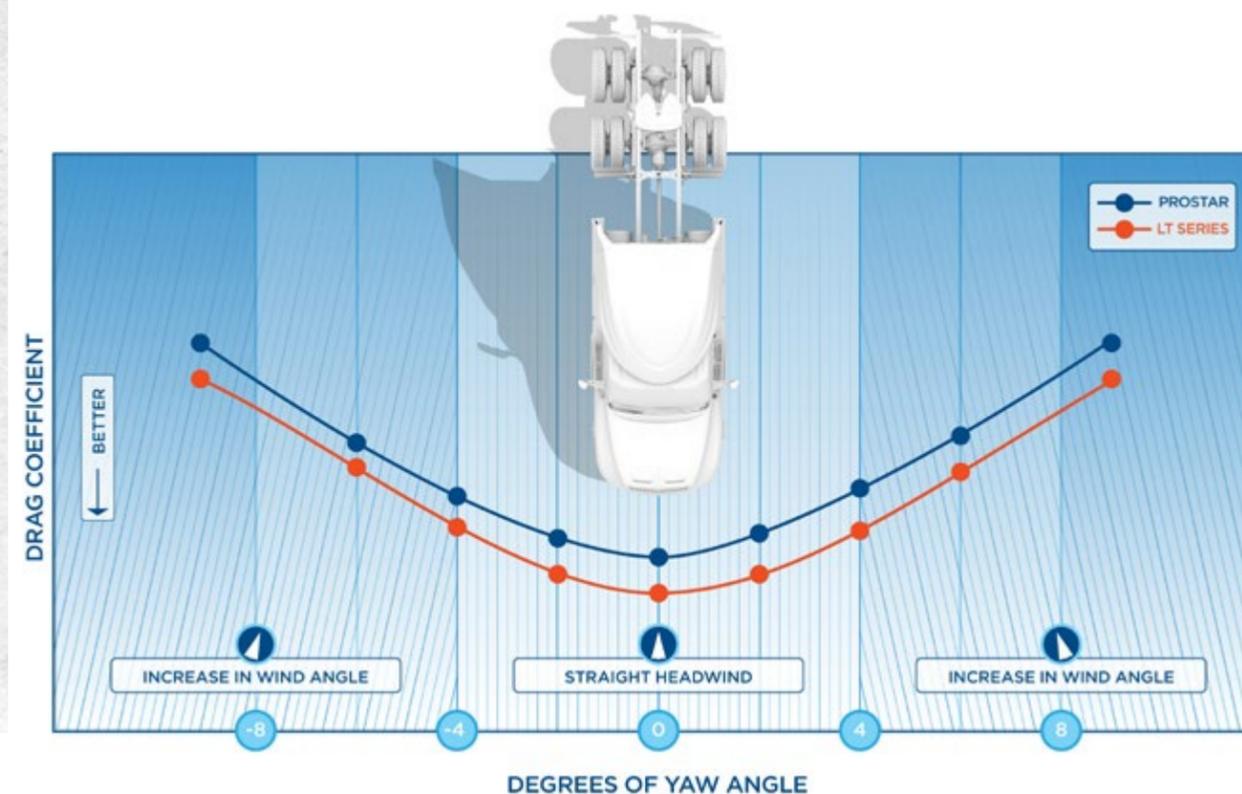


## EXTENSIVE AERODYNAMIC IMPROVEMENTS OPTIMIZE AIRFLOW AND REDUCE DRAG BOTH AROUND AND THROUGH THE LT SERIES

- ▶ Pedestal mirrors reduce drag and wind noise
- ▶ The hood top and shoulder are redesigned to enhance air flow
- ▶ New longer 125" BBC hood better directs and smooths out airflow around the cab
- ▶ All-new fender shape optimizes airflow
- ▶ 22" cab extenders close the gap between cab and trailer to limit air turbulence
- ▶ An aero-enhanced 3-piece bumper and front wheel openings are contoured to minimize resistance
- ▶ Chassis skirts have been refined to reduce aerodynamic drag
- ▶ The new cooling module is sealed to smooth airflow under the hood
- ▶ The front air dam design reduces drag by efficiently pushing air down, under and around the truck

## THE WIND AVERAGED DRAG ADVANTAGE

In the real world, the wind almost always hits the truck at an angle, not head on. The LT Series was designed with this in mind and is a leader in Wind Averaged Drag. The higher the yaw angle, the better the LT Series performs against the competition.

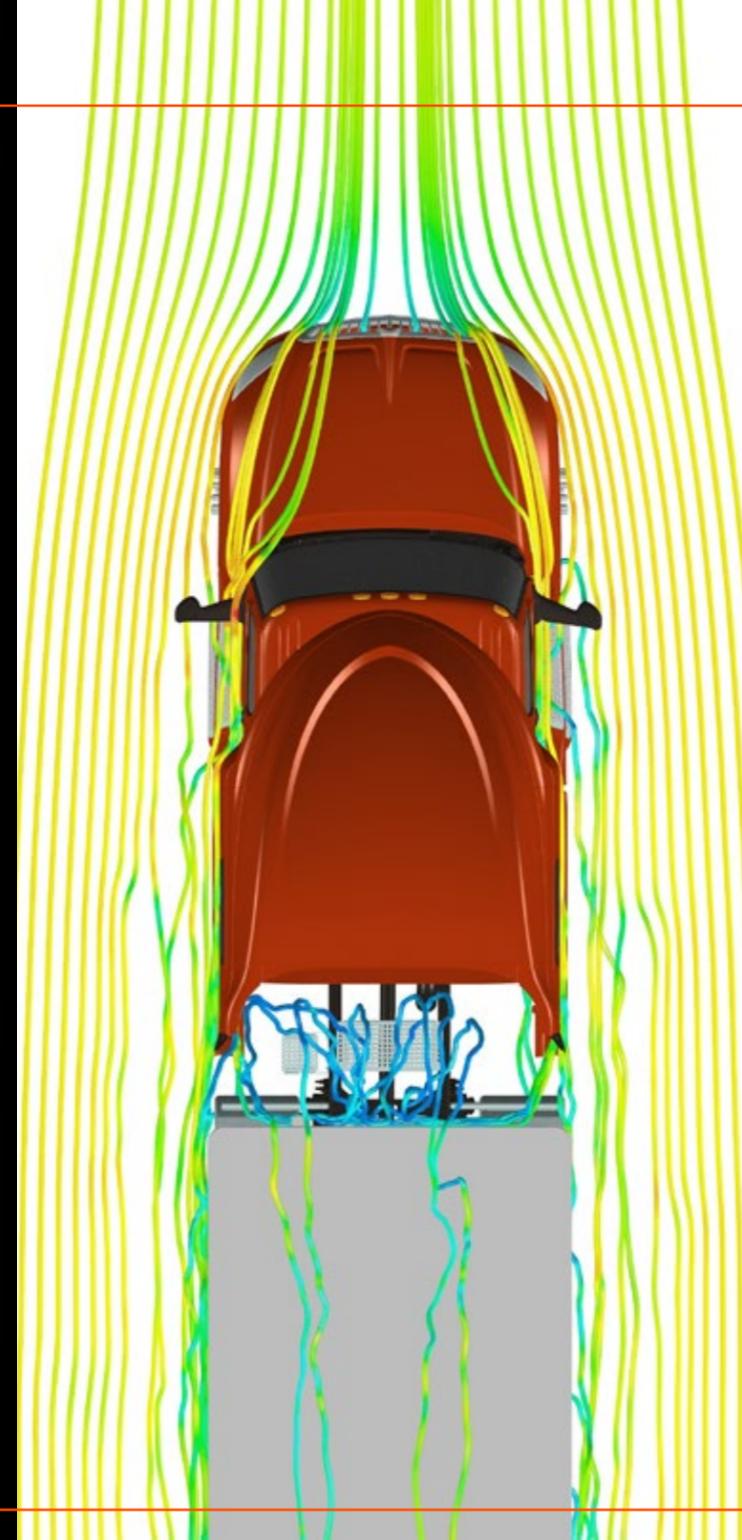


\* Compared to a 2018 ProStar with a N13 engine.



## PUTTING EFFICIENCY TO THE TEST.

The LT Series endured an industry-leading testing and retesting process - including wind tunnel testing of scale models, full-size trucks and coast-down testing - to assure every possible efficiency gain. With every 1% of aerodynamic improvement netting a .5% improvement in fuel economy, the LT Series delivers sizable fuel savings that you'll appreciate mile after mile, year after year.



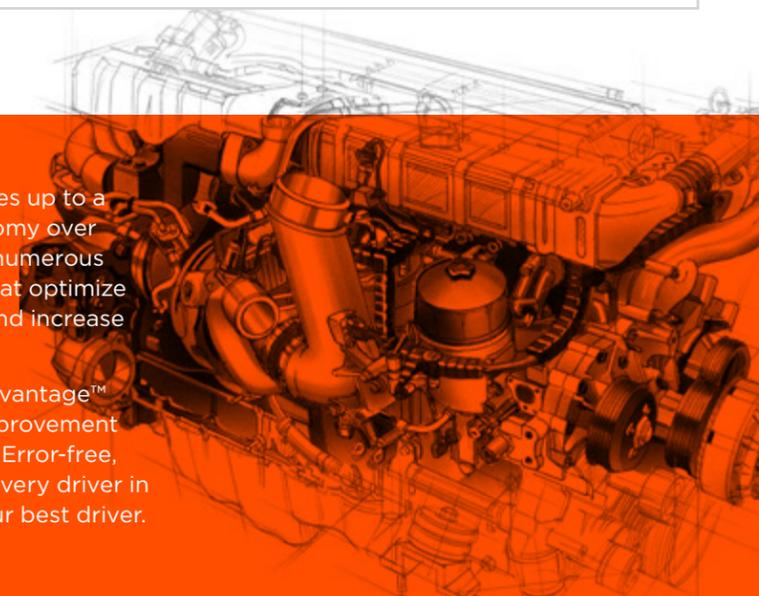
- ▶ Sophisticated new electronic control systems use programmable parameters to optimize efficiency. Predictive cruise control recognizes when the vehicle should accelerate or decelerate before grades to avoid downshifts and minimize braking.
- ▶ A number of measures contribute to a weight reduction of over 400 lbs. vs. the previous model. The suspension and single canister after-treatment system are refined. Mounting hardware for the fuel tank and exhaust system has been streamlined. Everywhere you look, the LT Series is leaner and lighter while optimizing structural integrity.
- ▶ The LT Series uses efficient new lubricants for the drivetrain and axles to reduce parasitic losses from friction.

The LT Series has earned the prestigious U.S. Environmental Protection Agency (EPA) SmartWay® Designation.



The International A26 produces up to a 5% improvement in fuel economy over the engine it replaces due to numerous engineering enhancements that optimize combustion, reduce friction and increase the compression ratio.

The Cummins Eaton SmartAdvantage™ powertrain delivers a 2.2% improvement over the previous powertrain. Error-free, guess-proof shifting assures every driver in your fleet is as efficient as your best driver.





# INTERNATIONAL® A26

Designed exclusively for International® Trucks, the 2017 International A26 offers premium performance in an advanced, fuel-efficient 12.4L design. The A26 produces up to 475 HP and 1750 lb.-ft. of torque from a design with a best-in-class dry weight of 2,299 lbs. and is 600-700 lbs. lighter than traditional big bore engines. It also features North America's first Class 7-8 Compacted Graphite Iron (CGI) crankcase design.

The A26's proven EGR system delivers outstanding reliability and maximum uptime. Combustion optimization, friction reduction, increased compression ratio, an all-new cylinder head, and calibration refinements deliver up to a 5% fuel economy improvement over the 2017 N13.

Horsepower [BHP @ RPM]	370 - 475 @ 1700
Torque [LB-FT @ RPM]	1350 - 1750 @ 1000
Gov. Speed [RPM]	1800

Standard Ratings



**LIGHTWEIGHT,  
QUIET AND  
EFFICIENT  
POWER**

## Key Features

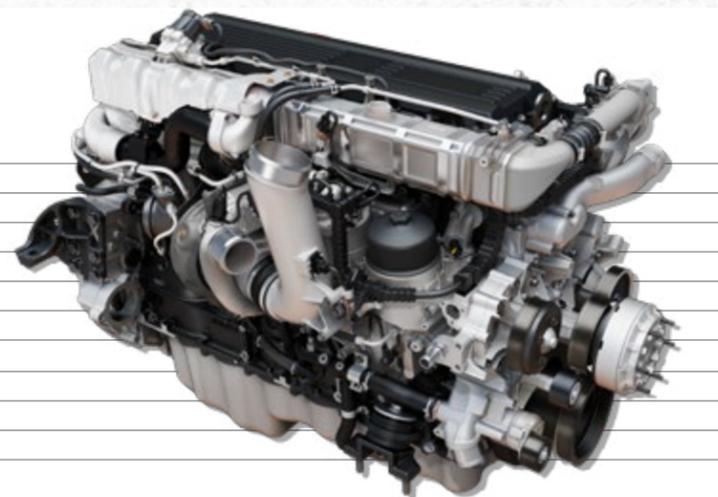
**Variable Geometry Turbocharger** - Titanium compressor wheel provides excellent longevity over competitive aluminum compressor wheels. Serviceable electronic actuator increases uptime and reduces service cost.

**Jacobs Engine Brake®** - Variable Geometry Turbocharger improves engine braking performance by up to 67% for increased braking power particularly at low- to mid-RPMs and higher altitudes.

**2500 Bar High Pressure Common Rail Fuel System** - Delivers maximum fuel injection pressure (36,300 psi) to reduce emissions and fuel consumption, with multiple injection events for smooth and quiet operation.

**Lightweight design** - Compacted Graphite Iron crankcase, shot peened aluminum flywheel housing, composite valve covers, and a hollow camshaft deliver a lightweight design, maximizing payload capacity.

**Cold starting** - Cold starting down to -40°F with available oil heater, coolant heater and cold start system with unaided cold starting down to 10°F for dependable starting in extreme climates or when plug-in heating isn't available.



Horsepower [BHP @ RPM]	400 - 450 HP @ 1700
Torque [LB-FT @ RPM]	1550-1750 @ 975, 1550-1700 @ 1000
Gov. Speed [RPM]	1800

Ratings for EN3 Transmission

Engine Type	Diesel, 4-Cycle
Configuration	Inline 6-Cylinder
Displacement	12.4 L (758 cu. in.)
Bore & Stroke	4.96 in. & 6.54 in. (126 mm & 166 mm)
Compression Ratio	18.5:1
Aspiration	Variable Geometry Turbocharger
Combustion System	Direct Injection 2500 bar HPCR
Engine Lubrication	42 Quarts (40 L)
Total Engine Weight (Dry)	2,299 lbs. (1099 kg)
Valves	4 Valves Per Cylinder, Single Overhead Camshaft
B10 Design Life	1,200,000 mi (1,931,000 km)



# CUMMINS® X15

Legendary Cummins reliability is available in new X15 Performance Series and X15 Efficiency Series configurations. The X15 Efficiency Series produces up to 500 HP with advanced fuel-saving technology that includes dynamic electronic controls with ADEPT features, enhanced engine breathing and an optimized combustion process that leverages Cummins' proprietary VGT™ Turbo and XPI fuel system.

The X15 Performance Series generates up to 565 HP by upgrading virtually every critical component for enhanced air handling, faster throttle response and even stronger braking power at lower RPM.

Horsepower [BHP @ RPM]	400 - 500 @ 1500
Torque [LB-FT @ RPM]	1450 - 1850 @ 1000
Gov. Speed [RPM]	1800

Efficiency Series

## Key Features

**Variable Geometry Turbocharger** - Industry-leading proprietary design is four to six times stronger than previous designs for improved durability. The new design also includes a new impeller for rapid boost and improved braking.

**XPI Fuel System** - Delivers better performance at wider range of RPMs with multiple injection events to improve efficiency and provide smoother, quieter operation.

**Single High-Capacity ECM** - Efficient, single ECM management of the engine and after-treatment system for exceptional performance and fuel efficiency.

**Cummins After-treatment System** - A new flow-through design provides better heat management for improved efficiency and increased ash capacity for fewer cleanings. This integrated system is up to 40% lighter and 60% smaller than some two-part systems.



Engine Type	Diesel, 4-Cycle
Configuration	Inline 6-Cylinder
Displacement	14.9 L (912 cu. in.)
Bore & Stroke	5.39 in. & 6.65 in. (137mm & 169mm)
Compression Ratio	18.9:1
Aspiration	Variable Geometry Turbocharger
Combustion System	Direct Injection XPI Fuel System
Engine Lubrication	56 Quarts (53 L)
Total Engine Weight (Dry)	3,152 lbs. (1,445 kg)
Valves	4 Valves per Cylinder, Single Overhead Camshaft
B50 Design Life	1,000,000 mi (1,609,000 km)

Horsepower [BHP @ RPM]	485 - 565 @ 1600
Torque [LB-FT @ RPM]	1650 - 2050 @ 1150
Gov. Speed [RPM]	2000

Performance Series

Engine Type	Diesel, 4-Cycle
Configuration	Inline 6-Cylinder
Displacement	14.9 L (912 cu. in.)
Bore & Stroke	5.39 in. & 6.65 in. (137mm & 169mm)
Compression Ratio	18.9:1
Aspiration	Variable Geometry Turbocharger
Combustion System	Direct Injection XPI Fuel System
Engine Lubrication	56 Quarts (53 L)
Total Engine Weight (Dry)	3,152 lbs. (1,445 kg)
Valves	4 Valves per Cylinder, Single Overhead Camshaft
B50 Design Life	1,000,000 mi (1,609,000 km)



**PROVEN MUSCLE  
FOR THE  
LONG HAUL**



## AVAILABLE CONFIGURATIONS.



### DAY CAB

125" BBC

Local, Regional, Bulk and Specialized Applications



### 56" LOW ROOF SLEEPER

125" BBC

Regional Line Haul, Bulk, Flatbed and Specialized Applications



### 56" HI-RISE SLEEPER

125" BBC

Regional Line Haul and Owner Operator



### 73" HI-RISE SLEEPER

125" BBC

Long Haul Flatbed, Owner Operator and Specialized Applications



### 73" SKY-RISE SLEEPER

125" BBC

Long Haul, Owner Operator

## LT SERIES SPECIFICATIONS.



### Models/BBC/BA

- ▶ 125" BBC / 50" BA

### Cab Configurations

- ▶ Day cab
- ▶ 56" Low Roof Sleeper
- ▶ 56" Hi-Rise Sleeper
- ▶ 73" Hi-Rise Sleeper
- ▶ 73" Sky-Rise Sleeper

### Axle Configurations

- ▶ 4x2
- ▶ 6x2
- ▶ 6x4

### Frames

- ▶ Heat Treated Alloy Steel 120,000 PSI

### Engines

- ▶ International A26 12.4L
  - 370 - 475 HP
  - 1,350 - 1,750 lb.-ft.
- ▶ Cummins X15 15L
  - 400 - 565 HP
  - 1,450 - 2,050 lb.-ft.

### Transmissions

- ▶ Automated Manual Transmissions
  - Eaton Endurant: 11, 12 speed
  - Eaton Fuller UltraShift PLUS: 13, 18 speed
  - Eaton Fuller UltraShift PLUS LSE: 16 speed
  - Eaton Fuller Advantage: 10 speed
- ▶ Manual Transmissions
  - Eaton Fuller Advantage: 10 speed
  - Eaton Fuller: 10 speed
  - Fuller: 9, 10, 13, 15, 18 speed
- ▶ Automatic Transmissions
  - Allison TC-10: 10 speed

### Front Axles

- ▶ Hendrickson: 12,000 - 14,000 lbs.
- ▶ Dana Spicer: 12,000 - 14,000 lbs.
- ▶ Meritor: 12,000 - 14,000 lbs.

### Front Suspension

- ▶ Spring Monoleaf: 12,000 - 13,200 lbs.
- ▶ Parabolic Taperleaf: 12,000 - 14,000 lbs.

### Single Rear Axles

- ▶ Meritor: 23,000 lbs.
- ▶ Dana Spicer: 23,000 lbs.

### Tandem Rear Axles

- ▶ Meritor: 40,000 - 46,000 lbs.
- ▶ Dana Spicer: 40,000 - 46,000 lbs.

### Rear Suspensions

- ▶ AIR SINGLE
  - International®: 20,000 lbs.
  - International: 23,500 lbs. Vari-rate spring
- ▶ AIR TANDEM
  - International: 40,000 lbs.
  - Hendrickson: HTB 40,000 lbs.
  - Hendrickson: HAS 46,000 lbs.

### Brakes

- ▶ Air Drum Brakes with ABS with Optional Automatic Traction Control and Electronic Stability Control
- ▶ Air Disc Brakes with Automatic Traction Control and Electronic Stability Control

### Interiors

- ▶ Two Trim Levels:
  - Classic or Diamond
- ▶ Optional Black Cherry Accent Package available with Diamond Level Trim



**TAILOR THE LT SERIES TO SUIT YOUR DRIVER  
AND FIT YOUR BUSINESS.**



**CAB FEATURES**

**CLASSIC**

**DIAMOND**

Cab Trim Panels	Easy to Clean Soft Touch Vinyl	Easy to Clean Soft Touch Vinyl
Door Trim		Available with Black Cherry Accents - Padded Gray or Black Cherry Soft Touch Panels
Trim Inserts	Neutral	Woodgrain - Optional Black Cherry Door Toppers
Instrument Panel	Black	Black
Gauge Cluster	8-gauge, 3.5" Display with Odometer and Trip Optional: Premium 8-Gauge, 5" Color Display with Virtual Gauges	8-gauge, 3.5" Display with Odometer and Trip Optional: Premium 8-Gauge, 5" Color Display with Virtual Gauges
Accent Color	Neutral	Neutral: Optional: Black Cherry
Sun Visors	Two	Two
Lighting	LED	LED
Window Controls	Power	Power
Lock Controls	Manual or Power	Power
Cup / Bottle Holders	Four	Four
Overhead Console	Molded Plastic with Retainer Nets and CB Radio Housing and Paper Towel Storage in Sleeper Configuration	Molded Plastic with Retainer Nets and CB Radio Housing and Paper Towel Storage in Sleeper Configuration
USB Accessory Port	Up to 4	Up to 4



# TRIM LEVEL FEATURES/AVAILABILITY

## SLEEPER FEATURES

	CLASSIC	DIAMOND
12 Volt Power Supply	Standard	Standard
Trim Panels	Easy to Clean Soft Vinyl Neutral Trim Panels	Easy to Clean Soft Vinyl Trim Neutral or Available Black Cherry Accents with Woodgrain Inserts
Headliner	Soft Vinyl	Soft Vinyl
Sleeper Windows	Standard	Standard
Windshield Curtain	Optional	Optional
Sleeper Control Panel	Standard	Standard
Microwave Accommodation	Optional	Optional
TV Accommodation	Optional	Optional

### 56" Low Roof Sleeper Features

Overhead Storage	Two Airline Style Cabinets standard, with an Option for Two Additional	Two Airline Style Cabinets Standard, with an Option for Two Additional
------------------	--	--

### 56" Hi-Rise Sleeper Features

Overhead Storage	Two or Four Compartments with Netting	Two Compartments with Netting or Doors
Rear Wall Storage	Optional	Optional

### 73" Hi-Rise Sleeper Features

Overhead Storage	Optional Two or Four Compartments with Nets or Optional Doors	Optional Two or Four Compartments with Nets or Optional Doors
Rear Wall Storage	Optional	Standard
Driver Side Wardrobe	Standard, Optional Doors	Standard, Optional Doors
Passenger Side Cabinets	Utility Cabinet, Lower Right Wardrobe Tower Cabinet, Dresser Cabinet, Refrigerator Storage With or Without Doors	Utility Cabinet, Lower Right Wardrobe Tower Cabinet, Dresser Cabinet, Refrigerator Storage With or Without Doors

### 73" Sky-Rise Sleeper Features

Overhead Storage	Two Compartments with Nets	Two Compartments with Nets
Rear Wall and Upper/Lower Storage	Standard	Standard
Driver Side Cabinets	Standard Lower and Upper Storage with Shelves, Nets or Optional Doors	Standard Lower and Upper Storage with Shelves, Nets or Optional Doors
Passenger Side Wardrobe	Standard Cabinet Tower Wardrobe and Optional Door, Shelves and Net	Standard Cabinet Tower Wardrobe and Optional Door, Shelves and Net



# ONCOMMAND® CONNECTION. ALL MAKES. ALL MODELS.

CONNECT YOUR ENTIRE FLEET THROUGH A SINGLE PORTAL.

If your fleet includes more than one truck make and model, chances are you're using more than one remote diagnostic system to help monitor and manage the health of your vehicles. That's the genius of OnCommand® Connection. It's the first and only all-makes diagnostic system that enhances your uptime by efficiently and accurately monitoring all the trucks in your fleet in real time.

## ONCOMMAND CONNECTION HELPS YOU:

- ▶ Monitor and manage the hundreds of fault codes in all your trucks
- ▶ Connect your fleet with service centers and manufacturers
- ▶ Comply with safety standards by taking action on critical faults
- ▶ Make informed choices to manage your fleet for maximum productivity

## ONCOMMAND CONNECTION HAS THE CAPABILITIES TO:

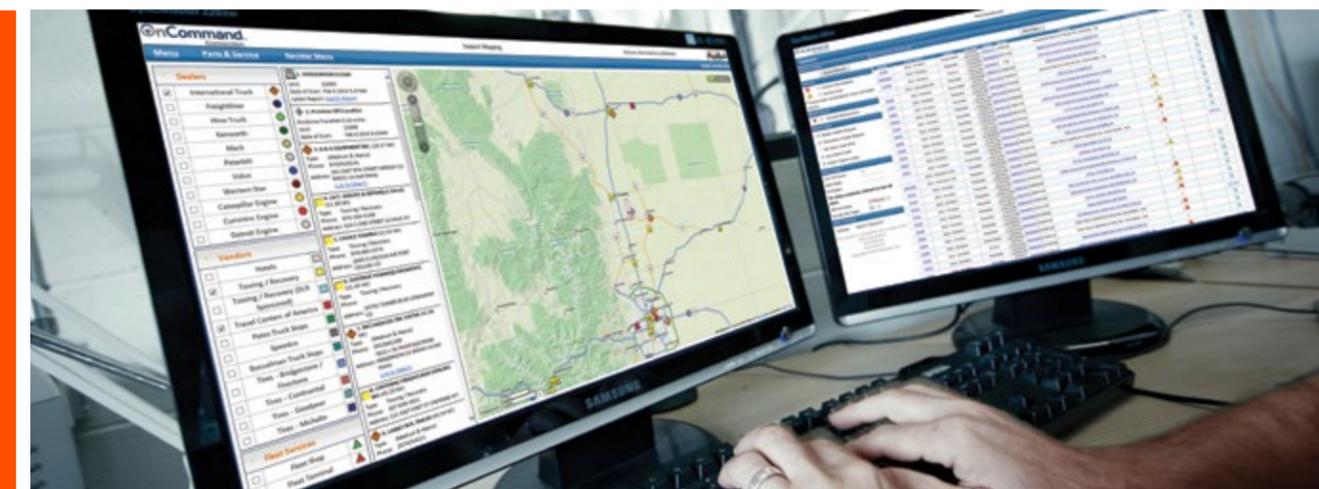
- ▶ Diagnose your entire fleet wherever it may be
- ▶ Get action plans for more than 18,000 engine and vehicle faults
- ▶ Prioritize needed repairs while avoiding unnecessary service visits

# OnCommand® Connection

REMOTE DIAGNOSTICS FOR ALL MAKES OF VEHICLES.



Use OnCommand Connection to proactively identify potential problems, control maintenance, lower repair costs and maximize uptime.



## ALL THE TOOLS YOU NEED AT YOUR FINGERTIPS

OnCommand® Connection is designed to keep your vehicles moving and your profits rising through powerful features such as **interactive mapping, engineer-designed action plans and access to your online portal** through your preferred interface – computer, tablet, smartphone or email.



**Reduce** en route events by proactively scheduling maintenance and repairs



**Map** tools that plot truck locations, nearest dealers, hotels and local towing providers



**Generate** real-time comprehensive vehicle health reports



**Understand** fault codes quickly and easily with descriptions in plain English



**Gain** more insight with fault code action plans that provide severity information and recommend solutions



**NAVISTAR**  
CAPITAL  
a BMO Financial Group program

Navistar Capital is an industry leader in commercial vehicle financing with over 40 years of experience. We provide customized leases and secured loans with flexible structuring for International heavy and medium duty commercial vehicles. Contact your local International Truck dealer for more information.



**FLEETRITE**

For more than 40 years, Fleetrite® has provided quality parts for all truck and bus makes sold exclusively at your International Truck dealer. Every part is Navistar quality approved and is covered under a 1-year parts and labor warranty. Parts you can trust and affordability you can bank on.



**WE HAVE YOUR BACK SO YOU CAN KEEP MOVING FORWARD**

Your International dealer is one of the best in the business, and a strong link in the industry's broadest, most capable parts distribution and dealer network.



**DIAMOND EDGE<sup>SM</sup> CERTIFIED INTERNATIONAL TRUCK DEALERS**

This select network of International dealer service departments has passed rigorous parts and service certification guidelines to provide you with faster turnarounds, immediate parts availability and a higher level of servicing expertise. Their ongoing pledge is to maximize your uptime and deliver a best-in-class customer experience.

YES, WE'RE  
**OPEN**

**Saturday**  
**393**  
Locations

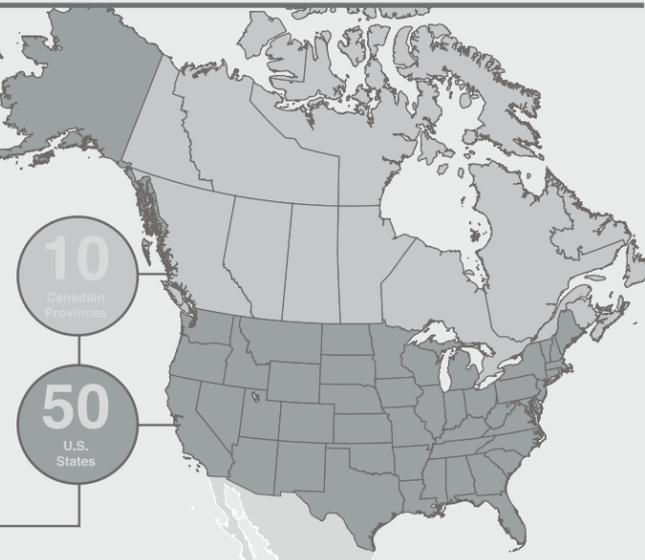
**Sunday**  
**36**  
Locations

So no matter where you drive, you're not far from one of our

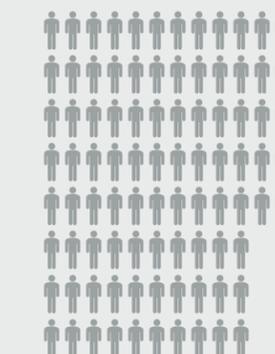
**724**

**DEALER LOCATIONS**

Leading all competitors in



**7,500+**  
TECHNICIANS



**7,600+**  
SERVICE BAYS





**Note:** The information and conclusions contained herein are believed to be correct at time of publication, but do not necessarily apply to similar vehicles with different specifications or with production dates after the production of this publication. Vehicles with different specifications or later dates of production may yield different results. Vehicle specifications are subject to change without notice. TAD16013 03/2018 ©2018 NAVISTAR Inc. All rights reserved. All marks are trademarks of their respective owners.

**Exhibit A Pricing Page**  
**WVDA 2018 or newer Class 8 Day Tandam Tractor**

Item No.	Description	Model No/Brand Name	Quantity	Unit Price	Extnded Cost
1	2018 or newer Class 8 Day Cab Tandem Tractor	2019 International LT625	1	\$111,850.00	\$111,850.00
				<b>Total Bid Amount</b>	\$111,850.00

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: AGR180000006**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**  
*(Check the box next to each addendum received)*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Newlons International Sales, LLC  
 Company

Beau Newlon  
 Authorized Signature

7/19/2018  
 Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Beau Newlon, Manager  
 (Name, Title)  
Beau Newlon, Manager  
 (Printed Name and Title)  
PO Box 1334 / 16 Ward Rd, Elkins, WV 26241  
 (Address)  
304-614-0469 / 304-636-7155  
 (Phone Number) / (Fax Number)  
beau@newlonswv.com  
 (email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Newlons International Sales, LLC  
(Company)

Beau Newlon Beau Newlon, Manager  
(Authorized Signature) (Representative Name, Title)

Beau Newlon, Manager  
(Printed Name and Title of Authorized Representative)

7/19/2018  
(Date)

304-614-0469 / 304-636-7155  
(Phone Number) (Fax Number)



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 36 — Vehicles

Proc Folder: 463507

Doc Description: Addendum 2, 2018 or current model Day Cab Tandem Tractor

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2018-07-16	2018-07-19 13:30:00	CRFQ 1400 AGR1800000006	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number: Newlons International Sales, LLC  
 PO Box 1334 / 16 Ward Rd  
 Elkins, WV 26241  
 304-636-4561

**FOR INFORMATION CONTACT THE BUYER**

Guy Nisbet  
 (304) 558-2596  
 guy.l.nisbet@wv.gov

Signature X *Beau Newlon*

FEIN # 55-0704897

DATE 7/19/2018

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum

Addendum No.02 is being published to distribute Vendor submitted questions and Agency responses.

\*\*\*\*\*

Request for Quotation  
(2018 or Newer Class 8 Day Cab Tandem Truck)

The West Virginia Purchasing Division is soliciting bids on behalf of the agency, The West Virginia Department of Agriculture (WVDA) to establish a contract for the one-time purchase of 2018 or newer Class 8 Day Cab Tandem Tractor to be delivered to agency's location at 4496 Cedar Lakes Drive, Ripley, Jackson County, WV 25271. per the bid requirements, specifications and terms and conditions as attached hereto.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER 304-558-2221		AUTHORIZED RECEIVER 304-558-0573	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES		AGRICULTURE DEPARTMENT OF FOOD DISTRIBUTION PROGRAM	
1900 KANAWHA BLVD E		4496 CEDAR LAKES RD	
CHARLESTON	WV25305-0173	RIPLEY	WV 25271
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Class 8 Day Cab Tandem Tractor	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25102100			

**Extended Description :**

Vendor must identify Brand, Model and Year of equipment being provided at time of Vendor's bid submission. Vendors are encouraged to provide Product Brochures with their submitted response.

<b>AGR180000006</b>	<b>Document Phase</b> Final	<b>Document Description</b> Addendum 2, 2018 or current model Day Cab Tandem Tractor	<b>Page 3</b> <b>of 3</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

STATE OF WEST VIRGINIA  
Purchasing Division  
**PURCHASING AFFIDAVIT**

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code §61-5-3*) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Newlons International Sales, LLC

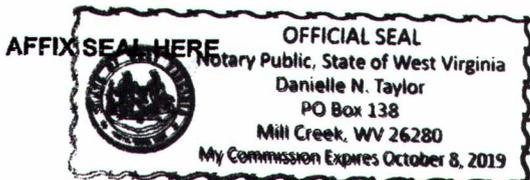
Authorized Signature: [Signature] Date: 7/19/2018

State of West Virginia

County of Randolph to-wit:

Taken, subscribed, and sworn to before me this 19 day of July, 2018.

My Commission expires October 8, 2019.



NOTARY PUBLIC [Signature]  
*Purchasing Affidavit (Revised 01/19/2018)*

## State of West Virginia

# VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4.  **Application is made for 5% vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.  **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.  **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.  **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order, or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Newlons International Sales, LLC

Signed: Beau Newlon

Date: 7/19/2018

Title: Manager

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.