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Header 4

Procurement Folder: 484361

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 1300

Vendor ID: VS0000003180

SO Doc ID: STO1900000001

Legal Name: Granite Telecommunications, LLC

Published Date: 9/18/18

Alias/DBA:

Close Date: 9/25/18

Total Bid: \$126,500.00

Close Time: 13:30

Response Date: 09/25/2018

Status: Closed

Response Time: 11:46

Solicitation Description: Addendum 2-Ethernet WAN Data Circuits

Total of Header Attachments: 4

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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 484361
Solicitation Description : Addendum 2-Ethernet WAN Data Circuits
Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-09-25 13:30:00	SR 1300 ESR09251800000001518	1

VENDOR
VS0000003180 Granite Telecommunications, LLC

Solicitation Number: CRFQ 1300 STO1900000001

Total Bid : \$126,500.00 **Response Date:** 2018-09-25 **Response Time:** 11:46:17

Comments:

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Installation for Point to point digital telecom circuits	1.00000	JOB	\$500.000000	\$500.00

Comm Code	Manufacturer	Specification	Model #
83112403			

Extended Description :	Total Installation Fee for 4 locations. Vendor must provide breakdown for each location as designated on Exhibit A of the Specifications
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Comments: If awarded the contract, Granite's standard SLA's for Ethernet Circuits is 90-120 business days.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Point to point digital telecom circuits - Yr 1	12.00000	MO	\$500.000000	\$6,000.00

Comm Code	Manufacturer	Specification	Model #
83112403			

Extended Description :	Year 1 Monthly Fee for ALL Circuits. Vendor must provide a per-site cost on Pricing Page as requested
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Comments: If awarded the contract, Granite's standard SLA's for Ethernet Circuits is 90-120 business days.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Point to point digital telecom circuits - Yr 2	12.00000	MO	\$2,500.000000	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
83112403			

Extended Description :	Year 2 Monthly Fee for ALL Circuits. Vendor must provide a per-site cost on Pricing Page as reequested
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Comments: If awarded the contract, Granite's standard SLA's for Ethernet Circuits is 90-120 business days.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Point to point digital telecom circuits - Yr 3	12.00000	MO	\$2,500.000000	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
83112403			

Extended Description :	Year 3 Monthly Fee for ALL circuits. Vendor must provide a per-site cost on Pricing Page as requested
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Comments: If awarded the contract, Granite's standard SLA's for Ethernet Circuits is 90-120 business days.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Point to point digital telecom circuits - Yr 4	12.00000	MO	\$2,500.000000	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
83112403			

Extended Description :	Year 4 Monthly Fee for ALL circuits. Vendor must provide a per-site cost on Pricing Page as requested
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Comments: If awarded the contract, Granite's standard SLA's for Ethernet Circuits is 90-120 business days.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Point to point digital telecom circuits - Yr 5	12.00000	MO	\$2,500.000000	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
83112403			

Extended Description :	Year 5 Monthly Fee for ALL Circuits. Vendor must provide a per-site cost on Pricing Page as requested
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Comments: If awarded the contract, Granite's standard SLA's for Ethernet Circuits is 90-120 business days.

West Virginia State Treasurers Office

Request for Quotation: Ethernet WAN Circuits

RFQ# STO1900000001

9/25/2018



Submitted to: Jessica Chambers
Address: West Virginia State Treasurers Office
322 70th St. SE
Charleston, WV 25304
United States
Re: RFQ#STO1900000001

Submitted by:
Granite Telecommunications, LLC
Address: 100 Newport Ave. Ext.
Quincy, MA 02171
POC: Melissa Lopes
Phone: 617-837-4612
Email:
GovtProposals@granitenet.com
Fax: 866-457-8957

This document includes data that shall not be disclosed outside the Government or its representative, and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this document. If, however, a contract is awarded to this offeror as a result of—or in connection with—the submission of this data, the Government or its representative shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this document if it is obtained from another source without restriction. The data subject to this restriction is contained in all pages.



18:GT-MNL-1194
9/25/2018

West Virginia State Treasurers Office

Attention: Jessica Chambers
Subject: Ethernet WAN Circuits
Reference: Solicitation: STO1900000001

Dear Ms. Jessica Chambers,

Granite Telecommunications, LLC (“Granite”), is pleased to provide its quote and response to the West Virginia State Treasurers Office in response to the referenced Solicitation, entitled Ethernet WAN Circuits.

Granite has the experience, capability, and resources necessary to provide the services requested. Further information about Granite, its offerings and capabilities are included on Granite’s website at www.granitenet.com.

Please note: the following specific contract clarifications, conditions, and assumptions shall apply.

1. Granite’s representations and certifications have been completed electronically at <https://sam.gov>.
2. All pricing provided is Firm-Fixed Pricing (FFP). All taxes, surcharges, ongoing maintenance costs and fees are included in Granite’s price.
3. This proposal shall remain valid for a period of 90 days from the date of this letter.

If you have any questions or require additional information, please contact the undersigned at 617-837-4612 or via email at GovtProposals@granitenet.com. We look forward to working with you.

Sincerely,



Melissa Lopes | Government Contracts Administrator
Granite Telecommunications, LLC



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1 INTRODUCTION

1.1 GRANITE CAPABILITY

Since our founding fifteen years ago, Granite has experienced industry-leading growth while specializing in dedicated business-to-business customer support and the consolidation of communications services. As a Competitive Local Exchange Carrier (CLEC), our customers trust us with over 1.5 million voice and data lines servicing their critical locations in healthcare, retail, finance, real estate, hospitality, and more. We count over 85 of the Fortune 100 companies among our customers, including eight of the Top Ten US Retailers in the Forbes Global 2000 for 2016 and over 17,000 locations for the US Postal Service (USPS). Our services include:

Unmatched Customer Experience

Goldleaf Resort's past experiences with incumbent carriers included missed installation dates and inconsistent pricing. Granite was able to provide detailed project plans, consistent project management support, and accurate cost structures to implement a project. The one-on-one attention and single point of contact enabled Goldleaf Resorts to grow from 7 to 15 locations since project start.

- Local and Long Distance Voice Services
- Business Security
- Wireless Voice and Data
- IP Voice and Data, including MPLS, SIP, and Hosted PBX
- Dedicated Internet and Broadband Services
- Network Integration
- Managed Services, including Wi-Fi

Granite has grown every year, winning business away from the larger, incumbent carriers because we know that one-size-fits-all is not an approach that works for communications. Our teammates will work with West Virginia's State Treasurers Office to design and deploy a communication platform that will meet its unique needs and requirements.

1.2 GRANITE'S BILLING PLATFORM AND CAPABILITY

Granite produces its custom invoices in-house with an accuracy unmatched in the industry. Granite is able to provide the invoice and payment options in accordance with the requirements in the West Virginia's RFQ. The advanced project management control Granite exhibits throughout the transition process, and its contractual relationships with underlying providers and carriers, acts as a safeguard to avoid double-billing inaccuracies.

Granite's advanced consolidated billing platform will provide West Virginia State Treasurers Office with alternatives for immediate improvements in billing, payment, auditing, and reconciliation of invoices. Granite is able to customize the invoice distribution in two primary fashions:

- A. One consolidated bill for all services and all locations and;
- B. Dispersing the invoices among individual locations, bases, regions, or facilities. Central locations (Parent Accounts) may receive a detailed or summary bill for payment or information purposes. Likewise, individual locations (Child Accounts) may also receive either detailed or summary bills for payment or information purposes.

Granite's invoices are itemized and detailed, so there are no hidden charges. Invoices present all charges in a clear and concise manner, with options to receive all requested services, features, and their expenses per location in one easily identifiable and consolidated invoice. Granite is able to provide West Virginia State Treasurers Office's invoices in a medium of their choosing; through our electronic portal.

Unmatched Responsibility

Unlike most providers using off-shore call centers, Granite has a US-Based Call Center and no auto-attendant touch-tone menus. Your call will be answered by a telecom professional in under seven seconds and your request dispatched immediately and updated every 15 minutes.

2 GRANITE SERVICE

Granite's customers receive peace of mind from our diligent team who regularly meet last minute customer configuration requests.

2.1 CUSTOMER SERVICE

Granite's Help Desk and Network Operations Center (NOC) remain fully staffed 24/7/365 by readily available, college-educated agents in the U.S. who will provide maintenance and support for all account inquiries and issues, as requested in Section 4.1.2.3 of the RFQ. The average hold time is less than seven (7) seconds, from when a call is received, to speak with a live person located at Granite's headquarters in Quincy, Massachusetts. Granite will respond to any inquiry or service issue, troubleshoot the problem, and initiate dispatch of a repair technician as necessary.

The Granite Help Desk uses an incident ticketing system for all issues related to troubleshooting and problem resolution. Through Granite's proprietary *Rock Reports* customer portal, West Virginia State Treasurers Office will always have access to Granite's trouble tickets. Ticket information is kept current and accurate in the portal and specified representatives can view the status of all open tickets. In accordance with Section 4.1.2.5 of the RFQ, Granite will acknowledge receipt of a trouble ticket within 15 minutes and will provide updates to trouble tickets within the timeframes of resolution dictated by the RFQ. Granite is able to keep our customers informed of any changes with outages through trouble tickets. Our customers' can also place a ticket or check status by calling our customer service line at any time.

Granite provides proactive customer service, and West Virginia State Treasurers Office will be provided with status updates regularly until a resolution has been reached. Because Granite is electronically bonded to its underlying carriers and trouble ticket are quickly communicated with the carrier and a service support technician in the area is deployed shortly thereafter. The Premier Account Manager will keep West Virginia State Treasurers Office apprised of the situation and manage all aspects while ensuring they stay informed at all times. In the event an outage or problem cannot be resolved within four (4) hours, Granite accepts Section 4.1.2.6 of the RFQ.

2.2 ESCALATION CONTACTS

In instances where West Virginia State Treasurers Office chooses to escalate a complex or recurring issue beyond Granite’s standard channels, Granite provides our customers with five (5) levels of escalation contacts for both program and contracts related issues, in accordance with section 4.1.3. The escalation contacts start with members of the Premier Account Management and Contracts teams and escalates to Granite’s Chief Operating Officer. Please reference the following (**Table 1**) for escalation contacts in program management.

Table 1. Program Management Escalation Contacts

Five Levels of Escalation Contacts

LEVEL	NAME	TITLE	PHONE	EMAIL
1st	Matthew Forrest	Program Manager	617-837-5634	mforrest@granitenet.com
2nd	William Hurley	Assistant Manager of Premier Accounts	617-837-5006	whurley@granitenet.com
3rd	Steve Iannacone	Director of Premier Accounts	617-837-5518	siannacone@granitenet.com
4th	Bob Allen	Vice President, Premier Accounts	617-933-5508	rallen@granitenet.com
5th	Rand Currier	Chief Operating Officer	617-933-5550	rcurrier@granitenet.com

2.3 PREMIER ACCOUNT MANAGEMENT

Granite provides unsurpassed customer support through the Premier Account Management Program and Granite’s Help Desk and Network Operations Center at no additional cost to West Virginia State Treasurers Office. Matthew Forrest will manage the State’s account and be the dedicated point of contact for the network for the life of the contract. Mr. Forrest will assist with the procurement and management of services in a cost effective manner, working with West Virginia State Treasurers Office to analyze and recommend changes to service configurations by identifying unused lines, circuits, or features.

Upon contract award, Matthew will coordinate with West Virginia State Treasurers Office’s contact(s) to ensure a smooth service conversion for each site. Internally, the Premier Account Manager will work to manage the State’s installation and optimize implementation by minimizing the impact on the network’s operations and resources.

Matthew’s supervisor, William Hurley has the qualifications to assist his subordinates when necessary to ensure successful project implementation and customer satisfaction. He has successfully delivered high quality service and product support to large, demanding clients for 11 years at Granite. Additionally, he brings the following experience to the team:

- **Operations Management:** Strong background playing an instrumental role in providing excellent customer service. Highly committed to communicating and ensuring compliance with policies / procedures.
- **Comprehensive Support:** Highly effective within fast-paced and high-pressure environments through expert prioritization of workload. Works with top level operational teams (Strategic/Elite/Government) to provide expeditious resolution to high-visibility issues.

- **Additional Strengths:** Maintained top book of business within Premier department, including three (3) Fortune 500 companies, with monthly billing over \$4 million. Skilled in process improvements, reporting, project planning/leadership and client relations management.

The Premier Account Management Team’s function will be to maintain and nurture the partnership between West Virginia State Treasurers Office and Granite, with Matthew Forrest acting as the day-to-day contact, and William Hurley acting when escalation issues are presented, to ensure that Granite’s services continue to align with the State’s requirements going forward.

A complete and accurate inventory of West Virginia State Treasurers Office’s circuits, and features will be available on Granite’s online account database *Rock Reports*. Upon completion of each account conversion, the Granite Premier Account Manager will communicate an updated inventory to West Virginia State Treasurers Office on a daily basis. West Virginia State Treasurers Office’s dedicated Premier Account Manager will remain fully accountable for ensuring the delivery of services meets the network’s satisfaction.

2.4 BILLING PORTAL

Granite has developed, owns, and operates its proprietary customer support system and customer service portal, “Rock Reports,” designed specifically to be user friendly for its customers, and is at no additional charge. Rock Reports (**Exhibit 1.**) is the foundation of Granite’s BSS and Government Customer portal. The portal allows complete transparency into line inventories and usage by location, on a parent-child visibility/accessibility basis.

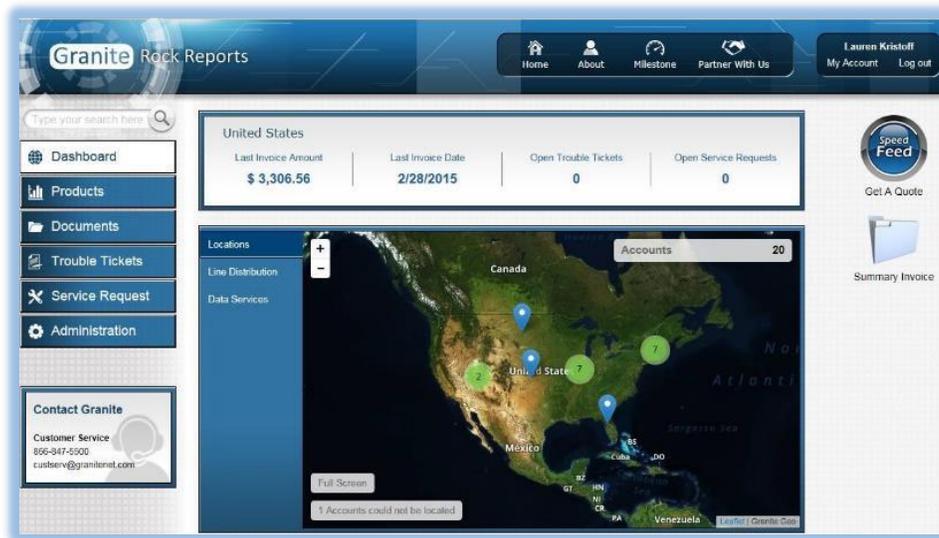


Exhibit 1. Granite’s Customer Portal

Not only is this system the best in the industry for organizations with a nationwide service area, but it is also highly customizable. Every government and commercial customer is unique and Granite’s team of Electronic Data Interchange (EDI) experts is able to customize systems to optimize performance. Working with the Premier Account Manager, Granite will build a customized report for trouble tickets in accordance with Section 4.1.3 of the RFQ. Since Granite is electronically bonded to its customers and underlying carriers, West Virginia State Treasurers Office is assured that communication will be streamlined, billing will be accurate, reporting will be customized, and repair/trouble ticketing will be efficient.

2.5 COMPLEX AND RECURRENT PROBLEM RESOLUTION

Granite has an established procedure for resolving Complex and/or recurrent problems in addition to its standard channels of problem resolution (Premier Account Team, live customer service representative, Network Operations Center). While these resources are trained and tasked with monitoring and resolving customer networks and their issues, occasionally a customer needs to address an issue directly with authorized company decision makers. Granite's commitment to customer service enables our customers to place a phone call directly to Granite's COO, Mr. Rand Currier. Mr. Currier has the authority to reallocate resources as necessary to ensure a problem is adequately and permanently solved to the customer's satisfaction. Mr. Currier's primary responsibility is ensuring the smooth operations of services for our customers and he is willing to do whatever is necessary to accomplish Granite's objective of providing an exceptional customer experience that far-and-above exceeds what the Incumbent Local Exchange Carriers provide.

3 IMPLEMENTATION PLAN

Saving customers thousands of hours and dollars in contracting and management costs, Granite's provisioning teams utilize and augment existing customer infrastructure and personnel to minimize build-out and upfront costs.

3.1 INSTALLATION AND CUTOVER

Through its underlying agreements with wholesale providers, Granite certifies ownership of all elements of the circuit (Section 4.1.1.1). Granite's proposed solution for the state of West Virginia's request for Ethernet WAN Data Circuits is a Metro Ethernet Forum (MEF) compliant Ethernet Private Line (E-Line) service. The MEF standard for E-Line allows unconditional transparent passage of all unicast, multicast and broadcast traffic that is process through the User Network Interface (UNI) at both ends of the Ethernet Virtual Connection (EVC). The architecture proposed is three individual E-Line circuits between the Core Network location and each of the other requested locations; 70th Street, Warehouse, and DR Facility (Section 4.1.1.2). Granite's proposed solution provides full duplex, symmetrical, gigabit circuits provisioned for 1000 Mbps of Layer 1 throughput (Section 4.1.1.3) and will allow for a Layer 3 MTU of 1500 bytes without any fragmentation by configuring the circuits with a Layer 2 Maximum Frame Size of 1522 bytes (Section 4.1.1.3). Granite guarantees site to site latency of no more than 10ms (Section 4.1.1.5).

If awarded a contract, Granite will perform a site survey, if necessary, and develop an installation and cutover plan. Once accepted by the network, Granite will provide a final plan upon receipt of comments from the Network and commence with the installation and cutover. Granite's single point of contact will coordinate the installation process and will alert the network of any deviations from the final installation plan prior to any work. Post-implementation, Granite will perform industry standard testing to verify and ensure functionality.

3.2 IMPLEMENTATION TIMEFRAME – ETHERNET CIRCUITS

Upon receipt of contract award, Granite's standard implementation timeline for Ethernet circuits is 90-120 business days and Granite may be able to expedite this timeframe. The following table details Granite's specific implementation plan. Upon contract award, Granite will work with the network to finalize an implementation timeline and plan to meet its specific requirements. The following (**Table 2.**) detail key milestones and overall schedule.

3.3 MAINTENANCE

Granite certifies that circuits will be available for use 24 hours per days, 7 days per week, every day of the week. (Section 4.1.2.1) Granite will also perform non-remedial maintenance outside of the business hours dictated in the RFQ and notify the state of West Virginia Treasurers Office at least 2 days in advance of any planned maintenance or outages, in accordance with Section 4.1.2.4.

Table 2. Ethernet Implementation Timeframe

OVERALL TIMELINE: UP TO 115 DAYS

Step	Time	Details
Kick off Call	5 Days	An introduction to the Granite Project Team Members. This call will outline customer expectations and place final touches on the implementation plan. A recurring call will be scheduled with the Project Manager to provide updates on the project.
Site Survey	10 Days	A site walk through will be scheduled with a Certified Technician. Cable runs, demarcation entry and onsite equipment will be analyzed. Tech notes will be logged with Granite to ensure accuracy on the service order.
Order Placement	90 Days	Equipment and Circuitry will be ordered. Granite will schedule an installation based on the site's availability. Installation Information will be logged and Granite will ship the configured equipment to the site.
Site Turn Up	5 Days	Once equipment has arrived and the circuit has been confirmed active Granite will schedule a vendor tech meet to bring up the site on the new service. Depending on the carrier, this turn up call may require a technician dispatch to complete wiring and modem connection onsite.
Final Testing	5 Days	In the final days, the Granite Project Team will be available for any questions or concerns. Training sessions are offered both on and off site and are catered to all user levels.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: STO1900000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Granite Telecommunications, LLC
Company


Authorized Signature

9/24/2018
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.



Government Contracts Administrator

(Name, Title)

Melissa Lopes

(Printed Name and Title)

100 Newport Ave Ext. Quincy, MA 02171

(Address)

617-837-4612 / 866-457-8957

(Phone Number) / (Fax Number)

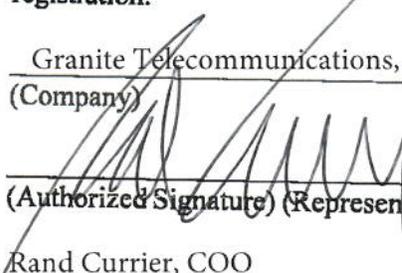
MLopes@granitenet.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Granite Telecommunications, LLC

(Company)



(Authorized Signature) (Representative Name, Title)

Rand Currier, COO

(Printed Name and Title of Authorized Representative)

24 September 2018

(Date)

866-847-1500 / 866-457-8957

(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Granite Telecommunications, LLC

Authorized Signature: _____ Date: 9/24/2018

State of Massachusetts

County of Norfolk, to-wit:

Taken, subscribed, and sworn to before me this 24 day of September, 2018

My Commission expires July 25, 2025

AFFIX SEAL HERE

NOTARY PUBLIC

Kim Anh Le
Purchasing Affidavit (Revised 01/19/2018)

