

Exhibit A

CRFQ DOT190CC00012

Gradall XL 4100 V 6x4 Rubber Tired Multi-Purpose Excavator or Equal w/Optional Attachments

Item No.	Description:	Make/Model & Year	Estimated Unit Quantity	Unit Price	Item Total Cost
1	Gradall XL 4100V 6x4 Rubber Tired Multi-Purpose Excavator or Equal	Gradall XL4100V 6x4	20	\$434,552.00	\$8,691,040.00
2	Ditching Bucket/Gradall Part # 80656007 or Equal	Gradall 60" 7/8 yd. Ditching Bucket	20	\$4,387.00	\$87,740.00
3	Hydraulically Operated Limb Shear/Gradall Part # 80455052	Gradall Tree Limb Shear	20	\$14,243.00	\$284,860.00
4	Digging Bucket/Gradall Part # 80456022 or Equal	Gradall 36" 5/8 yd. Digging Bucket	20	\$5,110.00	\$102,200.00
5	Brush Deck/FAE Model # UML/HY VT 125 or Equal	FAE UML/HY/VT 125 & Gradall Attachment Adapter	20	\$29,427.00	\$588,540.00
6	Hydraulic Thumb/Grapple Gradall Part # 80755023 or Equal	Gradall Fixed Thumb Grapple	20	\$9,507.00	\$190,140.00
Total Bid Cost					\$9,944,520.00

Vendor Information

Company Name: Anderson Equipment Company

Contract Manager: Brian Hahn

Address: 1 Andy's Way
S. Charleston, WV 25309

Phone: 304-756-2800

Fax: 304-756-2799

Email: bhahn@andersonequip.com

Signature: [Signature]

RECEIVED

2018 SEP 19 PM 1:16

WV PURCHASING
DIVISION

EQUIPMENT QUOTE

Corporate Office - Pittsburgh, PA

1000 WASHINGTON PIKE, BRIDGEVILLE, PA 15017

• 412-343-2300



Anderson
EQUIPMENT COMPANY

www.andersonequip.com

Affiliate Locations

PA		NY		NH		ME	
Clarion	814 226-4100	Albany	518 785-4500	Lancaster	603 788-5591	Bangor	207 942-0177
Clearfield	814 765-5311	Buffalo	716 877-1992	Manchester	603 627-7696	Gorham	207 591-5482
Somerset	814 443-2867	Endicott	607 748-3400				
WV		Olean		VT			
Charleston	304 756-2800	Rochester	585 334-6770	East Montpelier	802 223-9689		
Fairmont	304 366-3075	Syracuse	315 463-8673				
		Watertown	315 788-5512				

19 September 2018

WV DEPARTMENT OF HIGHWAYS
RT 33 BRUSHY FORK ROAD
BUCKHANNON, WV 26201
ATTENTION: Marcia Lee
REF QUOTE#: 42180259 Rev:0

Dear Marcia,

We are pleased to quote the following for your consideration.

- GRADALL XL4100 V 6X4 WHEELED EXCAVATOR** \$434,552.00
- GRADALL MODEL XL4100 V 6X4 WHEELED EXCAVATOR
- 385/65R22.5 LR ON/OFF HIGHWAY TRACTION TREAD FRONT TIRES
- 11R24.5 LR ON/OFF HIGHWAY TRACTION TREAD REAR TIRES
- CHASSIS CAB: ONE-PERSON, LEFT HAND MOUNT, TINTED SAFETY GLASS, SLIDING SIDE WINDOWS, FRESH AIR HEATER AND DEFROSTER, AIR SUSPENSION SEAT WITH SEAT BELT
- UPPERSTRUCTURE CAB: ALL WEATHER, TINTED SAFETY GLASS WINDOWS, SKYLIGHT, FOUR-WAY ADJUSTABLE OPERATOR'S SEAT, FILTERED AIR HEATER AND DEFROSTER, AIR CONDITIONING, AM/FM RADIO, LED WORK LIGHT PACKAGE, LEFT AND RIGHT MIRRORS, WINDSHIELD WIPER AND WASHER
- TWO ELECTRONIC JOYSTICKS (HOIST & BUCKET, TELESCOPE & SWING), ONE ROCKER SWITCH (TILT)
- ALLISON 3500 RDS 6-SPEED AUTOMATIC TRANSMISSION
- 24 VOLT ELECTRICAL SYSTEM
- 110 AMP ALTERNATOR WITH INTEGRAL VOLTAGE REGULATOR
- UPPERSTRUCTURE OPTIONS:
- AUXILIARY HYDRAULIC PLUMBING WITH CYLINDER SPOOL
- CAMERA SYSTEM
- FOOT PEDAL OPERATED AUXILIARY HYDRAULICS - UNI-DIRECTIONAL FLOW
- FRONT WINDOW GUARD (HINGED) FOR UPPER CAB
- LOW PRESSURE AUXILIARY RETURN TO TANK
- CHASSIS OPTIONS:

Your COMPLETE Equipment Solution

- 315 HIGH HP ENGINE WITH ENGINE BRAKE
- AIR CONDITIONING FOR CHASSIS CAB
- AM/FM STEREO RADIO WITH WEATHERBAND
- BLOCK HEATER
- CAMERA SYSTEM - CHASSIS
- EXTENDED WARRANTY - 24 MONTHS/3000 HOURS
- EXTRA SET OF PARTS, SERVICE AND OPERATOR'S MANUALS
- 24 SERVICE, PARTS, OPERATOR'S MANUALS ON CD ROM
- 2-DAY TRAINING SEMINAR

GRADALL 36" 5/8 YD EXCAVATING BUCKET

\$5,110.00

- GRADALL 36" 5/8 YD EXCAVATING BUCKET
- P.N. 80456022
- 741#
- FOR A GRADALL XL4100 EXCAVATOR

GRADALL-4100D60-090

\$4,387.00

- GRADALL 60" 7/8 YD DITCHING BUCKET
- P.N. 80656007
- 807#
- FOR A GRADALL XL4100 EXCAVATOR

GRADALL FIXED THUMB GRAPPLE

\$9,507.00

- P.N. 80755023
- 1574#
- FOR A GRADALL XL4100 EXCAVATOR

GRADALL TREE LIMB SHEAR

\$14,243.00

- P.N. 80455052
- 1948#
- FOR A GRADALL XL4100 EXCAVATOR

Your COMPLETE Equipment Solution

- FAE-USA-UML/HY/VT-125** **\$28,064.00**
- UML/HY/VT-125 FORESTRY MULCHER WITH FIXED TOOTH ROTOR FOR EXCAVATORS FROM 7-14 TON.
 - ANTI DUST MACHINE BODY.
 - BELT TRANSMISSION.
 - 80/50cc VARIABLE TORQUE HYDRAULIC PISTON MOTOR.
 - FLOW CONTROL SYSTEM VALVE.
 - MANUAL REAR HOOD.
 - WELDED COUNTER BLADE.
 - DOUBLE LINE PROTECTION CHAINS.
 - MOTOR INTERGRATED INTO THE FRAME.
 - SUPPORTING SERVICE LEG.
 - POWER: 70-110 HP.
 - FLOW RATE: 26-53 GAL/MIN.
 - PRESSURE: 2600-5070 PSI.
 - EXCAVATOR WEIGHT: MIN 7 TONS - MAX 14 TONS.
 - WORKING WIDTH: 53"
 - WEIGHT: 2,138 LBS.
 - MAX SHREDDING DIAMETER: 6"
 - NUMBER OF BLADES: 26+2 (TYPE: C/3+C/3/SS - STANDARD)
 - KIT DIVERter VALVE 12V FOR U-FML/HY

- GRADALL-ATTACHMENT ADAPTER** **\$1,363.00**
- P/N 80656037
 - GRADALL ATTACHMNET ADAPTER, USED TO MOUNT AFTERMARKET ATTACHMENTS ON GRADALL MODEL X4100.

TOTAL BEFORE TAX: \$497,226.00

Your COMPLETE Equipment Solution

WV DEPARTMENT OF HIGHWAYS
REF QUOTE#: 42180259 Rev:0
Page 4 of 4

ANDERSON EQUIPMENT COMPANY

0.00% SALES TAX: \$0.00
TOTAL WITH TAX: \$497,226.00

Prices Quoted are F.O.B. DELIVERED

Thank you for the opportunity to quote.

Sincerely,

ANDERSON EQUIPMENT COMPANY

BERT SMITH
304 614-5811

This quote is good for 30 days from above quote date. The terms of this agreement will not be binding until accepted in writing by a duly appointed manager of Anderson Equipment Company. Quoted prices are only for items listed above and do not include miscellaneous charges such as freight unless otherwise noted. This quote is subject to Anderson Equipment Company's current Sales Terms and Conditions which can be furnished upon request. Applicable Sales Tax will be added unless an Exemption Certificate is furnished.

Your COMPLETE Equipment Solution

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Anderson Equipment Company

Authorized Signature: Bruce Hal Date: 9-18-18

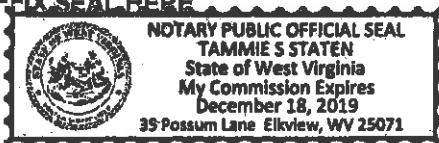
State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 18 day of September, 2018.

My Commission expires Dec. 18, 2019.

AFFIX SEAL HERE



NOTARY PUBLIC Tammie S. Staten

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Anderson Equipment Company Address: 1 Andy's Way,
5. Charleston, WV 25309
Name of Authorized Agent: Brian Hahn Address: 1 Andy's Way,
5. Charleston, WV 25309
Contract Number: 304-756-2800 Contract Description: EM
Governmental agency awarding contract: West Virginia Division of Highways

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

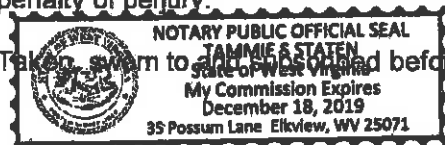
Check here if none, otherwise list entity/individual names below.

Signature: [Signature] Date Signed: 9-18-18

Notary Verification

State of West Virginia, County of Kanawha

I, Brian Hahn, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.



Taken, sworn to and subscribed before me this 18th day of September, 2018

Tammie W. Staten
Notary Public's Signature

To be completed by State Agency:

Date Received by State Agency: _____
Date submitted to Ethics Commission: _____
Governmental agency submitting Disclosure: _____

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

BRIAN HAHN GM WV OPERATIONS
(Name, Title)
Brian Hahn / GM WV operations
(Printed Name and Title)
1 Andy's Way S. Charleston, WV 25309
(Address)
304-756-2800 / 304-756-2799
(Phone Number) / (Fax Number)
bhahn@andersonequip.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Anderson Equipment Company
(Company)

BRIAN HAHN GM WV OPERATIONS
(Authorized Signature) (Representative Name, Title)

BRIAN R. HAHN GM WV OPERATIONS
(Printed Name and Title of Authorized Representative)

9/18/18
(Date)

304-756-2800 / 304-756-2799
(Phone Number) (Fax Number)

REQUEST FOR QUOTATION
CRFQ DOT1900000012
(WVDOH Class 410) GRADALL XL 4100V 6X4 Rubber Tired Multi-Purpose Excavator
or Equal
WITH OPTIONAL ATTACHMENTS

8.3 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Brian Hahn
Telephone Number: 304-756-2800
Fax Number: 304-756-2799
Email Address: bhahn@andersonequip.com

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DOT1900000012

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Anderson Equipment Co.
Company

Brian A. Hall
Authorized Signature

9-18-18
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012