



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 8

 List View

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 501766

Procurement Type: Central Master Agreement

Vendor ID: 000000217699



Legal Name: BK TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$0.00

Response Date: 06/17/2019



Response Time: 16:50

SO Doc Code: CRFQ

SO Dept: 0619

SO Doc ID: FIC1900000003

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Close Time: 13:30

Status: Closed

Solicitation Description: RADIO CONTRACT



Total of Header Attachments: 8

Total of All Attachments: 8



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

Proc Folder : 501766

Solicitation Description : RADIO CONTRACT

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-06-18 13:30:00	SR      0619   ESR06171900000005862	1

VENDOR

000000217699

BK TECHNOLOGIES INC

Solicitation Number:    CRFQ   0619      FIC19000000003

Total Bid :      \$0.00                      Response Date:    2019-06-17                      Response Time:    16:50:42

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale  
(304) 558-8801  
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	RADIOS	0.00000	EA	\$117,146.500000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43221700			

Extended Description :	RADIOS
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**18 JUNE 2019**

**State of West Virginia Purchasing Division  
Radio Contract**

**Solicitation Number: CRFQ 0619 FIC1900000003**

**Respectfully Submitted,**

**BK Technologies, Inc.**

7100 Technology Drive  
West Melbourne, FL 32904  
[www.bktechnologies.com](http://www.bktechnologies.com)

**Contract Support**

Kelly Roberts  
Contract Administrator  
Tel: 321-237-1306  
[kroberts@bktechnologies.com](mailto:kroberts@bktechnologies.com)

**Business Operations Support**

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Regional Sales Manager  
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June 18, 2019

**Via Electronic Submission**

Stephanie L. Gale, Buyer  
State of West Virginia Purchasing Division  
2019 Washington Street East, PO Box 50130  
Charleston, WV 25305-0130

**Re: Radio Contract, Solicitation Number: CRFQ 0619 FIC1900000003**

Dear Ms. Gale:

BK Technologies, Inc. (BK) is pleased to submit the following response to the West Virginia Purchasing Division's solicitation on behalf of the West Virginia State Fire Marshal's Office, and the West Virginia Department of Military Affairs with the exception of Department of Corrections and Public Safety (SMAPS) to establish an open-end contract for Digital Mobile and Portable Radios.

We are confident that our ***KNG Series Mobiles and our BKR 9000 Single, Dual, and Multi-Band Digital Portable Radio*** will meet and exceed the current and future communication needs of the State through this Radio Contract. Our radios are a popular choice with many county, city, special district, local government, and state agencies, including: Fire, Police, EMS, Education, Military, and many Municipalities. Our products accommodate a range of users from front-line personnel to heads of organizations.

**COMPANY OVERVIEW**

A U.S. small business manufacturer based in West Melbourne, FL, BK Technologies has been in business for more than 70 years. As the original equipment manufacturer (OEM) of our products, we design, manufacture, and market wireless communications P25 products consisting of two-way land mobile radios, repeaters, base stations, and related components and subsystems. BK continues to innovate and develop cutting-edge technology that preserves life and property. BK has been an active supporter of the Association of Public-Safety Communications Officials (APCO) Project 25 (P25) Standard, contributing technology and leadership resources. Additionally, our leading digital two-way radio communications equipment is compliant with the P25 specifications.

**BK Technologies, Inc. Proprietary and/or Confidential Information**

BK Technologies | 7100 Technology Drive, West Melbourne, Florida 32904 | Phone: 321-984-1414 | Toll Free: 800-821-2900



## **RADIO EQUIPMENT PRODUCT LINE**

Our **KNG Series** is a powerful way to connect with simplified communications that offers quality and reliability using only the specifications that you need. Below are some key features of our radios.

- Conventional, P25 digital radio
- 5000 available channels
- Available in VHF, UHF, and 700/800 MHz
- Compatible on a wide range of competitor systems
- Rated water and dust tight IP67/68. Intrinsically safe models and batteries are available for operation in hazardous atmospheres.
- Optional AES/DES/OFB/ADP Encryption
- Exceeds MIL-STD-810/C/D/E/F/G standards
- Extended battery life, loud audio, and durable design
- DVSI AMBE+2 Version 1.80 Vocoder provides enhanced audio signal conditioning, which improves system performance in the presence of background noise
- Over-the-air-programming gives you the ability to reprogram a unit from a central console to anywhere within your coverage area. It allows for you to make the necessary changes to a remote radio without the hassle of extra personnel, wasted time, and additional equipment.
- Portable Transmit Power

**KNG Mobile.** The KNG Mobile offers exceptional features in a standard size package for both mid and high-power applications. Offered in four frequency bands and two power options, 50 or 100 watt, the KNG Series Mobile is smart and easy to customize to fit your everyday needs. The KNG Mobile is also available with the option to connect up to two remote heads.

Our new **BKR 9000 Single, Dual, and Multi-Band Digital Portable Radio** is a powerful way to connect with simplified communications that offers quality and reliability using only the specifications that you need. This radio covers all bands including 136-174 MHz VHF, 380-520 MHz UHF, 700/800 MHz, and LTE capabilities. The Multi-Band series will offer top and front display options along with full and nav keypads. The BKR 9000 is an excellent choice for an alternative radio to Motorola and Harris as a cost-effective solution.

### **Key Features include:**

- Multi Band LMR
- 5000 MAH LI Smart Battery
- Single Unit Smart Charger
- P25 Conventional
- DES & AES FIPS140-2 L2 Encryption
- LTE Broadband Data
- Internal WI-FI
- Integrated GPS/Location Services

**BK Technologies, Inc. Proprietary and/or Confidential Information**

BK Technologies | 7100 Technology Drive, West Melbourne, Florida 32904 | Phone: 321-984-1414 | Toll Free: 800-821-2900



- P25 Phase 1 & 2 Trunking
- Simulcast Operation
- Internal Bluetooth With NFC Pairing
- Meets MIL Spec 810 G & IP68 Specifications

For additional information, all our products are accessible online via our website:

<https://www.bktechnologies.com/>.

## **PRICING**

BK is offering 45% off list price on our BKR Series radios and accessories. Our firm fixed prices include the following features:

- Free radio programming
- Free training
- Packaging and handling included
- Customer Service is offered via: telephone support at 800-422-628; email at: [care@bktechnologies.com](mailto:care@bktechnologies.com), and our website: <https://www.bktechnologies.com/>
- Reporting
- Shipment scheduling
- Standard Warranty

## **CONCLUSION**

BK Technologies stands ready to partner with the West Virginia State Fire Marshal's Office and the West Virginia Department of Military Affairs with the exception of Department of Corrections and Public Safety (SMAPS). We can absolutely meet & exceed the requirements as described in this solicitation for Digital Mobile and Portable Radios. We are ready to provide world class solutions along with industry leading service and support to the full range of the State's public safety and services for all regional and county agencies. **WE BUILD RADIOS FOR HEROES.**

Very truly yours,

A handwritten signature in blue ink that reads 'Kelly Roberts'.

Kelly Roberts  
Contract Administrator

## Digital Mobile Portable Radios

## Exhibit A

## Pricing Page

Item	Item Spec #	Description	Brand Bid	Brand Model	Estimated Annual Quantity *	Unit Price	Extended Cost
1	3.1.19.1	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and VHF w/AES encryption, Dash mount, low/med power, remote speaker, and microphone.		N/A	1		
2	3.1.19.1.1	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 700 MHz, w/AES encryption, Dash Mount, low/med power, remote speaker, and microphone.		N/A	1		
3	3.1.19.1.2	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 800 MHz, w/AES encryption, Dash Mount, low/med power, remote speaker, and microphone.		N/A	1		
4	3.1.19.2	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and VHF w/AES encryption, Remote mount, low/med power, remote speaker, and microphone.		N/A	2		
5	3.1.19.2.1	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 700 MHz w/AES encryption, Remote mount, low/med power, remote speaker, and microphone.		N/A	1		
6	3.1.19.2.2	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 800 MHz w/AES encryption, Remote mount, low/med power, remote speaker, and microphone.		N/A	1		



## Digital Mobile Portable Radios

## Exhibit A

## Pricing Page

7	3.1.19.2.3	Hand Held Full Function Control Head for Digital Multi Band Mobile Radio with Remote Mount, remote speaker, and microphone.		N/A	2		
8	3.1.19.3	Multi Control Head option for Remote Mount Multi Band Mobile Radio		N/A	2		
9	3.1.19.4	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and VHF NO AES encryption, dash mount, low/med power, remote speaker, and microphone.		N/A	1		
10	3.1.19.4.1	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 700 MHz, NO AES encryption, Dash Mount, low/med power, remote speaker, and microphone.		N/A	1		
11	3.1.19.4.2	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 800 MHz, NO AES encryption, Dash Mount, low/med power, remote speaker, and microphone.		N/A	1		
12	3.1.19.5	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and VHF NO AES Encryption, Remote mount, low/med power, remote speaker, and microphone.		N/A	1		
13	3.1.19.5.1	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 700 MHz NO AES encryption, Remote mount, low/med power, remote speaker, and microphone.		N/A	1		

## Digital Mobile Portable Radios

## Exhibit A

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14	3.1.19.5.2	Digital Multi Band Mobile Radio, 3000 channels, 380-520 MHz and 800 MHz NO AES encryption, Remote mount, low/med power, remote speaker, and microphone.		N/A	1		
15	3.1.19.5.3	Hand Held Full Function Control Head for Digital Multi Band Mobile Radio with Remote Mount		N/A	1		
16	3.1.20	Spare microphone for Digital Multi Band Mobile Radio		N/A	1		
17	3.1.22	Programming software for Digital Multi Band Mobile Radio		N/A	1		
18	3.1.23	Programming Cable for Digital Multi Band Mobile Radio		N/A	1		
19	3.1.24	High Power Option for Digital Multi Band Mobile Radio		N/A	1		
20	3.1.25	Enable GPS on Digital Multi Band Mobile Radio		N/A	2		

## Digital Mobile Portable Radios

## Exhibit A

## Pricing Page

21	3.1.25.1	GPS antenna for Digital Multi Band Mobile Radio		N/A	2		
22	3.1.26	AC Power Supply to convert a Digital Multi Band radio into a base station.		N/A	1		
23	3.1.27	Desk top style microphone for Digital Multi Band Mobile radio		N/A	1		
24	3.1.28	Optional remote mount speaker.		N/A	2		
25	3.1.29	Encryption Key Loader cable (for KVL4000) for Digital Multi Band Mobile radio.		N/A	2		
26	3.1.31.1	Delete Over-The-Air-Programming feature	BK Technologies		1	\$0.00	\$0.00
27	3.1.32	Enable Over-The-Rekeying feature	BK Technologies	KAA0580	1	\$242.50	\$242.50



Digital Mobile Portable Radios

Exhibit A

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28	3.2.19.1	Digital Single Band Mobile Radio, 380-520 MHz, 3000 channels, w/AES encryption, Dash mount, low/med power, remote speaker, and microphone.	BK Technologies	KNG-M400 (380-470MHz) KNG-M500 (440-520MHz)	1	\$2515. <sup>00</sup>	\$2515. <sup>00</sup>
29	3.2.19.1.1	Digital Single Band Mobile Radio, VHF, 3000 channels, w/AES encryption, Dash mount, low/med power, remote speaker, and microphone.	BK Technologies	KNG-M150 (136-174MHz)	1	\$2515. <sup>00</sup>	\$2515. <sup>00</sup>
30	3.2.19.2	Digital Single Band Mobile Radio, 380-520 MHz, 3000 channels, w/AES encryption, Remote mount, low/med power, remote speaker, and microphone.	BK Technologies	KNG-M500R (440-520) KNG-M400R (380-470)	1	\$2200. <sup>00</sup>	\$2200. <sup>00</sup>
31	3.2.19.2.1	Digital Single Band Mobile Radio, VHF, 3000 channels, w/AES encryption, Remote mount, low/med power, remote speaker, and microphone.	BK Technologies	KNG-M150R	1	\$2200. <sup>00</sup>	\$2200. <sup>00</sup>
32	3.2.19.2.4	Hand Held Full Function Control Head for Digital Single Band Mobile radio with Remote Mount.	BK Technologies	KAA 0670	1	\$425. <sup>00</sup>	\$425. <sup>00</sup>
33	3.2.19.3	Multi Control Head option for Digital Single Band Mobile Radio w/remote mount	BK Technologies	KAA0660	1	\$599. <sup>00</sup>	\$599. <sup>00</sup>
34	3.2.19.4	Digital Single Band Mobile Radio, 380-520 MHz, 3000 channels, NO AES encryption, dash mount, low/medium power, remote speaker, and microphone.	BK Technologies	KNG-M400 (380-470MHz) KNG-M500 (440-520MHz)	26	\$2375. <sup>00</sup>	\$61,750. <sup>00</sup>

## Digital Mobile Portable Radios

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35	3.2.19.4.1	Digital Single Band Mobile Radio, VHF, 3000 channels, NO AES encryption, dash mount, low/medium power, remote speaker, and microphone.	BK Technologies	KNG-M150	1	\$2375 <sup>00</sup>	\$2375 <sup>00</sup>
36	3.2.19.5	Digital Single Band Mobile Radio, 308-520 MHz, 3000 channels, NO encryption, remote mount, low/med power, remote speaker, and microphone.	BK Technologies	KNG-M400R (380-470) KNG-M500R (440-520)	1	\$2040 <sup>00</sup>	\$2040 <sup>00</sup>
37	3.2.19.5.1	Digital Single Band Mobile Radio, VHF, 3000 channels, NO encryption, remote mount, low/med power, remote speaker, and microphone.	BK Technologies	KNG-M150R	1	\$2040 <sup>00</sup>	\$2040 <sup>00</sup>
38	3.2.20	Spare microphone for Digital Single Band Mobile Radio	BK Technologies	KAA0276	1	\$133 <sup>00</sup>	\$133 <sup>00</sup>
39	3.2.21	Programming Software for Digital Single Band Mobile Radio	BK Technologies	KAA0733	1	\$90 <sup>00</sup>	\$90 <sup>00</sup>
40	3.2.21	Programming Cable for Digital Single Band Mobile Radio	BK Technologies	KAA0710	1	\$75 <sup>00</sup>	\$75 <sup>00</sup>
41	3.2.23	High Power Option for Digital Single Band Mobile Radio	BK Technologies	KAA0154	1	\$175 <sup>00</sup>	\$175 <sup>00</sup>

## Digital Mobile Portable Radios

## Exhibit A

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42	3.2.24	Enable GPS on Digital Single Band Mobile Radio	BK Technologies	KAA0589	26	\$347 <sup>50</sup>	\$9035 <sup>00</sup>
43	3.2.24.1	GPS antenna for Digital Single Band Mobile Radio	BK Technologies	KAA0834	26	\$22 <sup>50</sup>	\$585 <sup>00</sup>
44	3.2.25	AC Power Supply to convert a Digital Single Band radio into a base station.		N/A	1		
45	3.2.26	Desk top style microphone for Digital Single Band Mobile radio	BK Technologies	KAA0258	1	142 <sup>50</sup>	142 <sup>50</sup>
46	3.2.27	Optional remote speaker for Digital Single Band Mobile Radio	BK Technologies	KAA0261	26	\$25 <sup>00</sup>	\$650 <sup>00</sup>
47	3.2.28	Encryption Key Loader cable (for KVL4000) for Digital Multi Band Mobile radio.	BK Technologies	KAA0587A	1	\$287.50	\$287.50
48	3.2.31.1	Delete Over-The-Air-Programming feature	BK Technologies		1	\$0 <sup>00</sup>	\$0 <sup>00</sup>

Digital Mobile Portable Radios  
Exhibit A  
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49	3.2.32	Enable Over-The-Air-Rekeying feature	BK Technologies	KAA0580	1	242 <sup>50</sup>	242 <sup>50</sup>
50	3.3.18.1	Digital Multi Band Portable Radio, 3000 channels, Multi display, 380-520 MHz and VHF operation w/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack (SIRN Tier 1)	BK Technologies	BKR9000 - III	1	\$2675 <sup>00</sup>	\$2675 <sup>00</sup>
51	3.3.18.1.1	Digital Multi Band Portable Radio, 3000 channels, Multi display, 380-520 MHz and 700 MHz operation w/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, and spare battery, and speaker microphone w/3.5mm audio jack (SIRN Tier1)	BK Technologies	BKR9000 - III	1	\$2675 <sup>00</sup>	\$2675 <sup>00</sup>
52	3.3.18.1.2	Digital Multi Band Portable Radio, 3000 channels, Multi display, 380-520 MHz and 800 MHz operation w/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack (SIRN Tier 1).	BK Technologies	BKR9000 - III	1	\$2675 <sup>00</sup>	\$2675 <sup>00</sup>
53	3.3.18.2	Digital Multi Band Portable Radio, 3000 channels, Multi display, 380-520 MHz and VHF operation, wo/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, speaker microphone w/3.5mm audio jack (SIRN Tier 2)	BK Technologies	BKR9000 - III	1	\$2405 <sup>00</sup>	\$2405 <sup>00</sup>
54	3.3.18.2.1	Digital Multi Band Portable Radio, 3000 channels, Multi display, 380-520 MHz and 700 MHz operation wo/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack (SIRN Tier2)	BK Technologies	BKR9000 - III	1	\$2405 <sup>00</sup>	\$2405 <sup>00</sup>

## Digital Mobile Portable Radios

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55	3.3.18.2.2	Digital Multi Band Portable Radio, 3000 channels, Multi display, 380-520 MHz and 800 MHz operation w/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack (SIRN Tier 2).	BK Technologies	BKR9000-III	1	\$2405 <sup>00</sup>	\$2405 <sup>00</sup>
56	3.3.19	Programming Software for Digital Multi Band Portable Radio	BK Technologies	BKR0733	1	\$82 <sup>50</sup>	\$82 <sup>50</sup>
57	3.3.20	Programming Cable for Digital Multi Band Portable Radio	BK Technologies	BKR0710	1	\$68 <sup>75</sup>	\$68 <sup>75</sup>
58	3.3.21	Option for "Public Safety Yellow" housing for Digital Multi Band Portable radio	BK Technologies	BKR-Yellow	1	\$41 <sup>25</sup>	\$41 <sup>25</sup>
59	3.3.22	Option to enable GPS feature upon original purchase	BK Technologies	Included	1	\$0 <sup>00</sup>	\$0 <sup>00</sup>
60	3.3.23	Spare speaker microphone w/3.5mm audio jack for Digital Multi Band Portable Radio	BK Technologies	BKR0203	1	\$129 <sup>25</sup>	\$129 <sup>25</sup>
61	3.3.24	Spare battery for Digital Multi Band Portable radio	BK Technologies	BKR0101	1	\$123 <sup>75</sup>	\$123 <sup>75</sup>

## Digital Mobile Portable Radios

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62	3.3.25	Spare ac rapid charger for Digital Multi Band Portable Radio	BK Technologies	BKR0303-1	1	\$137 <sup>50</sup>	\$137 <sup>50</sup>
63	3.3.26	Spare antenna for Digital Multi Band Portable Radio	BK Technologies	BKR0890	1	\$33 <sup>00</sup>	\$33 <sup>00</sup>
64	3.3.26.1	Spare GPS/Multi Band antenna for Digital Multi Band Portable Radio	BK Technologies	BKR0890	1	\$33 <sup>00</sup>	\$33 <sup>00</sup>
65	3.3.28	Spare hard plastic case with 2 1/2 inch and 3 inch belt clips.	BK Technologies	BKR0400	1	\$13 <sup>75</sup>	\$13 <sup>75</sup>
66	3.3.29	Encryption Key Loader cable (for KVL3000+) for Digital Multi Band Mobile radio.	BK Technologies	BKR0587A (Portable)	1	\$316 <sup>25</sup>	\$316 <sup>25</sup>
67	3.3.31.1	Delete Over-The-Air-Programming feature	BK Technologies		1	0 <sup>00</sup>	0 <sup>00</sup>
68	3.3.32	Enable Over-The-Air-Rekeying feature	BK Technologies	BKR0570	1	\$266 <sup>75</sup>	\$266 <sup>75</sup>

## Digital Mobile Portable Radios

## Exhibit A

## Pricing Page

69	3.4.18.1	Digital Single Band Portable Radio, 3000 channels, Multi display, 380-520 MHz operation w/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack (SIRN Tier 1)	BK Technologies	BKR 9000 - III	1	\$2495 <sup>00</sup>	\$2495 <sup>00</sup>
70	3.4.18.1.1	Digital Single Band Portable Radio, 3000 channels, Multi display, VHF operation w/AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack	BK Technologies	BKR 9000 - III	1	\$2495 <sup>00</sup>	\$2495 <sup>00</sup>
71	3.4.18.2	Digital Single Band Portable Radio, 3000 channels, Multi display, 380-520 MHz operation, w/o AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, speaker microphone w/3.5mm audio jack (SIRN Tier 2)	BK Technologies	BKR 9000 - III	1	\$2240 <sup>00</sup>	\$2240 <sup>00</sup>
72	3.4.18.2.1	Digital Single Band Portable Radio, 3000 channels, Multi display, VHF operation w/o AES encryption, antenna, battery, rapid style ac charger, hard plastic case with 3" belt clip, spare battery, and speaker microphone w/3.5mm audio jack	BK Technologies	BKR 9000 - III	1	\$2240 <sup>00</sup>	\$2240 <sup>00</sup>
73	3.4.19	Programming Software for Digital Single Band Portable Radio	BK Technologies	BKR 0733	1	\$82 <sup>50</sup>	\$82 <sup>50</sup>
74	3.4.20	Programming Cable for Digital Single Band Portable Radio	BK Technologies	BKR 0710	1	\$62 <sup>50</sup>	\$62 <sup>50</sup>
75	3.4.21	Option for "Public Safety Yellow" housing for Digital Single Band Portable radio	BK Technologies	BKR-yellow	1	\$41 <sup>25</sup>	\$41 <sup>25</sup>



## Digital Mobile Portable Radios

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76	3.4.22	Option to enable GPS feature upon original purchase	BK Technologies	Included	1	\$ 0. <sup>00</sup>	\$ 0. <sup>00</sup>
77	3.4.23	Spare speaker microphone w/3.5mm audio jack for Digital Single Band Portable Radio	BK Technologies	BKR 0203	1	\$ 129 <sup>25</sup>	\$ 129 <sup>25</sup>
78	3.4.24	Spare battery for Digital Single Band Portable radio	BK Technologies	BKR 0101	1	\$ 123 <sup>75</sup>	\$ 123 <sup>75</sup>
79	3.4.25	Spare ac rapid charger for Digital Single Band Portable Radio	BK Technologies	BKR 0303-1	1	\$ 137 <sup>50</sup>	\$ 137 <sup>50</sup>
80	3.4.26	Spare antenna for Digital Single Band Portable Radio	BK Technologies	BKR 0810	1	\$ 16 <sup>50</sup>	\$ 16 <sup>50</sup>
81	3.4.26.1	Spare GPS capable for Digital Single Band Portable Radio	BK Technologies	N/A	1		
82	3.4.28	Spare hard plastic case with 3 inch belt clip	BK Technologies	BKR 0400	1	\$ 13 <sup>75</sup>	\$ 13 <sup>75</sup>



## Digital Mobile Portable Radios

Exhibit A

Pricing Page

83	3.4.29	Encryption Key Loader cable (for KVL4000) for Digital Multi Band Mobile radio.		N/A	1		
84	3.4.31.1	Delete Over-The-Air-Programming feature	BK Technologies		1	\$ 0 <sup>00</sup>	\$ 0 <sup>00</sup>
85	3.4.32	Enable Over-The-Air-Rekeying feature	BK Technologies	BKR0570	1	\$ 266 <sup>75</sup>	\$ 266 <sup>75</sup>

Failure to use this form may result in disqualification.

Total Bid Amount

\$117,146.50

REQUEST FOR QUOTATION  
DIGITAL MOBILE AND PORTABLE RADIOS

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- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Kelly Roberts

Telephone Number: 321-237-1306

Fax Number: NA

Email Address: kroberts@blctechologies.com

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Kelly Roberts, Contract Administrator  
(Name, Title)

Kelly Roberts, Contract Administrator  
(Printed Name and Title)

7100 Technology Drive, West Melbourne, FL 32904  
(Address)

321-237-1306  
(Phone Number) / (Fax Number)

kroberts@blktechnologies.com  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

BLK Technologies, Inc.  
(Company)

Kelly Roberts Kelly Roberts, Contract Administrator  
(Authorized Signature) (Representative Name, Title)

Kelly Roberts, Contract Administrator  
(Printed Name and Title of Authorized Representative)

6/13/2019  
(Date)

321-237-1306 Email: kroberts@blktechnologies.com  
(Phone Number) (Fax Number)



**West Virginia Ethics Commission**  
**Disclosure of Interested Parties to Contracts**

(Required by W. Va. Code § 6D-1-2)

Contracting Business Entity: BK Technologies, Inc. Address: 7100 Technology Drive  
West Melbourne, FL 32904

Authorized Agent: Kelly Roberts Address: Same

Contract Number: FIC1900000003 Contract Description: Radio Contract

Governmental agency awarding contract: West Virginia Purchasing Division

☐ Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

**1. Subcontractors or other entities performing work or service under the Contract**

☒ Check here if none, otherwise list entity/individual names below.

**2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)**

☒ Check here if none, otherwise list entity/individual names below.

**3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)**

☒ Check here if none, otherwise list entity/individual names below.

Signature: Kelly Roberts Date Signed: \_\_\_\_\_

**Notary Verification**

State of Florida, County of Brevard:

I, Kelly Roberts, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 13th day of June, 2019

Cynthia Ann Alton  
Notary Public's Signature

Cynthia Ann Alton  
NOTARY PUBLIC  
STATE OF FLORIDA  
Comm# GG256027  
Expires 9/6/2022

**To be completed by State Agency:**

Date Received by State Agency: \_\_\_\_\_

Date submitted to Ethics Commission: \_\_\_\_\_

Governmental agency submitting Disclosure: \_\_\_\_\_



Revised October 7, 2017



STATE OF WEST VIRGINIA  
Purchasing Division  
**PURCHASING AFFIDAVIT**

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: BK Technologies, Inc.

Authorized Signature: Kelly Roberts Date: \_\_\_\_\_

State of Florida

County of Brevard, to-wit:

Taken, subscribed, and sworn to before me this 13<sup>th</sup> day of June, 2019

My Commission expires September 1, 2022

AFFIX SEAL HERE



Cynthia Ann Alton  
NOTARY PUBLIC  
STATE OF FLORIDA  
Comm# GG256027  
Expires 9/6/2022

NOTARY PUBLIC

Cynthia Ann Alton

Purchasing Affidavit (Revised 01/19/2018)



# BKR 9000

## MULTI-BAND PORTABLE RADIO

DEDICATION • STRENGTH • COURAGE







# BKR 9000

## MULTI-BAND PORTABLE RADIO

THE NEW **BKR 9000 PORTABLE RADIO** OFFERS EXCEPTIONAL PERFORMANCE IN A LIGHTWEIGHT FORM. WITH OVER 70 YEARS OF RELIABILITY, **BK TECHNOLOGIES** IS HONORED TO SERVE OUR EVERYDAY **HEROES** WITH A DEVICE THAT BRINGS DEPENDABILITY WHEN EVERY MOMENT COUNTS.



## KEY FEATURES

- **MULTI BAND LMR**
- **5000 MAH LI SMART BATTERY**
- **SINGLE UNIT SMART CHARGER**
- **P25 CONVENTIONAL**
- **P25 PHASE 1 & 2 TRUNKING**
- **SIMULCAST OPERATION**
- **DES & AES FIPS140-2 L2 ENCRYPTION**
- **LTE BROADBAND DATA**
- **INTERNAL WI-FI**
- **INTEGRATED GPS/LOCATION SERVICES**
- **INTERNAL BLUETOOTH WITH NFC PAIRING**
- **MEETS MIL SPEC 810 G & IP68 SPECIFICATIONS**



# KNG P25 MOBILE RADIO

RESPONSIBILITY • SERVICE • LEADERSHIP

POWER/VOLUME

CHANNEL/ZONE SELECT



ALPHANUMERIC  
KEYPAD

TOUCH SCREEN DISPLAY

MENU NAVIGATION







# KNG P25 MOBILE RADIO

THE **KNG P25** MOBILE RADIO  
OFFERS EXCEPTIONAL PERFORMANCE IN A  
VERSATILE FORM. **BK TECHNOLOGIES** IS  
HONORED TO SERVE OUR EVERYDAY **HEROES**  
WITH A DEVICE THAT BRINGS DEPENDABILITY  
WHEN EVERY MOMENT COUNTS.



## KEY FEATURES

- 5000 CHANNELS, DYNAMIC ZONING
- USB OR MOBILE PROGRAMMABILITY
- MIXED-MODE OPERATION
- TALK AROUND
- CHANNEL/PRIORITY/GROUP SCAN
- CUSTOM MENU SYSTEM
- MIL-STD 810 C/D/E/F/G
- TEXT MESSAGING
- ALPHA-NUMERIC TOUCH SCREEN DISPLAY
- 256 PROGRAMMABLE QUICK CALL ID'S
- DVSI AMBE+2 VERSION 1.60 VOCODER
- EMERGENCY SIGNALING