



State of West Virginia

Request for Quotation CRFQ 0214 SUR1900000002

Response from
Web Data Corporation



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Contents

3.1.1 Customer Database	
3.1.1.1. Public Sale	!
3.1.1.2. Eligible Organizations	<u>.</u>
3.1.1.3	-
3.1.1.4	
3.1.1.5	
3.1.1.6	
3.1.1.7	11
3.1.2. State Inventory	
Disposal Requests	14
Authorization	14
Printable Manifest	17
Mobile Pickups and Deliveries	18
Self-Deliveries	19
Receiving	21
Receiving with a Scanner	23
Printing Inventory Labels	23
Managing Inventory	24
3.1.2.1	28
3.1.2.2	28
3.1.2.3	28
3.1.2.4	29
3.1.3. Federal Donations	29
Tracking Incoming Federal Property	31
Tracking Federal Property Donations	34
3.1.3.1	38
3.1.4. Invoicing	
3.1.4.1 Public Sale Invoice	
3.1.4.2	40

3.1.4.3	40
3.1.4.4. Eligibility Organization	41
3.1.4.5	42
3.1.5. Reporting	42
3.1.5.1.	46
3.1.5.2.	46
3.1.5.3	49
3.1.5.4	49
3.1.6. Barcode Scanners	50
3.1.6.1	51
3.1.6.2	52
3.1.7. Accessibility	52
3.1.7.1	52
3.1.7.2	53
3.1.7.3	53
3.1.7.4	53
3.1.7.5	54
3.1.8. User Accounts	54
3.1.8.1	54
3.1.8.2	54
3.1.9. Installation and Training	55
3.1.9.1	55
3.1.9.2	55
3.1.10. Warranty	55
3.1.10.1	56
3.1.10.2	56
3.1.10.3	56
3.1.11. Experience	56
3.1.11.1.	56
3.1.11.2.	56
Appended: License sample, Signature Pages and Pricing.	



3.1.1 Customer Database

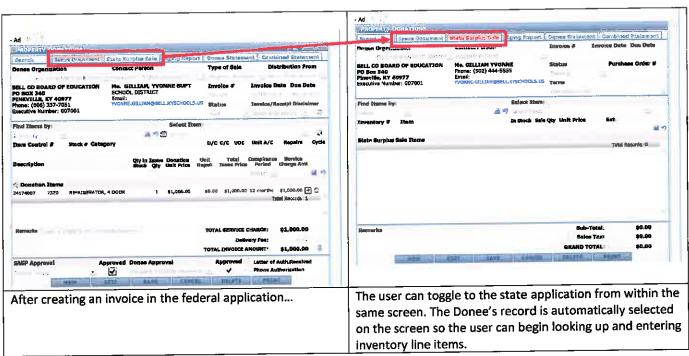
This requirement is fully satisfied.

Web Data Corporation offers two separate but integrated websites and databases: one for state surplus; the other for federal surplus. Our federal surplus application was built in 2007, when the GSA required federal surplus property to be maintained in its own unique database. The value of having separate systems is the ability to manage processes differently, and to provide for the distinct differences between the federal and state attributes for inventory items and compliance.

Federal surplus inventory items are downloaded directly from the GSA API as part of the SASP's SF123 allocation, and subsequently received into inventory. Federal inventory records include specific attributes for each inventory item. State surplus data originates with the state agencies and captures only those elements necessary for the management and sale of surplus property disposal through the POS or other methods of sale such as Online Auctions.

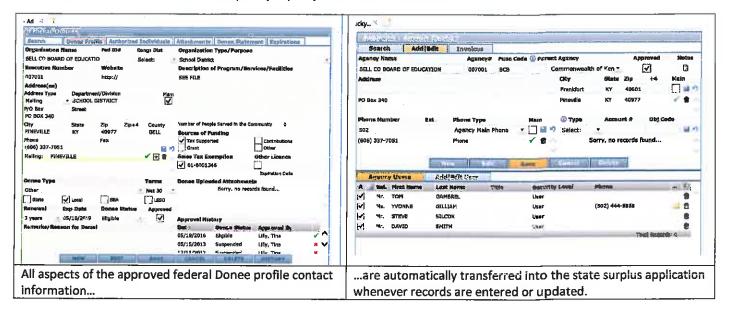
At the point-of-sale, clerks who are logged into the federal application to create an invoice for a federal Donee can toggle over to the state invoicing point-of-sale from within the same screen. Clicking the "State Surplus Sale" tab at the top of the federal POS screen automatically retrieves the Donee's profile in the state surplus POS screen, allowing the clerk to create a State Surplus property invoice directly from within the federal application. This feature provides the convenience of not having to log into two separate systems at the point-of-sale.

The content of invoices and reports are also different between the two systems. Accordingly, having separate, specialized systems is a distinct advantage over a single merged system that must necessarily compromise on effectiveness for both types of data.





A second integration synchronizes the federal Donee's profile with their profile in the state application, for those Donees Authorized to acquire property from both inventories.

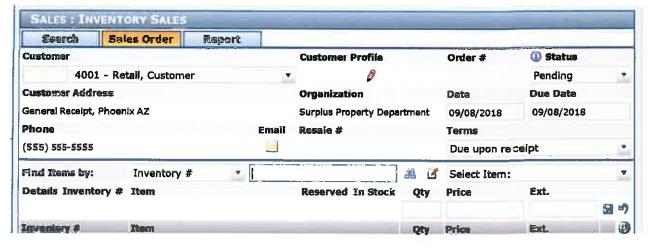


Each system provides the ability to create, maintain and search Donee information, inventory information, and invoicing information by a variety of criteria, and to generate all necessary daily, monthly, quarterly and annual reports.

3.1.1.1. Public Sale

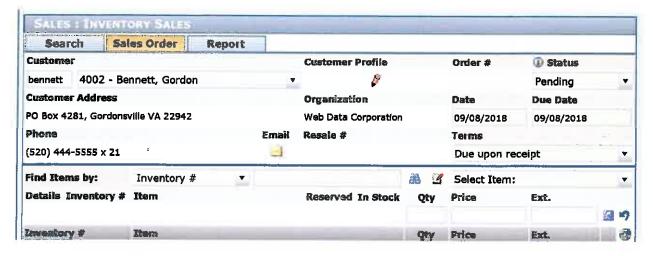
This requirement is fully satisfied.

The customer section of the public sale POS automatically loads a generic "Retail Customer" when a new invoice is being created.

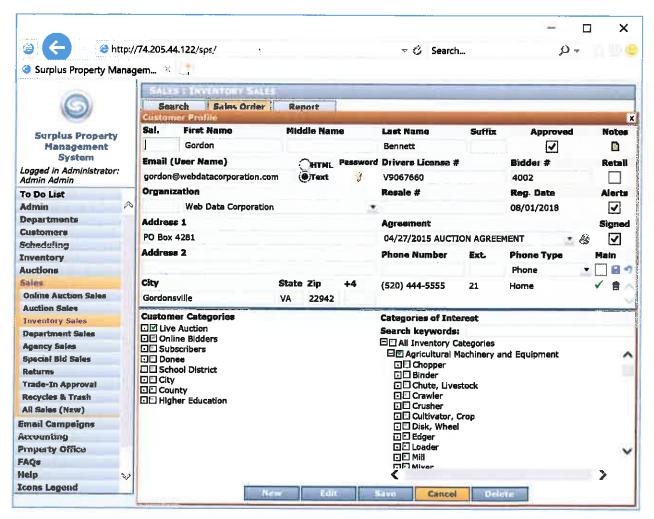


The sales clerk may look-up and retrieve a retail customer already present in the database by customer number or name...





And by clicking the "Customer Profile" pencil icon, can pop up the customer profile screen to either edit a customer or add a new one. Saving the changes to the pop-up screen populates those changes to the POS screen.





3.1.1.2. Eligible Organizations

This requirement can be fully satisfied, by automating the account number generation (by County, organization type and sequence) instead of entering them manually. This modification will be provided at no cost to the state.

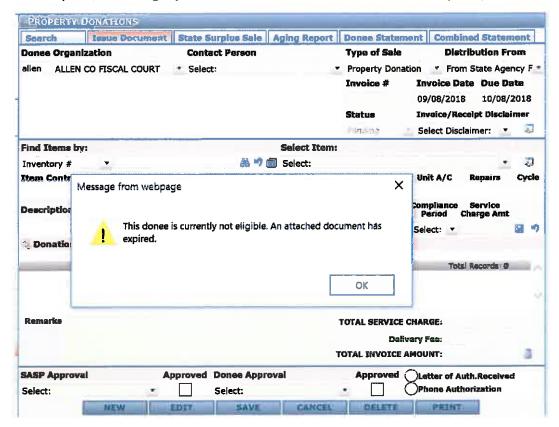
Organization profiles can be entered directly into either system, and at any time can be approved or disapproved by the system users by checking or unchecking the "Approved" checkbox in either system. The integration between the systems described previously allows for a Federal Donees to be eligible in both systems. Eligibility for these Donees is managed within the federal system.

3.1.1.3

This requirement is fully satisfied.

The federal application records the eligibility expiration date along with the expiration dates of any licenses or other documents that are uploaded to the Donee profile. Only the SASP can enter document expiration dates, but optionally, Donees can upload their documents to their own profile through a secure site available to them on the Internet.

At the point-of-sale, if a Donee's eligibility has expired, or the Donee has been made ineligible, that Donee's profile will not be searchable on the POS screen. Alternatively, if an eligible Donee's associated documents have expired, a warning is presented on the POS screen and the sale may not proceed.





3.1.1.4.

This non-mandatory requirement is partially satisfied.

The federal POS system has the ability to assign a discount to each individual line item on an invoice.



Coding logic to the state and federal systems where the number of line items or retail value triggers an automatic global discount for each organization can be provided as an option.

3.1.1.5.

This requirement is fully satisfied

Federal Donees can be searched and filtered by a variety of criteria. Other search criteria can be added at no additional cost. Both systems can accommodate an unlimited (over 2 billion) number of organizations, inventory records, invoices, etc.

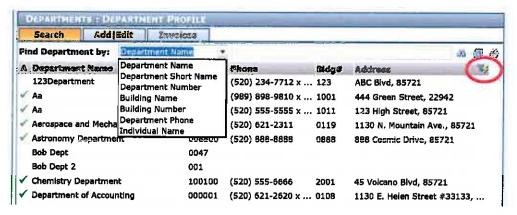


Contact records may be sorted by clicking on the column header, and filtered by using the filter property of the tabular display.





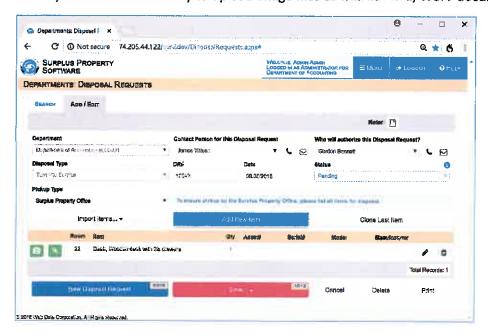
Identical processes are available in the state application.



3.1.1.6.

This requirement is fully satisfied.

Both systems have the ability to upload image files as well as PDFs, Word documents and text files.

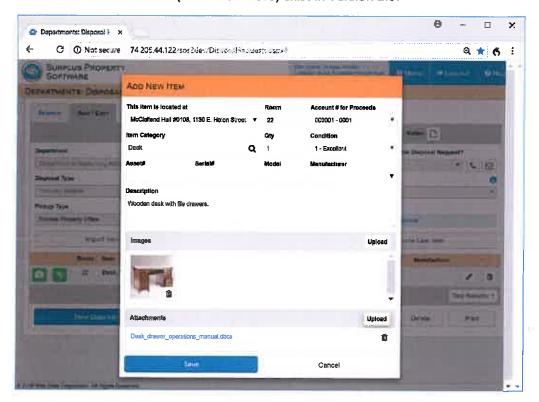


Note: the screenshot above and the one below are from the new Version 2.0 of the state surplus application. The view from state agencies is completed, and most of the daily functions for the surplus property

department are completed. The new version will be delivered as part of this RFP response at no additional cost. Eventually, it will completely replace Version 1.0.

It should be noted that Version 1.0 has functioned successfully in the marketplace since 2005.

In the new Version 2.0, line item data entry at the point-of-sale is done through a pop up screen. All previously mentioned functionalities (and much more) exist in Version 2.0.



If images or attachments are uploaded, the camera and attachment icons show in green to indicate the presence of associated files.

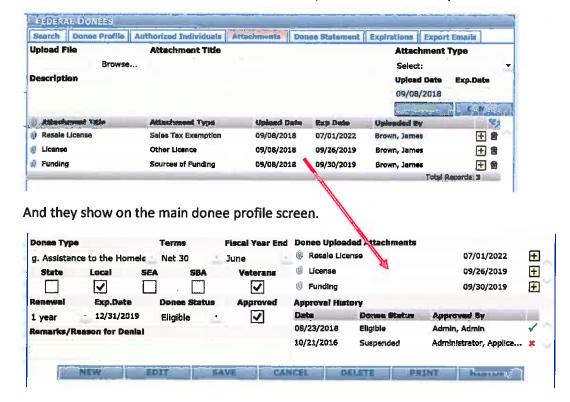


In the federal application, images and attachments may be uploaded on the inventory profile.

10



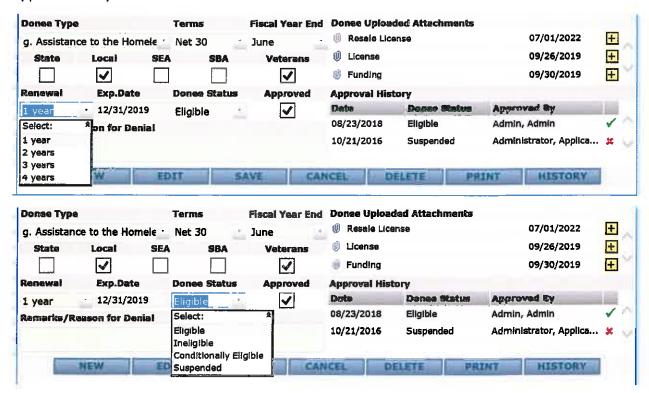
Attachments directly related to Donees can be uploaded in the Donee profile Attachments tab.



3.1.1.7

This requirement is fully satisfied

Federal Donee status can be recorded and expiration date are recorded on the Donee profile screen. An approval history is maintained for each Donee.



Each night, the system emails expired Donees to notify them of automatic suspension due to eligibility expiration. It also sends a list of expired Donees to the SASP staff.

From: Federal Surplus System [mailto:surplusmail@xxxx.xx.gov]
Sent: Friday, August 31, 2018 1:47 AM
To: admin@.xx.gov;

The following donees have expired, or suspended by system on 08/31/2018.

Bishop Hogan Memorial School, Central Crossing Fire Protection District, College of the Ozarks, Finance and Administrative Services, Division of, Mid County Fire Protection District, Missouri Veterans Home (Warrensburg), Southeast Missouri Regional Port Authority, St Brendan School, St Charles Co Ambulance District, St Francis Borgia Regional High School, St John Baptist Gildehaus School, St Thomas the Apostle School, Valle Catholic Schools, West Central Fire Protection District

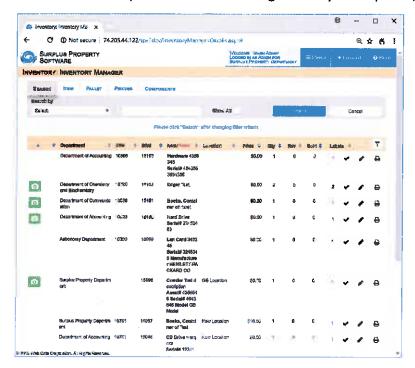
3.1.2. State Inventory

This requirement is fully satisfied.

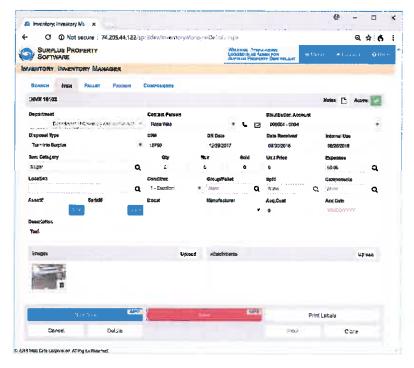
The state inventory can be entered directly into the inventory profile screen by the surplus property staff. However, it is more efficient for the state agencies to list their property for disposal in a "Disposal Request". The Disposal Request requires approval from Authorized members of the agency. Once approved, the items on the Disposal Request can be scheduled for pickup or for self-delivery.

The property is received into inventory and barcoded labels are printed. The barcoded labels on inventory items can be used for the process of taking inventory, and also for looking up items at the point-of-sale.

NOTE: All of these processes can be managed on any smart phone, tablet, PC or Mac.



Searchable Inventory Listing (screenshot above)



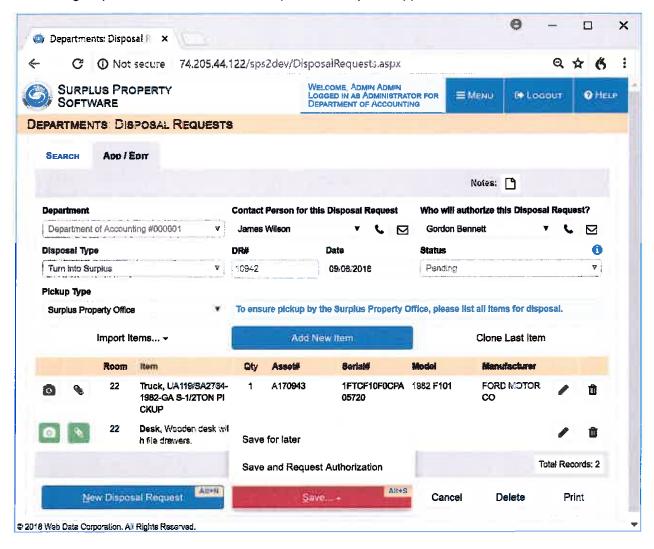
Inventory Details (screenshot above)



Here is a brief summary of the main processes for disposal request, approval, scheduling pickups or self-deliveries, receiving into inventory, and printing barcoded labels.

Disposal Requests

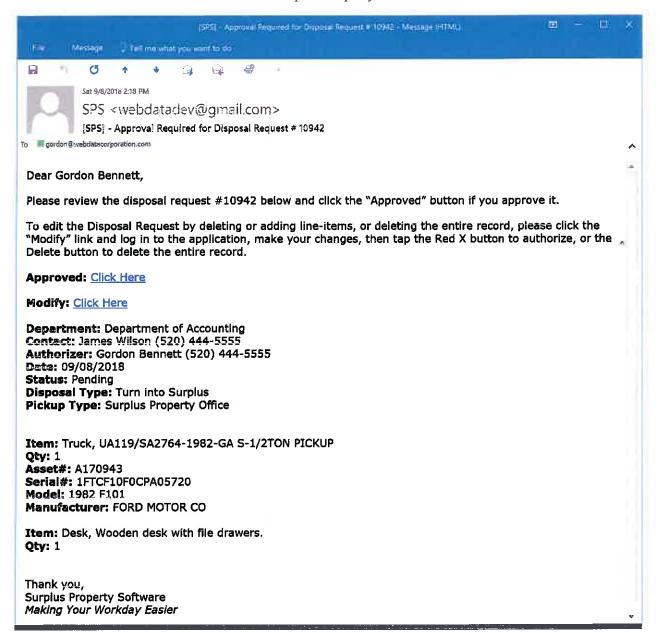
1. Agency fills out a list of items for disposal and requests approval.



Authorization

2. The selected authorizer receives an email showing a listing of items for approval and a link to automatically approve the items. If the authorizer needs to make changes by adding or deleting line items etc., a second link in the email opens the login screen where the authorizer can login, make changes to the Disposal Request and authorize it directly from the Disposal Request screen.





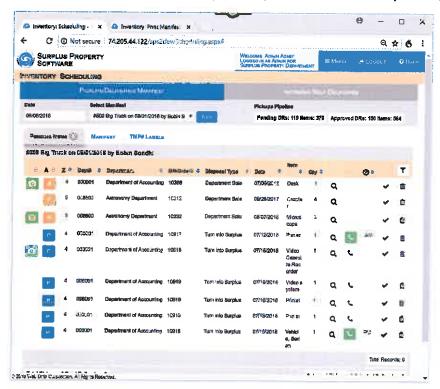
Authorized disposal requests cannot be edited, but they can be printed, and labels may be optionally printed by the agency to affix to the property for disposal.

Pickup Scheduling

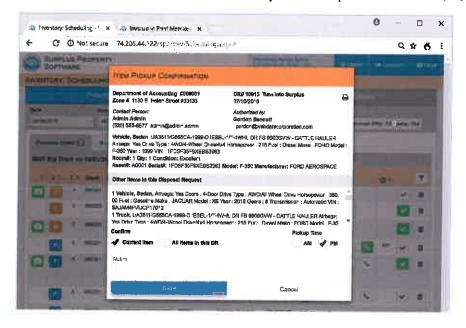
3. Approved disposal request can be scheduled for pickup by the surplus property warehouse staff or scheduled for Self-Delivery to the warehouse. Creating a pickup manifest is a matter of selecting approved items on the "Pending Items" tab of the scheduling screen (indicated with a "P"), and assigning them to a specific manifest. Delivery of surplus inventory acquired by agencies (indicated with a "D") can be scheduled and assigned to a manifest on the same screen.

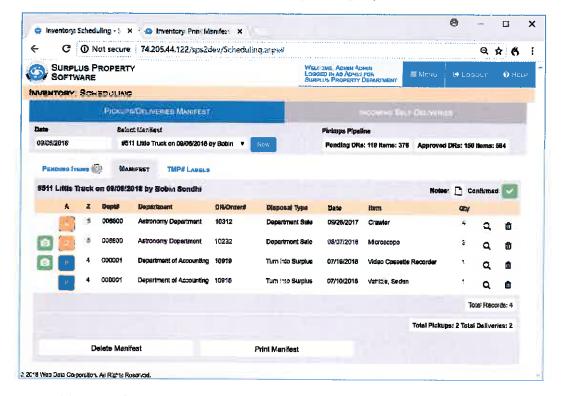
The scheduling screen provides an indication of the number of disposal requests and pickups in the

pipeline. If agencies have taken pictures as part of the disposal request process, those pictures are available to view on the scheduling screen and could be helpful in determining how many items can fit on a truck. The entire disposal request can be viewed by clicking the magnifying glass icon.



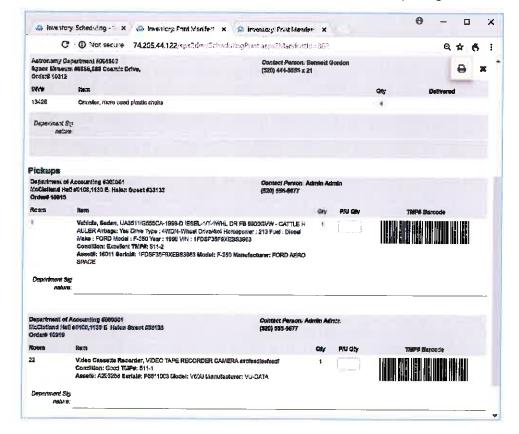
Pickups from agencies can be confirmed either on a line-item basis or for the entire disposal request. The screen below illustrates the confirmation process. Departments are notified of their pickup day by email.





Printable Manifest

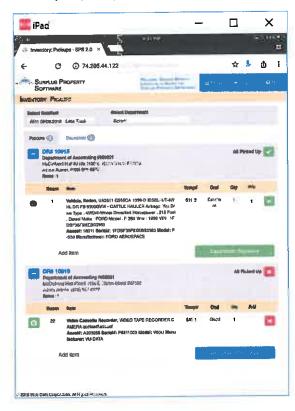
A manifest may be printed and the property received into inventory using barcodes on the manifest.



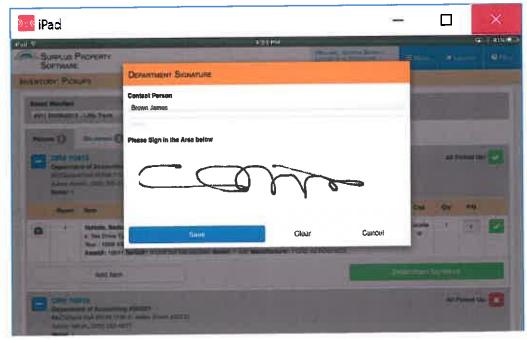


Mobile Pickups and Deliveries

There is a separate process for recording Pickups and Deliveries on mobile devices which can be used by the surplus property pickup staff. This is instead of the paper manifest. Agency signatures confirming delivery or pickup are captured by signing with a finger on the mobile device's screen.



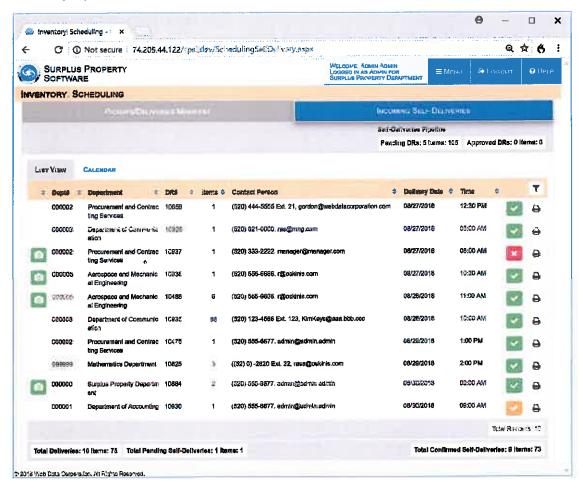






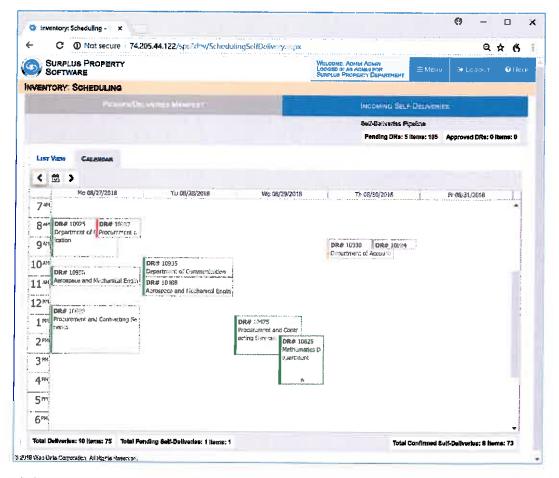
Self-Deliveries

Scheduling self-deliveries from agencies is accommodated in the system. The list of incoming, approved self-deliveries indicates if images are present on any of the line items in a disposal request (green camera icon) and shows the status of the Self-Delivery: approved (green checkmark), pending (orange checkmark), not yet processed (red X)

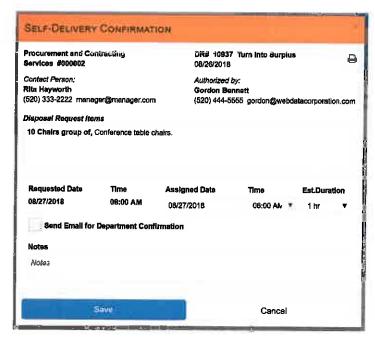


A calendar view of the pending self-deliveries allows the scheduler to the drag-and-drop deliveries into suitable day/time locations on the calendar. That action updates the scheduled delivery time, and allows the user to send a confirmation to the agency. If the agency cannot meet that delivery date and time, they can request alternate day and time and the process is repeated.

In the example below, some delivery dates and times initially requested by agencies are overlapping with others. They can be dragged into a new position on the calendar.



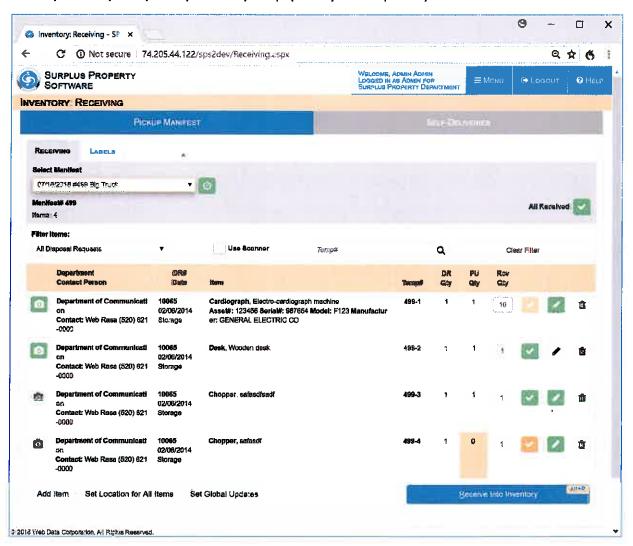
Clicking the calendar items will open the confirmation pop up where new dates and times can be assigned manually.





Receiving

Receiving can be done on any mobile device as well as any computer. The receiving screen provides visual clues and prompts as to the status of any particular item. These can be ignored entirely, but are useful for sophisticated inventory management. For example, the green camera icon indicates the presence of one or more images. The green pencil icon indicates the item has been edited. The green checkmark indicates the disposed quantity was picked up and received. The orange checkmark indicates a discrepancy between the Disposal Request quantity and the pickup quantity or the quantity received.

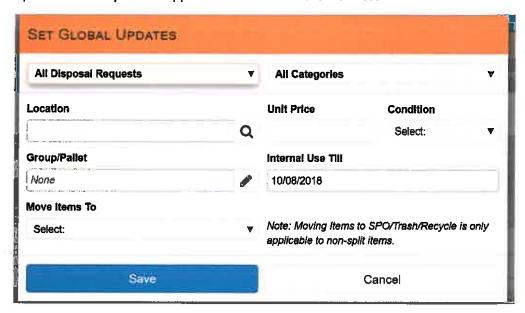


While editing an incoming inventory item, a variety of changes in assignments can be made. These include changing the category, assigning quantities to recycle, entering a price, assigning expenses, restricting the date before it is available to the public, assigning it to a warehouse location, assigning it to an inventory group (similar items always sold at the same price) or a pallet, splitting a quantity of items into different categories, prices etc., Updating the item description and taking/uploading photographs.





There is also a separate, global updates feature for receiving where you can select a category from one or all of the disposal requests on the manifest and assign the same values to all items in that category. The same can be done for an entire disposal request. For example, if you always charge \$10 for your chairs, and always place them in the same warehouse location, you can make those assignments in the global updates and they will be applied to all chairs on the manifest.





Receiving with a Scanner

The application comes with a separate scanner application that resides in a mobile computer scanner device (Motorola MC55a is the recommended device). That application allows you to conduct all of the rudimentary receiving processes. However, there is an option to use a Bluetooth scanner with the receiving screen on a tablet or PC/Mac.

Scanning an item's barcode (either on the label or the printable manifest) will isolate it from the list of items on the receiving screen. This can be useful if there are several hundred items on a single manifest.

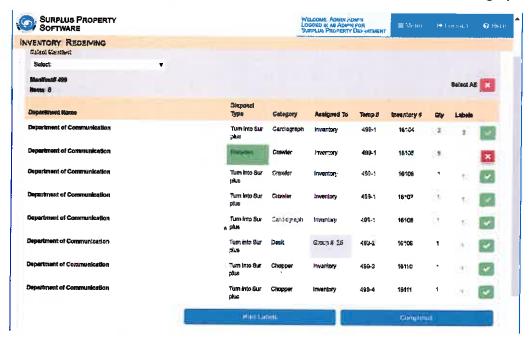


Importantly, you can now scan bar-coded labels from any mobile device that has a camera, essentially obviating the need for expensive scanner devices. There is a third-party license required for this feature.

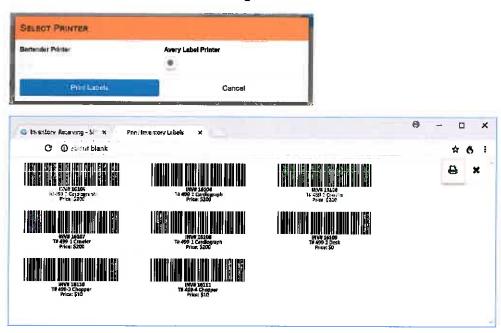
Nonetheless, the standard scanner devices can be used for taking inventory.

Printing Inventory Labels

Once the items have been received into inventory, a screen for printing labels is presented. Here you can choose the number of labels to print for each item. Once again, there are visual clues to help guide label printing. Recycles show in green, and assignments to Groups or Pallets show in gray.

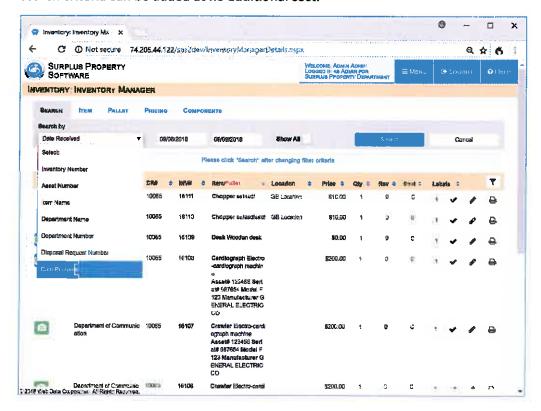


Labels can be printed on Avery labels or on a barcode label strip printer. The latter requires third-party software named "BarTender" from Seagull Scientific.

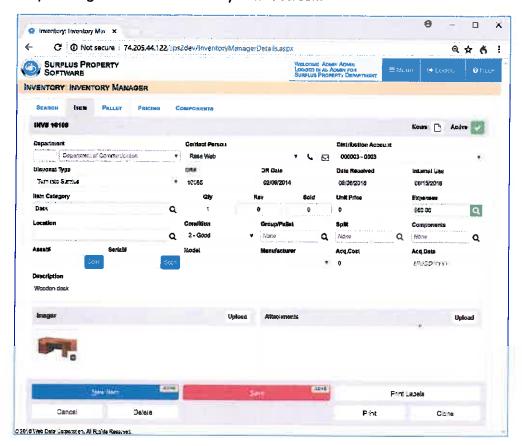


Managing Inventory

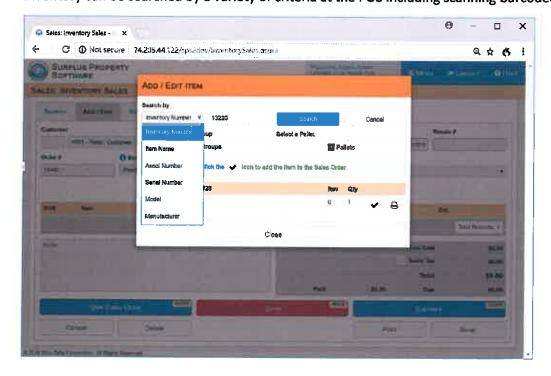
Now that property is in inventory, it can be searched by a variety of criteria and additional labels may be printed from the search tab where each inventory record can be edited and its profile printed. Additional search criteria can be added at no additional cost.



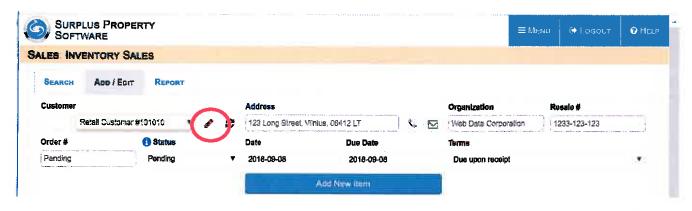
Inventory records may be edited and all attributes changed wherever necessary. Images and attachments may be assigned from the inventory details screen.

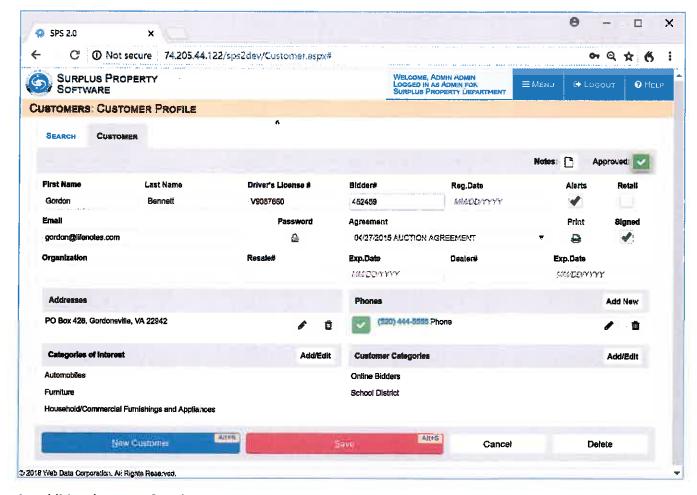


Inventory can be searched by a variety of criteria at the POS including scanning barcoded labels.

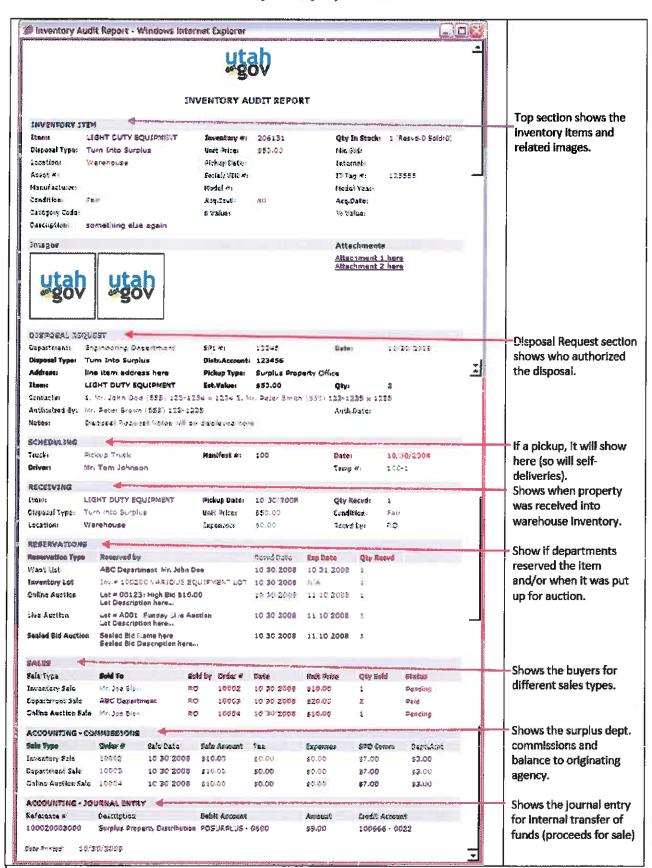


As in version 1.0, In Version 2.0 of the state surplus application, clicking the edit pencil next to the generic retail customer will toggle over to the customer profile screen where a new customer can be entered or an existing customer can be edited. When the customer profile is saved, the user is returned to the POS screen and the customer information is populated ready for an invoice to be created.





An additional aspect of tracking inventory is the audit report which shows the passage of items through the entire system (next screenshot).





3.1.2.1.

This requirement is fully satisfied.

There is virtually no practical limit to the number of inventory items that can be stored (in excess of 2 billion).

3.1.2.2.

This requirement is fully satisfied.

There are several opportunities to attach pictures to assets. Agencies can attach pictures during the disposal request process. Pickup staff can attach pictures during the pickup process. Receiving staff can attach pictures during receiving, and surplus property staff members can attach pictures on the inventory details screen. Images can be selected from the file system, or taken and uploaded directly on any mobile device. There is no size limit to the images that can be uploaded. However, larger images take longer to upload.

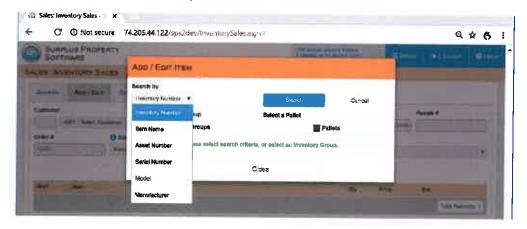
3.1.2.3

This requirement can be fully satisfied.

inventory records can be searched by a variety of criteria, and any additional criteria can be added at no additional cost.



Similarly, inventory items can be searched and selected at the point-of-sale by a variety of criteria, and additional search criteria may be added at no additional cost.





3.1.2.4

This requirement can be fully satisfied.

Currently, the application generates unique, sequential inventory numbers either at the disposal request level, where temporary numbers are created for identification purposes, or upon receiving property into inventory.

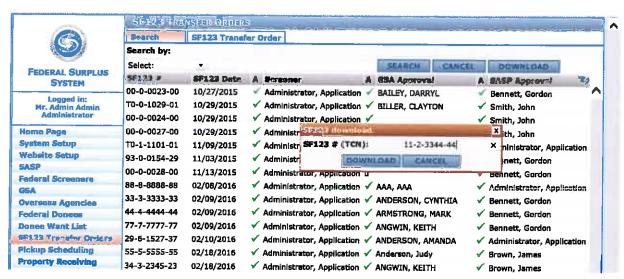
The "temporary numbers" are unique, sequential numbers which can actually be used as permanent inventory numbers. For pickups, they comprise the manifest number and line number; for self-deliveries they comprise the disposal request number and line number.

The inventory label content can be customized at no additional cost.

3.1.3. Federal Donations

This requirement is fully satisfied.

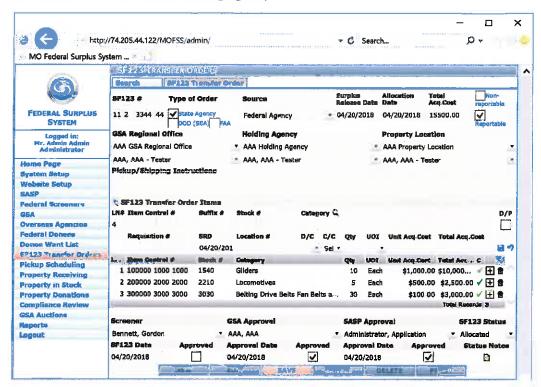
Web Data Corporation instigated the integrations with GSA in 2009, and our customers have been successfully downloading their SF123s since that time. The processes simple, on the SF 123 search tab you simply enter the SF123 number and click "Download"...



And the downloaded SF123 will appear at the top of the list. Clicking the SF 123 row will drill down to the details...

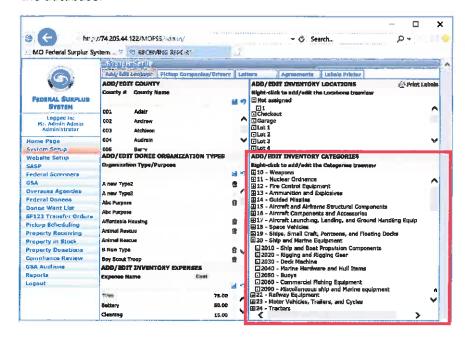


On the SF 123 transfer details screen the user confirms all of the approvals and saves the record in preparation for pickup from the federal holding agency.



Once the SF 123 has been saved, it is scheduled for pickup. Following that, the property is received into inventory where it can be looked up and entered on a Donation Issue Document (invoice).

All Federal Purchasing Codes (categories and subcategories) are present in the system and are delivered with the database.





Tracking Incoming Federal Property

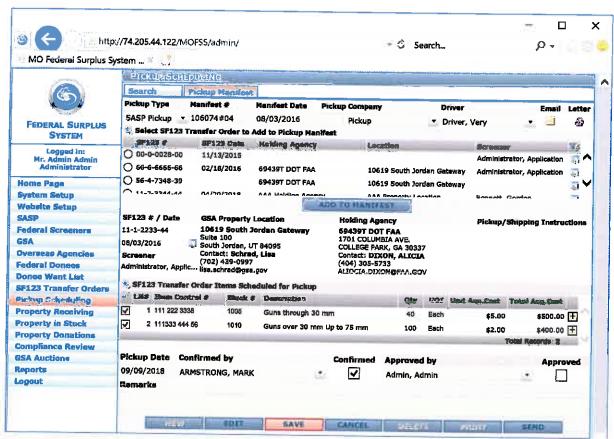
The pickup scheduling process allows the user to select a donee to pick up the property directly, or assign the SASPs own driver, or a third-party pickup company. In each case, a C5 letter is generated for the driver. That document lists all of the items to be picked up and the authorization for the driver to do the pickup.

Inventory receiving may be conducted on a scanner device with the built-in software application provided as part of the purchase, or can be done using the application's receiving screen directly on a PC.

For SASPs who do not operate a warehouse for Federal Property, there is a shortcut from the pickup scheduling screen which automatically inserts the line items into inventory and automatically generates the Donation Issue Document.

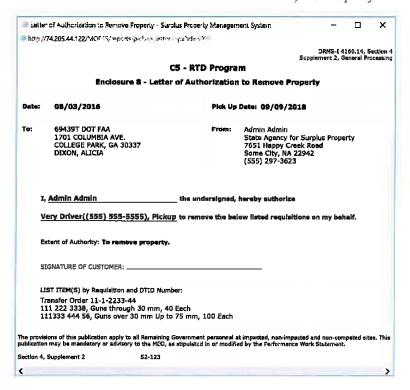
The following screens illustrate the pickups and receiving into inventory processes.

Scheduling Pickups. The user enters the pickup Manifest Date and chooses a pickup organization and driver, then selects the SF123 to be picked up and clicks "Add to Manifest".

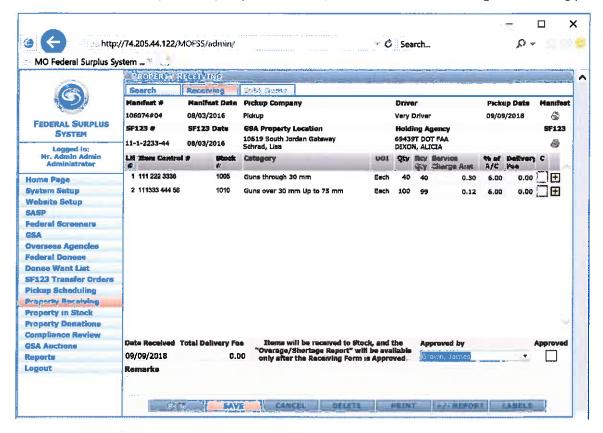


After confirming the approvals and clicking the save button, the C5 letter can be printed and emailed directly to the pickup driver.





On the receiving screen, the user enters the quantity actually received. The Service Charge Amount is calculated automatically based upon preset criteria, but it can be edited during the receiving process.

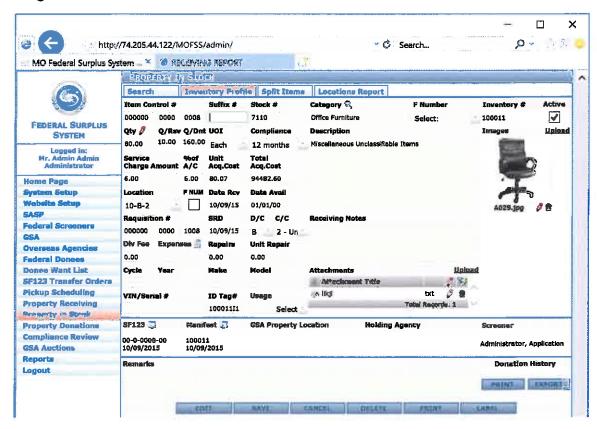


If any quantities received vary from the quantities on the SF123, and over/short report can be printed.



There is also an option to receive partial quantities and receive the remaining quantities at a later date.

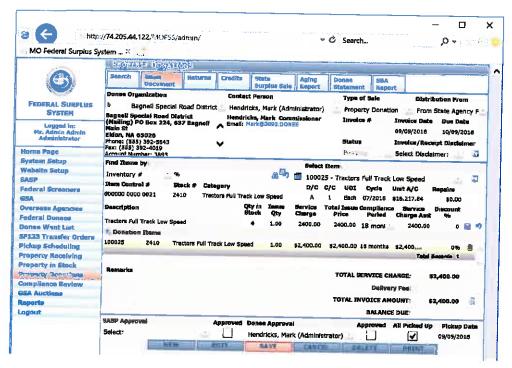
Once the property is in inventory, images and attachments may be uploaded and, wherever necessary, a variety of other adjustments made. All inventory items with a quantity greater than zero are available for assignment to a Donation Issue Document.



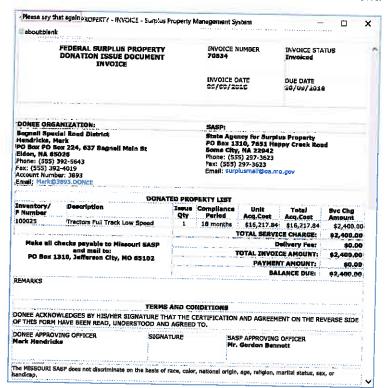


Tracking Federal Property Donations

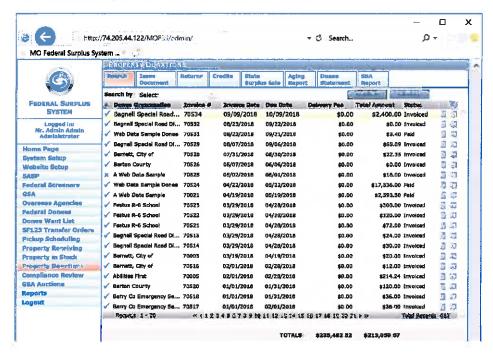
This process begins with creating an issue document at the POS. The donee is looked up in the top left of the screen and inventory records are looked up by entering or scanning a barcoded inventory number, or by searching on a variety of other criteria.



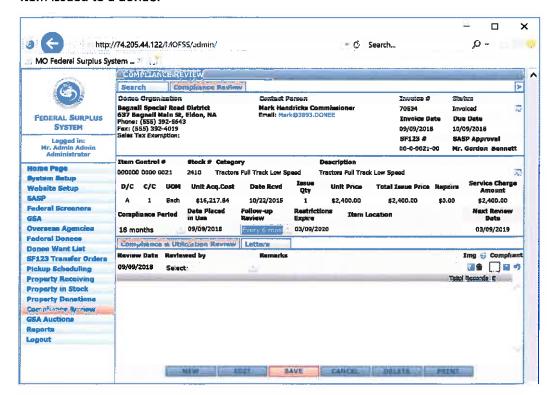
2 copies of the invoice are printed when the invoice data entry is completed.



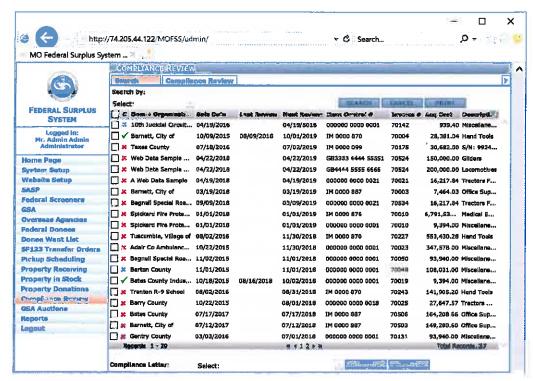
Invoices and their status can be tracked on the search tab of the property donations screen. Invoice records can be searched, sorted and filtered on the screen.



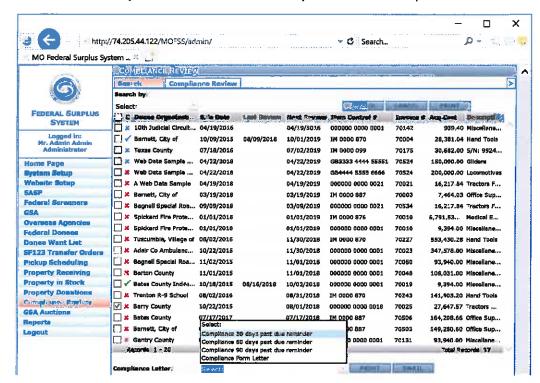
When an invoice is created, the user can open the compliance review screen and set up the compliance review period. Subsequently when compliance is being monitored, the compliance records can be updated for each item issued to a donee.



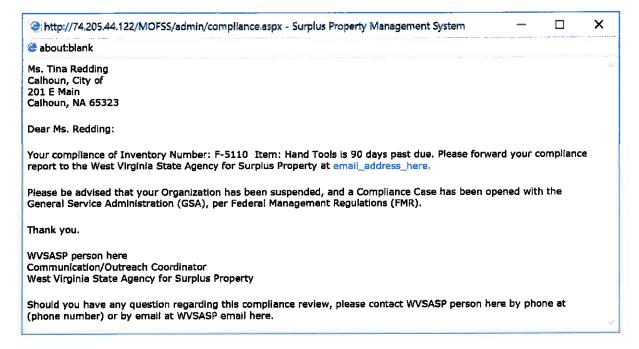
The compliance review search screen shows the last review and upcoming reviews for all items that are still within the compliance period.



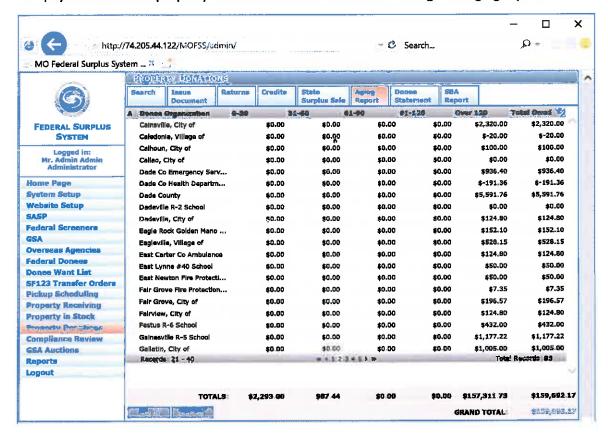
A selection of compliance letters is available to print from the compliance review search screen.



An example of the 30 day past due compliance letter.



The payment status of property donations can also be tracked through the aging report.





3.1.3.1.

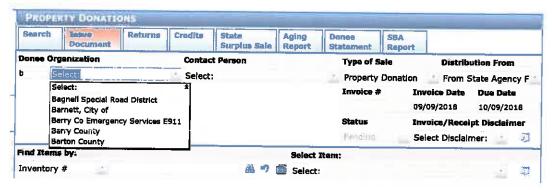
This requirement is fully satisfied.

The SASP controls which organizations are eligible by reviewing their corporate and legal documentation. The system tracks eligibility in the donee profile and records a history of each donee's eligibility.



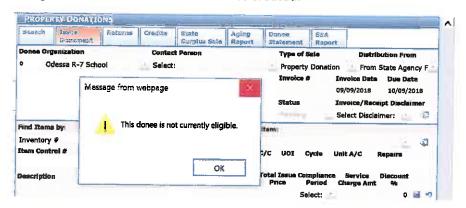
The system automatically designates donees as suspended if their eligibility or the validity of any of their associated documents expires.

On the federal distribution documents (invoice) screen, Donees can be looked up by all or part of the donee organization name.



Only organizations in the federal database are accessible for federal distribution documents. Some of these organizations may also be permitted to purchase state surplus property, but any donee in the federal database whose eligibility has expired or has any expired licenses and other documents, are prohibited from acquiring Federal Property until their eligibility issues are resolved.

Ineligible donee's cannot have invoices created.





3.1.4. Invoicing

This requirement is fully satisfied.

The system can be configured to print any number of invoice copies, currently it is configured to print 2 copies of each invoice. Invoices are sequentially numbered. The invoice seed number can be inserted into the database during implementation.

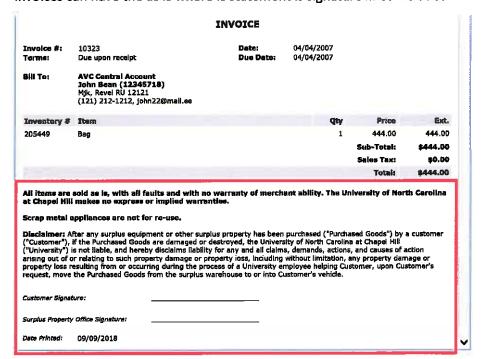
3.1.4.1 Public Sale Invoice

This requirement is fully satisfied.

Public customers can be looked up directly on the public sale POS. As in version 1.0, clicking the edit pencil next to the generic retail customer in Version 2.0 will toggle over to the customer profile screen where a new customer can be entered or an existing customer profile can be edited. When the customer profile is saved, the user is returned to the POS screen and the customer information is populated ready for an invoice to be created.



Invoices can have the as is where is statement is signature lines included.

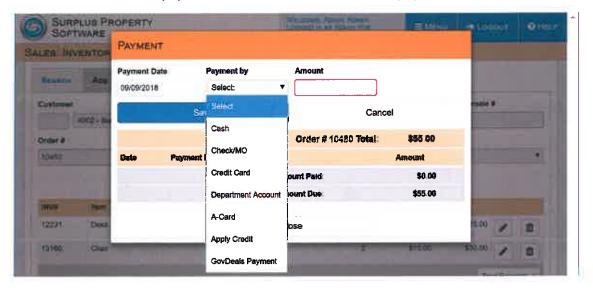




3.1.4.2.

This requirement is completely satisfied.

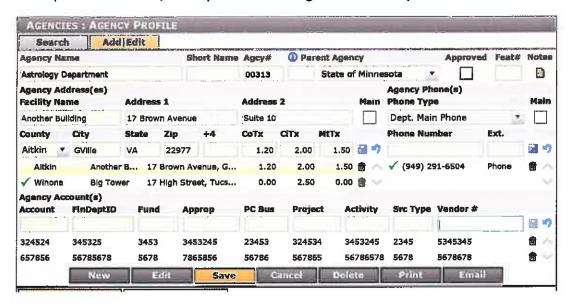
An unlimited number of payment methods can be added to the payment screen.



3.1.4.3.

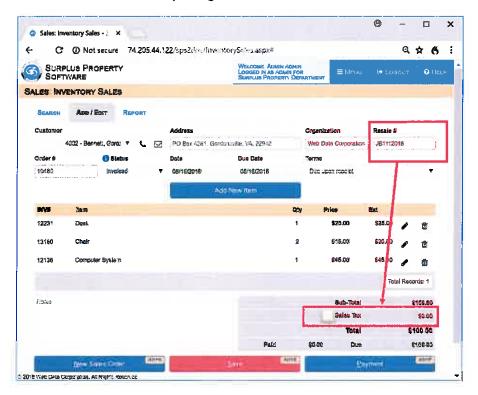
This requirement can be completely satisfied.

In one version of the application, the tax rates are recorded based upon the organization's address. The state sales tax is already configured in the application. A modification will be made to create a list of cities with their respective tax rates that can be entered by the system administrator. Depending upon the customer's location, or the purchase location, the city tax will be charged automatically in addition to the state sales tax.





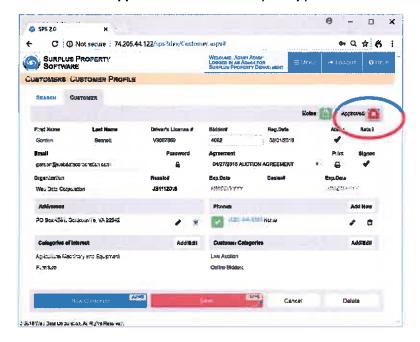
Customers with Resale Numbers are automatically not charged tax, whereas customers without resale Numbers are automatically charged tax.



3.1.4.4. Eligibility Organization

This requirement is completely satisfied.

Customers not approved in the state surplus application is not able to be searched on the sales/invoice screen.





The same applies in the federal surplus application.

3.1.4.5

This requirement can be completely satisfied.

As mentioned and illustrated in 3.1.1.4. the federal application already has built-in capabilities for applying discounts on a line item basis. While this is not currently present in the state surplus application, it can be added as a custom change at no cost to satisfy this condition.

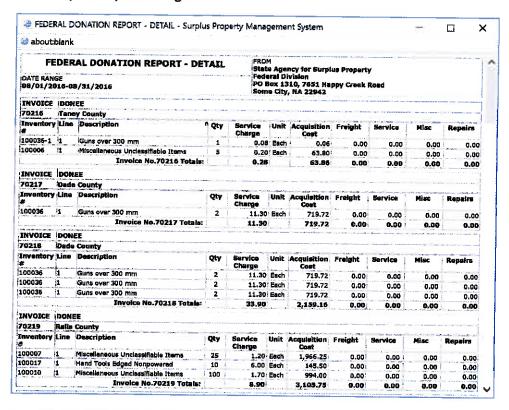
3.1.5. Reporting

This requirement is completely satisfied.

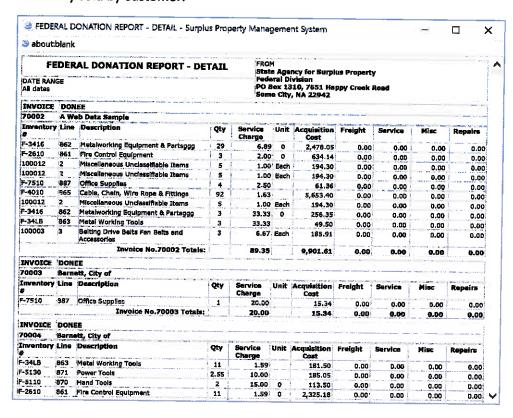
The state and federal surplus applications have a number of built-in reports that satisfy the needs of most customers. Here is an example inventory available report from the federal surplus application.

🥮 FE	DERAL INVE	NTORY	REPORT - Surplus Property Management	System					-		
abo	out:blank					aman ta ta' ta				44111 1344	
		EDER#	AL INVENTORY REPORT	Federal I		• •	a day and a second a second	ten statu esteranopure re	of a second seconds of a	eli. li. ¹ Armon enelolene.	
DATE Ali dal	RANGE es				310, 7651 Ha y, NA 22942	ppy Creek Ro			~ <u></u>		
FSN	INV#	LN #	Description	Date Received	Acq.Cost	Unit Acq.Cost	Chg/Unit	UOI	Order Qty	Qty	Qty On Hand
2210	100002	2	Locomotives	10/09/2015	25,549.66	198.83	30.00	Each	35	35	27
3030	100003	3	Beiting Drive Belts Fan Belts and Accessories	10/09/2015	9,809.85	61.97	6.00	Each	5	5	4
7110	100011	1	Miscellaneous Unclassifiable Items	10/09/2015	94,482.60	80.07	6.00	Each	240	240	80
9999	100015			10/11/2015	-53,31	53.31	6.00	Each	. 3	3	
9999	100016	. 1	Miscellaneous Unclassifiable Items	10/01/2015	16,650.00	71.31	6.00	Each	3	3	
9999	100018	1	Miscellaneous Unclassifiable Items	10/12/2015	6,522.00	48.71	50.00	Each	2	2.	
9999	100020	1	Miscellaneous Unclassifiable Items	10/21/2015	2,233.20.	18.61	0.00	Each	45	45	30
9999	100023	1 1	Miscellaneous Unclassifiable Items	10/21/2015	2,649.66	20.54	0.60	Each	5	5	
9999	100024	1	Miscellaneous Unclassifiable Items	10/22/2015	1,872.00	18.72	2.00	Each	5	5	
9999	100024-2	1	Miscellaneous Unclassifiable Items	10/22/2015	748.80	18.72	2.00	Each	50	50	41
2410	100025	2	Tractors Full Track Low Speed	10/22/2015	81,089.20	16,217.84	2,400.00	Each	. 7	7:	- 4
2410	100025-1	2	Tractors Full Track Low Speed	10/22/2015	32,435.68	16,217.84	2,400.00	Each	. 2	2;	
2410	100025-2	2	Tractors Full Track Low Speed	10/22/2015	32,435.68	16,217.84	2,400.00	Each	; 2	2	
9910	100026	1	Jewelry	10/22/2015	11,108.88	300.24	60.00	Case	50	50	40
9910	100026	1	Jewelry	10/22/2015	11,108.88	300.24	60.00	Case	50	50	40
9150	100031	3	TARPAULIN	10/23/2015	7,335.58	42.28	3.74	EA	50	50	40
9150	100032	4	BENCH PRESS	10/23/2015	25,280.00	198.27	26.40	EA	35	35	28
1035	100035-1	1	Guns over 300 mm	10/25/2015	3.96	0.06	0.08	Each	5	5	
1035	100037	2	Guns over 300 mm	10/25/2015	16,260.00	438.38	26.28	Each	26	26	24
1045	100042		Launchers, Torpedo and Depth Charge	10/25/2015	1,290.00	15.17	2.00	Each	5	5	4
1070	100043	2	Nets and Booms Ordnance	10/25/2015	1,490.50	10.39	0.18	Each	3	3	
6910	100063	1	Training Aids	11/06/2015	3,820.00	47.75	60.00	Each	6	6	4
7710	100064	1	Musical Instruments	02/08/2016	2,100.00	20.79	2.00	Each	25	25	20
1005	100073	1	Guns through 30 mm	02/18/2016	60.00	11.67	0.60	Each	5	5	4
6820	100077	2	Dyes	02/22/2016	112,200.00	3,400.00	180.00	Each	20	20	16
5110	100195	2	Hand Tools Edged Nonpowered	03/15/2016	40.00	10.00	0.60	Each	15	15	12
5110	100208	2	Hand Tools Edged Nonpowered	03/31/2016	1,900.00	20.00	1.20	Each	1	1	2
	100236	19	TAPE, TEXTILE	04/15/2016	-78.34	78.34	4.70	PG	5	5 5	2
9150	100240	22	CARRIER, LITTER, WHEE	04/15/2016	1,000.00	500.00	25.55	EA	5	E .	

Inventory sold by date range:



Inventory sold by customer:





Here is the list of the printable reports in both systems.

Department (Agency) Reports:

- 1. Department Profile Report
- 2. Department Inventory Report
- 3. Department Disposal Request Report
- 4. Disposal Request Printable report:
- 5. Disposal Tracking Report
- 6. Interdepartmental Transfer Report
- 7. Pickups and Deliveries Report
- 8. Surplus inventory Report
- 9. Needed Items Reports
- 10. Reserved Items report
- 11. Disposed Items Report
- 12. Journal Entry Report

Surplus Property Office Reports:

- 1. Inventory categories
- 2. Customer Categories
- 3. FAQ Categories
- 4. Warehouse Locations Report
- 5. Customer Agreements (printable)
- 6. User Log Report
- 7. Customers Directory Report
- 8. Pickup Manifest
- 9. Received Inventory Report
- 10. Inventory Listing Report
- 11. Inventory Detail Report
- 12. Inventory Item Audit report (shown from another version, but included in the application)
- 13. Inventory Exception Report
- 14. Auto-Lots Report
- 15. Online Auction Summary Report
- 16. Live Auction Assigned Lots Report
- 17. Live Auction Summary Report
- 18. Sealed Bid Auction Report
- 19. Online Auction Sales Report
- 20. Online Auction Shipping Report
- 21. Online Auction Sales Report (with Payment Type)
- 22. Live Auction Sales Report
- 23. Warehouse Inventory Sales Report
- 24. Warehouse Sales report (with Payment Type)



- 25. Department (Agency) Sales Report
- 26. Department (Agency) Sales Report (with Payment Type)
- 27. Sealed Bid Sales Report
- 28. Sealed Bid Sales Report (with Payment Type)
- 29. Return Sales Report
- 30. Return Sales Payment Report
- 31. Trade-in Approval Report
- 32. Recycle and Trash Sales Report
- 33. Email Campaigns Report
- 34. Journal Entry Report (exportable)
- 35. Journal Entry Detail Report
- 36. Commissions Report
- 37. Distribution Report by Account
- 38. Distribution Report by Department (Agency)
- 39. Item Sales by Category
- 40. Daily Cash Report by Sales Type
- 41. Daily Cash report by Payment Type
- 42. Sales Comparison Report by Date Range
- 43. Property Office Report (exportable)

Federal Surplus Reports:

- 1. Printable Screener card
- 2. GSA Regional Office Profile
- 3. Holding Agency Profile
- 4. Property Location Profile
- 5. Donee Profile
- 6. Donee Card
- 7. Donee Statement
- 8. Donee Want List
- 9. SF123 Printable Report
- 10. Pickup Manifest
- 11. Receiving Report
- 12. Over/Short Report
- 13. Inventory Listing Report
- 14. Inventor Detail Report
- 15. Inventory Valuation Report
- 16. Inventory Labels
- 17. Warehouse Property Sign
- 18. Abandoned and Destroyed Items Report
- 19. Property Donations Report
- 20. Property Donation Invoice





- 21. Property Return Receipt
- 22. Aging Report
- 23. Donee Statements
- 24. Price Change Report
- 25. Compliance Review (upcoming compliance) Report
- 26. Compliance Review Letter
- 27. Compliance Reminder Letter
- 28. Compliance Review Item Detail Report
- 29. 3040 Report
- 30. Federal Receiving Report
- 31. Federal Inventory Report
- 32. Federal Property Location Report
- 33. Federal Property Donated Report
- 34. Federal Donations Report Summary
- 35. Federal Donations Detail Report
- 36. Federal Completed Audits Report
- 37. Federal Donations Report Grouped by Donee
- 38. Federal Donations Summary by Congressional District
- 39. Federal Donations Detail by Congressional District
- 40. Federal Donations Summary by County
- 41. Federal Donations Detail by County
- 42. Federal Donation by Donee Fiscal Year Report
- 43. SEFA Report
- 44. Returned items Report
- 45. Donations to State Agencies Report

3.1.5.1.

This requirement can be completely satisfied.

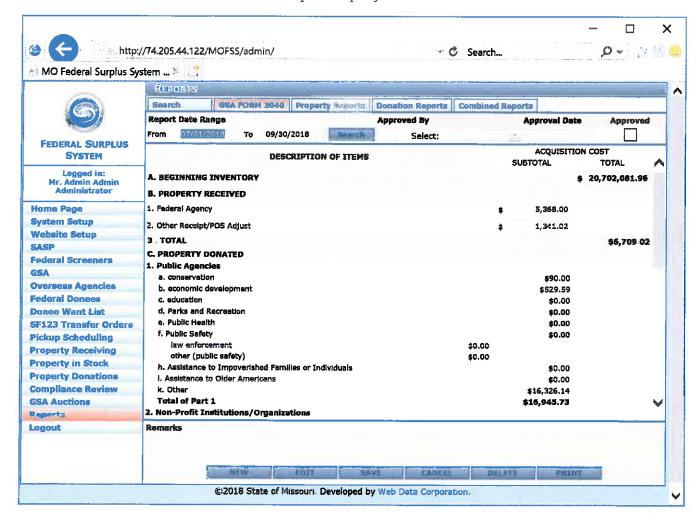
All reports in the federal application are exportable to Microsoft Excel and can be saved in PDF format. Most reports in the state application can be exported to Microsoft Excel and all reports can be saved in PDF format. If there are additional reports in the state application that need to be exported to Excel, this can be accommodated at no additional cost.

3.1.5.2.

This requirement is completely satisfied.

The quarterly 3040 report is created automatically by entering or confirming the relevant quarter date range and clicking the "Search" button.





The next screenshot is an example of the printable 3040 report. There is a GSA API for uploading the 3040 report, but we have not coded it so far, because most customers prefer to review their 3040 report in great detail before entering it on the GSA site. There are very few fields be filled on the 3040 report screen on the GSA site, so it only takes a few minutes to upload the report details.

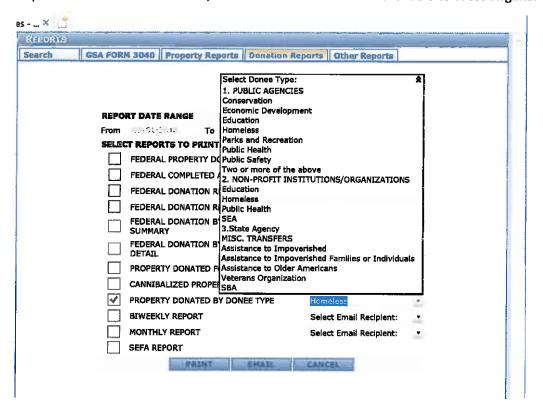
about blank			*		
State agency monthly donation REPORT OF SURPLUS PERSONAL PROPERTY	0.ATE 01/01/2010-03/31/201	FORM APPRO	OVED CIMB NO.		
70 25A	FROM SASP				
	24/314	A	104 COST		
Description of Items		SUBTOTAL	TOTAL		
A. SEGINNING INVENTORY			\$1,417,073.67		
B. PROPERTY RECEIVED					
i. From Faderal Agencies		\$5,742,775.08			
i. Frank Other State Agendes		\$0.00			
I. From Oversees		\$0.00			
i. Other Receipts N 3459 to 3459 Trainefer		\$0.00 \$0.00			
5. TOTAL			\$1,742,771.08		
. PROPERTY DOMATED					
. Public Agencies					
a Conservation		\$30,959.62			
a. Esphamic Davelopment	n and the second	\$0.00	~ ~ "		
c. Education ADP	40.00	\$24,525.47			
Other	\$0.00 \$24,926,47				
d. Hamelags	# ₩ # # # # # # # # # # # # # # # # # #	\$0.00			
e. Parks and Recreation		\$3,137.91			
f. Public again		\$19,942.14			
g. Public Safety		9491.47			
Law Snitsreement	\$691.47				
h. Two or more of the alpotts	\$0.00	\$88,933.76			
I. Other		531,913,38			
Total of Part 1		\$200,501.75			
NON-PROFIT INSTITUTIONS/ORGANIZATIONS	***				
al. Eglucation		\$1,189.66			
ADP Other	\$0.00 \$1,189.66				
b. Homalass	\$2,402.00	20.00			
c. Public Health		\$2,516,32			
Total of Part 2		53,705.98			
rand youal of Parts 1 and 2			\$204,207.73		
NOTHER DISTRIBUTION			Land to the fact to		
, Abandonad or Destroyed		\$0.00			
Other Adjustments		\$0.00			
. Proparty Denetion . Return to Federal Agency		\$247,772,32 \$0.00			
. Transfer to Other Agency		\$0.00			
TOTAL			\$247,772.52		
. ENDING INVENTORY	man demokration for the release with the homogeneous considerations is	Newson Committee Service Control Control	\$2,912,072.23		
. NETHOD OF DISTRIBUTION	Americans of makes 1, 5 Table 1, makes 1, minut 2, minut	Of July 1990 A GOOD AND THE	- XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX		
Direct From Holding Agency		\$0,00			
From State Agency Facility		\$247,772,32			
3. TOTAL			\$247,772.52		
DISTRIBUTION TO PUBLIC AGENCIES					
State	TR. P. F. PROMORDANIA DESCRIPTION COMM	\$3,198.25			
Local		\$21,089.08	day 200 00		
	an egyptic or opening opening on a control of the sales of the control of the con	or now or or the second	\$24,287.33		
国际科队公					
ame and title of approving official.	ETAD JAIL DESCRIPTION OF APPROVING OFFICIAL DATE 25/02/2010 25A FORM 30				



3.1.5.3.

This requirement is completely satisfied.

The Donation Reports include the capability of selecting any donee type and reporting on Property donated by any date range or by all dates. This capability is currently only in one customer's version, but it can be imported into the latest version, which would be the version available to West Virginia.

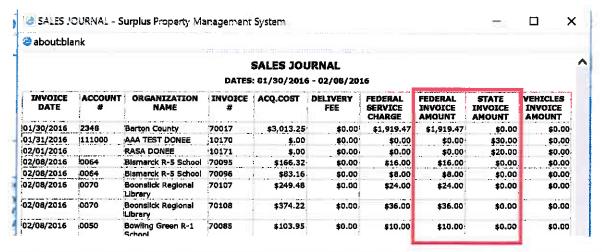


3.1.5.4

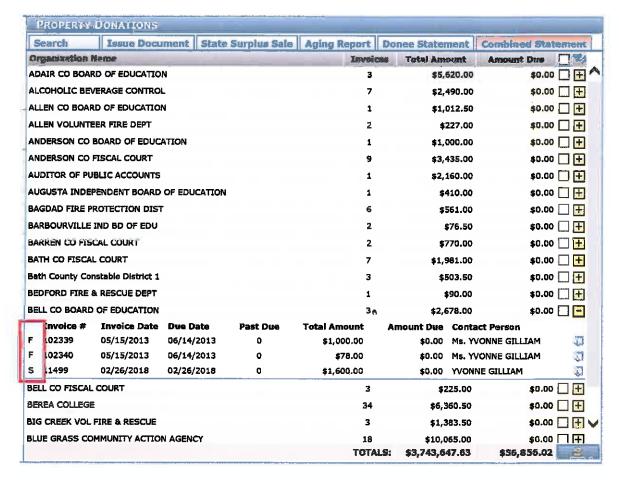
This requirement can be completely satisfied.

The federal system has combined statements showing invoices from both federal and state systems, and also has a combined sales journal report. This combined report showing the eligible organization, county, commodity and amount paid can be generated in a similar fashion and provided at no additional cost.

Example of combined sales journal showing federal and state invoice amounts.



Example of combined statements (federal and state donations/sales). The F or S indicates a federal or state invoice.



3.1.6. Barcode Scanners

This requirement is fully satisfied.



Both federal and state applications include specialized scanner applications that reside on Motorola MC55a devices. These applications provide for receiving into inventory, creating auction lots, taking inventory and scanning a number of inventory items to be uploaded to a sales order, or to be uploaded and automatically matched with a series of images taken sequentially to match the sequence of scanned barcodes.

In addition, Bluetooth scanners may be deployed at the point-of-sale to allow flexibility in reaching barcoded inventory labels attached to Property.





However, while these are still available, they have been replaced in Version 2.0 with the ability to scan barcodes directly from the camera in any mobile device. Scanning barcoded labels can take place at the point-of-sale, while creating a Disposal Request (scanning asset tag numbers and VINs), during receiving, and on the inventory details screen. The disposal request and inventory details screen also include a VIN decoder.

3.1.6.1

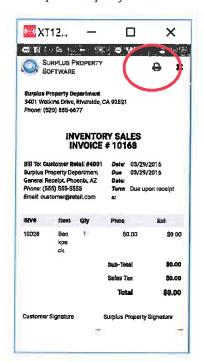
This requirement is fully satisfied.

Version 2.0 provides for scanning and printing barcoded labels and invoices directly from all mobile devices.

After receiving property into inventory, the labels tab allows the user to select any quantity of labels to be printed for each inventory item. Barcoded labels may also be printed from the inventory details search screen. The entire application can be viewed on any mobile device, and invoices and other reports as well as barcoded labels can be printed from those devices.







Label printing can be to Avery labels or to any barcode printer compatible with Bartender from Seagull Scientific. We always recommend that the Intermec PC 43d barcode label printer, because it is reliable and inexpensive.

3.1.6.2

This requirement is fully satisfied.

Invoices, barcoded labels and all reports can be printed directly from any mobile device. Scanning barcodes can be conducted from any mobile device with a camera.

3.1.7. Accessibility

This requirement is fully satisfied.

Both federal and state systems are websites require a unique login combination of email and password from users.

3.1.7.1.

This requirement can be fully satisfied.

The entire state surplus Version 2.0 application can be operated in any browser and operated in its entirety on any mobile device. The federal application public site (available to Donees) can be operated in any browser. The federal admin site (used only by the SASP staff managing federal surplus), is available exclusively in Internet Explorer. The reason for this is at the time of development in 2007, Internet Explorer was the only browser able to provide the rich user interface functionality that is a trademark of all our applications. We have almost finished developing the complete Version 2.0 of the state surplus property, which is provided to new customers at no additional cost. We will begin work on version 2.0 of the federal surplus application in



mid-2019. As with Version 2.0 of the state surplus application, there will be no additional cost to our customers for Version 2.0 of the federal application.

3.1.7.2

This requirement can be fully satisfied.

As stated in 3.1.7.1, everything except the administration site of the federal surplus application is available on all tablets and smart phones.

3.1.7.3

With the previously stated caveat, this requirement can be fully satisfied.

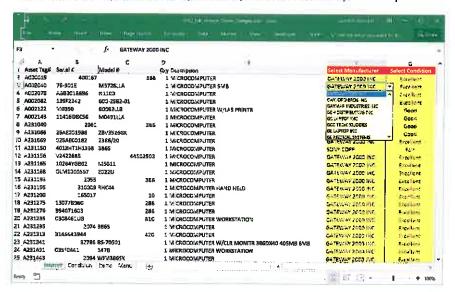
3.1.7.4

This requirement can be fully satisfied.

Batch Uploads of line items from Microsoft Excel can be imported into the agency disposal request screen using a specific format for which a template download and instructions are included. With respect to other imports, normally the current inventory and customer/donee data are imported as part of the implementation. These data may be imported in Microsoft Excel format.



Here is an example of the disposal request line item import template with sample data.





3.1.7.5.

This requirement is completely satisfied.

Both federal and state applications operate in Windows 10.

3.1.8. User Accounts

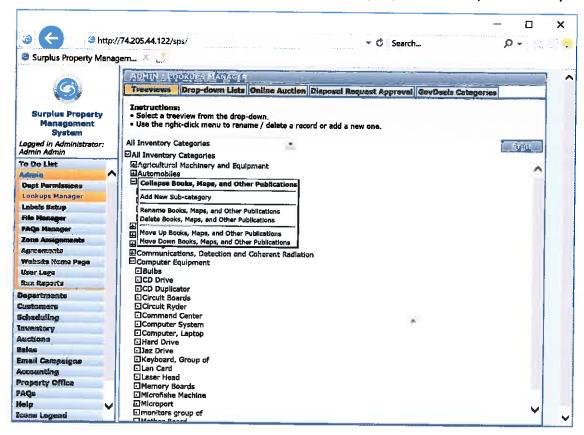
This requirement is completely satisfied.

Both federal and state applications can have an unlimited number of user accounts. The system administrator can assign permissions in both systems.

3.1.8.1

This requirement is completely satisfied.

The system administrator has access to the category Treeview. New categories may be added, categories may be removed or renamed, and the position of categories may be moved up or down in the tree. This is the view from Version 1.0. In Version 2.0 there will be drag-and-drop capabilities to reposition newly-added categories.



3.1.8.2.

This requirement is completely satisfied.

The system administrator can assign basic permissions (administrator, manager and user) with the Security Level selector, and in addition can assign specific areas of work for SASP staff members (Admin, Driver, Receiver, Sales (more to come such as reports, etc)), which restrict staff members to view screens specific to their job responsibility. Additional custom access and restriction configurations may be provided as part of the implementation. For example, if only administrators are to view reports, that configuration will be built into the system, then the administrator can decide who can be assigned that privilege.



3.1.9. Installation and Training

This requirement can be completely satisfied.

3.1.9.1.

This requirement will be completely satisfied.

There is unlimited training available as part of the annual support and maintenance fee. The proximity of Web Data Corporation to West Virginia will provide for in-person training at no additional cost. Continual training through online screen-shares will always be available. One important note: Version 2.0 of the state application has built-in online training videos for every page in the application. This has proven to be particularly helpful for agencies, enabling them to self-train.

3.1.9.2.

This requirement will be completely satisfied.

Phone support is always available.

3.1.10. Warranty

This requirement will be completely satisfied.

Hardware manufacturers warranties will be extended directly to the West Virginia SASP. Extended warranties will be purchased by Web Data Corporation on an as-needed basis.

Software from Web Data Corporation is guaranteed 100%. Any bugs are fixed at no charge. Change orders are estimated on a fixed cost basis and approval required before work begins. Change orders are guaranteed 100%.

3.1.10.1.

This requirement will be completely satisfied.

It is standard for Web Data Corporation to provide support and maintenance on an annual basis for the life of the software.

3.1.10.2.

This requirement is understood an accepted.

3.1.10.3.

This requirement will be completely satisfied.

West Virginia will be receiving Version 2.0 of the state surplus application at no additional charge. Similarly, when Version 2.0 of the federal application is completed, it will be delivered to West Virginia at no additional charge.

3.1.11. Experience

This requirement is completely satisfied.

Web Data Corporation's state application was launched to universities in 2005, and has been successful in the marketplace since then. The federal application was completed in 2007, and has also been successful in the marketplace since that time. For almost 14 years, Web Data Corporation has specialized in developing, selling and supporting surplus property applications.

3.1.11.1.

This requirement is completely satisfied.

Our federal system was first deployed with Kentucky in 2009. That was followed by Utah in 2010, New York in 2011, Missouri in 2015 and Minnesota in 2018.

3.1.11.2.

This requirement is completely satisfied.

Our state system was first deployed with Utah in 2006. That was followed by Minnesota and Kentucky in 2008, and Missouri in 2015.

LICENSE AGREEMENT

This License Agreement (the "Agreement") is made and	d entered into as of
(the "Effective Date"), by and between	("Licensee") and Web Data
Corporation ("Licensor") and serves as an extension to any	previous license Agreement betweer
the aforementioned parties.	-

RECITALS

WHEREAS, Licensor owns or has exclusive rights to develop and sell certain computer software ("Licensed Product").

WHEREAS, Licensee intends to use the Licensed Product in the manner specified in this Agreement.

NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, the parties hereby agree as follows:

AGREEMENT

1. DEFINITIONS.

"Licensed Product" means Software developed and/or sold exclusively by Licensor.

"Software" means the Federal Surplus Software System and the State Surplus Property Software Application Versions 1.0 and 2.0 comprising modules developed by Licensor for Universities and United States state agencies, including specific custom features and processes that may be developed for Licensee; combined, these modules, features and processes comprise the Software.

"Version" means Version 1.0 of the Software currently operated by Licensee, and Version 2.0 of the Software to be developed and delivered to Licensee under the terms of this Agreement. Any subsequent delivery of Version 2.0 of the federal surplus application will be subject to the terms and conditions herein.

2. LICENSE.

- 2.1 Provided that the Licensee adheres to the terms of this agreement including the requirement for payment of continuing annual support and maintenance fees for the term of this agreement, Licensor hereby grants to Licensee a non-exclusive, non-transferable, irrevocable, non-sub- licensable license for unlimited users by Licensee to:
 - (i) Utilize the Licensed Product for its Surplus Property Disposal operations for a period of five (5) years from the Effective date of this agreement and to renew the terms of this agreement in accordance with Section 8.1.1 of this Agreement.

- 2.2 Licensee shall not under any circumstances otherwise distribute, license or market the Software.
- 3. PAYMENT.
- 3.1 Licensee's method of payment to Licensor shall be by electronic funds transfer.
- 3.2. Intentionally omitted.
- 3.3. Intentionally omitted.
- 3.4 Payment for custom modifications shall be made upon delivery and acceptance of the application and database changes and upon receipt of an invoice from Licenson.
- 3.5 Licensee agrees to pay all sales, use, value-added, excise or similar taxes imposed as a result of the licenses granted to Licensee hereunder (other than taxes based on Licensor's income).
- 3.6 intentionally omitted.
- 3.6.1 The Annual Support and Maintenance Agreement, Attachment B attached hereto, lists the training, support and maintenance provided to Licensee by Licensor.
- 3.8 On a favored nations basis, Licensee agrees to pay annual maintenance and support costs for the State Surplus Application Software in an amount of seven thousand five hundred (\$7,500.00) US dollars, and five thousand (\$5,000.00) US dollars for the federal surplus application, for a minimum period of five years, and to continue paying annual support and maintenance costs in the amount of twelve thousand five hundred (\$12,500.00) U.S Dollars or any mutually agreed increase in that amount for each year during any renewal or extension of this license agreement. The date of payment for annual support and maintenance shall be unchanged from Licensee's existing invoice date.
- 3.9 Any non-payment of annual maintenance and support costs shall constitute grounds for termination of the license and this Agreement by Licensor.
- 4. OWNERSHIP.
- 4.1 Licensee acknowledges that the licenses granted herein do not provide Licensee with title to or ownership of the Software, but only the rights set forth herein. No rights are granted other than the rights expressly set forth herein.
- 4.2 In the event that Licensee commissions one or more custom add-ons or modules to be added to the Software, Licensee shall have the right to use such add-ons or modules without any additional license fees other than the costs of development.
- 5. WARRANTIES.

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5.1 Licensor warrants that the Software will perform without bugs for the life of its use, provided that no third party has made any alteration to any part of the Software or database design, and provided that Licensee makes available the hardware recommended for its use.

- 5.2 In the event that any third-party modifications are made to the software, the Licensor's warranty will become null and void and Licensee will be required to pay Licensor its prevailing hourly rate for any future fixes.
- 6. Intentionally omitted.

7. CONFIDENTIAL INFORMATION.

- 7.1 Confidential Information. "Confidential Information" means any nonpublic and proprietary information or materials relating to a party's marketing business or technology which the disclosing party marks as "confidential" at the time of disclosure or confirms in writing is confidential within a reasonable time (not to exceed thirty (30) days) after disclosure. The terms and conditions (but not the existence) of this Agreement shall be deemed Confidential Information of each party. Notwithstanding the foregoing, Confidential Information does not include, and nothing in this Agreement shall prohibit or limit either party's use of, information (including but not limited to ideas, concepts, know-how, techniques, and methodologies) (i) previously known to it, (ii) independently developed by it, (iii) acquired by it from a third party which was not, to the receiving party's knowledge, under an obligation to the disclosing party not to disclose such information, (iv) which is or becomes publicly available through no breach by the receiving party of this Agreement, or (v) required to be disclosed by law.
- 7.2 Protection of Confidential Information. During the terms of this Agreement and for a period of seven (7) years after initial disclosure, neither party will provide, disclose or otherwise make available to any third party any of the disclosing party's Confidential Information. Except as expressly provided herein, the receiving party will not use or disclose such Confidential Information without the disclosing party's prior written consent, except to the receiving party's employees or consultants on a need-to-know basis, provided that any such consultants have executed written agreements restricting use or disclosure of such Confidential Information that are at least as restrictive as the receiving party's obligations under this Section 6. In addition to the foregoing nondisclosure obligations, the receiving party agrees to use at least the same care and precaution in protecting such Confidential Information as the receiving party uses to protect the receiving party's own confidential and proprietary information and trade secrets, and in no event less than reasonable care. The receiving party shall return all Confidential Information promptly upon the request of the disclosing party or upon termination of this Agreement.
- 7.3 Equitable Remedy. Each party acknowledges that due to the unique nature of the other party's Confidential Information, the disclosing party will not have an adequate remedy in money or damages in the event of any unauthorized use or disclosure of such party's Confidential Information. In addition to any other remedies that may be available in law, in equity or otherwise, each party shall be entitled to seek any injunctive relief that may be appropriate to prevent such unauthorized use or disclosure.
- 7.4 Acts and Omissions. Each party agrees to be responsible for liability arising from its own acts or omissions and those of its officers, employees, and agents.
- 8. TERM AND TERMINATION.

- 8.1 Term. This Agreement is effective as of the Effective Date, and upon renewals set out in 8.1.1 below, will continue in effect in perpetuity unless earlier terminated pursuant to this Section.
- 8.1.1 Renewals. Licensee may renew the term of this Agreement for up to three (3) consecutive five-year periods upon mutual written consent of the parties. Licensee will provide notification in writing to Licensor of intent to renew the Agreement.
- (i) Licensor reserves the right to increase the annual support and maintenance cost for the State Surplus Application in year six (6) by no more than 20% of the current amount of twelve thousand five hundred (\$12,500.00) U.S. dollars, and in year eleven (11) to increase the annual support and maintenance cost of years six (6) to ten (10) by no more than 20% of the cost for years six to ten.
- (ii) Any such increase in annual support and maintenance fees shall be determined by mutual written consent of Licensee and Licensor and based upon any future developer staff cost increases unknown on the Effective date of this Agreement.
- 8.2 Termination by Licensor. Licensor may terminate this Agreement, including the licenses granted under Section 2, only if
 - (i) Licensee fails to make payment under Section 3 or
 - (ii) Licensee materially breaches Section 2.1; and, in the case of any occurrence of an event described in either subsection (i) or subsection (ii) of this sentence, such failure is not cured within sixty (60) days of written notice thereof.

Notwithstanding anything herein to the contrary, Licensor may not terminate this Agreement, or the licenses granted under Section 2, for any other reason. However, nothing herein shall prevent Licensor from seeking an injunction or money damages with respect to any breach of this Agreement.

- 8.3 Termination by Licensee. Licensee may terminate this Agreement if Licensor materially breaches this Agreement and such breach has not been cured within sixty (60) days after written notice thereof.
- 8.3.1 Licensee may terminate this Agreement without cause upon 60 days advanced notice in writing to Licensee.
- 8.4 Effect of Termination. Without limiting any other rights and remedies available to the terminating party, upon termination of this Agreement, all licenses granted to Licensee hereunder shall terminate and all payment obligations due to Licensor after the effective date of termination shall terminate.
- 8.4.1 Upon termination Licensee may extract data from the database, but must destroy all files including website files and database files and provide Licensor with an affidavit attesting to the destruction.
- 8.5 Survival. Articles 3, 4, and 8, and Sections 6.1, 6.2, 6.3, and 6.4, as well as any accrued but unpaid payment obligations, shall survive the termination of this Agreement.
- 9. LIMITATION OF LIABILITY.

9.1 Licensor's liability arising under this agreement will not exceed the amounts received by licensor from licensee hereunder. In no event shall either party be liable under this agreement or for breach hereof for any indirect, special, incidental or consequential damages of any kind, including without limitation lost profits or loss of business, even if such party has been advised of the possibility of such damages and notwithstanding the failure of the essential purpose of any limited remedy. Licensee acknowledges that fees agreed upon by licensor and licensee are based in part upon these limitations, and that these limitations will apply notwithstanding any failure of essential purpose of any limited remedy.

10. GENERAL.

- 10.1 Independent Contractor Status. Each party agrees and acknowledges that in its performance of its obligations under this Agreement, it is an independent contractor of the other party, and is solely responsible for its own activities. Neither party shall have any authority to make commitments or enter into contracts on behalf of, bind or otherwise obligate the other party in any manner whatsoever. No joint venture, franchise or partnership is intended to be formed by this Agreement.
- 10.2 Entire Agreement; Amendment. This Agreement constitutes the entire Agreement between the parties with respect to the subject matter hereof and supersedes all prior contemporaneous oral or written understandings or agreements among the parties which relate to the subject matter hereof. No modification or amendment of this Agreement or any of its provisions shall be binding upon any party unless made in writing and duly executed by authorized representatives of all parties.
- 10.3 Assignment. Neither party may assign or transfer, whether voluntarily, by operation of law, nor otherwise, any rights or delegate any duties under this Agreement without the prior written consent of the other party. Any purported transfer, assignment or delegation without such prior written consent will be null and void and of no force or effect. Notwithstanding the foregoing, both parties shall have the right to assign this Agreement to any successor to substantially all of its business or assets to which this Agreement relates, whether by merger, sale of assets, sale of stock, reorganization or otherwise. Subject to the foregoing, this Agreement will bind and inure to the benefit of the parties and their respective successors and permitted assigns.
- 10.4 Notices. All notices, requests, consents and other communications which are required or permitted hereunder shall be in writing, and shall be delivered by registered U.S. mail, postage prepaid (effective three (3) days after mailing) or sent by facsimile or electronic mail, with a confirmation copy simultaneously sent by U.S. mail, postage prepaid (effective upon transmission), at the addresses set forth on the signature page. Notice of change of address shall be given in the same manner as other communications.
- 10.4.1. In the event that notification is to be made to Jason Daniel, in accordance with section 11 of this Agreement, the address to which written communication is to be sent is:

Jason Daniel Tech Dynamism, LLC., 800 E. Jefferson Street,

Charlottesville VA 22902

Tel: (434) 227-5324

Email: jdaniel@techdynamism.com

10.5 Severability. If any provision of this Agreement is held to be invalid, illegal or unenforceable for any reason, such invalidity, illegality or unenforceability shall not affect any other provisions of this Agreement, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

10.6 Counterparts. This Agreement may be executed in two counterparts, both of which taken together shall constitute a single instrument. Execution and delivery of this Agreement may be evidenced by facsimile transmission.

10.7 This agreement is made under and shall be interpreted according to the laws of The Commonwealth of Kentucky.

11. KEY MAN.

Throughout the course of this Agreement and any extensions thereof, Gordon Bennett, principal of Web Data Corporation (Licensor) shall be the point of contact for all communications and support between Licensee and Licensor for Versions 1.0 and 2.0 of the Software. In the event of incapacitation or death of Gordon Bennett during any term of this agreement, the point of contact will be Jason Daniel, principal of Tech Dynamism, LLC, who will perform all aspects of customer support and maintenance and develop and deliver any changes or additions requested by Licensee in accordance with the terms of this Agreement.

11.1 Upon thirty (30) days written notice to Licensee as described in Section 10.4, and upon agreement by Licensee, which agreement shall not unreasonably be withheld, Jason Daniel shall have the right to assign or transfer his responsibilities to staff members of Tech Dynamism, LLC, or to any other third-party developer or development company he deems capable of providing a level of expertise and knowledge suitable for the continued support of Licensee.

12. Intentionally omitted.

IN WITNESS WHEREOF Licensee and Licensor, intending to be legally bound by the terms of this Agreement, have caused this Agreement to be executed by their duly authorized representatives as of the Effective Date.

WEB DATA CORPORATION. P.O. Box 428 Gordonsville, VA 22942

Phone: (520) 297-3623

Ву:	

Attachment B

AGREEMENT FOR OUTSIDE PROFESSIONAL SERVICES

between

[Licensee name Here]

(Hereinafter referred to as "Customer") and WEB DATA CORPORATION (Hereinafter referred to as "Contractor")

- 1. Customer agrees to retain Contractor, and Contractor agrees to provide services to Customer upon the terms and conditions set forth in this Agreement.
- 2. Contractor shall provide services for Surplus Property Software System, Customer Support and Software Maintenance and in doing so agrees to exercise Contractor's best efforts in completion of the described services. Details and exclusions to this Annual Maintenance contract are detailed in the attached Exhibit A.
- 3. The total annual cost to Customer for the performance of the services shall be \$12,500.00 (Twelve Thousand Five Hundred U.S. Dollars), representing the sum of annual support and maintenance for the State Surplus Property Software of \$7,500.00 (seven thousand five hundred) annually, and \$5,000.00 (Five Thousand U.S. Dollars) for support of the Federal Surplus Software Application. Payment shall be made within thirty (30) days after the Customer's receipt of Contractor's invoice. Vendor to invoice annually.

Name and address of individual Contractor:

WEB DATA CORPORATION P.O. Box 428 Gordonsville, VA 22942

Federal Tax I.D. Number:

33-0792400

- 4. The initial term of the Agreement shall be five years from the date of this Agreement. This Agreement may be renewed for two additional five year periods upon mutual agreement of Customer and Contractor.
- 5. Either party may terminate this Agreement by giving sixty (60) days written notice to the other party. Termination of this agreement will deem the license to use the Surplus Property Software System also terminated.
- 6. For all purposes under the terms of this Agreement Contractor shall be an independent contractor, and not an agent, officer or employee of Customer. Customer shall provide no employee benefits, including but not limited to

worker's compensation coverage regularly afforded to staff, faculty, and administrative and professional employees. Contractor shall provide whatever tools, equipment, vehicles, and supplies Contractor may determine to be necessary for the performance of services hereunder, and shall be responsible for all expenses of operation of said office, including expenses incurred in hiring employees and assistants to Contractor.

- 7. Contractor agrees to perform its services with the standard of care, skill, and diligence normally provided by a professional organization in the performance of similar services. It is understood that Contractor may be required to perform the services based, in part, on information furnished by the Customer and Contractor shall be entitled to rely on such information. Contractor is hereby given notice that the Customer shall rely on the accuracy, competence, and completeness of Contractor's services in utilizing the results of such services.
- 8. The parties agree to be bound by applicable state and federal rules governing Equal Employment Opportunity and Non-Discrimination.
- 9. The parties agree to submit all disputes arising hereunder to arbitration.
- 10. Contractor shall at all times keep the Customer free and clear from all claims. liens, and encumbrances asserted by any person or other entity for any reason whatsoever arising from the furnishing of services under this Agreement. Contractor shall indemnify, defend, and hold harmless the Customer from any and all claims, demands, suits, actions proceedings, loss, costs, and damages of every kind and description, including any attorney's fees or litigation expenses which may be brought or made against or incurred by the Customer on account of loss of or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reasons of any alleged act, omission, professional error, fault, mistake, or negligence of Contractor, its employees, agents, or representatives in connection with or incident to the performance of this Agreement or arising out of worker's compensation claims, unemployment compensation claims, or unemployment disability compensation claims of employees of Contractor. obligation under this Section 10 shall not extend to any liability caused by the sole negligence of Customer.
- 11. Contractor shall submit an annual invoice in connection with the services performed and to be performed under this Agreement. This invoice shall be sent to:

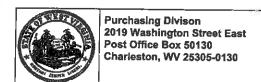
[Licensee contact name and address here]

12. The Contractor agrees to keep all books, accounts, reports, files and other records relating to this agreement for five (5) years after completion of this Agreement. In addition, the Contractor agrees that such books, accounts, reports, files and other records shall be subject to audit pursuant to A.R.S. §35-214.

Exhibit A

Customer support services provided by Contractor as part of this Agreement include:

- 1. Telephone support Monday to Friday between 8:00 a.m. and 5:00 p.m. Mountain Standard Time (normal business hours). Calls to be made to (520) 297-3623.
- 2. 24/7 support by email to gordon@webdatacorporation.com
- 3. Response to support requests within 1 business day during normal business hours.
- 4. Customer will have free access to new modules and modifications made to the system. Customer will pay only for integration of these modules and modifications, which integration costs shall be provided to Customer prior to the commencement of work.
- 5. Customers will be notified of the availability of new modules and modifications.
- 6. Any bugs for work provided by Contractor will be corrected at no charge.
- 7. Contractor will charge for installation and integration of new modules and modifications at a rate of \$150 per hour. Contractor will provide a "not to exceed" estimate after the requirements have been determined and agreed by Customer and Contractor.
- 8. Support and maintenance includes:
 - a. Unlimited training throughout the term of the license agreement.
 - b. Periodic analysis of database performance and re-indexing.
 - c. On-demand support for issues arising out of customer usage and/or user errors.
 - d. Support for migration to higher versions of Windows Server.
 - e. Support for migrating the database for version updates, e.g. SQL Server 7.0, 2000, 2005, 2008, 2008 R2,2012, 2014, and 2016, 2017 along with any future SQL Server versions.
 - f. Support for migrating the website to Internet Information Services version updates, e.g. IIS 6.0, 7.0, 7.5 and 8.0, and any future IIS versions.
 - g. Support for upgrading versions of .Net, e.g. .NET 1.0, 1.1, 2.0, 3.0, 3.5, 4.0 and 4.5, and any future versions.
 - h. Support for and setting up test and production environments, and for applying fixes, changes and updates to the test and production environments.
- All other warranties remain in effect as described in the original license agreement.



State of West Virginia Request for Quotation 21 — Info Technology

Proc Folder: 478045

Doc Description: Point of Sale Inventory System

Proc Type: Central Purchase Order

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2018-08-28
 2018-09-12 13:30:00
 CRFQ
 0214 SUR1900000002
 1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

WEBDATA CORPORATION
P.O. BOX 428
CTORDONSVILLE, VA 22942

(520) 297 - 3623

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey (304) 558-0094

melissa.k.pettrey@wv.gov

Signature

FEIN# 330792400

DATE 9 (5 2018

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

Central Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Agency for Surplus Property to establish a contract for the one-time purchase of a Point of Sale Inventory System including software, barcode scanner, related hardware and technical support per the bid requirements, specifications, terms and conditions attached to this solicitation.

INVOICE TO		SHIP TO				
ADMINISTRATIVE SERVICES MANAGER		ADMINISTRATIVE SERV	ICES MANAGER			
DEPARTMENT OF ADMINISTRATION		DEPARTMENT OF ADMI	NISTRATION			
SURPLUS PROPERTY		SURPLUS PROPERTY	SURPLUS PROPERTY			
2700 CHARLES AVE		2700 CHARLES AVE				
DUNBAR	WV25064-2236	DUNBAR	WV 25064			
us		us				

Comm Ln Desc	Qty	Unit Issue	Unit Price	, Total Price
Point of Sale Inventory System			<	89,900.00
Manufacturer	Specifica	ation	Model #	1
	Point of Sale Inventory System			

Extended Description:

Point of Sale Inventory System

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

GORDON BENNETT, CEO
(Name, Title) GORDON POENWETT CEO
(Printed Name and Title) P.O. BOY 428 GORDONSVILLE VA Z2947 (Address)
(Address) (Address) (Address)
(Phone Number) / (Fax Number) Gordon O webdatacor poration Com
(email address)
through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require
registration.
(Company)
(Authorized Signature) (Representative Name, Title)
GORDON BENNETT
(Printed Name and Title of Authorized Representative)
(Date)
(Phone Number) (Fax Number) (NO Fax Number)
I GOODION PSENDUTITY AGREE TO THE GENERAL TERMS AND
CONDITIONS OF WHICH THIS SIGATURE PAGE IS A PART.
(PS)
Revised 06/09/2019

Exhibit A: Pricing Page

Cost information below as detailed in the Request for Quotation. Cost figures should be clearly marked.

GRAND TOTAL BREAKDOWN:

(Vendor must provide the individual cost breakdown for the components listed below and all related costs associated with the implementation.)

Hardware, Software &	Product Bid Implementation	Unit Cost	Unit of Measure	Qty	Extended Cost			
POS Inventory System	Integrated Federal and State POS	\$50,000.00	each	1	\$50,000.00			
Mobile Scanner	Average Unit Price	\$400.00	each	6	\$2,400.00			
Year One (from WVSASP acceptance of system) support, maintenance and training included.								

Maintenance, Support, System Upgrades and Training				
Year Two	\$12,500.00	per Year	1	\$12,500.00
Year Three	\$12,500.00	per Year	1	\$12,500.00
Year Four	\$12,500.00	per Year	1	\$12,500.00
	Total Bid Amount			\$89,900.00

The bid delivery address is:
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

, , ,	
SEALED BID: BUYER: Melissa Pettrey SOLICITATION NO.: BID OPENING DATE: BID OPENING TIME: FAX NUMBER:	
The Purchasing Division may prohibit the submission of bids electronically through wvOAS its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.	
For Request For Proposal ("RFP") Responses Only: In the event that Vendor is respond a request for proposal, the Vendor shall submit one original technical and one original cost proposal plusNAconvenience copies of each to the Purchasing Division at address shown above. Additionally, the Vendor should identify the bid type as either a tech or cost proposal on the face of each bid envelope submitted in response to a request for propas follows:	the
BID TYPE: (This only applies to CRFP) Technical Cost	
7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the local identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is consider delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (the case of hand delivery).	te ed
Bid Opening Date and Time: 09/12/2018 @ 1:30 P.M. EDT	
Bid Opening Location: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130	

References.
Minnerstin
Holly Grustiver

Kentucky
Gary Thornton
Utali
Dan Mantinez

Son, Fogot to midnelse these.