



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 584028

Procurement Type: Central Contract - Fixed Amt

Vendor ID:

Legal Name: Cetan Corporation

Alias/DBA:

Total Bid: \$289,600.00

Response Date: Response Time:

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC1900000017

Published Date: 6/19/19

Close Date: 6/19/19

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 6

Total of All Attachments: 6



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 584028

Solicitation Description : Addendum No. 3 -BMC Control-M Workload License/Support

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-06-19 13:30:00	SR 0210 ESR06181900000005868	1

VENDOR
VS0000007811 Cetan Corporation

Solicitation Number: CRFQ 0210 ISC1900000017

Total Bid : \$289,600.00 **Response Date:** 2019-06-18 **Response Time:** 10:08:38

Comments: Please review the attachment "1 - ISC1900000017 Cover Letter from Cetan Corp - Signed 20190617" for additional comments regarding Exhibit B - Quote.

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Overall Total: Annual BMC Control-M Workload Software / Sprt	1.00000	EA	\$289,600.000000	\$289,600.00

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description :	4.1.1 Contract Item #1 - One (1) Annual BMC Control-M Workload Automation (Control-M/Restart), 24x7 Plan, Software Support and License (reference asset number/serial number 468138) 'or equal' for a zBC12 Model 2828-S02 enterprise server.
	4.1.2 Contract Item #2 - One (1) Annual BMC Control-M Workload Automation (Control-M for z/OS), 24x7 Plan,

Comments: Please review Exhibit B - Quote for itemized pricing and optional renewal year pricing

June 17, 2019

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130
ATTN: Jessica Chambers

RE: Solicitation No. ISC1900000017 for BMC Control-M Workload License/Support or Equal

Jessica,

Thank you for the opportunity for Cetan Corp to bid on this solicitation. As noted in Exhibit A, Cetan Corp is proposing the "Platform" licensing model from BMC Software for Control-M. The metric for this model is "Task." The "Control-M Base" line item includes multiple Control-M components to include Control-M/Restart and Control-M for z/OS.

The proposed pricing did not lend itself to the formatting within Exhibit A. Within Exhibit A, I entered each yearly amount total (license where applicable + support). To provide itemized pricing, I created Exhibit B. Hopefully I didn't make things more confusing in an effort to simply the pricing itemization!

We have attached the following with our response:

1. Cover Letter (this correspondence)
2. Pricing Sheet (Includes Exhibit A and our Exhibit B)
3. Final CRFQ (This also includes Exhibit A & B)
4. Designated Contact Form
5. Purchasing Affidavit (notarized)
6. Control-M Platform Licensing Overview (Provides additional detail on the included solution components within the Control-M component of Platform licensing).

Please do not hesitate to contact me directly in my office (757.389.8965) on my cell (703.628.3940) or via email (brad.scott@cetancorp.com). Thank you in advance for your consideration!

Sincerely,



Brad Scott
President & CEO

EXHIBIT A – Pricing Page
Control-M Workload Automation Software Licensing and Support or Equal (OT19112)

Section	Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
4.1.1	Contract Item #1: Annual BMC Control-M Workload Automation (Control-M/Restart), or Equal - Initial Year	Cetan Corp is proposing the "Platform" licensing model from BMC Software for Control-M. The metric for this model is "Task." The "Control-M Base" line item includes multiple Control-M components to include Control-M/Restart and Control-M for z/OS. Please refer to the attached PDF for additional detail on the included solution components. Given Control-M/Restart is included in "Control-M Base," both items were bid in section 4.1.2. Please refer to "Exhibit B - Quote" for itemized pricing.	N/A	N/A	N/A	N/A
4.1.2	Contract Item #2: Annual BMC Control-M Workload Automation (Control-M for z/OS), or Equal - Initial Year	Please refer to "Exhibit B - Quote" for itemized pricing.	Per Enterprise & Per Task	1	\$289,600.00	\$289,600.00
4.2.1	Optional Renewal Year 2: Contract Item #1: Annual BMC Control-M Workload Automation (Control-M/Restart), or Equal	Given Control-M/Restart is included in "Control-M Base," both items were bid in section 4.2.2. Please refer to "Exhibit B - Quote" for itemized pricing.	N/A	N/A	N/A	N/A
4.2.2	Optional Renewal Year 2: Contract Item #2: Annual BMC Control-M Workload Automation (Control-M for z/OS), or Equal	Please refer to "Exhibit B - Quote" for itemized pricing.	Per Enterprise & Per Task	1	\$42,840.00	\$42,840.00
4.3.1	Optional Renewal Year 3: Contract Item #1: Annual BMC Control-M Workload Automation (Control-M/Restart), or Equal	Given Control-M/Restart is included in "Control-M Base," both items were bid in section 4.3.2. Please refer to "Exhibit B - Quote" for itemized pricing.	N/A	N/A	N/A	N/A
4.3.2	Optional Renewal Year 3: Contract Item #2: Annual BMC Control-M Workload Automation (Control-M for z/OS), or Equal	Please refer to "Exhibit B - Quote" for itemized pricing.	Per Enterprise & Per Task	1	\$44,982.00	\$44,982.00
4.4.1	Optional Renewal Year 4: Contract Item #1: Annual BMC Control-M Workload Automation (Control-M/Restart), or Equal	Given Control-M/Restart is included in "Control-M Base," both items were bid in section 4.4.2. Please refer to "Exhibit B - Quote" for itemized pricing.	N/A	N/A	N/A	N/A
4.4.2	Optional Renewal Year 4: Contract Item #2: Annual BMC Control-M Workload Automation (Control-M for z/OS), or Equal	Please refer to "Exhibit B - Quote" for itemized pricing.	Per Enterprise & Per Task	1	\$47,231.10	\$47,231.10

Total Cost \$424,653.10

Please note: This information is being captured for auditing purposes

Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.

Vendor Signature: 

Date: 6/17/2019

Exhibit B - Quote

Quoted For:	Quoted By:	Quote Details:
Company: STATE OF WEST VIRGINIA Address: 2019 WASHINGTON STREET, E City, St, Zip CHARLESTON, WV 25305 Contact: Jessica Chambers Office Phone: 304.558.0246 Email:	Contact: Brad Scott Address: 1704 Luxenby Lane City, St, Zip Chesapeake, VA 23323 Office Phone: 757.389.8965 Mobile Phone: 703.628.3940 Email: brad.scott@cetancorp.com	Quote Issued: June 17, 2019 Quote Expires: July 29, 2019 License Type: Perpetual Support Period: 1 Year(s) Support Start Date: July 30, 2019 Support End Date: July 29, 2020

Line Item	Description	Unit of Measurement	# of Units	Year 1 License Unit Price	Year 2 Extended License Price	Year 1 Support Unit Price	Year 1 Extended Support Price	Year 1 Extended Price	Optional Renewal Year 2 Support Price	Optional Renewal Year 3 Support Price	Optional Renewal Year 4 Support Price	
1	Control-M (Base)	Per Enterprise	1	\$4,000.00	\$4,000.00	\$656.86	\$656.86	\$4,656.86	\$689.70	\$724.19	\$760.40	
2	Control-M Platform (Task)	Per Task	4000	\$61.20	\$244,800.00	\$10.04	\$40,143.14	\$284,943.14	\$42,150.30	\$44,257.81	\$46,470.70	
<i>Subtotals:</i>				\$248,800.00			\$40,800.00					
								Yearly Totals:	\$289,600.00	\$42,840.00	\$44,982.00	\$47,231.10
									4 Year Total: \$424,653.10			

Assumptions

- The BMC product licenses and support quoted herein will be governed by the license agreement between Customer and BMC Software, Inc.
- Columns may not calculate to totals due to rounding.

Payment Terms

- TERMS:** All fees and pricing are quoted as US\$ and includes a 4% discount for cash payment (includes ACH/wire transfer and physical check payments). If Customer desires to pay by credit card (Visa, MasterCard and American Express), the 4% discount should be added to the fees and pricing at time of payment. The pricing quoted does not include applicable sales and use tax. If a PO is required for payment, that PO must be submitted with this executed quote for processing.
- PAYMENT PROVISIONS:** Invoice(s) for the solutions quoted above will be issued upon quote execution. The invoices will be sent electronically to the person identified in the "Quoted For" section above. All payments including applicable sales or use taxes on undisputed invoices are payable in full net 15 days from Invoice Date. Any disputed invoice shall be resolved within 5 days of its receipt or objection is waived.
- DEFAULT:** If payment in full is not received as required and upon 3 days prior written notice, Cetan Corp may immediately terminate all services, and a service charge on all accounts past due shall be applied to accrue at the rate of 1.5% per month (APR 18%). Cetan Corp shall be entitled to all costs of collection and reasonable attorney's fees in the event of a default in payment.

The signatures below indicate acceptance by Cetan Corp and Customer of the solutions proposed by this agreement. This signed agreement constitutes authorization for Cetan Corp to issue invoices. Please fax a signed copy to 877.523.8260 or email a signed copy to sales@cetancorp.com.

Customer:	Cetan Corp:
By (Signature): _____	By (Signature): _____
Print Name: _____	Print Name: Brad Scott
Title: _____	Title: President & CEO
Date: _____	Date: _____



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 584028

Doc Description: Addendum 1-BMC Control-M Workload License/Support or Equal

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2019-06-12	2019-06-19 13:30:00	CRFQ 0210 ISC1900000017	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Cetan Corporation
 104 Luxenbay Lane
 Chesapeake, VA 23323
 755.548.6420

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Brad Scott, President & CEO

Signature X

FEIN # 26-0400183

DATE June 17, 2019

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

***** Addendum No. 01 is being issued to extend the bid opening date by one week to allow the agency time to address all technical questions received.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Overall Total: Annual BMC Control-M Workload Software / Sprt	1.00000	EA	See Attached Quote	

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description :

4.1.1 Contract Item #1 - One (1) Annual BMC Control-M Workload Automation (Control-M/Restart), 24x7 Plan, Software Support and License (reference asset number/serial number 468138) 'or equal' for a zBC12 Model 2828-S02 enterprise server.

4.1.2 Contract Item #2 - One (1) Annual BMC Control-M Workload Automation (Control-M for z/OS), 24x7 Plan, Software Support and License (reference asset number/serial number 468115) 'or equal' for a zBC12 Model 2828-S02 enterprise server.

For more details see attached specifications.

ISC1900000017	Document Phase Final	Document Description Addendum 1-BMC Control-M Workload License/Support or Equal	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

EXHIBIT A – Pricing Page
Control-M Workload Automation Software Licensing and Support or Equal (OT19112)

Section	Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
4.1.1	Contract Item #1: Annual BMC Control-M Workload Automation (Control-M/Restart), or Equal - Initial Year	Cetan Corp is proposing the "Platform" licensing model from BMC Software for Control-M. The metric for this model is "Task." The "Control-M Base" line item includes multiple Control-M components to include Control-M/Restart and Control-M for z/OS. Please refer to the attached PDF for additional detail on the included solution components. Given Control-M/Restart is included in "Control-M Base," both items were bid in section 4.1.2. Please refer to "Exhibit B - Quote" for itemized pricing.	N/A	N/A	N/A	N/A
4.1.2	Contract Item #2: Annual BMC Control-M Workload Automation (Control-M for z/OS), or Equal - Initial Year	Please refer to "Exhibit B - Quote" for itemized pricing.	Per Enterprise & Per Task	1	\$289,600.00	\$289,600.00
4.2.1	Optional Renewal Year 2: Contract Item #1: Annual BMC Control-M Workload Automation (Control-M/Restart), or Equal	Given Control-M/Restart is included in "Control-M Base," both items were bid in section 4.2.2. Please refer to "Exhibit B - Quote" for itemized pricing.	N/A	N/A	N/A	N/A
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Total Cost \$424,653.10

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<i>Subtotals:</i>				\$248,800.00			\$40,800.00					
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The signatures below indicate acceptance by Cetan Corp and Customer of the solutions proposed by this agreement. This signed agreement constitutes authorization for Cetan Corp to issue invoices. Please fax a signed copy to 877.523.8260 or email a signed copy to sales@cetancorp.com.

Customer:	Cetan Corp:
By (Signature): _____	By (Signature): _____
Print Name: _____	Print Name: Brad Scott
Title: _____	Title: President & CEO
Date: _____	Date: _____

ISC1900000017	Document Phase Final	Document Description Addendum 1-BMC Control-M Workload License/Support or Equal	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDITIONAL INFORMATION:

***** Addendum No. 01 is being issued to extend the bid opening date by one week to allow the agency time to address all technical questions received.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Overall Total: Annual BMC Control-M Workload Software / Sprt	1.00000	EA	See Attached Quote	

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description :

4.1.1 Contract Item #1 - One (1) Annual BMC Control-M Workload Automation (Control-M/Restart), 24x7 Plan, Software Support and License (reference asset number/serial number 468138) 'or equal' for a zBC12 Model 2828-S02 enterprise server.

4.1.2 Contract Item #2 - One (1) Annual BMC Control-M Workload Automation (Control-M for z/OS), 24x7 Plan, Software Support and License (reference asset number/serial number 468115) 'or equal' for a zBC12 Model 2828-S02 enterprise server.

For more details see attached specifications.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 584028

Doc Description: Addendum 1-BMC Control-M Workload License/Support or Equal

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2019-06-12	2019-06-19 13:30:00	CRFQ 0210 ISC1900000017	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Cetan Corporation
 104 Luxenbay Lane
 Chesapeake, VA 23323
 755.548.6420

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Brad Scott, President & CEO

Signature X

FEIN # 26-0400183

DATE June 17, 2019

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title) Brad Scott, President & CEO

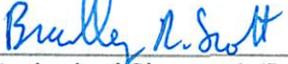
(Printed Name and Title) 1704 Luxenbay Lane, Chesapeake, VA 23323

(Address) 757.389.8965 / 757.548.6520

(Phone Number) / (Fax Number) brad.scott@cetancorp.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Cetan Corporation
(Company)
 
(Authorized Signature) (Representative Name, Title)

Brad Scott, President & CEO
(Printed Name and Title of Authorized Representative)

June 17, 2019
(Date)

757.389.8965 / 757.548.6520
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Cetan Corporation

Authorized Signature: *Bradley R. Scott* Date: June 18, 2019
Brad Scott, President & CEO

State of VA

County of Chesapeake, to-wit:

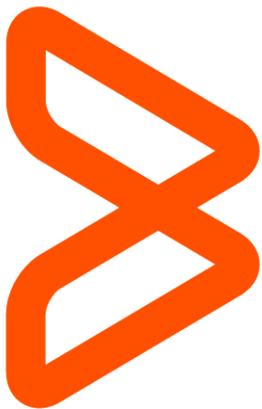
Taken, subscribed, and sworn to before me this 18th day of June, 2019

My Commission expires 2/28/2022, 20 .

AFFIX SEAL HERE

DIANA MINTON
Notary Public
Commonwealth of Virginia
Registration # 322694
My Commission Expires Feb. 28, 2022

NOTARY PUBLIC *Diana Minton*



Control-M Workload Automation Platform



The Platform Solution Pack automates and simplifies batch services with the full range of capabilities required to manage traditional job scheduling, batch service management, and workload automation for virtualized and cloud-enabled environments.

Business Challenge

Batch workloads already account for 70 percent of all business processing performed by IT, and most organizations see this number increasing. As complexity in the modern data center continues to increase, organizations require their workload automation solution to provide a full range of flexible options to manage existing enterprise workload, plan for future changes, and support new trends, such as Service Oriented Architecture, virtualization, and cloud computing.

The BMC Solution

Control-M Workload Automation Platform is an enterprise workload automation solution that combines the comprehensive functionality of BMC Control-M with unparalleled deployment flexibility.

Control-M Workload Automation Platform delivers enterprise workload automation in a straightforward offering that lowers total cost of ownership. Comprehensive flexibility is provided for deploying solution components, as well as for designating as many administrative and business users as required — without licensing limitations. This Solution Pack enables you to:

- Seamlessly manage batch workloads across the entire enterprise from a single graphical focal point of control.
 - Deploy as many separate BMC Control-M/Enterprise Manager environments as required to implement development, test, QA, pre-production, and production environments or to support workload for different departments or organizational units.
 - Designate as many Full-Admin users as desired (“power” users who require all of the extended functionality of the BMC Control-M/Enterprise Manager, BMC Control-M/Desktop, BMC Control-M/Configuration Manager, or the BMC Control-M/Reporting Facility).
 - Provide BMC Control-M Self Service to any business user or staff member who requires access to workload automation to support their business functions, but also requires a facility that can be accessed quickly — without the need for training.
 - Manage batch service levels with BMC Batch Impact Manager, which provides dynamic, real-time simulation facilities, including predictive analysis, early warning of potential problems, and advisor technology that assists in the remediation of potential SLA breaches.
 - Use BMC Control-M/Forecast to plan future changes to workload, as well as to understand the potential impact of changes on IT or the business, on the workload automation environment, and on batch service levels.
 - Automatically transfer files securely with guaranteed delivery — without the need to write scripts.
 - Integrate new applications that utilize Web technologies, such as Java, Messaging, and Web Services.
 - Leverage the power of virtualization and cloud computing to achieve an elastic server pool that enables dynamic workload management.
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What is included

The Control-M Workload Automation Platform Solution Pack brings together existing and new capabilities of BMC Control-M into a single simplified offering that lowers the total cost of ownership, increases flexibility, and delivers superior value for BMC customers who wish to achieve enterprise workload automation. This Solution Pack includes:

- Control-M/Enterprise Manager
- Control-M for Distributed Systems
- Control-M for z/OS
- Control-M/Restart for z/OS
- Control-M for Web Services, Java and Messaging
- Control-M/Full Admin User
- Control-M/Forecast
- Batch Impact Manager
- Control-M Self Service
- Multiple application integrations including Control-M for Hadoop, Control-M for Databases, Control-M for PeopleSoft, Control-M for SAP, Control-M for Backup, Control-M for IBM Cognos, Control-M for IBM InfoSphere DataStage, Control-M for Informatica, Control-M for Oracle Business Intelligence, Control-M for Oracle E-Business Suite, Control-M for Oracle Retail, Control-M for SAP Business Objects, Control-M for SAP Process Integration.

Part of a Comprehensive Solution

Organizations operating the z/OS environment can derive additional value by adding the BMC Control-M Workload Automation Mainframe Extension Solution Pack and the BMC Control-M Workload Automation Output Management Solution Pack. These offerings, combined with the Platform Solution Pack, deliver Data Center Automation for z/OS environments by combining workload automation, console automation, and media and report management. The unique Integrated Operations Architecture (IOA) provides a common user interface, shared conditions and resources, a consolidated audit trail and log, and shared calendars. With IOA, you can easily connect the natural links that exist among these management disciplines to achieve a high level of automation.

Key Benefits

- Designate as many Full Admin users as required
 - Empower business users with self service
 - Deploy multiple environments to accelerate development and testing of batch workflows
 - Integrate with new applications and Web technologies
 - Leverage virtualization and cloud technologies
 - Manage batch service levels
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BMC is a global leader in software solutions that help IT transform traditional businesses into digital enterprises for the ultimate competitive advantage. Our Digital Enterprise Management set of IT solutions is designed to make digital business fast, seamless, and optimized. From mainframe to mobile to cloud and beyond, we pair high-speed digital innovation with robust IT industrialization—allowing our customers to provide intuitive user experiences with optimized performance, cost, compliance, and productivity. BMC solutions serve more than 15,000 customers worldwide including 82 percent of the Fortune 500®.

BMC – Bring IT to Life

