



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 544037

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0210

Vendor ID: VC0000064144

SO Doc ID: ISC1900000010

Legal Name: TOTAL COMMUNICATIONS INC

Published Date: 2/19/19

Alias/DBA:

Close Date: 3/5/19

Total Bid: \$13,181.30

Close Time: 13:30

Response Date: 03/05/2019

Status: Closed

Response Time: 9:46

Solicitation Description: Addendum 1-Cisco Nexus 7000 Series Supervisor 2 Module

Apply Default Values to Commodity Lines

View Procurement Folder



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 544037

Solicitation Description : Addendum 1-Cisco Nexus 7000 Series Supervisor 2 Module

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-03-05 13:30:00	SR 0210 ESR03051900000003986	1

VENDOR

VC0000064144

TOTAL COMMUNICATIONS INC

Solicitation Number: CRFQ 0210 ISC1900000010

Total Bid : \$13,181.30 Response Date: 2019-03-05 Response Time: 09:46:02

Comments:

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
(304) 558-0246
jessica.s.chambers@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cisco Nexus 7000 Series Supervisor 2 Mod. Control Processor	2.00000	EA	\$6,590.650000	\$13,181.30

Comm Code	Manufacturer	Specification	Model #
43222634			

Extended Description :	<div>3.1.1 Contract Item #1 - Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, (Manufacturers Part Number: N7K-SUP2-RF) or Equal</div> <div>3.1.1.1 The Vendor must provide a quantity of two (2) Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, (Manufacturers Part Number: N7K-SUP2-RF) or Equal.</div>
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Comments: Quoted as requested, N7K-SUP2-RF
Shipping 7-10 days ARO Pending MFR Availability.

March 4, 2019

State of West Virginia
Department of Administration
ATTN: Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Re: CRFQ 0210 ISC1900000010 – Cisco Nexus 700 Series Supervisor 2 Module

As a Cisco Gold Partner, it is our pleasure to supply a proposal for your BID CRFQ 0210 ISC1900000010 requesting Authorized Cisco Refurbished Cisco Nexus 700 Series Supervisor 2 Modules. The enclosed proposal is for equipment only and does not include installation. Product will ship within 7-10 days of receipt of order, pending manufacturer availability.

As a Single Point of Contact for voice, data, computer and IT, Total Communications has a global understanding of how your computer systems, voice/data networks and carrier services should fit together. Additionally, we have built a strong support team of certified professionals who will ensure that your network is operating at peak efficiency based on the industry's best practices.

Collaborating with you as a trusted advisor requires a knowledgeable staff as well as sophisticated technology and a secure facility. Our voice/computer/network engineers have a combined total of 643 years of experience and 327 certifications. Beyond their general Voice & IT expertise, our engineers have advanced training in virtualization, network security, unified communications and wireless networks. They combine their skill and experience with dedication to minimize your network downtime and accelerate the resolution of network issues.

By choosing Total Communications, you can take advantage of world-class technology delivered with attentive, personal service. With an average tenure of 15 years, your Total Communications Customer Service Team will not only know your name and account, but have all your account information at their fingertips. In a world of remote, faceless call centers, it's refreshing to have your call answered by a familiar voice locally.

If you have any questions on this proposal, please contact me at the telephone number or e-mail address below. I look forward to working with you.

Sincerely,



Scott Lennon

President

860.622.4111

scottlennon@totalcomm.com

TOTAL
COMMUNICATIONS



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
21 – Info Technology

Proc Folder: 544037

Doc Description: Addendum 1-Cisco Nexus 7000 Series Supervisor 2 Module

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2019-02-19	2019-03-05 13:30:00	CRFQ 0210 ISC1900000010	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Total Communications, Inc.
333 Burnham Rd.
E. Hartford, CT 06108

860-622-4010
Scott Lennon, President
scottlennon@totalcomm.com

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers

(304) 558-0246

jessica.s.chambers@wv.gov

Signature X

FEIN # 06-1020653

DATE February 28, 2019

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No.01 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Office of Technology to establish a contract for the one-time purchase of Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, or Equal per the terms and conditions and specifications as attached.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - NETWORKING SUPERVISOR DEPARTMENT OF ADMINISTRATION BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco Nexus 7000 Series Supervisor 2 Mod. Control Processor	2.00000	EA	\$6,590.65	\$13,181.30

Comm Code	Manufacturer	Specification	Model #
43222634	Cisco	As Requested	N7K-SUP2-RF

Extended Description :

3.1.1 Contract Item #1 - Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, (Manufacturers Part Number: N7K-SUP2-RF) or Equal

3.1.1.1 The Vendor must provide a quantity of two (2) Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, (Manufacturers Part Number: N7K-SUP2-RF) or Equal.

See attached specifications for more details.

ISC1900000010	Document Phase Final	Document Description Addendum 1-Cisco Nexus 7000 Series Supervisor 2 Module	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ ISC1900000010

Addendum Number:

No.01

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. The purpose of this addendum is to change bid opening date from 3/04/19 at 1:30 PM (EST) to 3/05/19 at 1:30 PM (EST).

No other Changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: CRFQ ISC1900000010 - Cisco Nexus 7000 Series
Supervisor 2 Modules

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

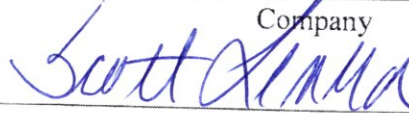
(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Total Communications, Inc.

Company



Authorized Signature

February 28, 2019

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

☐ **Term Contract**

Initial Contract Term: **Initial Contract Term:** This Contract becomes effective on _____ and extends for a period of _____ year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to _____ successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

☐ **Alternate Renewal Term** – This contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

☐ **Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

☐ **Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for _____ year(s) thereafter.

☒ **One Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

☐ **Other:** See attached.

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

☐ **Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

☐ **Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

☐ **Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

☒ **One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.


☐ **BID BOND (Construction Only):** Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

☐ **PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract. The performance bond must be received by the Purchasing Division prior to Contract award.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Scott Lennon, President
(Name, Title)
Scott Lennon, President
(Printed Name and Title)
333 Burnham Rd., E. Hartford, CT 06108
(Address)
860-622-4010 860-528-1904
(Phone Number) / (Fax Number)
scottlennon@totalcomm.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Total Communications, Inc
(Company)

(Authorized Signature) (Representative Name, Title)

Scott Lennon, President
(Printed Name and Title of Authorized Representative)

March 4, 2019
(Date)

860-622-4010 860-528-1904
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Total Communications, Inc.

Authorized Signature: [Signature] Date: March 4, 2019

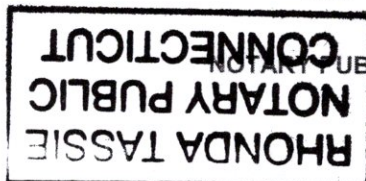
State of Connecticut

County of Hartford, to-wit: EN ST HARTFORD

Taken, subscribed, and sworn to before me this 4th day of March, 2019.

My Commission expires 3/31, 2021

AFFIX SEAL HERE



[Signature]
Purchasing Affidavit (Revised 01/19/2018)

REQUEST FOR QUOTATION
Cisco Nexus 7000 Series Supervisor 2 Module - Control Process, or Equal

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Office of Technology to establish a contract for the one-time purchase of Cisco Nexus 7000 Series Supervisor 2 Module – Control Processor, or Equal.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item”** means Cisco Nexus 7000 Series Supervisor 2 Module – Control Processor, or Equal as more fully described by these specifications.
 - 2.2 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

3. GENERAL REQUIREMENTS:

- 3.1 **Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below. Equipment is to go inside of the existing, agency-owned Cisco Nexus 7010 Chassis Switch, this is not standalone equipment and will assume the warranty of the Chassis Switch. If providing an or equal product, vendor must provide proof that or equal product will not void Cisco, SMARTNet Support.

3.1.1 Contract Item #1 – Cisco Nexus 7000 Series Supervisor 2 Module – Control Processor, (Manufacturers Part Number: N7K-SUP2-RF) or Equal

3.1.1.1 The Vendor must provide a quantity of two (2) Cisco Nexus 7000 Series Supervisor 2 Module – Control Processor, (Manufacturers Part Number: N7K-SUP2-RF) or Equal.

3.1.1.2 The Vendor must provide a Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, or Equal with the following specifications:

REQUEST FOR QUOTATION
Cisco Nexus 7000 Series Supervisor 2 Module - Control Process, or Equal

- 3.1.1.2.1** Must have a processor clock speed of a minimum of 2.13 GHz
- 3.1.1.2.2** Must have a minimum quantity of one (1) Intel Xeon processor (or Equal) installed.
- 3.1.1.2.3** Must have a USB Flash Drive with a minimum quantity of 8GB.
- 3.1.1.3** The Vendor must provide a Cisco Nexus 7000 Series Supervisor 2 Module - Control Processor, or Equal, that is a Cisco Certified Remanufactured hardware, is fully licensed, and is eligible for Cisco Services and SMARTNet Support.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by providing unit price on wvOASIS pricing section. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Pricing Example:

<u>Unit Cost</u>	<u>X</u>	<u>Quantity</u>	<u>=</u>	<u>Total Cost</u>
\$15,000	X	2	=	\$30,000

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.