



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 509433

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000017465

Legal Name: TJR PROCUREMENT LLC

Alias/DBA:

Total Bid: \$26,859.28

Response Date: 12/11/2018

Response Time: 11:28

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC1900000005

Published Date: 11/26/18

Close Date: 12/11/18

Close Time: 13:30

Status: Closed

Solicitation Description: SMARTNet Total Care for Core Routers (OT19042)

Total of Header Attachments: 3

Apply Default Values to Commodity Lines

View Procurement Folder



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 509433

Solicitation Description : SMARTNet Total Care for Core Routers (OT19042)

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-12-11 13:30:00	SR 0210 ESR12111800000002741	1

VENDOR
VS0000017465 TJR PROCUREMENT LLC

Solicitation Number: CRFQ 0210 ISC1900000005

Total Bid : \$26,859.28 **Response Date:** 2018-12-11 **Response Time:** 11:28:29

Comments:

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature on File	FEIN #	DATE
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Contract Item #1: Cisco SMARTNet 8x5x4 or Equal	1.00000	LS	\$6,284.320000	\$6,284.32

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal 3.1.1.1 The Vendor must provide a quantity of fourteen (14) licenses of Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	--

Comments: Unit price is for 14 licenses

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Contract Item #2: Cisco SMARTNet 8x5xNBD or Equal	1.00000	LS	\$430.500000	\$430.50

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.2 Contract Item #2: Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal 3.1.2.1 The Vendor must provide a quantity of one (1) license of Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Opt Renewal Y2: Contract Item #1: SMARTNet 8x5x4 or Equal	1.00000	LS	\$6,284.320000	\$6,284.32

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal 3.1.1.1 The Vendor must provide a quantity of fourteen (14) licenses of Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	--

Comments: Unit price is for 14 licenses

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Opt Renewal Y2: Contract Item #2: SMARTNet 8x5xNBD or Equal	1.00000	LS	\$430.500000	\$430.50

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.2 Contract Item #2: Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal 3.1.2.1 The Vendor must provide a quantity of one (1) license of Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Opt Renewal Y3: Contract Item #1: SMARTNet 8x5x4 or Equal	1.00000	LS	\$6,284.320000	\$6,284.32

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal 3.1.1.1 The Vendor must provide a quantity of fourteen (14) licenses of Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	--

Comments: Unit price is for 14 licenses

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Opt Renewal Y3: Contract Item #2: SMARTNet 8x5xNBD or Equal	1.00000	LS	\$430.500000	\$430.50

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.2 Contract Item #2: Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal 3.1.2.1 The Vendor must provide a quantity of one (1) license of Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Opt Renewal Y4: Contract Item #1: SMARTNet 8x5x4 or Equal	1.00000	LS	\$6,284.320000	\$6,284.32

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal 3.1.1.1 The Vendor must provide a quantity of fourteen (14) licenses of Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	--

Comments: Unit price is for 14 licenses

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Opt Renewal Y4: Contract Item #2: SMARTNet 8x5xNBD or Equal	1.00000	LS	\$430.500000	\$430.50

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	3.1.2 Contract Item #2: Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal 3.1.2.1 The Vendor must provide a quantity of one (1) license of Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers
-------------------------------	---



TJR Global
 3049 Cleveland Ave; Bldg 215
 Fort Myers, FL 33901-7002
 Phone - 813-574-2200
 Email - rachael@tjrglobal.com

QUOTATION

Account #
Quote # 1289641
Date 27-Nov-18
Page 1

State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington ST E
 Charleston, WV 25305

Terms See Credit Dept
Ship Via UPS Ground
FOB TJR
Reference #
Contact Jessica Chambers
Phone # 304-558-0246

Salesperson Rachael Elise

Ln #	Item # / Customer Item # Description	Mfg / DC	Ship Date Request Date	Quantity	Unit Price	Ext Price
1	A+SNTE-3945VSEC	A+CARE	11/27/18	1	6,284.32000	6,284.32
Contract Item #1: A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC Fourteen (14) licenses of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List..						
2	A+SNT-2921VSEC	A+CARE	11/27/18	1	430.50000	430.50
Contract Item #2: A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC One (1) license of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List.						
3	A+SNTE-3945VSEC	A+CARE	11/27/18	1	6,284.32000	6,284.32
Opt Renewal Y2: Contract Item #1: A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC Fourteen (14) licenses of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List..						
4	A+SNT-2921VSEC	A+CARE	11/27/18	1	430.50000	430.50
Opt Renewal Y2: Contract Item #2: Contract Item #2: A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC One (1) license of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List.						



TJR Global
 3049 Cleveland Ave; Bldg 215
 Fort Myers, FL 33901-7002
 Phone - 813-574-2200
 Email - rachael@tjrglobal.com

QUOTATION

Account #
Quote # 1289641
Date 27-Nov-18
Page 2

State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington ST E
 Charleston, WV 25305

Terms See Credit Dept
Ship Via UPS Ground
FOB TJR
Reference #
Contact Jessica Chambers
Phone # 304-558-0246

Salesperson Rachael Elise

Ln #	Item # / Customer Item # Description	Mfg / DC	Ship Date Request Date	Quantity	Unit Price	Ext Price
5	A+SNT-3945VSEC	A+CARE	11/27/18	1	6,284.32000	6,284.32

Opt Renewal Y3: Contract Item #1:

A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC

Fourteen (14) licenses of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List..

6	A+SNT-2921VSEC	A+CARE	11/27/18	1	430.50000	430.50
---	----------------	--------	----------	---	-----------	--------

Opt Renewal Y3: Contract Item #2:

Contract Item #2: A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC

One (1) license of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List.

7	A+SNT-3945VSEC	A+CARE	11/27/18	1	6,284.32000	6,284.32
---	----------------	--------	----------	---	-------------	----------

Opt Renewal Y4: Contract Item #1:

A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC

Fourteen (14) licenses of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List..

8	A+SNT-2921VSEC	A+CARE	11/27/18	1	430.50000	430.50
---	----------------	--------	----------	---	-----------	--------

Opt Renewal Y4: Contract Item #2:

Contract Item #2: A+ Care Extended Service Agreement equal to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC

One (1) license of A+Care Warranty equivalent to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC for the Cisco Agency-owned equipment listed on Exhibit A - Cisco Core Routers Equipment List.

QUOTE VALID FOR 7 DAY(S)

 Authorized Signature



TJR Global
 3049 Cleveland Ave; Bldg 215
 Fort Myers, FL 33901-7002
 Phone - 813-574-2200
 Email - rachael@tjrglobal.com

QUOTATION

Account #
Quote # 1289641
Date 27-Nov-18
Page 3

State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington ST E
 Charleston, WV 25305

Terms See Credit Dept
Ship Via UPS Ground
FOB TJR
Reference #
Contact Jessica Chambers
Phone # 304-558-0246

Salesperson Rachael Elise

Item # / Customer Item # Ln # Description	Mfg / DC	Ship Date Request Date	Quantity	Unit Price	Ext Price
			Subtotal:		26,859.28
			Order Total:		26,859.28

QUOTE VALID FOR 7 DAY(S)

 Authorized Signature



Attn: Bid Clerk
Department of Administration
Purchasing Division
2019 Washington St E
Charleston, WV 25035

Quote 1289641 - Technical Bid

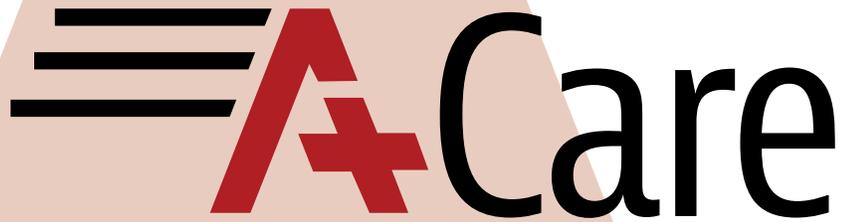
Contract Item #1 Extended Service Agreement – A+Care warranty service equal to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC

- Includes a quantity of fourteen (14) licenses of A+Care warranty service equal to Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC, for the Cisco Agency-owned equipment listed on Exhibit A – Cisco Core Routers Equipment List.
- Provide coverage for all Cisco hardware listed in on Exhibit A – Cisco Core Routers Equipment List for a minimum of 12 months from date of award.
- Register all Cisco hardware listed on Exhibit A – Cisco Core Routers Equipment List with A+Care warranty service.
- Provide WVOT staff direct access to the Cisco Technical Assistance Center (TAC) to facilitate opening support cases on all covered hardware.
- Provide WVOT staff 24-hour direct access to Cisco’s knowledge library and support tools.
- Register WVOT staff as administrators of the contract(s) in Cisco’s Service Access Management Tool. Cisco Connect Online (CCO) IDs to be provided at the time of award.
- Replace hardware within 4 hours on Cisco equipment covered by A+Care warranty service 8x5x4.
- Ship a required replacement within a maximum of 4 hours after failure to resolve technical issues using telephone support
- Replacement parts will be received between the hours of 9:00AM to 5:00PM, Monday through Friday excluding state and federal holidays and weekends
- All replacement hardware will be new or functional at the same level as new
- Should a line item be deemed unrepairable and need to be replaced, a formal notification via a change order issued by Purchasing Division will be initiated by the Agency to capture changes in equipment via formal memo. Maintenance subscription and coverage will be transferred to any item replaced through A+Care’s warranty service.
- Bid includes cost of optional Annual renewals for years 2, 3, and 4 to be initiated on agency request authorized under the authority of the purchasing division.



Contract Item #2 Extended Service Agreement – A+Care warranty service equal to Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC

- Includes a quantity of one (1) license of Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC, for the Cisco Agency-owned equipment listed on Exhibit A – Cisco Core Routers Equipment List.
- Provide coverage for all Cisco hardware listed in on Exhibit A – Cisco Core Routers Equipment List for a minimum of 12 months from date of award.
- Register all Cisco hardware listed on Exhibit A – Cisco Core Routers Equipment List with A+Care warranty service.
- Provide WVOT staff direct access to the Cisco Technical Assistance Center (TAC) to facilitate opening support cases on all covered hardware.
- Provide WVOT staff 24-hour direct access to Cisco’s knowledge library and support tools.
- Register WVOT staff as administrators of the contract(s) in Cisco’s Service Access Management Tool. Cisco Connect Online (CCO) IDs to be provided at the time of award.
- Replace hardware by Next-Business-Day (NBD) on Cisco equipment covered A+Care warranty service 8x5xNBD.
- Ship a replacement within a maximum of 24 hours (Next Business Day) after failure to resolve technical issues using telephone support. The replacement items will be shipped before the close of the next business day.
- Replacement parts will be received between the hours of 9:00AM to 5:00PM Eastern Standard Time, Monday through Friday excluding state and federal holidays and weekends.
- All replacement hardware will be new or functional at the same level as new.
- Should a line item be deemed unrepairable and need to be replaced, a formal notification via a change order issued by Purchasing Division will be initiated by the Agency to capture changes in equipment via formal memo. Maintenance subscription and coverage will be transferred to any item replaced through A+Care’s warranty service.
- Bid includes cost of optional Annual renewals for years 2, 3, and 4 to be initiated on agency request authorized under the authority of the purchasing division.



Cost Effective Network Hardware Maintenance

Third Party Maintenance is the key to achieving cost saving benefits across a diverse set of products including Cisco, Juniper, Brocade and Avaya network hardware devices and phones. As a second line of defense along with manufacturer warranty, A+ Care can save an average of 60% off from OEM support list prices. Based on location and product type, the savings could even be greater.

What is important when considering A+Care over an OEM maintenance contract?

The decision is simple...

How much are you spending now and could you better allocate the funds saved by switching to A+Care?

Services

Servers

Blades

Network

Storage

Wireless

OUR 24X7X365 SMART DESK OFFERS:

HELP DESK & TIER 4 BACKLINE

Smart NOC, 3 Shifts, First Responders, Rapid Escalation to Tier 4, Smart Engineers, 24x7x365

PARTS LOGISTICS

Smart Logistics, Access to World Class Parts, Logistics, 24x7x365

ON-SITE FIELD ENGINEER

Smart Hands Team, Trained Skilled FE's, Across the US, 24x7x365

IN-HOUSE CISCO CAPABILITIES

Tier 4 Engineering Team holds many certs including:

- CCIE Cisco Certified Internetworking Expert
- CCIE -R/S Cisco Certified Internetworking Expert Routing and Switching
- CCDE Cisco Certified Design Expert

Save with A+Care

