



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 375906

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 1600

Vendor ID: 

SO Doc ID: SOS1800000005

Legal Name: PLANET TECHNOLOGIES INC


Published Date: 11/29/17

Alias/DBA:

Close Date: 12/5/17

Total Bid: \$59,000.00

Close Time: 13:30

Response Date: 

Status: Closed

Response Time:

Solicitation Description:

Total of Header Attachments: 1

Apply Default Values to Commodity Lines

View Procurement Folder

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Technical assistance in moving Lync 2010 Skype for Business	1.00000	LS	\$59,000.000000	\$59,000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description : Vendor should provide a lump sum price to perform all services listed in the specifications, hereto attached.

Comments: Planet anticipates this project will be completed in 6 work weeks depending on timing at the kick-off meeting.

Lync to Skype

Prepared for The West Virginia Secretary of State



Steven Winter
Vice-President
swinter@go-planet.com

Planet Technologies, Inc.
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Fx (301) 721-0189
www.go-planet.com

All information contained in this document is Planet Technologies, Inc. Proprietary and is limited to distribution between Planet Technologies, Inc., and The State of West Virginia.

Planet Technologies Background and Organizational Structure

Microsoft Award Winning Partner

As six time Microsoft Federal Partner of the Year and seven time Microsoft State and Local Government Partner of the Year, Planet Technologies has established itself as the premier Microsoft consulting firm for government customers across the United States.

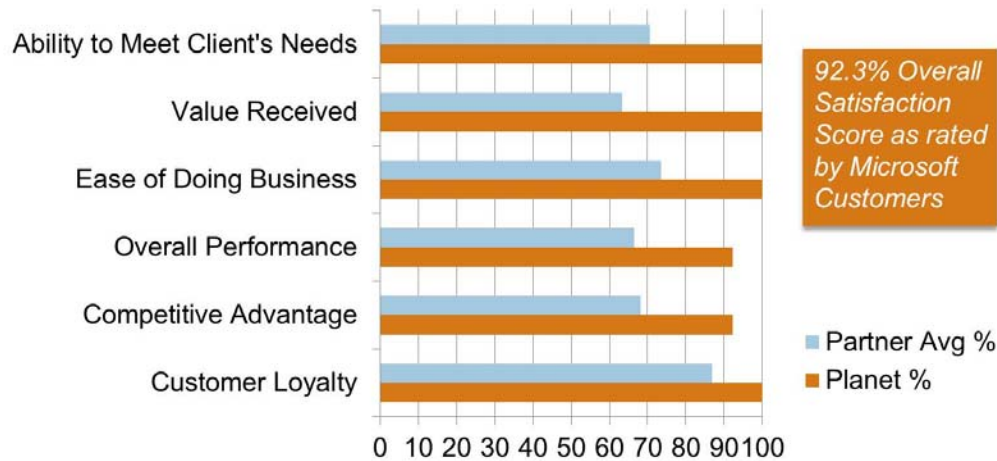
Since the introduction of the Microsoft Office 365 *Cloud* Partner of the Year award in 2014, Planet Technologies has swept the competition, being awarded the Microsoft State and Local Government Office 365 *Cloud* Partner of the Year award for all four consecutive years. It is a privilege to be recognized for our expertise in helping architect and support organizations to move to the cloud. Customers include the Department of Energy, the City of Chicago, Department of Labor, Health and Human Services, City of Los Angeles, and over 400 other government organizations in providing both Microsoft cloud strategy and transition to Microsoft Office 365 and Azure.



As a Planet client, you are working with the best and brightest Microsoft consultants in the industry, and with a company that has a highly unique relationship with Microsoft Corporation and 20 years of experience, you can trust that we know your business.

Strong Customer Service – Exceeding Client Expectations

In Microsoft's most recent independent customer satisfaction survey that is conducted for Microsoft Partners across the United States, Planet exceeded national averages by over 20% in almost all categories.



“We will continue to work with Planet because they work within our budget, consistently hit project deadlines and build the knowledge base of our consulting team – they deliver real value.” – Tony Parziale, CIO, Palm Beach State College

The Microsoft Experts

Planet is regularly selected by Microsoft to evaluate new product releases as part of their Early Adopter Programs (EAP) and Technical Adopter Programs (TAP). Our experts are called upon by Microsoft to assist in the creation of future Microsoft competency tests, are published authors for Microsoft Press, and

Microsoft's Leading Services Company

Experts in cloud strategy, cloud security and deployment. An Office 365 and Microsoft Cloud Partner of the Year. Supported over 3,000,000 satisfied users and growing!

regularly speak around the world for Microsoft on their products. Moreover, we regularly support large internal projects for Microsoft internally as well as supporting a number of their largest worldwide clients in the areas of development, infrastructure and collaboration.

Microsoft Competencies and Certifications

Gold Collaboration and Content	Gold Windows and Devices
Gold Cloud Platform	Silver Identity and Access
Gold Cloud Productivity	Silver Communications
Gold Hosting	Silver Messaging
Gold Enterprise Mobility Management	Silver Midmarket Solution Provider
Gold Customer Relationship Management	

Our staff of over 150 Microsoft consultants includes:

- ✓ *Microsoft Certified Masters*
- ✓ *Microsoft MVPs*
- ✓ *Microsoft Certified Trainers*
- ✓ *Microsoft Rangers*
- ✓ *Microsoft Press published authors*



A Microsoft National Systems Integrator

“Rock stars of the Microsoft Community”

Since 2008, each year Microsoft has selected Planet Technologies as one of only 33 Microsoft National Systems Integrator (NSI) partners in the United States. Redmond Channel Partner News published an article entitled, “Microsoft Partners, Meet the NSI’s” which discussed the access that Microsoft NSI partners have to Microsoft Corporation and how they we are *“on the forefront of product initiatives”* and *“rock stars of the Microsoft community”*. As an NSI, Planet regularly participates in product training alongside Microsoft employees, and can offer many exclusive funding programs to our clients. Microsoft NSI partners receive greater alignment and engagement of Microsoft field resources, collaborative marketing efforts, deeper product team engagement and executive sponsorship - giving us an insider’s view of the latest Microsoft strategy and solutions. It puts both Planet and our customers in the best position.

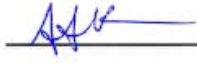
“Planet Technologies consistently demonstrates value to Microsoft clients. They are a partner in every sense of the word both to Microsoft and to our clients. I view them as an extension of the Microsoft team.” – Vince Menzione, Microsoft General Manager of US Public Sector Partner Organization and Strategy

Planet At A Glance

Planet Technologies

Address:	20400 Observation Dr, Ste 107, Germantown, MD 20876
Branch Locations:	Denver, CO; Dallas, TX; Redmond, WA; Chicago, IL; Harrisburg, PA; Sacramento, CA
Phone / Fax:	(301) 721-0100 / (301) 721-0189
Website:	www.go-planet.com
Date Established:	1998
Type of Ownership	Corporation
GSA Schedule:	GS-35F-0360J
Type:	Small Business
DUNS:	01-302-0685

CRFQ SOS1800000005 - Pricing Page

Item #	Description	Quantity	Unit Price	Extended Price
4.1	Technical assistance in Moving Lync 2010 to Skype for Business in the Cloud. We have an Instant Messaging, Presence, Unified Messaging, Audio Conferencing, Skype meetings, Desktop Sharing, Federation, Mobile - all features of the existing Lync 2010 system.	1 Lump Sum Price for all services	\$ 59,000	\$ 59,000
Failure to use this form may result in disqualification.			Overall Total Cost:	\$ 59,000
Bidder / Vendor Information:				
Name: Planet Technologies, Inc. _____ Address: 20400 Observation Drive Suite 107 _____ Germantown, MD 20876 _____ Phone #: (301) 721-0100 _____ Email Address: swinter@go-planet.com _____ Authorized Signature:  _____				
Contact Coordinator Information:				
Name: Steven Winter _____ Address: 20400 Observation Drive Suite 107 _____ Germantown, MD 20876 _____ Phone #: 301 721-0100 _____ Email Address: swinter@go-planet.com _____				

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.



(Name, Title)
Steven Winter, Vice President

(Printed Name and Title)
20400 Observation Drive Suite 107 Germantown, MD 20876

(Address)
301 721-0100 301-721-0189 FAX

(Phone Number) / (Fax Number)
swinter@go-planet.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Planet Technologies, Inc.

(Company)


(Authorized Signature) (Representative Name, Title)
Steven Winter, Vice President

(Printed Name and Title of Authorized Representative)
12/5/2017

(Date)
301 721-0100

(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL OTHER CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Planet Technologies, Inc.

Authorized Signature: [Signature] Date: 12-4-17

State of Maryland

County of Montgomery to-wit:

Taken, subscribed, and sworn to before me this 4th day of December, 2017

My Commission expires December 13, 2020

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 07/07/2017)



State of West Virginia
VENDOR PREFERENCE CERTIFICATE


Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; or,
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Planet Technologies, Inc. Signed: 
Date: 12/5/2017 Title: Vice President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Contracting Business Entity: Planet Technologies, Inc. Address: 20400 Observation Drive
Suite 107

Authorized Agent: _____ Address: Germantown, MD 20876

Contract Number: CRFQ SOS180000005 Contract Description: Moving Lync to Skype on the Cloud

Governmental agency awarding contract: Secretary of State

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary)

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

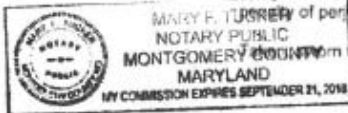
Check here if none, otherwise list entity/individual names below

Signature: [Signature] Date Signed: 12/5/17

Notary Verification

State of Maryland County of Montgomery

I, Mary Tucker, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.



to and subscribed before me this 5th day of December, 2017

[Signature]
Notary Public's Signature

To be completed by State Agency:
Date Received by State Agency: _____
Date submitted to Ethics Commission: _____
Governmental agency submitting Disclosure: _____