

Exhibit A

Pricing Sheet

CRFQ 0803 DOT1700000086

Item Number	Estimated Quantity	Unit of Measure	Description	Unit Price Each	Total
1	20	Each	One complete unit: Hydraulic Compact Excavator	\$ 55,945.00	\$ 1,118,900.00
Grand Total				\$	1,118,900.00

Vendor shall list the year, make, and model of the unit being bid:

Year: 2017

Make: Kobelco

Model: SK55SRX-6E

BID RECEIVED LATE
Buyer *Mark Cox*
Witness *April E. Battle*
DISQUALIFIED

08/16/17 13:31:36
MO Purchasing Division



Anderson
EQUIPMENT COMPANY

www.andersonequip.com

EQUIPMENT QUOTE

Corporate Office - Pittsburgh, PA

1000 WASHINGTON PIKE, BRIDGEVILLE, PA 15017 • 412-343-2300

Affiliate Locations

PA	NY	NH	ME
Clarion 814 226-4100	Albany 518 785-4500	Lancaster 603 788-5591	Bangor 207 942-0177
Clearfield 814 765-5311	Buffalo 716 877-1992	Manchester 603 627-7696	Gorham 207 591-5482
Somerset 814 443-2867	Endicott 807 748-3400		
<u>WV</u>	Olean 716 372-8822	<u>VT</u>	
Charleston 304 758-2800	Rochester 585 334-6770	East Montpelier 802 223-9689	
Fairmont 304 368-3075	Syracuse 315 463-8673		
	Watertown 315 788-5512		

16 August
2017

WV DEPARTMENT OF HIGHWAYS
DIST 2
CREDIT CARD
CHARLESTON, WV 25301
ATTENTION: Mark Adkins
REF QUOTE#: 41170546 Rev:0

Dear Mark,

We are pleased to quote the following for your consideration.

KOBELCO-SK55SRX-6E

\$44,828.00

- KOBELCO SK55SRX-6E COMPACT EXCAVATOR
- POWERED BY A YANMAR 4TNV88C-PYB 4 CYLINDER, 39.8 HP @ 2400 RPM DIESEL ENGINE, DIRECT INJECTION, WATER COOLED, TIER IV COMPLIANT
- FOPS/ROPS CAB WITH AIR CONDITIONING, AM/FM RADIO, REARVIEW MIRROR, WORK LIGHTS
 - 6'5" 2-WAY DOZER BLADE
 - THUMB BRACKET
 - HAND CONTROL PATTERN CHANGER
- AUXILIARY NIBBLER/BREAKER HYDRAULICS WITH 15 GPM AND PROPORTIONAL JOYSTICK CONTROL
 - ADDITIONAL COUNTERWEIGHT
 - 15.7" RUBBER TRACKS
 - STANDARD BOOM
 - 5'5" STANDARD ARM

WARRANTY: STANDARD MANUFACTURER'S WARRANTY - STANDARD WARRANTY IS THREE (3) YEARS OR 3000 HOURS.

!!!SAVE MONEY!!!

ASK ABOUT ADDING AN ANDERSON PM AGREEMENT: 2000 HOURS FOR \$4,532 OR JUST \$2.27 PER HOUR WITH MINIMUM INTERVAL OF 500 HOURS. OTHER TERMS AVAILABLE.

Your COMPLETE Equipment Solution

WV DEPARTMENT OF HIGHWAYS
 REF QUOTE#: 41170546 Rev:0
 Page 2 of 3

ANDERSON EQUIPMENT COMPANY

- | | |
|--|--------------------------|
| <p>HELAC-PT-7</p> <ul style="list-style-type: none"> • HELAC MODEL PT-7 POWERTILT SWING COUPLER <ul style="list-style-type: none"> • 180 DEGREES TILT • 320# • REQUIRES 1.5 TO 3 GPM/MAXIMUM 3750 PSI CIRCUIT PRESSURE • FOR USE ON A KOBELCO SK55SRX-6 COMPACT EXCAVATOR <ul style="list-style-type: none"> • COMPLETE WITH A SET OF INSTALLATION PINS | <p>\$6,407.00</p> |
| <p>WERK-BRAU-SK55S24-023</p> <ul style="list-style-type: none"> • WERK BRAU 15MNH24 24" 6.3 CU. FT. HD BUCKET WITH (5) ESCO V17TYL TEETH <ul style="list-style-type: none"> • 338# • FOR USE ON A KOBELCO SK55SRX-6E COMPACT EXCAVATOR | <p>\$988.00</p> |
| <p>WERK-BRAU 42" 7.40 CU FT DITCHING BKT</p> <ul style="list-style-type: none"> • WERK BRAU 1MNDCG42 42" 7.40 CU. FT. DITCH CLEANING BUCKET WITH <ul style="list-style-type: none"> • 5/8" X 6" BOLT-ON EDGE • 296# • FOR USE ON A KOBELCO SK55SRX-6 COMPACT EXCAVATOR • COMPLETE WITH A SET OF BP-45MM BUCKET PINS | <p>\$1,288.00</p> |
| <p>WERK-BRAU-EZG1MT-2H SK55</p> <ul style="list-style-type: none"> • WERK-BRAU HYDRAULIC MULTI-TINED THUMB MODEL EZG1MT-2H | <p>\$2,434.00</p> |

Your COMPLETE Equipment Solution

WV DEPARTMENT OF HIGHWAYS
REF QUOTE#: 41170546 Rev:0
Page 3 of 3

ANDERSON EQUIPMENT COMPANY

- MAIN PIN MOUNT
- 120 DEGREE STANDARD ROTATION
- 2 SERRATED TINES
- 200#
- FOR USE ON A KOBELCO SK55SRX-6E COMPACT EXCAVATOR WITH WERK BRAU 15MNHD BUCKETS

TOTAL BEFORE TAX: \$55,945.00

Prices Quoted are F.O.B. Charleston, WV

Thank you for the opportunity to quote.

Sincerely,

ANDERSON EQUIPMENT COMPANY

BRADLEY COLEMAN
304 669-6458

This quote is good for 30 days from above quote date. The terms of this agreement will not be binding until accepted in writing by a duly appointed manager of Anderson Equipment Company. Quoted prices are only for items listed above and do not include miscellaneous charges such as freight unless otherwise noted. This quote is subject to Anderson Equipment Company's current Sales Terms and Conditions which can be furnished upon request. Applicable Sales Tax will be added unless an Exemption Certificate is furnished.

Your COMPLETE Equipment Solution

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or,**
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or,**

4. Application is made for 5% vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Anderson Equipment Co.

Signed: [Signature]

Date: 8-16-17

Title: Sales Representative

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Anderson Equipment Company

Authorized Signatory: [Signature] Date: 8-16-17

State of West Virginia

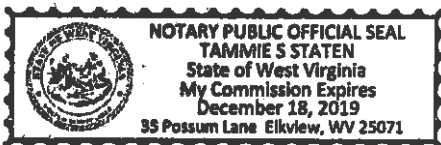
County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 16th day of August, 2017.

My Commission expires December 18, 2019.

AFFIX SEAL HERE

NOTARY PUBLIC Tammie S. Staten



Purchasing Affidavit (Revised 08/01/2015)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ 0803 DOT1700000086

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

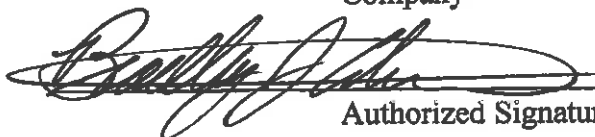
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Anderson Equipment Co.
Company


Authorized Signature

8-16-17
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

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Company

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8/16/17
Date

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KOBELCO

SK45SRX-6E/SK55SRX-6E

**MINI
EXCAVATORS**

**SK45SRX
SK55SRX**



**DRIVEN BY
PASSION**