



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 2

List View

### General Information

Contact

Default Values

Discount


Document Information

Procurement Folder: 438135

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0705

Vendor ID: 000000230321 

SO Doc ID: LOT1800000014

Legal Name: ZONES INC

Published Date: 4/27/18

Alias/DBA:

Close Date: 5/9/18

Total Bid: \$42,072.09

Close Time: 13:30

Response Date: 05/08/2018 

Status: Closed

Response Time: 14:30

Solicitation Description: ADDENDUM NO. 1 - MAINTENANCE & SUPPORT

Total of Header Attachments: 2

Apply Default Values to Commodity Lines

View Procurement Folder



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 438135

**Solicitation Description :** ADDENDUM NO. 1 - MAINTENANCE & SUPPORT FOR EMC PRODUCTS

**Proc Type :** Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-05-09 13:30:00	SR      0705 ESR05081800000005076	1

<b>VENDOR</b>
000000230321 ZONES INC

**Solicitation Number:** CRFQ 0705      LOT1800000014

**Total Bid :** \$42,072.09      **Response Date:** 2018-05-08      **Response Time:** 14:30:19

**Comments:** Please forward all questions to [khalid.muhammad@zones.com](mailto:khalid.muhammad@zones.com)

**FOR INFORMATION CONTACT THE BUYER**  
 Michelle L Childers  
 (304) 558-2063  
[michelle.l.childers@wv.gov](mailto:michelle.l.childers@wv.gov)

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	MAIINTENANCE & SUPPORT FOR EMC PRODUCTS				\$42,072.09

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** REFERENCE EXHIBIT A PRICING PAGE  
 MAINTENANCE & SUPPORT FOR EMC PRODUCTS PER ATTACHED SPECIFICATIONS

**Comments:** Please see attached Zones response for details, Quoting only 1 year pricing



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 21 – Info Technology

Proc Folder: 438135  
 Doc Description: ADDENDUM NO. 1 - MAINTENANCE & SUPPORT FOR EMC PRODUCTS  
 Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2018-04-27	2018-05-09 13:30:00	CRFQ 0705 LOT1800000014	2

**BID RECEIVING LOCATION**  
 BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**  
 Vendor Name, Address and Telephone Number:

**FOR INFORMATION CONTACT THE BUYER**  
 Michelle L Childers  
 (304) 558-2063  
 michelle.l.childers@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

**ADDENDUM**

Addendum No. 1 issued to publish vendor questions and agency answers.

End of Addendum  
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**Request for Quotation**

The West Virginia Purchasing Division is soliciting bids on behalf of WEST VIRGINIA LOTTERY to establish a contract for the purchase of services related to Maintenance and Support, of Agency Owned and licensed EMC products. No new hardware or software will be provided as a result of this procurement, the services will be limited to applying corrective maintenance as well as implementation of any feature upgrades that are available only to currently licensed users. This procurement also provides hardware support for the installed EMC hardware.

INVOICE TO		SHIP TO	
ACCOUNTS PAYABLE		PURCHASING	
LOTTERY		LOTTERY	
PO BOX 2067		900 PENNSYLVANIA AVE	
CHARLESTON	WV25327-2067	CHARLESTON	WV 25302
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	MAIINTENANCE & SUPPORT FOR EMC PRODUCTS				

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :**  
 REFERENCE EXHIBIT A PRICING PAGE  
 MAINTENANCE & SUPPORT FOR EMC PRODUCTS PER ATTACHED SPECIFICATIONS

**SOLICITATION NUMBER: CRFQ LOT1800000014**

**Addendum Number: 01**

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The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

This addendum is issued to modify the solicitation per the attached documentation and the following:

1. To publish the vendor questions and agency answers.

No other changes.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A



EMC MAINTENANCE & SUPPORT  
CRFQ LOT1800000014  
Vendor Questions and Agency Answer

Q1) Inventory of drives (size, speed, quantity) of both VNX systems

A1) SATA Flash: (5) X 200GB each location  
SAS: (35) X 300 GB 15K at each location  
(31) X 600 GB 15k at each location

Q2) Are there any expansion shelves on either Data Domain system? If so, what model?

A2) No

Q3) How many nodes in each centera cluster?

A3) 4

Q4) Inventory of drives (size, speed, quantity) in each node?

A4) (4) 1 TB Drives per node

Q5) Is 3rd party support acceptable?

A5) All support and warranty must come directly from EMC.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.:**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Zones, Inc.

\_\_\_\_\_  
Company

  
\_\_\_\_\_  
Authorized Signature

5/8/2018

\_\_\_\_\_  
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

Line	Contract Number	Service SKU	Service SKU Description	Covered SKU	Covered SKU Description	Serial Number	QTY	EOSL	Service Start Date	Service End Date	# of Days	Unit Price	Price Ext
1	64319649BR	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	DD670-12TB	SYSTEM; DD670; 12TB; NFS; CIFS	1F40926146	1	31-MAR-19	01-JUL-18	31-MAR-19	274	\$4,351.97	\$4,351.97
2	64319649BR	EMC MAINT REN CORE-COMMPRE SW	PREMIUM SOFTWARE SUPPORT	L-BST-670	LICENSE; BOOST; DD670		1		01-JUL-18	31-MAR-19	274	\$979.19	\$979.19
3	64319649BR	EMC MAINT REN CORE-COMMPRE SW	PREMIUM SOFTWARE SUPPORT	L-REP-670	LICENSE; REPLICATOR; DD670		1		01-JUL-18	31-MAR-19	274	\$1,087.99	\$1,087.99
4	64319649BR	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	DD670-12TB	SYSTEM; DD670; 12TB; NFS; CIFS	1F40930624	1	31-MAR-19	01-JUL-18	31-MAR-19	274	\$4,351.97	\$4,351.97
5	64319649BR	EMC MAINT REN CORE-COMMPRE SW	PREMIUM SOFTWARE SUPPORT	L-BST-670	LICENSE; BOOST; DD670		1		01-JUL-18	31-MAR-19	274	\$979.19	\$979.19
6	64319649BR	EMC MAINT REN CORE-COMMPRE SW	PREMIUM SOFTWARE SUPPORT	L-REP-670	LICENSE; REPLICATOR; DD670		1		01-JUL-18	31-MAR-19	274	\$1,087.99	\$1,087.99
7	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	APM00110900356	1		01-JUL-18	30-JUN-19	365	\$2,109.50	\$2,109.50
8	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CAT6CBL100	UTP CAT6 CABLE 100 WHITE		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
9	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNRGPLLICHW	CENTERA OPEN SOURCE LICENSES(RTU)		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
10	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
11	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNRRK	40U T RACK SP POWER		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
12	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	APM00110901847	1		01-JUL-18	30-JUN-19	365	\$2,109.50	\$2,109.50
13	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CAT6CBL100	UTP CAT6 CABLE 100 WHITE		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
14	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNRGPLLICHW	CENTERA OPEN SOURCE LICENSES(RTU)		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
15	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
16	64065347H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	CNRRK	40U T RACK SP POWER		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
17	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	APM00112904529	1		01-JUL-18	30-JUN-19	365	\$1,569.83	\$1,569.83
18	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	FLV3VS6F-200	200GB FST CACHE FL5H 15X3.5IN DPE/DAE		5		01-JUL-18	30-JUN-19	365	\$456.96	\$2,284.80
19	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	V3-VS15-300	300GB 15K SAS DISK DRIVE		35		01-JUL-18	30-JUN-19	365	\$67.70	\$2,369.50
20	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	V3-VS15-600	600GB 15K SAS DISK DRIVE		31		01-JUL-18	30-JUN-19	365	\$106.99	\$3,316.69
21	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK		4		01-JUL-18	30-JUN-19	365	\$237.75	\$951.00
22	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	VDMXG2OPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT		2		01-JUL-18	30-JUN-19	365	\$302.22	\$604.44
23	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK		1		01-JUL-18	30-JUN-19	365	\$131.87	\$131.87
24	64279891H	EMC MAINT REN CORE-COMMPRE HW	PREMIUM HARDWARE SUPPORT	VNX5300DMM	VNX5300 ADD ON DM+FC SLIC-MINI RCK		1		01-JUL-18	30-JUN-19	365	\$151.01	\$151.01

25	64279891H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNXFCSPFS	ADDITIONAL 8 G FC SFP FOR VNX 51/53		1		01-JUL-18	30-JUN-19	365	\$40.30	\$40.30
26	64279891H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53		1		01-JUL-18	30-JUN-19	365	\$49.56	\$49.56
27	64279891H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR		1		01-JUL-18	30-JUN-19	365	\$251.85	\$251.85
28	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	APM00113001084	1		01-JUL-18	30-JUN-19	365	\$1,569.83	\$1,569.83
29	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	V3-VS15-300	300GB 15K SAS DISK DRIVE		35		01-JUL-18	30-JUN-19	365	\$67.70	\$2,369.50
30	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	V3-VS15-600	600GB 15K SAS DISK DRIVE		31		01-JUL-18	30-JUN-19	365	\$106.99	\$3,316.69
31	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE		5		01-JUL-18	30-JUN-19	365	\$456.96	\$2,284.80
32	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK		4		01-JUL-18	30-JUN-19	365	\$237.75	\$951.00
33	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VDMMXG2OPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT		2		01-JUL-18	30-JUN-19	365	\$302.22	\$604.44
34	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNX5300C52	VNX5300 2ND CONTROL STATION- EMC RACK		1		01-JUL-18	30-JUN-19	365	\$131.87	\$131.87
35	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNX5300DMM	VNX5300 ADD ON DM+FC SLIC- MINI RCK		1		01-JUL-18	30-JUN-19	365	\$151.01	\$151.01
36	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNXFCSPFS	ADDITIONAL 8 G FC SFP FOR VNX 51/53		1		01-JUL-18	30-JUN-19	365	\$40.30	\$40.30
37	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53		1		01-JUL-18	30-JUN-19	365	\$49.56	\$49.56
38	64279814H	EMC MAINT REN CORE-COMM- PRE HW	PREMIUM HARDWARE SUPPORT	VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR		1		01-JUL-18	30-JUN-19	365	\$251.85	\$251.85
39	64279814S	EMC MAINT REN CORE-COMM- PRE SW	PREMIUM SOFTWARE SUPPORT	LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	05TJAA01000096 3	1		01-JUL-18	30-JUN-19	365	\$439.69	\$439.69
40	64279814S	EMC MAINT REN CORE-COMM- PRE SW	PREMIUM SOFTWARE SUPPORT	RPS-V53	REMOTE PROTECTION SUITE FOR VNX5300	05TJFA010000683	1		01-JUL-18	30-JUN-19	365	\$1,133.40	\$1,133.40
41	64279814S	EMC MAINT REN CORE-COMM- PRE SW	PREMIUM SOFTWARE SUPPORT	BASEP-V53	BASE FILE LICENSE (CIFS/FTP) FOR VNX5300		1		01-JUL-17	30-JUN-19	730	\$0.00	\$0.00
42	64279814S	EMC MAINT REN CORE-COMM- PRE SW	PREMIUM SOFTWARE SUPPORT	456-104-615	RECOVERPOINT/SE LOC FOR VNX5400=IC		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
43	64279814S	EMC MAINT REN CORE-COMM- PRE SW	PREMIUM SOFTWARE SUPPORT	456-104-620	RECOVERPOINT/SE REM FOR VNX5400=IC		1		01-JUL-18	30-JUN-19	365	\$0.00	\$0.00
Total													\$42,072.09

Notes: Serials# NNG04110310012, NNG05113010656, NNG03112910351 and WVCARP095106524 are not valid, which is why they are not on the quote.