



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 341217

Procurement Type: Central Contract - Fixed Amt

Vendor ID:

Legal Name: FRONTIER COMMUNICATIONS

Alias/DBA:

Total Bid: \$51,248.40

Response Date:

Response Time:

SO Doc Code: CRFQ

SO Dept: 0702

SO Doc ID: TAX1800000002

Published Date: 8/2/17

Close Date: 8/17/17

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 341217

Solicitation Description : SMARTNET MAINT.FOR CISCO SWITCHES, OR EQUAL

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-08-17 13:30:00	SR 0702 ESR08171700000000650	1

VENDOR
000000199946 FRONTIER COMMUNICATIONS

Solicitation Number: CRFQ 0702 TAX1800000002

Total Bid : \$51,248.40 **Response Date:** 2017-08-17 **Response Time:** 10:52:03

Comments:

FOR INFORMATION CONTACT THE BUYER
 Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature on File	FEIN #	DATE
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	SMARTNET MAINTENANCE FOR CISCO SWITCHES AND ROUTERS	35.00000	EA	\$1,464.240000	\$51,248.40

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description :	SEE ATTACHED SPECIFICATIONS
-------------------------------	-----------------------------

Comments: See attached Pricing Page for details. Year 4 SmartNet for several items is reduced in price because of Cisco's end of support 30-NOV-2020

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
- 2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 4. **Application is made for 5% vendor preference for the reason checked:**
Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
- 5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
- 6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
- 7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Frontier Communications Corp

Signed: 

Date: June 7, 2016

Title: SVP & GM

Exhibit A - Pricing Page
SMARTnet Service or Equal

Item #	Part Number	Item Description	Serial Number	Alternate Part Number	Alternate Manufacturer and Model if bidding or equal	Unit of Measure	QTY	Unit Cost Year 1	Unit Cost Year 2	Unit Cost Year 3	Unit Cost Year 4	Extended Price
3.1.1	WS-C2960S-24PD-L	Catalyst 2960S 24 GigE PoE	FOC1624Z02H			Each	1	\$305.47	\$305.47	\$305.47	\$74.93	\$ 991.3
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANTF			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANTD			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	C2951-CME-SRST/K9	2951 UC Bundle	FTX1630AJG5			Each	1	\$907.24	\$907.24	\$907.24	\$890.10	\$ 3,611.8
3.1.1	C2951-CME-SRST/K9	2951 UC Bundle	FTX1630AHMQ			Each	1	\$907.24	\$907.24	\$907.24	\$890.10	\$ 3,611.8
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z43N			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z3ZB			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z439			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z451			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z3Z7			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU0			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU1			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU6			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU4			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU8			Each	1	\$415.55	\$415.55	\$415.55	\$407.70	\$ 1,654.4
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1646W1TN			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1630Z34C			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AG			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AB			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4M7			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4B6			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AT			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AZ			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	C2951-CME-SRST/K9	2951 UC Bundle	FTX1630AHMS			Each	1	\$907.24	\$907.24	\$907.24	\$890.10	\$ 3,611.8
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z437			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z44U			Each	1	\$211.90	\$211.90	\$211.90	\$51.98	\$ 687.7
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W475			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AJ			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4N7			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6

3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4NH			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4LS			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4B0			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4M4			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W47A			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W473			Each	1	\$417.39	\$417.39	\$417.39	\$102.38	\$ 1,354.6

Total Bid Amount

\$ 51,248.4

Bidder/Vendor Information

Name: Frontier

Address: 1500 MacCorkle Ave, SE
Charleston, WV 25396
Attn: R. Chad Stepp

304 410 5659 Phone

Phone: Email: chad.stepp@ftr.com

Email: _____

Authorized Signature: _____

Date: _____