



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 393332

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0618

Vendor ID: VS0000007998 

SO Doc ID: BVH1800000002

Legal Name: READYTECH-GO INC


Published Date: 11/29/17

Alias/DBA:

Close Date: 12/14/17

Total Bid: \$49,248.00

Close Time: 13:30

Response Date: 11/14/2017 

Status: Closed

Response Time: 17:26

Solicitation Description: ADDENDUM 1 TEMPORARY REGISTERED NURSES

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Solicitation Response

Proc Folder : 393332  
 Solicitation Description : ADDENDUM 1 TEMPORARY REGISTERED NURSES  
 Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-12-14 13:30:00	SR 0618 ESR11141700000002151	1

VENDOR
VS0000007998 READYTECH-GO INC

Solicitation Number: CRFQ 0618 BVH1800000002

Total Bid : \$49,248.00      Response Date: 2017-11-14      Response Time: 17:26:03

Comments:

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal Rink  
 (304) 558-2402  
 crystal.g.rink@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TEMPORARY REGISTERED NURSES	168.00000	HOUR	\$57.000000	\$9,576.00

Comm Code	Manufacturer	Specification	Model #
85101601			

<b>Extended Description :</b>	8:00 AM TO 4:00 PM
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	TEMPORARY REGISTERED NURSES	168.00000	HOUR	\$57.000000	\$9,576.00

Comm Code	Manufacturer	Specification	Model #
85101601			

<b>Extended Description :</b>	6:45 AM TO 3:00 PM
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	TEMPORARY REGISTERED NURSES	168.00000	HOUR	\$57.000000	\$9,576.00

Comm Code	Manufacturer	Specification	Model #
85101601			

<b>Extended Description :</b>	2:45 PM TO 11:00 PM
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	TEMPORARY REGISTERED NURSES	168.00000	HOUR	\$57.000000	\$9,576.00

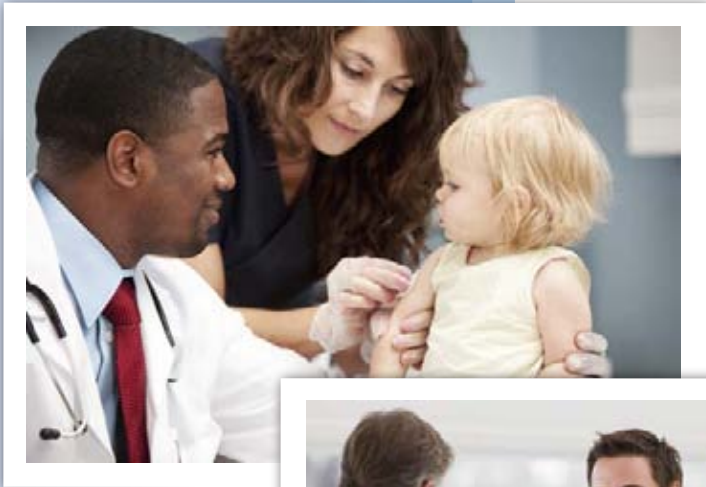
Comm Code	Manufacturer	Specification	Model #
85101601			

<b>Extended Description :</b>	10:45 PM TO 7:00 AM
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	TEMPORARY REGISTERED NURSES	192.00000	HOUR	\$57.000000	\$10,944.00

Comm Code	Manufacturer	Specification	Model #
85101601			

**Extended Description :** HOLIDAY(S) NEW YEAR'S EVE, NEW YEAR'S DAY, MEMORIAL DAY, 4TH OF JULY, LABOR DAY, THANKSGIVING DAY, CHRISTMAS EVE, CHRISTMAS DAY



People  
are our  
only  
asset.



At RTG Medical, we understand there are several choices when it comes to medical staffing and the importance placed on developing effective solutions to meet your current needs. In the past several years we have witnessed many changes within our industry, however, RTG Medical continues to remain focused on its core value that "People are our only asset." We treasure the opportunity you've provided us to build a relationship with your facility and look forward to solving these challenges together. It is my hope that we can start this relationship today with your choice to partner with RTG Medical.

Sincerely,



Charlie Janssen  
President and CEO

*"RTG Medical currently staff long term clinical assignments. All of their staff provide exceptional clinical care, and their administrative staff provide excellent customer service and are readily accessible. RTG is attentive and dependable and consistently meets JCAHO and Swedish Medical standards. I would very much recommend RTG for anyone's contracted staffing needs."*

*-Contracts Specialist, Swedish Medical Center, WA*



# Our Mission

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The mission of RTG Medical is to assist medical providers in delivering quality patient care in an efficient, effective manner. Our goal is to create successful long-term relationships, not one-time transactions, with medical professionals and providers.

Our goal will be achieved using the right mixture of professional work ethics and technology to match the highest quality medical professional available with provider job specifications.





*"My recruiter and RTG Medical are the best I have worked with in my 17 years of travel. I would highly recommend RTG to anyone looking to travel."*

**-Connie,  
Ultrasound Tech,  
Bloomington, MI**



# Company Overview & Why RTG

## Company Overview

RTG Medical is a veteran owned medical staffing agency focused on contracting travel and permanent healthcare professionals. We began operations in 2000 as ReadyTech-Go, originally headquartered in Omaha, Nebraska. The company later moved its corporate office 25 miles northwest to Fremont, Nebraska. Today, we recruit and place professionals in Nursing, Radiology, Therapy, Pharmacy and Laboratory in all 50 states. Our objective is to assist medical facilities in meeting their staffing needs with qualified, competent individuals at a fair market cost. We consider it equally important to satisfy all compliance and quality assurance demands of our clients as well as staying current on state licensing requirements. RTG is currently Joint Commission certified and remains dedicated to operating at the highest standard.

## Why RTG?

We at RTG understand that there are numerous staffing agencies you have to choose from. Let us explain why we believe RTG Medical is the right agency for you:

- **Personalized Service** – At RTG we operate using large business practices with a small, more intimate approach. We focus on establishing successful long-term relationships, not just completing transactions. Getting to know our facilities is a priority and an essential part of making the right connection.
- **Single Source Provider** – RTG recognizes that our success is measured on understanding and managing your comprehensive health care needs. We specialize in the recruitment and staffing for all healthcare settings.
- **Partnership Managers** – Our assigned managers will act as your single point of contact and ensure a streamlined, efficient approach for submission of qualified candidates to partner facilities. Their role also includes overseeing documentation compliance, quality assurance and conflict resolution.
- **Quality Assurance** - We strive to provide our clients with the most qualified candidates, and our QA program assures that each employee has the proper credentials for their position. RTG placement specialists are trained on current industry standards and all candidates are pre-qualified through competency testing and detailed reference/employment checks. Documentation and compliance checks are conducted prior to and during each assignment.
- **Fair Market Pricing** – It is our commitment to create a flexible rate structure and assist our clients in containing costs without sacrificing the quality of patient care.





*"RTG Medical and my recruiter are always available, able to find me new and exciting assignments, and resolve problems quickly when they arise. I am treated with respect and compensated fairly."*

*-Brooke, RN,  
Knoxville, TN*

# Staffing Services

## Single Source Provider

At RTG we are able to assist you in consolidating your staffing resources while continuing to manage your healthcare needs. Why settle for more when you can have less? Our specialized services provide Nursing and Allied Health professionals for a variety of settings and at a contract length of your choice. RTG is dedicated to developing effective solutions for your short and long term needs and becoming your single source provider. We are actively staffing RTG professionals in the following healthcare areas:

- Acute and Sub-Acute Facilities
- Clinics / Surgery Centers
- Skilled Nursing / Rehab
- Pharmacy
- Home Health
- Long Term Care
- VA, Federal and Indian Health Hospitals
- Mobile Services

## Primary Vendor

RTG has been successful in establishing a number of primary vendor contracts with our clients. Due to our “First Opportunity to Fill” approach, we have been able to provide preferred partnership pricing to our clients and, in turn, a long term cost saving solution. RTG is confident that we are capable of meeting the staffing demands of our facilities and continue to create incentives that display our level of commitment.

## Flexible Term Staffing

With an industry that continues to change, we understand our clients need to avoid staffing overages and respect their desire for flexible contract lengths. Our staffing plan allows you to effectively manage your staffing numbers by utilizing contracted employees on a schedule that best suits your need:

Extended Contracting-	Covering 13, 26 and up to 52 weeks
Short Term Relief-	Covering 4-8 weeks (FMLA or orientation coverage)
Per Diem / Casual-	Contracts based on day-to-day relief
Seasonal-	Covering specific times of the year (Winter or Summer)

## Permanent Placement

Whether it be a direct hire or temp-to-perm scenario, RTG is driven to provide the right employee for our clients’ long term needs. We feel that this type of staffing enables us to assist our clients in obtaining a more permanent solution for their current challenges. RTG encourages it’s professionals to consider permanent placement at all locations and takes pride when this type of partnership evolves.





*"Truly an awesome company! They are very professional and efficient in meeting my needs. I intend to continue my travel with RTG and my current recruiter!"*

*-Rommel,  
Radiation Therapist,  
Fairfield, CA*

# Commitment & Guarantee

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RTG is committed to improving the quality of patient care across the country while providing unparalleled customer service to our clients. We take pride in building our own unique business practices that have allowed us to be viewed as a company operating on honesty and integrity. In doing so, we have established loyalty among our facilities, our field professionals, and internal employees.

- RTG placement specialists average 5 years of industry experience
- The RTG management team collectively has over 40 years of industry experience
- Our assignment completion rate is 90%, with many assignments converting into extended contracts

At RTG, we guarantee a client focused approach along with an unmatched responsiveness to your every need. Through the creativity of our management team and the dedicated efforts in training and educating our placement specialists, we will continue providing our clients with staff that are best equipped for the demands of our industry.

RTG understands that our reputation is only as good as our people and we embrace accountability along with those who represent us. That is why at RTG Medical we truly believe that “People are our only asset.”



# Our Location

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1005 East 23rd Street  
Suite 200  
Fremont, NE 68025

Phone: 1.866.RTG.2DAY  
(866.784.2329)

Facsimile: 877.550.6600

Website: [www.rtgmedical.com](http://www.rtgmedical.com)

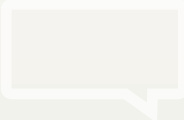

*"Cheyenne Regional Medical Center currently has several nurses contracted through RTG. We have been very impressed by both the company and its partnership manager. All the RTG staff members contracted with us have been high quality and provide exceptional care. They are dependable and strive hard to meet all JCAHO standards and educational requirements of our facility. I would highly recommend RTG Medical for any contract staffing needs."*

*-Staffing Supervisor, Cheyenne Regional Medical Center, WY*



*"RTG Medical has been working with our on-site team at CHS for over four years, supplying temporary staff in our nursing and allied units. Our relationship with RTG is integral to the success of our VMS program at these hospitals. They practice the highest level of business standards as well as provide outstanding customer service. I would recommend RTG Medical to any hospital or agency looking for support with temporary staffing."*

*-On-Site Manager, Cottage Health System, CA*



*"As Coordinator of Travel RN's, I have had a long-standing relationship working with RTG Medical. I have relied on RTG to provide us with quality RN's, a facile working relationship and reliable communication. We have come to expect the agency's thoroughness in their screening process and their knowledge of the skills necessary to function in our facility. Everyone at RTG has been responsive and professional, and I would highly endorse any hospital entering into a relationship with this agency."*

*-Clinical Services, Wellmont Holston Valley Medical Center, TN*





1005 East 23rd Street | Suite 200  
Fremont, NE 68025

**Phone:** 1.866.RTG.2DAY

**Fax:** 877.550.6600

[www.rtgmedical.com](http://www.rtgmedical.com)