



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 28 -- Office Equip.

Proc Folder: 400234

Doc Description: Addendum #2 Statewide Contract for Mailing Machines

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2018-01-19	2018-01-26 13:30:00	CRFQ 0212 SWC1800000008	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Komax, LLC
 500 D St
 So. Charleston, WV 25303

01/30/18 13:23:18
 WV Purchasing Division

FOR INFORMATION CONTACT THE BUYER

Stephanie L. Gale
 (304) 558-8801
 stephanie.l.gale@wv.gov

Signature X

FEIN #

55-0767809

DATE

1-30-18

All offers subject to all terms and conditions contained in this solicitation

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: _____

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.


Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Komax, LLC
Company


Authorized Signature

1-30-18
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

REQUEST FOR QUOTATION
Mailing Machine Systems

7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: David Humphrey
Telephone Number: 304-415-0614
Fax Number: 304-744-7450
Email Address: dhumphrey@KamaxWI.COM

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; **or**,
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
4. **Application is made for 5% vendor preference for the reason checked:**
Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: KOMAX LLC

Signed: 

Date: 1/30/2018

Title: State Contract Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: KOMAX LLC

Authorized Signature: [Signature] Date: 1-30-18

State of West Virginia

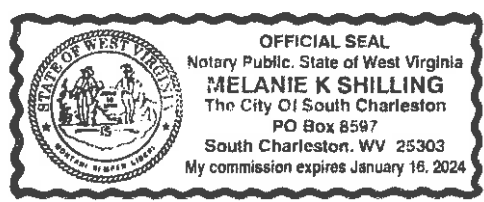
County of Kenosha, to-wit:

Taken, subscribed, and sworn to before me this 30th day of January, 2018.

My Commission expires January 16, 2024.

AFFIX SEAL HERE

NOTARY PUBLIC Melanie K. Shilling
Purchasing Affidavit (Revised 08/01/2015)



**Exhibit A - Pricing Page
Pitney Bowes DM300 or equal
Lease Cost, Purchase Cost,**

*Estimated Quantities for evaluation purposes only

Lease Cost	Brand Name of Item Bid	Model No. of Item Bid	Cost Per Month	Total Lease Cost	Est. Qty.	Extended Cost
Contract Item 3.1.1 Pitney Bowes DM300 or equal (36 Month Lease)	FP-USA	PostBase 65	\$ 174.00	\$ 6,264.00	1	\$ 6,264.00
Contract Item 3.1.1 Pitney Bowes DM300 or equal (48 Month Lease)	FP-USA	PostBase 65	\$ 164.00	\$ 7,872.00	1	\$ 7,872.00
Contract Item 3.1.1 Pitney Bowes DM300 or equal (60 Month Lease)	FP-USA	PostBase 65	\$ 155.00	\$ 9,300.00	2	\$ 18,600.00
Subtotal (A) Lease Cost						\$ 32,736.00
Purchase Cost plus Warranty Renewals	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.1 Pitney Bowes DM300 or equal (Purchase Cost)	FP-USA	PostBase 65	4000	2	\$ 8,000.00	
Meter Rental (monthly cost per year)	FP-USA		53	12	\$ 636.00	
Year 1 Warranty (service, parts, and labor)	FP-USA		336	2	\$ 672.00	
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		336	2	\$ 672.00	
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		336	2	\$ 672.00	
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		336	2	\$ 672.00	
Subtotal (B) Purchase Cost plus Optional Warranty Renewals						\$ 11,324.00
Optional Items - Lease Price	Brand Name of Item Bid	Model No. of Item Bid	Annual Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (36 Month Lease)	FP-USA	Excelscale 30	132	3	\$ 396.00	
Contract Item 3.1.5.2 12-inch Drop Stacker (36 Month Lease)	FP-USA	Pro Dropstacker	156	3	\$ 468.00	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (36 Month Lease)	FP-USA	All-in-One PC	540	3	\$ 1,620.00	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (48 Month Lease)	FP-USA	Excelscale 30	132	3	\$ 396.00	
Contract Item 3.1.5.2 12-inch Drop Stacker (48 Month Lease)	FP-USA	Pro Dropstacker	156	3	\$ 468.00	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (48 Month Lease)	FP-USA	All-in-One PC	540	3	\$ 1,620.00	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (60 Month Lease)	FP-USA	Excelscale 30	108	3	\$ 324.00	
Contract Item 3.1.5.2 12-inch Drop Stacker (60 Month Lease)	FP-USA	Pro Dropstacker	108	3	\$ 324.00	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (60 Month Lease)	FP-USA	All-in-One PC	420	3	\$ 1,260.00	
Subtotal (C) Optional Items - Lease Price						\$ 2,484.00
Optional Items - Purchase Price with additional warranty	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb	FP-USA	Excelscale 30	350	3	\$ 1,050.00	
Year 1 Warranty (service, parts, and labor)	FP-USA		0	3	\$ -	
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$ -	
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$ -	

Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Contract Item 3.1.5.2 12-inch Drop Stacker	FP-USA	Pro Dropstacker	300	3	\$	900.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	3	\$	-
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen	FP-USA	All-in-One PC	1275	3	\$	3,825.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	3	\$	-
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Subtotal (D) Optional Items - Purchase Price with additional warranty					\$	5,775.00
Total bid amount for Pitney Bowes DM300 Or Equal (If submitting bids electronically, enter this amount in Commodity Line 1)					\$	52,319.00

Exhibit A - Pricing Page
Pitney Bowes SendPro P1000 or equal
Lease Cost, Purchase Cost

*Estimated Quantities for evaluation purposes only

Lease Cost	Brand Name of Item Bid	Model No. of Item Bid	Cost Per Month	Total Lease Cost	Est. Qty.	Extended Cost
Contract Item 3.1.2 Pitney Bowes SendPro P1000 or equal (36 Month Lease)	FP-USA	PostBasse Pro	\$ 349.00	\$ 12,564.00	1	\$ 12,564.00
Contract Item 3.1.2 Pitney Bowes SendPro P1000 or equal (48 Month Lease)	FP-USA	PostBasse Pro	\$ 315.00	\$ 15,120.00	1	\$ 15,120.00
Contract Item 3.1.2 Pitney Bowes SendPro P1000 or equal (60 Month Lease)	FP-USA	PostBasse Pro	\$ 294.84	\$ 17,690.40	2	\$ 35,380.80
Subtotal (A) Lease Cost						\$ 63,064.80
Purchase Cost plus Optional Warranty Renewals	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.2 Pitney Bowes SendPro P1000 or equal (Purchase Cost)	FP-USA	PostBasse Pro	5500	1	\$	5,500.00
Meter Rental (monthly cost per year)	FP-USA		75	12	\$	900.00
Year 1 Warranty (service, parts, and labor)	FP-USA		480	1	\$	480.00
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		480	1	\$	480.00
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		480	1	\$	480.00
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		480	1	\$	480.00
Subtotal (B) Purchase Cost plus Optional Warranty Renewals						\$ 8,320.00
Optional Items - Lease Price	Brand Name of Item Bid	Model No. of Item Bid	Annual Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (36 Month Lease)	FP-USA	Excelscale 30	132	3	\$	396.00
Contract Item 3.1.5.2 12-inch Drop Stacker (36 Month Lease)	FP-USA	Pro Dropstacker	156	3	\$	468.00
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (36 Month Lease)	FP-USA	All-in-One PC	540	3	\$	1,620.00
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (48 Month Lease)	FP-USA	Excelscale 30	132	3	\$	396.00
Contract Item 3.1.5.2 12-inch Drop Stacker (48 Month Lease)	FP-USA	Pro Dropstacker	156	3	\$	468.00
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (48 Month Lease)	FP-USA	All-in-One PC	540	3	\$	1,620.00
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (60 Month Lease)	FP-USA	Excelscale 30	108	3	\$	324.00
Contract Item 3.1.5.2 12-inch Drop Stacker (60 Month Lease)	FP-USA	Pro Dropstacker	108	3	\$	324.00
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (60 Month Lease)	FP-USA	All-in-One PC	420	3	\$	1,260.00
Subtotal (C) Optional Items - Lease Price						\$ 2,484.00
Optional Items - Purchase Price with additional warranty	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb	FP-USA	Excelscale 30	350	3	\$	1,050.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	3	\$	-
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-

Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$
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Contract Item 3.1.5.2 12-inch Drop Stacker	FP-USA	Pro Dropstacker	300	3	\$	900.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	3	\$	-
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen	FP-USA	All-in-One PC	1275	3	\$	3,825.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	3	\$	-
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	3	\$	-
Subtotal (D) Optional Items - Purchase Price with additional warranty					\$	5,775.00
Total bid amount for Pitney Bowes SendPro P1000 Or Equal (If submitting bids electronically, enter this amount in Commodity Line 2)					\$	79,643.80

Exhibit A - Pricing Page
Pitney Bowes SendPro P2000 or equal
Lease Cost, Purchase Cost

*Estimated Quantities for evaluation purposes only

Lease Cost	Brand Name of Item Bid	Model No. of Item Bid	Cost Per Month	Total Lease Cost	Est.	Extended Cost
Contract Item 3.1.3 Pitney Bowes SendPro P2000 or equal (36 Month Lease)	FP-USA	Postbase Pro DS	\$ 485.00	\$ 17,460.00	1	\$ 17,460.00
Contract Item 3.1.3 Pitney Bowes SendPro P2000 or equal (48 Month Lease)	FP-USA	Postbase Pro DS	\$ 440.00	\$ 21,120.00	1	\$ 21,120.00
Contract Item 3.1.3 Pitney Bowes SendPro P2000 or equal (60 Month Lease)	FP-USA	Postbase Pro DS	\$ 408.33	\$ 24,499.80	1	\$ 24,499.80
Subtotal (A) Lease Cost						\$ 63,079.80
Purchase Cost plus Optional Warranty Renewals	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.3 Pitney Bowes SendPro P2000 or equal (Purchase Meter Rental (monthly cost per year)	FP-USA	Postbase Pro DS	9500	1	\$ 9,500.00	
Year 1 Warranty (service, parts, and labor)	FP-USA		75	12	\$ 900.00	
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		540	1	\$ 540.00	
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		540	1	\$ 540.00	
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		540	1	\$ 540.00	
Subtotal (B) Purchase Cost plus Optional Warranty Renewals						\$ 12,560.00
Optional Items - Lease Price	Brand Name of Item Bid	Model No. of Item Bid	Annual Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (36 Month Lease)	FP-USA	Excelscale 30	132	3	\$ 396.00	
Contract Item 3.1.5.2 12-inch Drop Stacker (36 Month Lease)	FP-USA	Pro Dropstacker	156	3	\$ 468.00	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (36 Month Lease)	FP-USA	All-in-One PC	540	3	\$ 1,620.00	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (48 Month Lease)	FP-USA	Excelscale 30	132	3	\$ 396.00	
Contract Item 3.1.5.2 12-inch Drop Stacker (48 Month Lease)	FP-USA	Pro Dropstacker	156	3	\$ 468.00	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (48 Month Lease)	FP-USA	All-in-One PC	540	3	\$ 1,620.00	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (60 Month Lease)	FP-USA	Excelscale 30	108	3	\$ 324.00	
Contract Item 3.1.5.2 12-inch Drop Stacker (60 Month Lease)	FP-USA	Pro Dropstacker	108	3	\$ 324.00	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (60 Month Lease)	FP-USA	All-in-One PC	420	3	\$ 1,260.00	
Subtotal (C) Optional Items - Lease Price						\$ 2,484.00

Optional Items - Purchase Price with additional warranty	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb	FP-USA	Excelscale 30	350	2	\$ 700.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	2	\$ -
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Contract Item 3.1.5.2 12-inch Drop Stacker	FP-USA	Pro Dropstacker	300	2	\$ 600.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	2	\$ -
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen	FP-USA	All-in-One PC	1275	2	\$ 2,550.00
Year 1 Warranty (service, parts, and labor)	FP-USA		0	2	\$ -
Year 2 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Year 3 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Year 4 Optional Warranty (services, parts, and labor)	FP-USA		0	2	\$ -
Subtotal (D) Optional Items - Purchase Price with additional warranty					\$ 3,850.00
Total bid amount for Pitney Bowes SendPro P2000 Or Equal (If submitting bids electronically, enter this amount in Commodity Line 3)					\$ 81,973.80

Exhibit A - Pricing Page
Pitney Bowes SendPro P3000 or equal
Lease Cost, Purchase Cost

*Estimated Quantities for evaluation purposes only

Lease Cost	Brand Name of Item Bid	Model No. of Item Bid	Cost Per Month	Total Lease Cost	Est. Qty.	Extended Cost
Contract Item 3.1.4 Pitney Bowes SendPro P3000 or equal (36 Month Lease)	NO BID			\$ -	2	\$ -
Contract Item 3.1.4 Pitney Bowes SendPro P3000 or equal (48 Month Lease)	NO BID			\$ -	2	\$ -
Contract Item 3.1.4 Pitney Bowes SendPro P3000 or equal (6 Month Lease)	NO BID			\$ -	2	\$ -
Subtotal (A) Lease Cost						\$ -
Purchase Cost plus Optional Warranty Renewals	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.4 Pitney Bowes SendPro P3000 or equal (Purchase Meter Rental (monthly cost per year)				2	\$ -	
Year 1 Warranty (service, parts, and labor)				12	\$ -	
Year 2 Optional Warranty (services, parts, and labor)				2	\$ -	
Year 3 Optional Warranty (services, parts, and labor)				2	\$ -	
Year 4 Optional Warranty (services, parts, and labor)				2	\$ -	
Subtotal (B) Purchase Cost plus Optional Warranty Renewals						\$ -
Optional Items - Lease Price	Brand Name of Item Bid	Model No. of Item Bid	Annual Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (36 Month Lease)				3	\$ -	
Contract Item 3.1.5.2 12-inch Drop Stacker (36 Month Lease)				3	\$ -	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (36 Month Lease)				3	\$ -	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (48 Month Lease)				3	\$ -	
Contract Item 3.1.5.2 12-inch Drop Stacker (48 Month Lease)				3	\$ -	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (48 Month Lease)				3	\$ -	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb (60 Month Lease)				3	\$ -	
Contract Item 3.1.5.2 12-inch Drop Stacker (60 Month Lease)				3	\$ -	
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen (60 Month Lease)				3	\$ -	
Subtotal (C) Optional Items - Lease Price						\$ -
Optional Items - Purchase Price with additional warranty	Brand Name of Item Bid	Model No. of Item Bid	Unit Cost	*Est. Qty.	Extended Cost	
Contract Item 3.1.5.1 Postage Platform Scale for packages up to 30lb				2	\$ -	
Year 1 Warranty (service, parts, and labor)				2	\$ -	
Year 2 Optional Warranty (services, parts, and labor)				2	\$ -	
Year 3 Optional Warranty (services, parts, and labor)				2	\$ -	
Year 4 Optional Warranty (services, parts, and labor)				2	\$ -	

Contract Item 3.1.5.2 12-inch Drop Stacker				2	\$ -
Year 1 Warranty (service, parts, and labor)				2	\$ -
Year 2 Optional Warranty (services, parts, and labor)				2	\$ -
Year 3 Optional Warranty (services, parts, and labor)				2	\$ -
Year 4 Optional Warranty (services, parts, and labor)				2	\$ -
Contract Item 3.1.5.3 Minimum 10-inch Color Touch Screen				2	\$ -
Year 1 Warranty (service, parts, and labor)				2	\$ -
Year 2 Optional Warranty (services, parts, and labor)				2	\$ -
Year 3 Optional Warranty (services, parts, and labor)				2	\$ -
Year 4 Optional Warranty (services, parts, and labor)				2	\$ -
Subtotal (D) Optional Items - Purchase Price with additional warranty					\$ -
Total bid amount for Pitney Bowes SendPro P3000 Or Equal (If submitting bids electronically, enter this amount in Commodity Line 4)					\$ -



PostBase pro



reddot design award

Master your mailroom process like a **pro.**

The next generation
promising vision of
modern mailroom. It
streamlines processes as
easy and sitting back.
Grow or shrink, the
flexibility of mail allowing
changing needs. The
automated, and has
more than anything
else. In a word, ease.

fp-usa.com/pro



Anti-Skew Rollers

PostBase pro has anti-skew rollers that help make sure your mail enters the machine straight.

Sealer

The PostBase pro features a built-in validation sensor which ensures each envelope is sealed for added security.

Label Dispenser

The built-in label dispenser makes sending thicker mail packages convenient. Weigh package on the scale and print label.



The Ease of One Button

One button and your PostBase is ready to go. Turn it on and let it run mixed sizes and weights of mail automatically.



EZ Tilt Touchscreen

Large color touchscreen easily adjusts to six ergonomically optimal positions allowing you to stand comfortably and still easily see the screen.



Seal Check Sensor

The PostBase pro checks every envelope flap that goes through the sealer ensuring security and confidentiality.



Differential Weighing

Place a stack of mail on the scale and send them though one at a time. PostBase pro calculates the postage for each piece.

Why pro?

Easy

The key to the pro experience is the stack-and-go feature. It allows you to simply place mail in the feeder and the pro mailing system will do the rest.

Automatic

With the push of a button your PostBase pro is ready to go. The automatic start feature lets you start running mail quickly while the anti-skew rollers automatically straightens your mail.

Secure

The PostBase pro is one of the first USPS® IMI-Compliant meters in the market. The Pro features a seal check sensor, which ensures each envelope is sealed for added security and confidentiality.

Engineering

The PostBase pro unites high-tech capabilities with a modern, award-winning design. This German engineered machine features an all new, modular design which allows maximum throughput.

Screen

has a large
lay that is
ositions for
d ease of sight.

Scale

The scale provides precision
weighing for thick letters or small
packages up to 15 pounds.

Supercharge your **PostBase** with



MailOne™

Enjoy huge savings on
postage costs with MailOne
Commercial Base Pricing.

MailOne 2.0 software is the ultimate tool to monitor,
manage, track and reduce your postal expenditures

Learn more at www.fp-usa.com/MailOne



rooms worldwide, FP Mailing
g mailing solutions company in the U.S.

0 employees, FP provides all of our customers with a
am located in the U.S.

. in research and development in order to continue to
e simplest of solutions. FP is the leader in mailroom
tage meter company to introduce a digital and USPS®

- 90 years of experience, and
s, it's easy to see what makes FP Mailing Solutions the
olutions and technology.



ailing made **easy.**

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Specifications

Feature

Control Panel	Color Touchscreen
Processing speed (Maximum)	140 lpm
Envelope Thickness	3/8"
Self-Adhesive Postage Label Dispenser	yes
Integrated Scale Capacity	15 lbs
External Scale Option	With MailOne 2.0
Differential Weighing	yes
Dynamic Scale	Optional
Ultra High Capacity Envelope Drop Stacker	Optional
Seal Check	yes

Software & Connectivity

Postage Accounting- Cost Accounts	100 std., up to 250
ReportOne Postal Reporting Software	yes
Postal Rate Wizard	yes
User PIN Code Security	yes
Custom Shortcut Keys (Maximum)	20
Personalized Text Messages (Maximum)	12
Envelope Advertising (Maximum)	30
Automatic Postal Rates Download	yes
Connectivity	LAN std., WiFi optional

Specifications subject to change

Learn more at www.fp-usa.com/pro

INNOVATIVE MAILING TECHNOLOGY. GERMAN ENGINEERED.



The mailing system of the future is here. The PostBase brings best-in-class mailing technology, smooth feeding and intuitive operation to your office.

Perfect for a first time user and multiple operators. Along with its easy-to-use design, the PostBase, with the lowest level of operating noise in its class, contributes to a quiet workplace environment that promotes productivity. The new and improved conveyor offers fast, smooth feeding of mail pieces up to 3/8" thick.

EASY INTUITIVE DESIGN



Operate your entire mailing system from the PostBase's color touch screen.

Color Touch Screen Highlights

- ▶ Class of Mail
- ▶ Special Services
- ▶ Accounts
- ▶ Advertisements
- ▶ SMS Texts
- ▶ And much more



WHAT COLOR IS YOUR POSTBASE?

PostBase can match your style.

Whether you want something bold or something that blends with your office environment; the choice is yours. The PostBase Series brings just the right color to suit your surroundings and preferences.

Available colors*: Black, Silver, Gold, Red, Pink, and Blue

**PostBase 20 available in black only*

EXTREMELY SIMPLE OPERATION

ONLY ONE BUTTON

The PostBase is operated intuitively from a 4.3" touchscreen display that can adjust easily to your viewing angle.



SMOOTH FEED, WHISPER-QUIET

FP's patented conveyor guarantees that your mail (up to 3/8" thick) will slide through easily and smoothly, and as quiet as a whisper.



PLUG & PLAY

Configure your system so it fits your needs: two USB ports, one Ethernet/LAN port.





PostBase

SOFTWARE TO ENHANCE YOUR POSTBASE:
OPERATION, ACCOUNTING, SHIPPING & MORE



RemoteOne*

A perfect, innovative software solution for even more convenient operation of the PostBase from your PC keyboard

ReportOne*

The professional cost management tool for simple and secure recording of usage data, managing and analyzing accounts, and generating reports for specified time periods.

MailOne 2.0*

The total solution that makes weighing, processing, tracking, and reporting easier and more efficient than ever.

- Record, Analyze and Report Mailroom Expenses
- Instantly Access USPS® Commercial-Base Pricing Discounts
- Process USPS® Confirm Services Automatically
- Print Shipping Labels
- Address database management
- E-Certified Electronic Return Receipt
- Run Customized Reports





Real. Simple. Mailing.

PostBase™
pro DS



Why FP?

Plugged into over 230,000 mailrooms worldwide, FP Mailing Solutions is the fastest growing mail mailing solutions company in the U.S.

Real people. – With over 1,100 employees, FP provides all of our customers with a dedicated customer service team located in the U.S.

Simple processes. – FP invests in research and development in order to continue to provide our customers with the simplest of solutions. FP is the leader in mailroom technology, being the first postage meter company to introduce a digital and USPS® IMI Compliant meter.

Mailing solutions. – With over 90 years of experience, and operations in over 40 countries, it's easy to see what makes FP Mailing Solutions the industry expert in mailroom solutions and technology.



Mailing made **easy.**

Specifications

Feature

Control Panel	Color Touchscreen
Processing speed (Maximum)	140 lpm
Dynamic Weighing Speed (Maximum)	90 lpm
Envelope Thickness	3/8"
Self-Adhesive Postage Label Dispenser	yes
Integrated Scale Capacity	15 lbs
External Scale Option	With MailOne 2.0
Differential Weighing	yes
Dynamic Scale	yes
Ultra High Capacity Envelope Drop Stacker	Optional
Seal Check	yes

Software & Connectivity

Postage Accounting- Cost Accounts	100 std., up to 250
ReportOne Postal Reporting Software	yes
MailOne Software	Optional
Postal Rate Wizard	yes
User PIN Code Security	yes
Custom Shortcut Keys (Maximum)	20
Personalized Text Messages (Maximum)	12
Envelope Advertising (Maximum)	30
Automatic Postal Rates Download	yes
Connectivity	LAN std., WiFi optional

Specifications subject to change