



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 437057

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0210

Vendor ID: VS000006132

SO Doc ID: ISC1800000015

Legal Name: Hewlett Packard Enterprise Company

Published Date: 5/31/18

Alias/DBA:

Close Date: 6/5/18

Total Bid: \$570,109.80

Close Time: 13:30

Response Date: 06/05/2018

Status: Closed

Response Time: 8:36

Solicitation Description: Addendum 2-Data Center Storage System (OT18148)

Total of Header Attachments: 6

Total of All Attachments: 6



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 437057
Solicitation Description : Addendum 2-Data Center Storage System (OT18148)
Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-06-05 13:30:00	SR 0210 ESR06041800000005738	1

VENDOR
VS0000006132 Hewlett Packard Enterprise Company

Solicitation Number: CRFQ 0210 ISC1800000015

Total Bid : \$570,109.80 **Response Date:** 2018-06-05 **Response Time:** 08:36:00

Comments:

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Data Center Storage System	1.00000	EA	\$566,124.050000	\$566,124.05

Comm Code	Manufacturer	Specification	Model #
43210000			

Extended Description : Data Storage System

Comments: HPE Nimble Storage HF60 with 4 years of support

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 Training	5.00000	EA	\$797.150000	\$3,985.75

Comm Code	Manufacturer	Specification	Model #
43210000			

Extended Description : Training - per student price for five (5) students

Comments: HPE Training Credits - Nimble
Unit Price: \$797.15
Extended Price: \$3,965.75



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 — Info Technology

Proc Folder: 437057

Doc Description: Addendum 2-Data Center Storage System (OT18148)

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2018-05-18	2018-06-05 13:30:00	CRFQ 0210 ISC1800000015	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Hewlett Packard Enterprise Company
 3000 Hanover Street
 Palo Alto, CA 94304
 650-687-5817

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature X 

FEIN # 47-3298624

DATE 6/4/2018

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No.02 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for the one-time purchase of an on-premise data storage system with encryption capability. Agencies, including PEIA, will utilize this system to encrypt data and to meet Federal regulations. The proposed system will be installed in the West Virginia Office of Technology Data Center located at 1900 Kanawha Blvd. E, Building 6, Room 110, Charleston, WV 25305 per the terms and conditions and specifications as attached.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		RECEIVING DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 908 BULLITT ST CHARLESTON WV 25301-1002 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 Data Center Storage System	1.00000	EA	\$566,124.05	\$566,124.05

Comm Code	Manufacturer	Specification	Model #
43210000	HPE Nimble Storage HF60 w/4 Years Support	Please see attached quote.	

Extended Description :
Data Storage System

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		RECEIVING DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 908 BULLITT ST CHARLESTON WV 25301-1002 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.2 Training	5.00000	EA	\$793.15	\$3,965.75

Comm Code	Manufacturer	Specification	Model #
43210000	HPE Training Credits - Nimble	Please see attached quote.	

Extended Description :

Training - per student price for five (5) students

TOTAL COST: \$570,089.80

ISC1800000015	Document Phase Draft	Document Description Addendum 2-Data Center Storage System (OT18148)	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Please see attachment regarding the Terms and Conditions.



**Hewlett Packard
Enterprise**

**Attachment to
State of West Virginia
Request for Quotation
RFQ No. CRFQ 0210 ISC180000015**

Terms and Conditions

HPE proposes a contract option available to the State for its consideration. The proposed contract, with governing contract terms and conditions, is the MHEC (Midwestern Higher Education Compact) Contract Number MHEC-10012015 (“Contract”). The contract can be viewed at the following URL:

https://b2b.hpe.com/?jsessionid=F1F701E0EA471A102CADB8CA0961476D.g9t6612g_WHA-General-Inst

Leveraging the established Contract will expedite the contract negotiation cycle for this award, and enable the State to quickly proceed with working with HPE to purchase the proposed equipment and services and eliminates negotiation of a separate contract. However, should the State’s award of a contract under this RFQ require alternate terms and conditions from the MHEC Contract, HPE agrees to good faith negotiations to establish a mutually agreed upon contract under similar terms.

SOLICITATION NUMBER: CRFQ ISC1800000015

Addendum Number: No.02

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. The purpose of this addendum is to address all technical questions received.

No additional changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

**CRFQ ISC18*15 – Data Center Storage
Vendor Questions and OT Responses
5/14/18**

Question 01

3.1.1.4 Is this 5PB of storage not including dedupe/compression or other data reduction technologies?

WVOT Response 01

The 5PB does not include assumed space savings gained by deduplication or compression technologies.

Question 02

3.1.1.15 Please define "native-to-native" storage replication. Are you desiring the solution proposed to be able to use native replication tools provided by the storage array to replicate to a cloud provider?

WVOT Response 02

"Cloud enabled" is being defined as having the capability to connect to a cloud service provider "natively" within the system.

Question 03

3.1.1.16 Please define "cloud ready." Are you desiring a solution that can run as an EC2 instance within AWS or as a Azure instance?

WVOT Response 03

Now 3.1.1.17, "Cloud ready" is being defined as being able to tier to a cloud storage provider.

Question 04

3.1.1.19 Do you have a desired implementation of triple parity raid in mind or can each solution provide this in it's own way?

WVOT Response 04

Now 3.1.1.20, The Vendor's system must have triple parity RAID, three disk failure on RAID array.

Question 05

Useable storage (amount and what RAID set)

WVOT Response 05

If referring to 3.1.1.20, the system must have 300TB of useable storage without losing any of that 300TB to triple parity.

Question 06

Level of support/installation

WVOT Response 06

If referring to 3.1.1.20, the system must include full support as defined in the solicitation. The WVOT will install the equipment with existing IT staff.

Question 07

Is IOPS required

**CRFQ ISC18*15 – Data Center Storage
Vendor Questions and OT Responses
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WVOT Response 07

Yes, 155,000 IOPS is required, as defined in 3.1.1.10.

Question 08

3.1.1.2: How many servers will connect to this system with the number of volumes and initiators?

WVOT Response 08

Up to 150 – 75 per fabric for fabric A and B

Question 09

3.1.1.3: NL-SAS (Nearline-SAS) implies drive rotational speed of 7,200 RPM. Does WVOT require any 15,000 or 10,000 RPM drives?

WVOT Response 09

No, the system must be able to provide performance for virtual machines, SQL LUNs, NAS and various other storage systems.

Question 10

Does WVOT have a preference for what percentage of the disk space is Flash and what percentage is non-Flash?

WVOT Response 10

The WVOT does not have a preference for the percentage as long as the system includes both Flash and Non-Flash.

Question 11

Does WVOT require automatic tiering of storage between Flash and non-Flash storage?

WVOT Response 11

Yes, the specifications have been revised to reflect this change.

Question 12

Is the intent of the Flash drives to be used as cache – or does WVOT require the Flash drives for volume provisioning?

WVOT Response 12

Cache

Question 13

Will WVOT require “pinning” devices or volumes to either Flash or Non-Flash drive pools?

WVOT Response 13

No

Question 14

3.1.1.4: Please elaborate on “without replacement of existing components” ...is this all of the components in the solution?

WVOT Response 14

**CRFQ ISC18*15 – Data Center Storage
Vendor Questions and OT Responses
5/14/18**

System must be modular, meaning that components (i.e., more storage) can be added without replacing and/or removing the existing components.

Question 15

Is this just the disk drives – i.e. “data in place” upgrade?

WVOT Response 15

No

Question 16

Does this mean you require “Scale-Out” architecture where every storage node or appliance that is added also has compute, memory and connectivity?

WVOT Response 16

Please refer to 3.1.1.4 for the required specification.

Question 17

If not Scale-Out, would WVOT approve upgrading storage “heads” with more processing, ports and memory to accommodate 16x growth?

WVOT Response 17

Please see WVOT Response 16

Question 18

Growing from 300TB to 5,000TB is 16x growth in storage. Does this mean your IOPS will grow 16x? Does this mean your server count and/or device/volume count will grow 16x?

WVOT Response 18

No, this is for data growth capacity. IOPS will increase with virtual workload added.

Question 19

3.1.1.5: “including Windows personal computers” implies that this storage will require SMB/CIFS and/or NFS mounts. Does this storage require native “file storage” capability to support Windows clients?

WVOT Response 19

Yes

Question 20

3.1.1.7: “standard office file types” and “image files” implies “file storage” such as Object, SMB or NFS. Per previous question, does this storage also require NAS (SMB/CIFS/NFS) capabilities in addition to SAN?

WVOT Response 20

Yes

Question 21

3.1.1.8: A “single point of failure” not resulting in data loss implies a RAID protection (or equivalent) of RAID-1 or RAID-5. i.e. you can lose one drive with RAID-1 and not lose data. Double parity means you

**CRFQ ISC18*15 – Data Center Storage
Vendor Questions and OT Responses
5/14/18**

can lose two drives. Triple parity, which is what WVOT asks for in Section 3.1.1.19 can tolerate three simultaneous drive losses without data loss. Does WVOT require single point of failure redundancy?

WVOT Response 21

Triple parity is required, as it provide the most redundancy in disk.

Question 22

3.1.1.10: What I/O Block Size should be used for performance modeling?

WVOT Response 22

Performance modeling is not a part of the required specification 3.1.1.10

Question 23

3.1.1.12: Please provide clarity around the definition of “inline deduplication and compression”...Dedupe and compression happening “inline” to what? If a block of data is written from a host – to cache/RAM – then to disk – then either promoted or demoted to a specific tier of storage....at which point “inline” does WVOT expect the block of data to be deduped and compressed?

WVOT Response 23

Cache/RAM – then to disk

Question 24

3.1.1.14: Does WVOT require NIST certification FIPS 140-2 for data at rest encryption?

WVOT Response 24

The WVOT is unsure what is meant here; NIST doesn’t provide any certification. The Vendor must validate it follows NIST requirements, which includes using FIPS 140-2 for data at rest encryption. The Vendor must provide this validation via written attestation, which can be a notarized letter certifying compliance or an audit report demonstrating Vendor’s compliance.

Question 25

Does WVOT require keeping their failed hard drives?

WVOT Response 25

Yes

Question 26

Does WVOT have an encryption preference – i.e. Self-Encrypting Drives or controller-based or host-based?

WVOT Response 26

No

Question 27

3.1.1.15 Please provide clarity on what “cloud enabled” means. Native to Native storage replication implies homogenous replication. Meaning if you have a Model A storage array – you need another Model A storage array for replication. Heterogenous replication implies a Model A storage array can replicate to a Model T.

CRFQ ISC18*15 – Data Center Storage
Vendor Questions and OT Responses
5/14/18

WVOT Response 27

Please see WVOT Response 02

Question 28

3.1.1.16 Please provide clarity on what “cloud ready” means for storage. Does this mean the array needs to be able to tier to a cloud storage provider? Does this mean the storage array needs to be able to support on-site storage for compute resources in the cloud? Does this mean the storage array needs to be able to replicate to the cloud? Cloud means many things to many people depending on context.

WVOT Response 28

Please see WVOT Response 03

Question 29

3.1.1.18 WVOT is requesting “six nines” of availability which equates to 2.59 seconds of downtime per month. “Five nines” of availability equates to 25.9 seconds of downtime per month. Is Six Nines truly required by WVOT? Even Azure and Amazon only provide 99.99% “Four Nines” uptime and WVOT is requesting the ability to leverage these cloud storage providers.

WVOT Response 29

Now 3.1.1.19, 99.99% is sufficient. The specification has been modified to reflect this.

Question 30

3.1.1.19: Most storage solutions leverage modern and proprietary data protection methods. Instead of asking for “Triple Parity RAID” please define the number of components WVOT can tolerate losing before a) data is inaccessible and b) data is lost.

WVOT Response 30

Now 3.1.1.20, Three

Question 31

3.1.1.20: Will WVOT be using HBA load balancing software on all of the hosts?

WVOT Response 31

Now 3.1.1.21, yes

Question 32

3.1.1.21: For predictive analytics, which reports and/or features are required? What is the software supposed to analyze and predict?

WVOT Response 32

Now 3.1.1.22, IOPS/workloads

Question 33

3.1.1.24: Please provide clarity on what “must support direct integration with Veeam” means as far as feature functionality.

WVOT Response 33

**CRFQ ISC18*15 – Data Center Storage
Vendor Questions and OT Responses
5/14/18**

Now 3.1.1.25, Veeam must be able to integrate and direct snapshots within the storage solution

Question 34

3.1.1.25: Requiring 10U of rack space or less implies installation in a customer-provided rack. Is this the case – or does WVOT want the storage installed in its own rack? How many Rack Units of space does the maximum 5,000TB of usable capacity need to fit inside of?

WVOT Response 34

Now 3.1.1.26, The storage will be installed in a WVOT-owned rack. 300TB should fit in 10 RUs; therefore, 5,000TB should fit in no more than 167 RUs.

Question 35

In section 3.1.3.1 are we “Ideal Integrations” responsible for the preventative maintenance portion of this contract? Also can you please define engineering changes?

WVOT Response 35

Yes, preventative maintenance is required. The specification has been changed to eliminate “engineering changes” from the requirements.

Question 36

In section 3.1.4 it states that the warranty period will begin after the acceptance of the system (30 days). Then the Nimble warranty starts (48 months). Since this is just for hardware does that reference the date the product is received? Is there another project for the labor portion of this or will it be performed by the existing IT staff?

WVOT Response 36

30 days from the when the system has been installed and is working as intended. Existing IT staff will install the equipment.

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for the one-time purchase of an on-premise data storage system with encryption capability. Agencies, including PEIA, will utilize this system to encrypt data and to meet Federal regulations. The proposed system will be installed in the West Virginia Office of Technology Data Center located at 1900 Kanawha Blvd. E, Building 6, Room 110, Charleston, WV 25305.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Agency”** means the West Virginia Office of Technology (WVOT).
 - 2.2 **“Contract”** means the binding agreement that is entered into between the State and the Vendor to provide the items requested in this solicitation.
 - 2.3 **“Contract Item”** means all hardware, software, and services necessary to provide an on premise data storage system with encryption capability as more fully described by these specifications.
 - 2.4 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.5 **“RFQ”** means the official request for quotation published by the Purchasing Division.
 - 2.6 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.7 **“Vendor”** means any entity submitting a bid in response to this solicitation, the entity that has been selected as the lowest responsible vendor, or the entity that has been awarded the Contract as context requires.
 - 2.8 **“PEIA”** means Public Employees Insurance Agency
 - 2.9 **“HIPAA”** means Health Insurance Portability and Accountability Act
 - 2.10 **“IOPS”** means Input-Output Per Second
 - 2.11 **“SAN”** means Storage Area Network

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

2.12 “WVOT” or “OT” means the West Virginia Office of Technology

2.13 “SLA” means Service Level Agreement

3. GENERAL REQUIREMENTS:

3.1 Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1.1 Storage System

3.1.1.1 The Vendor must list the cost of all items (hardware, software, and training services) being bid in its response to this RFQ in Exhibit A. This list must also include the total cost of the bid for the covered warranty period, which is four years, and should be submitted with the bid, and must be submitted upon request.

3.1.1.2 The proposed system must have a minimum of three hundred (300) terabytes (TB) of usable storage. The 300TB does not include assumed space savings gained by deduplication or compression technologies.

3.1.1.3 The proposed system must consist of a combination of NL-SAS (Nearline-SAS) hard drives and SSDs (Solid State Drives) that allow for the minimum usable storage listed in 3.1.1.2.

3.1.1.4 The proposed system must be expandable, without replacement of existing components, to a minimum of (5) Petabytes (PB) of usable storage.

3.1.1.5 Storage on the proposed system must be accessible to the State by multiple clients, including Windows personal computers and file servers.

3.1.1.6 Storage on the proposed system must allow the State to provision and segment the storage among all State Agencies. Segmentation will change based on needs, but storage must meet 300TB minimum.

3.1.1.7 The proposed system must host production SQL databases, standard office file types, virtual machines, and image files

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

3.1.1.20 The proposed system must include a minimum of triple parity raid protection.

3.1.1.21 The proposed system must allow the WVOT to upgrade system firmware with no downtime.

3.1.1.22 The proposed system must provide native predictive analytics.

3.1.1.23 The proposed system must have the ability to scale performance and capacity non-disruptively.

3.1.1.24 The proposed system must include the ability to monitor Virtual Machine performance utilizing native SAN tools.

3.1.1.25 The proposed system must support direct integration with Veeam version 9.5 or greater.

3.1.1.26 The proposed system must have a chassis footprint no larger than ten (10) standard server rack units (RU)

3.1.2 Vendor must provide a per student rate for training for five (5) Agency personnel to cover all configuration and operation functions of the proposed system. Remote training is acceptable.

3.1.3 Service and Support Level

3.1.3.1 The Vendor must warrant and maintain the system for a period of forty-eight (48) months, effective upon acceptance of the equipment by the Agency. During this 48-month period, the Vendor shall make any necessary repairs, replace any defective parts, perform preventive maintenance, and modifications to hardware and software and otherwise maintain the system at no additional cost to the Agency.

3.1.3.2 The Vendor must provide escalating, multilevel support services. This service must be 24 hours a day, 7 days a week, 365 days a year (phone, email, chat), with a non-critical response time of four (4) hours, and a critical-response time of one (1) hour. Criticality will be determined by the Agency.

3.1.4 System Acceptance

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

3.1.4.1 The Agency will formally accept the system after the hardware and software have been installed and confirmed to be working properly for thirty (30) consecutive days. The Agency will issue a request for Change Order to the West Virginia Purchasing Division stating acceptance of the system, thereby beginning the forty-eight (48) months of warranty as specified in Section 3.1.3.1.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor must complete the Pricing Page by entering the total price for the system (including delivery, installation, testing, training), and 48-month warranty. Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within 30 working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at Building 6, Room B-110, 1900 Kanawha Blvd E., Charleston, WV 25305.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7 VENDOR DEFAULT:

- 7.1** The following shall be considered a vendor default under this Contract.
- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.2 Failure to comply with other specifications and requirements contained herein.
 - 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 7.1.4 Failure to remedy deficient performance upon request.
- 7.2** The following remedies shall be available to Agency upon default.
- 7.2.1 Immediate cancellation of the Contract.

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ-0210-ISC1800000015

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Hewlett Packard Enterprise Company

Company



Authorized Signature

6/4/2018

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 437057

Doc Description: Addendum 1-Data Center Storage System (OT18148)

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2018-05-16	2018-06-05 13:30:00	CRFQ 0210 ISC1800000015	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

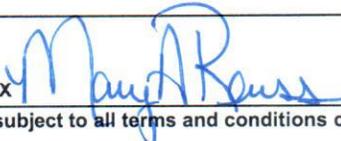
VENDOR

Vendor Name, Address and Telephone Number:

Hewlett Packard Enterprise Company
 3000 Hanover Street
 Palo Alto, CA 94304
 650-687-5817

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature X  FEIN # 47-3298624 DATE 6/4/2018

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No.01 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for the one-time purchase of an on-premise data storage system with encryption capability. Agencies, including PEIA, will utilize this system to encrypt data and to meet Federal regulations. The proposed system will be installed in the West Virginia Office of Technology Data Center located at 1900 Kanawha Blvd. E, Building 6, Room 110, Charleston, WV 25305 per the terms and conditions and specifications as attached.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	RECEIVING DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 908 BULLITT ST CHARLESTON WV 25301-1002 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 Data Center Storage System	1.00000	EA	\$566,124.05	\$566,124.05

Comm Code	Manufacturer	Specification	Model #
43210000	HPE	Nimble Storage HF60 w/4 years support - Please see attached quote.	

Extended Description :

Data Storage System

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	RECEIVING DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 908 BULLITT ST CHARLESTON WV 25301-1002 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.2 Training	5.00000	EA	\$793.15	\$3,965.75

Comm Code	Manufacturer	Specification	Model #
43210000	HPE	Training Credits - Nimble - Please see attached quote.	

Extended Description :

Training - per student price for five (5) students

Total Cost: \$570,089.80

ISC1800000015	Document Phase Final	Document Description Addendum 1-Data Center Storage System (OT18148)	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Please see attachment regarding the Terms and Conditions.



**Hewlett Packard
Enterprise**

**Attachment to
State of West Virginia
Request for Quotation
RFQ No. CRFQ 0210 ISC180000015**

Terms and Conditions

HPE proposes a contract option available to the State for its consideration. The proposed contract, with governing contract terms and conditions, is the MHEC (Midwestern Higher Education Compact) Contract Number MHEC-10012015 (“Contract”). The contract can be viewed at the following URL:

https://b2b.hpe.com/?jsessionid=F1F701E0EA471A102CADB8CA0961476D.g9t6612g_WHA-General-Inst

Leveraging the established Contract will expedite the contract negotiation cycle for this award, and enable the State to quickly proceed with working with HPE to purchase the proposed equipment and services and eliminates negotiation of a separate contract. However, should the State’s award of a contract under this RFQ require alternate terms and conditions from the MHEC Contract, HPE agrees to good faith negotiations to establish a mutually agreed upon contract under similar terms.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 — Info Technology

Proc Folder: 437057

Doc Description: Addendum 2-Data Center Storage System (OT18148)

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2018-05-31	2018-06-05 13:30:00	CRFQ 0210 ISC1800000015	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Hewlett Packard Enterprise Company
 3000 Hanover Street
 Palo Alto, CA 94314
 650-687-5817

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature X 

FEIN # 47-3298624

DATE 6/4/2018

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No.02 issued to publish and distribute the attached information to the vendor community.

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	RECEIVING DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 908 BULLITT ST CHARLESTON WV 25301-1002 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
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Extended Description :

Data Storage System

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
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Extended Description :

Training - per student price for five (5) students

TOTAL COST: \$570,089.80

ISC1800000015	Document Phase Final	Document Description Addendum 2-Data Center Storage System (OT18148)	Page 3 of 3
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**Hewlett Packard
Enterprise**

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State of West Virginia
Request for Quotation
RFQ No. CRFQ 0210 ISC180000015**

Terms and Conditions

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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 437057

Doc Description: Data Center Storage System (OT18148)

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2018-05-03	2018-05-22 13:30:00	CRFQ 0210 ISC1800000015	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

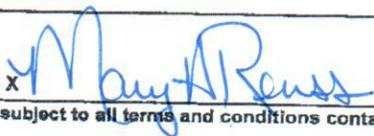
VENDOR

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FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature X 

FEIN # 47-3298624

DATE 6/42018

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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TOTAL COST: \$570,089.80

ISC1800000015	Document Phase Draft	Document Description Data Center Storage System (OT18148)	Page 3 of 3
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**Hewlett Packard
Enterprise**

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State of West Virginia
Request for Quotation
RFQ No. CRFQ 0210 ISC180000015**

Terms and Conditions

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INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **NON-MANDATORY PRE-BID** meeting will be held at the following place and time:

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: **May 10, 2018 at 9:00 AM (EST)**

Submit Questions to: **Jessica Chambers**
2019 Washington Street, East
Charleston, WV 25305
Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)
Email: Jessica.S.Chambers@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. BID SUBMISSION: All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID:

BUYER: Jessica Chambers
SOLICITATION NO.: CRFQ ISC1800000015
BID OPENING DATE: 05/22/2018
BID OPENING TIME: 1:30 PM (EST)
FAX NUMBER: (304)558-3970

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.

For Request For Proposal ("RFP") Responses Only: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus _____ convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

- Technical
 Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: May 22, 2018 at 1:30 PM (EST)

Bid Opening Location: Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

- 8. ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
- 9. BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.
- 10. ALTERNATES:** Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
- 11. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.
- 12. COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 13. REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.
- 14. UNIT PRICE:** Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 15. PREFERENCE:** Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

19. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.”

20. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b.”

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor’s entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

22. INTERESTED PARTY DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$100,000, the vendor must submit to the Purchasing Division a disclosure of interested parties to the contract, prior to contract award. That disclosure must occur on the form prescribed and approved by the WV Ethics Commission. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. "Interested parties" means: (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors; (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract; and (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency: Provided, That subdivision (2) shall be inapplicable if a business entity is a publicly traded company: Provided, however, That subdivision (3) shall not include persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.

23. WITH THE BID REQUIREMENTS: In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.6. This authority does not apply to instances where state law mandates receipt with the bid.

GENERAL TERMS AND CONDITIONS:

1. **CONTRACTUAL AGREEMENT:** Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.
2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
 - 2.1. **"Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
 - 2.2. **"Bid" or "Proposal"** means the vendors submitted response to this solicitation.
 - 2.3. **"Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
 - 2.4. **"Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
 - 2.5. **"Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.
 - 2.6. **"Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
 - 2.7. **"Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.8. **"State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
 - 2.9. **"Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on _____ and extends for a period of _____ year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to _____ successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Alternate Renewal Term – This contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for _____ year(s) thereafter.

One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Other: See attached.

Revised 02/16/2018

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of _____. The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bonds for construction projects is not permitted.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. Subsequent to contract award, and prior to the insurance expiration date, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies mandated herein, including but not limited to, policy cancelation, policy reduction, or change in insurers. The insurance coverages identified below must be maintained throughout the life of this contract. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of:
\$1,000,000.00

Automobile Liability Insurance in at least an amount of: \$1,000,000.00

Professional/Malpractice/Errors and Omission Insurance in at least an amount of:

Commercial Crime and Third Party Fidelity Insurance in an amount of:

Cyber Liability Insurance in an amount of: _____

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

9. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. [Reserved]

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

_____ for _____

Liquidated Damages Contained in the Specifications

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

14. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

15. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

20. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

31. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

32. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

33. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

34. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

35. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

36. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

37. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

38. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5-22-1(i), the contracting public entity shall not award a contract for a construction project to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees. Accordingly, prior to contract award, Vendors are required to sign, notarize, and submit the Purchasing Affidavit to the Purchasing Division affirming under oath that it is not in default on any monetary obligation owed to the state or a political subdivision of the state.

39. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

40. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

41. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.

42. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of

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Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

43. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

44. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

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The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

45. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$100,000, the vendor must submit to the Agency a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-award interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. "Interested parties" means: (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors; (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract; and (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency: Provided, That subdivision (2) shall be inapplicable if a business entity is a publicly traded company: Provided, however, That subdivision (3) shall not include persons or business entities performing legal services related to the negotiation or drafting of the applicable contract. The Agency shall submit a copy of the disclosure to the Ethics Commission within 15 days after receiving the supplemental disclosure of interested parties.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Mary A Reuss Contract Negotiator

(Name, Title)
Mary A. Reuss, Contract Negotiator

(Printed Name and Title)
3000 Hanover Street, Palo Alto, CA 94304

(Address)
512-319-0011

(Phone Number) / (Fax Number)
mary.reuss@hpe.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Hewlett Packard Enterprise Company

(Company)

Mary A Reuss

(Authorized Signature) (Representative Name, Title)

Mary A. Reuss, Contract Negotiator

(Printed Name and Title of Authorized Representative)

6/4/2018

(Date)

512-319-0011

(Phone Number) (Fax Number)

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for the one-time purchase of an on-premise data storage system with encryption capability. Agencies, including PEIA, will utilize this system to encrypt data and to meet Federal regulations. The proposed system will be installed in the West Virginia Office of Technology Data Center located at 1900 Kanawha Blvd. E, Building 6, Room 110, Charleston, WV 25305.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Agency”** means the West Virginia Office of Technology (WVOT).
 - 2.2 **“Contract”** means the binding agreement that is entered into between the State and the Vendor to provide the items requested in this solicitation.
 - 2.3 **“Contract Item”** means all hardware, software, and services necessary to provide an on premise data storage system with encryption capability as more fully described by these specifications.
 - 2.4 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.5 **“RFQ”** means the official request for quotation published by the Purchasing Division.
 - 2.6 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.7 **“Vendor”** means any entity submitting a bid in response to this solicitation, the entity that has been selected as the lowest responsible vendor, or the entity that has been awarded the Contract as context requires.
 - 2.8 **“PEIA”** means Public Employees Insurance Agency
 - 2.9 **“HIPAA”** means Health Insurance Portability and Accountability Act
 - 2.10 **“IOPS”** means Input-Output Per Second
 - 2.11 **“SAN”** means Storage Area Network

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

2.12 “WVOT” or “OT” means the West Virginia Office of Technology

2.13 “SLA” means Service Level Agreement

3. GENERAL REQUIREMENTS:

3.1 Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1.1 Storage System

- 3.1.1.1** The Vendor must list the cost of all items (hardware, software, and training services) being bid in its response to this RFQ in Exhibit A. This list must also include the total cost of the bid for the covered warranty period, which is four years, and should be submitted with the bid, and must be submitted upon request.
- 3.1.1.2** The proposed system must have a minimum of three hundred (300) terabytes (TB) of usable storage. The 300TB does not include assumed space savings gained by deduplication or compression technologies.
- 3.1.1.3** The proposed system must consist of a combination of NL-SAS (Nearline-SAS) hard drives and SSDs (Solid State Drives) that allow for the minimum usable storage listed in 3.1.1.2.
- 3.1.1.4** The proposed system must be expandable, without replacement of existing components, to a minimum of (5) Petabytes (PB) of usable storage.
- 3.1.1.5** Storage on the proposed system must be accessible to the State by multiple clients, including Windows personal computers and file servers.
- 3.1.1.6** Storage on the proposed system must allow the State to provision and segment the storage among all State Agencies. Segmentation will change based on needs, but storage must meet 300TB minimum.
- 3.1.1.7** The proposed system must host production SQL databases, standard office file types, virtual machines, and image files

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

- 3.1.1.8** Storage on the proposed system must be protected so that a single point of failure does not result in data loss.
- 3.1.1.9** The proposed system must meet or exceed the requirements of the Omnibus Security Rule(s) of the Health Insurance Portability and Accountability Act of 1996 (HIPAA), specifically the NIST SP 800-53 Rev. 4 - Security and Privacy Controls for Federal Information Systems and Organizations.
<https://csrc.nist.gov/csrc/media/publications/sp/800-53/rev-4/archive/2013-04-30/documents/sp800-53-rev4-ipd.pdf>
- 3.1.1.10** The proposed system must deliver 155,000 IOPS (random workload – 50% read / 50% write)
- 3.1.1.11** The proposed system must provide SAN capability.
- 3.1.1.12** The proposed system must include inline deduplication and inline compression capabilities. (Post process deduplication and compression is not acceptable)
- 3.1.1.13** The proposed system must connect to OT's existing 8GB EMC DS-5100B SAN fabric
- 3.1.1.14** The proposed system must encrypt stored data.
- 3.1.1.15** The proposed system must provide cloud enabled native-to-native storage replication.
- 3.1.1.16** The proposed system must be “cloud ready” for private and public cloud supporting Amazon Web Services and Microsoft Azure.
- 3.1.1.17** The proposed system must be able to be managed through a single user interface or “single pane of glass”.
- 3.1.1.18** The proposed system must be “enterprise class” with a minimum of 99.9999% SLA backed availability.
- 3.1.1.19** The proposed system must include a minimum of triple parity raid protection.
- 3.1.1.20** The proposed system must allow the WVOT to upgrade system firmware with no downtime.

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

3.1.1.21 The proposed system must provide native predictive analytics.

3.1.1.22 The proposed system must have the ability to scale performance and capacity non-disruptively.

3.1.1.23 The proposed system must include the ability to monitor Virtual Machine performance utilizing native SAN tools.

3.1.1.24 The proposed system must support direct integration with Veeam version 9.5 or greater.

3.1.1.25 The proposed system must have a chassis footprint no larger than ten (10) standard server rack units (RU)

3.1.2 Vendor must provide a per student rate for training for five (5) Agency personnel to cover all configuration and operation functions of the proposed system. Remote training is acceptable.

3.1.3 Service and Support Level

3.1.3.1 The Vendor must warrant and maintain the system for a period of forty-eight (48) months, effective upon acceptance of the equipment by the Agency. During this 48-month period, the Vendor shall make any necessary repairs, replace any defective parts, perform preventive maintenance, install engineering changes and modifications to hardware and software and otherwise maintain the system at no additional cost to the Agency.

3.1.3.2 The Vendor must provide escalating, multilevel support services. This service must be 24 hours a day, 7 days a week, 365 days a year (phone, email, chat), with a non-critical response time of four (4) hours, and a critical-response time of one (1) hour. Criticality will be determined by the Agency.

3.1.4 System Acceptance

3.1.4.1 The Agency will formally accept the system after the hardware and software have been installed and confirmed to be working properly for thirty (30) consecutive days. The Agency will issue a request for Change Order to the West Virginia Purchasing Division stating

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

acceptance of the system, thereby beginning the forty-eight (48) months of warranty as specified in Section 3.1.3.1.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor must complete the Pricing Page by entering the total price for the system (including delivery, installation, testing, training), and 48-month warranty. Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within 30 working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at Building 6, Room B-110, 1900 Kanawha Blvd E., Charleston, WV 25305.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

- 6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7 VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

REQUEST FOR QUOTATION
Storage Equipment for Data Center (OT18148)

7.2.3 Any other remedies available in law or equity.

**EXHIBIT A – Pricing Sheet
Data Center Storage System (OT18148)**

Vendor: _____

Date: _____

Contract Item	Item Description	Description	Quantity	Unit of Measure	Unit Cost	Extended Cost
3.1.1	Storage System		1	EA		0.00
3.1.2	Training		5	Per Student		0.00
Total Cost						0.00

Vendor Signature: _____

Please see attached.

EXHIBIT A – Pricing Sheet
Data Center Storage System (OT18148)

Vendor: Hewlett Packard Enterprise Company

Date: 6/4/2018

Contract Item	Item Description	Description	Quantity	Unit of Measure	Unit Cost	Extended Cost
3.1.1	Storage System	HPE Nimble Storage HF60 with 4 years of support	1	EA	\$566,124.80	\$566,124.80
3.1.2	Training	HPE Training Credits - Nimble	5	Per Student	\$ 793.15	\$ 3,965.75

Total Cost \$570,089.80

Vendor Signature: 

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Mary A. Reuss

Authorized Signature: *Mary A. Reuss* Date: 6/4/2018

State of Minnesota

County of Hennepin, to-wit:

Taken, subscribed, and sworn to before me this 4th day of June, 2018

My Commission expires 01/31/2022, 2022

AFFIX SEAL HERE



NOTARY PUBLIC *Farah A. ILMIE*

Purchasing Affidavit (Revised 01/19/2018)

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

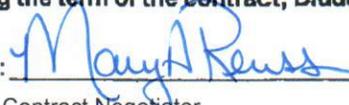
1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; or,
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately. None

Bidder: Hewlett Packard Enterprise Company

Signed: 

Date: 6/4/2018

Title: Contract Negotiator

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

West Virginia Ethics Commission



Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$100,000 or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation.

"Interested party" or *"Interested parties"* means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

Revised October 7, 2017

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Contracting Business Entity: Hewlett Packard Enterprise Company **Address:** 3000 Hanover Street

Palo Alto, CA 94304

Authorized Agent: _____ **Address:** _____

Contract Number: _____ **Contract Description:** _____

Governmental agency awarding contract: _____

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

Check here if none, otherwise list entity/individual names below.

Signature: Mary A. Reuss

Date Signed: 6/4/2018

Notary Verification

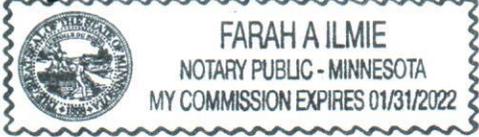
State of Minnesota, County of Hennepin

I, Mary A. Reuss, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 4th day of June, 2018.

Farah A. Ilmie
Notary Public's Signature

To be completed by State Agency:
Date Received by State Agency: _____
Date submitted to Ethics Commission: _____
Governmental agency submitting Disclosure: _____



Revised October 7, 2017



Quote summary

NQ00150113-01

In reply to your request:	West Virginia Office Of Technology	Expires On:	September 2, 2018
Date:	June 1, 2018	RFQ #:	
Quote #:	NQ00150113-01	HPE Sales Contact:	Bridget Shay
Quote Segment:	SLED	HPE Sales Contact Phone:	+1 716 319 8956
Terms:	NT30 AFTER INVOICE DATE	HPE Sales Contact Fax:	
Contract ID:	MHEC-10012015	HPE Sales Contact Email:	bshay@hpe.com

Solution Overview

Solution	Net Price
Hardware	473,663.80
Software	0.01
Support	96,425.99
Installation	0.00
Other	0.00
Sub-total	USD 570,089.80
Freight Estimated Freight	0.00
Ship Via Total weight	183.251
Grand Total:	USD 570,089.80

Submit Purchase Order To:

Email: US-SLED-ORDERS@hpe.com

HPE Purchasing contact

Contact Name:**Phone:****Fax Number:****Email:****Address:**

Customer details

Sold To Address:	West Virginia Office Of Technology 400 5th St Parkersburg, West Virginia, 26101-5147 US	Ship To Address:	West Virginia Office Of Technology 400 5th St Parkersburg, West Virginia, 26101-5147 US
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Legal Quotation:

Hewlett Packard Enterprise Proprietary for Customer Use Only - Do Not Share.

Legal Quotation:

Quote details

The following structured solution is offered for sale with a defined configuration menu and solution adjustment. Changing the configuration may affect the offer.

No.	Qty	Product	Description	Ext Net Price	EDT
	1	5112022581-04	WV_BOM_531	570,089.80	
0100	1	Q8H40A	HPE NS HF60 Hybrid CTO Base Array	108,670.55	10 days
0101	1	Q8B57B	HPE NS HF40/60 Hybrid 210TB FIO HDD Bndl	101,522.71	10 days
0102	1	Q8B66B	HPE NS HF40/60 23.04TB FIO Cache Bndl	92,150.91	10 days
0103	1	Q8C04B	HPE NS 4x16Gb FC 4p FIO Adptr Kit	25,380.68	10 days
0104	1	Q8G27B	HPE NS NOS Default FIO Software	0.01	10 days
0105	2	Q8J15A	HPE NS AS3112 to C13 AU FIO Power Cord	0.02	10 days
0200	1	Q8G48B	HPE NS HF40/60 ES3 210TB 17TB CTO Shelf	145,938.91	10 days
0201	2	Q8J15A	HPE NS AS3112 to C13 AU FIO Power Cord	0.02	10 days
0300	1	HT6Z1A4	HPE NS 4Y FC 4H Parts Exch w DMR Supp	0.00	Support product
	1	HT6Z1A4#ZFK	HPE NS HF60 Hybrid Base Array Supp	26,286.45	Support product
	1	HT6Z1A4#ZFC	HPE NS HF40/60 23.04TB Cache Bndl Supp	17,332.63	Support product
	1	HT6Z1A4#ZFV	HPE NS HF40/60 ES3 210TB 17TB Shelf Supp	19,673.20	Support product
	1	HT6Z1A4#ZFW	HPE NS HF40/60 Hybr 210TB HDD Bndl Supp	20,630.53	Support product
	1	HT6Z1A4#ZGG	HPE NS 16Gb FC 4p Adptr Supp	8,537.43	Support product
0400	1	U5466S	HP Care Pack	0.00	Support product
	5	U5466S#4BA	HPE Credits for Total Education SVC	3,965.75	Support product
Sub-Total:				USD 570,089.80	
Freight	Estimated Freight	Ship Via	Total weight	183.251(kg)	0.00
Grand Total:				USD 570,089.80	

Legal Quotation:

Quote details

The following structured solution is offered for sale with a defined configuration menu and solution adjustment. Changing the configuration may affect the offer.

Legal Quotation:**Terms & Conditions**

Unless the customer has another valid agreement with Hewlett Packard Enterprise, this quotation is governed by Hewlett Packard Enterprise Customer Terms-Portfolio. A copy of these terms can be found on-line at <http://www8.hp.com/us/en/hpe/hp-information/end-user-agreement/terms.html> or a copy can be requested from your Customer Service Representative.

For inquiries regarding this quote please contact your HPE sales rep

Upon issuing a Purchase Order to Hewlett Packard Enterprise please include the following: • Hewlett Packard Enterprise listed as the Vendor • Bill to & ship to addresses • PO# and valid Hewlett Packard Enterprise quote number • Hewlett Packard Enterprise Contract ID as referenced in your quote from HPE (if applicable) • Contact name, phone number & e-Mail address • For electronic software include the end user e-Mail Address • Requested delivery date (per SLA requirements) and any special delivery requirements • Tax status • If support is ordered provide the end user's name and phone number.

For upgrades include the serial number or the support identifier for contract entitlement.

*Prices are exclusive of use, sales value added and other taxes. Should the item(s) being quoted herein be exempt from sales tax please include the appropriate valid tax exemption certificate referencing Hewlett Packard Enterprise as the vendor.

*If quoted herein, Remarketed Products are fully remanufactured and carry new product warranty. Purchase is subject to inventory availability at receipt of order. Inventory may not be reserved. Hewlett Packard Enterprise reserves the right to substitute new components if appropriate, or to cancel orders by notifying the customer if necessary components are unavailable.

*If quoted herein, Hewlett Packard Enterprise Promotions must be ordered as quoted, no substitutions will be allowed. POs must be received on or prior to the expiration date of the quote or special promotion whichever comes first.

*If quoted herein, Hewlett Packard Enterprise Consignment/Demo equipment is currently at the location listed on this quote. Issuing a PO against this formal quotation will imply acceptance and delivery of the Consignment/Demo inventory. The standard warranty applicable to new equipment will apply. Some demo equipment may contain products that are remanufactured to be functionally equivalent to new.

Unless indicated differently this quote is subject to the terms and conditions as set forth in your Contract ID as referenced in your quote from HPE.

Quote contains special discounts. Unless the customer has another valid agreement with Hewlett Packard Enterprise, this quotation is governed by Hewlett Packard Enterprise Customer Terms - Portfolio. A copy of these terms can be found on-line at <http://www8.hp.com/us/en/hpe/hp-information/end-user-agreement/terms.html>.



