



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 8

## General Information

## Contact

## Default Values

## Discount

## Document Information

Procurement Folder: 332013

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000224557



Legal Name: SAITECH INC

Alias/DBA:

Total Bid: \$107,435.00

Response Date: 07/25/2017



Response Time: 13:19

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC1700000027

Published Date: 7/20/17

Close Date: 7/25/17

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum #3 VMware Support and Subscription(OT17137)

Total of Header Attachments: 8

Total of All Attachments: 8



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

Proc Folder : 332013

Solicitation Description : Addendum #3 VMware Support and Subscription(OT17137)

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-07-25 13:30:00	SR 0210 ESR07251700000000281	1

VENDOR

000000224557  
SAITECH INC

Solicitation Number: CRFQ 0210 ISC1700000027

Total Bid : \$107,435.00      Response Date: 2017-07-25      Response Time: 13:19:05

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale  
(304) 558-8801  
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Contract Item 1: VMware vSphere 6 Ent Plus ACCL Kit or Equal	1.00000	EA	\$20,299.000000	\$20,299.00

Comm Code	Manufacturer	Specification	Model #
43232302			

<b>Extended Description :</b>	4.1.1 Contract Item #1: VMware License - VS6-EPL-AK-C or Equal 4.1.1.1 Vendor must provide licensing for VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor. 4.1.1.2 Vendor must provide a quantity of one (1) license.
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	YR 1 of 3: Contract Item 2: VMware Basic SPT & SUB or Equal	1.00000	EA	\$5,199.000000	\$5,199.00

Comm Code	Manufacturer	Specification	Model #
81112201			

<b>Extended Description :</b>	4.1.2 Contract Item #2: VMware Basic Support and Subscription - VS6-EPL-AK-3G-SSS-C or Equal 4.1.2.1 Vendor must provide licensing for Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor. 4.1.2.2 Vendor must provide a quantity of one (1) licenses. 4.1.2.3 Vendor must provide basic support coverage for a minimum of three (3) years from date of award.
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	YR 2 of 3: Contract Item 2: VMware Basic SPT & SUB or Equal	1.00000	EA	\$5,199.000000	\$5,199.00

Comm Code	Manufacturer	Specification	Model #
81112201			

<b>Extended Description :</b>	4.1.2 Contract Item #2: VMware Basic Support and Subscription - VS6-EPL-AK-3G-SSS-C or Equal 4.1.2.1 Vendor must provide licensing for Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor. 4.1.2.2 Vendor must provide a quantity of one (1) licenses. 4.1.2.3 Vendor must provide basic support coverage for a minimum of three (3) years from date of award.
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	YR 3 of 3: Contract Item 2: VMware Basic SPT & SUB or Equal	1.00000	EA	\$5,199.000000	\$5,199.00

Comm Code	Manufacturer	Specification	Model #
81112201			

<b>Extended Description :</b>	4.1.2 Contract Item #2: VMware Basic Support and Subscription - VS6-EPL-AK-3G-SSS-C or Equal 4.1.2.1 Vendor must provide licensing for Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor. 4.1.2.2 Vendor must provide a quantity of one (1) licenses. 4.1.2.3 Vendor must provide basic support coverage for a minimum of three (3) years from date of award.
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Contract Item 3: VMware vSphere 6 ENT Plus or Equal	14.00000	EA	\$3,059.000000	\$42,826.00

Comm Code	Manufacturer	Specification	Model #
43232302			

**Extended Description :** 4.1.3 Contract Item #3: VMware License - VS6-EPL-C or Equal  
4.1.3.1 Vendor must provide licensing for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.3.2 Vendor must provide a quantity of fourteen (14) licenses.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	YR 1 of 3: Contract Item 4: VMware Basic SPT & SUB or Equal	14.00000	EA	\$669.000000	\$9,366.00

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** 4.1.4 Contract Item #4: VMware Basic Support and Subscription - VS6-EPL-3G-SSS-C or Equal  
4.1.4.1 Vendor must provide licensing for Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.4.2 Vendor must provide a quantity of fourteen (14) license.  
4.1.4.3 Vendor must provide support coverage for a minimum of three (3) years from date of award.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	YR 2 of 3: Contract Item 4: VMware Basic SPT & SUB or Equal	14.00000	EA	\$669.000000	\$9,366.00

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** 4.1.4 Contract Item #4: VMware Basic Support and Subscription - VS6-EPL-3G-SSS-C or Equal  
4.1.4.1 Vendor must provide licensing for Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.4.2 Vendor must provide a quantity of fourteen (14) license.  
4.1.4.3 Vendor must provide support coverage for a minimum of three (3) years from date of award.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	YR 3 of 3: Contract Item 4: VMware Basic SPT & SUB or Equal	14.00000	EA	\$669.000000	\$9,366.00

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** 4.1.4 Contract Item #4: VMware Basic Support and Subscription - VS6-EPL-3G-SSS-C or Equal  
4.1.4.1 Vendor must provide licensing for Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.4.2 Vendor must provide a quantity of fourteen (14) license.  
4.1.4.3 Vendor must provide support coverage for a minimum of three (3) years from date of award.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Contract Item 5: VMware vSphere 6 Essential Kit or Equal	1.00000	EA	\$435.000000	\$435.00

Comm Code	Manufacturer	Specification	Model #
43232302			

**Extended Description :** 4.1.5 Contract Item #5: VMware vSphere 6 Essentials Kit - VS6-ESSL-KIT-C or Equal  
4.1.5.1 Vendor must provide licensing for VMware vSphere 6 Essentials Kit or Equal for 3 hosts (a maximum of 2 processors per host).  
4.1.5.2 Vendor must provide a quantity of one (1) license.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	YR 1 of 3: Contract Item 6: VMware SUB Essnt Kit or Equal	1.00000	EA	\$60.000000	\$60.00

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** 4.1.6 Contract Item #6: VMware Subscription - VS6-ESSL-3SUB-C or Equal  
4.1.6.1 Vendor must provide licensing for Subscription for VMware vSphere6 Essentials Kit or Equal.  
4.1.6.2 Vendor must provide a quantity of one (1) license.  
4.1.6.3 Vendor must provide a subscription for a minimum of three (3) years from date of award.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	YR 2 of 3: Contract Item 6: VMware SUB Essnt Kit or Equal	1.00000	EA	\$60.000000	\$60.00

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** 4.1.6 Contract Item #6: VMware Subscription - VS6-ESSL-3SUB-C or Equal  
4.1.6.1 Vendor must provide licensing for Subscription for VMware vSphere6 Essentials Kit or Equal.  
4.1.6.2 Vendor must provide a quantity of one (1) license.  
4.1.6.3 Vendor must provide a subscription for a minimum of three (3) years from date of award.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	YR 3 of 3: Contract Item 6: VMware SUB Essnt Kit or Equal	1.00000	EA	\$60.000000	\$60.00

Comm Code	Manufacturer	Specification	Model #
81112201			

**Extended Description :** 4.1.6 Contract Item #6: VMware Subscription - VS6-ESSL-3SUB-C or Equal  
4.1.6.1 Vendor must provide licensing for Subscription for VMware vSphere6 Essentials Kit or Equal.  
4.1.6.2 Vendor must provide a quantity of one (1) license.  
4.1.6.3 Vendor must provide a subscription for a minimum of three (3) years from date of award.



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Request for Quotation  
21 - Info Technology

Proc Folder: 332013

Doc Description: Addendum #1 VMware Support and Subscription(OT17137)

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2017-07-11	2017-07-18 13:30:00	CRFQ 0210 ISC1700000027	2

**BID RECEIVING LOCATION**

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

**VENDOR**

Vendor Name, Address and Telephone Number:

Saitech Inc.  
42640 Christy Street  
Fremont, CA - 94538  
510-440-0256

**FOR INFORMATION CONTACT THE BUYER**

Stephanie L Gale

(304) 558-8801

stephanie.l.gale@wv.gov

Signature X

FEIN #

753004589

DATE

07/25/2017

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum #1 issued to:

1. Move bid opening date and time to Tuesday, July 18, 2017 @ 1:30pm..

Possible subsequent addendum to follow.

End of Addendum #1.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Contract Item 1: VMware vSphere 6 Ent Plus ACCL Kit or Equal	1.00000	EA	20,299.00	20,299.00

Comm Code	Manufacturer	Specification	Model #
43232302	VMware	VS6-EPL-AK-C	

**Extended Description :**

4.1.1 Contract Item #1: VMware License - VS6-EPL-AK-C or Equal

4.1.1.1 Vendor must provide licensing for VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor.

4.1.1.2 Vendor must provide a quantity of one (1) license.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	YR 1 of 3: Contract Item 2: VMware Basic SPT & SUB or Equal	1.00000	EA	5,199.00	5,199.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-EPL-AK-3G-SSS-C	

**Extended Description :**

4.1.2 Contract Item #2: VMware Basic Support and Subscription - VS6-EPL-AK-3G-SSS-C or Equal

4.1.2.1 Vendor must provide licensing for Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor.

4.1.2.2 Vendor must provide a quantity of one (1) licenses.

4.1.2.3 Vendor must provide basic support coverage for a minimum of three (3) years from date of award.

4.1.2.3.1 Support cover must include unlimited support via telephone and web 12 hours a day 5 days week.

4.1.2.3.2 Vendor must respond to request within a maximum of four (4) hours via telephone or email.

4.1.2.3.3 Vendor must also provide remote monitoring, access to new releases, updates, and upgrades. In addition, provide web access to VMware discussion forums, and knowledge base.



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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	YR 2 of 3: Contract Item 2: VMware Basic SPT & SUB or Equal	1.00000	EA	5,199.00	5,199.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-EPL-AK-G-SSS-C	

**Extended Description :**

- 4.1.2 Contract Item #2: VMware Basic Support and Subscription - VS6-EPL-AK-3G-SSS-C or Equal  
4.1.2.1 Vendor must provide licensing for Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor.  
4.1.2.2 Vendor must provide a quantity of one (1) licenses.  
4.1.2.3 Vendor must provide basic support coverage for a minimum of three (3) years from date of award.  
4.1.2.3.1 Support cover must include unlimited support via telephone and web 12 hours a day 5 days week.  
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	YR 3 of 3: Contract Item 2: VMware Basic SPT & SUB or Equal	1.00000	EA	5,199.00	5,199.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-EPL-AK- <del>3G</del> -SSS-C	

**Extended Description :**

- 4.1.2 Contract Item #2: VMware Basic Support and Subscription - VS6-EPL-AK-3G-SSS-C or Equal  
4.1.2.1 Vendor must provide licensing for Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor.  
4.1.2.2 Vendor must provide a quantity of one (1) licenses.  
4.1.2.3 Vendor must provide basic support coverage for a minimum of three (3) years from date of award.  
4.1.2.3.1 Support cover must include unlimited support via telephone and web 12 hours a day 5 days week.  
4.1.2.3.2 Vendor must respond to request within a maximum of four (4) hours via telephone or email.  
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Contract Item 3: VMware vSphere 6 ENT Plus or Equal	14.00000	EA	3,059.00	42,826.00

Comm Code	Manufacturer	Specification	Model #
43232302	VMware	VS6-EPL-C	

**Extended Description :**

- 4.1.3 Contract Item #3: VMware License - VS6-EPL-C or Equal  
4.1.3.1 Vendor must provide licensing for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.3.2 Vendor must provide a quantity of fourteen (14) licenses.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	YR 1 of 3: Contract Item 4: VMware Basic SPT & SUB or Equal	14.00000	EA	669.00	9,366.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-EPL-3G-SSS-C	

**Extended Description :**

- 4.1.4 Contract Item #4: VMware Basic Support and Subscription - VS6-EPL-3G-SSS-C or Equal  
4.1.4.1 Vendor must provide licensing for Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.4.2 Vendor must provide a quantity of fourteen (14) license.  
4.1.4.3 Vendor must provide support coverage for a minimum of three (3) years from date of award.  
4.1.4.3.1 Support cover must include unlimited support via telephone and web 12 hours a day 5 days week.  
4.1.4.3.2 Vendor must respond to request within a maximum of four (4) hours via telephone or email.  
4.1.4.3.3 Vendor must also provide remote monitoring, access to new releases, updates, and upgrades. In addition, provide web access to VMware discussion forums, and knowledge base.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	YR 2 of 3: Contract Item 4: VMware Basic SPT & SUB or Equal	14.00000	EA	669.00	9,366.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-EPL-3G-SSS-C	

**Extended Description :**

- 4.1.4 Contract Item #4: VMware Basic Support and Subscription - VS6-EPL-3G-SSS-C or Equal  
4.1.4.1 Vendor must provide licensing for Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.4.2 Vendor must provide a quantity of fourteen (14) license.  
4.1.4.3 Vendor must provide support coverage for a minimum of three (3) years from date of award.  
4.1.4.3.1 Support cover must include unlimited support via telephone and web 12 hours a day 5 days week.  
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INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	YR 3 of 3: Contract Item 4: VMware Basic SPT & SUB or Equal	14.00000	EA	669.00	9,366.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-EPL-3G-SSS-C	

**Extended Description :**

- 4.1.4 Contract Item #4: VMware Basic Support and Subscription - VS6-EPL-3G-SSS-C or Equal  
4.1.4.1 Vendor must provide licensing for Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.  
4.1.4.2 Vendor must provide a quantity of fourteen (14) license.  
4.1.4.3 Vendor must provide support coverage for a minimum of three (3) years from date of award.  
4.1.4.3.1 Support cover must include unlimited support via telephone and web 12 hours a day 5 days week.  
4.1.4.3.2 Vendor must respond to request within a maximum of four (4) hours via telephone or email.  
4.1.4.3.3 Vendor must also provide remote monitoring, access to new releases, updates, and upgrades. In addition, provide web access to VMware discussion forums, and knowledge base.

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Contract Item 5: VMware vSphere 6 Essential Kit or Equal	1.00000	EA	435.00	435.00

Comm Code	Manufacturer	Specification	Model #
43232302	VMware	VS6-ESSL-KIT-C	

**Extended Description :**

- 4.1.5 Contract Item #5: VMware vSphere 6 Essentials Kit - VS6-ESSL-KIT-C or Equal  
4.1.5.1 Vendor must provide licensing for VMware vSphere 6 Essentials Kit or Equal for 3 hosts (a maximum of 2 processors per host).  
4.1.5.2 Vendor must provide a quantity of one (1) license.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	YR 1 of 3: Contract Item 6: VMware SUB Essnt Kit or Equal	1.00000	EA	60.00	60.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-ESSL-SUB-C	

**Extended Description :**

- 4.1.6 Contract Item #6: VMware Subscription - VS6-ESSL-3SUB-C or Equal  
4.1.6.1 Vendor must provide licensing for Subscription for VMware vSphere6 Essentials Kit or Equal.  
4.1.6.2 Vendor must provide a quantity of one (1) license.  
4.1.6.3 Vendor must provide a subscription for a minimum of three (3) years from date of award.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	YR 2 of 3: Contract Item 6: VMware SUB Essnt Kit or Equal	1.00000	EA	60.00	60.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-ESSL-SUB-C	

**Extended Description :**

- 4.1.6 Contract Item #6: VMware Subscription - VS6-ESSL-3SUB-C or Equal  
4.1.6.1 Vendor must provide licensing for Subscription for VMware vSphere6 Essentials Kit or Equal.  
4.1.6.2 Vendor must provide a quantity of one (1) license.  
4.1.6.3 Vendor must provide a subscription for a minimum of three (3) years from date of award.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	IS&C - DATA CENTER MANAGER DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110 1900 KANAWHA BLVD E CHARLESTON WV 25305-0135 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	YR 3 of 3: Contract Item 6: VMware SUB Essnt Kit or Equal	1.00000	EA	60.00	60.00

Comm Code	Manufacturer	Specification	Model #
81112201	VMware	VS6-ESSL-SUB-C	

**Extended Description :**

- 4.1.6 Contract Item #6: VMware Subscription - VS6-ESSL-3SUB-C or Equal  
4.1.6.1 Vendor must provide licensing for Subscription for VMware vSphere6 Essentials Kit or Equal.  
4.1.6.2 Vendor must provide a quantity of one (1) license.  
4.1.6.3 Vendor must provide a subscription for a minimum of three (3) years from date of award.

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Technical Questions Due	2017-07-03



SOLICITATION NUMBER: CRFQ ISC1700000027

Addendum Number: 1

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The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

**Description of Modification to Solicitation:**

Addendum #1 issued to:

1. Move bid opening date and time to Tuesday, July 18, 2017 @ 1:30pm..

Possible subsequent addendum to follow.

End of Addendum #1.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**ADDENDUM ACKNOWLEDGEMENT FORM**

**SOLICITATION NO.:** CRFQ 0210 ISC1700000027

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

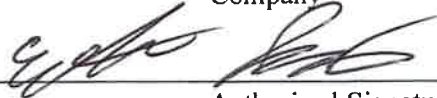
(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Saitech Inc.

Company



Authorized Signature

07/25/2017

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

**SOLICITATION NUMBER:** CRFQ ISC1700000027

**Addendum Number:** 2

---

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

**Description of Modification to Solicitation:**

Addendum #2 issued to:

1. Move bid opening date and time to Tuesday, July 25, 2017 @ 1:30pm..

Possible subsequent addendum to follow.

End of Addendum #2.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



**ADDENDUM ACKNOWLEDGEMENT FORM**

**SOLICITATION NO.:** CRFQ 0210 ISC 17 00000027

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Saitech Inc.

Company

[Signature]


Authorized Signature

07/25/2017

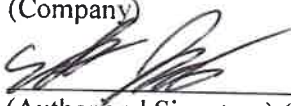
Date

**NOTE:** This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

 / Contract Compliance  
(Name, Title)  
Ernesto Juarez / Contract Compliance Mgr.  
(Printed Name and Title)  
42640 Christy Street, Fremont, CA-94538  
(Address)  
510-440-0256 / 510-440-0257  
(Phone Number) / (Fax Number)  
ernesto@esaitech.com  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Saitech Inc.  
(Company)  
 / Contract Compliance  
(Authorized Signature) (Representative Name, Title)  
Ernesto Juarez / Contract Compliance Mgr.  
(Printed Name and Title of Authorized Representative)  
07/25/2017  
(Date)  
510-440-0256 / 510-440-0257  
(Phone Number) (Fax Number)

## State of West Virginia

# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

**1. Application is made for 2.5% vendor preference for the reason checked:**

\_\_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

\_\_\_\_ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

\_\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

**2. Application is made for 2.5% vendor preference for the reason checked:**

\_\_\_\_ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

**3. Application is made for 2.5% vendor preference for the reason checked:**

\_\_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

**4. Application is made for 5% vendor preference for the reason checked:**

\_\_\_\_ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

**5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

\_\_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

**6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

\_\_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

**7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**

✓ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Saitech Inc.

Signed: [Signature]

Date: 07/25/2017

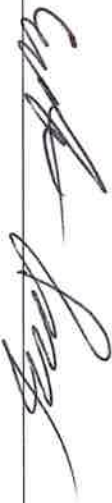
Title: Contract Compliance Mgr.

**EXHIBIT A – Pricing Page**  
**Vendor:** Saitech Inc. VMware Support and Subscription - OT17137  
**Date:** 07/25/2017

Contract Item	Part Number	Description	Alternate Part Number	Alternate Part Manufacturer and Model if bidding for equal products	Unit of Measure	Quantity	Unit Cost	Extended Cost
4.1.1	VS6-EPL-AK-C or Equal	Contract Item #1: VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor.			Each	1	20,229.00	\$ 20,229.00
4.1.2	VS6-EPL-AK-3G-SSS-C or Equal YEAR 1 of 3	Contract Item #2: Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor			Each	1	5,199.00	\$ 5,199.00
4.1.2	VS6-EPL-AK-3G-SSS-C or Equal YEAR 2 of 3	Contract Item #2: Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor			Each	1	5,199.00	\$ 5,199.00
4.1.2	VS6-EPL-AK-3G-SSS-C or Equal YEAR 3 of 3	Contract Item #2: Basic Support Coverage VMware vSphere 6 Enterprise Plus Acceleration Kit or Equal for 6 processor			Each	1	5,199.00	\$ 5,199.00
4.1.3	VS6-EPL-C or Equal	Contract Item #3: VMware vSphere 6 Enterprise Plus or Equal for 1 processor.			Each	14	3,059.00	\$ 42,826.00
4.1.4	VS6-EPL-3G-SSS-C or Equal YEAR 1 of 3	Contract Item #4: Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.			Each	14	669.00	\$ 9,366.00
4.1.4	VS6-EPL-3G-SSS-C or Equal YEAR 2 of 3	Contract Item #4: Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.			Each	14	669.00	\$ 9,366.00
4.1.4	VS6-EPL-3G-SSS-C or Equal YEAR 3 of 3	Contract Item #4: Basic Support Subscription for VMware vSphere 6 Enterprise Plus or Equal for 1 processor.			Each	14	669.00	\$ 9,366.00
4.1.5	VS6-ESSL-KIT-C or Equal	Contract Item #5: VMware vSphere 6 Essentials Kit or Equal for 3 hosts (a maximum of 2 processors per host)			Each	1	435.00	\$ 435.00
4.1.6	VS6-ESSL-3SUB-C or Equal YEAR 1 of 3	Contract Item #6: Subscription for VMware vSphere6 Essentials Kit or Equal			Each	1	60.00	\$ 60.00

Contract Item	Part Number	Description	Alternate Part Number	Alternate Part Manufacturer and Model if bidding for equal products	Unit of Measure	Quantity	Unit Cost	Extended Cost
4.1.6	VS6-ESSL-3SUB-C or Equal YEAR 2 of 3	Contract Item #6: Subscription for VMware vSphere6 Essentials Kit or Equal			Each	1	60.00	\$ 60.00-
4.1.6	VS6-ESSL-3SUB-C or Equal YEAR 3 of 3	Contract Item #6: Subscription for VMware vSphere6 Essentials Kit or Equal			Each	1	60.00	\$ 60.00-
Total Cost								\$ 107,435.00

Vendor Signature: \_\_\_\_\_





STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Saitch Inc (Sachin Sharma)

Authorized Signature: [Signature] Date: 01/17/17

State of California

County of Alameda, to-wit:

Taken, subscribed, and sworn to before me this 17 day of January, 2017

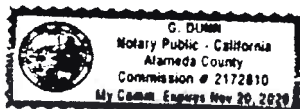
My Commission expires November 20, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 08/01/2015)



**ADDENDUM ACKNOWLEDGEMENT FORM**

**SOLICITATION NO.:** CRFR 0210 ISC 1700000027

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

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**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input type="checkbox"/> Addendum No. 1            | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
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Saitech Inc.

Company



Authorized Signature

07/25/2017

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012



**VMware International Ltd**  
Parnell House, Barrack Square, Ballincollig, Co Cork. Ireland

+353 (0)21 4660000 main [www.vmware.com](http://www.vmware.com)  
+353 (0)21 4660251 fax

**VMware Authorized Partner Letter**

**18 July 2017**

**To Whom It May Concern,**

**VMware International Limited**, a company organized and existing under the laws of Ireland, with its principal place of business at Parnell House, Barrack Square, Ballincollig, County Cork, Ireland ("**VMware**") hereby confirms that, as of the date above, **Saitech Inc** is an authorized **Solution Provider – Enterprise Level** partner of VMware. As such, this Partner is authorized **to resell VMware products and services to end user customers** in **UNITED STATES**, as per the terms and conditions of the existing agreement between the Partner and VMware.

For **VMware International Limited**,



Kieran Barry-Murphy  
Director

Registered in Ireland with a registered office at 70 Sir John Rogerson's Quay, Dublin 2.  
Registration Number: 402208. Directors: John Dolan, Kieran Barry Murphy and Aine Lyons



## REFERENCES FROM SAITECH INC.

### 1. Customer Name: **City of Santa Monica, CA**

Date: July 2016 – July 2017  
Purchase No: 26719  
Value: \$86,591.09  
Contracting Officer: Denis Mixon  
Phone No: 310-458-2211  
Email: denise.mixon@smgov.net  
Product Name/Model: VMware Renewal

### 2. Customer Name: **City of Rancho Cucamonga, CA**

Date: July 2016 – July 2017  
Purchase No: 055625  
Value: \$68,736.57  
Contracting Officer: Cheryl Combs  
Phone No: 909-477-2700 ext.2505  
Email: Cheryl.Combs@cityofrc.us  
Product Name/Model: VMware Renewal

### 3. Customer Name: **Rhode Island Airport Corporation**

Date: 9/25/16-9/25/17  
Purchase No: 26577  
Value: \$ 36,599.00  
Contracting Officer: Costa, Randy  
Phone No: 401-691-2240  
Email: rcosta@pvdairport.com  
Product Name/Model: VMware Renewal

### 4. Customer Name: **Orange County Property Appraiser**

Date: 08/01/2016 - 07/31/2017  
Purchase No: PO0064  
Value: \$ 10308.65  
Contracting Officer: Denise Reyes  
Phone No: 407-836-5039  
Email: dreyes@ocpafl.org  
Product Name/Model: VMware Renewal

5. Customer Name: **City Utilities of Springfield**

Date: 10/12/2016 - 10/11/2017

Purchase No: CU-0000134502

Value: \$ 66,151.50

Contracting Officer: Greg Smith

Phone No: 417.831.8407

Email: Greg.Smith@cityutilities.net

Product Name/Model: VMware vRealize Network Insight license and 1 year prod support/maintenance

# **BUSINESS TAX CERTIFICATE**

The business named below has registered with the City of Fremont for Business Tax. The acceptance of the tax and the issuance of this Business Tax Certificate entitles the holder to operate a business in the City of Fremont. Any business operated under this certificate shall comply with all applicable laws and ordinances.

# **CITY OF FREMONT**

Revenue Division  
39550 Liberty Street  
Fremont, California 94538  
(510) 494-4790 ext. 2

**Business Name:** Saitech Inc

**Business Location:** 42640 CHRISTY ST FREMONT, CA 94538-3135

**Business Owner(s):** Vikram Mahajan

Sachin Sharma

SAITECH INC

42640 CHRISTY ST

FREMONT, CA 94538-3135

**BUSINESS LICENSE #: 067190**

**Taxpayer I.D. #: 75-3004589**

**Expiration Date:** December 31, 2017

**Description:** Computer Parts

**TO BE POSTED IN A CONSPICUOUS PLACE - NON TRANSFERABLE**

ISO 9001:2015 Certified Strategic Technology Sourcing Partner  
42640 Christy St. Fremont, CA 94538

www.saitechincorporated.com  
sales@saitechincorporated.com

## Company Profile

Saitech Inc. was incorporated in 2002 with a mission of providing innovative technology solutions with outstanding cost savings to our valued clients worldwide. Saitech Inc. is fast growing \$14 M + experienced, cost effective supply chain contractor to the U.S. government and various agencies, prime contractors & Fortune 500 companies for over 15 years.

## Core Competencies

### Customized IT System Configurations:

Product Configuration, Consulting and Design, Value Engineering, Parts Procurement, Storage Solutions, System Integration, Systems Maintenance Support.

### Logistics, Operations, and Supply Chain:

Supply Chain Management, Component Kitting, Auto Replenishment, Logistics Support, Bill of Material Fulfillment & Test & Repair Services.

### Experience

Saitech Inc. has a strong sales and technical team of 15 employees who are efficient and effective in solving our customer's unique IT requirements. Our clients attest to the quality and responsiveness by entrusting us with their challenging requirements. A small sample of our customers not including corporations:

- DoD - DLA, Navy (NAVSEA/NAVAIR/SPAWAR), FBI & US Army Corps
- State of California - Franchise Tax Board, DGS, County of Kern, CAL-Fire, Orange County Transportation Authority, UC Riverside, UAH, and KUB.
- DoE, laboratories & contracts - SLAC Stanford, Lawrence Berkeley National Labs, MIT Lincoln Laboratory, Northrop Grumman Technical Services
- St. Vrain Valley Schools, Jefferson County Schools, ISD Forney
- Hamilton County, Oakland, Fremont, Judicial Council of California

### Storage Solutions for Saitech Inc.'s Customers Budget

Our team of technicians can provide solutions based on customer's needs. Our technical experts assist on pre-sales and post sales requirements. Saitech Inc. offers high performance servers that are scalable, flexible, and reliable with competitive prices. All necessary components for every IT virtualization needs.

- Hard Drives built for Enterprise Level reliability and Virtualization applications
- NAS, Tower, Rack, & Blade server solutions to provide an optimum choice
- Providing Complete Product Traceability and Certificate of Conformance





➤ **Trust** ➤ **Quality** ➤ **Experience** ➤ **Service** ➤ **Commitment**

<b>Headquarters (Facility)</b>	Fremont, California [9,000 sq. ft.]
<b>Employees</b>	~16
<b>Certified MBE Supplier</b>	Western Regional Minority Supplier Development Council (WRMSDC) US Pan Asian American Chamber of Commerce (USPAACC) California Public Utilities Commission (CPUC)
<b>Certified Small Business Registrations</b>	43694 (California) :SLEB Certified by Alameda County (15-00086)
<b>DUNS Number</b>	CCR   GIDEP   JCO   ORCA   SAM
<b>D&amp;B Viability Rating</b>	082826723 <b>Rating: 3A1</b>
<b>CAGE</b>	11AA
<b>Annual Revenue</b>	1YQH2
<b>CMAS Contract Holder</b>	\$14 + Million
<b>E-Rate Contractor</b>	3-17-70-3243C / 3-16-70-3243B
<b>GSA schedule 70 contract</b>	USAC: Schools and Libraries (E -Rate) Program. SPIN ID:143048361 GS-35F-287GA (IT Contract)

## NAICS Codes:

423420	Office Equipment Merchant Wholesalers
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
811212	Computer and Office Machine Repair and Maintenance
541512	Computer Systems Integrator Services
511210	Software Publishers, Licensing, Subscriptions
541519	Other Computer Related Services

## Certifications / Associations:

- ROHS / ANSI – ESD S20:20 Compliant
- ERAI –Electronics Reseller Association Inc. & Approved GIDEP Member
- National Defense Industrial Association, US Naval Institute Member

## Advantages:

- Net Terms Approved Same Day to Corporate, Universities/K-12 Schools, Government Institutions
- Accepting All P-Cards, Visa, MC, Amex, Corporate and Government Purchase Orders
- Quality Management System In-Place for Supplier Evaluation & Counterfeit Protection





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
08/03/2016**PRODUCER**Gill Financial & Insurance Services  
31080 Union City Blvd, Suite 201  
Union City CA 94587  
Phone 510-888-1180 Fax: 510-587-9351**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY  
AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS  
CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE  
COVERAGE AFFORDED BY THE POLICIES BELOW.****INSURED**SAITECH INC  
42640 Christy St  
Fremont CA 94538**INSURERS AFFORDING COVERAGE****NAIC #**

INSURER A: Sentinel Insurance Company

11000

INSURER B:

INSURER C:

INSURER D:

INSURER E:

**COVERAGES**

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	<input checked="" type="checkbox"/>	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> OCCUR <input type="checkbox"/> _____ GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC	57SBABF5912	08/14/2016	08/14/2017	EACH OCCURRENCE	\$1000000
						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$
						MED EXP (Any one person)	\$5000
						PERSONAL & ADV INJURY	\$1000000
						GENERAL AGGREGATE	\$2000000
						PRODUCTS - COMP/OP AGG	\$2000000
							\$
A	<input checked="" type="checkbox"/>	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input type="checkbox"/> _____ <input type="checkbox"/> _____	57SBABF5912	08/14/2016	08/14/2017	COMBINED SINGLE LIMIT (Each Occurrence)	\$1000000
						BODILY INJURY (Per person)	\$
						BODILY INJURY (Per accident)	\$
						PROPERTY DAMAGE (Per accident)	\$
	<input type="checkbox"/>	<b>GARAGE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> _____				AUTO ONLY - EA ACCIDENT	\$
						OTHER THAN EA ACC	\$
						AUTO ONLY: AGG	\$
	<input type="checkbox"/>	<b>EXCESS/UMBRELLA LIABILITY</b> <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input type="checkbox"/> RETENTION \$Enter Amount				EACH OCCURRENCE	\$
						AGGREGATE	\$
							\$
							\$
							\$
A	<input checked="" type="checkbox"/>	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	57WECDZ3975	07-01-2016	07-01-2017	<input type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER	
						E.L. EACH ACCIDENT	\$1000000
						E.L. DISEASE - EA EMPLOYEE	\$1000000
						E.L. DISEASE - POLICY LIMIT	\$1000000
	<input type="checkbox"/>	<b>OTHER</b>					

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS**

Additional Insured: California State Polytechnic University Program, Pomona, State of California, the Trustees of the California State University, the University and Officers, employees, volunteers and agents of each of them.

**CERTIFICATE HOLDER**SAITECH INC  
42640 Christy St  
Fremont, CA 94538**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE INSURER AFFORDING COVERAGE WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

*Mary Smith*



# **SUPPLIER CLEARINGHOUSE CERTIFICATE OF ELIGIBILITY**

CERTIFICATION EXPIRATION DATE: **November 30, 2017**

The Supplier Clearinghouse for the Utility Supplier Diversity Program of the California Public Utilities Commission hereby certifies that it has audited and verified the eligibility of:

***Saitech Inc***  
***Minority Business Enterprise (MBE)***

pursuant to Commission General Order 156, and the terms and conditions stipulated in the Verification Application Package. This Certificate shall be valid only with the Clearinghouse seal affixed hereto.

Eligibility must be maintained at all times, and renewed within 30 days of any changes in ownership or control. Failure to comply may result in a denial of eligibility. The Clearinghouse may reconsider certification if it is determined that such status was obtained by false, misleading or incorrect information. Decertification may occur if any verification criterion under which eligibility was awarded later becomes invalid due to Commission ruling. The Clearinghouse may request additional information or conduct on-site visits during the term of verification to verify eligibility.

This certification is valid only for the period that the above firm remains eligible as determined by the Clearinghouse. Utility companies may direct inquiries concerning this Certificate to the Clearinghouse at (800) 359-7998 in Los Angeles.

**VON: 13010101**

**DETERMINATION DATE: November 16, 2016**



THIS CERTIFIES THAT

**Saitech Inc**

N/A



\* Nationally certified by the: **WESTERN REGIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL**

\*NAICS Code(s): 541512; 423430; 423420; 423690; 425110; 443142; 541519; 334112; 334118; 517911

\* Description of their product/services as defined by the North American Industry Classification System (NAICS)

11/30/2016

**Issued Date**

WR02049

**Certificate Number**

A handwritten signature in black ink, reading "Joset Wright-Lacy", is positioned above the printed name.

Joset B. Wright-Lacy

A handwritten signature in black ink, reading "Cecil Plummer", is positioned above the printed name.

**Cecil Plummer, President**

11/30/2017

**Expiration Date**

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

*Certify, Develop, Connect, Advocate.*

\* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®