



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 303201

Doc Description: Core Network Equipment and Software

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-03-02	2017-03-23 13:30:00	CRFQ 1600 SOS1700000009	1

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

Vendor Name, Address and Telephone Number:

Pomeroy IT Solutions
 500 Westmoreland Office Park
 Dunbar, WV 25064
 681-245-6025

POMEROY
 infrastructure. optimized.™

James Stewart
 Technology Solutions Executive

500 Westmoreland Office Park
 Dunbar, WV 25064
 Office: 681.245.6025
 Fax: 800.650.1703
 Mobile: 304.941.4272
 james.stewart@pomeroy.com
 www.pomeroy.com

03/22/17 09:23:44
 WV Purchasing Division

FOR INFORMATION CONTACT THE BUYER

Tara Lyle
 (304) 558-2544
 tara.l.lyle@wv.gov

Signature X

FEIN #

61-1352158

DATE

03-21-17

All offers subject to all terms and conditions contained in this solicitation

The West Virginia Purchasing Division for the Agency, The West Virginia Secretary of State's Office is soliciting bids from qualified vendors to establish a one-time contract for the purchase and installation of Core Network Equipment and Software per the attached documentation.

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.7.1 Hardware and software 510R+E Chassis Bundle	1.00000	EA	#12,640. ⁰⁰ ea /	#12,640. ⁰⁰

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
3.1.7.1 Hardware and software 510R+E Chassis Bundle

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.7.2 Hardware and software Chassis bundle	1.00000	EA	\$ 0 /	\$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
3.1.7.2 Hardware and software Chassis bundle

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.7.3 Hardware and software Catalyst 4500 E 48 port line c	5.00000	EA	\$2,067.00 ea	# 10,335.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.3 Hardware and software Catalyst 4500 E 48 port line c

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.7.4 Hardware and software Supervisor Engine 8-E WS-X45-S	1.00000	EA	\$7,740.00 ea	# 7,740.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.4 Hardware and software Supervisor Engine 8-E WS-X45-S

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.7.5 Hardware and software Redundant Supervisor 8-E WS-X4	1.00000	EA	\$ / \$	\$ / \$

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.5 Hardware and software Redundant Supervisor 8-E WS-X4

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.7.6 Hardware and software Catalyst LAN Base to IP Base	5.00000	EA	# 0	# 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
3.1.7.6 Hardware and software Catalyst LAN Base to IP Base

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	3.1.7.7 Hardware and software Console Cable with a 6th Lengt	1.00000	EA	# 0	# 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
3.1.7.7 Hardware and software Console Cable with a 6th Lengt

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	3.1.7.8 Hardware and software CAT4500E SUP8e Univ Cry	1.00000	EA	# 0	# 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.8 Hardware and software CAT4500E SUP8e Univ Cry

BUYER ID	SUPPLIER ID
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3.1.7.9 Hardware and software Catalyst 4500 E-Series Fam slo	2.00000	EA	\$ ①	\$ ①

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.9 Hardware and software Catalyst 4500 E-Series Fam slo

BUYER ID	SUPPLIER ID
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	3.1.7.10 Hardware and software Catalyst 4500 600 Watts Alter	1.00000	EA	\$ 1,530.00 EA	\$ 1,530.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.10 Hardware and software Catalyst 4500 600 Watts Alter

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	3.1.7.11 Hardware and software Catalyst 4500 6000W AC Dual	1.00000	EA	\$ / \$	\$

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
3.1.7.11 Hardware and software Catalyst 4500 6000W AC Dual

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	3.1.7.12 Hardware and software Nema L6-20 to IEC	4.00000	EA	\$ / \$	\$

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
3.1.7.12 Hardware and software Nema L6-20 to IEC

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	3.1.7.13 Hardware and software Catalyst 4500 E Series 12 po	1.00000	EA	\$ 10,450 ⁰⁰ ea	\$10,450 ⁰⁰

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.13 Hardware and software Catalyst 4500 E Series 12 po

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	3.1.7.14 Hardware and software IOGBASE-SR-SFP Module	10.00000	EA	\$252.00 EA	\$2,520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.14 Hardware and software IOGBASE-SR-SFP Module

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	3.1.7.15 Hardware and software Catalyst 3K-X 10G Network Mod	1.00000	EA	\$694.00 EA	\$694.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.7.15 Hardware and software Catalyst 3K-X 10G Network Mod

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	3.1.8.1 Hardware and software ASA Firewall with FirePOWER	2.00000	EA	\$3,560.00 ea / \$7,120.00	

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.1 Hardware and software ASA Firewall with FirePOWER

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	3.1.8.2 Hardware and software Firewall	2.00000	EA	\$ 0 / \$ 0	

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.2 Hardware and software Firewall

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
18	3.1.8.3 Hardware and software ASA 5525-X Interface Card	2.00000	EA	\$ 0 / \$ 0	

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.3 Hardware and software ASA 5525-X Interface Card

BUYER ID	SUPPLIER ID
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
19	3.1.8.4 Hardware and software ASA 5512-X thru 5555-X 120GB	2.00000	EA	\$ 0	/ \$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.4 Hardware and software ASA 5512-X thru 5555-X 120GB

BUYER ID	SUPPLIER ID
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
20	3.1.8.5 Hardware and software ASA 5525 IPS	2.00000	EA	\$ 0	/ \$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.5 Hardware and software ASA 5525 IPS

BUYER TO CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SHIP TO SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	3.1.8.6 Hardware and software ASA 5525 control Licenses	2.00000	EA	\$ 0	\$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
 3.1.8.6 Hardware and software ASA 5525 control Licenses

BUYER TO CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SHIP TO SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
22	3.1.8.7 Hardware and software ASA 5500 Strong Encryptions	2.00000	EA	\$ 0	\$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :
 3.1.8.7 Hardware and software ASA 5500 Strong Encryptions

BUYER TO CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SHIP TO SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
23	3.1.8.8 Hardware and software ASA 9.2.2 software image	2.00000	EA	\$ 0	\$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.8 Hardware and software ASA 9.2.2 software image

BUYER ID	SELLER ID
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
24	3.1.8.9 Hardware and Software FirePower Software	2.00000	EA	# 0	/ \$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.9 Hardware and Software FirePower Software

BUYER ID	SELLER ID
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
25	3.1.8.10 Hardware and Software AC power cords	2.00000	EA	# 0	/ \$ 0

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.8.10 Hardware and Software AC power cords

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
26	3.1.9.9 Maintenance and Support SMARTNET or Equal year 1	1.00000	EA	<i>#2,267.00 ea / #2,267.00</i>	

Comm Code	Manufacturer	Specification	Model #
81110000			<i>1-year SmartNet for</i>

Extended Description :
 3.1.9.9 Maintenance and Support SMARTNET or Equal year 1

(1) WS-C4510RE-S8+96V+

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
27	3.1.9.10 Maintenance and Support SMARTNET or Equal year 2	1.00000	EA	<i>#4,634.00 ea / #4,634.00</i>	

Comm Code	Manufacturer	Specification	Model #
81110000			<i>2-year SmartNet for</i>

Extended Description :
 3.1.9.10 Maintenance and Support SMARTNET or Equal year 2

(1) WS-C4510RE-S8+96V+

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US		SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
28	3.1.9.11 Maintenance and Support SMARTNET or Equal year 2	1.00000	EA	<i>#3,912.00 ea / 3,912.00</i>	

*2-years SmartNet for
 (2) ASA5525-FPWR-K9*

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.9.11 Maintenance and Support SMARTNET or Equal year 2

Manufacturer	Model #
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770 SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
29	3.1.9.12 Maintenance and Support SMARTNET or Equal year 3	1.00000	EA	\$6,910.00 ea	#6,910.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.9.12 Maintenance and Support SMARTNET or Equal year 3

3-year Smart Net Ser
(1) WS-C4510RE-38+96V+

Manufacturer	Model #
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770 SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
30	3.1.9.13 Maintenance and Support SMARTNET or Equal year 3	1.00000	EA	\$5,668.00 ea	#5,668.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description :

3.1.9.13 Maintenance and Support SMARTNET or Equal year 3

3-year Smart Net Ser
(2) ASA-5525-FPWR-K9

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
31	3.1.9.14 Maintenance and Support SMARTNET or Equal year 4	1.00000	EA	\$9268.00 / \$9268.00	

Comm Code	Manufacturer	Specification	Model #
81110000			4-year SmartNet for

Extended Description :
3.1.9.14 Maintenance and Support SMARTNET or Equal year 4

(1) WS-C4510RE-S8+96V+

CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
32	3.1.9.15 Maintenance and Support SMARTNET or Equal year 4	1.00000	EA	\$7,224.00 / \$7,224.00	

Comm Code	Manufacturer	Specification	Model #
81110000			4-year SmartNet for

Extended Description :
3.1.9.15 Maintenance and Support SMARTNET or Equal year 4

(2) ASASS25-FPWR-K9

Event Log

Line	Event	Event Date
1	Technical questions due by 4:00 pm	2017-03-14

	Document Phase	Document Description	Page
SOS1700000009	Final	Core Network Equipment and Software	15 of 15

ADDITIONAL TERMS AND CONDITIONS

Total: \$ 92,912.⁰⁰

See attached document(s) for additional Terms and Conditions

* Total includes ALL
SmartNet options.

POMEROY

infrastructure. optimized.™

POMEROY
 500 westmorland office park
 Dunbar, WV 25004
 Phone: 304-553-7533 Fax: 304-301-1751

RFP SOS1700000009 - POMEROY SERVICES

Number: **9162594**

Date: **3/21/2017**

Bill To:
 Richard Ballard
 WV Secretary of State Office
 1900 Kanawha Boulevard East
 Charleston, WV 25305
 Phone: (304)356-2669
 Email: rballard@wvsos.com

Ship To:
 RFP SOS1700000009
 WV Secretary of State Office
 1900 Kanawha Boulevard East
 Charleston, WV 25305

Srl	SKU	Description	Unit Price	Qty	Price
	RFP SOS1700000009				
1	CSCOSVCS-EL2	SERVICES INCLUDE THE FOLLOWING; CORE SWITCH INSTALLATION CUTOVER/DAY ONE SUPPORT DEPLOYMENT PLAN DEVELOPMENT IMPLEMENTATION DOCUMENTATION INSTALL & CONFIGURATION POMEROY	\$ 2,275.00	1	\$ 2,275.00
2	CSCOSVCS-EL2	SERVICE INCLUDES; ASA551x - ASA554x FAILOVER PAIR INSTALLATION POMEROY	\$ 2,960.00	1	\$ 2,960.00
3	CSCOSVCS	SERVICES INCLUDE; INSTALLATION SPECIFIC KNOWLEDGE TRANSFER & ADMINISTRATIVE TRAINING POMEROY	\$ 1,000.00	1	\$ 1,000.00
3 item(s)			Sub-Total		\$ 6,235.00
			Total		\$ 6,235.00

Comments

Terms and Conditions

This quotation has been prepared by Pomeroy based upon current product pricing and product availability as of the date of this quotation. The quotation provided hereon is subject to change if, after the issuance of this quotation, product pricing and/or product availability is affected as the direct result of a force majeure event or circumstance that is beyond Pomeroy's reasonable control.

For any questions regarding our returns policy please contact your Pomeroy sales associate or Click on the link below for a copy of our written policy.
<https://shop.pomeroy.com/CustomPages/CustomPage.aspx?PageId=3186>

Payment Details

Pay by: Credit Card
 Payment Term: 30 days

Shipping and Delivery Details

Shipping via: BEST GND

RFP SOS1700000009

Prepared by: **Andrea Myers**

Email: andrea.myers@pomeroy.com

Phone: **304-553-7533**

Bill To:
 Richard Ballard
 WV Secretary of State Office
 1900 Kanawha Boulevard East
 Charleston, WV 25305
 Phone: (304)356-2669
 Email: rballard@wvsos.com

Ship To:
 Richard Ballard
 WV Secretary of State Office
 1900 Kanawha Boulevard East
 Charleston, WV 25305

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	CON-SNT-WS-C451R	Smartnet 8X5XNBD 12 mo subscription for Cisco 451 OR+E switch chassis Mfr:	\$ 2,267.00	1	\$ 2,267.00
1 item(s)				Sub-Total	\$ 2,267.00
3.1.9.7				Freight	\$ 0.00
				Tax @ 0%	\$ 0.00
				Total	\$ 2,267.00
(*) Tax exempted Part(s)					

Quote Valid Until: 4/20/2017

Payment Details

Credit Card [VISA # Expires On:]

Shipping and Delivery Details

Shipping via: BEST GND

Terms and Conditions

This quotation has been prepared by Pomeroy based upon current product pricing and product availability as of the date of this quotation. The quotation provided hereon is subject to change if, after the issuance of this quotation, product pricing and/or product availability is affected as the direct result of a force majeure event or circumstance that is beyond Pomeroy's reasonable control.

For any questions regarding our returns policy please contact your Pomeroy sales associate or Click on the link below for a copy of our written policy.
<https://shop.pomeroy.com/CustomPages/CustomPage.aspx?PagelId=3186>

Prepared by: **Jessica Wolfe**

Email: jessica.wolfe@pomeroy.com

Phone: **681-245-6397**

Bill To:
 Richard Ballard
 WV Secretary of State Office
 1900 Kanawha Boulevard East
 Charleston, WV 25305
 Phone: (304)356-2669
 Email: rballard@wvsos.com

Ship To:
 Richard Ballard
 WV Secretary of State Office
 1900 Kanawha Boulevard East
 Charleston, WV 25305

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	CON-SNT-A25FPK9	Smartnet 8X5XNBD 12 mo subscription for Cisco ASA 5525-X with FirePOWER Mfr:	\$ 928.00	2	\$ 1,856.00
1 item(s)					
3.1.9.8					
				Sub-Total	\$ 1,856.00
				Freight	\$ 0.00
				Tax @ 0%	\$ 0.00
				Total	\$ 1,856.00
(*) Tax exempted Part(s)					

Quote Valid Until: 4/20/2017

Payment Details

Credit Card [VISA # Expires On:]

Shipping and Delivery Details

Shipping via: BEST GND

Terms and Conditions

This quotation has been prepared by Pomeroy based upon current product pricing and product availability as of the date of this quotation. The quotation provided hereon is subject to change if, after the issuance of this quotation, product pricing and/or product availability is affected as the direct result of a force majeure event or circumstance that is beyond Pomeroy's reasonable control.

For any questions regarding our returns policy please contact your Pomeroy sales associate or Click on the link below for a copy of our written policy. <https://shop.pomeroy.com/CustomPages/CustomPage.aspx?PageId=3186>

Prepared by: Jessica Wolfe

Email: jessica.wolfe@pomeroy.com

Phone: 681-245-6397

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Stewart - TSE
(Name, Title)
James Stewart - TSE
(Printed Name and Title)
500 Westmoreland Office Park
(Address)
681-245-6025 / 800-650-1703
(Phone Number) / (Fax Number)
james.stewart@pomeroy.com
(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Pomeroy IT Solutions
(Company)
James Stewart - TSE
(Authorized Signature) (Representative Name, Title)
James Stewart - TSE
(Printed Name and Title of Authorized Representative)
03-21-17
(Date)
681-245-6025 / 800-650-1703
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Pomeroy IT Solutions
Authorized Signature: [Signature] Date: 03-21-17

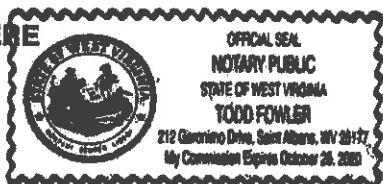
State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 21st day of March, 2017

My Commission expires October 26, 2020

AFFIX SEAL HERE



NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 08/01/2015)



MANUFACTURER'S AUTHORIZATION FORM

Date: March 21, 2017

To: WV Secretary of State
Bldg 1 STE 157K
1900 Kanawha Blvd East
Charleston, WV 25305

Subject: RFQ# SOS1700000009

Cisco Systems, Inc., a company duly organized under the laws of the State of California of the United States, having its principal place of business at 170 W. Tasman Drive, San Jose, CA 95134-1706, USA ("Cisco"), who is a provider of networking products and services, hereby confirms that, as of the date of this letter, Pomeroy ("Partner") wishes to participate in the Bid or Project stated above and has entered into an agreement for the purchase and resale of Cisco Products and/or Services which entitles Partner to do the following:

- (1) resell and/or distribute Cisco products and/or services in West Virginia to end users within that territory;
- (2) bid, negotiate and conclude a contract with you for the above products/services manufactured or supplied by Cisco. The Partner is an independent contractor and has no authority to commit and/or bind Cisco or its affiliates in any way.

Cisco will, within the scope of its agreement with its authorized channels, provide support and product warranty services for Cisco products obtained through its authorized channels.

This Authorization shall be accurate as of the date appearing at the top of this letter and for six (6) weeks from such date.

If you need any additional information, please do not hesitate to contact Jay Straigis at 5708144758. For more information about Cisco's channel partner program, please visit the following URL: <http://www.cisco.com/web/partners/index.html>.

Duly authorized to sign this authorization for and on behalf of: **Cisco Systems, Inc.**

A handwritten signature in black ink, appearing to read "Travis Waters".

Travis Waters, Director, Mgmt-Finance

MICHAEL R. BELCHER

Michael.belcher@pomeroy.com

Professional network engineer with 21+ years of experience in IT LAN & WAN network design, analysis, development and implementation • Server Implementation • Superior customer service skills • Creative problem solver • Excellent organizational and prioritizing capabilities

SKILLS

Extensive experience in the implementation and support of major network systems. Experience is ranging from Public Sector to throughout West Virginia State Government. Highly effective management of customer implementation and projects. Capable at overseeing multiple projects while balancing the needs of the customer and the organization. Technically skilled at installing and troubleshooting routers, firewalls, switches, VPN solutions, wireless and voice systems. Primary experience pertains to Cisco. Also familiar with Avaya, Enterasys equipment. Cisco Convergence / Cisco VoIP (4.x – 11.x), Cisco Unity & Unity Connection and related equipment. Advanced knowledge of ATM, Frame Relay, SMDS, ISDN, Sonet, IP, SNA, MPLS, SIP, Voice over IP and Video over IP technologies. Technically skilled at diagnosing and resolving PC hardware and software related issues. Advanced knowledge of Linux, Windows NT 3.5, 4.0, 2000, XP, Windows 8 and 2003 & 2008 Server platforms. Experience with Windows Server 2008 and 2012 platforms. Familiar with Novell 4.11 & 5.0 platforms. Experienced with COBOL, Visual Basic, Fortran and Visual C programming languages. Skilled in the development, design and implementation of technical documentation.

EXPERIENCE

Sept. 2012 – Present **Pomeroy IT Solutions**, 500 Westmoreland Office Park, Dunbar, WV

Senior Systems Engineer, Sept. 2012 - Present

- Provide advanced professional and technical consulting in designing, selecting, implementing, and maintaining various network hardware, software and communications equipment for customers
- Install, configure, and maintain Cisco LAN/WAN equipment for customers, which includes various routers, Catalyst switches, PIX / ASA firewalls, VPN solutions, remote access and Radius Servers, Wireless solutions/devices and Security solutions/devices. Cisco Call Manager 4.x-11.x platforms, Unity & Unity Connection implementations. Voice Gateway Implementations (MGCP & H323).
- Install, configure and maintain Avaya 5500 series switching equipment.
- Provide video conferencing installation and support for Polycom and Tandberg equipment.
- Perform advanced technical tasks including optimization of communications equipment, identification and resolutions of networking abnormalities, initiation of security audits, preventive measures and traffic management
- Serve in a technical role on projects involving interconnectivity between Federal, State, local and other systems
- Maintain network documentation, including network diagrams, addressing schemes, and server, router, switch, firewall, and security configurations
- Project Management for customer "Turn-key" solutions, upgrades, implementations
- Implement new and emerging technologies that best fit the needs of the customer
- Address connectivity issues between multi-platform and protocol environments
- Provide timely and effective support to customers in accordance with established Service Level Agreements

2008 – Aug. 2012 **VERIZON, Network Integration**, 4700 MacCorkle Ave SE, Charleston, WV

Field Engineer, 2008 - Present

Verizon Network Integration (VNI)

- Provide advanced professional and technical consulting in designing, selecting, implementing, and maintaining various network hardware, software and communications equipment for customers
- Install, configure, and maintain Cisco LAN/WAN equipment for customers, which includes various routers, Catalyst switches, PIX / ASA firewalls, VPN solutions, remote access and Radius Servers, Wireless solutions/devices and Security solutions/devices. Cisco Call Manager 4.x, 6.x – 11.x platforms, Unity & Unity Connection implementations. Voice Gateway Implementations.
- Provide video conferencing installation and support for Polycom and Tandberg equipment.
- Perform advanced technical tasks including optimization of communications equipment, identification and resolutions of networking abnormalities, initiation of security audits, preventive measures and traffic management
- Serve in a technical role on projects involving interconnectivity between Federal, State, local and other systems
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MICHAEL R. BELCHER

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1999 - 2008

WEST VIRGINIA DEPARTMENT OF ADMINISTRATION, WV Office of Technology, Charleston, WV

Information Systems Specialist IV, Network Unit Supervisor, Engineer - 2007 – 2008(July)

Information Services & Communications Division (WVOT)

- Serving as the Network Unit Supervisor and support engineer for the WV Office of Technology, Infrastructure and Telecommunications Sections
- Provides primary support of the West Virginia State Infrastructure, including the Unified State Network, 10-Gig Backbone and Gig-E Backbones. Approximately 2200 state locations.
- Provides support for the Centralized Cisco IPT Infrastructure and Rollout
- Provide advanced professional and technical consulting in designing, selecting, implementing, and maintaining various network hardware, software and communications equipment for customers
- Install, configure, and maintain Cisco equipment for customers, which includes various routers, Catalyst switches, PIX / ASA firewalls, VPN solutions, remote access and Radius Servers and Wireless solutions/devices
- Perform advanced technical tasks including optimization of communications equipment, identification and resolutions of networking abnormalities, initiation of security audits, preventive measures and traffic management
- Serve in a technical role on projects involving interconnectivity between Federal, State, local and other systems
- Maintain network documentation, including network diagrams, addressing schemes, and server, router, switch, firewall, and security configurations
- Design, specify and procure network equipment following State purchasing guidelines
- Provide hardware/software technical support for servers and workstations to end users when required
- Project Management for customer "Turn-key" solutions, upgrades, implementations
- Implement new and emerging technologies that best fit the needs of the customer as well as the needs of the State of WV
- Provide the primary support of the State of West Virginia's DNS Infrastructure.
- Maintain and provide administrative support for the Imlail POP3 mail server.
- Address connectivity issues between multi-platform and protocol environments
- Provide timely and effective support to customers in accordance with established Service Level Agreements

Information Systems Specialist III, Network Unit Supervisor, 2003-2007

Information Services & Communications Division

- Provides primary support of the West Virginia State Infrastructure, including the Unified State Network, 10-Gig Backbone and Gig-E Backbones
- Provides support for the Centralized Cisco IPT Infrastructure and Rollout
- Performs advanced professional and technical consulting tasks in designing, selecting, implementing, and maintaining various network hardware, software and communications equipment for all customers
- Install, configure, and maintain Cisco equipment for customers, which includes various routers, Catalyst switches, PIX firewalls, VPN Concentrators, remote access and Radius Servers and Wireless devices
- Performs ongoing advanced technical tasks, optimization of communications equipment, identification and resolutions of networking abnormalities, initiation of security audits, preventive measures and traffic management
- Maintains network documentation, including network diagrams, addressing schemes, and server, router, switch, firewall, and security configurations
- Design, specify and procure network equipment following State purchasing guidelines
- Primary Server support
- Active Directory Design, Implementation (WV2000)
- Provide hardware/software technical support for Servers and workstations to end users when required
- Project Management for customers ("Turn-key" solutions, upgrades, implementations)
- Implement new and emerging technologies that best fit customer requests as well as the State of WV
- Provide server support and installation solutions customers.
- Initial point of contact between technical staff and end-user; performed first level problem determination.
- Set-up workstations and installed operating system and appropriate software.
- Primary Support of State DNS Infrastructure. POP3 Mail system support.
- Troubleshoot automation problems in computer systems.
- Address connectivity issues between multi-platform and protocol environments.

MICHAEL R. BELCHER

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Information Systems Specialist II, 2000-2003

Information Services & Communications Division

- State of WV (WV2000) Active Directory Rollout, Support and Implementation
- Provides primary support of the West Virginia State Infrastructure, and Gig-E Backbone
- Provide server support and installation solutions for State Agencies as well as IS&C.
- Provided primary support and installation of all Server systems
- Installed, configured and managed the TSM Tivoli Backup Storage Solution, IBM Mainframe
- LAN Design and Installation services
- Turn-Key solutions to customers
- Initial point of contact between technical staff and end-user; performed first level problem determination.
- Set-up workstations and installed operating system and appropriate software.
- Secondary Support of State DNS Infrastructure. POP3 Mail system support.

Information Systems Specialist I, 1999 – 2000

Information Services & Communications Division

- State of WV (WV2000) Active Directory Rollout, Support and Implementation
- Provides primary support of the West Virginia State Infrastructure, and Gig-E Backbone Provide server support and installation solutions for customers.
- Provided primary support and installation of all Server systems, NT4.0, Windows 2000
- Installed, configured and managed the TSM Tivoli Backup Storage Solution, IBM Mainframe
- LAN Design and Installation services
- Turn-Key solutions to customers
- Initial point of contact between technical staff and end-user; performed first level problem determination.
- Set-up workstations and installed operating system and appropriate software.

1990-1999

BERWIND LAND COMPANY, Natural Resources Division, Charleston, WV

IT Support Specialist, CAD Operator,

- Served as the IT support specialist for Charleston and Pikeville, KY office locations
- Support and implementation of the GIS system and database to coordinate and file Unmined Minerals Taxes
- Provide advanced professional and technical consulting in designing, selecting, implementing, and maintaining various network hardware, software and communications equipment
- Install, configure, and maintain all Server and network equipment
- Serve in a technical role on projects involving interconnectivity between Federal, State, local and other systems
- Maintain network documentation, including network diagrams, addressing schemes, and server, router, switch, firewall, and security configurations
- Provide hardware/software technical support for servers and workstations to end users when required
- Address connectivity issues between multi-platform and protocol environments
- Provide GIS database support and design work
- Provide support for AutoCad, AutoCad Map and SurvCadd systems
- Provide support and calculations for Reserve trending and cost models

CERTIFICATIONS

2016: CCNP-Collaboration (Current)
2015: CCDA - (Current)
2013: CCNP – Voice (Updated) (CCNP Collaboration)
2011: CCNA-Wireless (Current)
2010: CCNA-Voice (Current)
2009: CCNA (Current)
2007: Microsoft Certified Systems Engineer (MCSE - Windows 2003), MCSA 2003
2002: Net+
2002: Server +
1998: Microsoft Certified Systems Engineer (MCSE – Windows NT 4.0)
1992: A+

MICHAEL R. BELCHER

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EDUCATION

West Virginia State College, Institute, WV
Associate Applied Science, 1990

West Virginia State College, Institute, WV
Completed 50 additional Credit Hours, (Computer Science) 1996 – 1998

PROFESSIONAL Installations / References

Mountwest Community & Technical College
Our Lady of Bellefonte Hospital (BonSecours)
Cabell County 911 / EMS
Cabell County Commission
United Mine Workers
Cammack Childrens Center
City of Wheeling
City of Clarksburg
Shuman Center, PA
Heinz / Del Monte
Eastern Community & Technical College
Kanawha County Commission
Kanawha County Sherfff
Kanawha County Prosecuting Attorney
Kentucky Community Action Council
Loop Pharmacy
WV Homeland Security
WV Lottery
WV Legislature
WV Treasury
WV Conservation
WV Auditor's Office
WV Secretary of State
WV Department of Tax & Revenue
WV DHHR
WV Department of Highways
WV Department of Administration
WV Department of Education – Statewide School Implementations

Re: RFQ# SOS1700000009 – Core Network Equipment and Software

3.1.1.1 Vendor must provide details of (2) successful similar installations to indicate their level of experience in working with Cisco “or equal” equipment. Should be included in your bid, however, information must be provided prior to contract award.

Response:

- a. WV Lottery - Cisco Core and Infrastructure Upgrade
Darrin Stroup
900 Pennsylvania Avenue
Charleston, WV 25302
- b. WV Auditor’s Office - Cisco Core Network and Software Upgrade
Kirk Rector
1900 Kanawha Blvd East, Bldg 1 Room W-100
Charleston, WV 25305

3.1.1.2 Vendor must provide the staffing plan for the project that is to remain in effect for the full term on the project. This plan should contain the certifications and/or degrees of each individual assigned in addition to the experience in working with Cisco “or equal” equipment. Should be included in your bid, however, information must be provided prior to contract award.

Response:

Pomeroy will be assigning the Core Network Equipment and Software project for the WV Secretary of State to Michael Belcher, one of the most experienced local Cisco Engineers of the State of WV. He will be assigned to this project throughout the contract duration period, which will be indicated in a detailed Statement of Work to be presented to the WV Secretary of State upon bid award.

Michael Belcher
Senior Systems Engineer
CCNP-Voice, CCNA R&S, CCNA-Voice
CCNA-Wireless, CCDA, CMNA, MCSE (2k/2k3), MCSA (2k/2k3)
500 Westmoreland Office Park
Dunbar, WV 25064
Office: 681-245-6440
Fax: 304-766-0065
Mobile: 304-550-4693
Email: Michael.Belcher@pomeroy.com
www.pomeroy.com