



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 240507

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 1400

Vendor ID: VS0000009845

SO Doc ID: AGR1700000002

Legal Name: Royal Media Network, Inc.

Published Date: 7/29/16

Alias/DBA: Royal Imaging Solutions.com

Close Date: 8/16/16

Total Bid: \$98,000.00

Close Time: 13:30

Response Date: 08/09/2016

Status: Closed

Response Time: 17:51

Solicitation Description: Vented Agricultural Bulk Containers

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 240507  
**Solicitation Description :** Vented Agricultural Bulk Containers  
**Proc Type :** Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-08-16 13:30:00	SR 1400 ESR08091600000000588	1

<b>VENDOR</b>
VS0000009845 Royal Media Network, Inc. Royal Imaging Solutions.com

**Solicitation Number:** CRFQ 1400 AGR1700000002

**Total Bid :** \$98,000.00      **Response Date:** 2016-08-09      **Response Time:** 17:51:29

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Linda Harper  
 (304) 558-0468  
 linda.b.harper@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Vented Agricultural Bulk Containers	560.00000	EA	\$175.000000	\$98,000.00

Comm Code	Manufacturer	Specification	Model #
24112000			

<b>Extended Description :</b>	Vented Agricultural Bulk Containers
-------------------------------	-------------------------------------

**Comments:** NORIEL LORENZO Account Executive Royal Media Network, Inc. DBA: Royal Imaging Solutions 1030 B. Leslie Ave. Baltimore, MD 21228 Email: noriel@royalimagingsolutions.com Phone: 443-270-6317 Ext- 130 Direct Phone: 443-341-9057 Fax: 443-927-7378 GSA # GS-02F-0043V BPA # GS-02F-BA074 Federal I.D. Number (FEIN) 20-2852520 DUNS 809844538 SAM CAGE # 50YYO CERTIFIED SMALL/DISADVANTAGE BUSINESS GSA SCHEDULE FREE SHIPPING AND HANDLING NO SALES TAX NET 30 DAYS PURCHASE ORDER



# Royal Media Network, Inc.

ROYAL MEDIA NETWORK, INC.  
DBA: ROYAL IMAGING SOLUTIONS  
1030 B. LESLIE AVE.  
BALTIMORE, MD 21228  
PHONE: 443-341-9057  
FAX: 443-927-7378

---

## COMPANY PROFILE

---

Greetings!

We are Royal Media Network, Inc. DBA: Royal Imaging Solutions, national distributor of imaging supplies and storage media. We are a small minority-owned firm based in Baltimore and have been in business for eight years now. We provide great products, competitive prices and outstanding service to all of our customers.

### Products we offer:

<b>PRINTER SUPPLIES</b>	(Toners, inks, ribbons, thermal paper, fax film)
<b>STORAGE MEDIA</b>	(LTO's, DLT's, AIT's, MAMMOTH TAPES, CD & DVD)
<b>COMPUTER HARDWARE &amp; SOFTWARE</b>	(Printers, laptops, MS OFFICE & Operating Systems)
<b>MEDICAL AND LAB SUPPLIES</b>	(Hospital supplies, Lab equipment and tools, etc.)
<b>OFFICE SUPPLIES</b>	(Filing cabinets, office furniture, and dif. office needs)
<b>JANITORIAL SUPPLIES</b>	(Toilet tissue, Paper towel, etc.)

We can do either a formal or verbal purchase order on a 30-day open billing. Multiple drop-shipments via FedEx or UPS to different locations are not a problem and would usually take 1-3 working days.

I would really love to earn your business and I am willing to do whatever it possibly takes to do that. We strive to save our customers 20-30% of their current cost on most supplies. Our success is based on our cost-effective programs, exceptional customer service and our dedication to our customers. I will work directly with you to address all of your needs. I am actually offering myself to you and your company. It is this kind of personal service that makes us stand above the rest. I will be your personal secretary for anything that you need. Please email me a list of supplies that you normally purchase so that I can forward you my price quotes and hopefully, you could give me a chance to show you how reliable I am as a vendor.

If you have any orders just email me so that I can give you special pricing. Hope you take it easy and it was really a pleasure getting in touch with you!! Again, thank you very much and I am looking forward to working with you.

Sincerely,

Xiao Lorenzo

---

443-341-9057

## Company Information

Name: Royal Media Network, Inc.  
DBA: Royal Imaging Solutions  
DUNS#: 809844538  
Address: 1030 B. Leslie Ave.  
City: Baltimore  
ZIP: 21228-2912  
State of Incorporation: Maryland  
Contact: Xiao  
Telephone: **443-341-9057**  
Fax #: 443-927-7378  
Email Address: **[noriel@royalimagingsolutions.com](mailto:noriel@royalimagingsolutions.com)**  
Length of Business: 8 years  
Number of Employees: 10  
Organizational Status: Corporation  
Business Status: Small Business  
FEIN / EIN / Federal Tax ID: 20-2852520  
Type of Ownership: Minority business enterprise  
Type of Business: Wholesale / Distribution  
Bank reference: Wells Fargo Bank  
Resale Certificate Number: 12012259  
Website: [www.royalimagingsolutions.com](http://www.royalimagingsolutions.com)  
Date Established: May 2<sup>nd</sup>, 2005  
CAGE#: 50YY0



### **GSA Contract#**

#### **Contract Name**

Contract End Date:

Govt. Contracting Officer:

Category:

**GS-02F-0043V**

**Royal Media Network, Inc.**

12/08/2018

Piotr Ulazka

75-200-75-85



### **DOD EMALL Contract#**

#### **Contract Name**

**GS02F0043V**

**Royal Media Network Inc.**



**PRICE QUOTATION LIST**

1030 B. Leslie Avenue, Baltimore, MD 21228  
Fax: [(443)-927-7378]  
GSA#: GS-02F-0043V / Ends: 12/08/2018


For unlisted Items, Please call us at  
**XIAO LORENZO**  
Direct Phone: **443-341-9057**  
\*Bulk pricing applies on minimum bulk qty purchase.  
Federal I.D. No. (FEIN): **20-2852520**  
Website: [www.royalimagingolutions.com]  
and [www.biggestbook.com]

Quotation AGR1700000002

Date: 08/9/16

CAGE#: 50YYO

DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION
2019 WASHINGTON ST E CHARLESTON, WV 25305
ATTN: Linda Harper
PHONE: (304) 558-0468
EMAIL: linda.b.harper@wv.gov

Account Executive		Ship Via			Payment Terms	
XIAO LORENZO		UPS / FedEx / OnTrac			NET30	
Product #	ITEM	Description	Qty.	U/M	Unit Price	Total Price
DGM454834-V		DuraGreen Medium Duty Bulk Bin 44.8"x48.3"x34.6", 32.4 cu ft, 1300# capacity, FDA approved material w/ vented sides/bottom and (4) way fork entry. Light beige	560	EACH	\$175.00	\$98,000.00
						\$0.00
						\$0.00
			<b>SUBTOTAL:</b>	<b>FREIGHT:</b>	<b>QUOTE TOTAL:</b>	
			<b>\$98,000.00</b>	<b>FREE</b>	<b>\$98,000.00</b>	

Notes:

\* Quantities indicated are based on the number of items required by the requestor and/or the number of items available at the time of quotation.

Please contact sales representative should there be any changes to quantities above to modify this quotation.



FOR OFFICE PRODUCTS/SUPPLIES AND SERVICES AND NEW PRODUCTS/TECHNOLOGY





Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 01 — Agricultural

Proc Folder: 240507

Doc Description: Vented Agricultural Bulk Containers

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-07-29	2016-08-16 13:30:00	CRFQ 1400 AGR1700000002	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:  
 Royal Media Network, Inc.  
 DBA: Royal Imaging Solutions  
 1030 B. Leslie Ave.  
 Baltimore, MD 21228  
 Phone: 443-270-6317 Ext- 130  
 Direct Phone: 443-341-9057

**FOR INFORMATION CONTACT THE BUYER**

Linda Harper  
 (304) 558-0468  
 linda.b.harper@wv.gov

Signature X *Noviel Lovengo* FEIN # 20-2852520 DATE 08/09/2016

All offers subject to all terms and conditions contained in this solicitation



**ADDITIONAL INFORMATION:**

The West Virginia Purchasing Division for the Agency, The West Virginia Department of Agriculture is soliciting bids from qualified vendors to establish an "Open-End" contract for the purchase of Vented Agricultural Bulk Containers per the Specifications, Terms & Conditions and bid requirements as attached.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER 304-558-2221 AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES 1900 KANAWHA BLVD E CHARLESTON WV25305-0173 US		BUILDING TRADE SPECIALIST HUNTINGTON NATIONAL GUARD ARMORY 800 VIRGINIA AVE, W HUNTINGTON WV 25704 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vented Agricultural Bulk Containers	560.00000	EA	\$175.00	\$98,000.00

Comm Code	Manufacturer	Specification	Model #
24112000	DuraGreen	Medium Duty Bulk Bin 44.8"x48.3"x34.6", 32.4 cu ft,	DGM454834-V

**Extended Description :**

Vented Agricultural Bulk Containers

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Question Deadline 3:00 p.m.	2016-08-08

<b>AGR170000002</b>	<b>Document Phase</b> Final	<b>Document Description</b> Vented Agricultural Bulk Containers	<b>Page 3</b> <b>of 3</b>
---------------------	--------------------------------	--	------------------------------

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions