



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 2

List View

### General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 335137

Procurement Type: Central Master Agreement

Vendor ID: 000000164192

Legal Name: ARROW SAFETY DEVICE CO

Alias/DBA:

Total Bid: \$37,180.00

Response Date: 06/21/2017

Response Time: 13:14

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT1700000067

Published Date: 6/16/17

Close Date: 6/21/17

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM\_1: GUARDRAIL MOUNTED FLEXIBLE

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 335137

**Solicitation Description :** ADDENDUM\_1: GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS

**Proc Type :** Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-06-21 13:30:00	SR 0803 ESR06211700000006486	1

<b>VENDOR</b>
000000164192 ARROW SAFETY DEVICE CO

**Solicitation Number:** CRFQ 0803 DOT1700000087

**Total Bid :** \$37,180.00      **Response Date:** 2017-06-21      **Response Time:** 13:14:17

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Mark A Atkins  
 (304) 558-2307  
 mark.a.atkins@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	4000.00000	EA	\$5.680000	\$22,720.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Extended Description :** PER EACH, COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, WHITE, 1-WAY REFLECTIVE WHITE, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	200.00000	EA	\$6.600000	\$1,320.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Extended Description :** COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, WHITE, 2-WAY REFLECTIVE WHITE / RED, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	1500.00000	EA	\$5.680000	\$8,520.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Extended Description :** COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, YELLOW, 1-WAY REFLECTIVE FL. YELLOW, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	500.00000	EA	\$6.600000	\$3,300.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Extended Description :** COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, YELLOW, 2-WAY REFLECTIVE FL. YELLOW / FL. YELLOW, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	200.00000	EA	\$6.600000	\$1,320.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Extended Description :** COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, YELLOW, 2-WAY REFLECTIVE FL. YELLOW / RED, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 19 - Highways

Proc Folder: 335137

Doc Description: ADDENDUM\_1: GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS


Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2017-06-16	2017-06-21 13:30:00	CRFQ 0803 DOT1700000087	2

**BID RECEIVING LOCATION**  
 BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**  
 Vendor Name, Address and Telephone Number:  
 ARROW SAFETY DEVICE COMPANY  
 123 DIXON STREET  
 SELBYVILLE DE 19975  
 800-327-2514

**FOR INFORMATION CONTACT THE BUYER**  
 Mark A Atkins  
 (304) 558-2307  
 mark.a.atkins@wv.gov

Signature X  FEIN # 26-3237023 DATE 6/21/17

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

ADDENDUM\_1: Is issued for the following:

1. To publish the Agency responses to the questions submitted by Vendors during the Technical Questioning period.

No other changes made.

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways (WVDOT) to establish an open-end contract for Guardrail Mounted Flexible Delineator Posts, per the attached documents.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	4000.00000	EA	\$ 5.68	\$ 22,720.00

Comm Code	Manufacturer	Specification	Model #
46161508	PEXCO	WHITE 3x9" I-FLEX 1WAY	I-FLEX 16

**Extended Description :**

PER EACH, COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, WHITE, 1-WAY REFLECTIVE WHITE, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED)

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	200.00000	EA	6.60	1,320.00

Comm Code	Manufacturer	Specification	Model #
46161508	PEXCO	WHITE 3x9" I-FLEX 2-WAY	I-FLEX-16

**Extended Description :**

COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, WHITE, 2-WAY REFLECTIVE WHITE / RED, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	1500.00000	EA	5.68	8,520.00

Comm Code	Manufacturer	Specification	Model #
46161508	PEXCO	1-WAY 3" X 9" I-FLEX YELLOW	I-FLEX-16

**Extended Description :**  
COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, YELLOW, 1-WAY REFLECTIVE FL. YELLOW, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	500.00000	EA	6.60	3,300.00

Comm Code	Manufacturer	Specification	Model #
46161508	PEXCO	YELLOW 3" X 9" I-FLEX 2WAY	I-FLEX-16

**Extended Description :**  
COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, YELLOW, 2-WAY REFLECTIVE FL. YELLOW / FL. YELLOW, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	200.00000	EA	6.60	1,320.00



Comm Code	Manufacturer	Specification	Model #
46161508	PELCO	3"x9" YELLOW 2-WAY	IFLEX-16

**Extended Description :**  
 COMPLETE GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POST, YELLOW, 2-WAY REFLECTIVE FL. YELLOW / RED, TO INCLUDE POST AND RETROREFLECTIVE SHEETING (APPLIED).

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Technical Questions due by:	2017-06-12

<b>DOT1700000087</b>	<b>Document Phase</b> Final	<b>Document Description</b> ADDENDUM_1: GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS	<b>Page 5</b> <b>of 5</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO 0803 DOT1700000087**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

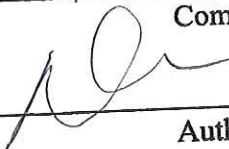
**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**  
(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ARROW SAFETY DEVICE COMPANY  
Company

  
Authorized Signature

6/21/17  
Date

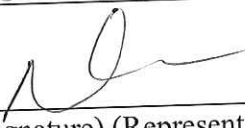
NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Lora Holland, State Contract Administrator  
(Name, Title)  
LORA HOLLAND, STATE CONTRACT ADMINISTRATOR  
(Printed Name and Title)  
123 DIXON STREET, SELBYVILLE DE 19975  
(Address)  
800-327-2514 X203 F- 302-856-1549  
(Phone Number) / (Fax Number)  
LHOLLAND@ARROWSAFETYDEVICE.COM  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

ARROW SAFETY DEVICE COMPANY  
(Company)

  
(Authorized Signature) (Representative Name, Title)

DAVID SPEIER, PRESIDENT  
(Printed Name and Title of Authorized Representative)

6/21/17  
(Date)

800-327-2514 X11 F- 302-856-1549  
(Phone Number) (Fax Number)

# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

**1. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

**2. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

**3. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,

**4. Application is made for 5% vendor preference for the reason checked:**

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

**5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

**6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

**7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: ARROW SAFETY DEVICE COMPANY Signed: [Signature]

Date: 6/21/17 Title: PRESIDENT

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

**EXHIBIT A PRICING PAGE  
CRFQ 0803 DOT1700000087**

**BID SCHEDULE**

The following estimated quantities are for bid purposes only. Actual quantities will be determined by needs of the West Virginia Division of Highways and may be increased or decreased.

<b>Item Number</b>	<b>Estimated Quantity</b>	<b>Unit of Measure</b>	<b>Description</b>	<b>Unit Cost</b>	<b>Total</b>	<b>UNSPSC Code</b>
<b>Guardrail Mounted Flexible Delineator Posts</b>						
1	4000	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>White</b> , 1-way reflective <b>white</b> , To include post and retroreflective sheeting (applied)	\$ 5.68	\$ 22,720.00	46161508
2	200	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>White</b> , 2-way reflective <b>white/red</b> , To include post and retroreflective sheeting (applied)	\$ 6.60	\$ 1,320.00	46161508
3	1500	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>Yellow</b> , 1-way reflective <b>fl. yellow</b> , To include post and retroreflective sheeting (applied)	\$ 5.68	\$ 8,520.00	46161508
4	500	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>Yellow</b> , 2-way reflective <b>fl. yellow/fl. yellow</b> , To include post and retroreflective sheeting (applied)	\$ 6.60	\$ 3,300.00	46161508
5	200	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>Yellow</b> , 2-way reflective <b>fl. yellow/red</b> , To include post and retroreflective sheeting (applied)	\$ 6.60	\$ 1,320.00	46161508
<b>GRAND TOTAL</b> →					\$ 37,180.00	



Davidson Traffic Control Products

# Options and Applications for Guardrail Reflectors

## High Impact Guardrail Mount Reflectors

### FG 427 and FG 527 Markers

The FG 427 and 527 are bright, high profile markers, measuring 27" in length and can accommodate 36 square inches of reflective sheeting. The 427 and 527 are effective at critical points along the roadway where vision can be partially restricted by hills, curves, deep snow and vegetation. Both markers can be mounted on wooden guardrail posts positioning the flexible reflectors 48" above the roadway surface.



FG 427



FG 527

**NEW!**

### The S-Flex Guardrail Marker

The Straight S-Flex mounts easily to wood or steel guardrail posts. It measures 4" x 8.75" and features an innovative, clear "Alligator Jaw" urethane hinge that flexes and bounces back when impacted. It's designed for cold weather environments, and performs in sub-zero temperatures.



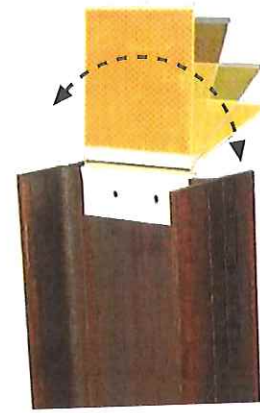
The S-Flex



Built-in Urethane Hinge

### The I-Flex Guardrail Marker

The I-Flex fits over a steel I-beam guardrail post and also contains a built-in "Alligator Jaw" urethane hinge. The hinge allows the reflector to bend down and spring back into an upright position after impact. This marker will continue to rebound time after time and protects your investment with reduced replacement and maintenance costs.



The I-Flex Strong Post in Action with Built-in Urethane Hinge



Also available for Weak Posts



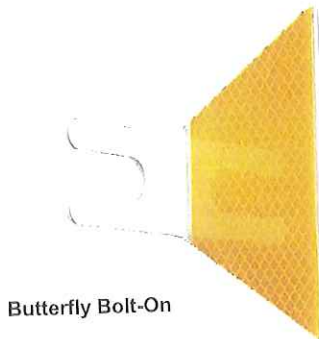
"Creating Products to Save Lives"



### The Butterfly Bolt-On and Glue-On Markers

The Butterfly is available in two styles, the bolt-on and the glue-on. The bolt-on style is best suited for installation during initial guardrail construction. The glue-on style can be used at any time because installation does not require the loosening and re-tightening of existing guardrail bolts.

Butterflies are as bright as molded acrylic markers but won't shatter upon impact, they simply flex. The trapezoidal shape of the Butterfly makes it a perfect fit inside of all W-beam style guardrails.



Butterfly Bolt-On



Butterfly Glue-On

### Adhesive 795A

A one-part, fast cure adhesive for bonding reflectors that requires no mixing and is effective over a broad range of temperatures. 795A has excellent weathering properties and offers a primer-less adhesion to concrete, steel and asphalt.

The glue-on Butterfly can be installed using 795A adhesive.

### The Fat Cat Guardrail Marker

The Fat Cat is an oversized guardrail marker measuring 4" x 15". There are multiple reflector size options and reflective tape can be applied on one or both sides of the marker. This is a durable, economical marker that provides an efficient way to delineate guardrails day and night.

The Fat Cat size makes it easy to see in high-speed areas, work zones, dangerous curves and intersections. The larger size also makes it much more visible in low light conditions.



The Fat Cat



Free downloadable CAD drawings and specifications from our engineering website. Contact your sales representative or email [hwysales@pexco.com](mailto:hwysales@pexco.com)



Pexco, is a leading manufacturer of recycled traffic control products



## Davidson Traffic Control Products

*"Creating Products to Save Lives"*

3110 70th Avenue East, Tacoma, WA 98424 • (877) 335-4638

e-mail: [hwysales@pexco.com](mailto:hwysales@pexco.com) • [www.davidsontraffic.com](http://www.davidsontraffic.com)





## Prismatic Sheeting cont.

### T-9000 OmniView™ Series

Maximum Visual Performance, this durable micro-prismatic grade reflective sheeting is the ideal choice for all permanent traffic sign applications in urban and rural areas. It is designed to provide superior short, medium and long distance reflectivity.

### T-7000 MVP Series

This durable micro-prismatic retroreflective material contains unique prismatic construction for high reflectivity.

### T-6000 High Intensity Series

Offering exceptional value in a 10-year outdoor durable material, the T-6000 series provides brighter colors and higher reflectivity than glass bead sheetings. It is ideal for a variety of signmaking, traffic sign and work zone applications.

Avery Dennison prismatic films are also engineered to be computer cut using drum or flatbed plotters. In side by side tests, we have witness cutting speeds 8 to 10 times faster than our competitors – all while achieving a quality clean cut. We recommend the Graphtec FC8600 Series, be sure to specify the additional heavy duty rollers and blade cutter/holder.



### Prismatic Sheeting

Product	Specs ASTM D-4956	Colors						Fluorescent Colors	
		White	Yellow	Blue	Green	Red	Brown	Fl Yellow	Fl Yellow-Green
OmniCube™	Type XI	T-11500	T-11501	T-11505	T-11507	T-11508	T-11509	T-11511	T-11513
OmniView™	Type IX	T-9500	T-9501	T-9505	T-9507	T-9508	T-9509	T-9511	T-9513
T-7500 MVP	Type VIII	T-7500	T-7501	T-7505	T-7507	T-7508	T-7509	T-7511	T-7513
T-6500	Type III/IV	T-6500	T-6501	T-6505	T-6507	T-6508	T-6509	-	-

## Glass Bead Sheeting

### T-1000-A Engineer Grade Series

This engineer grade retroreflective sheeting is a high quality, durable, enclosed lens material designed for many non-critical traffic signage and commercial applications. It offers exceptional value and meets applicable requirements for Type I retroreflective sheeting required in ASTM D 4956 standards.

### M-0500-A Commercial Grade Series

The M-0500-A Series offers excellent value in commercial grade glass bead sheeting. It is a high quality, enclosed lens pressure sensitive retroreflective material that provides excellent value for non-specification applications where lower levels of retroreflectivity are adequate for visibility.

### Glass Bead Sheeting

Product	Specs ASTM D-4956	Colors					
		White	Yellow	Blue	Green	Red	Brown
T-1000-A	Type I	T-1500-A	T-1501-A	T-1505-A	T-1507-A	T-1508-A	T-1509-A
M-0500-A	N/A	M-0500-A	M-0501-A	M-0505-A	M-0507-A	M-0508-A	M-0509-A



**PRODUCT COMPLIANCE CHECKLIST FORM**

This form must be completed in its' entirety by the vendor, and should be submitted as part of the vendor's bid package.

**GUARDRAIL MOUNTED FLEXIBLE DELINEATOR POSTS**

1) Flexible Delineator Post manufacturer: PEXCO

2) Trade name(s) and model number(s) of Delineator Posts to be supplied: I-FLEX GUARDRAIL MARKER  
T-FLEX-116

3) Delineator Post APL lab approval number : 1390157A

4) Manufacturer(s) and Series number(s) of sheeting(s) to be utilized : AVERY DENNISON  
T-9500, T-9501, T9508

5) Sheeting APL lab approval number(s) : 1394164

6) Markers supplied are either white or yellow, as specified, and shall accommodate front and back, as specified, a three (3) inch wide by nine (9) inch tall piece of white, fluorescent-yellow, or red sheeting?

Yes	No
✓	

7) Markers are supplied with sheeting pre-installed by the manufacturer?

Yes	No
✓	

10) All items on Bid Schedule have been filled out in their entirety?

Yes	No
✓	

PRINT NAME: DAVID SPEER, PRESIDENT

SIGN NAME: [Signature]

NAME OF VENDOR: ARROW SAFETY DEVICE COMPANY

DATE: 6/21/17

STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: ARROW SAFETY DEVICE COMPANY

Authorized Signature: [Signature] Date: 6/21/17

State of Delaware

County of Sussex, to-wit:

Taken, subscribed, and sworn to before me this 21 day of June, 2017.

My Commission expires 10/27, 2017.

**AFFIX SEAL HERE**



**NOTARY PUBLIC** [Signature]

**EXHIBIT A PRICING PAGE  
CRFQ 0803 DOT1700000087**

**BID SCHEDULE**

The following estimated quantities are for bid purposes only. Actual quantities will be determined by needs of the West Virginia Division of Highways and may be increased or decreased.

<b>Item Number</b>	<b>Estimated Quantity</b>	<b>Unit of Measure</b>	<b>Description</b>	<b>Unit Cost</b>	<b>Total</b>	<b>UNSPSC Code</b>
<b>Guardrail Mounted Flexible Delineator Posts</b>						
1	4000	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>White</b> , 1-way reflective <b>white</b> , To include post and retroreflective sheeting (applied)	\$ 5.68	\$ 22,720.00	46161508
2	200	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>White</b> , 2-way reflective <b>white/red</b> , To include post and retroreflective sheeting (applied)	\$ 6.60	\$ 1,320.00	46161508
3	1500	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>Yellow</b> , 1-way reflective <b>fl. yellow</b> , To include post and retroreflective sheeting (applied)	\$ 5.68	\$ 8,520.00	46161508
4	500	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>Yellow</b> , 2-way reflective <b>fl. yellow/fl. yellow</b> , To include post and retroreflective sheeting (applied)	\$ 6.60	\$ 3,300.00	46161508
5	200	ea	Per each, <b>Complete</b> Guardrail Mounted Flexible Delineator Post, <b>Yellow</b> , 2-way reflective <b>fl. yellow/red</b> , To include post and retroreflective sheeting (applied)	\$ 6.60	\$ 1,320.00	46161508
<b>GRAND TOTAL</b> →					\$ 37,180.00	