

1850 Touchstone Road
Colonial Heights, VA 23834
(O) 804-520-0789
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Fax

To: Mark Atkins From: Charlie Smith

Fax: Pages: 3 (includes cover)

Phone: Date: 3/1/17

Re: CRFQ D803 DOT1700000054 CC:

- Urgent
- For Review
- Please Comment
- Please Reply
- Please Recycle

• Comments

Please verify receipt of this information and let me know if there are any questions or comments.

Thank you,

Charlie

03/01/17 16:34:14
WJ Purchasing Division



March 1, 2017

Mark Atkins
Senior Buyer
WV Department of Administration – Purchasing Division
2019 Washington Street, East
Charleston, WV 25305-0130

Response to CRFQ 0803 DOT1700000054

Dear Mark,

Please receive this cover letter & Attachment A via fax per your request & in response to the “Tie Bid Best & Final Offer request” email sent to Tom Bowman. The items that resulted in a tie between the vendors have rigid pricing structures established by Bayer (manufacturer). Crop Production Services (CPS) is contractually bound to not sell these items below the prices submitted in our initial bid response.

Please acknowledge receipt of this information. Please do not hesitate to contact me directly should any additional information be required.

Thank you,

A handwritten signature in cursive script that reads 'Charlie'.

Charles E. Smyth
Crop Production Services, Inc.
Office (804) 520-0789
Mobile (804) 513-7185
Charles.Smyth@cpsagu.com

**ATTACHMENT_A
Pricing Page**

Exhibit A

TIE BID BEST & FINAL OFFER

HERBICIDES		% Concentration/ Pounds per Gallon of Active Ingredients	Estimated Quantity	Unit of Measure	Cost Per Unit of Measure	Extended Cost
Item #	Description					
DOH-35H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor	39.50%				
	Chlorosulfuron	15.80%				
	Product Trade Name: Perspective™ or equal <u>Perspective</u>					
	EPA Registration Number: <u>432-1569</u>					
*	A) Supplied in 20 ounce containers in lots of 240 ounces (12 - 20 oz ctn)		240	ounces	\$5.44	\$1,305.60
*	C) Supplied in 5 pound jugs		80	pounds	\$87.04	\$6,963.20
DOH-36H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor	39.50%				
	Metsulfuron methyl	12.60%				
	Product Trade Name: Streamline™ or equal <u>Streamline</u>					
	EPA Registration Number: <u>432-1576</u>					
*	A) Supplied in 3 pound containers in lots of 24 pounds (8 - 3 lbs ctn)		88	pounds	\$97.12	\$9,323.52
*	B) Supplied in 3 pound containers		88	pounds	\$97.12	\$9,323.52
DOH-37H	Water Soluble Dispersible Extruded Paste Granule Containing: Imazapyr	31.80%				
	Aminocyclopyrachlor	22.80%				
	Metsulfuron methyl	7.30%				
	Product Trade Name: Viewpoint™ or equal <u>Viewpoint</u>					
*	EPA Registration Number: <u>432-1580</u>					
*	A) Supplied in 5 pound containers in lots of 40 pounds (8 - 5 lbs ctn)		100	pounds	\$69.12	\$6,912.00
*	B) Supplied in 5 pound containers		100	pounds	\$69.12	\$6,912.00
DOH-38H	Liquid Containing: Indaziflam (1.67 pounds per gallon)	19.05%				
	Product Trade Name: Explorade 200SC or equal <u>Explorade 200SC</u>					
	EPA Registration Number: <u>432-1516</u>					
*	A) Supplied in 1 quart containers in lots of 1 gallon \$ 303.36/quart		50	gallons	\$1,213.44	\$60,672.00
*	B) Supplied in 2.5 gallon containers in lots of 5 gallons		50	gallons	\$1,091.94	\$54,592.00
DOH-43H	Soluble Liquid for Non-Crop Use Containing: Potassium salt of aminocyclopyrachlor - Potassium salt of 6-amino-5-chloro-2-cyclopropyl-4-pyrimidinocarboxylic acid	25%				
	Product Trade Name: Method® 240SL or equal <u>Method 240 SL</u>					
	EPA Registration Number: <u>432-1565</u>					
*	A) Supplied in 2.5 gallon containers in lots of 5 gallons		50	gallons	\$318.72	\$15,936.00

* Only lines indicated by * need completed

Completed by: Charles E. Smyth

COMPANY: Crop Production Services