

# CWC CHEMICAL, INC.

214 Simmons Drive  
Cloverdale, VA 24077  
PHONE (540) 992-5766  
FAX (540) 992-5601

## FAX COVER SHEET



DATE: March 2, 2017

TO: Mark Atkins

COMPANY: State of WV - Purchasing

FAX NUMBER: 304-558-3970

NUMBER OF PAGES TO FOLLOW: 2

MESSAGE: \* BEST AND FINAL OFFER \*

CRFQ: 0803 DOT1700000054 Herbicides

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Thank you-

FROM: Larry Sharpe

IF ANY PAGES ARE UNCLEAR, PLEASE CALL US AT OUR OFFICE PHONE  
NUMBER (540) 992-5766. THANK YOU!!



JIM JUSTICE  
GOVERNOR

STATE OF WEST VIRGINIA  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
2019 WASHINGTON STREET, EAST  
CHARLESTON, WEST VIRGINIA 25306-0130

JOHN A. MYERS  
CABINET SECRETARY  
DAVID TINCHER  
DIRECTOR

February 28, 2017

Larry Sharpe  
CWC-Chemical Inc.  
214 Simmons Drive  
Cloverdale, VA 24077

CRFQ 0803 DOT1700000054 Herbicide, Adjuvant Products & Miscellaneous Products

Tie Bid Best and Final Offer

03/02/17 13:51:28  
WV Purchasing Division

Dear Mr. Sharpe,

CWC-Chemical Inc. submitted a bid for the solicitation references above that resulted in a tie bid for the line items listed on Attachment A. Pursuant to W. Va. CSR § 148-1-6 *"When tie bids are received, the Director shall break the tie by: allowing the tied vendors to make a final offer, flip of a coin, draw of the cards, or any other impartial method considered prudent by the Director."* As such, we are requesting that all tie vendors submit a "Final Offer" for the items listed on Attachment A. Attachment A lists all items in which your company submitted a tie bid with another company. Please complete attachment A by listing the Final Offer pricing for each item and return this form to the Purchasing as instructed below.

Final offers shall be submitted to the West Virginia Purchasing division via (1) postal service to 2019 Washington Street East, Charleston, WV 25305, (2) in person at 2019 Washington Street East, Charleston, WV 25305 or (3) Fax to (304) 558-3970. Final Offers submitted via e-mail will not be accepted.

Final Offers will be opened and read publicly on March 06, 2017 at 1:30 PM, EST. All Final Offers Must be submitted prior to the date and time listed above. Final Offers submitted late will not be accepted.

Should you have any questions please contact me at [Mark.A.Atkins@wv.gov](mailto:Mark.A.Atkins@wv.gov) or 304-558-2307.

Sincerely,

Mark Atkins  
Senior Buyer

Exhibit A ATTACHMENT\_A Pricing Page

TIE BID BEST & FINAL OFFER

HERBICIDES		% Concentration/ Pounds per Gallon of Active Ingredients	Estimated Quantity	Unit of Measure	Cost Per Unit of Measure	Extended Cost
Item #	Description					
DOH-28H	Dispersible Granule Containing: Imazapyr Diuron Product Trade Name: Sahara DG or equal <u>Imazon</u> EPA Registration Number: A) Supplied in 10 pound bags in lots of 40 pounds	7.76% 62.22%	50	pound	10.60	500.00
DOH-35H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor Chlorosulfuron Product Trade Name: <u>Perspectra</u> or equal EPA Registration Number: <u>432-1509</u> A) Supplied in 20 ounce containers in lots of 240 ounces (12 - 20 oz ctn) C) Supplied in 5 pound jugs	39.60% 15.80%	240 80	ounces pounds	5.44 87.04	1305.60 6963.20
DOH-36H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor Metsulfuron methyl Product Trade Name: <u>Streamline</u> or equal EPA Registration Number: <u>432-1570</u> A) Supplied in 3 pound containers in lots of 24 pounds (8 - 3 lbs ctn) B) Supplied in 3 pound containers	38.50% 12.60%	88 88	pounds pounds	97.12 97.12	9323.52 9323.52
DOH-37H	Water Soluble Dispersible Extruded Paste Granule Containing: Imazapyr Aminocyclopyrachlor Metsulfuron methyl Product Trade Name: <u>Viewpoint</u> or equal EPA Registration Number: <u>432-1580</u> A) Supplied in 5 pound containers in lots of 40 pounds (8 - 5 lbs ctn) B) Supplied in 5 pound containers	31.80% 22.80% 7.30%	100 100	pounds pounds	69.12 69.12	6912.00 6912.00
DOH-38H	Liquid Containing: Indaziflam (1.87 pounds per gallon) Product Trade Name: <u>Esplanade 20050</u> or equal EPA Registration Number: <u>432-1516</u> A) Supplied in 1 quart containers in lots of 1 gallon B) Supplied in 2.5 gallon containers in lots of 5 gallons	19.05%	50 50	gallons gallons	1213.44 1091.84	60,672.00 54,592.00
DOH-43H	Soluble Liquid for Non-Crop Use Containing: Potassium salt of aminocyclopyrachlor - Potassium salt of 6-amino-5-chloro-2-cyclopropyl-4-pyrimidinecarboxylic acid Product Trade Name: <u>Methad 2403D</u> or equal EPA Registration Number: <u>432-1506</u> A) Supplied in 2.5 gallon containers in lots of 6 gallons	25%	50	gallons	318.72	15,936.00

Only lines indicated by \* need completed

Completed by: hEshamp  
COMPANY: CWC Chemical Inc.