



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header # 1

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 220813

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0702

Vendor ID: VS0000009379

SO Doc ID: TAX1700000003

Legal Name: Hypertec USA Inc

Published Date: 10/4/16

Alias/DBA:

Close Date: 10/11/16

Total Bid: \$33,527.15

Close Time: 13:30

Response Date: 10/07/2016

Status: Closed

Response Time: 18:51

Solicitation Description: Addendum 1 - Cisco Switches and Router or Equal

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 220813

Solicitation Description : Addendum 1 - Cisco Switches and Router or Equal

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-10-11 13:30:00	SR 0702 ESR10071600000001528	1

VENDOR
VS0000009379 Hypertec USA Inc

Solicitation Number: CRFQ 0702 TAX1700000003

Total Bid : \$33,527.15 **Response Date:** 2016-10-07 **Response Time:** 18:51:09

Comments:

FOR INFORMATION CONTACT THE BUYER
 Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cisco 3850 Series 48 Port Switches or Equal w/warranty	5.00000	EA	\$4,184.780000	\$20,923.90

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : Cisco 3850 Series 48 Port Switches or equal w/warranty

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Cisco 3850 Series 24 Port Switches or Equal w/warranty	1.00000	EA	\$2,663.040000	\$2,663.04

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : Cisco 3850 Series 24 Port Switches or equal w/warranty

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Cisco 2960X 48 Port Switches or Equal w/warranty	2.00000	EA	\$2,663.040000	\$5,326.08

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description : Cisco 2960X 48 Port Switches or equal w/warranty.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Cisco ASA 5508-X Security Firewall or Equal w/warranty	1.00000	EA	\$1,576.090000	\$1,576.09

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : Cisco ASA 5508-X Security Firewall or equal w/warranty.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cisco 2951 Router or Equal w/warranty	1.00000	EA	\$3,038.040000	\$3,038.04

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	Cisco 2951 Router or equal w/warranty.
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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 220813

Doc Description: Addendum 1 - Cisco Switches and Router or Equal

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2016-10-04	2016-10-11 13:30:00	CRFQ 0702 TAX1700000003	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Hypertec USA, Inc.
 1868 E Broadway Rd
 Tempe, AZ 85282
 866-787-0426 / 480-626-9000

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature X 

FEIN # 98-0511786

DATE 10/6/2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No. 1 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Tax Division to establish a contract for the one time purchase of network equipment.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 3850 Series 48 Port Switches or Equal w/warranty	5.00000	EA	\$4,184.78	\$20,923.90

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		WS-C3850-48P-L

Extended Description :

Cisco 3850 Series 48 Port Switches or equal w/warranty

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco 3850 Series 24 Port Switches or Equal w/warranty	1.00000	EA	\$2,663.04	\$2,663.04

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		WS-C3850-24P-L

Extended Description :

Cisco 3850 Series 24 Port Switches or equal w/warranty

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco 2960X 48 Port Switches or Equal w/warranty	2.00000	EA	\$2,663.04	\$5,326.08

Comm Code	Manufacturer	Specification	Model #
43222501	Cisco		WS-C2960X-48FPS-L

Extended Description :
Cisco 2960X 48 Port Switches or equal w/warranty.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco ASA 5508-X Security Firewall or Equal w/warranty	1.00000	EA	\$1,576.09	\$1,576.09

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		ASA5508-K9

Extended Description :
Cisco ASA 5508-X Security Firewall or equal w/warranty.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco 2951 Router or Equal w/warranty	1.00000	EA	\$3,038.04	\$3,038.04

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CISCO2951/K9

Extended Description :

Cisco 2951 Router or equal w/warranty.

TAX1700000003	Document Phase Final	Document Description Addendum 1 - Cisco Switches and Router or Equal	Page 5 of 5
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Exhibit A - Pricing Page
Network Equipment

Item #	Item Description	Unit of Measure	Unit Price	Qty	Extended Price
3.1.1	Cisco Catalyst 3850 Switches (WS-C-3850-48F) or Equal	Each	\$4,184.78	5	\$20,923.90
3.1.2	Cisco Catalyst 3850 Series Switches (WS-C3850-24T) or Equal	Each	\$2,663.04	1	\$2,663.04
3.1.3	Cisco 2960 X Series Switches (WS-C2960X-48FPD-L) or Equal	Each	\$2,663.04	2	\$5,326.08
3.1.4	Cisco ASA 5508-X Security Appliance (ASA 5508-K9) or Equal	Each	\$1,576.09	1	\$1,576.09
3.1.5	Cisco 2951 Router (C2951-CME-SRST/K9) or Equal	Each	\$3,038.04	1	\$3,038.04
				Total Bid Amount	\$33,527.15



Hypertec Direct USA

1868 E. Broadway Rd
 Tempe, Arizona 85282
 United States
<http://www.hypertecdirect.com/>
(P) 1-866-787-0426 (F) 480-626-9001

Quotation (Open)
Date Sep 20, 2016 06:36 PM EDT
Doc # 42215 - rev 1 of 1
Description None
SalesRep Marracino, Mike (P) 514.745.4540 (F) 514.787.0158
Customer Contact Childers, Michelle L (P) 304-558-2063 michelle.l.childers@wv.gov

Customer

State of West Virginia - Purchasing
 Div (SO9304)
 Childers, Michelle L
 2019 Washington St East
 PO Box 50130
 Charleston, WV 25305-0130
 United States
 (P) 304-558-2063

Bill To

State of West Virginia - Purchasing Div
 Payable, Accounts
 2019 Washington St East
 PO Box 50130
 Charleston, WV 25305-0130
 United States
 (P) 304-558-2063

Ship To

State of West Virginia - Purchasing Div
 Childers, Michelle L
 2019 Washington St East
 PO Box 50130
 Charleston, WV 25305-0130
 United States
 (P) 304-558-2063
 michelle.l.childers@wv.gov

Shipping and Payment Info

Customer PO:

Terms:

Undefined






Ship Via:

FedEx Ground

Special Instructions:

Carrier Account #:

Products

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		Cisco Catalyst 3850-48P-L Switch - managed - 48 x 10/100/1000 (PoE+) - desktop, rack-mountable - PoE+	WS-C3850-48P-L	Yes	5	\$4,184.78	\$20,923.90
2		Cisco Catalyst 3850-24P-L Switch - managed - 24 x 10/100/1000 (PoE+) - desktop, rack-mountable - PoE+	WS-C3850-24P-L	Yes	1	\$2,663.04	\$2,663.04
3		Cisco Catalyst 2960X-48FPS-L Switch - managed - 48 x 10/100/1000 (PoE+) + 4 x Gigabit SFP - desktop, rack-mountable - PoE+	WS-C2960X-48FPS-L	Yes	2	\$2,663.04	\$5,326.08
4		Cisco ASA 5508-X with FirePOWER Services Security appliance - 8 ports - 10Mb LAN, 100Mb LAN, GigE - 1U - rack-mountable	ASA5508-K9	Yes	1	\$1,576.09	\$1,576.09
5		Cisco 2951 Router - GigE - rack-mountable	CISCO2951/K9	Yes	1	\$3,038.04	\$3,038.04

Subtotal:	\$33,527.15
Tax (0.000%):	\$0.00
Shipping:	\$0.00
Total:	\$33,527.15

Leasing and Extended Warranty Opportunities Available!

Hypertec Direct offers competitive leasing rates, ask us today for a quick quote. Extended warranties on our solutions are available upon request. Visit hypertecdirect.com/it-leasing-financing for more information.

Disclaimer

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability.

Terms and Conditions

All returns must be accompanied by original invoice and authorized RMA number

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Mike Marracino, Sr. VP & GM

(Name, Title)

(Printed Name and Title)

1868 E Broadway Rd, Tempe, AZ 85282

(Address)

866-787-0426 / 480-626-9000

(Phone Number) / (Fax Number)

bidsus@hypertec.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Hypertec USA, Inc. (Hypertec Direct)

(Company)


(Authorized Signature) (Representative Name, Title)

Mike Marracino, Sr. VP & GM

(Printed Name and Title of Authorized Representative)

10/6/2016

(Date)

866-787-0426 - 480-626-9001

(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Hypertec USA, Inc. (Hypertec Direct)

Authorized Signature: [Signature] Date: 10/6/2016

State of Arizona

County of Maricopa to-wit:

Taken, subscribed, and sworn to before me this 07 day of October, 2016.

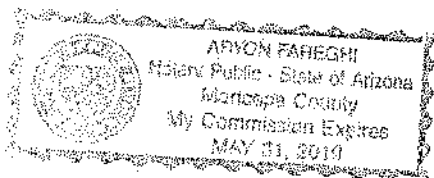
My Commission expires May 31, 2019.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 08/01/2015)



ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: CRFQ_0702_TAX1700000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Hypertec USA, Inc. (Hypertec Direct)

Company

Authorized Signature

10/6/2016

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012