

CRFQ 0621 DJS 1700000009

State of West Virginia

Department of Administration

Purchasing Division

2019 Washington Street East

Charleston, WV 25305-0130

ORIGINAL COPY

Buyer: Crystal Rink

Opening Date: April 11, 2017

1:30pm EST

04/11/17 10:24:52 NO Purchasing Division

Submitted by:

Taye Leftridge

Great Lakes Labs, LLC

1051 Transport Dr.

Valparaiso, IN 46383



State of West Virginia Request for Quotation 23 — Laboratory

Proc Folder: 311309

Doc Description: ADDENDUM 3 DRUG TESTING KITS AND SUPPLIES

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	· ·	 Version
2017-03-31	2017-04-11 13:30:00	CRFQ 00	621 DJS1700000009	4

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Great Lakes Labs, LLC. 1051 Transport Dr. Valparaiso In 46383 888-464-8885

FOR INFORMATION CONTACT THE BUYER

Crystal Rink (304) 558-2402 crystal.g.rink@wv.gov

Signature X

FEIN# 05-0583118

DATE 4-7-17

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF JUVENILE SERVICES, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR DRUG TEST KITS, SUPPLIES, AND SERVICES FOR MULTIPLE JUVENILE CORRECTIONAL FACILITES PER THE ATTACHED.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LO AS INDICATED BY OR		STATE OF WEST VI VARIOUS LOCATIO	RGINIA NS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	13 Panel Urine Test Kit	8000.00000	EA		· · · · · · · · · · · · · · · · · · ·
				\$4 .85	\$38,800.00

Comm Code	Manufacturer	Specification	Model #
46151606			
	WFUSA	AMP500, BAR, BUP, BZO, COC150, MAMP500, MDMA, MOP, MTD, OXY, PCP, TCA, THC, SG, pH, C	R TDOA-3135A3

Extended Description:

13 Panel Urine Test Kit

INVOICE TO		SHIP TO		
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		l l	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999	
us		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	6- Panel Oral Swab Test Kit	500.00000	EA	<u></u>	·
	(Standard)			\$4.62	\$2,310

Comm Code	Manufacturer	Specification	Model #	
46151606				
	UCPB	BZO, COC, MAMP, OPI, OXY, THC	U-OSAL-464	

Extended Description:

6- Panel Oral Swab Test Kit (Standard) WV DJS USE

INVOICE TO		SHIP TO	
VARIOUS AGENCY LO		STATE OF WEST VIF VARIOUS LOCATION	RGINIA IS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
US		us	

Line Comm Ln D	esc	Qty	Unit Issue	Unit Price	Total Price
3 6- Panel C (Customiza	ral Swab Test Kit ble)	500.00000	EA	\$4.62	\$2,310.00

Comm Code	Manufacturer	Specification	Model #	
46151606				
	UCPB	See Attached Additional Info and cos	t proposal U-OSAL-X6X	

6- Panel Oral Swab Test Kit (Customizable) WV DOC USE

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCA AS INDICATED BY ORDE		STATE OF WEST VII VARIOUS LOCATION	RGINIA NS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
US		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	8 Panel Urine Test Kit (Standard)	600.00000	EA .	-	
				\$6.00	\$3,600.00

Comm Code	Manufacturer	Specification	Model #
85121805			
	ASC	AMP, BZO, COC, K2, MAMP,OPI, OXY,THC,pH,SG,OXI	DIS-DUD-584

Extended Description:

8 Panel Urine Test Kit (Standard) WV DJS USE

INVOICE TO		SHIP TO	
VARIOUS AGENCY LO AS INDICATED BY OF		STATE OF WEST VIR VARIOUS LOCATION	RGINIA IS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
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Line	Comm Ln Desc	Qty	Unit issue	Unit Price	Total Price
5	8 Panel Urine Test Kit (Customizable)	600.00000	EA	-	
				\$6.00	\$3,600.00

Comm Code	Manufacturer	Specification	Model #	
46151606				
	ASC	See Attached Additional Information a	and Cost Proposal	

Extended Description :

8 Panel Urine Test Kit (Customizable) WV DOC USE

INVOICE TO		SHIP TO	
VARIOUS AGENCY LO AS INDICATED BY OF		STATE OF WEST VIRONS	GINIA S AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
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Line	Comm Ln Desc	Qty	Unit issue	Unit Price	Total Price
6	Nicotine Test Only	1200.00000	EA	_	
	<u> </u>			_\$1.60	\$1,920.00

Comm Code	Manufacturer	Specification	Model #	
46151606	_			
	USD	NicQuick NicQuick	NicQuick	

Nicotine Test Only

INVOICE TO		SHIP TO	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Buprenorphine Test Only	800.00000	EA		
				\$.89	\$712.00

Comm Code	Manufacturer	Specification	Model #	
46151606				
	WFUSA	BUP Dip Card	WDOA-BUP114	

Extended Description :

Buprenorphine Test Only

INVOICE TO		SHIF TO	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Laboratory Confirmation Services 8	2000.00000	EA		-
	Panel Urine			\$8.25 per drug	\$16,500.00

Comm Code	Manufacturer	Specification	Model #	
46151606	_			
	Great Lakes Labs	See Attached Additional info	rmation and cost proposal	

Laboratory Confirmation Services 8 Panel Urine (Price Per Drug)

INVOICE TO		SHIP TO	
VARIOUS AGENCY LO AS INDICATED BY OR		STATE OF WEST VIRG VARIOUS LOCATIONS	INIA AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
US		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Laboratory Confirmation Services 13	2000.00000	EA		• <u>. </u>
<u> </u>	Panel Urine			\$8.25 per drug	\$16,500.00

Comm Code	Manufacturer	Specification	Model #	
46151606				
	Great Lakes Labs	See attached Additional information	n and cost proposal	

Extended Description:

Laboratory Confirmation Services 13 Panel Urine (Price Per Drug)

INVOICE TO		SARP TO	
VARIOUS AGENCY LOC AS INDICATED BY ORDI		STATE OF WEST VIRG VARIOUS LOCATIONS	GINIA S AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	EtG and EtS Testing (All Inclusive)	2000.00000	EA		· · · · · · · · · · · · · · · · · · ·
				\$26.00	\$52,000.00

Comm Code	Manufacturer	Specification	Model #	
46151606		<u> </u>		
	Great Lakes Labs	See attached additional info	and cost proposal	

Extended Description:

EtG and EtS Testing (All Inclusive)

NIVOICE TO		SHIP TO	
VARIOUS AGENCY LO AS INDICATED BY ORI		STATE OF WEST VIF VARIOUS LOCATION	RGINIA IS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	MRO or Lab Rep As Expert Witness	5.00000	HOUR		<u> </u>
				\$350.00	\$1,750.00

Comm Code	Manufacturer	Specification	Model #	
46151606		· · · · · · · · · · · · · · · · · · ·	<u></u>	
	Great Lakes Labs	See attached additional information	on and cost proposal	

MRO or Lab Rep As Expert Witness (Price Per Hour)

SCHEDULE OF EVENTS

<u>Line</u> 1

<u>Event</u>

VENDOR QUESTION DEADLINE

Event Date 2017-03-30

	Document Phase	Document Description	Page 7
DJS1700000009	Final	ADDENDUM 3 DRUG TESTING KITS AND	of 7
	<u></u>	SUPPLIES	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: DJS1700000009

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

4-7-17

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

		CRFQ DJS1700000009 Dru	g Testing Kits and Suppli	es	
Item #		Description	Estimated Annual Qty.	Unit Price	* Extended Price
4.1.1	13 Panel Urine Test k	Sit	8000	\$4.85	\$38,800.0
4.1.2	Oral Swab Test Kit-6	Panel (Standard) WV DJS USE	500	\$4.62	\$2,310.0
4.1.2.13	Oral Swab Test Kit-6	Panel (Customizable) WV DOC USE	500	\$4.62**	\$2,310.0
4.1.3	8 Panel Urine Test Ki	t (Standard) for WV DJS USE	600	\$6.00	\$3,600.0
4.1.3.15	8 Panel Urine Test Kit	t (Customizable) for WV DOC USE	600	\$6.00**	\$3,600.0
4.1.3.2	Nicotine Test Only		1200	\$1.60	\$1,920.0
4.1.3.3	Buprenorphine Test (Only	800	\$0.89	\$712.0
4.1.7	Laboratory Confirma	tion Services 8 Panel Urine (Price Per Drug)	2000	\$8.25**	\$16,500.0
4.1.7	Laboratory Confirmat	tion Services 13 Panel Urine (Price Per Drug)	2000	\$8.25**	\$16,500.0
4.1.7.7	EtG and EtS testing (A	All Inclusive)	2000	\$26.00	\$52,000.0
4.1.7.11	MRO or Lab Rep as Ex	opert Witness (Price Per Hour)	5	\$350.00	\$1,750.0
	Failure to use this for	m may result in disqualification		Total	\$140,002.0
	Bidder / Vendor Informa	ation:			<u> </u>
	Name:	Great Lakes Labs, LLC.			
	Address:	1051 Transport Dr.			
- 1		Valparaiso, IN 46383			
	Phone#:	888-464-8885			
	Email Address:	tleftridge@gl-labs.com			
				, , , , , , , , , , , , , , , , , , , ,	

Additional Information and Cost Proposal

GC/MS confirmation (per drug)

\$8.25*

Amphetamines (includes Methamphetamine, MDMA, Ephedrine and Pseudoephedrine) Cocaine (includes Benzoylecgonine)

Opiates (includes Morphine, Codeine, Hydrocodone, Hydromorphone, Oxycodone,

Oxymorphone, and 6-monoacetylmorphine (heroin)

THC

Ethanol

Barbiturates (includeds Phenolbarbitol,

Benzodiazepines (includes Alprazolam, Alpha-OH Alprazolam, Temazepam, Lorazepam,

Oxazepam, Nordiazepam, & Diazepam

PCP

PPX- Propoxyphene

Methadone (includes EDDP)

Buprenorphine Confirmations \$15.00 EtG \$26.00 Synthetic Cannabinoids Confirmation \$50.00

Confirmations are priced per drug

Instant Testing Options

Buprenorphine Dip Card	\$.89/ea	\$22.25/box 25
Synthetic Cannabinoids	\$1.75/ea	\$48.95/box 25
EtG (80 hour Ethyl Glucuronide) Dip Card	\$1.95/ea	\$48.95/box 25
NicQuick	\$1.60/ea	\$64.00/box 40

13 Panel Instant Cup

\$4.85/ea

\$121.25/box 25

- TDOA3135A3- AMP500, BAR, BUP, BZO, COC150, MAMP500, MDMA, MTD, MOP, OXY, PCP,TCA, THC Adulterants
- TDOA-8135 AMP, BAR, BUP, BZO, COC, MAMP, MDMA MOP, MTD, OXY, PCP, THC, ETG (Device can include adulterants with a 10 week ETA and minimum order of 5000)

8 Panel Instant Cup

\$6.00/ea

\$150.00/box 25

- DIS-DUD-584 THC, COC, AMP, OPI, mAMP, BZO, OXY, K2, Adulterants
- ASC-DUD-184 THC, COC, AMP, OPI, mAMP, BZO, OXY, PPX, Adulterants

10 Panel Instant Cup

\$3.81/ea

\$95.25/box 25

^{*} Pricing is contingent upon sending samples via UPS GROUND. Analysis with overnight shipping is \$19.00 per sample

^{***8} panel custom made device must be purchased in volumes of 5,000 or more.

- TDOA3104A3- AMP, BAR, BZO, COC, MAMP, MDMA, MTD, OPI, PCP, THC, ADULTERANTS
- TDOA7104A3- BAR, BUP, BZO, COC, MAMP, MTD, OPI, OXY, TCA, THC, ADULTERANTS

BEST VALUE

14 Panel Instant Cup

\$4.55/ea \$113.75/box 25

- TDOA1144A3- AMP, BAR, BUP, BZO, COC, MAMP, MDMA, MTD, OPI,OXY, PCP, PPX, TCA THC, ADULTERANTS
- TDOA1145A3- AMP, BAR, BUP, BZO, COC, MAMP, MDMA, MTD, MOP, OXY, PCP, PPX, TCA THC, ADULTERANTS

Instant Urine Testing Levels:

Amphetamine 1000ng/ml

Opiates (Morphine) 2000ng/ml or 300ng/ml

Oxycodone 100ng/ml

Cocaine 300ng/ml or 150ng/ml

Marihuana 50ng/ml Benzodiazepines 300 ng/ml

Methamphetamine 1000ng/ml or 500ng/ml

Barbiturates 300ng/ml Phencyclidine 25 ng/ml 300ng/ml Methadone EtG 25ng/ml Phencyclidine 25ng/ml Propoxyphene 300 ng/ml Synthetic Cannabinoids 50ng/ml Buprenorphine 10ng/m! **TCA** 1000ng/ml Nicotine 200ng/ml

Instant testing has an 18-24 month shelf life.

Instant Oral Fluid Options

U-OSAL-464 BZO, COC, MAMP, OPI, OXY, THC

\$4.62/ea.

\$462.00/case 100

UScreenOral

Instant testing has an 18-24 month shelf life.

^{***}Any customized oral Fluid device must allow 10 weeks for initial shipment. Minimum of 5000 must be purchased.

Testimony: See below under testimony

Overview and Introduction:

Great Lakes Labs (GLL) is committed to providing timely forensic services to all through accurate, valid and unbiased testing, supporting agencies of the criminal justice system, coroner's offices, private sector, and the medical legal systems. It is our commitment to influence positive change locally, regionally and nationally by promoting integrity, competency and leadership. Our full service forensic facility is located in Valparaiso, Indiana. This business is woman owned and a small business enterprise.

Offers and Scope of Services

GLL is a private independent testing and research facility providing a variety of specialized services:

Drug screening on bodily fluids-urine, saliva, and blood utilizing EMIT technology, and confirmations on Gas Chromatography /Mass Spectrometry (GC/MS). We also provide multiple on-site rapid drug screening options in urine and saliva.

Forensic Drug Analysis includes the testing of plant material for positive identification of Marihuana, as well as qualitative analysis of tablets, capsules, powders, residues and other materials. Narcotic Field test kits are also available.

Forensic DNA Analysis can be performed to include stain search and identification, positively identify blood, semen, or saliva. Genetic characterization identified using a 310 Genetic Analyzer. Sexual assault evidence kits may also be submitted for processing with or without suspect standard.

MRO Services are available upon request as we do have an MRO on staff.

Drug screening services will be provided to the State of West Virginia (and any other partnering government entity) with the highest quality and customer service. Since our company is a private organization that provides all facets of drug analysis, we can remain unbiased in our approach. We are here to service the needs of the agencies we serve.

Hours of Operation: Monday Through Friday 8am to 4:30 pm CST.

Services quoted and provided to the state of West Virginia shall be completed in a timely and professional manner. Samples that are sent accompanied by non routine drug request/confirmations will not be reported until all testing is completed.

All confirmation samples are stored for 1 year from the date of analysis. If a case needs to be retained for an extended period of time, contact the laboratory at 888-464-8885.

Vendor Point of Contact:

GLL staff welcomes you to be able to ask questions regarding your account, testing performed, or even billing questions. Your first call should be to your designated account representative:

Taye Leftridge 888-464-8885 219-464-8151

tleftridge@gl-labs.com or sales@gl-labs.com

Taye will be your point of contact throughout the life of the contract. If there are any changes to your designated account representative, you will be notified immediately.

Supplies: Each location will be provided with chain of custody forms, biohazard bags, collection instructions, supply re-order forms, shipping packaging and labels.

Shipping: Great Lakes Labs acknowledges that approximately 4,000 specimens will be sent from various locations. Shipping is included in laboratory analysis costs when a minimum of seven (7) samples are sent per package and placed in a UPS drop box or given to a local driver. Packages that contain less than seven (7) samples per package will result in a \$15.00 shipping fee with UPS Ground. Samples sent from West Virginia typically arrive at the laboratory in 2 business days via UPS Ground. Should the state of West Virginia choose to ship overnight the cost of the sample will increase to \$19.00 per confirmation when 7 or more samples are shipped.

Training: Onsite training can be provided. Upon award, dates can be arranged for each location. Training can also be provided via live video feed. An archive of that video may be available for later viewing.

Reporting Results: Client Portal access is available for all registered officers to view. The state of West Virginia will designate what officers will have access to this information. Registration instructions and Facility ID will be assigned upon bid award.

Results for initial laboratory screens will be made available via a web based client portal 24-48 business hours after receipt. GC/MS confirmation average is 72 business hours after request. Esoteric/Designer Drug confirmation results are available, on average, 7 business days.

Requesting Confirmations/Additional Testing: Additional confirmation requests can be faxed or emailed. All confirmation requests must be submitted in writing. A confirmation request form will be available via the client Portal for downloading.

Testimony: We treat each sample as if it is going to go to court. Our standard operation procedures ensure that the chain of custody and integrity of the sample are protected at all times. As a result, our staff is able to guarantee defensible court accepted testimony. As a part of this contract, twenty-four (24) affidavits per contract year will be provided at no additional cost. Video/telephonic testimony will be available and complimentary for the first hour. Additional video testimony will be \$50/hr. Testimony

is \$350.00 per hour (from time of departure to return to original if an expert witness has to travel to West Virginia.

Qualification/Certification and Staffing

Certifications GLL holds certifications in the following:

- Toxicologist- Diplomat of the American Board of Forensic Toxicology
- Toxicologist- American Academy of Clinical Toxicology- Fellow
- National Certified Medical Review Officer
- American Board of Independent Medical Examiners
- American Board of Preventative Medicine
- Associate Faculty, Department of Environmental Health Sciences, Johns Hopkins University

Accreditations:

- CLIA Certification, Department of Health and Human Services
- State of Indiana, Controlled Substances Registration
- Department of Health Human Services, Federal Drug Administration
- United States Department of Justice, Drug Enforcement Administration
 Other Credentials:
 - American Academy of Clinical Toxicology
 - National Academy of Biochemistry
- American Association for Clinical Chemistry
- American Academy of Forensic Science
- American Society of Crime Laboratory Directors
- American Institute Of Chemists

Associations:

- ILAPSC- Illinois Association of Problem Solving Courts
- OCCA- Ohio Community Corrections Association
- IPCSA- Illinois Probation and Court Services Association
- IACCAC- Indiana Association of Community Correction Act Counties
- POPAI- Probation Officers Professional Association of Indiana
- APPA- American Probation and Parole Association
- NADCP- National Association of Drug Court Professionals
 Current Licenses: GLL is licensed in the following:
- Health Professionals Bureau of Indiana
- US Department of Justice
- Department of Health and Human Services- CLIA Certification

Experience

GLL has been in operation for over 13 years. Its staff combined possesses an outstanding 90 years of experience in the field. Current partners include local and nationwide agencies in probation and community corrections agencies, county coroner's offices, local police and rug task forces, counseling centers, treatment centers, and various other judicial and private agencies.

Partnering with Great Lakes Labs will also guarantee:

- Communication with lab staff to answer your questions or concerns
- Open door policy to re-evaluate your current services
- GC/MS confirmatory results on routine drug screening on average of 72 hours or less.
- Ability to add onsite testing or saliva testing
- Ability to add hair drug screening or paternity testing

References

Statewide Contract- North Carolina Department of Prisons (year 2) William Dias
Special operations and Intelligence Unit
840 W Morgan St.
Raleigh, NC 27603
984-204-2893

Statewide Contract- North Carolina Department of Community Corrections (year 2)
Aaron Gallagher Administrative Services Manager
2020 Yonkers Road
Raleigh, NC 27604
919-324-1121

Local Contracts:

Porter County Adult Probation
Steve Meyer, Chief Probation Officer
16 Lincolnway, Suite 142
Valparaiso, IN 46383
219-465-3420
Client Since 2010
Lab based Screen and Confirmation Services

Grundy County Alcohol and Drug
Mitch Conwell, Assistant States Attorney
111 E. Washington St.
Morris, IL 60450
815-941-3276
Client Since 2012
Instant and Confirmation Services

West Virginia. Must be given 30 day notice of appearance in order to secure date and make travel arrangements.

Qualification/Certification and Staffing

Certifications GLL holds certifications in the following:

- Toxicologist- Diplomat of the American Board of Forensic Toxicology
- Toxicologist- American Academy of Clinical Toxicology- Fellow
- National Certified Medical Review Officer
- American Board of Independent Medical Examiners
- American Board of Preventative Medicine
- Associate Faculty, Department of Environmental Health Sciences, Johns Hopkins University

Accreditations:

- CLIA Certification, Department of Health and Human Services
- State of Indiana, Controlled Substances Registration
- Department of Health Human Services, Federal Drug Administration
- United States Department of Justice, Drug Enforcement Administration
 Other Credentials:
- American Academy of Clinical Toxicology
- National Academy of Biochemistry
- American Association for Clinical Chemistry
- American Academy of Forensic Science
- American Society of Crime Laboratory Directors
- American Institute Of Chemists

Associations:

- ILAPSC- Illinois Association of Problem Solving Courts
- OCCA- Ohio Community Corrections Association
- IPCSA- Illinois Probation and Court Services Association
- IACCAC- Indiana Association of Community Correction Act Counties
- POPAI- Probation Officers Professional Association of Indiana
- APPA- American Probation and Parole Association
- NADCP- National Association of Drug Court Professionals
 Current Licenses: GLL is licensed in the following:
 - Health Professionals Bureau of Indiana
 - US Department of Justice
 - Department of Health and Human Services- CLIA Certification