



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

[List View](#)

General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 271701

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0603

Vendor ID: VS0000005985

SO Doc ID: ADJ1700000007

Legal Name: Harvey Salt Company

Published Date: 11/22/16

Alias/DBA:

Close Date: 11/30/16

Total Bid: \$0.00

Close Time: 13:30

Response Date: 11/10/2016

Status: Closed

Response Time: 14:25

Solicitation Description: Addendum No. 1 - ICE MELT AND UREA

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 271701
Solicitation Description : Addendum No. 1 - ICE MELT AND UREA
Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-11-30 13:30:00	SR 0603 ESR11101600000002096	1

VENDOR
VS0000005985 Harvey Salt Company

Solicitation Number: CRFQ 0603 ADJ1700000007

Total Bid : \$0.00 **Response Date:** 2016-11-10 **Response Time:** 14:25:02

Comments: We are submitting a bid for Contract Item No. 3.1.1 only in full truckload quantities only which is 882/50 lb. bags Safer Than Salt with CI-56 Corrosion Inhibitor delivered to regions I, II, III, and IV.

FOR INFORMATION CONTACT THE BUYER
 Crystal Rink
 (304) 558-2402
 crystal.g.rink@wv.gov

Signature on File **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	SNOW AND ICE MELTING CHEMICALS AND UREA	0.00000	EA	\$11.180000	\$0.00

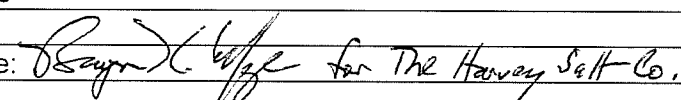
Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description : IF VENDOR IS SUBMITTING AN ELECTRONIC BID:
 Vendor MUST complete the ATTACHED Pricing Page, Exhibit A. If bidding electronically, vendor is to put \$0.00 on the commodity line in WVOasis, complete the Excel pricing page, and upload into WVOasis as an attachment. Only pricing submitted via Exhibit A pricing page will be evaluated for award.

EXHIBIT A

CRFQ ADJ1700000007 - WV NATIONAL GUARD ICE MELTER & UREA

PRICING PAGE

CONTRACT ITEM NO.	DESCRIPTION	ESTIMATED QUANTITY	UNIT PRICE	EXTENDED AMOUNT
Item No. 3.1.1	Safe Step Pro Series 370 Econo Blend Blue Ice Melter (or Equal)			
	Safer Than Salt with CI-56 Corrosion Inhibitor			
	Mfg. Kissner Model No.			
	Pounds per Bag: 50 Bags per skid/pallet: 49			
	Standard (3-5) Business Day Delivery	882 Each	11 18	\$9,860.76
	Emergency (2) Business Day Delivery	80 Each	\$ no bid	no bid
Item No. 3.1.2	UREA 46-0-0 CAS Number 57-13-6 (or Equal)			
	Mfg. Model No.			
	Pounds per Bag: 50 Bags per skid/pallet:			
	Standard (3-5) Business Day Delivery	320 Each	\$ no bid	no bid
	Emergency (2) Business Day Delivery	40 Each	\$ no bid	no bid
	Freight / Delivery Costs to be included in unit prices quoted	GRAND TOTAL		\$9,860.76
	Bidder / Vendor Name: The Harvey Salt Company	Phone:	800 527-4571, x114	
	1325 Mohrs Lane	Fax:	410 391-9104	
	Baltimore, MD 21220	E-mail:	bkmaze@harveysalt.com	
	Authorized Signature:  for The Harvey Salt Co.	Title:	Regional Sales Manager	

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ ADJ1700000007

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|-----------------------------------------|------------------------------------------|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

The Harvey Salt Company
Company

[Signature]
Authorized Signature

11/10/2016
Date

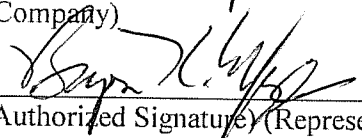
NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

No addendum as of 11/10/2016

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Bryon Maze, Regional Sales Manager
 (Name, Title)
Bryon Maze, Regional Sales Manager
 (Printed Name and Title)
The Harvey Salt Company
 (Address)
1325 Mohrs Lane Baltimore MD 21220
 (Phone Number) / (Fax Number)
800-527-4571 / 410-391-9104
 (email address)
bkmaze@harveysalt.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

The Harvey Salt Company
 (Company)
 Regional Sales Manager
 (Authorized Signature) (Representative Name, Title)
Bryon K. Maze Regional Sales Manager
 (Printed Name and Title of Authorized Representative)
11/10/2016
 (Date)
800-527-4571 / 410-391-9104 fax
 (Phone Number) (Fax Number)

REQUEST FOR QUOTATION
CRFQ ADJ1700000007
SNOW AND ICE MELTING CHEMICALS AND UREA

7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Bryon Maze
 Telephone Number: 800-527-4571 x114
 Fax Number: 410-391-9104
 Email Address: bkmaze@harveysalt.com

Safer than Salt[®]

PREMIUM ICE MELTER

with **CI-56[™]** a Corrosion Inhibitor

Reduces corrosion!

This extension of the Safer than Salt[®] product line is a proprietary formulation of calcium chloride, magnesium chloride, sodium chloride and CI-56[™], a Corrosion Inhibitor. Tests have proven that this product will melt more than twice as much snow and ice as most other melters in the marketplace. It works faster and at temperatures when many other products have stopped working.

Safer than Salt[®] with CI-56[™], a Corrosion Inhibitor, is formulated to be seen when used. Most "white" ice melt products disappear into snow and ice. Users tend to over-apply, or worse, under-apply product because they can't see where it lands. Additionally, in today's litigation-driven society, this product affords users positive proof that an ice melter is in use.

Because Safer than Salt[®] with CI-56[™], a Corrosion Inhibitor, melts more effectively than other products, a smaller quantity is needed to remove snow and ice, minimizing the environmental impact on grounds and vegetation.

Safety Green Coating assures visible, complete coverage

UPC #6 74532 22050 4
50lb. Poly Bags (49 per pallet) available from:

