

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Lu Anne Cottrill	Jump to: FORMS 💁 Go 😚 Home 🎤 Personalize 🐼 Accessibility 🛜 App Help 🌾 Procurement Budgeting Accounts Receivable Accounts Payable
on Response(SR) Dept: 0506 ID: ESR12191600000002820 Ver.: 1 Function	
	, New Priese, Find
der () 7	
eral Information Contact Default Values Discount Document Information	
Procurement Folder: 270123	SO Doc Code: CRFQ
Procurement Type: Central Master Agreement	SO Dept: 0506
Vendor ID: 000000190708	SO Doc ID: WEH1700000006
Legal Name: AUREUS NURSING LLC	Published Date: 12/6/16
Alias/DBA: C & A INDUSTRIES INC	Close Date: 1/3/17
Total Bid: \$660,520.00	Close Time: 13:30
	Status: Closed
Response Date: 12/28/2016	
Response Time: 14:53	Solicitation Description: Medical Laboratory Technicians MLT & Medical Technicians MT
11.00	
	Total of Header Attachments: 7



Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 270123 Solicitation Description: Medical Laboratory Technicians MLT & Medical Technicians MT Proc Type: Central Master Agreement					
Date issued	Solicitation Closes	Solicitati	Solicitation Response		
	2017-01-03 13:30:00	SR	0506 ESR1219160000002820	1	

VENDOR	
00000190708	
AUREUS NURSING LLC	
C & A INDUSTRIES INC	
Solicitation Number: CRFQ 0506	WEH170000006

 Total Bid :
 \$660,520.00
 Response Date:
 2016-12-28
 Response Time:
 14:53:09

Comments:

FOR INFORMATION CONTACT THE BUYER		
April Battle		
(304) 558-0067 april.e.battle@wv.gov		
	FEIN #	DATE
All offers subject to all terms and conditions contained in this s		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Medical Laboratory Technicians (MLT) (Regular Hours)	4160.00000	HOUR	\$60.250000	\$250,640.00
Comm Code	Manufacturer	Specification		Model #	
80111613					
Extended Dea	scription : 4.1.1 Temporary Staffing	of Medical Labora	atory Technic	cians (MLT) (Regu	ılar Hours)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Medical Laboratory Technicians (MLT) (Overtime Hours)	1040.00000	HOUR	\$60.250000	\$62,660.00
Comm Code	Manufacturer	Specification		Model #	
80111613					
Extended Des	scription : 4.1.1 Temporary Staffing	of Medical Labora	atory Technic	ians (MLT) (Over	time Hours)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Medical Laboratory Technicians (MLT) (Holiday Hours)	192.00000	HOUR	\$60.250000	\$11,568.00

Comm Code	Manufacturer	Specification	Model #	
80111613				
Extended Descrip	otion: 4.1.1 Temporary	Staffing of Medical Laboratory Tec	hnicians (MLT) (Holiday Hours)	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Medical Technicians (MT) (Regular Hours)	4160.00000	HOUR	\$62.250000	\$258,960.00
Comm Code	Manufacturer	Specification		Model #	
	Manadatara	opcomotion		model #	
80111613					
Extended Des	scription: 4.1.2 Temporary Staffing	of Medical Techn	ologist (MT)	(Regular Hours)	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Medical Technicians (MT) (Overtime Hours)	1040.00000	HOUR	\$62.250000	\$64,740.00
Comm Code	Manufacturer	Specification		Model #	
80111613	Manufacturer	opeemeation		Wodel #	
00111013					
Extended Des	scription : 4.1.2 Temporary Staffing of	of Medical Techn	ologist (MT)	(Overtime Hours)	
			elegier (iiii)		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Medical Technicians (MT) (Holiday Hours)	192.00000	HOUR	\$62.250000	\$11,952.00
Comm Code	Manufacturer	Specification		Model #	
80111613					
Extended Des	scription : 4.1.2 Temporary Staffing of	of Medical Techn	nologist (MT)	(Holiday Hours)	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Medical Laboratory Technicians (MLT) Permanent Placement Fee	2.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #	
80111613				
Extended Descrip	otion : 5.2 Permane	nt Placement Fee* Medical Laborat	ory Technicians (MLT)	

Comments: No Fee after completion of Temporary Assignment

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Medical Technicians (MT) Permanent Placement Fee		EA	\$0.000000	\$0.00
Comm Code	Manufacturer	Specification		Model #	
80111613					
Extended Des	scription : 5.2 Permanent Placeme	ent Fee* Medica	I Laboratory	Technologist (M7	Γ)



Health Care Staffing Services Certification by The Joint Commission



Aureus Medical Group 13609 California Street Omaha, Nebraska 68130 1.800.456-5857 Ph: 402.891.1118 Fax: 402.895.7812 www.aureusmedical.com

December 15, 2016

SEALED BID:Temporary Staffing of Laboratory TechniciansBUYER:April Battle, Buyer 22SOLICITATION NOCRFQ 0506 WEH1700000006BID OPENING DATE:1.3.17BID OPENING TIME:1:30 PM EST

Dear Ms. Battle:

This communication serves to respond to RFQ WEH17*06 for the temporary staffing of medical laboratory technicians and/or medical technologists for the in-house laboratory within Welch Community Hospital.

We are posting our bid proposal online with all required attachments.

In addition, we are providing 2 support documents to further support our proposal:

- 1. Corporate Certificate of Insurance
- 2. Technical Capabilities document for Aureus Medical (Aureus Radiology, LLC)

Please do not hesitate to contact me with any questions. We look forward to continuing our relationship and serving the West Virginia Dept. of Health & Human Resources and the Welch Community Hospital!

Sincerely,

Wannist Atanao

Roxanne L. Stanard Director, Medical Operations/QA Aureus Medical Group C&A Plaza 13609 California Street Omaha, NE 68154-5233 (402) 891-1118, Ext. 6009 rstanard@aureusmedical.com Executive Summary for Aureus Medical Group and its parent company – C&A Industries, Inc.

Outline of Staffing Services, Credentials, Qualifying and Quality Assurance Processes, and Past Performance.

TECHNICAL CAPABILITY & QA PROGRAM

Aureus Medical Group

2016

DISCLAIMER STATEMENT

This material is considered proprietary material of C&A Industries and all of its subsidiaries. Any reproduction or republication of all or part of this document is expressly prohibited unless prior written consent to reproduce or republish has been granted.





TABLE OF CONTENTS

I. Executive Summary

- A. Business Practices
- B. Corporate Mission Statement

II. Aureus Medical Group

- A. Specialty Branches
- B. Contract & Direct Hire Staffing Services
- C. Credentials
- D. Proven Track Record
- E. Core Strengths
- F. Candidate Qualification & Quality Assurance
- G. Recruitment
- H. Candidate Presentation
- I. Assignment Management
- J. Contingency & Retention Planning
- K. Client & Healthcare Worker Satisfaction
- L. Past Performance

ATTACHMENTS

- <u>Corporate Certificate of Liability Insurance</u>
- <u>The Joint Commission HCSS Certification Aureus Medical</u>
- <u>Aureus Orientation Training Curriculum Table of Content</u>
- <u>Aureus Annual Training Curriculum Table of Content</u>
- Aureus Medical Past Performance. FSS Schedule Contract 621 I





I. EXECUTIVE SUMMARY

The **AUREUS MEDICAL GROUP** is wholly owned and Operated by **C&A Industries, Inc.**, with corporate offices in Omaha, NE. C&A Industries, Inc. was founded in 1969 and incorporated in the State of Nebraska in 1977. It is privately held and has been under the direction of the same local owner since its inception.

C&A Industries was founded on serving the professional staffing needs of the business community. Staffing services were initially in the recruitment and placement of professional engineers and architects for major engineering firms throughout the Midwest. In the mid 1990's, medical staffing was initiated. Over the past 40 years, the company has diversified and expanded to serve multiple industries, and in the spirit of "giving back", the company has also founded a non-profit entity, the Kim Foundation, whose primary focus is on increasing awareness and promoting continued education related to mental illness..

Today, C&A Industries, Inc. has multiple staffing divisions – specializing in both medical and commercial staffing services, employing over 400 in-house employees, and over 5,000 active contract professionals. C&A Industries refers to its collective group of specialized entities as "Our Family of Companies".



C&A Industries has grown from providing staffing solutions to local communities to becoming a leading, nationwide provider of healthcare staffing services to healthcare organizations nationwide. C&A Industries and Aureus Medical are classified as a LARGE business. Our Corporate Certificate of Insurance is provided as an <u>Attachment</u> to this document.





A. Business Practices

The owners and management team of the company have consistently promoted business practices that have been critical to the company's success. These can be summarized as follows:

- 1. Top-down, consistent focus on the quality of our services, and compliance with all applicable federal, state, and local laws.
- 2. A comprehensive, fully computerized candidate screening & qualifying program;
- 3. Quick response time from the time a client places an order for staffing services.
- 4. Targeted focus on a client's expectations, and tailoring processes to meet those expectations.
- 5. A comprehensive, state-of-the-art in-house training & ongoing education programs for all
 - company staffing professionals.
- 6. Promotion of ongoing education and training for all active contract workers.
- Ongoing appraisal and performance feedback programs for both in-house and contract workers to instill accountability and continuous improvement.

B. Corporate Mission Statement

Our mission is to be the staffing provider and employer of choice by helping people and companies achieve their goals.

OUR PEOPLE

We are dedicated to attracting, engaging, and retaining talent through a culture that nurtures success, develops careers, encourages communication, and honors all commitments.

Culture

We will foster a positive team environment by:

- Putting ethics above all else
- Treating everyone fairly
- Supporting each other
- Balancing work and life

Career Development

We will inspire tomorrow's leaders by:

- Attracting highly motivated people seeking job satisfaction and career growth
- Providing superior training, resources, and mentoring

Communication

We will build lasting relationships by:

- Communicating with candidates and employees in an honest and timely manner
- Encouraging and respecting two-way communication
- Supplying the tools and resources necessary to make informed decisions

Commitments

We will honor our commitments by:

- Doing What we Say
- Doing it Right
- Doing it On Time

OUR CLIENTS

We are dedicated to servicing our clients through a workforce that displays the highest level of ethics, provides exceptional customer service, and honors all commitments.

Ethics/Integrity

We will adhere to the highest standards of ethical conduct by:

- Treating everyone with dignity and respect
- Having the character to do what is right, morally and legally
- Making ethical conduct the personal responsibility of every one of our associates

Customer Service

We will build lasting business partnerships by:

- Treating our clients as they would want to be treated
- Communicating honestly and clearly
- Responding to all forms of communication within 24
 hours
- Providing exceptional customer service

Listening to our clients to truly understand their needs

Commitments

We will honor our commitments by:

- Delivering the candidate who best matches the client's needs
- Charging a fair price
- Doing What we Say
- Doing it Right
- Doing it On Time

II. AUREUS MEDICAL GROUP

The Aureus Medical Staffing Division's dba is **AUREUS MEDICAL GROUP**. The owner (CEO) and COO of C&A Industries and all staffing divisions are actively involved in daily operations and business processes. Each healthcare specialty staffing division is overseen by a General Manager and Branch Managers.





Recruiters & Account Managers are responsible for qualifying & matching candidates to client job openings, and managing workers on assignment. Aureus Account Managers are responsible for taking all appropriate measures to ensure not only that client expectations are met, but that healthcare worker needs are also met, and they are comfortable and productive in their assignments.

A. SPECIALTY BRANCHES

Aureus Medical Group is comprised of various Branches dedicated to select healthcare specialties so that service to our customers is provided by Recruiters & Account Managers that are knowledgeable in the positions they are responsible for providing and managing. Aureus provides staffing services to healthcare provider facilities and organizations nationwide, including hospitals, clinics, laboratories, imaging / surgery centers, skilled nursing and home care facilities, rehabilitation facilities, psychiatric, federal, state, and military institutions.

C&A Industries operates a number of **specialty healthcare staffing branches** within its Medical Staffing Division.

1. CARDIOPULMONARY

Specializes in placing Respiratory Therapists, Pulmonary Function Technicians, Polysomnographers, Dietitions and Nurtritionists, Cardiac Perfusionists, Bariometric Technicians, Paramedics, EEG / Neurodiagnostic Technicians & EKG Technicians.

2. CLINICAL LABORATORY

Specializes in placing all specialties within the Clinical Laboratory arena: Medical Technologists (MT) and Medical Laboratory Technicians (MLT) in all laboratory specialty areas (Blood Bank, Chemistry, etc), Histotechnologists, Histotechnicians, Cytotechnologists, and Phlebotomists,

3. DIAGNOSTIC IMAGING

Specializes in placing Imaging Technologists in the modalities of 1) General Radiology, 2) Computed Tomography, 3) Magnetic Resonance Imaging, 4) Mammography, 5) Nuclear Medicine, 6) Cardiovascular / Interventional, 7) General Sonography, 8) Cardiac (Echo) Sonography, and 9) Vascular Sonography.

4. RADIATION ONCOLOGY

Specializes in placing Radiation Therapists, Dosimetrists, and Physicists.

5. REHABILITATION THERAPY

Specializes in placing Physical Therapists, Occupational Therapists, Speech Therapists, and Audiologists in rehabilitation and therapy disciplines. Our therapists come with a variety of work experience including not only acute care & rehabilitation settings, but including in-home therapy, schools, industrial, and educational settings.

6. NURSING

Specializes in placing Registered Nurses, Licensed Practical Nurses, and Nursing Assistants (CNA's) in all nursing specialty areas. In addition, we specialize in the provision of various Technologist positions, including Dialysis, CVOR, Telemetry, Surgical Technologists, and Sterile Processing Technicians.

7. PHARMACY

Specializes in placing Pharmacists (PharmD clinical and retail) and Pharmacy Technicians.

8. PHYSICIANS & ADVANCED PRACTICE

Dedicated to assisting healthcare facilities nationwide in the recruitment and placement of Physicians and Advanced Practice professionals (Physician Assistants, Nurse Practitioners) for private group practices and healthcare facilities. Aureus is experienced in serving clients' direct hire and temporary, locum tenens needs in all specialty areas





B. CONTRACT & DIRECT HIRE STAFFING SERVICES

Aureus has structured its services to offer a full-service staffing solution to our clients – serving their immediate, short-term needs, needs to cover business fluctuations, and full-time staffing. Aureus' services range from temporary staffing provided via contract assignments to the "Direct-Hire" placement of candidates into a full-time, permanent positions. Aureus has a comprehensive, while very efficient qualification and placement process, allowing us to identify a qualified candidate and transition them to starting a job assignment within 5 days if there are no delays due to licensing issues.

1. Direct Hire, Full-Time Placements

Aureus Medical has an ongoing, concerted emphasis on placement of healthcare professionals in full-time positions with clients. Aureus management continuously emphasizes the importance of this staffing focus to better serve our clients and provide services that will benefit our clients long after typical contract staffing solutions are exhausted.

2. Match-Hire Placements

Aureus Medical has a "Match-Hire" program to target candidates who are potentially interested in a permanent position with a client facility. These candidates can then be placed on a contract assignment to allow the Client to observe and evaluate their performance in consideration for a permanent offer.

3. Contract & Locum Tenens Assignments

Because of the large, nationwide network of contacts and employees we have developed over the years, we are able to efficiently find staffing matches to our clients' needs across all specialties and skill areas within the healthcare arena.

C. CREDENTIALS

Aureus Medical Group's Medical Division LLC's hold Business Licenses in all 50 United States, and US territories. In addition, Aureus actively holds over 14 State Agency Licenses in those states that require licensure to provide medical staffing services.

- 1. Awarded the federal GSA Contract Schedule 621 I: Professional & Allied Healthcare Staffing Services 2004 to Present.
- The Joint Commission (TJC) HCSS Certification awarded in 2005, and current today. Aureus continues to meet the monthly and annual requirements of The Joint Commission to maintain their certification status. Biennial on-site surveys by TJC have historically resulted in no observations to scores in the 90th percentile.
- 3. In-House Clinical staff provides clinical oversight and guidance to Recruiters & Account Managers as well as to the field staff of working healthcare professionals.
- 4. In-house, Support Service Divisions have been established that also operate as established business services to the local community:
 - Aureus University (affiliated with Bellevue University) Staffing service training programs for new hires and ongoing training and development programs for all staff levels, including management development. State-of-the-art electronic training resources are continuously available to in-house employees via the company's "intranet"
 - b. AurTravel Specialize in nationwide travel arrangements.
 - c. AurHomes Specialize in nationwide temporary and long-term housing arrangments
- 5. Aureus Medical is approved as a Preferred Vendor by a number of large State Hospital Associations, Managed Service Providers, and Vendor Management groups. Regular on-site and remote audits by these associations and groups since 2004 have resulted in audit scores ranging from 96% - 100%.





D. PROVEN TRACK RECORD

- 1. Aureus Medical Group has achieved staffing industry ranking as one of the largest, most diverse, and experienced healthcare staffing firms in the US, with over 30 years of providing healthcare staffing, and a well-known reputation for delivering quality.
- 2. Aureus is unique among its staffing industry peers in that its consistent growth and diversification of staffing services has been achieved through successful expansion and diversification of staffing services from within, not by acquisition.
- 3. Over 55,000 travel staff assignments have been contracted through Aureus since January 2002.
- 4. Aureus' organizational focus on in-house specialization and structure of specialty branches has been achieved and maintained through extensive training of Recruiters and Account Managers in the medical specialty(ies) they are assigned to, while the specialized team structure serves to nurture their ability to respond to and deliver highly specialized staffing services to our clients.
- 5. Aureus Account Managers make every effort to understand their clients' operating environments, and regularly travel to client organizations to meet with client supervisors and management, and observe the working environment.
- 6. Over 80% of contract client job orders to Aureus are filled within 5-7 days..
- Aureus has historically offered extensive benefits to our employees including group health and life insurance, health account savings plans, 401(k), continuing education tuition reimbursement, and service achievement awards.

E. CORE STRENTHS

Aureus' core strengths can be summarized as follows:

- D Top-down business focus on providing quality services over quantity
- □ Financial solvency, enabling nimble adjustments to marketplace demands and fluctuations
- D Professional training and development programs for in-house staff
- Dedicated, specialty team structure: In-house staffing professionals are assigned in teams by healthcare specialty to dedicated regions of the country, ensuring a solid understanding of the qualifying requirements to match orders, client and traveler needs, preferences and requirements.
- □ Fully automated record-keeping and staffing software system to facilitate candidate recruiting and matching to new procurement orders, and assembly of comprehensive electronic presentation packages.
- Customer service and satisfaction analysis systems and award programs for in-house employees based on client feedback relative to service quality.
- Diversified staffing services: Over 40% of our healthcare clients use healthcare staffing services from more than one Aureus specialty division.
- Dedicated Quality Assurance and Compliance divisions which regularly perform internal auditing to ensure compliance with internal procedures & processes, Joint Commission standards, and client specifications

F. CANDIDATE QUALIFICATION & QUALITY ASSURANCE

Aureus prides itself in its extensive pre-employment qualification process, and believes a comprehensive system is necessary to insure our healthcare workers deliver the highest quality of healthcare services to our clients. Aureus' qualification requirements meet The Joint Commission standards for Health Care Staffing Services (HCSS), and Aureus has been certified by The Joint Commission since 2005.

Specific components of our *pre-employment* qualification & quality assurance (QA) Program are outlined as follows:

STEPS IN VERIFICATION OF STAFF QUALIFICATIONS

1. Initial Telephone Screening: Aureus initially qualifies new applicants by conducting a telephone interview of the candidate, assessing their motivation to make a job change, education, credentials, licensure, clinical experience, and references. It is Aureus' policy to require a minimum of one year of clinical work experience prior to being considered for a traveling assignment.





STEPS IN VERIFICATION OF STAFF QUALIFICATIONS

2. Employment Application: Aureus requires a comprehensive application to be completed and signed by each applicant, inclusive of education, certifications, licenses, work history, and work history reference contacts prior to consideration for employment.

3. Skills Proficiency Inventory – inclusive of JOINT COMMISSION Age-Specific Criteria proficiencies. Aureus requires completion of Skills Inventory checklists as a pre-employment qualification, and as a critical component for matching the healthcare worker's skills to the requirements specified for a position. Each applicant to Aureus is asked to complete a skills inventory checklist for all skill areas applicable to their experience, verify their proficiency levels, then to validate the inventory with their date and signature. Aureus requires each healthcare worker to complete an annual update of skills proficiency.

4. Comprehensive Interview – including Behavioral Questioning: Applicants to Aureus are qualified through a series of qualifying questions, including key questions targeted to their specialty area, and as applicable - situation and behavioral-based questions to assist in our assessment of the applicant's character and work ethic.

5. Professional Credentials: Aureus requires a complete listing of all professional healthcare credentials from each

applicant - inclusive of those required for positions they are interested in as well as for positions they may have previously worked in. These are then verified as a component of our Background Check upon hire, and re-verified prior to each job assignment. Current CPR certification is a mandatory requirement with the exception of positions that do not involve direct patient care (i.e., Dietitians, Lab Techs, and positions in the field of physics and pharmacy) A u r e u s Medical uses a state-of- the-art computer system for tracking state license and certification dates, and actively facilitates the process for healthcare workers to obtain updates to their credentials to maintain them current.

6. Education & Work History Verification. Education verification will be performed in the following instances:

1) When a healthcare worker does not have formal education (degree or certificate) in their profession and / or they do not have a national, professional certification or state license to validate their education.

2) When client specifications require Education Verification.

Work History verification will be performed for all new hires & re-entry healthcare workers. Aureus' policy for verification is to verify a minimum of one year of clinical work experience within the 3 years prior to the healthcare worker's hire with Aureus. This verification is performed via direct contact with contacts at the clinical facility (ies) they worked at, and if necessary – through 3^{rd.} party vendors some healthcare facilities have contracted with to provide their verifications. If Client specifications are more stringent than this, additional verifications are performed to comply.

7. Professional Reference Sourcing: It is Aureus' policy to perform one-on-one, direct sourcing of Professional References as part of our pre-hire qualification of an applicant. Once employed with Aureus, additional, updated references are required in the event the healthcare worker has a gap in employment with Aureus of greater than 6 months. References must include, at a minimum - one prior, direct Supervisor or Manager who directly supervised the worker in the specialty (ies) they are qualified to be placed in. It is Aureus' standard policy to require a minimum of one year of clinical work experience prior to a healthcare worker's consideration for a traveling assignment, however some clients will allow for less experience for professions / positions in scarce supply.

8. UCSIS Employment Eligibility Verification: It is Aureus' policy to verify work eligibility of a healthcare worker in person as required by UCSIS regulations. If a healthcare worker has a gap in their employment with Aureus of greater than 6 months, their identification and eligibility is re-verified. Beginning Jan 2008, Aureus began using the federal eVerify program to verify employment information.

9. Drug Screening: It is Aureus' policy to conduct a comprehensive drug screen of each new hire, and of any healthcare worker with a gap in their employment with Aureus of greater than 6 months. Aureus uses a national HHS & SAMSHA-approved testing laboratory. Aureus' standard drug test is a Medical Professional panel, which includes comprehensive screening for drugs of abuse, with the addition of most-commonly abused prescription medications, and extensive testing for sample adulteration.





STEPS IN VERIFICATION OF STAFF QUALIFICATIONS
 Background Check: It is Aureus' policy to conduct a comprehensive background check of each new hire, and of any healthcare worker with a gap in their employment with Aureus of greater than 6 months. Our comprehensive background check consists of the following components: Social Security Number Verification & Address Trace OIG/HHS – Excluded Individuals (OIG = Office of Inspector General; HHS = US Dept. of Health & Human Services) EPLS/GSA – (EPLS = Excluded Parties Listing System; GSA = General Services Administration). This search includes OFAC search of SDN (Specially Designated Nationals) and Blocked Persons (i.e., potential terrorists). Motor Vehicle Record County Criminal Nationwide Criminal Database Search: National Criminal Database (specialized 42 state, felony, serious crime, alerts) State Sexual Offender/Predator Professional Licenses & Certifications Verification, and details of any disciplinary actions State & Local requirements for background checks and fingerprinting of healthcare workers Specifications of client facilities (Education, Employment) – and specific timeframes that may be required for background check component updates and additional screening components.
11. Immunity History Verification: Aureus verifies the immunization history and/or current status of immunity for all new hires. Verification of immunization history includes Hepatitis B, Measles, Mumps, Rubella, Varicella, Tetanus-Diphtheria, and seasonal Influenza. Aureus adheres to the CDC guidelines for immunity requirements for healthcare personnel in patient-care settings. Aureus Medical provides immunizations and/or antibody titer testing to healthcare workers free of charge as a benefit. Aureus has in place a program to promote and offer annual flu vaccination for all of our healthcare workers. Aureus Medical uses a state-of-the-art computer system for tracking due dates for immunizations as required to maintain them current. Aureus Staffing Team Assistants are responsible for assisting Account Managers in complying with requirements.
 12. Tuberculosis Testing: TB skin testing is required on an annual basis. If a TB test is every allowed to expire, Aureus will require the healthcare worker to undergo a 2-step TB test in accordance with CDC guidelines. Positive TB tests must be resolved by a negative chest x-ray and physician statement of symptom-free status. An annual TB Questionnaire is required of each healthcare worker to verify symptom-free status. Aureus Medical provides TB testing to healthcare workers free of charge as a benefit. Aureus Medical uses a state-of-the-art computer system for tracking due dates for annual TB skin testing, and actively facilitates the process for workers to keep their TB test current. Aureus Staffing Team Assistants are responsible for assisting Account Managers in complying with requirements.
13. Orientation Training, including Joint Commission standards & OSHA Safety Training. Aureus provides an online orientation training program for each healthcare worker to review, followed by a self-assessment test which must be passed with a minimum score of 80%. Refer to <u>Attachment</u> to this document.
14. Competency Testing. Aureus requires competency testing by each healthcare worker in the specialty area(s) they may be assigned in, or will be floated to. Additional competency testing required by clients is also administered in accordance with client instructions. Competency testing is also required as applicable whenever there are clinical performance issues that arise during a worker's employment, or if additional validation of experience is recommended by the Aureus Clinical Director.
 15. Continuing Education & Tuition Reimbursement: Aureus actively promotes continuing education of healthcare workers in clinical areas they specialize in. Resources to continuing education programs are provided to healthcare workers on the Aureus Medical website. Aureus Medical also offers their contract employees with the benefit of tuition reimbursement up to \$1500 per calendar year quarter and \$12,000 per degree for qualifying degree programs. Qualifying degree programs include Bachelor and Master level programs in Nursing, Healthcare Administration, and Healthcare Education. Covered expenses include class registration and required books.





STEPS IN VERIFICATION OF STAFF QUALIFICATIONS

16. Annual Training. Aureus requires that all active healthcare workers review a set of annual training requirements which meet OSHA and Joint Commission requirements. Each training module is followed by a self-assessment test which must be passed with a minimum score of 80%. Refer to <u>Attachment</u> to this document.

17. Client Performance Appraisals: Aureus requests the on-site Client Supervisor for each healthcare worker complete a formal Appraisal of the worker's suitability and performance while on assignment in the client facility. These requests are sent automatically via the Aureus computer system at 65% of assignment completion. This feedback is used as an ongoing validation of our initial professional reference sourcing, and in the decision to assign a healthcare worker to additional assignments with Aureus.

18. Client Specifications: Aureus has established a pre-assignment qualification tracking system for identifying "client specifications" for each client facility. This tracking system alerts our placement personnel to specific requirements beyond what Aureus' qualification standards are nationwide. These specifications may include additional physical examinations, antibody titer testing, repeat drug testing or background checks within a specified timeframe prior to a job assignment, specific professional certifications or work experience for a job position, respiratory fit testing, additional background checks required by the State or local health departments, and completion of web-based facility orientation training programs.

Clients may also specify that their forms be used in the candidate presentation and assignment processes. Aureus has a state-of-the-art computer system to track these requirements and ensure that client requirements are met. Aureus Staffing Team Assistants assist the Account Managers to complete these requirements in a timely manner.

19. Internal Performance Appraisals: There are appraisal forms available in each Job Assignment in the Aureus system for the Aureus Account Manager to complete at the close of each assignment. These appraisals are based upon the comprehensive performance of the worker during the assignment. This appraisal takes into account feedback received from the Client Supervisor during the course of the assignment, as well as their compliance with Aureus policies and procedures. Completed internal assignment appraisals are available as part of the healthcare worker's record for use in assessing their qualifications and suitability for future placements.

.....

20. Performance Review Board: Aureus has established a formal committee we refer to as the "Review Board" to evaluate and make assessments relative to continued employment of contract workers who have had one or more performance concerns identified on prior contract assignments. The committee is composed of a multi-disciplinary and multi-level group of individuals within the Aureus Medical Division. Clinical performance issues are reviewed by the Aureus Clinical Director, who makes recommendations to the Board based on whether the individual is determined to be competent to continue working for Aureus without compromise to our Clients and patient safety and care.

In performing their review, the Board formally meets to review all records and reports related to the individual's work history, and their performance. The Board concludes each review with a final decision, which is then documented and communicated to the healthcare worker. Board decisions range from 1) no action; 2) counseling; 3) disciplinary action; and 4) termination.

21. Internal QA Audits: The Aureus Medical Quality Assurance Department performs ongoing internal audits, reporting audit results and findings to staffing teams, usually monthly. The audit covers all medical operations based on Aureus Medical Operations Manual policies and procedures, designed to meet Joint Commission Standards and company policies and procedures in support of providing quality services to our staffing customers.

Branch Managers and Team Leaders of all staffing & administrative support teams are responsible for following up on reported audit findings as follows:

Discussing findings with their staff members to ensure corrective actions are taken.

Implementing process improvement steps to prevent further occurrences of errors / oversights as applicable. Conducting or arranging for re-training or reinforcement training of staff members as applicable.

Division Management is ultimately responsible for ensuring that area Managers are adequately supervising their respective areas, and operations are being carried out in compliance with Aureus policies and procedures.





RECRUITMENT

Contract & Direct Hire Staff

Aureus Medical has approximately 200 Recruiters & Account Managers dedicated to the recruitment of healthcare professionals in both contact and direct-hire positions, resulting in a large database of readily-available and experienced candidates.

Recruiting Power

Aureus has dedicated Recruiters for its specialty Branches, ensuring expert qualifying practices and nationwide coverage. Recruiters and Account Managers are dedicated to specific specialties, and therefore have a firm knowledge and understanding of the skills & specialties they are dedicated to.

Aureus has the manpower and dedicated staff in place to maintain continuity of recruiting efforts. Aureus' team based workgroups mean all efforts are utilized as a shared resource, allowing seamless performance when any staffing team member is out of the office, and nimble responsiveness to marketplace demands and fluctuations.

Aureus Medical is supported by a Corporate Marketing Division which provides the expertise and tools to target advertising appropriately and efficiently to a variety of healthcare candidates and clients. Corporate marketing tactics also highlight Aureus' benefit programs to enhance candidate attraction to us vs. other staffing competitors in the marketplace.

Large numbers of new candidates are attracted to, and recruited by Aureus on a daily basis through a wide variety of sources that include internet resources (Job boards, social media, newsletters, automated e-recruiting based on candidate preferences), print and media advertising, direct mail campaigns, career fairs, and professional conferences.

Aureus' e-Recruiting Program includes a feature for client positions to be posted anonymously, and for dedicated Recruiting Specialists to target their recruiting efforts to client needs and timeframes.

CANDIDATE PRESENTATION

Aureus has developed a standardized, electronic profile package to present to our clients either to market a candidate, or to match open, existing positions. The standard profile presented by Aureus Medical includes the following documentation:

Resume, Skills Checklists, Professional References, Certifications and State Licensure

Client specifications for presentation documentation are honored; including web-based documentation uploads into software specified by client organizations.

ASSIGNMENT MANAGEMENT

Ongoing Communication

Aureus focuses on regular communication during any job assignment – with the client supervisor and with our healthcare professional. We believe the interchange of feedback is critical in ensuring client needs are being met, and in utilizing coaching and motivating techniques with our workers. The dedicated Aureus Account Manager will be responsible for conducting this ongoing communication during the assignment, and documenting results into our computer system.

Orientation Feedback

Within the first week after our healthcare professional begins a new assignment, the Aureus Account Managers will contact the client supervisor to solicit performance feedback. We want to get an early in assessing the success of the client–healthcare worker relationship and fit. The Account Manager will take all the steps they can to facilitate this relationship and ensure our worker is performing up to expectations.





Appraisal Feedback

On a weekly basis as appropriate, the Aureus Account Manager will contact with the healthcare professional and the client to check on the status of the work relationship. At 65% of assignment completion, the Aureus computer system automatically generates an email request to the client supervisor for a written performance appraisal of our healthcare professional, which can be completed online.

Extensions

Weekly communications allow the opportunity for clients to advise us of any anticipated changes in the length of the assignment. Extensions are frequently negotiated at this point,

CONTINGENCY & RETENTION PLANNING

Planned & Un-Planned Orders

Aureus prides itself in its responsiveness to client needs, both planned and unplanned. We are unmatched in our ability to expeditiously recruit, qualify, and match quality healthcare professionals to client needs. Our ability to deliver this level of responsiveness is a direct result of the size of our recruitment manpower and the size and sophistication of our candidate database.

Problem-Solving & Personnel Substitution / Replacement

In the event a performance or personality problem occurs, the following actions will be taken:

1. Investigation

Aureus representatives will promptly communicate with the Client within 24 hours of being made aware of a concern / complaint. All facts will be collected from both the healthcare professional and client, and dependent upon the significance and seriousness of the problem, Aureus will work with the client and/or healthcare professional to determine if resolution can be achieved through counseling, or if replacement is indicated.

2. Resolution: Counseling

If the concern was related to performance, and there is no apparent risk posed to patient care or treatments, and the client is willing, Aureus will take actions with the healthcare professional of what steps they need to take to bring their performance up to acceptable levels. This may take the form of verbal or written counseling. Recurrence of performance deficiencies for which the worker has been previously warned about will result in Aureus' action to replace them as quickly as possible and/or refuse to place them on another assignment until their case has gone before the Performance Review Board for a determination.

3. Resolution: Remove & Replace

Aureus will make every effort to expeditiously identify another qualified healthcare professional that can promptly be at the client facility for replacement. The acceptable timeframe for the removal will be at the Client's discretion.

4. Performance Review Board

As cited earlier in the Quality Program section of this document, Aureus Medical has established a formal Review Board to conduct an objective review of any healthcare professional who does not successfully complete an assignment due to one or more of the following reasons:

Fails to adhere to standards of ethics as defined in the Aureus Medical Code of Ethics Is released by a client facility for cause prior to end of their assignment Does not appear for, or abandons their assignment prior to the established end date Job performance does not meet client or Aureus expectations

Aureus' Review Board process helps to ensure that sub-standard workers are not re-inserted into the available database of candidates for placement on future assignments.at any other client facility.





CLIENT & HEALTHCARE WORKER SATISFACTION

Aureus' top-down focus on quality is grounded in client & healthcare worker satisfaction. Customer service and satisfaction analysis systems have been designed to provide monthly reports with trending graphics comparing current results with historical results.

SATISFACTION SURVEYS Using a 5 point scale with 5 being Outstanding

EMPLOYEE ASSIGNMENT PERFORMANCE EVALUATIONS

YEAR	ALLIED HEALTH	NURSING
2009	4.48	4.28
2010	4.12	4.04
2011	4.04	3.85
2012	4.10	3.96
2013	4.11	3.86
2014	4.20	4.04
2015	4.19	4.00
2016 to 9.2016	4.17	4.02

Client satisfaction with Aureus employee's performance on assignment

EMPLOYEE ACCOUNT MANAGER EVALUATION

Employee satisfaction with Aureus customer service

YEAR	ALLIED HEALTH	NURSING
2009	4.41	4.44
2010	4.37	4.39
2011	4.48	4.45
2012	4.45	4.42
2013	4.45	4.48
2014	4.42	4.43
2015	4.48	4.53
2016 to 9.2016	4.50	4.55

CLIENT ACCOUNT MANAGER EVALUATION

YEAR	ALLIED HEALTH	NURSING
2009	4.41	4.30
2010	4.44	4.28
2011	4.42	4.29
2012	4.54	4.24
2013	4.51	4.24
2014	4.47	4.27
2015	4.42	4.29
2016 to 9.2016	4.50	4.33





L. PAST PERFORMANCE (CONFIDENTIAL)

Aureus Medical's history of providing staffing services to the Veterans Affairs Administration goes back to the year 2000, well before our first FSS Schedule 621 I Contract Award, V797p-4645a. In 2014, Aureus was awarded their 2nd FSS Schedule 621 I Contract #V797D-40169.

Please refer to the attachment to this document for a sampling of government clients Aureus has served over the past 12 years. Aureus Medical is a privately held staffing company and requests that client lists be maintained as confidential and proprietary. All references are provided with the agreement and understanding that our client relationships are proprietary.

Specialty past performance – by POSITION and SPECIALTY area can be provided upon request for specific position openings.

A	CORD CERT	IFIC	ATE OF LIA	BILITY	INSUR	ANCE	DATE 5/26/2	(MM/DD/1/1/)
E	THIS CERTIFICATE IS ISSUED AS A M CERTIFICATE DOES NOT AFFIRMATIN BELOW. THIS CERTIFICATE OF INSU REPRESENTATIVE OR PRODUCER, AN	IRANCE	R NEGATIVELY AMEND, DOES NOT CONSTITU	EXTEND OR	ALTER THE C	OVERAGE AFFORDED	ATE HO BY TH	E POLICIES
t	MPORTANT: If the certificate holder is he terms and conditions of the policy, certificate holder in lieu of such endorse	certain p	policies may require an e	olicy(ies) must endorsement. A	be endorsed. It statement on t	f SUBROGATION IS WA this certificate does not	IVED, s confer	ubject to rights to the
-	DUCER	ementa	ŀ-	CONTACT Mar	di Whitley			_
Sih	verStone Group			PHONE (A/C, No. Ext):40		FAX		57-6322
	516 Miracle Hills Drive			EMAR	tlev@ssai.com		0/402-0	07-0322
On	naha NE 68154			AUDRESSTOWT		ORDING COVERAGE	-	NAICE
								37478
INS	URED	AUNT		in the second second second	ford Insurance	the second se		16535
	A Industries, Inc.	&AIND-		the second second second second	ch Insurance C nite State Insu	And a state of the second second		23809
	e Named Insured Listing)				the second second second	FIRE INS CO OF PIT	TC	19445
13	309 California St., Ste 500					the second s	13	19440
On	naha NE 68154				Union Fire Ins	s. Co. Pa	_	
cc	VERAGES CERT	FICAT	E NUMBER: 205180236	INSURER F:		REVISION NUMBER:		
_	HIS IS TO CERTIFY THAT THE POLICIES				D TO THE INSUR		THE PO	LICY PERIOD
0	NDICATED. NOTWITHSTANDING ANY REC CERTIFICATE MAY BE ISSUED OR MAY P EXCLUSIONS AND CONDITIONS OF SUCH P	ERTAIN,	THE INSURANCE AFFORE	DED BY THE POL	ICIES DESCRIBI	ED HEREIN IS SUBJECT		
LTF	TYPE OF INSURANCE	NSR WVD	POLICY NUMBER	POLICY (MWDD/Y		LIN	ITS	
C	GENERAL LIABILITY	Hart HYD	02-LX-003692497-9	6/1/2016		EACH OCCURRENCE	\$1,000	0.000
	X COMMERCIAL GENERAL LIABILITY			10000		DAMAGE TO RENTED	\$500.0	
					1.000	PREMISES (Ea occurrence) MED EXP (Any one person)	\$10.00	
						PERSONAL & ADV INJURY	\$1,000	1. A. C. A.
	<u> </u>					GENERAL AGGREGATE	\$3.000	
	GEN'L AGGREGATE LIMIT APPLIES PER:					And the second s		
			and the second sec			PRODUCTS - COMP/OP AGE	5	0,000
A.	A POLICY JECT LOC		91UUNUY5306	6/1/2016	6/1/2017	COMBINED SINGLE LIMIT	s1.000	0.000
	X		51000016306	of the other	o neo n	(Ea accident) BCDILY NJURY (Per person)		0,000
	ALL OWNED SCHEDULED				10.00	BODILY INJURY (Per accider		-
	AUTOS AUTOS					PROPERTY DAMAGE	5	
	AUTOS AUTOS					(Per accident)	\$	
D	X UMBRELLA LIAB X OCCUP		EXS6916158(17)	6/1/2016	6/1/2017	Transformenting		
	- OCOUR		2000310100(11)	Gr H2010	0.02010	EACH OCCURRENCE		00,000
	CLAMSTINLE	1.0				AGGREGATE	\$10,0	00,000
в	DED A RETENTION \$ 10,000 WORKERS COMPENSATION	-	WC343478-14	1/1/2016	1/1/2017	X WC STATU- OT	+	
-	AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE	11.11	10000010-14	17112010	0.02017	TORY LIMITS EF		
	OFFICER/MEMBER EXCLUDED?	N/A				E.L. EACH ACCIDENT	\$1,000	
	(Mandatory In NH) If yes, describe under	11				EL DISEASE - EA EMPLOYS	-	
E	DESCRIPTION OF OPERATIONS below		and the second second	1 Incare		EL DISEASE - POLICY LIMP		
	Staffing Medical Professional Liability Occurrence Form		HHA6914793(15)	6/1/2016	6/1/2017	\$1M/\$3M \$500,000 -	Occ/Ag SIR	99
DE	SCRIPTION OF OPERATIONS / LOCATIONS / VEHICLE	ES (Attach	ACORD 101, Additional Remarks	Sohedule, If more co	ace is required)			
C& Au Au dba dba	med Insured Listing: A Industries, Inc. reus Medical Management Services, I reus Radiology, LLC a Aureus Allied Health a Aureus Medical Group e Attached	LC(AM	MS)					
CE	RTIFICATE HOLDER			CANCELLAT	ION			
	To Whom It May Concern Medical			THE EXPIRA	TION DATE T	DESCRIBED POLICIES BE HEREOF, NOTICE WILL JCY PROVISIONS.		
				AUTHORIZED REP	RESENTATIVE		_	
				Jeffry E.	Carl Control and			
	I.			01170		Constant of the		1.000
					D 1988-2010 A	CORD CORPORATION.	All rig	hts reserved.

The ACORD name and logo are registered marks of ACORD

AGENCY CUSTOMER ID: C&AIND-

LOC #:



ADDITIONAL REMARKS SCHEDULE

Page 1____ of 1____

AGENCY SilverStone Group		C & A Industries, Inc.	
NOVER DOMESTIC		(See Named Insured Listing)	
POLICY NUMBER	-	13609 California St., Ste 500 Omaha NE 68154	
CARDEN	MAIC CODE	EFFECTIVE DATE:	_
ADDITIONAL REMARKS	-	A TRACTOR STORE	
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO	ACORD FORM		
FORM NUMBER: 25 FORM TITLE: CERTIFIC	and the second second	TY INSURANCE	
Aureus Nursing, LLC dba Aureus Healthcare dba Aureus Medical Group dba Aureus International, LLC Aureus Healthcare One, LLC FOCUSONE Solutions, LLC Honeydew, LLC(Building Owner) 7 Court, LLC (Building Owner) LCKC, LLC 7 Court 1, LLC Staffing Medical Professional Liability - Patient Fund S Louisiana - \$100,000/\$300,000 Indiana: - \$250,000/\$750,000 Crime Coverage: Carrier: Great American Insurance Company Policy Number: SAA 051-92-40-02 Policy Item: 6-1-16 to 6-1-17 Employee Dishonesty limit: \$3,000,000 Deductible: \$75,000 Technology Errors & Omissions Liability/Network Secu Carrier: Indian Harbor Insurance Company Policy Number: MTP003432403 Policy Number: MTP003432403 Policy Period: 6-1-16 to 6-1-17 Each Claim limit: \$5,000,000 Deductible: \$50,000 Employment Practices Liability: Carrier: Arch Intermediaries Limited/Beazley (Lloyds Policy Number: BEP0171FCE Policy Period: 6-1-16 to 6-1-17 Insuring Agreement Agreement A (Employees) S1,000 Agreement B (Temporary Workers) S1,000 Immigration Practices Defense (in-house only) S250 Punitive, Exemplary & Multiple Damages \$1,000 Third Party Discrimination (Non-Employees) \$1,000 Wage & Hour Defense only (In-House only) \$250 Punitive, Exemplary & Multiple Damages \$1,000 Affordable Care Act Defense \$50,0	of London)	Media Defense sub-limit	

CERTIFICATE OF DISTINCTION

has been awarded to

Aureus Medical Management Services, LLC

Omaha, NE

for Health Care Staffing



The Joint Commission based on a review of compliance with national standards.

August 20, 2016

Certification is customarily valid for up to 24 months.

Craig W. Jones, PACHE Chair, Board of Commissioners

ID #413882

Print/Reprint Date: 08/22/2016

Mark R. Chassin, MD, FACP, MPP, MPH President

The Joint Commission is an independent, not-for-profit national body that oversees the safety and quality of health care and other services provided in certified organizations. Information about certified organizations may be provided directly to The Joint Commission at 1-800-994-6610. Information regarding certification and the certification performance of individual organizations can be obtained through The Joint Commission's web site at www.jointcommission.org.















EE

ORIENTATION TRAINING PROGRAM

TABLE OF CONTENTS	
SAFETY	PAGE
Introduction SAFETY AWARENESS	4
2. Infection and Exposure Control Plan UNIVERSAL (STANDARD) PRECAUTIONS PREVENTING INFECTIONS IN PATIENTS HAND HYGIENE GUIDELINES ISOLATION BLOODBORNE DISEASES EXPOSURE CONTROL PLAN RESPIRATORY PROTECTION STANDARDS - INCLUDING RESPIRATORY HYGIENE / COUGH ETIQUET	5
TUBERCULOSIS INFLUENZA PANDEMIC BIOTERRORISM AGENTS- PERSONAL PROTECTIVE CLOTHING & EQUIPMENT	
Latex Sensitivity or Allergy WORK PRACTICES TO REDUCE PERSONAL EXPOSURE LATEX EXPOSURE CONTROL POLICY	15
Hazardous Materials/Communication YOUR RIGHT TO KNOW MATERIAL DATA SAFETY SHEETS HAZARDOUS CHEMICALS HOUSEKEEPING PROCEDURES	16
Radiation Awareness RADIATION HAZARD SYMBOL & SIGNS RADIATION USE IN HEALTHCARE FACILITIES	18
RADIATION SAFETY Ergonomics/Back Safety TECHNIQUES TO PREVENT BACK INJURY PROPER POSTURE – KNOW YOUR CURVES	19
 FROFER FOSTING = KNOW TOOR CORVES Emergency Preparedness BOMB THREAT BIOTERRORISM / EXTERNAL DISASTER PLAN INFANT ABDUCTION HOSTAGE OR WORKPLACE VIOLENCE EVACUATION LOSS OF UTILITIES EARTHQUAKE HURRICANE TORNADO TSUNAMI 	20
B. Workplace & Assignment Security SAFE DRIVING ON THE STREET & IN PARKING AREAS AIR & PUBLIC TRANSPORTATION HOTEL & HOUSING SAFETY AT WORK	23
9. Workplace Violence • DEFINITION & EXAMPLES OF WORKPLACE VIOLENCE • RISK FACTORS	25
SAFETY TIPS Harrassment in the Workplace INFORMAL RESOLUTION FORMAL RESOLUTION INVESTIGATION & CORRECTIVE ACTION	26
ureus Medical Operations Manual, /Orientation Training Program, Rev. 01.2011	PAGE 1 OF 1

5







ORIENTATION TRAINING PROGRAM

SAFETY - continued	PAGE
11. Fire Safety	27
FIRE EXTINGUISHERS	21
FIGHTING FIRES	
12. Oxygen Safety	28
SAFETY RULES FOR OXYGEN	
TRANSPORTING PATIENTS	
13. Utility & Electrical Safety	28
GENERAL TIPS FOR ELECTRICAL SAFETY	
EMERGENCY ELECTRICAL POWER MEDICAL GAS SHUT-OFF VALVES	
14. Medical Equipment	29
GENERAL GUIDELINES FOR USE OF MEDICAL EQUIPMENT	20
RESPONDING TO EQUIPMENT MALFUNCTION	
THE SAFE MEDICAL DEVICE ACT	
15. Life Safety & Environment of Care	29
EFFECTIVE MANAGEMENT OF THE ELEMENTS YOUR ROLE	
YOUR ROLE 16. Home Health Care: Safety Hazards and Awareness	30
EXPOSURE TO BE PREPARED FOR	50
AVOID	
SAFETY EQUIPMENT HAZARD ASSESSMENT	
QUALITY PATIENT CARE & PERFORMANCE IMPROVEMENT	PAGE
1. Patient Safety	31
NATIONAL PATIENT SAFETY GOALS	
CONTINUOUS EFFORTS TO IMPROVE PATIENT SAFETY	
2. Patient Rights	35
A PATIENT'S BILL OF RIGHTS YOUR ROLE	
3. Advance Directives	36
JOINT COMMISSION STANDARDS FOR ADVANCE DIRECTIVES	
4. Patient Confidentiality	38
HIPAA	
PHI – PROTECTED HEALTH INFORMATION YOUR ROLE	
5. Diversity	40
VALUING DIVERSITY	
6. Age Specific Care Competencies – Across the Lifespan	40
INFANT (BIRTH - 1 YEAR)	
 PEDIATRIC (1 – 12 YEARS) ADOLESCENT (12 – 18 YEARS) 	
 ADULT (18 – 64 YEARS) 	
GERIATRIC (65 YEARS & OVER)	
7. Abuse or Neglect	43
 SIGNS OF ABUSE OR NEGLECT CHILDREN, ADOLESCENTS, YOUNG & MIDDLE ADULTS, ELDERLY OR VULNERABLE ADULTS 	
PATIENT ASSESSMENT & REFERRAL	
FORENSIC MEDICAL EXAMINATION	
REPORTING ABUSE OR NEGLECT VOUR BOLE	
YOUR ROLE FATIENT LOTALIT	
PEOPLE NEED PEOPLE	

.

PEOPLE NEED PEOPLE





ANNUAL Core Competency Testing

Comprehensive Core Competency - CNA and Allied Comprehensive Core Competency - Nursing 2010 National Patient Safety Goals - Nursing 2010 National Patient Safety Goals - CNA/Allied Abuse and Neglect Infection Control (Includes: Blood-Borne Pathogens, Transmission-Based Precautions, CDC Guidelines) **Advance Directives** Latex Allergy Age Specific Legal Issues In Healthcare **Body Mechanics OSHA** Healthcare Safety **Care Planning** Pain Management Color Vision Patient Rights **HIPAA Complaints and Grievances** Patient Safety Compliance Quality Improvement **Cultural Diversity** Restraints Environment of Care (Includes: Life Safety, Hazardous Material, Waste Management, Medical, Equipment Management, Emergency Preparedness, Utility Management, Security Management, Bio-Terrorism, Fire Safety) **Risk Management Ethics** Sexual Harassment **Falls Prevention** Substance Abuse Recognition Workplace Violence





PAST PERFORMANCE GSA CONTRACT, Schedule 621 I: V797D-40169 (C&A/Aureus Medical Management Svces, LLC) List of a sampling of federal facilities we have provided MEDICAL staffing services to during the past 10 years.

ALAMO NAVAJO HEALTH STATION

P.O. Box 907 Magdalena, NM 87825 **Contacts:** *Patricia Renfro*, Health Services Director Phone: 575-854-2626 | <u>pat@ansbi.org</u> **Positions Placed:** Nurse Practitioners, Pharmacists, Physician Assistants

ALBUQUERQUE INDIAN HEALTH SERVICE

5300 Homestead Road Northeast Albuquerque, NM 87110 Contacts: Veronica Zuni, Contracting Officer Phone: 505-248-4565 | veronica.zuni@ihs.gov Positions Placed: Nurse Practitioners

ANDERSON VA OUTPATIENT CLINIC

1702 East Greenville Street Anderson, SC 29621

Contacts: Thomas David, Contracting Officer Phone: 803-776-4000 | <u>david.thomas69e89@va.gov</u> Positions Placed: Phlebotomists

BATH VA MEDICAL CENTER

76 Veterans Avenue Bath, NY 14810 Contacts: Jeanette Crooks, Contracting Agent Phone: 585-393-7853 | jeanette.crooks@va.gov Positions Placed: Echo Technologists

CANANDAIGUA VA MEDICAL CENTER

400 Fort Hill Avenue Canandaigua, NY 14424 **Contacts**: Jeanette Crooks, Contract Administration Phone: 585-393-7853 | jeanette.crooks@va.gov Brian Westlake, Director of Rehab Phone: 585-393-8080 | brian.westlake@va.gov Positions Placed: LPNs, Occupational Therapists

CHIEF REDSTONE CLINIC

P.O. Box 729 Wolf Point, MT 59201 Contacts: *Rita Langager*, Contracting Officer Phone: 406-247-7293 | <u>rita.langager@ihs.gov</u> Positions Placed: Medical Technologists

CLAREMORE INDIAN HEALTH FACILITY

101 South Moore Avenue Claremore, OK 74017 Contacts: Corey Ropin, Human Resources Director Phone: 918-342-6433 | corey.ropin@ihs.gov Positions Placed: Respiratory Therapists

COLVILLE INDIAN HEALTH

P.O. Box 71 Nespelem, WA 99155 Contacts: Brian Nanamkin, Administrative Officer Phone: 509-634-2918 | brian.nanamkin@ihs.gov Positions Placed: Medical Technologists, Nurses, Nurse Practitioners, Specialty Radiology Technologists 1500 East Woodrow Wilson Avenue Jackson, MS 39216
 Contacts: Rosemary Briggs, Contract Specialist Phone: 601-362-4471 | rosemary.briggs@med.va.gov Positions Placed: Histotechnicians, Medical Technologists, Sonographers
 DEPT OF VETERANS AFFAIRS MEDICAL CENTER
 1111 East End Boulevard Wilkes-Barre, PA 18711
 Contacts: Rachel Turk, Contract Specialist Phone: 570-824-3521 | rachel.turk@med.va.gov Positions Placed: Nurses, Surgical Technologists

DEPT OF VETERANS AFFAIRS MEDICAL CENTER

DORN VETERANS HOSPITAL

6439 Garner's Ferry Road Columbia, SC 29209 Contacts: David Thomas, Contracting Officer Phone: 803-776-4000 | <u>david.thomas69e89@va.gov</u> Positions Placed: Histotechnicians, Medical Technologists, Pharmacists, Phlebotomists

DZILTH-NA-O-DITH-HLE HEALTH CENTER

6 Road 7586 Bloomfield, NM 87413 Contacts: Patricia Witte, Clinical Director Phone: 505-632-1801 | patricia.witte@ihs.gov Positions Placed: Physician Assistants

EAGLE BUTTE PHS INDIAN HOSPITAL

317 Main Street Eagle Butte, SD 57625 Contacts: Luis Ramos-Ortiz, Laboratory Manager Phone: 605-964-7648 | <u>luis.ramos-ortiz@his.gov</u> Positions Placed: Medical Technologists

EGLIN AFB HOSPITAL

307 Boatner Road Fort Walton Beach, FL 32547 **Contacts**: *Brian Chisholm*, Contract Specialist Phone: 850-882-0272 | <u>brian.chisholm@eglin.af.mil</u> *Carena Green*, Contracting Officer Phone: 850-883-8242 | <u>carena.green@us.af.mil</u> **Positions Placed:** EEG Technologists

FORT BELKNAP HEALTH CENTER

456 Grosventre Avenue Harlem, MT 59526 Contacts: Destinie Doney, Medical Staff Coordinator Phone: 406-353-3152 | destinie.doney@ihs.gov Positions Placed: Physician Assistants





HUNTER HOLMES MCGUIRE VA MEDICAL CENTER

1201 Broad Rock Boulevard Richmond, VA 23249

Contacts: Janet Davis, Contracting Officer Phone: 757-728-7020 | janet.davis2@med.va.gov Faye Dillard, Contracting Officer Phone: 757-728-3449 | faye.dillard@va.gov Positions Placed: Histotechnicians, Medical Technologists, Sonographers

INSCRIPTION HOUSE HEALTH CENTER

Highway 98 & Navajo Highway 16 Shonto, AZ 86054 Contacts: *Kerri Gilmore*, Contract Specialist Phone: 928-697-4293 | <u>kerri.gilmore@ihs.gov</u> Positions Placed: Medical Technologists

JERRY L PETTIS VETERANS ADM MEDICAL CENTER

11201 Benton Street Loma Linda, CA 92357 **Contacts**: *Kevin Vo*, Contract Specialist Phone: 562-826-8045 | <u>kevin.vo@va.gov</u> **Positions Placed:** Medical Technologists, Polysomnographers

JESSE BROWN VETERANS ADM MEDICAL CENTER

820 South Damen Avenue Chicago, IL 60612

Contacts: Georgiann Schneider, Contracting Officer Phone: 414-902-5402 | <u>georgiann.schneider@va.gov</u> Patrice Bond, Contracting Officer Phone: 414-902-5418 | <u>patrice.bond@va.gov</u> Positions Placed: Physical Therapists, Pulmonary Function Techs, Respiratory Therapists

KNOXVILLE VA MEDICAL CENTER

 KNOXVILLE VA MEDICAL CENTER

 1515 West Pleasant Street

 Knoxville, IA 50138

 Contacts: Robert Short, Contracts Specialist

 Phone: 641-828-5043 | robert.short3@va.gov

 Mark Havran, Therapy Manager

 Phone: 641-842-3101 | mark.havran@med.va.gov

 Positions Placed: Occupational Therapists

LOUIS A JOHNSON VA MEDICAL CENTER

1 Medical Center Drive Clarksburg, WV 26301 Contacts: *Kristina Weir*, Contracting Officer Phone: 304-626-7759 | <u>kristina.weir@va.gov</u> Positions Placed: Echo Technologists, Phlebotomists

MINNEAPOLIS VA HEALTH CARE SYSTEM

1 Veterans Drive Minneapolis, MN 55417 Contacts: Luke Watercott, Contracting Specialist Phone: 612-344-2149 | <u>luke.watercott@va.gov</u> Positions Placed: Histotechnicians, Respiratory Therapists, X-ray Technologists

NATIONAL INSTITUTES OF HEALTH

9000 Rockville Pike, Building 10 Bethesda, MD 20892 Contacts: Lilly Coleman, COTR Phone: 301-594-7325 | lcoleman@cc.nih.gov Positions Placed: Sterile Processors

NORTHERN CHEYENNE HEALTH CENTER

P.O. Box 70 Lame Deer, MT 59043 Contacts: *Rita Langager*, Contract Specialist Phone: 406-247-7293 | <u>rita.langager@ihs.gov</u> Positions Placed: Medical Technologists, Nurses, Pharmacists, Radiology Technologists, Ultrasound, Vascular & Cardiac Technologists

NORTHERN NAVAJO MEDICAL CENTER

Highway 666 North Shiprock, NM 87420 Contacts: *Philoma Singer*, Contract Officer Phone: 505-368-7031 | <u>philoma.singer@ihs.gov</u> **Positions Placed:** Mammographers, Respiratory Therapists

OTTUMWA JOB CORPS CENTER

15229 Truman Street Ottumwa, IA 52501 Contacts: Nancy McAndrew, Purchasing Agent Phone: 641-683-0216 | mcandrew.nancy@jobcorps.org Positions Placed: Nurses

PHS ALASKA NATIVE MED CENTER

4315 Diplomacy Drive Anchorage, AK 99508 Contacts: Deborah Allen, Contract Specialist Phone: 907-563-2662 | <u>dallen@anthc.org</u> Positions Placed: Histotechnicians, Medical Technologists, Physical Therapists

PHS INDIAN HOSPITAL

Highway 12 & Bonito Drive

Fort Defiance, AZ 86504 **Contacts**: *Dr. James Bennett*, Family Practice Director Phone: 928-729-8000 | james.bennett@ihs.gov **Positions Placed:** Nurse Practitioners, Physician Assistants

PHS INDIAN HOSPITAL

100 Lake Traverse Drive Sisseton, SD 57262 **Contacts**: *Brian Labelle*, Laboratory Manager Phone: 605-698-7606 | <u>brian.labelle@ihs.gov</u> **Positions Placed**: Medical Technologists, Radiology Technologists





PHS INDIAN HEALTH CENTER

29 Washakie Park Road Fort Washakie, WY 82514 Contacts: *Rita Langager*, Contracting Officer Phone: 406-247-7293 | <u>rita.langager@ihs.gov</u> Positions Placed: EEG Technologists, Medical Technologists, Physical Therapists

PHS KAYENTA INDIAN HEALTH CENTER

P.O. Box 368

Kayenta, AZ 86033 **Contacts**: *Kerri Gilmore*, Contract Specialist Phone: 928-697-4293 | <u>kerri.gilmore@ihs.gov</u> **Positions Placed:** Medical Technologists, Specialty Radiology Technologists

PINE RIDGE PHS INDIAN HOSPITAL

East Highway 18 Pine Ridge, SD 57770 Contacts: Terry Campos, Purchasing Agent Phone: 605-867-5131 | terry.campos@ihs.gov Positions Placed: Medical Technologists, Nurses

RALPH H JOHNSON VETERANS ADM MEDICAL CENTER 109 Bee Street

Charleston, SC 29403

Contacts: Charles Hughes, Contracting Officer Phone: 843-789-7789 | <u>charles.hughes@va.gov</u> Positions Placed: Polysomnographers

ROCKY BOY TRIBAL HEALTH

535 Clinic Road East Box Elder, MT 59521 Contacts: Karen Meyers, Laboratory Manager Phone: 406-395-4486 | kmyers@rbclinic.org Positions Placed: Medical Technologists

ROSEBUD PHS INDIAN HOSPITAL

Highway 18, Soldier Creek Road Rosebud, SD 57570 **Contacts:** Craig Lafferty, Radiology Manager Phone: 605-747-2231 | <u>william.lafferty@ihs.gov</u> **Positions Placed:** Nurses, Sonographers, Radiology Specialty Technologists, Vascular Technologists

SAN FRANCISCO VA MEDICAL CENTER

4150 Clement Street San Francisco, CA 94121

Contacts: Lupe Arroyo, Contracting Officer Phone: 650-849-0386 | <u>lupe.arroyo@va.gov</u> Positions Placed: Respiratory Therapists, Ultrasound Technologists

VA MAINE HEALTHCARE SYSTEM

1 VA Center Augusta, ME 04330 **Contacts**: *Tracey Bissonnette*, Contract Specialist Phone: 774-826-3164 | <u>tracey.bissonnette@va.gov</u> **Positions Placed:** Medical Technologists, Physician Assistants

SIOUX FALLS VA HEALTHCARE SYSTEM

2501 West 22[№] Street Sioux Falls, SD 57117 **Contacts**: *Crystal Dobbins*, Recruiter Phone: 605-333-6819 | <u>crystal.dobbins@va.gov</u> **Positions Placed**: Nurses, Respiratory Therapists

SOUTHEAST LOUISIANA VETERANS HEALTH CARE SYSTEM 1601 Perdido Street

New Orleans, LA 70112 **Contacts:** Gilda Johnson, Contracting Officer Phone: 504-571-8175 | <u>gilda.johnson@va.gov</u> **Positions Placed:** Echo Technologists, Respiratory Therapists

THE UNITED STATES MINT

320 West Colfax Avenue Denver, CO 80204 Contacts: Sheri Sazpansky, Procurement Phone: 303-405-4761 | <u>sheri.sazpansky@usmint.treas.gov</u> Positions Placed: Nurses, Audiologists

TOMAH VA MEDICAL CENTER

Sou East Veterans Street
 Tomah, WI 54660
 Contacts: Becky Cincotta, Contracting Officer
 Phone: 414-902-5410 | becky.cincotta@va.gov
 Kris Valest, Supervisor of Rehab
 Phone: 608-372-3971 | kristin.valest@va.gov
 Positions Placed: Medical Technologists, Nurses,
 Occupational Therapists, Pharmacy Techs, Physical
 Therapists

VA ANN ARBOR HEALTHCARE SYSTEM

2215 Fuller Road Ann Arbor, MI 48105 Contacts: Jamie Umstead, Contract Nursing Manager Phone: 734-845-3710 | jami.umstead@va.gov Positions Placed: Nurses, Surgical Technologists

VA BLACK HILLS HEALTHCARE SYSTEM

500 North 5th Street Hot Springs, SD 57747 **Contacts**: *Chris Vu*, Contracting Officer Phone: 612-344-2150 | <u>chris.vu@va.gov</u> **Positions Placed:** Nurse Practitioners, Physician Assistants

VA GULF COAST VETERANS HEALTHCARE SYSTEM

400 Veterans Avenue Biloxi, MS 39531 Contacts: *Melanie Grigsby*, Contract Specialist Phone: 228-523-5069 | <u>melanie.grigsby@va.gov</u> Positions Placed: Nursing Specialties, Surgical Technologists

VETERANS ADM MEDICAL CENTER

4801 East Linwood Boulevard Kansas City, MO 64128 Contacts: Christy Herbig, Contract Specialist Phone: 913-758-6478 | christy.herbig@va.gov Positions Placed: Nurses, Radiology Technologists





VA PALO ALTO HEALTHCARE SYSTEM

3801 Miranda Avenue
Palo Alto, CA 94304
Contacts: Javier Castro, Contracting Officer
Phone: 916-923-4510 | javier.castro@va.gov Positions
Placed: CT Technologists, EEG Technologists, General/Vascular Sonographers, IR Technologists, LPNs, MRI Technologists, Nurse Practitioners, Nursing
Specialties, Occupational Therapists, Physical
Therapists, Radiographers, Surgical Technologists, X-ray
Technologists

VA PUGET SOUND HEALTHCARE SYSTEM

1660 South Columbian Way Seattle, WA 98108 Contacts: Mona Nimmo, Contracts Manager Phone: 206-762-1010 | mona.nimmo@va.gov Positions Placed: LPNS, Occupational Therapists, Physical Therapists, Specialty Radiology Technologists

VA ROSEBURG HEALTHCARE SYSTEM

913 Northwest Garden Valley Roseburg, OR 97470 **Contacts:** *Paul Richardson*, Contracting Officer Phone: 541-440-1000 | <u>paul.richardson2@va.gov</u> **Positions Placed:** Occupational Therapists, Speech Language Pathologists

VA SIERRA NEVADA HEALTHCARE SYSTEM

975 Kirman Avenue Reno, NV 89502 Contacts: Kirsten Shiban, Contracts Phone: 775-789-6620 | <u>kirsten.shiban@va.gov</u> Positions Placed: CNAs, LPNs, Sterile Processors

VA SOUTHERN NEVADA HEALTHCARE SYSTEM

901 Rancho Lane Las Vegas, NV 89106 Contacts: Marguerite White, Contracting Officer Phone: 702-636-4081 | marguerite.white2@va.gov Positions Placed: Medical Technologists

VA TENNESSEE VALLEY - ALVIN C. YORK CAMPUS

3400 Lebanon Road Murfresboro, TN 37129 Contacts: Jennifer Smith, Contracts Phone: 615-873-6042 | jennifer.smith@va.gov Elizabeth Trimm, Contracting Officer Phone: 615-225-5425 | elizabeth.trimm@va.gov Positions Placed: Nurses

VETERANS ADM MEDICAL CENTER

1700 South Lincoln Avenue Lebanon, PA 17042 Contacts: Julianne Bartlett, Contracting Officer Phone: 717-228-6018 | julianne.bartlett@va.gov Positions Placed: Audiologists, Medical Technologists, Radiology Specialty Technologists, Respiratory Therapists, Ultrasound/Echo/Vascular Technologists

VETERANS ADM MEDICAL CENTER

1030 Jefferson Avenue

Memphis, TN 38104 **Contacts**: Sherri Clark-Hayes, Contracting Officer Phone: 615-225-5425 | <u>sherri.clark-hayes@va.gov</u> **Positions Placed:** Cath Lab RNs, Echo Technologists, Medical Technologists, MRI Technologists, Physicists

VETERANS ADM MEDICAL CENTER

830 Chalkstone Avenue Providence, RI 02908 Contacts: Emerson Joslin, Contract Specialist Phone: 401-455-4904 | emerson.joslin@med.va.gov Positions Placed: Physical Therapy Assistants

WASHINGTON DC VA MEDICAL CENTER

50 Irving Street Northwest Washington, DC 20422 Contacts: Paula Calhoun, Human Resources Specialist Phone: 202-745-8000 | paula.calhoun@va.gov Positions Placed: Occupational Therapists, Physical Therapists

WHITE EARTH INDIAN HEALTH CENTER

40520 County Highway 34 Ogema, MN 56569 Contacts: Zane Rising Sun, MD Phone: 218-983-6243 | <u>zane.risingsun@ihs.gov</u> Positions Placed: Nurse Practitioners, Physician Assistants

WHITE CLOUD INDIAN HEALTH STATION

3313-B Thrasher Road White Cloud, KS 66094 Contacts: *Ben Cloud*, Director Phone: 785-595-3450 | <u>ben.cloud@ihs.gov</u> Positions Placed: Nurse Practitioners

WILLIAM S MIDDLETON VAMC

2500 Overlook Terrace Madison, WI 53705 **Contacts**: *Steven Maier*, Contracting Officer Phone: 414-844-4824 | <u>steven.maier2@va.gov</u> **Positions Placed**: Echo Technologists, Nurse Practitioners, Pharmacists, Pharmacy Technicians, Physician Assistants



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

P	roc Folder: 270123				
	oc Description: Medica roc Type: Central Maste		y Technicians MLT & Medical Technicians M	Г	i
Date Issued	Solicitation Closes	Solicitati		Version	
2016-12-06	2017-01-03 13:30:00	CRFQ	0506 WEH170000006	1	

BID CLERK		
DEPARTMENT OF ADMINISTRATIO	J	
PURCHASING DIVISION		
2019 WASHINGTON ST E		
CHARLESTON	WV	25305
US		

VENDOR Vendor Name, Address and Telephone Number: Aureus Podiutogy, LLC (dba Aureus Medical Oroup) 13609 Collifornia St. Omaha, NE 68154 402. 891.1118 or 800.456.5857

FOR INFORMATION CONTACT THE BUYER April Battle	<u></u>
(304) 558-0067 april.e.battle@wv.gov	
Signature SHULL HOUL FEIN # 470592910 All offers subject to all terms and conditions contained in this solicitation	DATE 12.14.16

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Behavioral Health and Health Facilities (BHHF), Welch Community Hospital to establish an open-end service contract to supply temporary staffing for medical laboratory technicians and/or medical technologist for the in-house laboratory within Welch Community Hospital.

INVOICE TO		SHIP TO		
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT OFFICER - 304-436-8708		
HEALTH AND HUMAN RESOURCES		HEALTH AND HUMAN RESOURCES		
WELCH COMMUNITY HOSPITAL		WELCH COMMUNITY HOSPITAL		
454 MCDOWELL ST		454 MCDOWELL ST		
WELCH	WV24801	WELCH	WV 24801	
US		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Medical Laboratory Technicians (MLT) (Regular Hours)	4160.00000	HOUR	\$ 60.25	\$250,640-

Comm Code	Manufacturer	Specification	Model #	
80111613				

Extended Description :

4.1.1 Temporary Staffing of Medical Laboratory Technicians (MLT) (Regular Hours)

INVOICE TO		SHIP	ſŎ		
PROCUREMENT	OFFICER - 304-436-8708	PROC	UREMENT OFFICE	ER - 304-436-8708	
HEALTH AND HU WELCH COMMU	JMAN RESOURCES INITY HOSPITAL		TH AND HUMAN RI COMMUNITY HO		
454 MCDOWELL	ST	454 M	ICDOWELL ST		
WELCH	WV24801	WELC	Н	WV 2	24801
US		US		<u>. </u>	
Line Com	nm Ln Desc	Qty	Unit Issue	Unit Price	Total Price

LINE	Comm Ln Desc	aty	Unit issue	Unit Frice	Total Flice	
2	Medical Laboratory Technicians (MLT) (Overtime Hours)	1040.00000	HOUR	60.25	\$ 62,660-	

	Manufacturer	Specification	Model #
80111613			······································

Extended Description :

4.1.1 Temporary Staffing of Medical Laboratory Technicians (MLT) (Overtime Hours)

INVOICE TO		SHIP TO		
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT OFFICER - 304-436-8708		
HEALTH AND HUMAN RESOURCES		HEALTH AND HUMAN RESOURCE	S	
WELCH COMMUNITY HOSPITAL		WELCH COMMUNITY HOSPITAL		
454 MCDOWELL ST		454 MCDOWELL ST		
WELCH V	VV24801	WELCH	WV 24801	
US	· · · · ·	US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Medical Laboratory Technicians (MLT) (Holiday Hours)	192.00000	HOUR	\$ 60.25	\$11,568-
Comm Code	Manufacturer	Specificat	tion	Model #	

÷

80111613

Specification

Extended Description :

4.1.1 Temporary Staffing of Medical Laboratory Technicians (MLT) (Holiday Hours)

INVOICE TO			SHIP TO		
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT	OFFICER - 304-436-8708	3	
HEALTH A	ND HUMAN RESOURCES		HEALTH AND HU	MAN RESOURCES	
WELCH CO	DMMUNITY HOSPITAL		WELCH COMMUNITY HOSPITAL		
454 MCDO	WELL ST		454 MCDOWELL S	ST	
WELCH	WV24801		WELCH	WV	24801
US			US		
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price /
4	Medical Technicians (MT) (Regular Hours)	4160.00000	HOUR	\$ 67.25	\$1258,960-

Comm Code	Manufacturer	Specification	Model #	······································
80111613				

Extended Description :

4.1.2 Temporary Staffing of Medical Technologist (MT) (Regular Hours)

INVOICE TO		SHIP TO		
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT OFFICER - 304-436-8708		
HEALTH AND HUMAN RESOURCES		HEALTH AND HUMAN RESOURCES	6	
WELCH COMMUNITY HOSPITAL		WELCH COMMUNITY HOSPITAL		
454 MCDOWELL ST		454 MCDOWELL ST		
WELCH	WV24801	WELCH	WV 24801	
US		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Medical Technicians (MT) (Overtime Hours)	1040.00000	HOUR	\$62.25	\$64,790-

Comm Code	Manufacturer	Specification	Model #	
80111613		<u>.</u>		

Extended Description :

4.1.2 Temporary Staffing of Medical Technologist (MT) (Overtime Hours)

INVOICE TO		SHIP TO		
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT OF	FICER - 304-436-8708	3
HEALTH AND HUMAN RESOURCES		HEALTH AND HUMA	N RESOURCES	
WELCH COMMUNITY HOSPITAL		WELCH COMMUNITY	Y HOSPITAL	
454 MCDOWELL ST		454 MCDOWELL ST		
WELCH WV24801		WELCH	WV	24801
US		US		
Line Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6 Medical Technicians (MT) (Holiday Hours)	192.00000	HOUR	\$ 62.25	\$ 11,952-
Comm Code Manufacturer	Specif	ication	Model #	
80111613	•		· _ · · · · · ·	
Extended Description :				
4.1.2 Temporary Staffing of Medical Technologist (M	Γ) (Holiday Hours	•)		
INVOICE TO		SHIP TO		· 计数面 在 2 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT OF	FICER - 304-436-8708	3
HEALTH AND HUMAN RESOURCES		HEALTH AND HUMAI	N RESOURCES	
WELCH COMMUNITY HOSPITAL		WELCH COMMUNITY	(HOSPITAL	
454 MCDOWELL ST		454 MCDOWELL ST		
WELCH WV24801		WELCH	WV	24801
US		US		
Line Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7 Medical Laboratory Technicians (MLT) Permanent Placement Fee	2.00000	EA	20% of B	ase salary
Comm Code Manufacturer	Specif	ication	Model #	
80111613	apecii		Model #	
Extended Description : 5.2 Permanent Placement Fee* Medical Laborator	y Technicians (M	ILT)		······
INVOICE TO		SHIP TO		
PROCUREMENT OFFICER - 304-436-8708		PROCUREMENT OFF	FICER - 304-436-8708	3
HEALTH AND HUMAN RESOURCES		HEALTH AND HUMAN	NRESOURCES	
WELCH COMMUNITY HOSPITAL		WELCH COMMUNITY	' HOSPITAL	
454 MCDOWELL ST		454 MCDOWELL ST		
WELCH WV24801		WELCH	WV	24801
US		US		
Line Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price

-

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Medical Technicians (MT) Permanent Placement Fee	2.00000	EA	20% of	Base Salary

Comm Code	Manufacturer	Specification	Model #	
80111613				

Extended Description :

5.2 Permanent Placement Fee* Medical Laboratory Technologist (MT)

SCHEDUL	E OF EVENTS		
Line	<u>Event</u>	Event Date	
1	Questions Due	2016-12-20	

--

	Document Phase	Document Description	Page 6
WEH170000006	Final	Medical Laboratory Technicians MLT &	of 6
		Medical Technicians MT	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

į.

Exhibit A

Pricing Page Temporary Staffing of Laboratory Technicians CRFQ WEH1700000006

		H170000000		
WVOASIS LINE #	Description/Equipment	Estimated # of Hours	Unit Price	Extended Price
1	4.1.1 Temporary Staffing of Medical Laboratory Technicians (MLT) (Regular Hours)	4,160 Regular Hours	60.25	\$ 250,640.00
2	4.1.1 Temporary Staffing of Medical Laboratory Technicians (MLT) (Overtime Hours)	1,040 Overtime Hours	60.25	\$ 67,660.00
3	4.1.1 Temporary Staffing of Medical Laboratory Technicians (MLT) (Holiday Hours)	192 Holiday Hours	60.25	\$ 11,568.00
4	4.1.2 Temporary Staffing of Medical Technologist (MT) (Regular Hours)	4,160 Regular Hours	62.25	\$ 258, 960.00
5	4.1.2 Temporary Staffing of Medical Technologist (MT) (Overtime Hours)	1,040 Overtime Hours	62.25	\$ 64,740.00
6	4.1.2 Temporary Staffing of Medical Technologist (MT) (Holiday Hours)	192 Holiday Hours	62.25	\$ 11,952.00
	Grand Total Cost			

8 5.2 Permanent Placement Fee* Medical Laboratory Technologist (MT) 20% of Pase Salary	7	5.2	Permanent Placement Fee* Medical Laboratory Technicians (MLT)	20% of Base Sollary
	8	5.2	Permanent Placement Fee* Medical Laboratory Technologist (MT)	20% of Rase Salzry

*One time placement fee for each permanently placed employee by the vendor.

The estimated numbers of hours listed on the cost sheet are for bidding purposes only. The vendor will be required to provide actual quantities needed, be it more or less.

Evaluation and Award Criteria: This is a progressive award contract and the award will be made to the Vendors with the lowest Grand Total to the highest Grand Total (respectively) meeting the required mandatory specifications. Example: Lowest will be Vendor "A", second lowest will be Vendor "B" and so on.

Use of this contract will work the same. Agency must contact the lowest bid first and if they cannot provide the agency needs within the time frame allowed in the attached specifications, Agency will then contact the next lowest bidder and so on, until one of the vendors awarded the contract, can cover the immediate needs.

Kadrology, 4 Aureus 609 Onahante 68154 AUTEUS Medica വപ്പ Vendor Name (Printed) Purchase Order Address 3609 ('a Mahai Vendor Remit-To Address: mard arann Date Vendor Authorized Representative (Printed Signature reusinedical. com 402.891 118 781 E-mail Telephone Fax

Number of Years in Business

5:	Company Name Representative Address Telephone #	Arrowhead Reginnal Medicel Center Henry Lee, Lato Director 400 N Pepper Ave, Cotton, CA 92324 909. 580.0074
	-	Baptist Health Medical Centur - Little Rock Lotonia Shelton, Lab Mar 9601 Baptist Health Dove, Little Rock, AR 72205 501 202, 4840
	Company Name Representative Address Telephone #	Mayo Medical Labs - New England Judy Edwards Lab Operations 160 Dascomb Ruad, Andover, M& 01810 978,988,0497
	Additional:	Norwood Hospital-Seward Healthcove System

BOO Washington St., Norwood, MA 02062 Patriciz Watson, L26 Director 781.769.4000

REFERENCES:

STATE OF WEST VIRGINIA Purchasing Division PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:	
Vendor's Name: AVICUS Padioton	y, uc (dba Arrens Medicel Group)
	Date: 12.14.16
State of Nebraska	
County of <u>DOUGLAS</u> , to-wit:	
Taken, subscribed, and sworn to before me this 1	tday of December, 2016.
My Commission expires <u>Judy 30</u>	20 <u>18</u>
AFFIX SEAL HERE	NOTARY PUBLIC
GENERAL NOTARY-State of Nebraska SUMMER CLARK My Comm, Exp. July 30, 2018	Purchasing Affidavit (Revised 08/01/2015)

Appendix A

(To be completed by the Agency's Procurement Officer prior to the execution of the Addendum, and shall be made a part of the Addendum. PHI not identified prior to execution of the Addendum may only be added by amending Appendix A and the Addendum, via Change Order.)

(dba Aureus Medical Onrup) Avreus 12ad Name of Associate:

Name of Agency: WVDHHR/BHHFF/Welch Community Hospital

Describe the PHI (do not include any actual PHI). If not applicable, please indicate the same.

Any and all personally identifiable information including but not limited to patient name, address, date of birth, Social Security Number, telephone number, and insurance information.

Any and all protected health information including but not limited to patient diagnosis, lab test, radiological exams, physical health exams, and/or treatment procedures.

REQUEST FOR QUOTATION CRFQ 0506 WEH1700000006 Temporary Staffing of Laboratory Technicians

SPECIFICATIONS

1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Behavioral Health and Health Facilities (BHHF), Welch Community Hospital to establish an open end service contract to supply temporary staffing of medical laboratory technicians and/or medical technologist for the in-house laboratory within Welch Community Hospital.

NOTE: This request is covered in part or in whole by federal funds. All bidders will be required to acknowledge and adhere to Attachment 1-Provisions Required for Federally Funded Procurements.

- **2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - **2.1 "Contract Services"** means temporary staffing of medical laboratory technicians and/or medical technologist for the in-house laboratory within Welch Community Hospital as more fully described in these specifications.
 - **2.2 "Pricing Page"** means the pages, contained wvOASIS or attached hereto as Exhibit A, upon which Vendor should list its proposed price for the Contract Services.
 - **2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.4 "MT" means Medical Technologist
 - 2.5 "MLT" Medical Laboratory Technician

- **3. QUALIFICATIONS:** Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:
 - **3.1.** Vendors must provide candidates with the following minimum qualifications:
 - **3.1.1.** MT's and MLT's must have Clinical Laboratory Technician and Technologist Licensure and Certification.
 - **3.2.** Vendors must have been in business for a minimum of three (3) years, providing similar temporary services. The number of years in business should be listed in the solicitation documents. Vendors should provide (3) references for whom they provided temporary employees. Omission of references or failure to indicate the number of years providing temporary personnel may result in the disqualification of your bid. No award shall be made prior to bidder providing such references.

Note: If a Vendor awarded a contract subsequent to this RFQ observes any periods of shutdowns for more than a public holiday and a weekend that information must be provided to West Virginia State Agencies that they have provided temporary employees with. An emergency telephone number must be supplied to permit the State Agencies a contact at the temporary agency during any overtime hours worked.

4. MANDATORY REQUIREMENTS:

4.1 Mandatory Contract Services Requirements and Deliverables: Contract Services must meet or exceed the mandatory requirements listed below.

4.1.1 Medical Laboratory Technician(s) Services Medical Technologist

4.1.1.1 Vendors shall provide documentation to Welch Community Hospital a competency assessment which includes age-specific and cultural competencies for services provided to the facility.

a than a than a

4.1.1.2 MLT(s) must meet the minimum qualifications: MLT(s) must have graduated from a standard high school or the equivalent with one year of in-service training in a Medical Laboratory Assistant Program accredited by the American Medical Association, or two years of experience in a medical laboratory under the direct

Revised 10/27/2014

supervision of a medical laboratory technician, medical technologist or physician. An associate degree from an accredited college or university in an accredited medical laboratory program may substitute for the required experience.

- **4.1.1.3** MLTs must have Clinical Lab MT's and MLT's must have West Virginia Clinical Laboratory Technician and Technologist Licensure and Certification.
- **4.1.1.4** MLT must conduct medical laboratory tests in clinical areas such as chemistry, hematology, urinalysis, bacteriology, serology, parasitology, and blood banking to provide data for use in the treatment and diagnosis of disease of patients.
- **4.1.1.5** MLT(s) must perform minor maintenance and calibration of diagnostic equipment.
- **4.1.1.6** MLT(s) must collect, cultivate, isolate, identify and analyze specimens: cuts, stains and mounts tissue sections for microscopic analysis: and groups, types and cross-matches blood for donors and recipients to assure compatibility.
- **4.1.1.7** MLT(s) must read and interpret physicians' or supervisor's orders to determine specific testing requirements.
- **4.1.1.8** MLT(s) must explain test procedures when applicable to patients to gain their confidence and cooperation and to relieve their anxiety about the test.
- **4.1.1.9** MLT(s) conducts appropriate clinical test preparation and processing procedures.
- **4.1.1.10** MLT(s) must prepare and maintain proper records: logs, files, and reports.

4.1.2 Services Medical Technologist(s) Services

- **4.1.2.1** Vendors shall provide documentation to Welch Community Hospital a competency assessment which includes age-specific and cultural competencies for services provided to the facility.
- **4.1.2.2** MT(s) must meet the minimum qualifications: MT(s) must have a baccalaureate degree from an accredited four-year college or university in an accredited medical technology program or baccalaureate degree from an accredited four-year college or university with a degree in the physical or natural sciences which included six hours each in biology and chemistry and three years' experience performing medical laboratory tests or registration as a Medical Technologist by the National Certification Agency for Medical Laboratory Personnel or associates degree from an accredited college or university in an accredited medical laboratory program and two years' experience performing medical laboratory tests in the areas of blood banking, chemistry, hematology, bacteriology, parasitology, serology, and urinalysis or high school graduation or equivalent and seven years of experience performing medical laboratory tests in the areas of blood banking, chemistry, parasitology, serology, urinalysis, bacteriology, and hematology. MT(s) must have two years of full-time or equivalent part-time paid experience in excess of that described above.
- **4.1.2.3** MTs must have Clinical Laboratory Improvement Amendments Program (CLIA) certification.
- **4.1.2.4** MT(s) must provide training, supervision, technical assistance, and consultation to subordinate laboratory or clinic personnel.
- **4.1.2.5** MT(s) must conduct complex or advanced medical laboratory tests in clinical areas such as chemistry, hematology, urinalysis, bacteriology, serology, parasitology and blood banking to provide data for use in the treatment and diagnosis of diseases of patients.

I see talka bilata a

4.1.2.6 MT(s) must collect, cultivate, isolate, identify and analyze specimens: cuts, stains and mounts tissue sections for microscopic analysis: and groups, types and cross-matches blood for donors and recipients to assure compatibility.

REQUEST FOR QUOTATION CRFQ 0506 WEH1700000006 Temporary Staffing of Laboratory Technicians

- **4.1.2.7** MT(s) must perform minor maintenance and calibration of diagnostic equipment.
- **4.1.2.8** Must conduct appropriate clinical test preparation and processing procedures and microscopic analysis of test results.
- **4.1.2.9** MT(s) must prepare and send specimens to reference laboratories as necessary.
- **4.1.2.10** MT(s) must prepare and maintain proper records: logs, files, and reports.

4.2 Vendor Responsibilities:

- **4.2.1** Successful vendor must provide a qualified MT or MLT professional to accommodate the Facility's needs.
- **4.2.2** Successful vendor must provide MT's and MLT's as requested by the Facility to be compatible with week-to-week needs. Assignments also may be for specified period of time as agreed upon in writing.
- **4.2.3** Successful vendor must provide hourly rates that are inclusive of all federal, state, and local withholding taxes, social security & Medicare taxes, as well as all unemployment compensation, workers compensation, general and professional liability premiums.
- **4.2.4** Successful vendor shall provide the Facility with information on each MT or MLT according to the state and federal standards, including applications. These must be sent to the facility along with the listing of possible candidates to interview.

Successful vendor, MT's and MLT's must comply with all Agency policies and procedures.

4.2.5 Successful vendor shall ensure the following regarding the staff to be provided:

Revised 10/27/2014

- **4.2.5.1** Has completed the required training and education.
- 4.2.5.2 Possess a current valid CLIA certification.
- **4.2.6** The hospital will not allow any previous employee who was dismissed for disciplinary or performance reasons by any DHHR Facility or Office to return and work through the staffing vendor.
- **4.2.7** Successful vendor will have 48 hours (2 days) to respond to our initial contact requesting staffing, vendor must provide the Facility a list of potential candidates for staffing needed at the Facility within 72 hours (3 days) of the initial notification of need.

After the 3-day period, we would conduct interviews, review their certifications, and at that time we will determine which applicants we would offer a staffing position.

4.3 **Duties and Responsibilities of the Facility**

- **4.3.1** Facility will notify the successful vendor of the number and specialty of the staff needed for an assignment and the estimated length of the assignment.
- **4.3.2** Successful vendor staff shall work under the Facility Supervision. The Facility shall be solely responsible to provide each staff with day-to-day guidance in the execution of staff's professional responsibilities at the Facility.
- **4.3.3** Agency reserves the right to terminate a MT or MLT providing services to the facility whether it is that the need for staffing ends or it is determined that their performance is not in the best interest and well-being of the patient care.
- **4.3.4** If the Facility requests an MLT but the successful vendor provides a MT to cover the request, the agency will pay the MLT rate.

5. CONTRACT AWARD:

- 5.1 Contract Award: The Contract is intended to provide the Agencies with a purchase price for the Contracted Services. The Contract will be a progressive award with multiple vendors. A progressive award will be made as low bid will be vendor "A", the next lowest vendor will be vendor "B" until all successful vendors have been assigned from lowest bid to the highest bid and the facility will utilize the contracts low bid to high when locating an available worker. As a progressive award contract, the award will be made to the Vendors with the lowest Grand Total Cost to the highest Grand Total (respectively) meeting the required mandatory specifications. Example: Lowest will be Vendor "A", second lowest will be Vendor "B" and so on. Use of this contract will work the same. Agency must contact the lowest bid first and if they cannot provide the agency needs within the time frame allowed in the attached specifications, Agency will then contact the next lowest bidder and so on, until one of the vendors awarded the contract, can cover the immediate needs. Each vendor will be notified in specific order according to the Alpha character when the facility needs a worker. If the low bid (Vendor A) cannot provide the needs of the Facility at the requested time, the second low bid (Vendor B) will be contacted and then the next low bid, etc. The facility will allow 48 hours for vendor to determine if they will be able to meet our needs.
- **5.2 Pricing Pages:** Vendor should complete the Pricing Page by providing the unit cost per hour; multiplying the unit cost per hour by the estimated number of hours to get the total cost for the number of estimated hours; and vendor should insert pricing for an amount for one time per permanent placement fee" for all of the following positions: MT, MLT; Vendor should complete the Pricing Page in its entirety as failure to complete the Pricing Page in its entirety may result in the Vendor's bid being disqualified.

The Pricing Pages contain a list of Desired Services and estimated purchase volume. The estimated purchase volume for each service represents the approximate volume of anticipated services.

Notwithstanding the foregoing, the Purchasing Division may correct errors as its discretion. Vendor should type the information into the Pricing Page to prevent errors in the evaluation.

il an all a

6. **PERFORMANCE:** Vendor and Agency's shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Facility. In the event that this contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.

- 7. **PAYMENT:** Agency shall pay hourly rate as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 8. TRAVEL: Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.
- 9. HOLIDAYS: Generally, the following official holidays are observed:

New Year's Day January 1 Martin Luther King Day January 21 President's Day February 18 Memorial Dav May 27 West Virginia Day June 20 Independence Day July 4 Labor Day September 2 Columbus Day October 14 Veteran's Day November 11 Thanksgiving November 28 - 29Christmas Eve (1/2 Day)December 24 Christmas Day December 25 New Year's Eve (1/2 Day) December 31

- **10. FACILITIES ACCESS:** Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:
 - **10.1.** Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
 - **10.2.** Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.

=

-

- **10.3.** Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.
- **10.4.** Anyone performing under this Contract will be subject to Agency's security protocol and procedures.

Revised 10/27/2014

10.5. Vendor shall inform all staff of Agency's security protocol and procedures.

11. VENDOR DEFAULT:

11.1. The following shall be considered a vendor default under this Contract.

- **11.1.1.** Failure to perform Contract Services in accordance with the requirements contained herein.
- **11.1.2.** Failure to comply with other specifications and requirements contained herein.
- **11.1.3.** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- **11.1.4.** Failure to remedy deficient performance upon request.
- **11.2.** The following remedies shall be available to Agency upon default.
 - **11.2.1.** Immediate cancellation of the Contract.
 - **11.2.2.** Immediate cancellation of one or more release orders issued under this Contract.
 - **11.2.3.** Any other remedies available in law or equity.

12. MISCELLANEOUS:

12.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: 4-5V(MAP **Telephone Number:** 5857 Ext 6009 407 Fax Number: QQL 781> Email Address: 1Stanerd Demensmedical, com Atternate / Direct Mar: Ryan Peal 800.456.5857 Ext. 6044 real arreus medical.com

Revised 10/27/2014

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

13.1

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on award and extends for a period of one (1) year(s). Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed 36 months in total. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within ______ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within ______ days.

Upon completion, the vendor agrees that maintenance, monitoring, or warranty services will be provided for one year thereafter with an additional __________ successive one year renewal periods or multiple renewal periods of less than one year provided that the multiple renewal periods do not exceed _______ months in total. Automatic renewal of this Contract is prohibited.

One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Les hild

Other: See attached.

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

7. **REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of ______. The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value. LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award. In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

INSURANCE: The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:

Commercial General Liability Insurance: In the amount of \$1,000,000.00 or more.

Builders Risk Insurance: In an amount equal to 100% of the amount of the Contract.

Professional Liability Insurance of \$1,000,000.00 or more

Bodily Injury (including death) of \$5,000,000.00 per person with a minimum of \$1,000,000.00 per occurrance

Property Damage in the amount of \$1,000,000.00 per occurrence

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

Bachelors Degree or

Associates Degree or

High School Diploma or

Clinical Laboratory Technicians and Technologist Licensure and Certification

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

9. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

10. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount of N/A for

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

11. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

12. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

13. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

14. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

15. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

16. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

17. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

18. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-6.1.e.

19. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.

20. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

21. COMPLIANCE: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

22. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

23. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

24. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

25. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

26. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.

Revised 11/30/2016

27. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

28. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

29. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/default.html.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

Revised 11/30/2016

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns. **36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.

38. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

39. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

40. **REPORTS**: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at <u>purchasing requisitions@wv.gov</u>.

41. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

42. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.

b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if;

c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

Revised 11/30/2016

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name_ (Printed Name and Title Omaha NE 68154 (Address) 402.895.7812 118 600(Phone Number) / (Fax Number) rstenerd of Dureuswediecd .cm (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

(aba Amens medical Overyp) (Company)

(Authorized Signature) (Representative Name, Title)

Direction Medical Operations & OA KIXanne, (Printed Name and Title of Authorized Representative)

12.14.16

(Date)

402.895-7812 402.891 1118 EX+ 6000

(Phone Number) (Fax Number)

Revised 11/30/2016

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ 0506 WEH1700000006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: (Check the box next to each addendum received)

- Addendum No. 1 Addendum No. 2 Addendum No. 3 Addendum No. 4 Addendum No. 5
- Addendum No. 6 Addendum No. 7 Addendum No. 8 Addendum No. 9 Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

LC (dba Arreus Medical (nonp) Company Authorized Signature 12.14.16

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT C

<u>--</u>

WV STATE GOVERNMENT

HIPAA BUSINESS ASSOCIATE ADDENDUM

This Health Insurance Portability and Accountability Act of 1996 (hereafter, HIPAA) Business Associate Addendum ("Addendum") is made a part of the Agreement ("Agreement") by and between the State of West Virginia ("Agency"), and Business Associate ("Associate"), and is effective as of the date of execution of the Addendum.

The Associate performs certain services on behalf of or for the Agency pursuant to the underlying Agreement that requires the exchange of information including protected health information protected by the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), as amended by the American Recovery and Reinvestment Act of 2009 (Pub. L. No. 111-5) (the "HITECH Act"), any associated regulations and the federal regulations published at 45 CFR parts 160 and 164 (sometimes collectively referred to as "HIPAA"). The Agency is a "Covered Entity" as that term is defined in HIPAA, and the parties to the underlying Agreement are entering into this Addendum to establish the responsibilities of both parties regarding HIPAA-covered information and to bring the underlying Agreement into compliance with HIPAA.

Whereas it is desirable, in order to further the continued efficient operations of Agency to disclose to its Associate certain information which may contain confidential individually identifiable health information (hereafter, Protected Health Information or PHI); and

Whereas, it is the desire of both parties that the confidentiality of the PHI disclosed hereunder be maintained and treated in accordance with all applicable laws relating to confidentiality, including the Privacy and Security Rules, the HITECH Act and its associated regulations; and the parties do agree to at all times treat the PHI and interpret this Addendum consistent with that desire.

NOW THEREFORE: the parties agree that in consideration of the mutual promises herein, in the Agreement, and of the exchange of PHI hereunder that:

- 1. Definitions. Terms used, but not otherwise defined, in this Addendum shall have the same meaning as those terms in the Privacy, Security, Breach Notification, and Enforcement Rules at 45 CFR Part 160 and Part 164.
 - a. Agency Procurement Officer shall mean the appropriate Agency individual listed at: <u>http://www.state.wv.us/admin/purchase/vrc/agencyli.html</u>.
 - b. Agent shall mean those person(s) who are agent(s) of the Business Associate, in accordance with the Federal common law of agency, as referenced in 45 CFR § 160:402(c).
 - c. Breach shall mean the acquisition, access, use or disclosure of protected health information which compromises the security or privacy of such information, except as excluded in the definition of Breach in 45 CFR § 164.402.
 - d. Business Associate shall have the meaning given to such term in 45 CFR § 160.103.
 - e. HITECH Act shall mean the Health Information Technology for Economic and Clinical Health Act. Public Law No. 111-05. 111th Congress (2009).

- f. Privacy Rule means the Standards for Privacy of Individually Identifiable Health Information found at 45 CFR Parts 160 and 164.
- g. Protected Health Information or PHI shall have the meaning given to such term in 45 CFR § 160.103, limited to the information created or received by Associate from or on behalf of Agency.
- h. Security Incident means any known successful or unsuccessful attempt by an authorized or unauthorized individual to inappropriately use, disclose, modify, access, or destroy any information or interference with system operations in an information system.
- I. Security Rule means the Security Standards for the Protection of Electronic Protected Health Information found at 45 CFR Parts 160 and 164.
- j. Subcontractor means a person to whom a business associate delegates a function, activity, or service, other than in the capacity of a member of the workforce of such business associate.

2. Permitted Uses and Disclosures.

- a. PHI Described. This means PHI created, received, maintained or transmitted on behalf of the Agency by the Associate. This PHI is governed by this Addendum and is limited to the minimum necessary, to complete the tasks or to provide the services associated with the terms of the original Agreement, and is described in Appendix A.
- b. Purposes. Except as otherwise limited in this Addendum, Associate may use or disclose the PHI on behalf of, or to provide services to, Agency for the purposes necessary to complete the tasks, or provide the services, associated with, and required by the terms of the original Agreement, or as required by law, if such use or disclosure of the PHI would not violate the Privacy or Security Rules or applicable state law if done by Agency or Associate, or violate the minimum necessary and related Privacy and Security policies and procedures of the Agency. The Associate is directly liable under HIPAA for impermissible uses and disclosures of the PHI it handles on behalf of Agency.
- c. Further Uses and Disclosures. Except as otherwise limited in this Addendum, the Associate may disclose PHI to third parties for the purpose of its own proper management and administration, or as required by law, provided that (i) the disclosure is required by law, or (ii) the Associate has obtained from the third party reasonable assurances that the PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party by the Associate; and, (iii) an agreement to notify the Associate and Agency of any instances of which it (the third party) is aware in which the confidentiality of the information has been breached. To the extent practical, the information should be in a limited data set or the minimum necessary information pursuant to 45 CFR § 164.502, or take other measures as necessary to satisfy the Agency's obligations under 45 CFR § 164.502.

- 3. Obligations of Associate.
 - a. Stated Purposes Only. The PHI may not be used by the Associate for any purpose other than as stated in this Addendum or as required or permitted by law.
 - b. Limited Disclosure. The PHI is confidential and will not be disclosed by the Associate other than as stated in this Addendum or as required or permitted by law. Associate is prohibited from directly or indirectly receiving any remuneration in exchange for an individual's PHI unless Agency gives written approval and the individual provides a valid authorization. Associate will refrain from marketing activities that would violate HIPAA, including specifically Section 13406 of the HITECH Act. Associate will report to Agency any use or disclosure of the PHI, including any Security Incident not provided for by this Agreement of which it becomes aware.
 - c. Safeguards. The Associate will use appropriate safeguards, and comply with Subpart C of 45 CFR Part 164 with respect to electronic protected health information, to prevent use or disclosure of the PHI, except as provided for in this Addendum. This shall include, but not be limited to:
 - I. Limitation of the groups of its workforce and agents, to whom the PHI is disclosed to those reasonably required to accomplish the purposes stated in this Addendum, and the use and disclosure of the minimum PHI necessary or a Limited Data Set;
 - ii. Appropriate notification and training of its workforce and agents in order to protect the PHI from unauthorized use and disclosure;
 - III. Maintenance of a comprehensive, reasonable and appropriate written PHI privacy and security program that includes administrative, technical and physical safeguards appropriate to the size, nature, scope and complexity of the Associate's operations, in compliance with the Security Rule;
 - Iv. In accordance with 45 CFR §§ 164.502(e)(1)(ii) and 164.308(b)(2), if applicable, ensure that any subcontractors that create, receive, maintain, or transmit protected health information on behalf of the business associate agree to the same restrictions, conditions, and requirements that apply to the business associate with respect to such information.
 - d. Compliance With Law. The Associate will not use or disclose the PHI in a manner in violation of existing law and specifically not in violation of laws relating to confidentiality of PHI, including but not limited to, the Privacy and Security Rules.
 - e. Mitigation. Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Associate of a use or disclosure of the PHI by Associate in violation of the requirements of this Addendum, and report its mitigation activity back to the Agency.

f. Support of Individual Rights.

- i. Access to PHI. Associate shall make the PHI maintained by Associate or its agents or subcontractors in Designated Record Sets available to Agency for inspection and copying, and in electronic format, if requested, within ten (10) days of a request by Agency to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.524 and consistent with Section 13405 of the HITECH Act.
- ii. Amendment of PHI. Within ten (10) days of receipt of a request from Agency for an amendment of the PHI or a record about an individual contained in a Designated Record Set, Associate or its agents or subcontractors shall make such PHI available to Agency for amendment and incorporate any such amendment to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.526.
- Accounting Rights. Within ten (10) days of notice of a request for an ĬĬİ. accounting of disclosures of the PHI, Associate and its agents or subcontractors shall make available to Agency the documentation required to provide an accounting of disclosures to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR §164.528 and consistent with Section 13405 of the HITECH Associate agrees to document disclosures of the PHI and Act. information related to such disclosures as would be required for Agency to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR § 164.528. This should include a process that allows for an accounting to be collected and maintained by Associate and its agents or subcontractors for at least six (6) years from the date of disclosure, or longer if required by state law. At a minimum, such documentation shall include:
 - the date of disclosure;
 - the name of the entity or person who received the PHI, and if known, the address of the entity or person;
 - a brief description of the PHI disclosed; and
 - a brief statement of purposes of the disclosure that reasonably informs the individual of the basis for the disclosure, or a copy of the individual's authorization, or a copy of the written request for disclosure.
- iv. Request for Restriction. Under the direction of the Agency, abide by any individual's request to restrict the disclosure of PHI, consistent with the requirements of Section 13405 of the HITECH Act and 45 CFR § 164.522, when the Agency determines to do so (except as required by law) and if the disclosure is to a health plan for payment or health care operations and it pertains to a health care item or service for which the health care provider was paid in full "out-of-pocket."
- v. Immediate Discontinuance of Use or Disclosure. The Associate will immediately discontinue use or disclosure of Agency PHI pertaining to any individual when so requested by Agency. This includes, but is not limited to, cases in which an individual has withdrawn or modified an authorization to use or disclose PHI.

- 9. Retention of PHI. Notwithstanding section 4.a. of this Addendum, Associate and its subcontractors or agents shall retain all PHI pursuant to state and federal law and shall continue to maintain the PHI required under Section 3.f. of this Addendum for a period of six (6) years after termination of the Agreement, or longer if required under state law.
- h. Agent's, Subcontractor's Compliance. The Associate shall notify the Agency of all subcontracts and agreements relating to the Agreement, where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum. Such notification shall occur within 30 (thirty) calendar days of the execution of the subcontract and shall be delivered to the Agency Procurement Officer. The Associate will ensure that any of its subcontractors, to whom it provides any of the PHI it receives hereunder, or to whom it provides any PHI which the Associate creates or receives on behalf of the Agency, agree to the restrictions and conditions which apply to the Associate hereunder. The Agency may request copies of downstream subcontracts and agreements to determine whether all restrictions, terms and conditions have been flowed down. Failure to ensure that downstream contracts, subcontracts and agreements contain the required restrictions, terms and conditions may result in termination of the Agreement.
- J. Federal and Agency Access. The Associate shall make its internal practices, books, and records relating to the use and disclosure of PHI, as well as the PHI, received from, or created or received by the Associate on behalf of the Agency available to the U.S. Secretary of Health and Human Services consistent with 45 CFR § 164.504. The Associate shall also make these records available to Agency, or Agency's contractor, for periodic audit of Associate's compliance with the Privacy and Security Rules. Upon Agency's request, the Associate shall provide proof of compliance with HIPAA and HITECH data privacy/protection guidelines, certification of a secure network and other assurance relative to compliance with the Privacy and Security Rules. This section shall also apply to Associate's subcontractors, if any.
- k. Security. The Associate shall take all steps necessary to ensure the continuous security of all PHI and data systems containing PHI. In addition, compliance with 74 FR 19006 Guidance Specifying the Technologies and Methodologies That Render PHI Unusable, Unreadable, or Indecipherable to Unauthorized Individuals for Purposes of the Breach Notification Requirements under Section 13402 of Title XIII is required, to the extent practicable. If Associate chooses not to adopt such methodologies as defined in 74 FR 19006 to secure the PHI governed by this Addendum, it must submit such written rationale, including its Security Risk Analysis, to the Agency Procurement Officer for review prior to the execution of the Addendum. This review may take up to ten (10) days.
- I. Notification of Breach. During the term of this Addendum, the Associate shall notify the Agency and, unless otherwise directed by the Agency in writing, the WV Office of Technology immediately by e-mail or web form upon the discovery of any Breach of unsecured PHI; or within 24 hours by e-mail or web form of any suspected Security Incident, intrusion or unauthorized use or disclosure of PHI in violation of this Agreement and this Addendum, or potential loss of confidential data affecting this Agreement. Notification shall be provided to the Agency Procurement Officer at <u>www.state.wv.us/admin/purchase/vrc/agencyli.htm</u> and,

unless otherwise directed by the Agency in writing, the Office of Technology at incident@wv.gov or https://apps.wv.gov/ot/ir/Default.aspx.

The Associate shall immediately investigate such Security Incident, Breach, or unauthorized use or disclosure of PHI or confidential data. Within 72 hours of the discovery, the Associate shall notify the Agency Procurement Officer, and, unless otherwise directed by the Agency in writing, the Office of Technology of: (a) Date of discovery; (b) What data elements were involved and the extent of the data involved in the Breach; (c) A description of the unauthorized persons known or reasonably believed to have improperly used or disclosed PHI or confidential data; (d) A description of where the PHI or confidential data is believed to have been improperly transmitted, sent, or utilized; (e) A description of the probable causes of the improper use or disclosure; and (f) Whether any federal or state laws requiring individual notifications of Breaches are triggered.

Agency will coordinate with Associate to determine additional specific actions that will be required of the Associate for mitigation of the Breach, which may include notification to the individual or other authorities.

All associated costs shall be borne by the Associate. This may include, but not be limited to costs associated with notifying affected individuals.

If the Associate enters into a subcontract relating to the Agreement where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum, all such subcontracts or downstream agreements shall contain the same incident notification requirements as contained herein, with reporting directly to the Agency Procurement Officer: Failure to include such requirement in any subcontract or agreement may result in the Agency's termination of the Agreement.

m. Assistance in Litigation or Administrative Proceedings. The Associate shall make itself and any subcontractors, workforce or agents assisting Associate in the performance of its obligations under this Agreement, available to the Agency at no cost to the Agency to testify as witnesses, or otherwise, in the event of litigation or administrative proceedings being commenced against the Agency, its officers or employees based upon claimed violations of HIPAA, the HIPAA regulations or other laws relating to security and privacy, which involves inaction or actions by the Associate, except where Associate or its subcontractor, workforce or agent is a named as an adverse party.

4. Addendum Administration.

- a. Term. This Addendum shall terminate on termination of the underlying Agreement or on the date the Agency terminates for cause as authorized in paragraph (c) of this Section, whichever is sooner.
- b. Duties at Termination. Upon any termination of the underlying Agreement, the Associate shall return or destroy, at the Agency's option, all PHI received from, or created or received by the Associate on behalf of the Agency that the Associate still maintains in any form and retain no copies of such PHI or, if such return or destruction is not feasible, the Associate shall extend the protections of this Addendum to the PHI and limit further uses and disclosures to the purposes that make the return or destruction of the PHI infeasible. This shall also apply to all agents and subcontractors of Associate. The duty of the Associate and its agents

and subcontractors to assist the Agency with any HIPAA required accounting of a disclosures survives the termination of the underlying Agreement.

- c. Termination for Cause. Associate authorizes termination of this Agreement by Agency, if Agency determines Associate has violated a material term of the Agreement. Agency may, at its sole discretion, allow Associate a reasonable period of time to cure the material breach before termination:
- d. Judicial or Administrative Proceedings. The Agency may terminate this Agreement if the Associate is found guilty of a criminal violation of HIPAA. The Agency may terminate this Agreement if a finding or stipulation that the Associate has violated any standard or requirement of HIPAA/HITECH, or other security or privacy laws is made in any administrative or civil proceeding in which the Associate is a party or has been joined. Associate shall be subject to prosecution by the Department of Justice for violations of HIPAA/HITECH and shall be responsible for any and all costs associated with prosecution.
- e. Survival. The respective rights and obligations of Associate under this Addendum shall survive the termination of the underlying Agreement.

5. General Provisions/Ownership of PHI.

- a. Retention of Ownership. Ownership of the PHI resides with the Agency and is to be returned on demand or destroyed at the Agency's option, at any time, and subject to the restrictions found within section 4.b. above.
- b. Secondary PHI. Any data or PHI generated from the PHI disclosed hereunder which would permit identification of an individual must be held confidential and is also the property of Agency.
- c. Electronic Transmission. Except as permitted by law or this Addendum, the PHI or any data generated from the PHI which would permit identification of an individual must not be transmitted to another party by electronic or other means for additional uses or disclosures not authorized by this Addendum or to another contractor, or allied agency, or affiliate without prior written approval of Agency.
- d. No Sales. Reports or data containing the PHI may not be sold without Agency's or the affected individual's written consent.
- e. No Third-Party Beneficiaries. Nothing express or implied in this Addendum is intended to confer, nor shall anything herein confer, upon any person other than Agency, Associate and their respective successors or assigns, any rights, remedies, obligations or liabilities whatsoever.
- f. Interpretation. The provisions of this Addendum shall prevail over any provisions in the Agreement that may conflict or appear inconsistent with any provisions in this Addendum. The interpretation of this Addendum shall be made under the laws of the state of West Virginia.
- g. Amendment. The parties agree that to the extent necessary to comply with applicable law they will agree to further amend this Addendum.

h. Additional Terms and Conditions. Additional discretionary terms may be included in the release order or change order process.

AGREED:

Name of Agency: Welch Community Hospital

Signature:

Title: C.E.O.

Date:

Name of Associate: <u>AUCUS Redevidory</u>, LLC <u>disa</u> Aureus Midical Group Signature: <u>Stander</u> Stander Title: <u>Director</u> Medical Operations el QA

Date: 12.14.16

Form - WVBAA-012004 Amended 06:26:2013

APPROVED DAY Of 20 Ratrick Morrisoy Adomey General ß

8