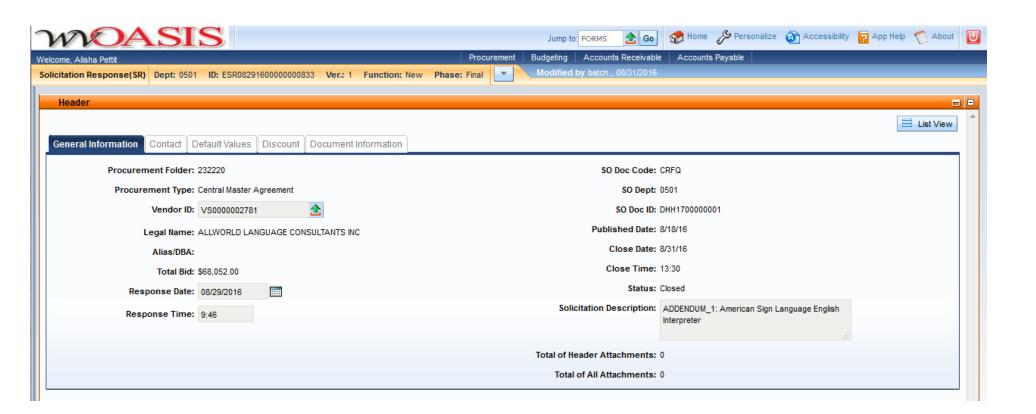
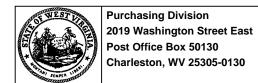


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 232220

 $\textbf{Solicitation Description}: A \texttt{DDENDUM_1}: American \ Sign \ Language \ English \ Interpreter$

Proc Type: Central Master Agreement

Date issued Solicitation Clo	ses Solicitation Response	Version
2016-08-31 13:30:00	SR 0501 ESR08291600000000833	3 1

VENDOR

VS0000002781

ALLWORLD LANGUAGE CONSULTANTS INC

Solicitation Number: CRFQ 0501 DHH1700000001

Total Bid: \$68,052.00 **Response Date:** 2016-08-29 **Response Time:** 09:46:26

Comments:

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins (304) 558-2307 mark.a.atkins@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	AMER. SIGN LANGUAGE INTERP. REGION 1 - NORMAL HOURS	50.00000	HOUR	\$74.000000	\$3,700.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description: 4.1. American Sign Language Interpreting Service Region 1 - normal hours (8:00am - 5 pm)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	AMER. SIGN LANGUAGE INTERP. REGION 1 - AFTER	94.00000	HOUR	\$79.000000	\$7,426.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

American Sign Language Interpreter Service - Region 1 - after hours/weekends; no holiday time is anticipated. **Extended Description:**

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	AMER. SIGN LANGUAGE INTERP. REGION 2 - NORMAL HOURS	50.00000	HOUR	\$77.000000	\$3,850.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

4.1 American Sign Language Interpreting Service - Region 2 Normal hours (8:00 am to 5:00 pm) **Extended Description:**

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	AMER. SIGN LANGUAGE INTERP. REGION 2 - AFTER	94.00000	HOUR	\$82.000000	\$7,708.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

American Sign Language Interpreting Service - Region 2 after hours/weekends. No holiday time is anticipated.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	AMERI.SIGN LANGUAGE INTERP. REGION 3 - NORMAL HOURS	50.00000	HOUR	\$77.000000	\$3,850.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

4.1 American Sign Language Interpreting Services - Region 3 Normal hours (8:00 am to 5:00 pm)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	AMER. SIGN LANGUAGE INTERP. REGION 3 - AFTER	94.00000	HOUR	\$82.000000	\$7,708.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

American Sign Language Interpreting Service - Region 3 - after hours/weekends. No holiday time is anticipated.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	AMER. SIGN LANGUAGE INTERP. REGION 4 - NORMAL HOURS	50.00000	HOUR	\$77.000000	\$3,850.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

4.1 American Sign Language Interpreting Service - Region 4 Normal hours (8:00 am to 5:00 pm)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	AMER. SIGN LANGUAGE INTERP. REGION 4 - AFTER	94.00000	HOUR	\$82.000000	\$7,708.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

American Sign Language Interpreting Service - Region 4 - After hours/weekends. No holiday time is anticipated.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	AMER. SIGN LANGUAGE INTERP. REGION 5 - NORMAL HOURS	50.00000	HOUR	\$74.000000	\$3,700.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

4.1 American Sign Language Interpreting Services - Region 5 Normal hours (8:00 am to 5:00 pm)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	AMER. SIGN LANGUAGE INTERP. REGION 5 - AFTER	94.00000	HOUR	\$79.000000	\$7,426.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

American Sign Language Interpreting Service - Region 5 - After hours/weekends. No holiday time is anticipated.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	AMER. SIGN LANGUAGE INTERP. REGION 6 - NORMAL HOURS	50.00000	HOUR	\$74.000000	\$3,700.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

4.1 American Sign Language Interpreting Service - Region 6 - Normal hours (8:00 am to 5:00 pm)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	AMER. SIGN LANGUAGE INTERP. REGION 6 - AFTER	94.00000	HOUR	\$79.000000	\$7,426.00

Comm Code	Manufacturer	Specification	Model #	
82112067				

Extended Description:

American Sign Language Interpreting Service - Region 6 - After hours/weekends. No holiday time is anticipated.

Response to RFQ DHH1700000001 SIGN LANGUAGE INTERPRETER SERVICES



August 31, 2016

Submitted by



ALC, Inc. Headquarters 172 Rollins Avenue Rockville, MD 20852 ALC, Inc. California Office 445 South Figueroa Street, Suite 3100 Los Angeles, CA 90071 ALC, Inc. Florida Office 400 South Pointe Drive, Suite 2506 Miami, FL 33139

DUNS: 949873624 - CAGE Code: 075P1 - TIN: 541725423 http://www.alcinc.com

AUTHORIZED REPRESENTATIVES:

Carlos A. Scandiffio

Principal (301) 881-8884 ext 1319 Scandiffio@alcinc.com Veronique A. Lemerle

Chief Financial Officer (301) 881-7406 veronique@alcinc.com



June 27, 2016

Mr. Mark Adkins Procurement Officer Department of Administration Purchasing Division 2019 Washington Street E Charleston, WV 25305

Dear Mr. Adkins:

On behalf of AllWorld Language Consultants, Inc. (ALC), I am pleased to submit this proposal for services for the Hearing Impaired to assist communications on behalf of the West Virginia Commission for the Deaf and Hard of Hearing (herein after referred to as "WVCDHH")

In submitting this proposal, ALC takes no exceptions and makes no deviations from the requirements of the solicitation or the proposed contract. Our proposal is fully compliant with all the instructions in the Evaluation Factors and Submittal Instructions (and elsewhere) of the RFQ. This proposal is valid for 90 days from the due date of the subject RFQ proposal submission.

If as you evaluate our proposal, you have any questions or if I can be of any assistance to you, please contact me by phone at 301-881-8884 or by fax at 301-881-6877.

Sincerely,

Carlos A. Scandiffio President and CEO



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1 Technical Approach

1.1 Executive Summary

AllWorld Language Consultants, Inc. (ALC) was established in 1994 as a translation-consulting firm and within a few years, the company developed into a leader in its industry and single source for languages and linguistics services. Today, ALC's reach encompasses more than 125 full-time employees and over 970 subcontractors performing vital tasks in more than fifteen countries around the globe. Active in the fields of homeland security, law enforcement and national security, ALC has developed innovative means of supporting missions through cost-effective and efficient methods that have proven invaluable to its customers. ALC currently provides American Sign Language (ASL) support to several Government agencies and private customers nationwide (such as the Veterans Administration, the Transportation Security Administration, Google, and the Walter Reed National Military Medical Center, to name a few). *ALC currently has a roster of specialized, RID certified interpreters with clearances ranging from Secret to Top Secret.*

The ability of ALC to meet and exceed WVCDHH's expectations for hearing impaired interpreter services (hereinafter referred as "ASL") is built upon a solid foundation of proven knowledge and expertise of sign language and alternative forms of communication. Our approach to the fulfillment of WVCDHH ASL Interpreter requirement is based on the components for success: certified, educated, and seasoned interpreters, complemented and supported by a well-known, professional language company. ALC's interpreters are uniquely qualified and prepared to exceed the needs of Deaf and Hard of Hearing employees at WVCDHH. All of our interpreters are experienced in a variety of settings with special emphasis on office meetings, trainings and new employee orientations. At no time will ALC employees represent WVCDHH or act as a spokesperson on behalf of the agency.

Although this WVCDHH requirement does not require a facility security clearance, ALC currently holds an active and in good standing Top Secret facility clearance, granted by the Defense Industrial Security Clearance Office (DISCO), this affords DO the benefit of experienced Facility Security Officer (FSO) who understands background investigation and clearance security procedures, including utilizing the eQIP on-line system to process potential employees.

ALC understands the WVCDHH's needs: timely staffing of qualified personnel to meet the needs of Deaf and Hard of Hearing employees; technical skills, terminology knowledge, and readiness of interpreters; and accurate and timely invoicing. ALC's record with the US Government, coupled with our extensive, hands-on experience and past-performance with similar requirements makes us the right choice and best value to the WVCDHH.

1.2 Understanding of Objectives and Requirements

Through our past performance on similar contracts, ALC has gained vast knowledge and understanding of ASL contracts, including their unique requirements and attributes. Our Project Manager (PM) is familiar with managing a fast paced workload, flexible workforce, and enduser needs. Our contract with TSA provides nationwide staffing experience; our contract with the Defense Information Systems Agency affords experience in staffing short notice assignments;



and our contract with Walter Reed National Military Medical Center (WRNMMC) imparts experience in Customer Satisfaction (both government and end-user customers) as proven by our continuing follow-on contracts.

ALC is fully prepared and qualified to maintain all interpreter schedules, coordinate all sign language needs and maintain a daily task list of services requested by the WVCDHH. Our Project Manager is responsible for assessing each work request to determine the appropriate number of interpreters and the most compatible interpreter(s) for the assignment. ALC understands that the on-call services require the interpreters to remain flexible on assignments and be adaptable to changes that may develop during the timeframe of the assignment.

ALC is prepared to provide a pool of ASL interpreters, available on an as needed basis to meet the VA's communication requirements. The ASL interpreter needs will be coordinated on a case-by-case basis for other Deaf and/or Hard of Hearing staff of the WVCDHH. ALC's Project Manager and Project Assistant are fully qualified to assume the associated responsibilities and have past experience in needs analysis, nationwide staffing, and operation of multifaceted contracts. ALC currently has all the resources necessary to support any language operation, including those involving:

- American Sign Language (ASL)
- Manually Coded English (MCE)
- Pidgin Signed English (PSE)
- Secure Video Remote Interpreting (VRI)
- Computer Aided Real-time Translation (CART)
- Voice-to-Sign and Sign-to-Voice
- Close-Vision
- Oral Transliteration
- Tactile Signing
- Cued Speech

ASL Interpretation requires vast knowledge of the English language and the ability to speak clearly, be audibly heard, and portray the feelings and emotion of the speaker. Interpretation is an essential process of transferring meaning between languages simultaneously or consecutively; in the presence of people and involving correspondence that needs to be relayed immediately. Therefore, ALC's ASL interpreters are seasoned professionals who have extensive experience in achieving message equivalency while maintaining their role as a communication facilitator by being as transparent as possible throughout the interaction.

ALC will provide interpreter services to WVCDHH Deaf and Hard of Hearing employee in a variety of settings enabling them to communicate with hearing persons in their jobs and at special events. Such events include: staff meetings; commemorative programs; awards ceremonies; safety talks; On-the-Job-Training (OJT); committee meetings; discussions on work procedures, policies, or assignments for formal and informal settings; special events programs; mid-year performance discussions, annual performance appraisals, disciplinary discussions; basic staff training, classroom training, formal training; interviews; all hands meetings; and other ad hoc assignments similar in nature on an as needed basis.



ASL services will be provided during the core hours of 6:00 AM and 6:00 PM, Monday through Friday. Although not required in the PWS, ALC can also provide services on an as needed basis beyond core working hours to include weekend interaction or holidays. In the event that a meeting or interaction goes beyond normal business hours, or services are requested for a weekend or recognized federal holiday, ALC's Project Manager will coordinate with and seek approval from the appointed designee. ASL interpreters will arrive to all assignments 20 minutes prior to the start time so that they can park, clear security and contact their escort.

American Sign Language—beyond being the dominant sign language of the Deaf community in the United States, parts of Canada and Mexico—has become an invaluable tool in the world of business and trade. ALC provides highly qualified professionals who maintain current national and state certifications and have ample experience in interpreting for employment purposes, conferences, trade shows, meetings, courts, and site visits. ALC is committed to providing the highest quality of professional and ethical ASL services to the government and public sectors, in accordance with the communication preferences of the Deaf and Hard of Hearing communities. ALC's services meet ADA requirements, and eliminate the communication barriers between the Deaf and Hearing communities.

1.2.1 Staffing Assignments

ALC understands that we must continuously employ a pool of highly qualified and certified interpreters that maintain an active certification with RID and are members in good standing with the organization. ALC's interpreters have extensive background experience in the sign language profession, and have had concentrated experience in the federal sector interpreting highly technical meetings and negotiations.

ALC's sign language interpreters are skilled in managing visual-aural modality differences in interactions, for example: visual-gestural verse auditory-oral communications. Deaf and Hard of Hearing clients gain information through their eyes which requires sustained visual attention and consciously directed eye gaze, therefore it is essential for interpreters to convert auditory conversation cues into visual cues, and vice versa. ALC interpreters have developed their visual concentration and are alert to visual cues of the client's subtle non-verbal responses; to this end it is imperative for the interpreter to build a rapport and connection with the client while maintaining strict professionalism. Our interpreters apply the practice of building a professional yet close relationship with the client to better serve their particular needs, styles, and affinities.

1.2.2 Staffing Requests Under 24 Hours' Notice

ALC understands that the actual number of interpreters and service times are contingent on WVCDHH requests. Uninterrupted task performance is essential and is ALC's goal. As such, ALC has recruited a large pool of sign language interpreters available to fill assignments on less than 24 hours' notice. As such, ALC will make every effort to staff assignments requested with less than 24 hours' notice.

1.2.3 Certifications

ALC requires its sign language interpreters to possess an interpreter certification from either the Registry of Interpreters for the Deaf (RID) or the National Association of the Deaf (NAD). For the purpose of this requirement, ALC will ensure that any interpreter performing services for



WVCDHH can provide a certification from an organization such as the RID, NAD or a recognized state agency. These certifications will be kept on file and will be provided to the customer upon request.

1.2.4 RID Code of Professional Conduct

ALC clearly understands that the requirements listed in the PWS are to be upheld while reflecting the "Code of Professional Conduct" as outlined by the Registry for Interpreters for the Deaf (RID). ALC interpreters adhere to standards of confidential communication for all levels of interaction. Each of the ASL Interpreters proposed for this requirement possess the professional skills and knowledge required for financial interpretation and language situations. ALC interpreters conduct themselves in a manner appropriate to the specific interpreting situation and demonstrate respect for consumers while maintaining ethical business practices.

1.3 Management Approach

ALC's plan for managing the services outlined in the PWS is as follows: ALC will furnish the COR or designee with an ASL request form prior to contract performance, which is to be utilized any time services are needed. The form contains the pertinent information required to fully brief our interpreters about each job prior to assignment. As soon as ALC receives notification by WVCDHH of an upcoming assignment via a telephone and/or email, the ALC Project Assistant (PA) will begin contacting our pool of qualified interpreters by telephone and email to confirm availability. Upon receiving an interpreter request from the COR or designee, ALC will acknowledge the request within two (2) hours. If the interpreter request is needed within 24 hours, ALC will acknowledge receipt of the request within one (1) hour and will make every attempt to staff an interpreter immediately thereafter.

ALC's Project Manager will track work levels through monitoring daily hours that interpreters work on each assignment. ALC maintains contact with its sign language interpreters daily to address any concerns or issues the client may have. This daily contact ensures that there are no major gaps in work, and that all issues are resolved quickly and efficiently without a negative impact on services provided. In the event that an operational issue arises that may interrupt services, ALC will strive to resolve the issue or concern immediately, in coordination with the COR or designee.

ALC's Project Manager will handle day-to-day operational and contractual issues by constantly ensuring that all tasks are staffed accordingly and as requested by WVCDHH. Contractual issues will be handled between the CO, or their representative, and the ALC Contracts Administrator. Issues that may arise include: the need to issue contract modifications for extensions or rate changes or the need to issue task order modifications for extensions of period of performance, increase the number of interpreters, and increase or decrease case funding. ALC understands that a proactive approach rather than a reactive approach is required for the contract to run smoothly on a daily basis.

ALC's past and present experience on ASL contracts has revealed several real life situations that may be encountered throughout the life of a contract. ALC is prepared with measures for each situation to aggressively address these issues at the beginning and throughout the life of the contract. Below are the potential risks and ALC's corrective actions for risk mitigation of this Purchase Order.



Risk	Corrective Action
Interpreter does	The interpreter is contacted for an explanation of missed assignment
not show up for	An email is sent to the interpreter documenting the missed assignment
an	• ALC contacts the client POC to explain the reason for the missed assignment and is not
	charged for services
	An email is sent to the client POC to document the missed assignment
	• If the interpreter did not show due to unforeseen circumstances beyond their control, the
	incident will be documented in the interpreter's record
	• If the interpreter did not show due to preventable circumstances, the incident will be
	documented and disciplinary action will be issued.
Interpreter is	• If ALC is notified by the client that the interpreter has not arrived to the assignment on
late for an	time, the interpreter is contacted for an explanation and an estimated time of arrival.
assignment	• If tardiness was due to extenuating circumstances, the client POC will be notified as
	soon as ALC is aware of the situation via phone with a follow up email for
	documentation purposes. Copies of emails will be kept in the contract file • If the Interpreter notifies the ASL PM/PA of their tardiness, the PM/PA will
	immediately contact the appointed client POC via telephone with a follow up e-mail to
	document the incident. If the ETA is known, the PM/PA will relay that to the appointed
	client POC so all parties are aware of a potential delayed start
	• If tardiness is within the Interpreter's control, solutions will be discussed between the
	Interpreter and ALC, and ALC will inform the Client as to the corrective action that has
	been taken. A copy of these e-mails and notes from these conversations will be kept in
	the contract file
Interpreter is	ALC contacts the interpreter to discuss their attire and the reason the client deemed it
not dressed	inappropriate for the job
appropriately	• The interpreter is reminded of the Code of Professional Conduct and given a written
	warning of this incident
	• If the interpreter's attire continues to be an issue, the interpreter will be dismissed from
T	performing any future services
Interpreter violates the	ALC immediately contacts the interpreter to discuss the situation specific to the incident.
Code of	ALC contacts the client POC to discuss the incident from the client's perspective and
Professional	shares the interpreter's explanation.
Conduct	Resolutions are discussed and agreed upon with the client as to best handle the situation
	and prevent it from occurring again.
	ALC informs the interpreter of the resolution agreed upon by ALC and the client. Any
	disciplinary action is applied accordingly.
	Documentation of all discussions and Lessons Learned are filed in the ALC contract
	folder and submitted to the client for their records.
Interpreter	ALC immediately notifies the client that the interpreter has cancelled for the
cancels the	assignment.
morning of the	• ALC contacts other qualified interpreters to fill the assignment (if enough time is
assignment	allowed).
	Once a new interpreter is found, ALC contacts the client and provides pertinent
	information of the replacement interpreter.
	• The cancellation and change of interpreter is documented and filed in the ALC contract
	folder.
	If cancellations continue to be an issue with an individual interpreter, they will be dismissed from performing any future cornings.
	dismissed from performing any future services.



ALC anticipates that there may be other concerns in the course of performance of the contract. In order to minimize the impact of these potential problems, ALC has established a management structure geared towards identifying and solving these problems in a proactive manner. Our corporate philosophy is one of analysis and problem solving as an on-going process. This continuous re-evaluation and improvement processes will serve as the foundation for the success of our performance.

The ability to exceed the WVCDHH's expectations for this requirement is built upon the seamless integration of seasoned ASL Interpreters and experienced management. Our approach to the execution of the WVCDHH's ASL requirement is built on a solid foundation of proven management principles, accountability, responsibility and quality control. ALC was specifically shaped around the two major components for success: qualified employees and seasoned management. In addition to ALC's expert interpreters; ALC Headquarters Staff will provide support on this ASL requirement, including: Mr. John Balas – ALC Project Manager (PM) for all sign language contracts, Ms. Lalla Toure – Contract Administrator, Ms. Kimberly Pillsbury – Facility Security Officer, and Ms. Jessica Gibson – Human Resource Manager.

ALC agrees to inform the COR or designee of any issues or concerns relating to the Deaf and/or Hard of Hearing individuals, scheduling, and will work closely with the COR concerning scheduling and matters relating to the provisions for services at the WVCDHH.

1.3.1 Management Experience

ALC's Project Manager is Mr. John Balas has been managing our Sign Language Division for several years. In her capacity, she has successfully staffed, supervised, and troubleshoot identical contracts with The Department of Labor, The Environmental Protection Agency, The Internal Revenue Service, The Defense Acquisition University, The National Navy Medical Center, The Walter Reed National Medical Center, The Department of Homeland Security, The Department of Health and Human Services, and The National Institutes of Health.

1.4 Video Remote Interpretation

Although ALC intends to vet and properly train in-person interpreters to respond to the WVCDHH needs, ALC also offers an immediate monitoring/response system which is based on video relay interpretation technology. Although not as significant as the face-to-face contact with the target audience, it affords the WVCDHH the ability to connect immediately with a linguist for the purpose of mobilization.

ALC uses video teleconferencing Cisco WebEx as a Video Remote Interpretation (VRI) platform given of its powerful and secure capabilities.

Key features

- Start a secure remote interpretation in full HD audio and video instantly as if you were face-to-face with a group or an individual
- Easily schedule a remote interpretation in advance over Microsoft Outlook, calendar invites, sharable links, or email
- Fully cross platform and mobile compatibility with Windows, Mac OS X, iOS, Android, and Blackberry



- Fully secure with end to end encryption
- Share your screen or send files during the interpretation
- Ability to allow video / audio recording for future playback locally or over a network
- Ability to collaborate after a meeting
- Integrates with Microsoft Office, Microsoft Powerpoint, Microsoft Outlook, and Box

ALC uses Cisco WebEx Meeting Center to get answers instantly, and skip frustrating back-and-forth phone calls and emails. Review project plans and activities, discuss progress, make changes, resolve issues, brainstorm and share ideas, or hold individual or small group training sessions—all in real time. ALC's Video Remote Interpretation system allows the City of Chicago/US Communities the advantage of WebEx meetings to reach more customers faster, cross geographic boundaries, and deliver compelling, visual presentations of products and services

WebEx Meeting Center includes these powerful features:

- **Pervasive high quality video meeting experience.** You can meet just like your face-to-face with a high-quality video experience throughout meetings. Multi-point video allows you to focus on key members throughout the meeting and you can you always focus on the most active speaker through voice activated switching and Active Presence.
- **Document, application, and desktop sharing.** Show documents, applications, and your desktop to remote participants in real time. Pass control to participants so they can share their desktops or annotate yours. Collaborate on content as you annotate and enlarge documents or graphics. Switch between different sharing modes without transitions or distractions. No need to upload files to a server.
- **Rich multimedia experience**. Engage your audience by incorporating. PowerPoint, Flash animations, and audio and video in your presentations.
- Integrated audio and voice over IP (VoIP). Offer a rich meeting experience with Cisco WebEx integrated phone conferencing. Choose toll or toll-free options with call-in or call-back. Or give participants the option to join the teleconference from their computers using integrated VoIP.
- Video conferencing. Give your attendees a real-time visual reference. Simulate face-to-face meetings with participants from multiple locations using multi-point video
- Meeting recording, editing, and playback. Record meetings and applications for future reference, training, or demos.
- Desktop integration tools. Initiate meetings instantly from Microsoft Office, Microsoft Outlook, IBM® Lotus Notes, and a variety of instant messaging solutions, including Cisco WebExTM Connect.
- Cisco WebEx One-Click meeting access. Start a meeting and invite participants instantly from your desktop, taskbar, or favorite applications
- Easy meeting invites. Send meeting invitations and reminders using an automated phone call, text message, email from your local client or IM, including Cisco WebEx Connect and other instant messengers.



Cross platform across all mobile devices

- Organize (schedule, invite, and start) meetings
- Two-way video conferencing
- View shared content, attendee list chat, and Audio Active Speaker
- End-to-end encryption
- Use yWebEx Meetings app for WebEx Training Center classes
- Share content in real-time from your iPad, or files from your Box account



2 Past Performance

The following pages contain the required past-performance references, which demonstrate ALC's knowledge of and ability to exceed the obligations of this ASL requirement.

CUSTOMER: WALTER REED NATIONAL MILITARY MEDICAL CENTER

CONTRACT NO.: HT0014-15-F-3412

CONTRACT TITLE: FOREIGN & SIGN LANGUAGE INTERPRETATION AND

FOREIGN LANGUAGE TRANSLATION

PERIOD OF PERFORMANCE:

Base Period: 10/01/2012 to Present

POINT OF CONTACT:

Name: ROBERT WEILER Tel.: 301-295-2185

Email: robert.f.weiler.civ@mail.mil

SERVICES PROVIDED:

ALC provides a pool of certified and seasoned professional sign language interpreters, as needed to facilitate communication for Deaf and Hard of Hearing individuals and hearing persons. Interpreter services are provided to staff in a variety of settings including meetings, training classes, awards ceremonies; as well as to patients for medical appointments and procedures. All of ALC's interpreters are skilled in ASL, PSE and SEE. The national Registry of Interpreters for the Deaf (RID) and/or hold the Virginia Quality Assurance Screening (VQAS) confirms ALC's interpreters' high skill level to perform all tasks required. Our interpreters strictly adhere to the Code of Professional Conduct (CPC), which govern the interpreting industry and are bound by HIPPA Regulations and maintain the highest level of confidentiality on all services rendered. ALC ensures that all WRNMMC Deaf employees have the freedom to participate in all facets of their position held at WRNMMC while having equal access to all information provided to Hearing employees, in turn, allowing the agency to benefit from all of the employees skills. In addition to the ASL component, ALC also provides a full range of foreign language support to WRNMMC for medical appointments. This support includes Telephonic Interpretation, On-Site Interpretation, and Translation of medical records and associated documentation. All of ALC's interpreters and translators are versed in medical terminology and understand and are bound by the HIPPA Regulations and maintain the highest level of confidentiality. They are also sensitive to the unique circumstances presented in a medical setting including having a third-party present and schedule changes. Our interpreters support the patients in whatever way possible staying within the bounds of professional conduct. This includes the flexibility to stay beyond the scheduled timeframe in order to provide linguistic services for additional consultations and tests.



CUSTOMER: CORPORATION FOR NATIONAL AND COMMUNITY SERVICE

CONTRACT NO.: CNSHQ-12-A-0020

CONTRACT TITLE: AMERICAN SIGN LANGUAGE SERVICES FOR NCCC

NATIONWIDE

PERIOD OF PERFORMANCE: July 19, 2012 to Present

POINT OF CONTACT:

Name: ROBERT LEVIS
Tel.: 202-409-6424
Email: rlevis@cns.gob

SERVICES PROVIDED:

ALC provides a pool of certified, qualified and seasoned ASL interpreters, available on an as needed basis to meet CNCS's American Sign Language Services for NCCC Nationwide requirements. Sign language interpreters provide communication to Deaf/Hard of Hearing volunteers nationwide for training courses at any of the five regional locations, as well as work sites throughout the United States. All of ALC's interpreters utilized on this contract are skilled in ASL, PSE and SEE. The national Registry of Interpreters for the Deaf (RID) confirms ALC's interpreters' high skill level to perform all tasks required. Our interpreters strictly adhere to the Code of Professional Conduct (CPC), which governs the interpreting industry and are bound by confidentiality on all services rendered. ALC ensures CNCS volunteers have the freedom to participate in all facets of their training at CNCS while having equal access to all information provided to Hearing volunteers. At the conclusion of each month, ALC solicits feedback directly from the Project Manager or the CNCS contracting officer in efforts to continue to tailor the product to meet and exceed the needs of CNCS volunteers.



CUSTOMER: TRANSPORTATION SECURITY ADMINISTRATION

CONTRACT NO.: HSTS01-11-F-HRM015

CONTRACT TITLE:

PERIOD OF PERFORMANCE:

Base Period: 04/25/2011 Completed 04/24/2012 Completed Option Period 1: 04/25/2012 04/24/2013 Option Period 2: 04/25/2013 04/24/2014 Completed Option Period 3: 04/25/2014 04/24/2015 Completed Option Period 4: Current 04/25/2015 04/24/2016

POINT OF CONTACT:

Name: Leon Patton Tel.: 571-227-4688

Email: Leon.Patton@tsa.dhs.gov

SERVICES PROVIDED:

ALC provides sign language interpreters (SLI's), CART reporters, and ad hoc sign language interpreters as required for interpretive service requests from applicants, employees, customers, and organization services for the TSA. The majority of work is performed at client HQs; however, there are periodic requests for assignments on a national level at the 450 airports and other TSA facilities on an on-call/as needed basis. ALC provides certified and experienced security cleared and non-cleared SLI's and CART providers for different locations throughout the country. Primarily, there is one dedicated part-time SLI for deaf consumer at TSA HQs. Due to the sensitive nature of the work performed at the TSA, ALC has had to overcome many obstacles without any interruption to services. Through our evaluation process, using preference points provided by the consumer, we have been able to sustain a steady schedule of qualified, certified, and cleared interpreters to meet the consumer's needs. The customer has repeatedly affirmed ALC that they have made his job easier based on our ability to care about the needs of the end user and provide services without any hesitation.



CUSTOMER: CALIFORNIA DEPARTMENT OF REHABILITATION

ADDRESS: 721 Capitol Mall, 6th Floor, Sacramento, CA 95814

CONTRACT NO.: ASL Agreement #29683

CONTRACT TITLE: AMERICAN SIGN LANGUAGE INTERPRETING SERVICES for

GREATER EAST BAY DISTRICT

CONTRACT VALUE: \$350,000.00

PERIOD OF PERFORMANCE: 7/01/2015 - Present

POINT OF CONTACT:

Name: Shari Cooley Tel.: (916)558-5690

Email: shari.l.cooley@dor.ca.gov

SERVICES PROVIDED:

ALC provides a pool of certified and seasoned professional sign language interpreters, as needed to support the Deaf and Hard of Hearing employees and management at the California Department of Rehabilitation in the Greater East Bay Area (Concord, Berkeley, Fairfield, Freemont, Oakland). Interpreter services are provided to staff in a variety of settings including Officer-of-the-Day and Front Desk coverage, internal and client meetings, conferences and training classes which may include presentations, lectures, videotapes, small group discussions, etc. In addition, interpretation services are also provided to management for both general office duties and executive level meetings. All of ALC's interpreters are skilled in ASL, PSE and SEE and provide the mode of communication required by the client including both voice-to-sign and sign-to-voice skills. Our interpreters strictly adhere to the Code of Professional Conduct (CPC), which governs the interpreting industry and are bound by HIPPA Regulations and maintain the highest level of confidentiality on all services rendered.



CUSTOMER: CITY AND COUNTY OF SAN FRANCISCO

ADDRESS: P.O. Box 7988, San Francisco, CA 94120-7988

CONTRACT NO.: Request for Proposals (RFP) # 633

CONTRACT TITLE: Sign Language Services

CONTRACT VALUE:

PERIOD OF PERFORMANCE: 8/01/2015 - Present

POINT OF CONTACT:

Name: David Tu (HSA) (DSS)

Tel.: 415-557-5572 Email: david.tu@sfgov.org

SERVICES PROVIDED:

ALC provides ASL interpretation services to the Deaf and Hard of Hearing clients receiving services from the City and County of San Francisco's Department of Human Services. Interpreter services include one-time meetings regarding various department programs, as well as recurring support meetings. For ongoing support, ALC provides the same interpreter(s) whenever possible in order to maintain continuity between the client and Human Services staff. All of ALC's interpreters are skilled in ASL, PSE and SEE and provide the mode of communication required by the client including both voice-to-sign and sign-to-voice skills. Our interpreters strictly adhere to the Code of Professional Conduct (CPC), which governs the interpreting industry and are bound by HIPPA Regulations and maintain the highest level of confidentiality on all services rendered.



CUSTOMER: DEPARTMENT OF VETERANS AFFAIRS

CONTRACT NO.: FPN-B-TM246-4F

CONTRACT TITLE: HEARING IMPAIRED INTERPRETER

PERIOD OF PERFORMANCE: 02/14/2014 - Present

POINT OF CONTACT:

Name: ROBERT LAHAR Tel.: 512-460-5101

Email: robert.lahar@va.gov

SERVICES PROVIDED:

This is a firm fixed price contract to provide sign language interpreter services in person for employees of the Department of Veterans Affairs (VA). ALC provides the Department of Veterans Affairs (VA) with sign language interpreter services as needed on-site or elsewhere as requested during normal business hours. Interpretation services are required for staff meetings, training seminars, conferences, and teammate or one-on-one interactions. All interpreters are RID certified and are required maintain all professional certifications throughout the life of the contract. ALC continues to provide high quality interpretation services while maintaining the confidentiality of the client and the end user.



CUSTOMER: DC PUBLIC LIBRARY

CONTRACT NO.: PO506609

CONTRACT TITLE: SIGN LANGUAGE INTERPRETATION

PERIOD OF PERFORMANCE:

Base Period: 09/25/2014 - 09/30/2015

Option Period 1: Option Period 2: Option Period 3: Option Period 4:

POINT OF CONTACT:

Name: RACHEL MEIT
Tel.: 202-727-2270
Email: rachel.meit@dc.gov

SERVICES PROVIDED:

ALC provides a pool of certified and seasoned professional sign language interpreters, as needed to facilitate communication between Deaf and Hard of Hearing persons and hearing persons at all libraries within the DC Public Library System. Interpreter services are provided for staff for various activities to include department meetings, training classes, and staff meetings; as well as to the public for lectures and presentations sponsored by the library system. All of ALC's interpreters utilized on this contract are skilled in ASL, PSE and SEE. The national Registry of Interpreters for the Deaf (RID) confirms ALC's interpreters' high skill level to perform all tasks required.



CUSTOMER: STATE of DELAWARE

ADDRESS: 100 Enterprise Place, Suite 4, Dover, DE 19904

CONTRACT NO.: GSS15602B-LINGUIST (V04)

CONTRACT TITLE: SIGN LANGUAGE INTERPRETATION SERVICES

CONTRACT VALUE: \$475,000.00

PERIOD OF PERFORMANCE: 06/01/2015 - Present

POINT OF CONTACT:

Name: COURTNEY MCCARTY

Tel.: 302-857-4557

Email: Courtney.McCarty@state.de.us

SERVICES PROVIDED:

ALC manages and coordinates the schedules of a pool of certified, qualified and experienced ASL interpreters, on an as needed basis 24/7 to meet requirements of the agencies across the state of Delaware including but not limited to Department of Health and Social Services, Division for the Visually Impaired, Department of Safety and Homeland Security Special Council for People with Disabilities as well as School Districts. All of ALC's interpreters utilized on this contract are skilled in ASL, PSE and SEE. The national Registry of Interpreters for the Deaf (RID) confirms ALC's interpreters' high skill level to perform all tasks required. All of our interpreters have completed background checks as required by the contract and strictly adhere to the Code of Professional Conduct (CPC), which governs the interpreting industry and are bound by confidentiality on all services rendered. ALC provides high quality interpretation services while maintaining the confidentiality of the client and the end user.



CUSTOMER: DEPARTMENT OF DEFENSE

OFFICE OF INSPECTOR GENERAL (DODIG)

CONTRACT NO.: HF1026-4321-0001

CONTRACT TITLE: COMMUNICATION ACCESS REALTIME TRANSLATION (CART)

PERIOD OF PERFORMANCE:

Base Period: 12/09/2014 (up to 20 hours)

POINT OF CONTACT:

Name: MATTHEW LANGFORD

Tel.: 703-602-0700

Email: Matthew.Langford@DODIG.MIL

SERVICES PROVIDED:

ALC provides Communication Access Realtime Translation (CART) services to the Department of Defense Office of Inspector General (DODIG) on an ad-hoc basis. ALC's CART providers transcribe all spoken dialogue into captions in real-time, for the purpose of communication with Deaf and Hard-of-Hearing individuals. ALC CART providers quickly type into a stenotype machine using machine shorthand, while computer software translates that shorthand into "real-time captions" comparing it against a specialized shorthand dictionary stored in the computer. Captions are provided on various platforms including broadcast/projected (on to a screen or large tv/monitor), via laptop for small meetings and one-on-one training, or something in between. This process occurs quickly so that the Deaf participant(s) can be active participants in the meeting/training/etc. All ALC CART providers are Certified CART Providers (CCP) and many are Registered Professional Reporters (RPR) as well. Transcripts are provided to the DODIG within 24 hours of any assignment.



CUSTOMER: UNITED STATES DEPARTMENT OF INTERIOR

OFFICE OF NATURAL RESOURCES REVENUE (ONRR)

CONTRACT NO.: D15PA00013

CONTRACT TITLE: ASL INTERPRETING SERVICES

PERIOD OF PERFORMANCE:

Base Period: 02/01/2015 - 01/31/2016 Current

Option Period 1: 02/01/2016 - 01/31/2017 Option Period 2: 02/01/2017 - 01/31/2018 Option Period 3: 02/01/2018 - 01/31/2019 Option Period 4: 02/01/2019 - 01/31/2020

POINT OF CONTACT:

Name: BRENDA MCGEGEE

Tel.: 303-969-5240

Email: Brenda J McGehee@ibc.doi.gov

SERVICES PROVIDED:

ALC fulfills the ONRR's requirement for Sign Language Interpreting services for their Deaf employees by providing a pool of interpreters certified by the national Registry of Interpreters for the Deaf (RID). As such, ALC's interpreters are dedicated to upholding the Code of Professional Conduct (CPC), and are bound by confidentiality for all services rendered. In addition they demonstrate their commitment to both their profession and the Deaf Community by maintaining their Continuing Education Units. ALC's interpreters provide support for various activities including various meetings (staff, supervisor, etc.), training, ceremonies, interviews, etc. For the purposes of this contract, all of ALC's interpreters must have a minimum of five (5) years of experience and be skilled in both American Sign Language (ASL) which is the complex visual-spatial language native to many Deaf individuals; as well as Signed Exact English (SEE) which is a manual communication that strives to be an exact representation of English vocabulary and grammar.



3 Pricing Page

Item #	Estimated Annual Quantity	Description	Unit Cost	Extended Cost	Total Cost Per Region
1	50	Region 1 – American Sign Language Interpreter Services Hourly Rate – Estimated Normal Hours (8:00 am – 5:00 pm)	\$74.00	\$3,700	
2	94	Region 1 – Estimated after hours/week-ends; no holiday time is anticipated	\$79.00	\$7,426	\$11,126.00
3	50	Region 2 – American Sign Language Interpreter Services Hourly Rate – Estimated Normal Hours (8:00 am – 5:00 pm)	\$77.00	\$3,850	
4	94	Region 2 – Estimated after hours/week-ends; no holiday time is anticipated	\$82.00	\$7,708	\$11,550.00
5	50	Region 3 – American Sign Language Interpreter Services Hourly Rate – Estimated Normal Hours (8:00 am – 5:00 pm)	\$77.00	\$3,850	
6	94	Region 3 – Estimated after hours/week-ends; no holiday time is anticipated	\$82.00	\$7,708	\$11,550.00
7	50	Region 4 – American Sign Language Interpreter Services Hourly Rate – Estimated Normal Hours (8:00 am – 5:00 pm)	\$77.00	\$3,850	
8	94	Region 4 – Estimated after hours/week-ends; no holiday time is anticipated	\$82.00	\$7,708	\$11,550.00
9	50	Region 5 – American Sign Language Interpreter Services Hourly Rate – Estimated Normal Hours (8:00 am – 5:00 pm)	\$74.00	\$3,700	
10	94	Region 5 – Estimated after hours/week-ends; no holiday time is anticipated	\$79.00	\$7,426	\$11,126.00
11	50	Region 6 – American Sign Language Interpreter Services Hourly Rate – Estimated Normal Hours (8:00 am – 5:00 pm)	\$74.00	\$3,700	
12	94	Region 6 – Estimated after hours/week-ends; no holiday time is anticipated	\$79.00	\$7,426	\$11,126.00

^{*}The estimated number of hours listed on the cost sheet are for bidding purposes only. The vendor will be required to provided actual quantities needed, be it more or less.

Evaluation and Award Criteria: This s a progressive award contract and the award will be made to the Vendors with the lowest Grand Total per region to the highest Grand Total(respectively) meeting the required mandatory specifications. Example: Lowest will be Vendor "A", second lowest will be Vendor "B" and so on.

Use of this contract will work the same. Agency must contact the lowest bid first and if they cannot provide the agency needs for the particular venue scheduled, Agency will then contact the next lowest bidder and so on, until the needs of the agency have been met. Multiple interpreters may be utilized progressively per venue as required by the WVCDHH.

Vendor Name: AllWorld Languag	e Consultants, Inc.	Vendor Address	: 172 Rollins Avenue, Rockville, MD 20852
Vendor "Remit to" Address: Same	as above		
Vendor Phone #: (301)88108884	Vendor Fax #: (301)8	816877 Vendo	r E-mail Address: Scandiffio@alcinc.com
Vendor Signature:		Date:	August 29, 2016



4 SAM Registration

5 West Virginia Certificate of Good Standing



I, Natalie E. Tennant, Secretary of State, of the State of West Virginia, hereby certify that

AllWorld Language Consultants Inc.

has filed the appropriate registration documents in my office according to the provisions of the West Virginia Code and hereby declare the organization listed above as duly registered with the Secretary of State's Office.



Given under my hand and the Great Seal of West Virginia on this day of June 07, 2016

atelil Egerman

Secretary of State



6 West Virginia Insurance Policy

<i>ACORD</i> "

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 6/8/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME:					
Henry A Latimer & Son Inc	PHONE (A/C, No, Ext): 301.229.1500 FAX (A/C, No): 301.320	0.2458				
4701 Sangamore Rd. Suite S-250	E-MAIL ADDRESS:					
	INSURER(S) AFFORDING COVERAGE	NAIC #				
Bethesda MD 20816	INSURER A: Travelers Indemnity Co - A++	25658				
INSURED Allworld Language Consultants, Inc.	INSURER B :AXIS - A++	37273				
172 Rollins Avenue	INSURER C:					
Suites 3 & 3A	INSURER D:					
Rockville, MD 20852	INSURER E:					
	INSURER F:					

COVERAGES CERTIFICATE NUMBER: 2016-17 Proof of Coverage REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR			SUBR		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY JECT LOC	x	x			01/05/2017	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	\$ 3 3 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	000,000 300,000 10,000 000,000
	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS AUTOS HIRED AUTOS AUTOS AUTOS AUTOS AUTOS	x					COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	\$ \$ \$ \$	
A	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION AND EMPLOYERS 'LIABILITY ANY PROPEITOR/PARTHERIEXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	X N/A	x	20101331107	01/05/2016	01/05/2017	EACH OCCURRENCE AGGREGATE X WC STATU- TORY LIMITS E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE	\$ 1,0 \$	500,000
В	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT		500,000

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
All policies include Blanket additional insured and Waiver of subrogation. All insurance is primary and non

contributory. Sign Language and Interpreting Translation Services. Contrct#ARFQ0402EDD1600000129

CERTIFICATE HOLDER	CANCELLATION
West Virginia Department of Education 1900 Kanawha Blvd East BLDG 6	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
Charleston WV 25305	AUTHORIZED REPRESENTATIVE
	Richard Latimer, Sr.

ACORD 25 (2010/05)

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7 Purchasing Affidavit

STATE OF WEST VIRGINIA Purchasing Division

WSH16*26

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

- "Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, ficense assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.
- "Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.
- "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:
Vendor's Name: ALLWORLD LANGUAGE CONSULTANTS, INC. Authorized Signature: Date: JUNE 23, 2016
Authorized Signature: Date: Da
State of FLORIDA
County of MIAMI-DADE , to-wit:
Taken, subscribed, and sworn to before me this 23 day of JUNE , 2016.
My Commission expires 3 . 7 . 20
AFFIX SEAL HERE NOTARY PUBLIC WILLIA
CYNTHIA STEIN MY COMMISSION # FF 989650 EXPIRES: May 7, 2020 Bonded Thru Notary Public Underwriters