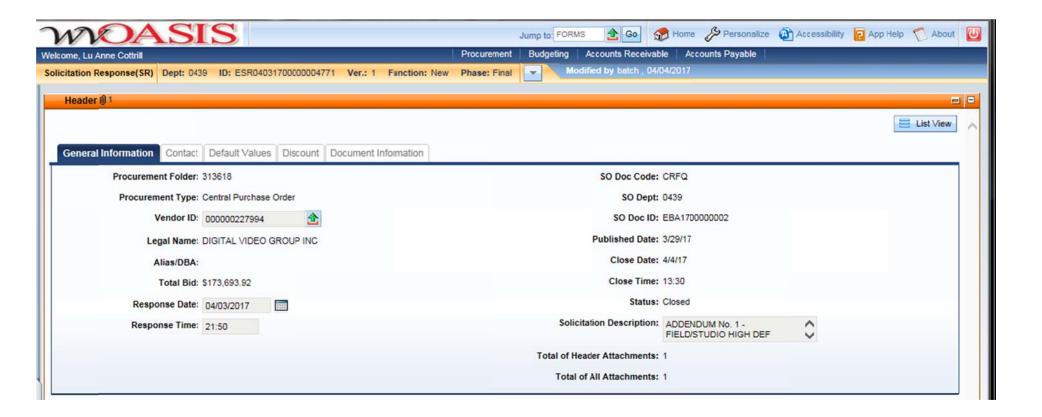
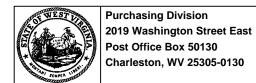


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





# State of West Virginia Solicitation Response

Proc Folder: 313618

Solicitation Description: ADDENDUM No. 1 - FIELD/STUDIO HIGH DEF CAMERAS

Proc Type: Central Purchase Order

 
 Date issued
 Solicitation Closes
 Solicitation Response
 Version

 2017-04-04 13:30:00
 SR
 0439 ESR04031700000004771
 1

VENDOR

000000227994

DIGITAL VIDEO GROUP INC

Solicitation Number: CRFQ 0439 EBA1700000002

**Total Bid:** \$173,693.92 **Response Date:** 2017-04-03 **Response Time:** 21:50:33

Comments:

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers (304) 558-2063 michelle.l.childers@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	FIELD STUDIO CAMERA PACKAGE, SONY PXWX400KF OR EQUAL	4.00000	EA	\$25,826.120000	\$103,304.48

Comm Code	Manufacturer	Specification	Model #
45121515			

3.1.1 FROM SPECS SONY PXWX400KF FIELD/STUDIO CAMERA PACKAGE PLUS ACCESSORIES **Extended Description:** 

Per this document Specification.Includes the following: qty.1 Sony ACDN10, qty.2 Sony BPGL95A, Comments: qty. 1 Sony BCL70, qty.1 Sony HDVFL750, qty.1 Sony MS01/X1, qty. 2 Sony MEADSD02

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	TRANSIT CASE	4.00000	EA	\$362.150000	\$1,448.60

Comm Code	Manufacturer	Specification	Model #	
53121705	_			

3.1.2 FROM SPECS: CARRYING CASE FOR CAMERA AND LENS WITH LOCK LATCHING MECHANISMS. SONY LC-H300 OR EQUAL **Extended Description:** 

Comments: Bidding Sony LC424TH Or Equal. LC-H300 No Longer Available

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	TRIPOD ADAPTOR	4.00000	EA	\$273.660000	\$1,094.64

Comm Code	Manufacturer	Specification	Model #	
45121602				

3.1.3 FROM SPECS: PHYSICAL ADAPTOR PLATE FOR TRIPOD MOUNTING; SONY VCT14 ADAPTOR PLATE OR | EQUAL **Extended Description:** 

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	FIBER OPTIC CAMERA ADAPTER	4.00000	EA	\$4,023.600000	\$16,094.40

Comm Code	Manufacturer	Specification	Model #	
43223323				

3.1.4 FROM SPECS: FIBER OPTIC CAMERA ADAPTER; SONY CAFB70 FIBER OPTIC CAMERA ADAPTER OR EQUAL **Extended Description:** 

Page: 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	OPTICAL FIBER CABLE 100 METERS	4.00000	EA	\$1,257.860000	\$5,031.44

Comm Code	Manufacturer	Specification	Model #	
26121607				

**Extended Description:** 

3.1.7 FROM SPECS: 100 METER FIBER OPTIC CABLE TO CONNECT BETWEEN CAMERA AND CUU; SONY CCFN100 FIBER OPTIC CABLE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	REMOTE CONTROL PANEL	4.00000	EA	\$5,172.040000	\$20,688.16

Comm Code	Manufacturer	Specification	Model #	
45121623				

**Extended Description:** 

3.1.6 FROM SPECS: REMOTE CONTROL PANEL; SONY RCP1500 REMOTE CONTROL PANEL OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	CAMERA CONTROL UNIT	4.00000	EA	\$6,508.050000	\$26,032.20

Comm Code	Manufacturer	Specification	Model #	
45121623				

**Extended Description:** 

3.1.5 FROM SPECS: SONY HXCUFB70 OR EQUAL



#### Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

### State of West Virginia Request for Quotation 04 — Audio/Video

Proc Folder: 313618

Doc Description: 4 BROADCAST, 3, 2/3" CHIP FIELD/STUDIO HIGH DEF CAMERAS

Proc Type: Central Purchase Order

 
 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2017-03-20
 2017-04-04 13:30:00
 CRFQ
 0439 EBA1700000002
 1

#### **BID RECEIVING LOCATION**

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON WV 25305

US

#### **VENDOR**

Vendor Name, Address and Telephone Number:

Digital Video Group Inc. 8529 Meadowbridge Road, STE 100 Mechanicsville,VA 23116 804.559.8850

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers (304) 558-2063 michelle.l.childers@wv.gov

Signature X

FEIN # 81-0606512

DATE <u>04/01/2017</u>

Page: 1 FORM ID: WV-PRC-CRFQ-001

#### ADDITIONAL INFORMAITON:

#### Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of Educational Broadcasting Authority (EBA) to establish a contract for the one time purchase of four (4) broadcast field/studio high definition cameras.

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	FIELD STUDIO CAMERA PACKAGE, SONY PXWX400KF OR EQUAL	4.00000	EA	\$25,826.12	\$103,304.52

Comm Code	Manufacturer	Specification	Model #
45121515	Sony	Per this document Specification.Includes the following: qty.1 Sony ACDN10, qty.2 Sony BPGL95A, qty.1 Sony BCL70, qty.1 Sony HDVFL750, qty.1 Sony MS01/X1, qty.2 Sony MEADSD02	PWX-X400KF

#### **Extended Description:**

3.1.1 FROM SPECS SONY PXWX400KF FIELD/STUDIO CAMERA PACKAGE PLUS ACCESSORIES

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	TRANSIT CASE	4.00000	EA	\$362.15	\$1,448.60

Comm Code	Manufacturer	Specification	Model #	
53121705	Sony	Or Equal. LC-H300 No Longer Available	LC424TH	

#### **Extended Description:**

3.1.2 FROM SPECS: CARRYING CASE FOR CAMERA AND LENS WITH LOCK LATCHING MECHANISMS. SONY LC-H300 OR EQUAL

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	TRIPOD ADAPTOR	4.00000	EA	\$273.66	\$1,094.64

Comm Code	Manufacturer	Specification	Model #	
45121602	Sony	Per this document Specification	VCT14	

## **Extended Description:**

3.1.3 FROM SPECS: PHYSICAL ADAPTOR PLATE FOR TRIPOD MOUNTING; SONY VCT14 ADAPTOR PLATE OR EQUAL

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	FIBER OPTIC CAMERA ADAPTER	4.00000	EA	\$4,023.60	\$16,094.40

Comm Code	Manufacturer	Specification	Model #
43223323	Sony	Per this document Specification	CAFB70

#### **Extended Description:**

3.1.4 FROM SPECS: FIBER OPTIC CAMERA ADAPTER; SONY CAFB70 FIBER OPTIC CAMERA ADAPTER OR EQUAL

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	OPTICAL FIBER CABLE 100 METERS	4.00000	EA	\$,1,257.86	\$5,031.44

Comm Code	Manufacturer	Specification	Model #
26121607	Sony	Per this document Specification. Includes qty.1, Sony CCA5/10US	CCFN100

#### **Extended Description:**

3.1.7 FROM SPECS: 100 METER FIBER OPTIC CABLE TO CONNECT BETWEEN CAMERA AND CUU; SONY CCFN100 FIBER OPTIC CABLE OR EQUAL

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	REMOTE CONTROL PANEL	4.00000	EA	\$5,172.04	\$20,688.16

Comm Code	Manufacturer	Specification	Model #	
45121623	Sony	Per this document Specification	RCP1500	

#### **Extended Description:**

3.1.6 FROM SPECS: REMOTE CONTROL PANEL; SONY RCP1500 REMOTE CONTROL PANEL OR EQUAL

INVOICE TO		SHIP TO	
CHIEF FINANCIAL OFFICER		PURCHASING ADMINISTRATOR	
EDUCATIONAL BROADCASTING		EDUCATIONAL BROADCASTING	
124 INDUSTRIAL PARK RD		600 CAPITOL ST	
BEAVER	WV25813	CHARLESTON	WV 25301-1223
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	CAMERA CONTROL UNIT	4.00000	EA	\$6,508.05	\$26,032.20

Comm Code	Manufacturer	Specification	Model #
45121623	Sony	Per this document Specification. Includes qty.1 Sony, RMM3701	HXCUFB70

### **Extended Description:**

3.1.5 FROM SPECS: SONY HXCUFB70 OR EQUAL

	Document Phase	Document Description	Page 5
EBA1700000002	Final	4 BROADCAST, 3, 2/3" CHIP	of 5
		FIELD/STUDIO HIGH DEF CAMERAS	

# ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

## **Exhibit A Pricing Page**

# Field/Studio High Definition Cameras

Item	Specification	Description	Brand Bid	Model Bid	им	Unit Cost	QTY	Extended Cost
1		Field Studio Camera Package, Sony PXWX400KF or equal	Sony	PWX-X400KF.	Each	\$25,826.12	4	\$103,304.52
2	3.1.2	Transit Case	Sony	LC424TH	Each	\$362.15	4	1,448.6
3	3.1.3	Tripod Adaptor	Sony	VCT14	Each	\$273.66	4	\$1,094.64
4	3.1.4	Fiber Optic Camera Adaptor	Sony	CAFB70	Each	\$4,0263.60	4	\$16,094.40
5	3.1.5	Camera Control Unit	Sony	HXCUFB70	Each	\$6,508.05	4	\$26,032.20
- 6	3.1.6	Remote Control Panel	Sony	RCP1500	Each	\$5,172.04	4	\$20,688.16
				0051400		04.057.00		<b>DE 004 44</b>
	3.1.7	Optical Fiber Cable 100 Meters	Sony	CCFN100	Each	\$1,257.86	4	\$5,031.44
					тот	AL BID AMOUN	т	\$173,693,96

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

A ddan	. d	N	Jumph and Danis, d.			
			Tumbers Received: x next to each addendum rece	ivec	d)	
	[ x	]	Addendum No. 1	[	]	Addendum No. 6
	[	]	Addendum No. 2	[	]	Addendum No. 7
	[	]	Addendum No. 3	[	]	Addendum No. 8
	[	]	Addendum No. 4	[	]	Addendum No. 9
	[	]	Addendum No. 5	[	]	Addendum No. 10
further discuss	uno sion	ders hel	tand that any verbal representa d between Vendor's represent	ation ativ	n ma es a pec	Idenda may be cause for rejection of this bid. I ade or assumed to be made during any oral and any state personnel is not binding. Only the ifications by an official addendum is binding.
				/		Company his of Hazars
					<u> </u>	Authorized Signature
				(	03/3	1/2017

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

Date

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

David B Thomas, Broadcast Sales Account Manager
(Name, Title)
David B Thomas, Broadcast Sales Account Manager
(Printed Name and Title)
8529 Meadowbridge Road, Suite 100, Mechanicsville, VA 23166
(Address)
804-559-8850 / 804-559-0017
(Phone Number) / (Fax Number)
david@digitalvideogroup.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Digital Video Group Inc
(Company)
David B Thomas, Broadcast Sales Account Manager
(Authorized Signature) (Representative Name, Title)
David B Thomas, Broadcast Sales Account Manager (Printed Name and Title of Authorized Representative)
04/01/2017
(Date)
804-559-8850 / 804-559-0017
(Phone Number) (Fax Number)

WV-10 Approved / Revised 12/16/15

# State of West Virginia

# **VENDOR PREFERENCE CERTIFICATE**

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.	<b>Application is made for 2.5% vendor preference</b> Bidder is an individual resident vendor and has reside ing the date of this certification; <b>or</b> ,	for the reason checked: d continuously in West Virginia for four (4) years immediately preced-
	Bidder is a partnership, association or corporation res	dent vendor and has maintained its headquarters or principal place of ars immediately preceding the date of this certification;
	Bidder is a resident vendor partnership, associatio of bidder held by another entity that meets the app	n, or corporation with at least eighty percent of ownership interest licable four year residency requirement; <b>or,</b>
	Bidder is a nonresident vendor which has an affiliate o and which has maintained its headquarters or princip years immediately preceding the date of this certifica	r subsidiary which employs a minimum of one hundred state residents al place of business within West Virginia continuously for the four (4) tion; <b>or</b> ,
<b>2</b> .	Application is made for 2.5% vendor preference Bidder is a resident vendor who certifies that, during working on the project being bid are residents of Wes immediately preceding submission of this bid; or,	for the reason checked: the life of the contract, on average at least 75% of the employees Virginia who have resided in the state continuously for the two years
3.	has an affiliate or subsidiary which maintains its he employs a minimum of one hundred state residents completing the project which is the subject of the bayerage at least seventy-five percent of the bidder's	for the reason checked: num of one hundred state residents, or a nonresident vendor which adquarters or principal place of business within West Virginia and s, and for purposes of producing or distributing the commodities or dder's bid and continuously over the entire term of the project, on employees or the bidder's affiliate's or subsidiary's employees are tate continuously for the two immediately preceding years and the
<b>4</b> .	<b>Application is made for 5% vendor preference for</b> Bidder meets either the requirement of both subdivisi	r the reason checked: ons (1) and (2) or subdivision (1) and (3) as stated above; or,
<u>5.</u>	Application is made for 3.5% vendor preference Bidder is an individual resident vendor who is a veterar and has resided in West Virginia continuously for t submitted; or,	who is a veteran for the reason checked: of the United States armed forces, the reserves or the National Guard he four years immediately preceding the date on which the bid is
<b>6.</b>	purposes of producing or distributing the commodities continuously over the entire term of the project, on a	who is a veteran for the reason checked: nited States armed forces, the reserves or the National Guard, if, for or completing the project which is the subject of the vendor's bid and verage at least seventy-five percent of the vendor's employees are ate continuously for the two immediately preceding years.
<b>7.</b>	dance with West Virginia Code §5A-3-59 and We	ident small, women- and minority-owned business, in accor- st Virginia Code of State Rules. ntract award by the Purchasing Division as a certified small, women-
requiren or (b) as	ments for such preference, the Secretary may order the	that a Bidder receiving preference has failed to continue to meet the Director of Purchasing to: (a) rescind the contract or purchase order; to exceed 5% of the bid amount and that such penalty will be paid to on the contract or purchase order.
authorize the requ	zes the Department of Revenue to disclose to the Directo	y reasonably requested information to the Purchasing Division and or of Purchasing appropriate information verifying that Bidder has paid oes not contain the amounts of taxes paid nor any other information
and if a	hereby certifies that this certificate is true and acomything contained within this certificate changes rision in writing immediately.	curate in all respects; and that if a contract is issued to Bidder during the term of the contract, Bidder will notify the Purchas-
_	•	igned: Line Harms
Date:	04/01/2014 <b>T</b>	itte: Broadcast Sales Account Manager
*Check a	any combination of preference consideration(s) indicated above,	which you are entitled to receive.

## STATE OF WEST VIRGINIA Purchasing Division

# **PURCHASING AFFIDAVIT**

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### **DEFINITIONS:**

WITNESS THE FOLLOWING SIGNATURE:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

The state of the s
Vendor's Name: DIGITAL VIDEO GYOUP INC
Authorized Signature:
State of VIECNIA
County of HANCHER, to-wit:
Taken, subscribed, and sworn to before me this day of
My Commission expires AUGUST 31 2018
AFFIX SEAL HERE  NOTARY PUBLIC  Purchasing Affidavit (Revised 08/01/2015)
REGISTRATION NO. 2 Purchasing Affidavit (Revised 08/01/2015) 7601647 MY COMM. EXPIRES. 7
08/31/2018 VIRGINIA VIRGINIA VIRGINIA
THE THE PUBLISHED THE PROPERTY OF THE PUBLISHED THE PUBLIS