



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 315332

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0323

Vendor ID: VS0000009860

SO Doc ID: WWW1700000005

Legal Name: Smart Shared Services, LLC

Published Date: 5/4/17

Alias/DBA: Fenwick Technologies

Close Date: 5/11/17

Total Bid: \$229,400.00

Close Time: 13:30

Response Date: 05/10/2017

Status: Closed

Response Time: 16:28

Solicitation Description: Addendum No.01 - Project Management

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 315332
Solicitation Description : Addendum No.01 - Project Management
Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-05-11 13:30:00	SR 0323 ESR05101700000005503	1

VENDOR
VS0000009860 Smart Shared Services, LLC Fenwick Technologies

Solicitation Number: CRFQ 0323 WWV1700000005

Total Bid : \$229,400.00 **Response Date:** 2017-05-10 **Response Time:** 16:28:06

Comments:

FOR INFORMATION CONTACT THE BUYER
 Brittany E Ingraham
 (304) 558-2157
 brittany.e.ingraham@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Project Management				\$229,400.00

Comm Code	Manufacturer	Specification	Model #
80000000			

Extended Description : Please see Exhibit A Pricing Page. Vendor must submit pricing page with their submitted bid response.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 34 - Service - Prof

Proc Folder: 315332

Doc Description: Addendum No.01 - Project Management

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-05-04	2017-05-11 13:30:00	CRFQ 0323 WWV1700000005	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Smart Shared Services
 PO Box 7318
 Cross Lanes, WV 25356

FOR INFORMATION CONTACT THE BUYER

Brittany E Ingraham
 (304) 558-2157
 brittany.e.ingraham@wv.gov

Signature X

Eva Borodinsky

FEIN # 47-1148168

DATE 5-4-17

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Eva Kordusky / VP of Business Operations
 (Name, Title)
Eva Kordusky / VP of Business Operations
 (Printed Name and Title)
405 Capital St, Ste 608
 (Address)
855-807-6278 / 888-680-6555
 (Phone Number) / (Fax Number)
eva.kordusky@ssllc.com
 (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Smart Shared Services, LLC
 (Company)
Eva Kordusky Eva Kordusky / VP of Bus. Ops.
 (Authorized Signature) (Representative Name, Title)
Eva Kordusky VP of Bus. Ops.
 (Printed Name and Title of Authorized Representative)
5-3-17
 (Date)
855-807-6278 / 888-680-6555
 (Phone Number) (Fax Number)

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or,**
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or,**
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Smart Shared Services, LLC Signed: Eva Kravusky
Date: 5-3-17 Title: VP of Business Operations

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Smart Shared Services LLC

Authorized Signature: Evakorushy Date: 5-3-17

State of WEST VIRGINIA

County of KANAWHA, to-wit:

Taken, subscribed, and sworn to before me this 3 day of MAY, 2017.

My Commission expires MAY 26, 2020, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 08/01/2015)



ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: WV170000005

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Smart Shared Services, LLC
Company

Eva Kordusky
Authorized Signature

5-4-17
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

**EXHIBIT A- Pricing Page for Project Management - Smart Shared Services
- Krishna Mandapaka**

Item	Spec.	Description	Unit of Measure	Unit Cost	*Required Hours per Year	Extended Cost
1	4.1	Project Manager Year 1	Per Hour	\$62.00	1850	\$114,700.00
2	4.1	Project Manager Year 2	Per Hour	\$62.00	1850	\$114,700.00
Total Bid Amount						\$229,400.00

*Required hours: The Project Manager shall not work more than a maximum of 1,850 hours per year. Actual hours worked will vary per

Krishna Mandapaka
Enterprise Application Project Manager**OVERVIEW**

- ✓ US Citizen, with **PMI training and Scrum Master Certification**.
- ✓ Worked in both Management and IT Consulting, Practice/ Program Management (In AGILE environment), Architect, Integration, Business Development, Delivery, facilitation experience, RFI/ RFP evaluation.
- ✓ **As a Sr. Project Manager**, started the PMO office for **North Carolina Department of Transportation** (and coordinated the activities of all Project Managers. Managed a major program using exclusively SAP PS system for whole state projects prioritization, SAP BI Data Integration, CRM, HR, SAP Portal and Implemented first time in SAP modules namely GRANTS, INSURANCE, Claims Management.
- ✓ **Managed integration** of technical, business process, components in a complex mixed technical environments such as SAP (FI/CO, SD, SCM, APO,PS,MM), Maximo, Optima, CRM, BI, PI,BOBJ, HANA,DB2, ESB, PI, Web, client server, SAS, mainframe, dot.net, Java/J2EE, XML,BODS, ETL Tools, Reporting tools, JD Edwards, Oracle Apps, PeopleSoft, Siebel etc.
- ✓ **Strong implementation** experience in use of PMI, AGILE Environment, Waterfall, ITS, ASAP, Rapid Path, Scrum methodologies in Projects using SAP PS, MS Project, Macroscopic, Portfolio Project Management(PPM), MS Office software Tools in Contracts, Claims, Clients, Procurements, Providers.
- ✓ **Guided the teams** in providing technical input and assistance, education, guidance to project managers and resource managers on the Project and Portfolio Management (PPM) tool
- ✓ **Worked with business leaders**, key stakeholders in developing integrated Project Plans, IT strategy and governance, Infrastructure, Networking, Hardware, Basis, Security, Developed Business Cases, ROI, IT financial planning & analysis using appropriate management processes, Testing procedures & tools (like HPQC etc.), staffing plans, project charters, budget benefit estimate worksheets, technical architecture and system designs, schedules, analysis, cost tracking, closeout, lessons learned. Also partnered with the business to ensure the best return from IT investments
- ✓ Experience include coordinating Portfolio Management, Continuous Improvement and Knowledge Management, People Management, Business Requirements.
- ✓ Sound knowledge in planning, business outcomes/expectations, delivery, performance, risk, financial, resource and contract management (RFI, RFP, SOW, SLAs etc.).
- ✓ Served as liaison between the business/manufacturing areas, application/infrastructure support and maintenance teams, strategy and PMO organizations, as well as 3rd-party solution providers.
- ✓ Experienced in gathering, analyzing and summarizing data and other information for project portfolios reporting, develop metrics dashboards used for tracking and reporting out on project metrics.
- ✓ Managed Programs Budgets, staff, technology, and portfolio of medium to large initiatives and worked directly with business leaders like CFO, CIO etc.
- ✓ Implemented Data Stage, Data Services projects and worked with Data Bases like Big Data, HANA, Oracle11.0, Sybase, DB2, File maker databases, SAP, MS SQL Server, Informix, Teradata, ODBC etc.
- ✓ Strong communication, interpersonal, innovative and problem solving skills in handling large global teams, Knowledge management, content sharing, organizational change management, change orders, conflict resolution, negotiation skills as well as customer empathy, Issue and Risk management.

SKILLS MATRIX

Responsibility	Y/N	Description of experience
Facilitate the expansion of current integrated enterprise software systems	Y	Managed the Projects Involving system architecture and technical approach in the development, enhancement, and maintenance of current and new systems and applications; analyzes user needs and develops effective solutions to complex technical deficiencies
Provide leadership, guidance of the project over 2 teams,	Y	In NCDOT(North Carolina Department of Transportation) managed/guided 4 projects simultaneously
Assist in planning and strategy activities related to the project.	Y	Been an initiator Project planning and strategy as ERP Director, PMO and principal consultant
Serve as risk manager and recommend mitigation strategies to reduce project risks.	Y	Part of every project initial assessment of high level risks there by mitigation strategies worked out
Support preparation of project status reports, conduct monthly project reviews detailing achievements, progress; changes, forecasts.	Y	Developed templates and used for status reports to Steering committees, Stakeholders. Regular review meetings are held to appraise the concerned.
Develop metrics and measurements to demonstrate project progress, evaluating and revising project procedures as necessary.	Y	
Bachelor's degree and at least 3 years IT Project Management experience.	Y	Have two Masters degrees and over 9 years direct PM experience
Do you have CAPM or PMP certifications.		Trained in PMP and active member of PMI for many years

Professional Experience:

MKR Associates Inc:

Feb2015 to Present

Presently engaged as an independent consultant to many clients:

CLIENT: A large Medical group in West Virginia to determine in-demand skills, Analytics and developing technologies.

It included making Business Case the total cost of ownership and ROI of healthcare IT systems including finance GL, AR/BI, Grants, Procurement, Commitment Control/Commitment Accounting, Security/Workflow, and Reporting.

In addition study of data sets that are so large or complex that traditional data processing applications and built a case for Big Data. Implemented the same with analysis, capture, data curation, search, sharing, storage, transfer, visualization, querying and information privacy

CLIENT: A large Government Agency

Administered all in agile methodology was Scrum Master and assisted junior staff on same Ensured effective implementation of agile process and trained staff to maximize benefits.

Coordinated with various departments and ensured delivery of projects on time.
Managed all projects and handled multiple projects at a time.
Evaluated software development practices, ascertained that new software improves productivity.
Identified problems with PeopleSoft project and assisted in solving it effectively.

ProSofttechnology Group-

Sept 2013 to Jan 31 2015

Job involved maintain clients partnership , presales, evaluate, implement SAP, BI and BOBJ including Developing T ASD (Technical Architecture and Systems Design) including Program/Project management

Collaborate with cross-functional teams to understand the value of key business data and define, develop, and document policies and business rules for analytics/ operational reporting.

Lead SAP, Business Intelligence projects by translating business questions and problems into proper Strategy, Roadmap, Architectural review, structured analysis, reports and tools.

Monitor and expand Data Marts, Business Intelligence applications, and related Software systems as needed. Experience in Database, Data Architecture, Data Management, ETL tools, Analytics and Business Intelligence with progressive management experience.

Clients: Dealertrack Technologies, Olympus, Valley Proteins

Some of the Projects Completed were Implementation of Solution Manager & Executive dashboard on BOBJ , Implementation of SAP FI/CO and integration of Salesforce, Implementation of BODS, BOBJ, SAP Portal, Success Factors, Conversion of MS Financial, SD,MM, Transaction Billing, HR reports to BOBJ Reports, , Claims and Dispute Management analytics, Built HANA, DB2, Big Data Analytics & Cloud management business casesBPC Land scape, reporting on SAP Business Objects BPC in SAP Business Objects 4 and Dashboards using BOBJ for BPC. Currently BPC is being used for Monthly financial reporting, Analytical work, Budgeting/Planning. Analytics projects completed were **Lender Benchmark, Sales Pipeline Revenue forecast and Predictive Analytics.**

Sodexo (Retail & Hospitality Company) – Director ERP Systems

August 2010 to August 2013

Worked as Director ERP systems and established and managed the PMO center. Job involved development of non-traditional approaches to problem-solving; develops and recommends standards, procedures and policies; recommends the system architecture and technical approach in the development, enhancement, and maintenance of current and new systems and applications; analyzes user needs and develops effective solutions to complex technical deficiencies

Some of the projects handling are ECC 6.0 upgrade, Maximo integration to SAP for facilities management and Integration of Food Operating system. Also included special ledgers implementation in addition to conventional AP/AR, PCA, CCA, and GL.

Evaluate technologies and determines strengths and weaknesses of technology architecture, implementation and suitability; implements solutions to ensure consistency with the company vision.

Some projects on hand are implementation of Data Archiving, PI and also BI

Implementing SAP ERP best practices, SAP architecture and administration in SAP ECC, HCM, FI, CO, MM, PS, BI/BW, Business Objects

In addition overseeing relationships with team members, on-site consultants, partners, companies, third parties, and clients to define, develop, deploy technology solutions is another responsibility

ECC 6.0; SAP BW 7.0, BOBJ, Share Point, Oracle 11.0, Arc View 10.0, CATERTRAC, Maximo, OBIIE, Hyperion, Brio, ARIBA, Tax ware, ESB etc.

SITACORP – Program Director

Nov 2007 – July 2010

Client: North Carolina Department of Transportation (NCDOT) – Senior Project Manager

Started the PMO office and coordinated the activities of all Project Managers. Managed a major program using exclusively SAP PS system for whole state projects prioritization, SAP BI Data Integration, CRM, HR, SAP Portal and Implemented first time in SAP modules namely GRANTS, INSURANCE, Claims Management.

Managed over 120 team members and multiple projects, reviewed weekly/monthly reports for the steering committee, clients, business officers, and team members.

Developed staffing plans, project charters, budget benefit estimate worksheets, technical architecture system designs, risks, schedules, analysis, cost tracking, closeout, lessons learned, and other forms, Authored many RFPs (Request for Proposal) and IFBs (Information for Bid).

Review/Prepare Project Plans, Communication Plans, Change Management Plans, Configuration Plans, Test Plans, Acceptance Plans, Quality Assurance Plans, Statement of Work (SOW), Work Breakdown Structures (WBS), Deployment/Rollout Plans, Risk Management Plans, Procurement Plans, Operation and Maintenance Plans, Business Continuity Plans, Disaster Recovery Plans

Client: CIT Financial services – IT Specialist & Strategy Consultant

Worked with large Finance company (Over \$30 Billion) in developing Dash Boards after completing SAP Strategy and how to facilitate BI utilization in evaluating KPI's and projecting the predictive performance management for C Level executives. The also involves creating dashboards across an enterprise, understand how to lead Executives, Finance, Supply Chain and R&D departments_ and implemented the Dashboards for top executives based on KPI s.

Client: Smithfield (Retail)- SAP Project Manager and Solution Architect

The company implemented SAP 4.7 and wanted value proposition, business case and Proof of Concept..for BI also as part of the project, in addition to creating a sand box.

Client: AT&T - Migration from BICEP to AWS

The company implemented SAP 4.7 and wanted value proposition, business case and Proof of Concept also as part of the project. Developed staffing plans, project charters, budget benefit estimate worksheets, technical architecture system designs, risks, schedules, analysis, cost tracking, closeout, lessons learned, and other forms, authored many RFPs (Request for Proposal) and IFBs. IT Strategy, Roadmaps, Planning, and Starting of Competency Centers to meet company Goals and Objectives and Business needs.

Fujitsu Consulting – Title Associate Practice Director SAP BI

Feb 2006 – Oct 2007

Client: WHIRLPOOL (Large Consumer Goods Products) – Role Engagement/Program Manager

At this client started as an Engagement Manager for one of their internal projects but found that the scope was very limited to give good savings. After considerable discussions with stake holders, executive committee members, sold the idea of extending the project for a full blown Total Cost Of Productivity for all procurement instead of limiting to spare parts.

Client: Conagra Foods (Large Retail Industry) – Role Project Director

Established SAP COE (Centre of Excellence) and Off shore support facility

Deloitte Consulting LLP - Senior SAP Project Manager

Feb 2005 – Jan 2006

Client: NVIDIA (Large Semiconductor Unit) - Role Senior Project Manager and Solution Architect

Levaraged work experience in Semiconductor unit as profit center head to identify Key Process

Indicator's KPI, detailed them from strategy and operations point of view in all functional areas, Aligned definitions to meet company goals, then produced a document for decision-making. Conducted high level requirement gathering interviews and workshops with senior executives and identified deficiencies in current software system. Then developed technical architectural solution for upgrade project and selected the vendor.

Client: GRAINGER (Large Retail company)– Role Project and Integration Manager

This was a simultaneous SAP upgrade and SAP BW reports for CRM,APO and FI/CO(AP/AR, PCA) . The total project was getting delayed because of SAP BW bad initial scoping. Client was unhappy with the BW project and reviewed the same as committee member.

OTP Partners Inc. – President Operations / Vice President IT Aug 2001 - Feb 2005

As head of operations led a large team in support and developed and managed the implementation of a scalable planning infrastructure that was instrumental in enabling the company's revenue towards growth. Other responsibilities included overseeing industry supply chains, product and test engineering, quality assurance, and production control.

Gartner Group., San Jose, CA – Associate Director (Management Consulting) Mar 2000 - Jul 2001

Client: WEYERHAEUSER Role – IT Strategy Consultant & Solution Architect

Assessed the IT Environment, organization, and modeled architectures for the business, thereby creating a strategy to reduce IT cost by studying feasibility of implementation of SAP and SAP BW.

Other Projects Managed were:

This included a high-level technical due diligence study on **Enterprise Hospitality Solution** for a large client in the West that included Architecture and Technical Infrastructure, Application Development Methodology, and an assessment of the Application Development Organization.

PricewaterhouseCoopers LLP, San Jose, CA - Title Senior Consultant Nov 1998 - Feb 2000

OTHER ERP PROJECTS:

Taleo – implementation of SAP Business one

AT&T – SAP Upgrade Project

Armour Eckrich – Implementation of ECC 5.0

EDUCATION:

Master of Science (MS) in Industrial Engineering and Management, T.I.P.I.E., Madras, INDIA

Master of Technology (M.TECH) in Chemical and Petroleum Refinery Engineering, INDIA

Bachelor of Technology (B.TECH) in Chemical Engineering, Andhra University, INDIA

Skills/ Education Courses:

Business Workflow, Rapid Path (ASAP), ABAP4, VB5.0, SAP BW, CRM, BOBJ, Xecelsius

Principles of Supply Chain Management, Project Management (PMI), MINTRO, Scrum Master

Microsoft Suite experience (MS Project, Word, Excel, PowerPoint) & VISIO

Strong Experience in SAP PS, ASAP Methodology, Macroscopic, Share Point, UMT PPM Tool

Training:

Management Information System (MIS) - BIM, London UK

Corporate Planning - RKW experts, Germany

Managerial Decision-Making by RKW Experts, Germany

Negotiation and Facilitation Skills

US FDA and CGMP

PMI and Scrum Master

AFFILIATIONS:

American Management Association

APICS (American Production and Inventory Control Society)

Member PMI