

Fax

Knighthorst Shredding

P:888-ishred2

F: 888-926-9993



To: Michelle Childers

From: KnightHorst Shredding

Date: 2/13/17

Subject: KnightHorst Bid

Page 1 of 5

Comments: Please, let me know if you have any questions or need anything else.

02/13/17 13:49:57
WJ Purchasing Division

Thank you,

Matthew Evans
Knighthorst Shredding, LLC
877-474-7332 ext 4
Email: matthew.evans@knighthorst.com
Fax: 888-970-4449

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**Response to Request for Proposal
To Provide Paper Recycling services for**



Submitted by:



Knight Horst
Shredding L.L.C.

www.ishred2.com

Summary of Proposal

KnightHorst Shredding LLC, is pleased to offer our bid to provide paper recycling for The City of Charleston West Virginia. Our services include the placement of secure locked receptacles to be serviced on a scheduled basis to reflect your RFP.

We have been providing services since 2004 in Greater Nashville and have quickly expanded across Kentucky and West Virginia. We are proud of our 98% retention rate with our clients and in meeting their confidential destruction needs. Among our clients, we service many large banks, corporations, hospitals and universities as well as local, state and federal government entities.

KnightHorst Shredding has the necessary resources, manpower, and processes for meeting the demands of The City of Charleston West Virginia. In fact, we have added another collection vehicle to our fleet that will be in operation next week to better ensure your reliability of service. This gives us 11 vehicles total and growing.

One of the major advantages that KnightHorst has is that we are a local company giving you the same point of contact throughout your contract. Furthermore, should there be a need for a special request or an unforeseen problem, we can handle them locally, one on one with a face to face visit if needed.

Please let me know if you have any questions or would like to discuss moving forward.

Thank you for your consideration,

Matthew Evans

KnightHorst Shredding, LLC

AVP

877-474-7332 x 4

matthew.evans@knighthorst.com

**Exhibit A
Pricing Page
Paper Recycling**

Instructions: Vendor must choose either Option A or Option B, but NOT both.

| | Unit of Measure | Price Per Ton | Estimated Quantity | Extended Price |
|-----------------------------------------------------------------------------------------------|-----------------|---------------|--------------------|----------------|
| Option A: Price paid by vendor to State to collect and recycle recyclable commodities. | TON | \$25.00 | 350 | \$8,750 |
| OR | | | | |
| Option B: Cost billed to State to collect and recycle recyclable commodities. | TON | | 350 | |

*Vendor is to only price one scenario above. If vendor prices more than one option above, vendor's response will be disqualified.