



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 4

[List View](#)**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 282205

Procurement Type: Central Purchase Order

Vendor ID:

Legal Name: SAITECH INC

Alias/DBA:

Total Bid: \$26,604.00

Response Date: Response Time:

SO Doc Code: CRFQ

SO Dept: 0313

SO Doc ID: DEP1700000012

Published Date: 12/21/16

Close Date: 1/19/17

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 4

Total of All Attachments: 4

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-------------------------------------|---------|------------|----------------|-----------------------------|
| 1 | Adobe ColdFusion Enterprise License | 3.00000 | EA | \$7,679.000000 | \$23,037.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000 | | | |

Extended Description : Adobe ColdFusion Enterprise License - 2016 Edition

Comments: ADOBE #65268380AF01A00

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|----------------|-----------------------------|
| 2 | Adobe ColdFusion Enterprise Software Support | 3.00000 | EA | \$1,189.000000 | \$3,567.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112200 | | | |

Extended Description : Adobe ColdFusion Enterprise Software Support - 2016 Edition

Comments: ADOBE #10004814AF01A12



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 282205

Doc Description: Adobe ColdFusion License & Support BTO17-55

Proc Type: Central Purchase Order

| Date Issued | Solicitation Closes | Solicitation No | Version |
|-------------|------------------------|-------------------------|---------|
| 2016-12-21 | 2017-01-19 13:30:00 | CRFQ 0313 DEP1700000012 | 1 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Saitech Inc.
 42640 Christy Street, Fremont, CA-94538
 510-440-0256

FOR INFORMATION CONTACT THE BUYER

Brittany E Ingraham
 (304) 558-2157
 brittany.e.ingraham@wv.gov

Signature X  FEIN # 753004589 DATE 01/19/2017

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of WV Department of Environmental Protection to establish a contract for the one time purchase of three (3) licenses of Adobe ColdFusion 2016 Enterprise or Equal and three (3) licenses of Software Support for the Adobe ColdFusion 2016 Edition or Equal per the bid requirements, specifications, terms, and conditions attached to this solicitation.

| INVOICE TO | | SHIP TO | |
|--|--|--|--|
| ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV25304 US | | ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV 25304 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-------------------------------------|---------|------------|------------|-------------|
| 1 | Adobe ColdFusion Enterprise License | 3.00000 | EA | 7,679.00 | 23,037.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|-----------------|---------|
| 43230000 | Adobe | 65268380AF01A00 | |

Extended Description :

Adobe ColdFusion Enterprise License - 2016 Edition

| INVOICE TO | | SHIP TO | |
|--|--|--|--|
| ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV25304 US | | ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV 25304 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|------------|-------------|
| 2 | Adobe ColdFusion Enterprise Software Support | 3.00000 | EA | 1,189.00 | 3567.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 81112200 | Adobe | 1-0004814AF01A12 | |

Extended Description :

Adobe ColdFusion Enterprise Software Support - 2016 Edition

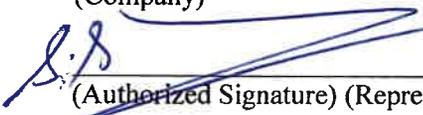
DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Sachin Sharma / V. President
 (Name, Title)
SACHIN SHARMA / V. President
 (Printed Name and Title)
42640 Christy Street, Fremont, CA-94538
 (Address)
510-440-0256 / 510-440-0257
 (Phone Number) / (Fax Number)
sam@esaitech.com
 (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Saitech Inc.

(Company)

 Sachin Sharma / V. President
 (Authorized Signature) (Representative Name, Title)

Sachin Sharma / V. President
 (Printed Name and Title of Authorized Representative)

01/19/2017
 (Date)

510-440-0256 / 510-440-0257
 (Phone Number) (Fax Number)

EXHIBIT "A"
 PRICING PAGE
 WEST VIRGINIA DEPARTMENT OF ENVIRONMENTAL PROTECTION
 COLDFUSION EXPANSION

| Item | Specification | Description | (Or Equal) Brand Bid | Unit of Measure | Unit Cost | Qty | Extended Cost |
|------|---------------|---|--------------------------|-----------------|-----------|------------------|---------------|
| 1 | 3.1.1 | Adobe ColdFusion Enterprise Edition (2016 Edition) or Equal | Adobe 65268380AF01A00 | Each | 7,679.00 | 3 | 23,037.00 |
| 2 | 3.1.2 | Adobe Software Support for the ColdFusion (2016 Edition) or Equal | Adobe 10004814AF01A12 | Each | 1,189.00 | 3 | 3,567.00 |
| | | | | | | TOTAL BID AMOUNT | 26,604.00 |

Company Name: Saitech Inc. *S.S.*

Contact: Sachin Sharma

Street Address: 42640 Christy street

City, State, and Zip: Fremont, CA-94538

Phone Number: 510-440-0256

Fax Number: 510-440-0257

WV-10
Approved / Revised
12/16/15

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or,**
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or,**

4. Application is made for 5% vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Saitech Inc. Signed: [Signature]
 Date: 01/19/2017 Title: V. President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Saitech Inc (Sachin Sharma)

Authorized Signature: [Signature] Date: 01/17/17

State of California

County of Alameda, to-wit:

Taken, subscribed, and sworn to before me this 17 day of January, 2017

My Commission expires November 20, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]
Purchasing Affidavit (Revised 08/01/2015)

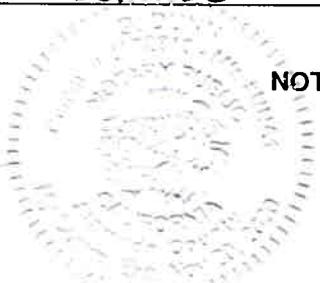
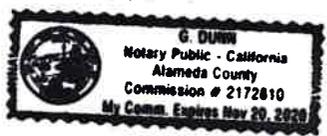


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| Item | Specification | Description | (Or Equal)Brand Bid | Unit of Measure | Unit Cost | Qty | Extended Cost |
|------|---------------|---|-------------------------|-----------------|-----------|-------------------------|-----------------|
| 1 | 3.1.1 | Adobe ColdFusion Enterprise Edition (2016 Edition) or Equal | Adobe # 65268380AF01A00 | Each | 7679 | 3 | 23037.00 |
| 2 | 3.1.2 | Adobe Software Support for the ColdFusion (2016 Edition) or Equal | Adobe # 10004814AF01A12 | Each | 1189 | 3 | 3567.00 |
| | | | | | | TOTAL BID AMOUNT | 26604.00 |

Company Name: SAITECH INC.

Contact: SACHIN SHARMA

Street Address: 42640 CHRISTY STREET

City, State, and Zip: FREMONT, CA 94538

Phone Number: 510-440-0256

Fax Number: 510-440-0257



March 7, 2016

Saitech Inc
42640 Christy St
Fremont, CA 94538-3135

Re: Confirmation of Certified Reseller status

This letter confirms that as of February 11, 2016, Saitech Inc is a Certified Reseller in the Adobe Partner Connection Program with authorization to resell Adobe's TLP program to all customers and Adobe's CLP, and VIP programs to commercial and government customers only in North America (US and Canada).

Sincerely,

Tal Friedman
Sales Operations Manager
Adobe Channel Operations

Tal Friedman

Company Profile

Saitech Inc. was incorporated in 2002 with a mission of providing innovative technology solutions with outstanding cost savings to our valued clients worldwide. Saitech Inc. is fast growing \$14 M + experienced, cost effective supply chain contractor to the U.S. government and various agencies, prime contractors & Fortune 500 companies for over 15 years.

Core Competencies

Customized IT System Configurations:

Product Configuration, Consulting and Design, Value Engineering, Parts Procurement, Storage Solutions, System Integration, Systems Maintenance Support.

Logistics, Operations, and Supply Chain:

Supply Chain Management, Component Kitting, Auto Replenishment, Logistics Support, Bill of Material Fulfillment & Test & Repair Services.

Experience

Saitech Inc. has a strong sales and technical team of 15 employees who are efficient and effective in solving our customer's unique IT requirements. Our clients attest to the quality and responsiveness by entrusting us with their challenging requirements. A small sample of our customers not including corporations:

- DoD - DLA, Navy (NAVSEA/NAVAIR/SPAWAR), FBI & US Army Corps
- State of California – Franchise Tax Board, DGS, County of Kern, CAL-Fire, Orange County Transportation Authority, UC Riverside, UAH, and KUB.
- DoE, laboratories & contracts – SLAC Stanford, Lawrence Berkeley National Labs, MIT Lincoln Laboratory, Northrop Grumman Technical Services
- St. Vrain Valley Schools, Jefferson County Schools, ISD Forney
- Hamilton County, Oakland, Fremont, Judicial Council of California

Storage Solutions for Saitech Inc.'s Customers Budget

Our team of technicians can provide solutions based on customer's needs. Our technical experts assist on pre-sales and post sales requirements. Saitech Inc. offers high performance servers that are scalable, flexible, and reliable with competitive prices. All necessary components for every IT virtualization needs.

- Hard Drives built for Enterprise Level reliability and Virtualization applications
- NAS, Tower, Rack, & Blade server solutions to provide an optimum choice
- Providing Complete Product Traceability and Certificate of Conformance





➤ **Trust** ➤ **Quality** ➤ **Experience** ➤ **Service** ➤ **Commitment**

| | |
|---|---|
| Headquarters (Facility) | Fremont, California [9,000 sq. ft.] |
| Employees | ~15 |
| Certified MBE Supplier | Western Regional Minority Supplier Development Council (WRMSDC) US Pan Asian American Chamber of Commerce (USPAACC) California Public Utilities Commission (CPUC) |
| Certified Small Business Registrations | 43694 (California) :SLEB Certified by Alameda County (15-00086) CCR GIDEP JCO ORCA SAM |
| DUNS Number | 082826723 Rating: 3A1 |
| D&B Viability Rating | 11AA |
| CAGE | 1YQH2 |
| Annual Revenue | \$14 + Million |
| CMAS Contract Holder | 3-16-70-3243A |
| E-Rate Contractor | USAC: Schools and Libraries (E –Rate) Program. SPIN ID:143048361 |
| GSA schedule 70 contract | In process |

NAICS Codes:

| | |
|--------|--|
| 423420 | Office Equipment Merchant Wholesalers |
| 423430 | Computer and Computer Peripheral Equipment and Software Merchant Wholesalers |
| 811212 | Computer and Office Machine Repair and Maintenance |
| 541512 | Computer Systems Integrator Services |
| 511210 | Software Publishers, Licensing, Subscriptions |
| 541519 | Other Computer Related Services |

Certifications / Associations:

- ROHS / ANSI – ESD S20:20 Compliant
- ERAI –Electronics Reseller Association Inc. & Approved GIDEP Member
- National Defense Industrial Association, US Naval Institute Member

Advantages:

- Net Terms Approved Same Day to Corporate, Universities/K-12 Schools, Government Institutions
- Accepting All P-Cards, Visa, MC, Amex, Corporate and Government Purchase Orders
- Quality Management System In-Place for Supplier Evaluation & Counterfeit Protection

