



# West Virginia Purchasing Division

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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information

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Total of Header Attachments: 0

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**Response  
To  
RFP Number: CRFQ 0313 DEP1700000001  
Senior SAP BW Consultant  
Due Date: Aug 30, 2016**

**Submitted By:**  
Ikram Koreshi, CEO



Nethost, Inc.  
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**Submitted To:**  
Bid Clerk  
Department of Administration  
Purchasing Division  
2019 Washington St E.  
Charleston, WV 25305

This proposal includes data that shall not be disclosed outside State of West Virginia or the Government and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of—or in connection with—the submission of this data, State of West Virginia and the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit State of West Virginia's or the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets.

Aug 30, 2016

Attn: Jessica S Chambers, Sr. Buyer  
Bid Clerk  
Department of Administration  
Purchasing Division  
2019 Washington St E.  
Charleston, WV 25305

**Subject: Response to Senior SAP BW Consultant, RFP: CRFQ 0313 DEP1700000001**

Ms. Chambers,

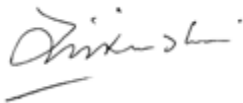
NetHost, Inc. (NetHost) is pleased to respond to RFP: CRFQ 0313 DEP1700000001, Senior SAP BW Consultant issued by DEP, WV.

NetHost is an Information Technology (IT) Small Disadvantaged Business (SDB) certified by Small Business Administration (SBA) with an approved ISO 9001:2008 Quality System. Since 2002, we have provided a wide range of sophisticated IT and business solutions to meet our State and Federal Customers' business objectives.

We acknowledge the receipt of addendum#1 issued on Aug 15, 2016 related to this solicitation.

Kindly accept our submission.

Thank you,



Ikram Koreshi  
CEO  
NETHOST, Inc.

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## Executive Summary

NetHost, Inc. is an Information Technology (IT) 8(a) Small Disadvantaged Business (SDB) certified by Small Business Administration (SBA) with an approved ISO 9001:2008 Quality System. Since 2002, we have provided a wide range of sophisticated IT and business solutions to meet our State and Federal Customers' business objectives. NetHost is committed to excellence in developing innovative, flexible approaches, and delivering measurable results to the State of West Virginia IT staff. Our small business status enables customers to receive the best value due to our low overhead costs, and ability to quickly respond to any changes required to meet the State of West Virginia evolving IT requirements. Presently NetHost is providing Staff Augmentation services of approximately \$3 million on a \$1.8 billion US Army SAP ERP implementation program.

NetHost's depth and breadth of IT service offerings have translated into successful and effective technical solutions for our customers. Our highly relevant experience ensures our ability to support SAP BW Consultant position as per the job description. NetHost hires a diversity of personnel including veterans, women, and minorities. We especially strive to hire and train veterans for contract IT positions. Our certified technology experts and business professionals provide IT analysis, design, and implementation services in the areas of Program Management and Operations Support, Applications Development, Business Process Re-Engineering, Business Intelligence, Training, Documentation, and more.

NetHost's contract management methodology is based on our ISO 9001:2008-certified Quality Management Plan, which integrates best practices from the most current version of industry frameworks. We adapted the PMBOK basic process groups including: Initiating, planning, executing, monitoring/controlling, and closing; and 10 knowledge areas including: Management, scope, time, cost, quality, HR, communications, risk, procurement, and stakeholder into our Staffing Resource Management Plan. We have used this plan during our Federal contracts, and will continue to follow our quality staffing management approach for the West Virginia SAP BW Consultant contract, if awarded to NetHost.

NetHost's role in the modernization of DHS-CBP business processes for the Automated Commercial Environment (ACE) modernization project helped save CBP \$46 million per year in operations costs by developing automated business processes. Our role in the US Army Logistics Modernization Program helped the Army realize approximately \$750 million in cost savings through implementation of the SAP ERP suite.

Our accounting system is Defense Contract Audit Agency (DCAA) audited and compliant. NetHost certifies that it agrees to and satisfies all criteria specified in this West Virginia RFP.

## Past Performance

### 1. Name of the entity that received the services: CSC Government Solutions LLC, A CSRA Company

Entity address: 7000 Lincoln Drive East, Marlton, NJ, 08053

Entity's contact person's name:	Muhammad El-Eid
Telephone number:	856-988-4881
Original Term of the Contract:	8/26/2013 – 1/15/2015
Contract Start Date:	8/26/2013
Type of tasks performed by assigned staff:	<ul style="list-style-type: none"> <li>• Development and implementation of MII and SAP PI Netweaver 7.1</li> <li>• Provided guidance and give focus to best practices, development standards</li> <li>• Provide expertise with (SOA) Service Oriented Architecture and how it integrates with overall DoD Architecture</li> <li>• Develop Technical specifications for technical development</li> <li>• Performed/analyzed integration testing</li> <li>• Prepare documentation on landscape of SAP-MII/ECC/CAMS Interfaces</li> </ul>

### 2. Name of the entity that received the services: Resolve Tech Solutions

Entity address: 15851 N. Dallas Pkwy., Suite # 1103, Addison TX 75001

Entity's contact person's name:	Syed Azhar
Telephone number:	214-395-4950
Original Term of the Contract:	10/20/2014 - 12/31/2016
Contract Start Date:	10/20/2014
Type of tasks performed by assigned staff:	<ul style="list-style-type: none"> <li>• Work in concert with Government and other Government team Subject Matter Experts (SMEs), to plan and participate in the development, testing, fielding and customer support of SAP.</li> <li>• Provided all phases of SAP life cycle implementation, including blueprinting, gap analysis, mapping, prototypes, design, configuration, testing, go-live, user training and post production support.</li> <li>• Work with end users on the SAP application's integration and functionality; determine those technology inadequacies and/or deficiencies that can affect the functional area's ability to</li> </ul>

	<p>meet the organizational goals and mission requirements.</p> <ul style="list-style-type: none"> <li>• Provided site support services which consisted of performing studies, analyzing impact, conducting tests, giving demonstrations, witnessing / observing related activities, developing and implementing solutions, site support, preparing reports and performing additional data processing services.</li> <li>• Analyze mission requirements.</li> <li>• Provide functional guidance and direction to the programming staff.</li> <li>• Provide functional guidance in the development of training programs and system documentation.</li> <li>• Provide problem solving, guidance and fixes concerning everyday breaks, issues and SAP system problems.</li> <li>• Provide any additional guidance, training, problem solving that allows the sites to utilize the LMP system efficiently in providing support to the soldier in the field.</li> </ul>
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**3. Name of the entity that received the services:** SAP Public Services, Inc.

Entity address: 1300 Pennsylvania Ave Suite 600, Washington, DC 20004

Entity's contact person's name:	Ron Barry
Telephone number:	202-549-8423
Original Term of the Contract:	10/20/2014 – present
Contract Start Date:	10/20/2014
Type of tasks performed by assigned staff:	<p>Under this IT Staffing Contract, we placed multiple candidates and some of the tasks they have performed are mentioned below.</p> <p><b>Tasks Performed:</b></p> <ul style="list-style-type: none"> <li>• Work in concert with Government and other Government team Subject Matter Experts (SMEs), to plan and participate in the development, testing, fielding and customer support of SAP.</li> <li>• Provided all phases of SAP life cycle implementation, including blueprinting, gap analysis, mapping, prototypes,</li> </ul>



	<p>design, configuration, testing, go-live, user training and post production support.</p> <ul style="list-style-type: none"><li>• Work with end users on the SAP application's integration and functionality; determine those technology inadequacies and/or deficiencies that can affect the functional area's ability to meet the organizational goals and mission requirements.</li><li>• Provided site support services which consisted of performing studies, analyzing impact, conducting tests, giving demonstrations, witnessing / observing related activities, developing and implementing solutions, site support, preparing reports and performing additional data processing services.</li><li>• Analyze mission requirements; create functional and technical specifications</li><li>• Provide functional guidance and direction to the programming staff.</li><li>• Provide functional guidance in the development of training programs and system documentation.</li><li>• Provide problem solving, guidance and fixes concerning everyday breaks, issues and SAP system problems.</li><li>• Provide any additional guidance, training, problem solving that allows the sites to utilize the LMP system efficiently in providing support to the soldier in the field.</li></ul>
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## Insurance

NetHost, Inc. has read all the Insurance Policies required and agrees to fulfill the terms after getting notification of intent to award from State of West Virginia.

## Exhibit A – Pricing

<b>Item</b>	<b>Specification</b>	<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Cost</b>	<b>Qty</b>	<b>Extended Cost</b>
1	4.1	Senior SAP BW Consultant	Hour	\$94	2080	195,520
				Total Bid Amount		195,520
***Contract is based on an hourly rate for a period of twelve months.						

## Resume – Senior SAP BW Consultant

Name	Competency
<p>Ramesh Rao Vinja</p>	<ul style="list-style-type: none"> <li>• Having <b>14+ years</b> of professional experience engaging with the business stake holders to understand business needs and provide Data modeling and Analytical solutions using SAP BW, SAP HANA and SAP BOBJ</li> <li>• Implemented <b>SAP HANA</b> for a large American multinational communications company.</li> <li>• Achieved 100% client satisfaction in over 5 SAP implementation projects with proven success in conducting CRPs, <b>requirement gathering, design, project build</b>, configuration, setup, system test and implementation, user support and training.</li> <li>• Experience in <b>data conversion</b> and <b>loading XML</b> applications.</li> <li>• Successfully performed various roles such as onsite coordinator, project lead, consultant, mentor, trainer and developer.</li> <li>• Worked as <b>BI Team Lead and Onsite Project Coordinator</b> for a Middle East Rollout Implementation, BI Stabilization project.</li> <li>• Experienced in providing custom business solutions in <b>SD, MM, QM, FI and CRM</b> modules.</li> <li>• Experienced in working with <b>IS-Retail</b> companies and provided solutions in <b>POSDM (Point of sale Data management)</b></li> <li>• Managed a team up to 10 consultants in various projects including onsite assignments, onsite-offshore co-ordination and offshore developments. Vast experience in handling various issues in areas of <b>SD, MM, FI, CO and APO</b> and provided optimal business solutions.</li> <li>• Trained in <b>SAP HANA</b> by <b>Yana Davydova from SAP AG</b> and created <b>couple</b> of data models</li> <li>• Proficient in translating reporting key requirements as well as design and build the necessary Data modeling, BW structures and reports, workbooks using Excel/macros.</li> <li>• Experienced in <b>SAP HANA</b> implementation including programming Scripting, data modeling, security design, and application administration.</li> <li>• Completed 3 full-life cycle implementations of SAP BW which includes Data-Modeling (Star-Schema), Data Extraction, Data Loading (Full / Delta Up-Load), including Business Explorer Query Analytics and Reporting Design.</li> <li>• Expert in BI Net Weaver 2004s, Transformation Rules, DTPS and DSO in BI</li> <li>• Expertise in BW components and functions like Design of Data Warehouse system, Data Marts, Data Modeling, Extraction from SAP and non SAP systems, Performance Tuning, Complex Query reporting key Scenarios, BI-Portal Integration, and use of Business Content Objects.</li> <li>• Proficient in Extractions, Transformations &amp; Loading (ETL) - Extracted data from Logistics (SD, MM, IM, PUR), FI, COPA, PM, HCM &amp; Generic</li> </ul>

data sources, Flat File source systems and Legacy Systems and finance modules (Non SAP R/3).

- In depth technical experience in SAP BW and good functional knowledge in FI/CO, SD, MM, SRM and HCM modules.
- 8 years' experience in **ETL, DATA QUALITY, DATA WAREHOUSING** implementation and system training using SAP Business Objects BI Suite
- 5 years **Oracle RDBMS** experience in data conversion and loading.
- 5 years' experience in data conversion and loading **XML** applications.
- 7 years **data warehouse modeling** experience.
- Set up **DB connect and UD connect** for data extraction from **non-SAP (Oracle, ODBC, and VSAM) systems.**
- Strong functional knowledge in **SAP FI-CO, SD, MM** modules and Programming using SAP ABAP/4.
- Experience in Design and development of Data Modeling objects, Data Extraction and Reporting in SAP BW
- Experience in SAP ABAP coding at different levels of Data flow like Transformations, Variables, DTP's and InfoPackages
- Involved in Performance tuning of InfoCubes, Reports and Data Loads and Process chains designing and scheduling
- Extensively worked on BEx Query designer and Analyzer. Involved in creation of CKF, RKF, Formulas, Selections, Variables and Variable exits
- Expertise with SAP HANA Studio with Modeling and Administration Perspectives in SAP HANA Enterprise environment. Have experience in setting up HANA system like adding system and creating Users, Roles, Object privileges and Analytical privileges
- Expertise in creating various Information Models like Attribute, Analytic and Calculated Views. And exposure to Stored procedures, Calculated columns, Restricted Columns, Dynamic filters using Input Parameters and Decision Tables
- Good exposure and hands on experience with Data Replication scenarios of SAP HANA which include SLT and BODS.
- Good understanding of Native HANA Applications based on XSJS, XSODATA and SAP Netweaver Gateway
- Worked on importing BW models into HANA and HANA models into BW using Transient Providers, Open ODS View and Composite Providers
- Have experience in In-place migration of SAP BW to SAP BW on HANA by using DMO of SUM tool. Also involved in all pre-migration and post-migration activities
- Strong knowledge of BW Architecture and Data Flow Strategy and Data modeling with LSA and LSA++
- Hands-on experience on integrating BOBI reporting tools like Webi, Design studio and Analysis for Office with BW models, BEx Queries using

	BICS and IDT Universes.
<b>Relevant Skills/Certifications</b>	
<ul style="list-style-type: none"> <li>• PMP Certification</li> <li>• ITIL-v3 Certification</li> <li>• HANA Certification</li> <li>• SAP BI Certification</li> <li>• Business Intelligence: SAP BI/BW 3.5, 3.1C, 3.0B, HANA 1.83</li> <li>• OLAP Reporting Tools: SAP Business Explorer (BEx) Analyzer, WAD. Business Objects 4.0/4.1</li> <li>• ERP: SAP ECC 5.0, R/3 4.7, 4.6c (SD, MM, HCM, PM, FI/CO)</li> <li>• Operating Systems: Windows and UNIX.</li> <li>• Programming Languages: ABAP/4, C, C++</li> <li>• Packages: MS office, MS Project and MS Visio.</li> </ul>	
<b>Work Experience</b>	
<p><b>SAP BI/BW HANA consultant</b>  <b>Johnson and Johnson, Piscataway, NJ</b>  <b>Duration: Aug 2014 - Till Date</b></p> <p><b>Responsibilities:</b></p> <ul style="list-style-type: none"> <li>• Working on with SAP HANA data modeling using Attribute View, Analytic View, and Calculation View.</li> <li>• Designing with SAP HANA Administration including managing schemas, data model objects,</li> <li>• Developed HANA data modeling scenarios and activities such as adding a system, creating schemas, Importing table definitions, adding connections setting preferences for the modeler</li> <li>• Loading data into table definitions, suspending data loads, resuming data loads. Copying contents delivered by SAP. Creating information objects (packages, attribute views, analytic views etc.)</li> <li>• Experience in data conversion and loading XML applications.</li> <li>• Experience in reporting techniques such as creating calculation views, managing attribute mappings, creating analytic privileges, adding variables, using system generating joins</li> <li>• Designing with SAP HANA Administration including managing schemas, data model objects,</li> <li>• Experience in reporting techniques such as creating calculation views, managing attribute mappings, creating analytic privileges, adding variables, using system generating joins.</li> <li>• Gathered User Requirements, Analyzed reporting requirements, Gap Analysis, Evaluated Standard Business Content, Design and Development of Information</li> </ul>	

Catalogs - Data Mapping, Design of Functional and Technical specifications.

- Conducted the workshops with business users and process owners to identify and document the requirements.
- Configured SAP standard data sources and ODS's and InfoCubes to implement AFS Reporting. Enhanced standard AFS Sales data sources by implementing User's Exits.
- Worked Extensively on Quality management (QM) which involves Inspection lot analysis, Inspection results for quantitative data
- Designed the Data flow for Process Capability in Inspection Results (QM)
- Provided guidance to technical support team members in loading and validating the data. Performed transports of all SAP ECC SPRO AFS configuration of the elementary fields, data sources and BW ODS and InfoCubes to production environment in preparation for Go-live.
- Handling monthly housekeeping activities and support during fiscal week closure
- Worked on the SAP BI system service pack upgrade
- Worked with the Business users to develop a flow & process design documents and presented to the process owners.
- Involved in requirement gathering in functional areas like SD and Finance.
- Implemented standard FI AP/AR Infocubes and DSO objects and scheduled delta loads using process chains on daily basis.
- Worked on data sources like FI\_GL04, FI\_GL06 and FI\_GL12.
- Worked extensively on SD data sources like 2LIS\_11\_VAHDR,2LIS\_11\_V\_ITM
- Identified business content and prepared design documents for technical team.
- Worked on Business Content GAP Analysis to determine the need for developing custom extractors and custom model.
- Modified standard and created custom DataSources, InfoObjects, DSO and InfoCubes for SD.
- Extensively worked on Sales data extraction on order to cash cycle (OTC).
- Worked on LO cockpitfor Maintenance of extract structures, Maintaining Info Sources, Activating the update.
- Involved in developing and conducting extensive unit testing, Integration testing, Regression Testing, User Acceptance Testing and documenting the tests and results.
- Responsible in optimizing the data load process to minimize load time and fix the causes of load failures.
- Used reusable structures, exceptions, variables, filters, restricted and calculated Key figures for reporting and maintained RRI's.

**SAP BI/BW HANA consultant**  
**Actavis Inc., Parsippany NJ**  
**Jan 2014 - July 2014**

**Responsibilities:**

- Worked on data modeling, data extraction, data transformation, data loading, and

scheduling jobs, monitoring data loads and reporting.

- Exclusively involved in creating various process chains and implemented in production.
- Provided production support, knowledge transfer and end user training.
- Worked on the extraction of the data from modules PS, SD, CO-PA and customer and vendor analysis in BI. Extracted the data from source system by using standards and customer extractors.
- Analyzed the POSDM DataSources and enhanced it via BAdi.
- Enhanced the Article and Site master data.
- Created an APD application to send data from a BW Multiprovider (0FILG\_M30) as a text file to a folder in the application layer. It involved ABAP routine and formula.
- Created a Generic DataSource using Table/View option for a custom table using the timestamp field and loaded the same into a write optimized DSO.
- Created a custom query for the APD process to pull data from the cube and used the query as source in APD.
- Created write optimized DSO's, standard DSO's, end routine and process chains.
- Created Real time Infocubes to store the planned values
- Written FOX code to handle complex logics
- Designing with SAP HANA Administration including managing schemas, data model objects,
- Loaded the data into BI, using info packages by initializing the Full and Delta process. Worked on the errors that occurred during the extraction & loading process and sorted out the errors.
- Worked on ABAP programming whilst transformation.
- Created the IDT Business layer by creating Relational DB Connection on the SQL Database for SQL Server 2010.
- Experience in data conversion and loading XML applications.
- Created the BICS Connection for the BEx queries in IDT.
- Created different Business Object reports by merging dimensions for the Universes on Relational DB Connection and BICS Connection.
- Defined Input Controls for the BOBJ Reports for more analyzing of the reports for the Users.
- Testing BOBJ Reports in different environments like QA and Sandbox systems.
- Created Process chains for periodic load of Master data, Text data and Transactional data into IPM Extractors.
- Worked on testing different programs which load Master data and Transactional data to Tables in ECC and CRM and loaded it to BW.
- Functional testing and Unit testing different Programs which extract IPM data from CRM to different table in SQL database.
- Worked on different BW Production Support Change requests like Special Ledger (SPL), Material Management (MM) and BOBJ Production Support Change requests.

**SAP BI/BW HANA consultant**



## **Capital One, McLean VA Dec '10 to Jan '14**

### **Responsibilities:**

- Responsible for gathering the information required to develop the necessary objects in order to meet the client requirements. Played a key role in requirement analysis and data modeling.
- Worked in Data transfer using 3.5 and 7.0 as the project was upgrading from 3.5 to 7.0.
- Organized team meetings to work with business analysts for analyzing the business requirements that could be satisfied with business content. Worked with the business process owners and key decision makers to understand the requirements more in detail and also held status update meetings with service owners.
- Experience in data conversion and loading XML applications.
- Designed the technical specifications needed for developing the data model.
- Worked extensively on Project Systems, Sales and distribution and Inventory management modules. Extracted the data from ECC to BW.
- Worked on enhancement of the Custom extractor (Pegging Extract to BW from APO) to add up a new functionality and populated the newly added fields by working on ABAP code in the user exit as per the requirements given by the client.
- Installation and configuration of Business Objects Mobile on the BO XI3 server.
- Configuring Business Objects Mobile client application.
- Configuring the device with necessary parameters to access Business Objects Enterprise Server.
- Customizing parameters in Business Objects Mobile to access local and server documents.
- Designing custom BO mobile dashboards for access from iPad.
- Worked on Open hub destinations for loading the data from the BW system to the third party systems like SQL server which was further used for reporting services.
- Worked on the performance tuning by creating compressions, deleting and recreating the indexes and aggregates in info cube.
- Monitored the BW and APO process chains and resolved the issue encountered while running the process chains which would load the data from planning data from APO to BW and Transactional data and inventory data for reporting and open orders data in to APO which would further help the APO team for the CTM run.
- Worked on different support issues related to APO products and shipments and resolved them before the deadlines based on the priority level. Investigated different problems to find the root cause and successfully provided solutions for the issues.
- Worked on BW statistics to give the report to client on the performance and run times of the various objects and cubes. Designed a process chain for capturing the data on a daily basis.
- Created Queries for designing the reports and worked on Filters, Restricted Key figures, calculated key figures to make the necessary calculation needed for the

Forecast vs Usage reports and Backlog compare weekly and monthly, Shipment weekly, Inventory daily report. Used the conditions and exceptions in the reports.

- Created Ad-hoc and standard reports using functionalities such as Multiple Data Providers, Merge Dimensions, Master/Detail, Cross tab, Multi Dimensional Analysis, Drill Analysis, Scope of Analysis, Filters, Charts, Alerts, Breaks, Ranking, Sorting, LOV, Formulas, Variables, Sub Queries, Combined Queries (Union, Intersection, Minus).
- Created reports using BusinessObjectsWebi, Crystal Reports and other web development tools like Infoview to provide Web-enabled data analysis solutions to business users. Worked on the Universe Designer, Web Intelligence (Webi), Web Intelligence Rich Client.
- Created different Business Object reports by merging dimensions for the Universes on Relational DB Connection and BICS Connection.
- Attended a 5 day workshop conducted by SAP for BW consultants at Micron. The workshop included a detailed discussion and practice sessions of the BW processes.

### **SAP BI/BO Developer**

**State Farm Mutual Auto Insurance, San Antonio TX  
October '09 to Sep '10**

#### **Responsibilities:**

- Created generic extraction by using View to extract data from SAP R/3 to BW.
- Involved in Requirements gathering for reports in Sales SD, COPA, PS and MM
- Extensively worked on enhancing the standard data sources as per client requirement.
- Activated and utilized the business content according to the functional requirements.
- Extensively involved in setting up procedures for extracting the data from sap R/3 by using LO-Cockpit extractions and used initialization with delta update and full update.
- Enhanced standard data sources, customized start routines and end routines.
- Analyze the failed data loads and fixed the data loads.
- Created reports using Business Objects Webi, Crystal Reports and other web development tools like Info view to provide Web-enabled data analysis solutions to business users.
- Worked on the Universe Designer, Web Intelligence (Webi), Web Intelligence Rich Client and Crystal Reports.
- Created business reports using Crystal Reports functionalities like Charts, Cross-Tabs, Formulas, Parameters, Running Totals, Add Queries, Sub-reports and Drill down.
- Widely used Filters, Sections, Breaks, Variables, Sorts, Ranks, Alerter and Prompts to create reports on Webi and Crystal Reports that meet business user requirements.
- Applied Filters, Ranks and Alerter to restrict unwanted data, expose best and poor performers and highlight the data as required by users.
- Developed Business Objects reports using multiple Queries and combination of Charts and Tables.
- Created Crystal Reports based on existing Universes from Business Objects.

- Involved in resolving the Tickets like SR, MR and CR.

**SAP BI/BO Developer**  
**Reliant Energy, Houston TX**  
**Aug '08 to September '09**

**Responsibilities:**

- Modified and configured Standard and custom Info sources, Data sources, Transfer structures, Transfer rules & Update rules for Infocubes and ODS
- Configured and scheduled Logistics Cockpit for Business Content Objects data extraction FICO (PCA, COPA, GL, AR) from SAP R/3 Source System and Scheduled data loads in BW both for delta and full uploads.
- Debug and correct issues with data extraction & loads with BI.
- Performed COPA analysis
- Used Date Modeling for ODS to stage the data before transferring the ODS contents to the InfoCube.
- Experienced in InfoCube managing activities like creating Indices, Rollup and compression the data in Data Targets.
- Involved in requirement gathering in functional areas of FI-AP, FI-AR and CO-PA.
- Analyzed the existing operating concern in SAP R/3 system to create data source according to reporting requirements in CO-PA.
- Designed and created data source in CO-PA on line item table.
- Designed and created Info cube, Info source to extract data from CO-PA in to BW.
- Extensively worked on costs and allocations Info cubes OCCA\_C11 and OCCA\_C02.
- Enhanced extractors in cost center accounting with custom fields as per business requirement.
- Extensively used calculated and restricted key figures, variables and conditions for the queries.
- Monitored the performance of queries and effectively presented the report.
- Creates Transfer rule and Update rule design and development (exit Routines); Info Source design and development.

**SAP BI Consultant**  
**Owens Corning, India**  
**Sep '06 - July '08**

**Responsibilities:**

- Involved in requirement analysis, modeling, Business Content Activation, Front-end design,
- Data load scheduling
- Involved in extraction, configuration and construction of Data targets.

- Created number of Reports with various filters, formulas and restrictions and variables
- Enhanced the DataSources & InfoSources for additional business requirements, used Customer ExitVariables, Formulas and Filters for the client business requirement.
- Extensively involved in debugging many ABAP report.
- Involved in Query Definition, Query Presentation - BEx Analyzer.
- Created WEBI reports.
- Scheduling of Daily, Weekly and Monthly Data Target loads using Process Chain and Event Controller

**Project #7**

**Rockwell Collins, India**

**Business Objects Developer**

**May 2002 - August '06**

Rockwell Collins: As a leading provider of avionics and cabin electronics, Rockwell Collins enhances the dependability, comfort and safety of air travel. Our goal is to serve business aviation and commercial air transport manufacturers and operators with technologies that enhance capabilities, cost effectively.

**Responsibilities:**

- Designed, developed and maintained BO Universes by defining joins, setting cardinalities between tables, creating contexts and applying aliases to the tables to remove the join path problems
- Used @Functions like @Prompt (user defined queries), @Where (creating conditional filters), and @Select to create duplicate objects in the process of building the Universes.
- Designed and developed Desktop Intelligence and Web Intelligence Reports using Business Objects Functionalities like Queries, Slice and Dice, Drill Down, @Functions, Cross Tab, Master/Detail and Formulas etc.
- Created parameterized Crystal Reports and customized existing sales reports for presentation using List reports, Aging reports, Grouped reports, Detail reports, Sub-reports and Cross-Tab reports
- Exported the reports to the Broadcast Agent (BCA), monitored, scheduled and published.

**Environment:** Business Objects 5.1(Desktop Intelligence, Designer, Supervisor, Broadcast Agent, InfoView, Web Intelligence 6.5), Crystal Reports 8.5, Sybase, SQL Server 2000 and Windows Server 2000.

**Education**

MCA in Computer Applications, University of Madurai, 2002 - Grade A

# State of West Virginia – Vendor Preference Certificate

32

WV-10  
Approved / Revised  
12/16/15

## State of West Virginia **VENDOR PREFERENCE CERTIFICATE**

Certification and application is hereby made for Preference in accordance with *West Virginia Code, §5A-3-37*. (Does not apply to construction contracts). *West Virginia Code, §5A-3-37*, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.  Application is made for 2.5% vendor preference for the reason checked:  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.  Application is made for 2.5% vendor preference for the reason checked:  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.  Application is made for 2.5% vendor preference for the reason checked:  
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4.  Application is made for 5% vendor preference for the reason checked:  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.  Application is made for 3.5% vendor preference who is a veteran for the reason checked:  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.  Application is made for 3.5% vendor preference who is a veteran for the reason checked:  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.  Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code §5A-3-59* and *West Virginia Code of State Rules*.  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: NetHost, Inc.

Signed: 

Date: Aug 30, 2016

Title: CEO

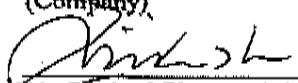
\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

## Designated Contact

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Fred Hawkins/Accounts Manager  
\_\_\_\_\_  
(Name, Title)  
*Fred Hawkins, Accounts Manager*  
\_\_\_\_\_  
(Printed Name and Title)  
1750 Tysons Blvd., Suite 1500, McLean VA 22102  
\_\_\_\_\_  
(Address)  
571-236-0781/703-738-7736  
\_\_\_\_\_  
(Phone Number) / (Fax Number)  
sled@nethostus.com  
\_\_\_\_\_  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

NetHost, Inc.  
\_\_\_\_\_  
(Company)  
 Ikram Koreshi/CEO  
\_\_\_\_\_  
(Authorized Signature) (Representative Name, Title)  
*Ikram Koreshi, CEO*  
\_\_\_\_\_  
(Printed Name and Title of Authorized Representative)  
\_\_\_\_\_  
Aug 30, 2016  
\_\_\_\_\_  
(Date)  
\_\_\_\_\_  
Ph - 571-236-0781, Fax - 703-738-7736  
\_\_\_\_\_  
(Phone Number) (Fax Number)

# Addendum Acknowledgement Form

## ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: \_\_\_\_\_

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

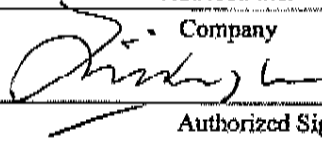
(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

NetHost, Inc.

\_\_\_\_\_  
Company

  
Authorized Signature

Aug 30, 2016

\_\_\_\_\_  
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 199542  
**Solicitation Description :** Addendum 1-Senior SAP BW Consultant  
**Proc Type :** Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-08-30 13:30:00	SR 0313 ESR08301600000000866	1

VENDOR
VS0000010514 Nethost, Inc.

**Solicitation Number:** CRFQ 0313 DEP1700000001

**Total Bid :** \$195,520.00      **Response Date:** 2016-08-30      **Response Time:** 12:19:02

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Jessica S Chambers  
 (304) 558-0246  
 jessica.s.chambers@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior SAP BW Consultant	2080.00000	HOUR	\$94.000000	\$195,520.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description :** Senior SAP Business Warehouse Consultant.