



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 5

List View

General Information Contact Default Values Discount Document Information

Procurement Folder: 336405

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0215

Vendor ID: VC0000023262

SO Doc ID: AVN1700000005

Legal Name: WYSONG ENTERPRISES INC

Published Date: 5/25/17

Alias/DBA:

Close Date: 6/8/17

Total Bid: \$194,000.00

Close Time: 13:30

Response Date: 06/02/2017

Status: Closed

Response Time: 14:27

Solicitation Description: Equipment Upgrades for Bell 206L4, N5WV-S/N 52279

Total of Header Attachments: 5

Total of All Attachments: 5



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 336405

Solicitation Description : Equipment Upgrades for Bell 206L4, N5WV-S/N 52279 helicopter

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-06-08 13:30:00	SR 0215 ESR06021700000006016	1

VENDOR

VC0000023262

WYSONG ENTERPRISES INC

Solicitation Number: CRFQ 0215 AVN1700000005

Total Bid : \$194,000.00 Response Date: 2017-06-02 Response Time: 14:27:45

Comments:

FOR INFORMATION CONTACT THE BUYER

Linda B Harper
(304) 558-0468
linda.b.harper@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Lump sum cost to remove and install new equipment	1.00000	LS	\$194,000.000000	\$194,000.00

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description :	Vendor must fill out the Exhibit A Pricing Page and submit with their bid. Section B of the Exhibit A - Pricing Page is for evaluation purposes only.
------------------------	---

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Paul Schreuder

(Name, Title)

Paul Schreuder, Sales Manager

(Printed Name and Title)

2695 Highway 75, Blountville, TN 37617

(Address)

423-325-6900

423-325-6905

(Phone Number) / (Fax Number)

pschreuder@wysongusa.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Wysong Enterprises, Inc.

(Company)

Steve Wysong, President

Steve Wysong

(Authorized Signature) (Representative Name, Title)

Steve Wysong, President

(Printed Name and Title of Authorized Representative)

June 2, 2017

(Date)

423-325-6900

423-325-6905

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- ☐ Addendum No. 1
- ☐ Addendum No. 2
- ☐ Addendum No. 3
- ☐ Addendum No. 4
- ☐ Addendum No. 5

- ☐ Addendum No. 6
- ☐ Addendum No. 7
- ☐ Addendum No. 8
- ☐ Addendum No. 9
- ☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Wysong Enterprises, Inc.

Company

Paul Schreuder

Paul Schreuder, Sales Manager

Authorized Signature

June 2, 2017

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
33 — Service - Misc

Proc Folder: 336405

Doc Description: Equipment Upgrades for Bell 206L4, N5WV-S/N 52279 helicopter

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-05-25	2017-06-08 13:30:00	CRFQ 0215 AVN1700000005	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Name, Address and Telephone Number:

Wysong Enterprises, Inc.
Tri-Cities Airport
2695 Highway 75
Blountville, TN 37617
423-325-6900

FOR INFORMATION CONTACT THE BUYER

Linda B Harper
(304) 558-0468
linda.b.harper@wv.gov

Steve Wysong, President

Signature X

FEIN # 62-1381242

DATE June 2, 2017

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division for the Agency, the State of West Virginia, Aviation Division is soliciting bids from qualified vendors to establish a "One-Time" contract to provide selected equipment upgrades to a Bell 206L4 helicopter per the Specifications, Terms & Conditions and bid requirements as attached.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION AVIATION DIVISION 502 EAGLE MOUNTAIN RD CHARLESTON WV25311 US	STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Lump sum cost to remove and install new equipment	1.00000	LS	\$194,700	\$194,700

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description :

Vendor must fill out the Exhibit A Pricing Page and submit with their bid. Section B of the Exhibit A - Pricing Page is for evaluation purposes only.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Question Deadline 5:00 p.m.	2017-06-01

AVN1700000005	Document Phase Final	Document Description Equipment Upgrades for Bell 206L4, N5WV-S/N 52279 helicopter	Page 3 of 3
---------------	---------------------------------------	--	------------------------------

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Corporate Resume Summary

Wysong Enterprises, Inc. was incorporated in February of 1989 by Mr. Stephen Wysong. Already having 15 years of avionics experience, which included the opening of the avionics department of Edwards & Associates (currently Bell Helicopter – Piney Flats), Mr. Wysong saw the opportunity to match his technical expertise with a growing need of television news broadcasters. While nothing was faster or more effective than a live, aerial feed from a helicopter hovering over the scene, the typical ship at that time was lacking the technical capability for the tasks desired by the media industry.

Mr. Wysong's knowledge of helicopter systems and electronics, along with his unmatched commitment to customer service, positioned Wysong to become the industry leader in the field of complex video and audio integrations on helicopters. Throughout our 25 year history Wysong has performed more than 175 such integrations on law enforcement and television news helicopters. Wysong Enterprises, a FAA 145 Repair Station since 1996, currently holds 4 FAA Supplemental Type Certificates (STC's) for products created to support and enhance airborne video and audio communications. These custom solutions fly proudly today benefitting both law enforcement as well as broadcast providers.

Wysong Enterprises is conveniently located on the south general aviation ramp at the Tri-Cities Regional Airport (KTRI). The Tri-Cities Airport is served by Delta, US Airways, and Allegiant Airlines. Wysong is also conveniently located 6 nautical miles from the Bell Helicopter acceptance facility in Piney Flats, TN.



The beautiful, rugged terrain of the Appalachian Mountains provides the perfect test bed for advanced avionics systems such as radar altimeters, synthetic vision, obstacle, terrain and warning systems. Wysong is an approved sales and installation facility for leading avionics manufacturers including Garmin, Bendix / King / Honeywell, Sagem Avionics, Cobham, Genesys, Technisonic, and others.

Today, the Wysong team includes individuals with experience not only in helicopter modifications but also in CAD, CNC programming, and broadcast engineering to offer our clients dependable equipment integrations on their law enforcement platforms. Mr. Wysong continues to be actively involved in the daily management and operations of Wysong Enterprises.





Project Manager:

The project manager will serve as the point of contact and ensure that all work is performed to the specifications of West Virginia Aviation Division.

Paul Schreuder
Sales Manager
pschreuder@wysongusa.com
423.325.6900
Office location: Blountville, TN

Mr. Schreuder has 35 years of experience in aviation and marketing, and holds an Airline Transport Pilot Certificate for Rotorcraft-Helicopters and Multi-Engine Airplanes.

Other key Wysong personnel (all at the Blountville, TN location):

Steve Wysong
President
steve@wysongusa.com

Stephnie Branscomb
FAA Coordinator
stef@wysongusa.com

James McCoy
Avionics Supervisor
jmccoy@wysongusa.com

Bob Shepard
Engineering Supervisor
bshepard@wysongusa.com



UNITED STATES OF AMERICA
DEPARTMENT OF TRANSPORTATION
FEDERAL AVIATION ADMINISTRATION

Air Agency Certificate

Number W3ER617N

This certificate is issued to

Wysong Enterprises, Inc.

whose business address is

**2695 Highway 75
Blountville, TN 37617**

*upon finding that its organization complies in all respects
with the requirements of the Federal Aviation Regulations
relating to the establishment of an Air Agency, and is
empowered to operate an approved* **Repair Station**

with the following ratings:

**Limited Radio
Limited Instrument
Limited Airframe (04/04/2001)
Limited Powerplant (03/06/2008)**

*This certificate, unless canceled, suspended, or revoked,
shall continue in effect* **INDEFINITELY**

Date issued:

October 24, 1996

By direction of the Administrator
Walter H. Bevan

WALTER H. BEVAN

MANAGER ACE-FSDO-19

**This Certificate is not Transferable, and ANY MAJOR CHANGE IN THE BASIC FACILITIES, OR IN THE LOCATION THEREOF,
SHALL BE IMMEDIATELY REPORTED TO THE APPROPRIATE REGIONAL OFFICE OF THE FEDERAL AVIATION ADMINISTRATION**

Any alteration of this certificate is punishable by a fine of not exceeding \$1,000, or imprisonment not exceeding 3 years, or both



(References)

Georgia State Patrol
Jeff Gehrlich
1900 Airport Rd
Kennesaw GA 30144
jgehrlich@gsp.net
770.528.5439

(1) Bell 407 Law Enforcement Completion, 2014

New York Police Dept.
United States Dept of Justice
c/o Helinet Technologies
Ron Magocsi
New York NY
rmagocsi@helinet.com
917.929.8002

(2) Bell 412 Video Downlink Integration, 2012-2013
(7) Bell 407 Law Enforcement Integration, 2011-2014

Charlotte Police Dept.
Eric Kelley
Charlotte NC
wkelly@cmpd.org
704.359.4623

(2) Bell 407 Law Enforcement Completion, 2012

Osceola County Sheriff
George Freeman
Kissimmee FL
407.348.1100
gfree@osceola.org

(3) Bell OH 58 Law Enforcement Completion, 2008-2010

New York City Dept. of
Environmental Protection Police
c/o Helicopter Flight Services
John Kjekstad
New York NY
212.355.0801
johnkjekstad@yahoo.com

(1) Bell 407 Law Enforcement Completion, 2009

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Woy Song Enterprises

Authorized Signature: Paul Schuch

Date: Jun 2, 2017

State of Tennessee

County of Washington, to-wit:

Taken, subscribed, and sworn to before me this 2 day of May, 2017.

My Commission expires May 5, 2018.

AFFIX SEAL HERE



NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 08/01/2015)

Exhibit A - Pricing Page

Bell 206L4, SN 52279 (N5WV)

CRFQ: AVN1700000005

Vendor: Wysong Enterprises, Inc.

Vendors must complete this form in its entirety in lieu of submitting other quote forms.

Submitted form should be provided in a legible form. (Typewritten form preferred.)

Section A:				
Item #1: Vendor is to provide the Lump Sum amount for removal of designated equipment in Section 4.1.1 and for the provision and installation of new equipment per Section 4.1.2				
Item	Description	Unit of Measure	Estimated Quantity	Extended Cost
1	Remove designated equipment in Section 4.1.1 and provide and install new equipment in Section 4.1.2.	Lump Sum	1	\$194,700.00
Subtotal Section A:				\$194,700.00
*Section B:				
Vendor to enter nautical miles (NM) below to calculate flight time to fly Round Trip from Charleston, WV. Round Trip Cost Calculation will be based on the straight line distance of the vendor's facility from Yeager Airport (CRW) in Charleston, WV in nautical miles divided by aircraft nominal airspeed multiplied by the Aviation Division's billing rate per hour multiplied by two.				
Description				Per Trip
120	NM to contractor's facility divided by 100 (KTAS) x \$800.00 (per hour) x 2 (roundtrip)			\$1,920.00
Subtotal Section B:				\$1,920.00
Total Bid (total of Section A and Section B:				\$196,620.00

Vendors must fill out the Exhibit A - Pricing Page and submit with their bid.

*Section B for evaluation purposes only, Section B amount will not be included in the award total.