

EXHIBIT A – PRICING PAGE

REQUEST FOR QUOTATION\_ SUR1700000002

LPG Powered Sit-Down Counterbalance Forklift Truck

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This is a lump sum bid for, one time purchase of a new LPG powered sit-down counterbalance forklift truck as per specifications.

West Virginia State Agency for Surplus Property  
2700 Charles Avenue  
Dunbar, WV 25064

Vendor's Company Name: JEFFERDS CORP.

Vendor's Address: 2070 WINFIELD RD.  
ST. ALBANS WV 25177

Phone Number: 304-204-3104

Fax Number: 304-755-7544

Email Address: MONTYBARNEIT@JEFFERDS.COM

Total Bid Cost: \$ 24,975.00

\$ Twenty Four Thousand Nine Hundred and Seventy Five  
(Bid to be written in words and numbers.)

06/05/17 15:20:36  
Purchasing Division



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 13 - Equipment

Proc Folder: 337335

Doc Description: New LPG Powered Sit-Down Counterbalance Forklift Truck

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-05-24	2017-06-07 13:30:00	CRFQ 0214 SUR1700000003	1

**BID RECEIVING LOCATION**  
 BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**  
 Vendor Name, Address and Telephone Number:  
 Jeffers Corp.  
 2076 Winfield Rd  
 St. Albans, WV 25177  
 304.204.3104

**FOR INFORMATION CONTACT THE BUYER**  
 Linda B Harper  
 (304) 558-0468  
 linda.b.harper@wv.gov

Signature X  FEIN # 55-0336065 DATE 6.2.17

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

The West Virginia Purchasing Division for the Agency, The West Virginia State Agency for Surplus Property is soliciting bids from qualified vendors to establish a "One-Time" contract for the purchase of a new LPG powered sit-down counterbalance forklift truck per the Specifications, Terms & Conditions and bid requirements as attached.

INVOICE TO		SHIP TO	
ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY 2700 CHARLES AVE DUNBAR WV25064-2236 US		ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY 2700 CHARLES AVE DUNBAR WV 25064 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Forklifts	1.00000	LS	\$ 24,975 <sup>00</sup>	\$ 24,975 <sup>00</sup>

Comm Code	Manufacturer	Specification	Model #
24101603	CLARK	C25C-189" T54	C25C

Extended Description :  
New, Unused LPG Powered Sit-Down Counterbalance Forklift Truck

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Question Deadline 5:00 PM	2017-05-31

SUR1700000003	<b>Document Phase</b> Final	<b>Document Description</b> New LPG Powered Sit-Down Counterbalance Forklift Truck	<b>Page 3</b> of 3
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 13 — Equipment

Proc Folder: 337335

Doc Description: Addendum 1 - Forklift Truck

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-06-01	2017-06-07 13:30:00	CRFQ 0214 SUR1700000003	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

JEFFERDS  
 2070 W WFIELD RD  
 ST. ALBANS WV 25177

**FOR INFORMATION CONTACT THE BUYER**

Linda B Harper  
 (304) 558-0468  
 linda.b.harper@wv.gov

Signature X *Linda B. Harper* FEIN # 55-0336065 DATE 6/2/17

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum # 1 issued for the following reasons:

1. To publish the vendor questions with responses.

No other changes

INVOICE TO		SHIP TO	
ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY 2700 CHARLES AVE DUNBAR WV25064-2236 US		ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY 2700 CHARLES AVE DUNBAR WV 25064 US	

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Comm Code	Manufacturer	Specification	Model #
24101603	CLARK	189" tsu	C25C

Extended Description :

New, Unused LPG Powered Sit-Down Counterbalance Forklift Truck

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Question Deadline 5:00 PM	2017-05-31

**SOLICITATION NUMBER: SUR1700000003**

**Addendum Number: 1**

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The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

**Description of Modification to Solicitation:**

Addendum # 1 issued for the following reasons:

1. To publish the vendor questions with responses.

No other changes

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A



**CRFQ SUR1700000003**  
**Vendor Questions**

**Q.1. Section 3.1.1.2 reflects; capacity must be 5,000 pounds at 24" load center.  
My question - is this final capacity with the requested attachment as listed in section 3.1.1.12 & 3.1.1.13?**

**A.1. Yes, with attachments on.**

**Q.2. Section 3.1.1.16 reflects; Must provide on-site operator training to WVSASP staff.  
My question - How many people will receive the training & do they all work same shift?**

**A.2. 5 employees, 8:30 am to 4:30 pm**

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: SUR1700000003**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

*Jeffereos Corp.*

\_\_\_\_\_  
Company

*Wm. R. P.*

\_\_\_\_\_  
Authorized Signature

*6.2.2017*

\_\_\_\_\_  
Date

**NOTE:** This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012



MATERIALS HANDLING SPECIALISTS SINCE 1947

TO : State of West Virginia
2700 Charles Avenue
Dunbar, WV 25064

Date : 6.2.17
Quotation : ZD 00152

Attention : Karen Roberts

We propose to furnish the following equipment subject to the terms and conditions attached to this proposal.

(1) Clark C25C 5,000 lb. Capacity, I.C. Cushion Tire Forklift

Standard Equipment:

- FORD 2.5L Balanced Engine with EPA Compliant Multi-Port LPG Fuel Injection System
Single Speed Powershift Transmission
Single Auxiliary Valve
Operator Cell with Isolation Mounts
Two Overhead Guard Mounted Headlights
Cowl Mounted Control Levers
Power Steering
Tilt Steering Wheel
Rear Handle with Horn Button
Full Suspension Vinyl Safety Seat
Orange Seatbelt
Traction Disable Seat Switch, OPS

- Raised Air Intake
Copper Open Core Radiator with High Capacity Cooling System
LED/Digital Full Featured Instrument Display with Digital and Audible Warnings of Engine Functions
Automatic Engine Shutdown System
Low Fuel Warning
Automotive Style Fuse Box
48" Load Backrest
37" Class II Carriage
42" Forks
Standard Warranty 1 Year / 2000 Hours on Basic Truck
2 Years / 4000 Hours on Major Components

Continue to page 2

JEFFERDS CORPORATION

Accepted: \_\_\_\_\_
CUSTOMER NAME

[Signature]
SALESMAN

\_\_\_\_\_
ADDRESS

By \_\_\_\_\_

This proposal is offered for your acceptance within thirty days of date. It shall constitute a contract of sale after being accepted by the buyer and the seller from St. Albans office acknowledges acceptance. Your attention is invited to the "Conditions and Terms of Sale" which are attached hereof and which are a part of this contract.

<b>Engine</b>	Hyundai Theta 2.4L - Multi-port LPG Fuel Injection
<b>Transmission</b>	Single Speed Powershift Transmission
<b>Upright Height</b>	Triple Stage MFH 189" OHL 83.3" FL 61.5"
<b>Carriage</b>	37" Hook Type Class II
<b>Sideshifter</b>	37" Fork Positioner with 8" Total Sideshift
<b>Load Backrest</b>	37" Wide x 48" High
<b>Forks</b>	42" x 4" x 1.75"
<b>Mast Tilt</b>	5 Deg Back/6 Deg Forward
<b>Hose Adaptations</b>	Double - 4 Hoses (Internal)
<b>Auxiliary Control Valve</b>	4 Spool Valve with 2 Additional Levers
<b>Drive Tires</b>	Rubber - 21 x 7 x 15 - Smooth
<b>Steer Tires</b>	Rubber - 16 x 5 x 10.5 - Smooth
<b>Overhead Guard</b>	Standard Height Overhead Guard
<b>Seat</b>	Vinyl Full-Suspension Safety Seat
<b>Front Work Lights</b>	2 Headlights - OHG Mounted (Adjustable)
<b>Warning Lights</b>	Red Strobe Light
<b>Paint</b>	Clark Green
<b>Warranty</b>	FlexGuard 60 - 12/48/10000 with Maintenance Contract

**Other Clark Equipment**  
Seat Belt - Orange

**Other Equipment & Accessories**  
LPG Tank

**TOTAL SALE PRICE.....\$ 24,975.00**

**FOB : Delivered**  
**TERMS: NET 10 DAYS**

**THIS PROPOSAL DOES NOT INCLUDE APPLICABLE SALES TAX**

**THANK YOU FOR CONSIDERING JEFFERDS CORPORATION FOR YOUR  
MATERIAL HANDLING NEEDS!**



[www.jefferds.com](http://www.jefferds.com)

**Saint Albans**

652 Winfield Road  
St. Albans, WV 25177  
304-755-8111  
800-735-8111

**Huntington**

1025 10<sup>th</sup> St. West  
Huntington, WV  
800-735-8111

**Parkersburg**

514 29<sup>th</sup> Street  
Parkersburg, WV 26101  
304-422-6491  
800-511-5160

**Clarksburg**

Stonewood Ind. Park  
409 Water Street  
Stonewood, WV 26301  
304-623-6541  
800-300-4020

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

MONTY BARNETT, SALES  
(Name, Title)  
(Printed Name and Title)  
2070 WINFIELD RD. ST. ALBANS WV  
(Address)  
304-204-3104 / 304-755-7544  
(Phone Number) / (Fax Number)  
MONTY BARNETT @ JEFFEROS.COM  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

JEFFEROS CORPORATION  
(Company)  
MONTY R BARNETT SALES  
(Authorized Signature) (Representative Name, Title)  
MONTY R. BARNETT  
(Printed Name and Title of Authorized Representative)  
6.2.2017  
(Date)  
304-204-3104 / 304-755-7544  
(Phone Number) (Fax Number)

# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.  Application is made for 2.5% vendor preference for the reason checked:  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.  Application is made for 2.5% vendor preference for the reason checked:  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.  Application is made for 2.5% vendor preference for the reason checked:  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.  Application is made for 5% vendor preference for the reason checked:  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.  Application is made for 3.5% vendor preference who is a veteran for the reason checked:  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.  Application is made for 3.5% vendor preference who is a veteran for the reason checked:  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.  Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: JEFFEROS  
Date: 6/2/17

Signed: [Signature]  
Title: SALT



STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: JEFFERDS Corp.

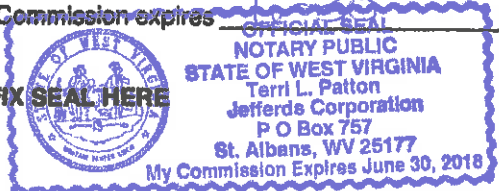
Authorized Signature: [Signature] Date: 6/2/2017

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 2 day of June, 2017.

My Commission expires 1-30, 2018.



AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

# C25C

# C25

Hyundai/GM/Yanmar Engines

**20/25/30/32C**

IC-CUSHION      LPG  
4000 / 5000 / 6000 / 6500 lbs.  
(2000 / 2500 / 3000 / 3200 kg)

**20/25/30/35**

IC-PNEUMATIC      LPG/DIESEL  
4000 / 5000 / 6000 / 7000 lbs.  
(2000 / 2500 / 3000 / 3300 kg)

**GEN2**



**CLARK**

**THE FORKLIFT**