

January 16, 2017

Charles Barnette
Purchasing Division
Department of Administration
2019 Washington Street, E
Charleston, WV 25303

Re: Solicitation No: SWC1700000008

1/19/17

13:30:00

**Addendum 6 - Version 7 & Addendum
Acknowledgement 1-6 with Revised Pricing
Sheets**

Hi Charles,

We have another addendum that came in again after our conversation. I did try to Fax it to your but it would not go through. We would appreciate it greatly if you would include this additional addendum and revised pricing in our bid binder which you have already received.
If you have any questions please feel free to contact me.
Thanks so much.

Regards,



Lucy Jarvis
Associate Marketing Manager
Sharp Electronics Corporation
100 Paragon Drive
Montvale, NJ 07645
Phone: 201-529-6315
Email: jarvisl@sharpsec.com

01/17/17 08:46:54
WV Purchasing Division



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 28 - Office Equip.

Proc Folder: 275520

Doc Description: Addendum 6-Statewide Contract for Digital Copiers

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2017-01-12	2017-01-19 13:30:00	CRFQ 0212 SWC1700000008	7

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Sharp Electronics Corporation
 100 Paragon Drive
 Montvale, NJ 07645
 Contact: Nicki Calcagni Phone: 301-466-6219 Email: calcagnin@sharpsec.com

FOR INFORMATION CONTACT THE BUYER

Charles D Barnette
 (304) 558-2566
 charles.d.barnette@wv.gov

Signature X

FEIN # 13-1968872

DATE 4/13/17

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum No. 6 -

1. Revised pricing prices attached to reflect the following changes:

- a. To revise the estimated quantity in the "Monthly Maintenance Charge Per Copier" column on Item No. 1 - Purchase - Monochrome for Bands 1 through 7. See attached pricing pages.
- b. To revise the estimated quantity for the Purchase - Monochrome Band 2 from 15 to 20.
- c. To revise the estimated quantity for the Purchase - Monochrome Band 3 from 5 to 10.
- d. To revise the estimated quantity for the Purchase - Monochrome Band 4 from 5 to 10.
- e. To revise the estimated quantity for the Purchase - Monochrome Band 5 from 5 to 10.
- f. To revise the estimated quantity for the Purchase - Monochrome Band 7 from 5 to 10.
- g. To revise the estimated quantity for the 24 Month Lease - Monochrome Band 1 from 1 to 5.
- h. To revise the estimated quantity for the 36 Month Lease - Monochrome Band 2 from 5 to 10.

2. The bid opening has been extended from 01/17/2017 to 01/19/2017.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Statewide Contract for Digital Copiers	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
44101501			

Extended Description :
Statewide Contract for Digital Copiers

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Deadline for Technical Questions	2016-12-02

SWC1700000008	Document Phase Final	Document Description Addendum 6-Statewide Contract for Digital Copiers	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ SWC1700000008

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Sharp Electronics Corporation

Company

Laura J. Blachner

Authorized Signature

1/13/17

Date

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing

SOLICITATION NUMBER: CRFQ – SWC1700000008

Addendum Number: 6

The purpose of this addendum is to modify the solicitation identified as CRFQ SWC1700000008 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. Revised pricing pages attached to reflect the following changes:
 - a. To revise the estimated quantity in the “Monthly Maintenance Charge Per Copier” column on Item No. 1 – Purchase – Monochrome for Bands 1 through 7.
 - b. To revise the estimated quantity for the Purchase – Monochrome Band 2 from 15 to 20.
 - c. To revise the estimated quantity for the Purchase – Monochrome Band 3 from 5 to 10.
 - d. To revise the estimated quantity for the Purchase – Monochrome Band 4 from 5 to 10.
 - e. To revise the estimated quantity for the Purchase – Monochrome Band 5 from 5 to 10.
 - f. To revise the estimated quantity for the Purchase – Monochrome Band 7 from 5 to 10.
 - g. To revise the estimated quantity for the 24 Month Lease – Monochrome Band 1 from 1 to 5.
 - h. To revise the estimated quantity for the 36 Month Lease - Monochrome Band 2 from 5 to 10.
2. The bid opening has been extended from 01/17/2017 to 01/19/2017.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

DIGCOP17 - Pricing Pages - Revised by Addendum No. 6

Item No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of Item Bid	Est. Quantity	Unit Price	Total Price
1	Purchase	Monochrome					
		Band 1					
		Copier	SHARP	MX-M266N	10	\$ 1,803.00	\$ 18,030.00
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	MX-FX11	10	\$ 324.00	\$ 3,240.00
		Monthly Maintenance Charge Per Copier (0-5,000 copies)	SHARP		360	\$ 21.50	\$ 7,740.00
		Per Copy Maintenance Overage Charge (5,001 and up)	SHARP		18,000	\$ 0.01080	\$ 194.40
		Total for Band 1					\$ 29,204.40
		Band 2					
		Copier	SHARP	MX-M266N SYSTEM	20	\$ 2,572.00	\$ 51,440.00
		Scanning	SHARP	INCLUDED	20	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	20	\$ -	\$ -
		Fax	SHARP	MX-FX11	20	\$ 324.00	\$ 6,480.00
		Staple	SHARP	MX-FN26	20	\$ 520.00	\$ 10,400.00
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			720	\$ 25.00	\$ 18,000.00
		Per Copy Maintenance Overage Charge (15,001 and up)			18,000	\$ 0.00630	\$ 113.40
		Total for Band 2					\$ 86,433.40
		Band 3					
		Copier	SHARP	MX-M316N SYSTEM	10	\$ 2,678.00	\$ 26,780.00
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	MX-FX11	10	\$ 324.00	\$ 3,240.00
		Staple	SHARP	MX-FN26	10	\$ 520.00	\$ 5,200.00
		Monthly Maintenance Charge Per Copier (0-30,000 copies)	SHARP		360	\$ 35.50	\$ 12,780.00
		Per Copy Maintenance Overage Charge (30,001 and up)			18,000	\$ 0.00710	\$ 127.80
		Total for Band 3					\$ 48,127.80
		Band 4					
		Copier	SHARP	MX-M464N SYSTEM	10	\$ 3,963.00	\$ 39,630.00
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	MX-FX11	10	\$ 324.00	\$ 3,240.00
		Staple	SHARP	MX-FN17	10	\$ 520.00	\$ 5,200.00
		Monthly Maintenance Charge Per Copier (0-45,000 copies)	SHARP		360	\$ 41.25	\$ 14,850.00
		Per Copy Maintenance Overage Charge (45,001 and up)			18,000	\$ 0.00430	\$ 77.40
		Total for Band 4					\$ 62,997.40

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
3	24 Month Lease	Monochrome					
		Band 1					
		Copier (Including maintenance for 0 - 5000 copies)	SHARP	MX-M266N	5	\$ 101.56	\$ 507.80
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95
		Per Copy Maintenance Overage Charge (5001 and up)	SHARP		500	\$ 0.01080	\$ 5.40
		Total for Band 1	SHARP				\$ 585.15
		Band 2					
		Copier (Including maintenance for 0 - 15,000 copies)	SHARP	MX-M266N SYSTEM	5	\$ 139.21	\$ 696.05
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95
		Staple	SHARP	MX-FN26	5	\$ 23.09	\$ 115.45
		Per Copy Maintenance Overage Charge (15,001 and up)	SHARP		500	\$ 0.00630	\$ 3.15
		Total for Band 2					\$ 886.60
		Band 3					
		Copier (Including maintenance for 0 - 30,000 copies)	SHARP	MX-M316N SYSTEM	5	\$ 154.42	\$ 772.10
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95
		Staple	SHARP	MX-FN26	5	\$ 23.09	\$ 115.45
		Per Copy Maintenance Overage Charge (30,001 and up)	SHARP		500	\$ 0.00710	\$ 3.55
		Total for Band 3					\$ 963.05

3	24 Month Lease (cont.)	Monochrome						
		Band 4						
		Copier (Including maintenance for 0 - 45,000 copies)	SHARP	MX-M464N SYSTEM	5	\$ 217.23	\$ 1,086.15	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (45,001 and up)	SHARP		500	\$ 0.00430	\$ 2.15	
		Total for Band 4					\$ 1,275.70	
		Band 5						
		Copier (Including maintenance for 0 - 65,000 copies)	SHARP	MX-M564N SYSTEM	5	\$ 263.10	\$ 1,315.50	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (65,001 and up)	SHARP		500	\$ 0.00440	\$ 2.20	
		Total for Band 5					\$ 1,505.10	
		Band 6						
		Copier (Including maintenance for 0 - 80,000 copies)	SHARP	MX-M654N SYSTEM	5	\$ 385.53	\$ 1,927.65	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (80,001 and up)	SHARP		500	\$ 0.00400	\$ 2.00	
		Total for Band 6					\$ 2,117.05	
		Band 7						
		Copier (Including maintenance for 0 - 150,000 copies)	SHARP	MX-M754N SYSTEM	5	\$ 444.35	\$ 2,221.75	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (150,001 and up)	SHARP		500	\$ 0.00420	\$ 2.10	
		Total for Band 7					\$ 2,411.25	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease					\$	9,743.90

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
4	24 Month Lease	Color						
		Band 1						
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 81.18	\$ 405.90	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.01500	\$ 60.00	
		Total for Band 1					\$ 585.90	
		Band 2						
		Copier	SHARP	MX-C301W SYSTEM2	5	\$ 88.73	\$ 443.65	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Staple	SHARP	n/a	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 2					\$ 551.65	
		Band 3						
		Copier	SHARP	MX-3050N SYSTEM	5	\$ 180.11	\$ 900.55	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX15	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN27	5	\$ 25.44	\$ 127.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 3					\$ 1,207.70	
		Band 4						
		Copier	SHARP	MX-4050N SYSTEM	5	\$ 227.26	\$ 1,136.30	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX15	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN27	5	\$ 25.44	\$ 127.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 4					\$ 1,443.45	
		Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease					\$	3,788.70

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
5	36 Month Lease	Monochrome					
		Band 1					
		Copier (including maintenance for 0 - 5,000 copies)	SHARP	MX-M266N	30	\$ 77.76	\$ 2,332.80
		Scanning	SHARP	INCLUDED	30	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	30	\$ -	\$ -
		Fax	SHARP	MX-FX11	30	\$ 10.11	\$ 303.30
		Per Copy Maintenance Overage Charge (5,001 and up)	SHARP		500	\$ 0.01080	\$ 5.40
		Total for Band 1	SHARP				\$ 2,641.50
		Band 2					
		Copier (including maintenance for 0 - 15,000 copies)	SHARP	MX-M266N SYSTEM	10	\$ 105.25	\$ 1,052.50
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	MX-FX11	10	\$ 10.11	\$ 101.10
		Staple	SHARP	MX-FN26	10	\$ 16.22	\$ 162.20
		Per Copy Maintenance Overage Charge (15,001 and up)	SHARP		500	\$ 0.00630	\$ 3.15
		Total for Band 2					\$ 1,318.95
		Band 3					
		Copier (including maintenance for 0 - 30,000 copies)	SHARP	MX-M316N SYSTEM	40	\$ 119.05	\$ 4,762.00
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -
		Fax	SHARP	MX-FX11	40	\$ 10.11	\$ 404.40
		Staple	SHARP	MX-FN26	40	\$ 16.22	\$ 648.80
		Per Copy Maintenance Overage Charge (30,001 and up)	SHARP		500	\$ 0.00710	\$ 3.55
		Total for Band 3					\$ 5,818.75
		Band 4					
		Copier (including maintenance for 0 - 45,000 copies)	SHARP	MX-M464N SYSTEM	40	\$ 164.90	\$ 6,596.00
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -
		Fax	SHARP	MX-FX11	40	\$ 10.11	\$ 404.40
		Staple	SHARP	MX-FN17	40	\$ 16.22	\$ 648.80
		Per Copy Maintenance Overage Charge (45,001 and up)	SHARP		500	\$ 0.00430	\$ 2.15
		Total for Band 4					\$ 7,651.35

5	36 Month Lease (cont.)	Monochrome						
		Band 5						
		Copier (including maintenance for 0 - 65,000 copies)	SHARP	MX-M564N SYSTEM	40	\$ 206.57	\$ 8,262.80	
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -	
		Fax	SHARP	MX-FX11	40	\$ 10.11	\$ 404.40	
		Staple	SHARP	MX-FN17	40	\$ 16.22	\$ 648.80	
		Per Copy Maintenance Overage Charge (65,001 and up)	SHARP		500	\$ 0.00440	\$ 2.20	
		Total for Band 5					\$ 9,318.20	
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	SHARP	MX-M654N SYSTEM	20	\$ 300.61	\$ 6,012.20	
		Scanning	SHARP	INCLUDED	20	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	20	\$ -	\$ -	
		Fax	SHARP	MX-FX11	20	\$ 10.11	\$ 202.20	
		Staple	SHARP	MX-FN17	20	\$ 16.22	\$ 324.40	
		Per Copy Maintenance Overage Charge (80,001 and up)	SHARP		500	\$ 0.00400	\$ 2.00	
		Total for Band 6					\$ 6,540.80	
		Band 7						
		Copier (including maintenance for 0 - 150,000 copies)	SHARP	MX-M754N SYSTEM	10	\$ 352.43	\$ 3,524.30	
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -	
		Fax	SHARP	MX-FX11	10	\$ 10.11	\$ 101.10	
		Staple	SHARP	MX-FN17	10	\$ 16.22	\$ 162.20	
		Per Copy Maintenance Overage Charge (150,001 and up)	SHARP		500	\$ 0.00420	\$ 2.10	
		Total for Band 7					\$ 3,789.70	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease					\$	37,079.25

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
6	36 Month Lease	Color						
		Band 1						
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 57.03	\$ 285.15	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.01500	\$ 60.00	
		Total for Band 1					\$ 465.15	
		Band 2						
		Copier	SHARP	MX-C301W SYSTEM2	5	\$ 62.33	\$ 311.65	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Staple	SHARP	n/a	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 2					\$ 419.65	
		Band 3						
		Copier	SHARP	MX-3050N SYSTEM	40	\$ 126.55	\$ 5,062.00	
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -	
		Fax	SHARP	MX-FX15	40	\$ 10.11	\$ 404.40	
		Staple	SHARP	MX-FN27	40	\$ 17.88	\$ 715.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 3					\$ 6,289.60	
		Band 4						
		Copier	SHARP	MX-4050N SYSTEM	40	\$ 159.69	\$ 6,387.60	
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -	
		Fax	SHARP	MX-FX15	40	\$ 10.11	\$ 404.40	
		Staple	SHARP	MX-FN27	40	\$ 17.88	\$ 715.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 4					\$ 7,615.20	
		Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease					\$	14,789.60

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
7	48 Month Lease	Monochrome					
		Band 1					
		Copier (including maintenance for 0 - 5,000 copies)	SHARP	MX-M266N	30	\$ 65.87	\$ 1,976.10
		Scanning	SHARP	INCLUDED	30	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	30	\$ -	\$ -
		Fax	SHARP	MX-FX11	30	\$ 7.97	\$ 239.10
		Per Copy Maintenance Overage Charge (5,001 and up)	SHARP		500	\$ 0.01080	\$ 5.40
		Total for Band 1	SHARP				\$ 2,220.60
		Band 2					
		Copier (including maintenance for 0 - 15,000 copies)	SHARP	MX-M266N SYSTEM	30	\$ 88.30	\$ 2,649.00
		Scanning	SHARP	INCLUDED	30	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	30	\$ -	\$ -
		Fax	SHARP	MX-FX11	30	\$ 7.97	\$ 239.10
		Staple	SHARP	MX-FN26	30	\$ 12.80	\$ 384.00
		Per Copy Maintenance Overage Charge (15,001 and up)	SHARP		500	\$ 0.00630	\$ 3.15
		Total for Band 2					\$ 3,275.25
		Band 3					
		Copier (including maintenance for 0 - 30,000 copies)	SHARP	MX-M316N SYSTEM	80	\$ 101.41	\$ 8,112.80
		Scanning	SHARP	INCLUDED	80	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	80	\$ -	\$ -
		Fax	SHARP	MX-FX11	80	\$ 7.97	\$ 637.60
		Staple	SHARP	MX-FN26	80	\$ 12.80	\$ 1,024.00
		Per Copy Maintenance Overage Charge (30,001 and up)	SHARP		500	\$ 0.00710	\$ 3.55
		Total for Band 3					\$ 9,777.95
		Band 4					
		Copier (including maintenance for 0 - 45,000 copies)	SHARP	MX-M464N SYSTEM	40	\$ 138.79	\$ 5,551.60
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -
		Fax	SHARP	MX-FX11	40	\$ 7.97	\$ 318.80
		Staple	SHARP	MX-FN17	40	\$ 12.80	\$ 512.00
		Per Copy Maintenance Overage Charge (45,001 and up)	SHARP		500	\$ 0.00430	\$ 2.15
		Total for Band 4					\$ 6,384.55

7	48 Month Lease (cont.)	Monochrome						
		Band 5						
		Copier (including maintenance for 0 - 60,000 copies)	SHARP	MX-M564N SYSTEM	30	\$ 178.37	\$ 5,351.10	
		Scanning	SHARP	INCLUDED	30	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	30	\$ -	\$ -	
		Fax	SHARP	MX-FX11	30	\$ 7.97	\$ 239.10	
		Staple	SHARP	MX-FN17	30	\$ 12.80	\$ 384.00	
		Per Copy Maintenance Overage Charge (60,001 and up)	SHARP		500	\$ 0.00440	\$ 2.20	
		Total for Band 5					\$ 5,976.40	
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	SHARP	MX-M654N SYSTEM	35	\$ 258.25	\$ 9,038.75	
		Scanning	SHARP	INCLUDED	35	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	35	\$ -	\$ -	
		Fax	SHARP	MX-FX11	35	\$ 7.97	\$ 278.95	
		Staple	SHARP	MX-FN17	35	\$ 12.80	\$ 448.00	
		Per Copy Maintenance Overage Charge (80,001 and up)	SHARP		500	\$ 0.00400	\$ 2.00	
		Total for Band 6					\$ 9,767.70	
		Band 7						
		Copier (including maintenance for 0 - 150,000 copies)	SHARP	MX-M754N SYSTEM	25	\$ 306.57	\$ 7,664.25	
		Scanning	SHARP	INCLUDED	25	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	25	\$ -	\$ -	
		Fax	SHARP	MX-FX11	25	\$ 7.97	\$ 199.25	
		Staple	SHARP	MX-FN17	25	\$ 12.80	\$ 320.00	
		Per Copy Maintenance Overage Charge (150,001 and up)	SHARP		500	\$ 0.00420	\$ 2.10	
		Total for Band 7					\$ 8,185.60	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease					\$	45,588.05

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
8	48 Month Lease	Color						
		Band 1						
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 44.99	\$ 224.95	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.01500	\$ 60.00	
		Total for Band 1					\$ 404.95	
		Band 2						
		Copier	SHARP	MX-C301W SYSTEM2	10	\$ 49.17	\$ 491.70	
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -	
		Fax	SHARP	INCLUDED	10	\$ -	\$ -	
		Staple	SHARP	n/a	10		\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 2					\$ 599.70	
		Band 3						
		Copier	SHARP	MX-3050N SYSTEM	20	\$ 99.82	\$ 1,996.40	
		Scanning	SHARP	INCLUDED	20		\$ -	
		Network Printing	SHARP	INCLUDED	20		\$ -	
		Fax	SHARP	MX-FX15	20	\$ 7.97	\$ 159.40	
		Staple	SHARP	MX-FN27	20	\$ 14.10	\$ 282.00	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 3					\$ 2,545.80	
		Band 4						
		Copier	SHARP	MX-4050N SYSTEM	50	\$ 125.96	\$ 6,298.00	
		Scanning	SHARP	INCLUDED	50	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	50	\$ -	\$ -	
		Fax	SHARP	MX-FX15	50	\$ 7.97	\$ 398.50	
		Staple	SHARP	MX-FN27	50	\$ 14.10	\$ 705.00	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 4					\$ 7,509.50	
		Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease						\$ 11,059.95

Total Price for All Items		
Item 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ 485,629.80
Item 2	Total Purchas Price of Color Bands 1-4	\$ 132,179.00
Item 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ 9,743.90
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ 3,788.70
Item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ 37,079.25
Item 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ 14,789.60
Item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ 45,588.05
Item 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ 11,059.95
Total Overall Bid Price for All Items		\$ 739,858.25

Vendor Information:

Vendor Name: Sharp Electronics Corporation

Contact Name: Nicki Calcagni

Address: 100 Paragon Drive
Montvale, NJ 07645

Phone No.: 301-466-6219

Fax No.: _____

Authorized Signature: *Laura J Blackner*



**State of West Virginia - Accessory Pricing
Solicitation # SWC1700000008-DIGCOP17**

Category	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
Black & White						
1 & 2	MX-M266N	26 PPM Advanced Digital Duplex Copier				
3	MX-M316N	31 PPM Advanced Digital Duplex Copier				
	MX-AMX2SPC	Sharp OSA Application Communication Module Requires MX-HD15	\$197.00	\$8.75	\$6.15	\$4.85
	MX-AMX3SPC	Sharp OSA External Accounting Module Requires MX-HD15	106.00	4.71	3.31	2.61
	MX-CS12	1 x 500 drawer 4th Tray only (Requires MX-CS13)	106.00	4.71	3.31	2.61
	MX-CS13	1 x 500 drawer motorized 3rd Tray only	245.00	10.88	7.64	6.03
	AR-DS20	Deluxe Copier Cabinet - (1 Door, for use with MX-CS12/CS13)	101.00	4.48	3.15	2.49
	AR-DS19	Deluxe Copier Cabinet with Door - (For use with base model)	128.00	5.68	3.99	3.15
	MX-FN26	2 - Tray Staple/Stacker Finisher	520.00	23.09	16.22	12.80
	MX-FR50U	Data Security Kit (NOT Common Criteria Certified) (requires MX-HD15)	249.00	11.06	7.77	6.13
	MX-FWX1	Internet Fax Kit requires HD15	218.00	9.68	6.80	5.37
	MX-FX11	Facsimile Expansion Kit	324.00	14.39	10.11	7.97
	MX-HD15	Hard Drive Expansion Kit	154.00	6.84	4.80	3.79
	MX-PF10	Bar Code Font Kit	271.00	12.03	8.46	6.67
	MX-PK11SPC	PS3 Expansion Kit	175.00	7.77	5.46	4.31
	MX-TR17	Exit Tray Requires FN26	80.00	3.55	2.50	1.97
	MX-TR18	Job Separator Tray	27.00	1.20	0.84	0.66
	AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	82.00	3.64	2.56	2.02
	AR-D5133NT	15 AMP Power Filter	114.00	5.06	3.56	2.81
4	MX-M464N	46 PPM Multifunctional Digital Copier/Printer				
5	MX-M564N	56 PPM Multifunctional Digital Copier/Printer				
	MX-36ABD	Deluxe Copier Cabinet	\$97.00	\$4.31	\$3.03	\$2.39
	MX-DE12	1 x 500 Sheet Paper Drawer	276.00	12.26	8.61	6.79
	MX-DE13	2 x 500 Sheet Paper Drawer	329.00	14.61	10.27	8.10
	MX-DE14	3 x 500 Sheet Paper Drawer	516.00	22.91	16.10	12.70
	MX-DE20	2500 Sheet Tandem Paper Drawer	701.00	31.13	21.87	17.25
	MX-LC11	3,500 Sheet Large Capacity Tray	552.00	24.51	17.22	13.59
	MX-LT10	Long Paper Tray (For use with Banner Paper)	85.00	3.77	2.65	2.09
	MX-FN17	Inner Finisher	520.00	23.09	16.22	12.80
	MX-FN10	3 Tray Saddle Stitch Finisher Requires MX-RB22	1,210.00	53.73	37.75	29.78
	MX-FN11	4k Stacking Finisher Requires MX-RB22	1,371.00	60.88	42.78	33.74
	MX-FN18	4K Saddle Stitch Finisher requires MX-RB22	2,752.00	122.20	85.86	67.73
	MX-RB22	Paper Pass Unit Required with MX-FN10 / FN11 / FN18	220.00	9.77	6.86	5.41
	MX-PNX5B	3 Hole Punch Module for MX-FN10	286.00	12.70	8.92	7.04
	MX-PNX6B	3 Hole Punch Module for MX-FN11 / FN18	286.00	12.70	8.92	7.04
	MX-PN11B	3 Hole Punch Module for MX-FN17	286.00	12.70	8.92	7.04
	MX-TR13N	Exit Tray Unit	80.00	3.55	2.50	1.97
	MX-TU12	Center Exit Tray	43.00	1.91	1.34	1.06
	MX-FWX1	Internet Fax Kit	218.00	9.68	6.80	5.37
	MX-FX11	Facsimile Expansion Kit with 8MB Memory	324.00	14.39	10.11	7.97
	MX-PUX1SPC	XPS Expansion Kit (requires MX-565XPS1GB / SHP2GBXPS Memory Upgrade)	303.00	13.45	9.45	7.46
	MX-PF10	Bar Code Font Kit	271.00	12.03	8.46	6.67
	AR-SU1	Stamp Unit (Requires AR-SV1)	82.00	3.64	2.56	2.02
	MX-EB12N	Mirroring Kit	377.00	16.74	11.76	9.28
	MX-FR45U	Data Security Kit MX-M464N / M564N	249.00	11.06	7.77	6.13
	MX-SHP2GBXPS	2 GB Memory Upgrade (required for MX-PUX1) MX-M464N / M564N	213.00	9.46	6.65	5.24
	MX-AMX2SPC	Sharp OSA Application Communication Module MX-M464N / M564N	197.00	8.75	6.15	4.85
	MX-AMX3SPC	Sharp OSA External Accounting Module MX-M464N / M564N	106.00	4.71	3.31	2.61
	MX-AM10	Web Browsing Kit MX-M365N / M465N	218.00	9.68	6.80	5.37
	MX-KB14N	Key Board Kit MX-M464N / M564N	298.00	13.23	9.30	7.33
	MX-PK11SPC	PS3 Expansion Kit MX-M464N / M564N	175.00	7.77	5.46	4.31
	AR-D5133NT	15 AMP Power Filter	114.00	5.06	3.56	2.81



**State of West Virginia - Accessory Pricing
Solicitation # SWC170000008-DIGCOP17**

Category	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
6	MX-M654N	65 PPM Monochrome Workgroup Document System				
7	MX-M754N	75 PPM Monochrome Workgroup Document System				
	MX-LC15	3,500-sheet Large Capacity Cassette (Letter)	\$552.00	\$24.51	\$17.22	\$13.59
	MX-LC16	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal, Ledger or 12" x 18")	1,350.00	59.95	42.12	33.22
	MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	85.00	3.77	2.65	2.09
	MX-FN17	Inner Finisher (requires MX-RB24) (No Hole Punch Capability)	520.00	23.09	16.22	12.80
	MX-FN19	50-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB23)	1,450.00	64.39	45.24	35.69
	MX-FN20	50-sheet Staple/15-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB23)	2,194.00	97.42	68.45	54.00
	MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB23 and MX-RB15)	3,121.00	138.59	97.38	76.81
	MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB23 and MX-RB15)	4,401.00	195.42	137.31	108.31
	MX-CF11	2 Tray Inserter Unit	1,628.00	72.29	50.79	40.07
	MX-FD10	Multi-folding Unit	6,483.00	287.87	202.28	159.55
	MX-RB13	Relay Unit	467.00	20.74	14.57	11.49
	MX-RB15	Relay Unit	467.00	20.74	14.57	11.49
	MX-RB15	Curl Correction Unit (required for MX-FN21 and MX-FN22)	467.00	20.74	14.57	11.49
	MX-RB23	Paper Pass Unit (required for MX-FN19 / FN20 / FN21 / FN22)	220.00	9.77	6.86	5.41
	MX-RB23	Paper Pass Unit (required for MX-FN19 / FN20 / FN21 / FN22)	220.00	9.77	6.86	5.41
	MX-RB24	Paper Pass Unit (required for Inner Finisher)	220.00	9.77	6.86	5.41
	MX-TM10	Trimmer Unit (Optional with MX-FN22 Saddle Finisher)	2,776.00	123.27	86.61	68.32
	MX-PN12B	3-Hole Punch Unit (for use with MX-FN19 and MX-FN20)	393.00	17.45	12.26	9.67
	MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	420.00	18.65	13.10	10.34
	MX-TR16	Right Side Exit Tray	80.00	3.55	2.50	1.97
	MX-TU15	Center Exit Tray (required if no finishing options are selected)	43.00	1.91	1.34	1.06
	AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	82.00	3.64	2.56	2.02
	MX-PF10	Barcode Font Kit	271.00	12.03	8.46	6.67
	MX-PUX1SPC	XPS Expansion Kit	303.00	13.45	9.45	7.46
	MX-565XPS1GB	1 GB Memory Upgrade (required for MX-PUX1)	213.00	9.46	6.65	5.24
	MX-FX11	Fax Expansion Kit	324.00	14.39	10.11	7.97
	MX-FWX1	Internet Fax (i-Fax) Expansion Kit	218.00	9.68	6.80	5.37
	MX-FWX1	Internet Fax (i-Fax) Expansion Kit	377.00	16.74	11.76	9.28
	MX-EB12N	Mirroring Kit	249.00	11.06	7.77	6.13
	MX-FR47U	Data Security Kit (Commercial version)	249.00	11.06	7.77	6.13
	AR-D5133NT	15 AMP Power Filter MX-FN21 and MX-FN22	114.00	5.06	3.56	2.81
	AR-D5143NT	20 AMP Power Filter	125.00	5.55	3.90	3.08

Neo Series

1C / 2C	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
	MX-C301W	30 PPM B&W / Color - Desktop Color Workgroup Document System				
	MX-25ABD	Deluxe Copier Cabinet	73.00	3.24	2.28	1.80
	MX-CS11	500 Sheet Paper Feed Unit	170.00	7.55	5.30	4.18
	MX-FR46U	Data Security Kit	342.00	15.19	10.67	8.42
	MX-PUX1SPC	XPS Expansion Kit	303.00	13.45	9.45	7.46
	MX-SHP2GBXPS	1GB Memory (Required for MX-PUX1)	213.00	9.46	6.65	5.24
	AR-PF1	Barcode Font Kit	271.00	12.03	8.46	6.67
	MX-FWX1	Internet Fax Expansion Kit	218.00	9.68	6.80	5.37
	AR-D5133NT	15 AMP Power Filter	114.00	5.06	3.56	2.81



**State of West Virginia - Accessory Pricing
Solicitation # SWC1700000008-DIGCOP17**

Category	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
Color						
3C	MX-3050N	30 PPM B&W / 30 PPM Full-Color Workgroup Document System				
4C	MX-4050N	40 PPM B&W / 40 PPM Full-Color Workgroup Document System				
	AR-SU1	Stamp Unit	\$82.00	\$3.64	\$2.56	\$2.02
	MX-60ABD	Deluxe Copier Cabinet	129.00	5.73	4.02	3.17
	MX-AMX2SPC	Sharp OSA Application Communication Module (MX-3050N / 4050N)	197.00	8.75	6.15	4.85
	MX-AMX3SPC	Sharp OSA External Accounting Module (MX-3050N / 4050N)	106.00	4.71	3.31	2.61
	MX-DE25	1 x 550 Sheet Paper Feed Desk Unit	276.00	12.26	8.61	6.79
	MX-DE26	2 x 550 Sheet Paper Feed Desk Unit	329.00	14.61	10.27	8.10
	MX-DE27	3 x 550 Sheet Paper Feed Desk Unit	516.00	22.91	16.10	12.70
	MX-DE28	550+2100 Sheet Tandem Paper Drawer	701.00	31.13	21.87	17.25
	MX-DE29	1 x 550-sheet Paper Drawer (wheelchair access)	276.00	12.26	8.61	6.79
	MX-EB11	Enhanced Compression Kit (MX-3050N / 4050N)	307.00	13.63	9.58	7.56
	MX-EB18	Wireless LAN Adaptor (MX-3050N / 4050N)	207.00	9.19	6.46	5.09
	MX-FN27	Inner Finisher 50 Sheet Stapler 500 Sheet Capacity	573.00	25.44	17.88	14.10
	MX-FN28	1K Stacking Finisher (requires MX-RB25)	998.00	44.32	31.14	24.56
	MX-FN29	1K Saddle Finisher (requires MX-RB25)	1,210.00	53.73	37.75	29.78
	MX-FN30	3K Stacking Finisher (requires MX-RB25)	1,371.00	60.88	42.78	33.74
	MX-FN31	3K Saddle Finisher (requires MX-RB25)	2,646.00	117.49	82.56	65.12
	MX-FR51U	Data Security Kit (Commercial Version) MX-3050N / 4050N)	342.00	15.19	10.67	8.42
	MX-FWX1	Internet Fax Kit	218.00	9.68	6.80	5.37
	MX-FX15	Facsimile Expansion Kit	324.00	14.39	10.11	7.97
	MX-LC17	3,000 Sheet Large Capacity Tray Requires MX-DE25 / DE26 / DE27 / DE28 (Not compatible with MX-60ABD)	552.00	24.51	17.22	13.59
	MX-LT10	Long Paper Tray (For use with Banner Paper)	85.00	3.77	2.65	2.09
	MX-PF10	Bar Code Font Kit	271.00	12.03	8.46	6.67
	MX-PK13SPC	Post Script Expansion Kit (MX-3050N / 4050N)	175.00	7.77	5.46	4.31
	MX-PN14B	3 Hole Punch Module for MX-FN27	286.00	12.70	8.92	7.04
	MX-PN15B	3 Hole Punch Module for MX-FN28 / FN29	286.00	12.70	8.92	7.04
	MX-PN16B	3 Hole Punch Module for MX-FN30 / FN31	286.00	12.70	8.92	7.04
	MX-PU10SPC	Direct Print Expansion Kit (MX-3050N / 4050N)	456.00	20.25	14.23	11.22
	MX-RB25	Paper Pass Unit Required with MX-FN28 / FN29 / FN30 / FN31	220.00	9.77	6.86	5.41
	MX-TR19	Exit Tray Unit (right side)	80.00	3.55	2.50	1.97
	MX-TR20	Job Separator	27.00	1.20	0.84	0.66
	MX-TU16	Center Exit Tray Unit (Required if Finisher not installed)	43.00	1.91	1.34	1.06
	MX-UT10	Utility Table	80.00	3.55	2.50	1.97
	AR-D5133NT	15 AMP Power Filter (MX-3050N / 4050N)	114.00	5.06	3.56	2.81

SHARP®

State of West Virginia



Sharp Electronics Corporation
Solicitation No. CRFQ SWC1700000008-DIGCOP17

Contact Information

Nicki Calcagni
Industry & Government Account Manager
Sharp Electronics Corporation
Phone: 301-466-6219
Email: CalcagniN@sharpsec.com

01/09/17 09:39:54
WV Purchasing Division

Cover Letter	1
Addendum Confirmations	2
Pricing	3
Purchasing Affidavit	4
Designated Contact	5

January 6, 2017

Department of Administration, Purchasing Division
Mr. Charles Barnette, Buyer
2019 Washington Street East
Charleston, WV 25305

RE: Sharp Electronics Corporation's response to Solicitation: SWC1700000008 – DIGCOP17
Statewide Contract for Digital Equipment

Dear Mr. Barnette:

Sharp Electronics is pleased to respond to the State of West Virginia's open end statewide contract, DIGCOP17, for digital copiers. Sharp realizes the need for products to meet the requirements in the areas of technology, service, and the overall mission of the State to its end users.

The proposed wide spectrum of products will assist end users in their everyday office environment while providing a cost effective solution.

Many of Sharp's *'state of the art'* digital products include technological advancements and functionality, as well as energy saving features such as (1) the first and only manufacturer to offer edge to edge printing on light production MFPs; (2) Scan² Technology enabling users to scan two sided documents in a single pass; (3) Fiery® Command Workstation at the MFP panel; (4) Motion Sensor offered on selected models which automatically turns on the MFP from sleep mode as it detects and end user approaching; and (5) Eco Mode setting controlling the machine's power consumption.

In addition, Sharp offers some very unique managed services and solutions including:

- Remote Device Manager (SRDM) – facilitates centralized management of Sharp MFPs and printers
- Remote Front Panel – a powerful tool that enables users and support staff to remotely view the MFP's operation panel and control its features and functions from anywhere via a network.
- MFP Home Page – makes it easy for users and IT managers to administer the MFP through a browser.
- Document Management solutions and software designed to streamline business processes.
- MICAS (Machine Intelligence Call Assistance System) a cloud based, real-time device management application that uses Sharp's Remote Email Diagnostics (R.E.D.). This unique service tool is able to collect device data; real time service alerts; monitor and track the status of each unit; and generates automated meter data

We look forward to your consideration and are confident we will be able to provide exceptional products and service throughout the state.

For questions or clarifications to our proposal, please don't hesitate to contact me.

Sincerely,



Nicki Calcagni

Industry and Government Account Manager

Sharp Imaging and Information Company of America

C: 301-466-6219 | calcagnin@sharpsec.com | www.sharpusa.com

Addendum Confirmations

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ SWC17*08

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Sharp Electronics Corporation

Company

Laura J. Mackne

Authorized Signature

1/4/17

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 28 - Office Equip.

Proc Folder: 275520

Doc Description: Statewide Contract for Digital Copiers

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-11-18	2016-12-14 13:30:00	CRFQ 0212 SWC1700000008	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:
 Sharp Electronics Corporation
 100 Paragon Drive
 Montvale, NJ 07645
 Contact: Nicki Calcagni Phone: 301-466-6219 Email: calcagnin@sharpsec.com

FOR INFORMATION CONTACT THE BUYER

Charles D Barnette
 (304) 558-2566
 charles.d.barnette@wv.gov

Signature X *James Blackner*

FEIN # 13-1968872

DATE 1/4/17

All offers subject to all terms and conditions contained in this solicitation

SWC1700000008	Document Phase Final	Document Description Statewide Contract for Digital Copiers	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 28 - Office Equip.

Proc Folder: 275520

Doc Description: Addendum 1-Statewide Contract for Digital Copiers

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-12-09	2016-12-21 13:30:00	CRFQ 0212 SWC1700000008	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Sharp Electronics Corporation
 100 Paragon Drive
 Montvale, NJ 07645
 Contact: Nicki Calcagni Phone: 301-466-6219 Email: calcagnin@sharpsec.com

FOR INFORMATION CONTACT THE BUYER

Charles D Barnette
 (304) 558-2566
 charles.d.barnette@wv.gov

Signature X *John J. Blackner*

FEIN # 13-1968872

DATE 1/4/17

offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum 1-

1 - To extend the bid opening date from December 14, 2016 to December 21, 2016 at 1:30 PM, EST.

Responses to vendor questions will be issued under a separate addendum.

No other changes.

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for digital copiers per the attached documentation.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Statewide Contract for Digital Copiers	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
44101501			

Extended Description :

Statewide Contract for Digital Copiers

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Deadline for Technical Questions	2016-12-02

SWC170000008	Document Phase Draft	Document Description Addendum 1-Statewide Contract for Digital Copiers	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ SWC1700000008

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1 - To extend the bid opening date from December 14, 2016 to December 21, 2016 at 1:30 PM, EST.

Responses to vendor questions will be issued under a separate addendum.

No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 28 - Office Equip.

Proc Folder: 275520

Doc Description: Addendum 2-Statewide Contract for Digital Copiers

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-12-19	2017-01-04 13:30:00	CRFQ 0212 SWC1700000008	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Sharp Electronics Corporation
 100 Paragon Drive
 Montvale, NJ 07645
 Contact: Nicki Calcagni Phone: 301-466-6219 Email: Calcagnin@sharpsec.com

FOR INFORMATION CONTACT THE BUYER

Charles D Barnette
 (304) 558-2566
 charles.d.barnette@wv.gov

Signature: *Lawrence Slack*

FEIN # 13-1968872

DATE 1/4/17

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum 2-

- To extend the bid opening date from December 21, 2016 to January 4, 2017 at 1:30 PM, EST.

Responses to vendor questions will be issued under a separate addendum.

No other changes.

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for digital copiers per the attached documentation.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Statewide Contract for Digital Copiers	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
44101501			

Extended Description :

Statewide Contract for Digital Copiers

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Deadline for Technical Questions	2016-12-02

SWC1700000008	Document Phase Draft	Document Description Addendum 2-Statewide Contract for Digital Copiers	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ SWC1700000008
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1 - To extend the bid opening date from December 21, 2016 to January 4, 2017 at 1:30 PM, EST.

Responses to vendor questions will be issued under a separate addendum.

No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 28 - Office Equip.

Proc Folder: 275520

Doc Description: Addendum 3-Statewide Contract for Digital Copiers

Proc Type: Central Master Agreement

Date Issued	Solicitation Class	Solicitation No	Version
2016-12-23	2017-01-10 13:30:00	CRFQ 0212 SWC1700000008	4

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Sharp Electronics Corporation

100 Paragon Drive

Montvale, NJ 07645

Contact: Nicki Calcagni Phone: 301-466-6219 Email: Calcagnin@sharpsec.com

FOR INFORMATION CONTACT THE BUYER

Charles D Bamente

(304) 558-2566

charles.d.bamente@wv.gov

Signature: *Paul J. Blackner*

FEIN # 13-1968872

DATE 1/4/17

Offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Memorandum No. 3 - to extend the bid opening date from 01/04/2017 to 01/10/2017 and provide responses to vendor questions.

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Statewide Contract for Digital Copiers	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
44101501			

Extended Description :
Statewide Contract for Digital Copiers

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Deadline for Technical Questions	2016-12-02

SWC1700000008	Document Phase Draft	Document Description Addendum 3-Statewide Contract for Digital Copiers	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ SWC1700000008
Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Addendum 3-

- 1 - To extend the bid opening date from January 4, 2017 to January 10, 2017 at 1:30 PM, EST.
- 2 - To respond to vendor questions.
- 3 - To attach Exhibit 1 WV Code 5A 3 37, Exhibit 2 Revised pricing pages, and Exhibit 3 FY15 and FY16 reports for DIGCOP12 copier.

No additional questions will be accepted on this CRFQ.

No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER: CRFQ SWC1700000008

Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Addendum 3-

- 1 - To extend the bid opening date from January 4, 2017 to January 10, 2017 at 1:30 PM, EST.
- 2 - To respond to vendor questions.
- 3 - To attach Exhibit 1 WV Code 5A 3 37, Exhibit 2 Revised pricing pages, and Exhibit 3 FY15 and FY16 reports for DIGCOP12 copier.

No additional questions will be accepted on this CRFQ.

No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

Addendum No. 3
CRFO SWC1700000008

Questions:

- Q1: Item 6: Response time - Is a phone call to the customer confirming details of issue and expectation for technician arrival within two hours considered as a two hour response?**
- A1: Yes.**
- Q2: Contract Award - what criteria is the State using to determine if a split award would occur? Would this be for all bands or individual bands?**
- A2: It is the intent to award one contract to one vendor. However, if the State deems it necessary to split the award, the contracts will be awarded to the lowest vendor by band.**
- Q3: Band Specs for Bands 2 & up – Would you please clarify that a staple finisher is required and that electronic sorting or an off-line electric stapler does not meet the requirements for the specs?**
- A3: Yes, the sorter and finisher are required for Bands 2, 3, 4, 5, 6 and 7 for monochrome copiers and required for Band 3 and 4 on the color copiers.**
- Q4: 3.1.13.17 – Removal of the HDD on leased systems. Would you consider allowing a format of the Dept of Defense standards? We can provide a security document to show the security of our HDD's. Otherwise this may cause an increase of cost to replace HDD's in returned equipment.**
- A4: Specifications to remain as written.**
- Q5: 6.1 – Delivery Time – Would you consider extending the delivery time to 30 to 60 days? Or since it looks like most of the systems are leased, could you require the agencies to process their orders at least 60 days before the equipment installation date required?**
- A5: Specifications will remain as written.**
- Q6: The specs require electronic sorter or finisher sorter. Almost all digital copiers will sort without a finisher. Please clarify if finishers and stapling are required.**
- A6: The sorter and finisher are required for Bands 2, 3, 4, 5, 6 and 7 for monochrome copiers and required for Band 3 and 4 on the color copiers.**

Q7: Band 2 Color shows no requirement at all for stapling. Please confirm stapling is not needed here.

A7: Not required for Band 2 – Color

Q8: Are stands required or optional for the machines?

A8: Optional

Q9: Do staples need to be included in the pricing?

A9: Section 3.1.13.2, subsection C. Monthly Copy Allowance, states Service and maintenance costs include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper) that are necessary to maintain satisfactory performance of the copier. Once the copy limit is exceeded, Vendor may charge a per copy service and maintenance fee that must include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper).

Color Copiers do not include a copy limit and Vendor may charge a per copy service and maintenance fee that must include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper).

Q10: There is a preference for domestically sourced products listed in paragraphs 42 and 43. How will this be taken into consideration for award of the bid?

A10: Sections 42 and 43 are not applicable to this CRFQ.

Q11: Manuals-There is a requirement for manuals with each copier. Are electronic versions of the manuals permitted?

A11: Electronic manuals are permitted.

Q12: Will current placements stay through their current term or will they be removed upon award of this contract? If staying, will you provide a list of their expiration dates?

A12: Current placements will remain under the DIGCOP12 contract. Once the lease period expires, the state agency will be required to procure a new machine on the new statewide contract. See Section 7.7 in the specifications. The State does not have a listing of the current expiration dates.

Q13: Bid states (1) year initial term with (3) successive (1) renewals. Will final award include "Reasonable Time Extension" clause as found on page 4 of current contract?

A13: No. See Section 3 in the General Terms and Conditions.

Q14: Bid stipulates on P.34 that maintenance is optional on purchased copiers. If a copier is purchased with no maintenance agreement, a schedule for sustaining service is solely in the hands of the using agency. In this case, without a maintenance agreement--and preventive maintenance (PM's)--there is no provision for the vendor to provide proactive PM. A device could conceivably be in operation for an extended length of time without requiring service, and then a flurry of service calls to remedy what was certainly preventable had a maintenance agreement been in place. Does P.26 / paragraph H apply to those purchased copiers that elect not to enter into a recommended maintenance agreement?

A14: Section 3.1.13.2 (H) for machines with maintenance agreements – this section will apply to the machine for the life of the contract.

For machines without maintenance agreements, this section will apply for the first year of contract for any copier with the understanding that the machine adheres to the published copy volumes as provided by the vendor and/or manufacturer for that particular make/model copier.

Q15: With the short time frame between the questions and answers and the due date we respectfully ask the State to extend the due date for two weeks.

A15: The bid opening has been extended to January 10, 2017 at 1:30 pm.

Q16: Section 13 of the instructions to vendor's mentions a \$125.00 registration fee is this fee that is required to be paid prior to the bid submission is this required and can it be paid via credit card?

A16: The annual vendor registration fee is not required prior to bid submission. However, it is required prior to award of the contract. The annual vendor registration fee can be paid online through the Vendor Self Service portal available at wvoasis.gov.

Q17: General terms and conditions section 12 states that pricing is fixed for the term of the contract. The State is requesting price quotes for leasing. Does the awarded vendor have the ability to increase lease pricing (monthly payment) for new placements if the financial markets increase interest rates? Our purchase price for the equipment will remain fixed for the life of the contract.

A17: All pricing purchase price and leased price must remain the same for the life of the contract.

Q18: Specifications 3.1.13.2 C Monthly copy allowance. Can a vendor offer a plan that does not include monthly/quarterly allowance so that the State can benefit from only paying for copies that they actually use?

A18: No.

Q19: Specifications 3.1.13.17 Information security for leased machines. States that if the agency chooses not to keep the machine at the end of the term that the vendor is required to remove the hard drive and leave it with the agency. There is a cost associated to the awarded vendor to provide this service. Can this cost be added to our price list?

A19: The cost associated to remove the hard drive should be incorporated into the unit pricing.

Q20: Specifications 3.1.13.19. Leasing of machines. Will the State sign a lease agreement with a vendors wholly owned subsidiary and make payments to that wholly owned subsidiary?

A20: The State will only accept invoices from and make payments to the vendor awarded the contract. The State will not enter into a leasing agreement with a third party, or subsidiary.

Q21: Miscellaneous Reporting. Can the State provide a template and format for the annual and quarterly reporting described in section 7.3. Along with the required due dates of these reports. We generally provide these reports 45 days after the end of the quarter/fiscal year.

A21: The State does not have a template or format for reporting as described in the CRFQ. There is no set due date for the reports.

Q22: Section 3.1.13.3 Training. We offer on line training to our customers. Is this an acceptable form of training as opposed to providing it on site?

A22: The vendor may provide in-house at the agency location or online training to the customer.

Q23: Section 4.1 optional accessories. We are the manufacturer is it expected that we are to disclose our cost and profit for optional accessories?

A23: Subsection 4.1 under Accessories, does not require the vendor to disclose cost or profit for accessories. It states, Vendor shall provide all accessories, other than those listed on the pricing pages, to Agency at manufacturer's invoice price.

However, it continues, Prices for the listed copiers on the pricing pages should include the vendor's profit, shipping, setup cost and installation for all items.

Q24: Per our call, I'd like to get some clarity on what constitutes a resident vendor for the purposes of an RFP (i.e., is it an entity organized in West Virginia, qualified to do business in West Virginia, headquartered in West Virginia, etc.)? Further, if an entity is required to be organized in West Virginia for the purposes of an RFP, is there a certain time period that that entity must have been in existence in order to qualify as a resident vendor?

A24: See WV Code § 5A-3-37 – copy attached as Exhibit 1.

Q25: I was looking over the cost sheets for the DIGCOP17 bid. I not sure the calculations are correct on the purchase bands for the maintenance lines. For instance band 1 monochrome shows Monthly Maintenance Charge Per Copier (0-5000) = 3060 (estimated qty). Your formula for this cell is (=85*36) What is the 85? I'm assuming the 36 is # of months. And in each higher band this # is lower even though the copies included in each band increases.

A25: Pricing pages have been revised. See attachment labeled as Exhibit 2.

Q26: 10. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount of for _____. This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. What is the States intent for item 10, Liquidated Damages ?

A26: Not applicable to this CRFQ. If applicable, an amount would have been inserted in the section.

Q27: 18. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-6.1.e. Does the 30 days written notice cancellation clause apply to individual leases that have been delivered , installed and accepted?

A27: Yes, the agencies have the ability to cancel an order or lease by providing a 30-day cancellation notice to the vendor.

Q28: If it applies to individual leases, does it allow for a cure period or is it the intent of the State to use this as cancellation for convenience clause?

A28: See response A27 above.

Q29: If it is the intent of the State to use this as a cancellation for convenience clause, would the State consider cancellation fees? This would allow for much more favorable financing rates when leasing.

A29: See response A27 above.

Q30: REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below: Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.regquisitions@wv.gov.

Could the State please provide examples of previous reports required from previous vendors so we can better understand format requirements?

A30: Reports provided by the vendor for FY15 and FY16 are attached – See Exhibit 3.

Q31: It indicates that the Reports are not limited to those reports listed. Would the State consider restricting reports required to information the vendor has available?

A31: If more information is needed from the vendor, the Purchasing Division buyer will contact the vendor to discuss. Normal information requested is listed in the General Terms and Conditions.

Q32: BACKGROUND CHECK:
Would this be required for Service Technicians who are servicing the copiers?

A32: If the technician will be on the Capitol Complex grounds, a background check is required by law.

Q33: PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:
Does this item apply to this contract / solicitation? If it does, could the Director of Purchasing provide exceptions as all copiers are built outside of the USA.

A33: See response A10 above.

Q34: PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:
Does this item apply to this contract / solicitation ?

A34: See response A10 above.

Q35: Specifications

3.1.13.2 Service and Maintenance

Full Service Requirement: Vendor must have the ability to provide on-site service and maintenance for all Contract Items. Vendor must enter into a full service and maintenance contract for all Contract Items that are leased or if the Contract Items are Purchased and Agency elects to include maintenance in the purchase price. Vendor must provide a copy of any maintenance agreement for approval prior to award of this Contract. Vendors must provide an 800 telephone number for service support prior to Contract award.

This item references a copy of the maintenance agreement be provided for approval prior to award. Will this also apply for Purchase Agreements, Lease Agreements, and other types of agreements, where if we are the intended awardee, we supply all the agreements for approval?

A35: Yes, the agreements should be provided with bid submission, however, copies will be required prior to contract award.

Q36: Supplies - In many cases, the Staples are considered to be a consumable and are chargeable. Does the State require that Staples be included in the maintenance pricing at no charge?

A36: Section 3.1.13.2, subsection C. Monthly Copy Allowance, states Service and maintenance costs include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper) that are necessary to maintain satisfactory performance of the copier. Once the copy limit is exceeded, Vendor may charge a per copy service and maintenance fee that must include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper).

Color Copiers do not include a copy limit and Vendor may charge a per copy service and maintenance fee that must include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper).

Q37: 3.1.13.10 Published Specifications: All copiers quoted must have published copy volumes per month and copies per minute. Vendors must provide published descriptive literature to illustrate compliance with the minimum, mandatory band specifications, which include copy volumes per month, copies/minute data, available memory, paper sources and paper capacity prior to award. Vendor shall highlight all standard features on within the literature provided for each copier bid.

We wish to validate that these specifications are not required with bid submission and are only required if the Vendor is the intended awardee.

A37: Published specifications as noted in Section 3.1.13.10 are not required with bid submission but are preferred to be included, however, this information is required prior to contract award.

Q38: 3.1.13.11 Parts Availability: Vendors must guarantee that all parts and service on all purchased units shall be available for a period of seven years from the date of purchase and for the term of the rental on all rental units. All parts SHALL be new.

"New" means manufactured in the current year and has not been used.

Parts are typically available for 7 years after last date of manufacture. However, while the parts are new, they are not normally manufactured in the current year. Can the State please remove the definition of New?

A38: Only pertaining to section 3.1.13.11, New will be redefined as not been used.

Q39: 3.1.13.17 Information Security: All stored information must be secured and rendered unreadable by Vendor whenever a copier is removed from service. Removal and rendering information unusable must be conducted in accordance with the policies and procedures of the Office of Technology or other entity that has authority over technology related matters for the Agency, specifically pursuant to NIST standards and provide a certificate of validation with all pertinent hard drive identification information such as the serial number. For purchased machines, the agency must dispose of the machine and hard drive per the policies of the WV State Agency for Surplus Property and the Office of Technology. For leased machines: At the end of the lease, if the agency does not choose to keep the machine, the vendor shall remove the machine's hard drive and leave it with the agency for disposition in accordance with procedures prescribed by the Office of Technology.

With new technology, the need to replace all hard drives is no longer necessary. The systems have sophisticated Data Overwrite Security System (DOSS) methods. Most State agencies who are not dealing with extremely sensitive documents, can utilize this function and render the hard drive unreadable which conforms with recommended methods for managing classified information. If the State was to change the requirement from removing the drive to wiping the drive prior to removal of the copier from the Agency, a considerable amount of money could be saved on each unit. The vendors could provide an option to remove the hard drive at a set cost if the Agency so desired. Would the State please change the requirement of all leased machines requiring hard drive removal.

A39: The specifications will remain as written.

Q40: G. Response Requirement: Vendors must respond to all requests for service within two (2) working hours of an Agency's request and be on site to complete the repair within eight (8) working hours of the request throughout

Does this completion of repair within 8 working hours apply to remote parts of the State.?

A40: Yes.

Q41: 3.1.13.15 Network Connection: All network connected units must include all cable, cards, etc. for connection to the Agency's network at no additional cost to the Agency. Vendor's equipment must be capable of connecting to an Ethernet/Fast-Ethernet network that has either Microsoft or Novell as the network operating system.

Could the State please provide a maximum distance that the vendor is required to provide cabling from the device?

A41: The distances will vary per agency location.

Q42: 3.1.13.19 Leasing of machines: If a third party leasing company is used, they will be held to the specifications of the contract. The State cannot permit payment to the leasing agency directly, the State can only pay the vendor who is awarded the contract. The State cannot sign lease documents if leased through another company meaning any other entity other than the awarded vendor.

When and where should the vendor present lease documentation for this bid that the Awarded Vendor would be requesting to be signed when a unit is leased?

A42: Copies of lease agreements, etc. should be submitted with the vendor's bid, however, this information will be required prior to contract award.

Q43: 5.1 Authorizing Documentation: Vendor is prohibited from filling orders without the proper documentation attached to the WV-39, Contract Release Order. The State Auditor will not authorize payment for any applicable purchase orders/invoices that do not have the proper authorization documentation. Any copier to be networked requires prior approval by the Office of Technology.

Can the State please identify what proper authorization documentation is required to be attached to the WV-39? Is the only authorization documentation network connection approval from Office of Technology?

A43: To delete Section 5. 1 in its entirety and replace with the following language –

5.1 Authorizing Documentation: Vendor is prohibited from filling orders without a fully executed WV39 or Agency Delivery Order (ADO). For agency purposes only, any copier to be networked requires prior approval by the Office of Technology. This documentation is for internal purposes only.

Q44: 6.5 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

What would make product unacceptable and how long does the right to return last?

A44: Patent Defect – the right to return 10 business days after installation and testing; and

Latent Defect – the right to return 10 business days after discovery and confirmation that there is a defect.

Q45: 7.3 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

Are the quarterly reports and annual summaries the same reports identified in Item 40 Reports or these additional reports?

A45: Yes, they are the same report.

Q46: If these are additional reports, is it the expectation that reports will be provided to all Agencies that have acquired equipment from the vendor and continue until the equipment is removed from service? Or is the term Agency referring to State Purchasing?

A46: Agency is the WV Purchasing Division.

Q47: Will the State please provide last years quarterly reports and annual summaries received from the current vendor?

A47: Reports provided by the vendor for FY15 and FY16 are attached – See Exhibit 3.

Q48: Pricing Sheet - The current formula in purchasing Bands 1 thru 7 B&W, indicate to provide a monthly maintenance price to include up to 5,000 copies.. The estimated monthly quantities that the price is to be multiplied by appear to be excessive. Example. In Purchasing B&W Band 1, the estimated Monthly quantity is 3.060. If the unit of measure is months, 3060 would equate to 255 years of maintenance. This heavily burdens the Total Cost of Ownership towards maintenance pricing that is unrealistic.. Could you please define the calculation of how you arrived at the estimated quantities? We would request that these Monthly quantity numbers be more representative of actual usage to the estimated quantity of copier units identified.

A48: See revised pricing pages – Exhibit 2.

Q49: The Purchase Color Bands 1 thru 4 and Leasing Bands 1 thru 7 all call for Cost per copy, which provides the cheapest method for the State to pay since you only are charged for usage.

The copier base machine does not require stapling included it is an options for agencies to choose. So do you want to have staple cost as a line item separate? It can be included in the maintenance cost but then agencies that do not need stapling will paying for The feature they are not using. Please clarify for us.

A49: See response A36 above.

Q50: Can you provide a complete listing of all copiers (with model #'s) placed throughout the State?

A50: Reports provided by the vendor for FY15 and FY16 are attached- See Exhibit 3.

Q51: Can you provide the average monthly volume of each unit currently in place?

A51: Reports provided by the vendor for FY15 and FY16 are attached – See Exhibit 3.

Q52: Will all questions and answers be published to all? When will you publish the answers?

A52: Responses to all vendor questions will be published by addendum and available on the WV Purchasing Bulletin on the wvOASIS system.

Q53: Can you provide an extension of a minimum of 1 week for the due date? There was a Holiday since the solicitation was published and there were many people on vacation Thanksgiving week.

A53: The bid opening has been moved to January 10, 2017.

Q54: 3.1.13.2 H States there may be instances where the failure rate of a particular unit is deemed to be replaced or cancelled. Can you further explain the criteria for replacement/cancellation?

A54: The criteria is provided in the first sentence of the specification.

Q55: 3.1.13.2 C States that Service is to include everything except paper. Are staples to be included?

A55: See response A36 above.

Q56: Does band 2 Color require a finisher? 3.1.9.1 does not state it.

A56: No.

Q57: Section 3.1.13.17 – for leased machines, if the agency does not choose to keep the equipment; will the agency be responsible for the removal and replacement of the hard drive.

A57: As stated in the specification “the vendor shall remove the machine’s hard drive and leave it with the agency for disposition in accordance with procedures prescribed by the Office of Technology.”

Q58: Leasing vs Rental: Sections 3.1.13.19, 4.2.15 and 4.2.16 use the term “Lease” Section 7.7 refers to both “Rentals” and “Leases”. Are you using these terms to mean the same thing? Are there any specific terms and conditions for these Lease/Rentals?

A58: Yes, lease and rental mean the same thing. All relevant terms and conditions are contained the CRFQ.

Q59: Pricing pages Band 1 Monochrome Purchase: The evaluation for the Band 1 mono assumes that 10 units are purchased with 10 of each related accessory. The monthly maintenance calculation is “85*36”=3060 which appears to be maintenance for 85 units over 3 years. This seems unusual to evaluate on maintenance for 85 units and the purchase of only 10 units. This is repeated on other bands.

A59: See revised pricing page – Exhibit 2.

Q60: Pricing pages Band 1 Monochrome Purchase: The evaluation for band 1 mono assumes 500 excess copies each month for 36 months. However the # of machines being acquired is 10. Is this accurate? Other categories have different # of machines being purchased but the same excess copy calculation.

A60: Estimations for bid evaluation purposes only.

Q61: Pricing pages Band 1 Color Purchase: The evaluation for band 1 color assumes 5 purchased units. The service evaluation assumes 2000 copies x 36 months (Color) and 4000 copies x 36 months (Mono). It appears that this represents the copy charges for only 1 unit over 36 months. Do you intend to evaluate on the purchase of 5 units but only the service of 1 units? Other bands have the same issue.

A61: Estimations for bid evaluation purposes only.

Q62: Pricing pages Leasing: The evaluation for all Mono Leases uses 500 copies even though there are different # of units being acquired in each band. This seems odd. Is this intentional?

A62: Estimations for bid evaluation purposes only.

Q63: Pricing Pages Leasing: The evaluation for all Color Leases use 2000 color and 4000 mono for all bands. This appears to evaluate for only 1 month of copies for 1 machine when the # units being evaluated is significantly different (example: band 3 36 month evaluates 40 units) Is this intentional?

A63: Estimations for bid evaluation purposes only.

Q64: In Section 3.1.13.17, you state that the removal and rendering of information unusable must be in accordance with the Office of Technology or other entities policies and procedures, what are some of the other acceptable entities?

A64: The disposition must be in accordance with the Office of Technology.

Q65: If our machines have standard security that will erase all images, address book entries, documents, files and faxes on demand at the end of term, would that be acceptable under section 3.1.13.17?

A65: Methods must comply with the policies of the Office of Technology as stated in Section 3.1.13.17.

Q66: Per section 3.1.13.17 stating "specifically pursuant to NIST standards", could the specific NIST standard be provided to ensure compliance? In addition, if an MFP product meets the specified NIST standard, but is not/has not yet been validated, is a manufacturers statement an acceptable alternative?

A66: The National Institute of Standards and Technology, NIST, standards for media sanitization:

<http://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.800-88r1.pdf>

A manufacturer's statement is acceptable as long as the media sanitization method and statement meets all standards defined by the Office of Technology, or Agency authority, as-well-as NIST standards.

Q67: Industry data show that less than 3% of all output is A3 and requires 11 x 17 capabilities. This is validated by both worldwide analysts and manufacturers. Cost differentials can be as much as half simply by changing this requirement. By allowing the right sizing of equipment to give the end user the same functionality and speed with added capabilities in a smaller footprint, can dramatically reduce your overall cost. Would the State consider removing the 11 x 17 requirement on Band 3? Band 4? Band 5? Band 6? And/or Band 7?

A67: No, the 11 x 17 paper size requirement will remain in the specifications for the copier bands noted in the specifications.

Q68: The document states the term contract is for 1 year which may be renewed for up to 3 (1) year periods. Do you intend to use the 24 month pricing if an agency chooses to lease for 1 year only?

A68: The lease terms are 24, 36 or 48 months.

Q69: We'd like to verify Lexmark's registration status. Whom do we need to work in West Virginia Purchasing Division? We like to confirm if our \$125 fee has been paid and that we are in fact properly registered.

A69: You may check your registration status in VSS (Vendor Self Service) Portal in wvOASIS or contact our Vendor Registration office by contacting our Vendor Registration office at 304-558-2311.

Q70: Is submitting a hard copy response mandatory? Or is submitting an electronic proposal through the online portal enough?

A70: No, a hard copy bid is not mandatory. Please see Section 6 of the Instructions to Vendors Submitting Bids.

Other Information:

1. The bid opening has been moved from 01/04/2017 to 01/10/2017 at 1:30 pm.

2. Exhibits attached –

Exhibit 1 – WV Code §5A-3-37

Exhibit 2 - Revised pricing pages

Exhibit 3 – FY15 and FY16 reports for DIGCOP12 copier

3. No additional questions will be accepted on this CRFQ.

EXHIBIT

1

§5A-3-37. Preference for resident vendors; preference for vendors employing state residents; preference for veteran residents; exceptions.

(a) Effective beginning July 1, 1992, in any instance that a purchase of commodities or printing by the director or by a state department is required under the provisions of this article to be made upon competitive bids, the successful bid shall be determined as provided in this section. The Secretary of the Department of Revenue shall promulgate any rules necessary to: (i) Determine that vendors have met the residence requirements described in this section; (ii) establish the procedure for vendors to certify the residency requirements at the time of submitting their bids; (iii) establish a procedure to audit bids which make a claim for preference permitted by this section and to reject noncomplying bids; and (iv) otherwise accomplish the objectives of this section. In prescribing the rules, the secretary shall use a strict construction of the residence requirements set forth in this section. For purposes of this section, a successful bid shall be determined and accepted as follows:

(1) From an individual resident vendor who has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted or from a partnership, association, corporation resident vendor, or from a corporation nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for four years immediately preceding the date on which the bid is submitted, if the vendor's bid does not exceed the lowest qualified bid from a nonresident vendor by more than two and one-half percent of the latter bid, and if the vendor has made written claim for the preference at the time the bid was submitted: *Provided*, That for purposes of this subdivision, any partnership, association or corporation resident vendor of this state, which does not meet the requirements of this subdivision solely because of the continuous four-year residence requirement, shall be considered to meet the requirement if at least eighty percent of the ownership interest of the resident vendor is held by another individual, partnership, association or corporation resident vendor who otherwise meets the requirements of this subdivision, including the continuous four-year residency requirement: *Provided, however*, That the Secretary of the Department of Revenue shall promulgate rules relating to attribution of ownership among several resident vendors for purposes of determining the eighty percent ownership requirement; or

(2) From a resident vendor, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years, and the vendor's bid does not exceed the lowest qualified bid from a nonresident vendor by more than two and one-half percent of the latter bid, and if the vendor has certified the residency requirements of this subdivision and made written claim for the preference, at the time the bid was submitted; or

(3) From a nonresident vendor, which employs a minimum of one hundred state residents or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and which employs a minimum of one hundred state residents, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees or the vendor's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid does not exceed the lowest qualified bid from a nonresident vendor by more than two and one-half percent of the latter bid, and if the vendor has certified the residency requirements of this subdivision and made written claim for the preference, at the time the bid was submitted; or

(4) From a vendor who meets either the requirements of both subdivisions (1) and (2) of this subsection or subdivisions (1) and (3) of this subsection, if the bid does not exceed the lowest qualified bid from a nonresident vendor by more than five percent of the latter bid, and if the vendor has certified the residency requirements above and made written claim for the preference at the time the bid was submitted; or

(5) From an individual resident vendor who is a veteran of the United States Armed Forces, the Reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted, if the vendor's bid does not exceed the lowest qualified bid from a nonresident vendor by more than three and one-half percent of the latter bid, and if the vendor has made written claim for the preference at the time the bid was submitted; or

(6) From a resident vendor who is a veteran of the United States Armed Forces, the Reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid does not exceed the lowest qualified bid from a nonresident vendor by more than three and one-half percent of the latter bid, and if the vendor has certified the residency requirements of this subdivision and made written claim for the

preference, at the time the bid was submitted; or

(7) Notwithstanding any provisions of subdivisions (1), (2), (3), (4), (5) or (6) of this subsection to the contrary, if any nonresident vendor that is bidding on the purchase of commodities or printing by the director or by a state department is also certified as a small, women or minority-owned business pursuant to section fifty-nine of this article, the nonresident vendor shall be provided the same preference made available to any resident vendor under the provisions of this subsection.

(b) If the Secretary of the Department of Revenue determines under any audit procedure that a vendor who received a preference under this section fails to continue to meet the requirements for the preference at any time during the term of the project for which the preference was received the secretary may: (1) Reject the vendor's bid; or (2) assess a penalty against the vendor of not more than five percent of the vendor's bid on the project.

(c) Political subdivisions of the state including county boards of education may grant the same preferences to any vendor of this state who has made a written claim for the preference at the time a bid is submitted, but for the purposes of this subsection, in determining the lowest bid, any political subdivision shall exclude from the bid the amount of business occupation taxes which must be paid by a resident vendor to any municipality within the county comprising or located within the political subdivision as a result of being awarded the contract which is the object of the bid; In the case of a bid received by a municipality, the municipality shall exclude only the business and occupation taxes as will be paid to the municipality; *Provided*, That prior to soliciting any competitive bids, any political subdivision may, by majority vote of all its members in a public meeting where all the votes are recorded, elect not to exclude from the bid the amount of business and occupation taxes as provided in this subsection.

(d) If any of the requirements or provisions set forth in this section jeopardize the receipt of federal funds, then the requirement or provisions are void and of no force and effect for that specific project.

(e) If any provision or clause of this section or application thereof to any person or circumstance is held invalid, the invalidity shall not affect other provisions or applications of this section which can be given effect without the invalid provision or application, and to this end the provisions of this section are severable.

(f) This section may be cited as the "Jobs for West Virginians Act of 1990."

*Note: WV Code updated with legislation passed through the 2016 Regular Session
The West Virginia Code Online is an unofficial copy of the annotated WV Code, provided as a convenience. It has NOT been edited for publication, and is not in any way official or authoritative.*

EXHIBIT

2

Item No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of Item Bid	Est. Quantity	Unit Price	Total Price
1	Purchase	Monochrome					
		Band 1					
		Copier					
		Scanning			10	\$	-
		Network Printing			10	\$	-
		Fax			10	\$	-
		Monthly Maintenance Charge Per Copier (0-5,000 copies)			3,060	\$	-
		Per Copy Maintenance Overage Charge (5,001 and up)			18,000	\$	-
		Total for Band 1				\$	-
		Band 2					
		Copier					
		Scanning			15	\$	-
		Network Printing			15	\$	-
		Fax			15	\$	-
		Staple			15	\$	-
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			2,880	\$	-
		Per Copy Maintenance Overage Charge (15,001 and up)			18,000	\$	-
		Total for Band 2				\$	-
		Band 3					
		Copier					
		Scanning			5	\$	-
		Network Printing			5	\$	-
		Fax			5	\$	-
		Staple			5	\$	-
		Monthly Maintenance Charge Per Copier (0-30,000 copies)			1,800	\$	-
		Per Copy Maintenance Overage Charge (30,001 and up)			18,000	\$	-
		Total for Band 3				\$	-
		Band 4					
		Copier					
		Scanning			5	\$	-
		Network Printing			5	\$	-
		Fax			5	\$	-
		Staple			5	\$	-
		Monthly Maintenance Charge Per Copier (0-45,000 copies)			1,080	\$	-
		Per Copy Maintenance Overage Charge (45,001 and up)			18,000	\$	-
		Total for Band 4				\$	-

Monochrome

Band 5				
Copier			5	\$ -
Scanning			5	\$ -
Network Printing			5	\$ -
Fax			5	\$ -
Staple			5	\$ -
Monthly Maintenance Charge Per Copier (0-65,000 copies)			700	\$ -
Per Copy Maintenance Overage Charge (65,001 and up)			18,000	\$ -
Total for Band 5				\$ -
Band 6				
Copier			5	\$ -
Scanning			5	\$ -
Network Printing			5	\$ -
Fax			5	\$ -
Staple			5	\$ -
Monthly Maintenance Charge Per Copier (0-80,000 copies)			150	\$ -
Per Copy Maintenance Overage Charge (80,001 and up)			18,000	\$ -
Total for Band 6				\$ -
Band 7				
Copier			5	\$ -
Scanning			5	\$ -
Network Printing			5	\$ -
Fax			5	\$ -
Staple			5	\$ -
Monthly Maintenance Charge Per Copier (0-150,000 copies)			360	\$ -
Per Copy Maintenance Overage Charge (150,001 and up)			18,000	\$ -
Total for Band 7				\$ -
Total Purchase Price of Monochrome Bands 1 through 7				\$ -

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price	Total Price	
2	Purchase	Color						
		Band 1						
		Copier						
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Per Copy Maintenance Charge (Color)			5	\$	-	
		Per Copy Maintenance Charge (Monochrome)			72,000	\$	-	
		Total for Band 1			144,000	\$	-	
						\$	-	
		Band 2						
		Copier						
		Scanning			10	\$	-	
		Network Printing			10	\$	-	
		Fax			10	\$	-	
		Staple			10	\$	-	
		Per Copy Maintenance Charge (Color)			10	\$	-	
		Per Copy Maintenance Charge (Monochrome)			72,000	\$	-	
		Total for Band 2			144,000	\$	-	
						\$	-	
		Band 3						
		Copier						
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Staple			5	\$	-	
		Per Copy Maintenance Charge (Color)			5	\$	-	
		Per Copy Maintenance Charge (Monochrome)			72,000	\$	-	
		Total for Band 3			144,000	\$	-	
						\$	-	
		Band 4						
		Copier						
		Scanning			10	\$	-	
		Network Printing			10	\$	-	
		Fax			10	\$	-	
		Staple			10	\$	-	
		Per Copy Maintenance Charge (Color)			10	\$	-	
		Per Copy Maintenance Charge (Monochrome)			72,000	\$	-	
		Total for Band 4			144,000	\$	-	
						\$	-	
Total Purchase Price of Color Bands 1-4							\$	-

Monochrome

Band 4

Copier (including maintenance for 0 - 45,000 copies)

5

\$

-

Scanning

5

\$

-

Network Printing

5

\$

-

Fax

5

\$

-

Staple

5

\$

-

Per Copy Maintenance Overage Charge (45,001 and up)

500

\$

-

Total for Band 4

\$

-

Band 5

Copier (including maintenance for 0 - 65,000 copies)

5

\$

-

Scanning

5

\$

-

Network Printing

5

\$

-

Fax

5

\$

-

Staple

5

\$

-

Per Copy Maintenance Overage Charge (65,001 and up)

500

\$

-

Total for Band 5

\$

-

Band 6

Copier (including maintenance for 0 - 80,000 copies)

5

\$

-

Scanning

5

\$

-

Network Printing

5

\$

-

Fax

5

\$

-

Staple

5

\$

-

Per Copy Maintenance Overage Charge (80,001 and up)

500

\$

-

Total for Band 6

\$

-

Band 7

Copier (including maintenance for 0 - 150,000 copies)

5

\$

-

Scanning

5

\$

-

Network Printing

5

\$

-

Fax

5

\$

-

Staple

5

\$

-

Per Copy Maintenance Overage Charge (150,001 and up)

500

\$

-

Total for Band 7

\$

-

Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease

\$

-

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
4	24 Month Lease	Color						
		Band 1						
		Copier			5	\$	-	
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 1				\$	-	
		Band 2						
		Copier			5	\$	-	
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Staple			5	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 2				\$	-	
		Band 3						
		Copier			5	\$	-	
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Staple			5	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 3				\$	-	
		Band 4						
		Copier			5	\$	-	
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Staple			5	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 4				\$	-	
		Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease					\$	-

Item No.	Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
5	36 Month Lease	Monochrome				
	Band 1					
	Copier (including maintenance for 0 - 5,000 copies)			30	\$	-
	Scanning			30	\$	-
	Network Printing			30	\$	-
	Fax			30	\$	-
	Per Copy Maintenance Overage Charge (5,001 and up)			500	\$	-
	Total for Band 1				\$	-
	Band 2					
	Copier (including maintenance for 0 - 15,000 copies)			5	\$	-
	Scanning			5	\$	-
	Network Printing			5	\$	-
	Fax			5	\$	-
	Staple			5	\$	-
	Per Copy Maintenance Overage Charge (15,001 and up)			500	\$	-
	Total for Band 2				\$	-
	Band 3					
	Copier (including maintenance for 0 - 30,000 copies)			40	\$	-
	Scanning			40	\$	-
	Network Printing			40	\$	-
	Fax			40	\$	-
	Staple			40	\$	-
	Per Copy Maintenance Overage Charge (30,001 and up)			500	\$	-
	Total for Band 3				\$	-
	Band 4					
	Copier (including maintenance for 0 - 45,000 copies)			40	\$	-
	Scanning			40	\$	-
	Network Printing			40	\$	-
	Fax			40	\$	-
	Staple			40	\$	-
	Per Copy Maintenance Overage Charge (45,001 and up)			500	\$	-
	Total for Band 4				\$	-

Monochrome

Band 5

Copier (including maintenance for 0 - 65,000 copies)	40	\$ -
Scanning	40	\$ -
Network Printing	40	\$ -
Fax	40	\$ -
Staple	40	\$ -
Per Copy Maintenance Overage Charge (65,001 and up)	500	\$ -
Total for Band 5		\$ -

Band 6

Copier (including maintenance for 0 - 80,000 copies)	20	\$ -
Scanning	20	\$ -
Network Printing	20	\$ -
Fax	20	\$ -
Staple	20	\$ -
Per Copy Maintenance Overage Charge (80,001 and up)	500	\$ -
Total for Band 6		\$ -

Band 7

Copier (including maintenance for 0 - 150,000 copies)	10	\$ -
Scanning	10	\$ -
Network Printing	10	\$ -
Fax	10	\$ -
Staple	10	\$ -
Per Copy Maintenance Overage Charge (150,001 and up)	500	\$ -
Total for Band 7		\$ -

Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease

\$ -

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
6	36 Month Lease	Color						
		Band 1						
		Copier			5	\$	-	
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 1				\$	-	
		Band 2						
		Copier			5	\$	-	
		Scanning			5	\$	-	
		Network Printing			5	\$	-	
		Fax			5	\$	-	
		Staple			5	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 2				\$	-	
		Band 3						
		Copier			40	\$	-	
		Scanning			40	\$	-	
		Network Printing			40	\$	-	
		Fax			40	\$	-	
		Staple			40	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 3				\$	-	
		Band 4						
		Copier			40	\$	-	
		Scanning			40	\$	-	
		Network Printing			40	\$	-	
		Fax			40	\$	-	
		Staple			40	\$	-	
		Per Copy Maintenance Charge (Color)			2,000	\$	-	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$	-	
		Total for Band 4				\$	-	
		Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease						\$ -

Item No.	Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
7	48 Month Lease	Monochrome				
	Band 1					
	Copier (including maintenance for 0 - 5,000 copies)			30	\$	-
	Scanning			30	\$	-
	Network Printing			30	\$	-
	Fax			30	\$	-
	Per Copy Maintenance Overage Charge (5,001 and up)			500	\$	-
	Total for Band 1				\$	-
	Band 2					
	Copier (including maintenance for 0 - 15,000 copies)			30	\$	-
	Scanning			30	\$	-
	Network Printing			30	\$	-
	Fax			30	\$	-
	Staple			30	\$	-
	Per Copy Maintenance Overage Charge (15,001 and up)			500	\$	-
	Total for Band 2				\$	-
	Band 3					
	Copier (including maintenance for 0 - 30,000 copies)			80	\$	-
	Scanning			80	\$	-
	Network Printing			80	\$	-
	Fax			80	\$	-
	Staple			80	\$	-
	Per Copy Maintenance Overage Charge (30,001 and up)			500	\$	-
	Total for Band 3				\$	-
	Band 4					
	Copier (including maintenance for 0 - 45,000 copies)			40	\$	-
	Scanning			40	\$	-
	Network Printing			40	\$	-
	Fax			40	\$	-
	Staple			40	\$	-
	Per Copy Maintenance Overage Charge (45,001 and up)			500	\$	-
	Total for Band 4				\$	-

7	48 Month Lease (c)	Monochrome					
		Band 5					
		Copier (including maintenance for 0 - 60,000 copies)		30	\$	-	
		Scanning		30	\$	-	
		Network Printing		30	\$	-	
		Fax		30	\$	-	
		Staple		30	\$	-	
		Per Copy Maintenance Overage Charge (60,001 and up)		500	\$	-	
		Total for Band 5			\$	-	
		Band 6					
		Copier (including maintenance for 0 - 80,000 copies)		35	\$	-	
		Scanning		35	\$	-	
		Network Printing		35	\$	-	
		Fax		35	\$	-	
		Staple		35	\$	-	
		Per Copy Maintenance Overage Charge (80,001 and up)		500	\$	-	
		Total for Band 6			\$	-	
		Band 7					
		Copier (including maintenance for 0 - 150,000 copies)		25	\$	-	
		Scanning		25	\$	-	
		Network Printing		25	\$	-	
		Fax		25	\$	-	
		Staple		25	\$	-	
		Per Copy Maintenance Overage Charge (150,001 and up)		500	\$	-	
		Total for Band 7			\$	-	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease				\$	-

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
C	48 Month Lease	Color					
		Band 1					
		Copier			5		\$ -
		Scanning			5		\$ -
		Network Printing			5		\$ -
		Fix			5		\$ -
		Per Copy Maintenance Charge (Color)			2,000		\$ -
		Per Copy Maintenance Charge (Monochrome)			4,000		\$ -
		Total for Band 1					\$ -
		Band 2					
		Copier			10		\$ -
		Scanning			10		\$ -
		Network Printing			10		\$ -
		Fix			10		\$ -
		Staple			10		\$ -
		Per Copy Maintenance Charge (Color)			2,000		\$ -
		Per Copy Maintenance Charge (Monochrome)			4,000		\$ -
		Total for Band 2					\$ -
		Band 3					
		Copier			20		\$ -
		Scanning			20		\$ -
		Network Printing			20		\$ -
		Fix			20		\$ -
		Staple			20		\$ -
		Per Copy Maintenance Charge (Color)			2,000		\$ -
		Per Copy Maintenance Charge (Monochrome)			4,000		\$ -
		Total for Band 3					\$ -
		Band 4					
		Copier			50		\$ -
		Scanning			50		\$ -
		Network Printing			50		\$ -
		Fix			50		\$ -
		Staple			50		\$ -
		Per Copy Maintenance Charge (Color)			2,000		\$ -
		Per Copy Maintenance Charge (Monochrome)			4,000		\$ -
		Total for Band 4					\$ -
Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease							\$ -

Total Price for All Items

Item 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ -
Item 2	Total Purchas Price of Color Bands 1-4	\$ -
Item 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ -
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ -
Item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ -
Item 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ -
Item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ -
Item 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ -
Total Overall Bid Price for All Items		\$ -

Vendor Information:

Vendor Name: _____

Contact Name: _____

Address: _____

Phone No.: _____

Fax No.: _____

Authorized Signature: _____

EXHIBIT

3

Number of Systems Placed
Under DIGCOP12 in FY-2015

Q1 - FY-2015 July, Aug, and Sept 2014

Mono Bands	Purchase	24 months	36 months	48 months
1	2	0	1	2
2	0	0	3	6
3	1	0	2	26
4	0	0	3	7
5	0	0	0	4
6	0	0	1	4
7	0	0	0	1
Mono Totals	3	0	10	50

Color Bands	Purchase	24 months	36 months	48 months
1	0	0	0	0
2	0	0	0	1
3	0	1	1	2
4	1	1	2	7
Color Totals	1	2	3	10

Sept 2014

KOMAX - DIGCOP12A
 FY-2015

<u>Sale Date</u>	<u>Customer Name</u>	<u>Dollar Amount</u>	<u>Term</u>	<u>Payment</u>	<u>Band</u>	<u>Number</u>
09/08	DHHR	\$ 7,200.00	48	150.00	3 Mono - 48	1
09/15	DHHR	\$ 2,712.96	48	56.52	1 Mono - 48	1
09/08	DHHR	\$ 11,464.32	48	238.84	5 Mono - 48	1
09/08	State Police	\$ 700.00	1	700.00	1 Mono - P	1
09/08	State Police	\$ 700.00	1	700.00	1 Mono - P	1
09/10	WorkForce WV	\$ 3,200.00	1	3,200.00	3 Mono - P	1
09/10	Juvenile Services	\$ 14,720.16	48	306.67	4 Mono - 48	1
09/11	DHHR	\$ 9,978.72	48	207.89	4 Mono - 48	1
09/15	Corrections	\$ 22,052.88	48	460.06	5 Mono - 48	1
09/15	Corrections	\$ 137,903.52	48	2,872.99	5 Mono - 48	1
09/15	Corrections	\$ -	48		3 Mono - 48	14
09/15	DHHR	\$ 14,430.72	48	300.64	5 Mono - 48	1
09/15	Racing Commission	\$ 8,112.96	48	169.02	4 Color - 48	1
09/15	Courthouse Facilities	\$ 6,315.84	48	131.58	2 Mono - 48	1
09/30	Tax Dept	\$ 8,493.60	48	176.95	4 Mono - 48	1
09/15	DHHR	\$ 2,712.96	48	56.52	1 Mono - 48	1
09/17	Tax Dept	\$ 6,846.12	36	190.17	3 Mono - 36	1
09/22	DHHR	\$ 7,609.44	48	158.53	4 Color - 48	1
09/30	Tax Dept	\$ 6,846.12	36	190.17	3 Mono - 36	1
09/15	DHHR	\$ 13,350.80	36	370.85	6 Mono - 36	1
09/15	Highways	\$ 6,039.84	48	125.83	2 Mono - 36	1
09/22	DHHR	\$ 7,200.00	48	150.00	3 Mono - 48	1
09/26	Highways	\$ 14,196.96	36	394.38	4 Color - 36	1
	Total of July Sales	\$ 312,817.72				36

continued on next sheet

Number of Systems Placed
Under DIGCOP12 in FY-2015

Q2 - FY-2015 Oct, Nov, and Dec 2014

Mono Bands	Purchase	24 months	36 months	48 months
1	0	0	3	6
2	0	0	2	3
3	3	0	6	5
4	0	0	4	7
5	0	0	2	14
6	0	0	3	7
7	0	0	2	6
Mono Totals	3	0	22	46

Color Bands	Purchase	24 months	36 months	48 months
1	0	0	1	0
2	0	0	2	2
3	0	1	0	1
4	0	3	4	3
Color Totals	0	4	7	6

**Number of Systems Placed
Under DIGCOP12 in FY-2015**

Q3 - FY-2015 Jan. Feb. March 2015

Mono Bands	Purchase	24 months	36 months	48 months
1	0	0	10	9
2	0	0	5	9
3	2	0	2	10
4	0	0	4	3
5	0	0	0	3
6	1	0	0	1
7	0	0	0	0
Mono Totals	3	0	21	35

Color Bands	Purchase	24 months	36 months	48 months
1	0	0	0	0
2	0	0	1	4
3	1	0	7	14
4	1	0	12	7
Color Totals	2	0	20	25

<u>File Date</u>	<u>Customer Name</u>	<u>Dollar Amount</u>	<u>Term</u>	<u>Payment</u>	<u>Band</u>	<u>Number</u>
02/02	Corrections	\$ 8,816.76	36	244.91	4 Mono - 36	1
02/03	Corrections	\$ 4,358.88	36	121.08	2 Mono - 36	1
02/06	DHHR	\$ 2,555.64	36	70.99	1 Mono - 36	1
02/06	DHHR	\$ 2,555.64	36	70.99	1 Mono - 36	1
02/10	Conservation	\$ 8,734.56	48	181.97	2 Color - 48	1
02/13	WV Veterans Nursing	\$ 8,207.52	48	170.99	4 Color - 48	1
02/18	Lottery	\$ 134,255.52	36	3,729.32	4 Color - 36	7
02/18	Lottery	\$ -	36		3 Color - 36	7
02/18	Juvenile Services	\$ 8,277.12	48	172.44	3 Color - 48	1
02/26	WorkForce WV	\$ 10,059.87	1	10,059.87	6 Mono - P	1
		\$ -				
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		\$ -				
	Total of February Sales	\$ 187,821.51				22

**Number of Systems Placed
Under DIGCOP12 in FY-2015**

Q4 - FY-2015 April, May, June 2015

Mono Bands	Purchase	24 months	36 months	48 months
1	4	0	2	2
2	5	0	1	7
3	1	0	0	11
4	1	0	10	2
5	2	0	5	8
6	1	0	1	3
7	0	0	0	3
Mono Totals	14	0	19	38

Color Bands	Purchase	24 months	36 months	48 months
1	0	0	0	0
2	1	0	0	0
3	0	0	1	3
4	4	0	0	9
Color Totals	5	0	1	12

**Number of Systems Placed
Under DIGCOP12 in FY-2016**

Q1 - FY-2016 July, Aug, Sept 2015

Mono Bands	Purchase	24 months	36 months	48 months	
1	0	0	0	0	1
2	0	0	0	0	1
3	1	0	0	1	7
4	0	0	0	1	0
5	0	0	0	3	4
6	0	0	0	2	2
7	0	0	0	0	5
Mono Totals	1	0	0	7	20

Color Bands	Purchase	24 months	36 months	48 months	
1	0	0	0	0	0
2	0	0	0	0	3
3	0	0	0	3	0
4	1	0	0	2	5
Color Totals	1	0	0	5	8

Sale Date	Customer Name	Dollar Amount	Term	Payment	Band	Number
08/06	Governor's Office	\$ 10,123.39	1	10,123.39	4 Color - P	1
08/11	Regional Jail	\$ 13,209.12	36	386.92	4 Color - 36	1
08/12	Regional Jail	\$ 7,477.92	36	207.72	4 Mono - 36	1
08/21	DHHR	\$ 42,804.98	48	891.77	4 Color - 48	3
08/28	Auditors Office	\$ 13,727.04	48	285.98	6 Mono - 48	1
08/28	DNR	\$ 2,521.44	48	52.53	1 Mono - 48	1
08/28	Corrections	\$ 13,165.92	48	274.29	5 Mono - 48	1
08/28	Corrections	\$ 13,431.84	48	279.83	5 Mono - 48	1
09/31	State Police	\$ 3,200.00	1	3,200.00	3 Mono - P	1
Total of Aug Sales		\$ 119,661.63				11

continued on next sheet

Sept 2015

KOMAX - DIGCOP12A
FY-2016

<u>Sale Date</u>	<u>Customer Name</u>	<u>Dollar Amount</u>	<u>Term</u>	<u>Payment</u>	<u>Band</u>	<u>Number</u>
09/14	Highways	\$ 9,311.04	48	193.98	4 Color - 48	1
09/14	Culture & History	\$ 5,237.64	36	145.49	3 Color - 36	1
09/24	Insurance Comm	\$ 17,369.76	48	361.87	7 Mono - 48	1
09/24	DNR	\$ 5,237.64	36	145.49	3 Color - 36	1
09/28	PSC	\$ 7,703.52	48	160.49	3 Mono - 48	1
09/29	Highways	\$ 7,701.12	36	213.92	3 Mono - 36	1
09/30	Highways	\$ 11,963.52	36	332.32	5 Mono - 36	1

Total of Sept Sales

\$ 64,524.24

7

continued on next sheet

**Number of Systems Placed
Under DIGCOP12 in FY-2016**

Q2 - FY-2016 Oct, Nov, Dec 2015

Mono Bands	Purchase	24 months	36 months	48 months	
1	1	0	0	0	13
2	0	0	0	0	1
3	0	0	0	5	26
4	0	0	0	0	14
5	0	0	0	2	3
6	0	0	0	1	2
7	0	0	0	1	7
Mono Totals	1	0	0	9	63

Color Bands	Purchase	24 months	36 months	48 months	
1	0	0	0	0	0
2	0	0	0	1	1
3	0	0	0	0	0
4	2	1	2	2	4
Color Totals	2	1	3	5	5

Oct 2015

KOMAX - DIGCOP12A
FY-2016

<u>Date</u>	<u>Customer Name</u>	<u>Dollar Amount</u>	<u>Term</u>	<u>Payment</u>	<u>Band</u>	<u>Number</u>
10/05	Corrections	\$ 9,224.16	48	\$ 192.17	3 Mono - 48	1
10/15	Education	\$ 11,265.12	48	\$ 234.69	5 Mono - 48	1
10/16	Highways	\$ 11,380.32	36	\$ 316.12	5 Mono - 36	1
10/20	Treasurer	\$ 9,467.52	48	\$ 197.24	4 Mono - 48	1
10/20	Atty General	\$ 20,408.04	36	\$ 566.89	7 Mono - 36	1
10/21	Atty General	\$ -	36		4 Color - 36	1
10/22	State Police	\$ 16,537.06	1	\$ 16,537.06	4 Color - P	2
10/26	Development Office	\$ 53,455.68	48	\$ 1,113.66	3 Mono - 48	6
10/26	Development Office	\$ 16,252.80	48	\$ 338.60	6 Mono - 48	1
10/26	State Police	\$ 1,250.00	1	\$ 1,250.00	1 Mono - P	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 9,890.88	48	\$ 206.06	4 Mono - 48	1
10/26	Education	\$ 32,555.52	48	\$ 678.24	1 Mono - 48	12
10/27	Education	\$ 160,367.04	48	\$ 3,340.98	3 Mono - 48	18
10/27	Education	\$ 17,818.56	48	\$ 371.22	3 Mono - 48	1
10/27	Parole Board	\$ 20,062.08	48	\$ 417.96	7 Mono - 48	1
10/27	Corrections	\$ 2,984.00	48	\$ 61.75	1 Mono - 48	1
10/28	Rehab	\$ 6,124.32	48	\$ 127.59	2 Mono - 48	1
		\$ -				
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		\$ -				
		\$ -				
	Total of Oct Sales	\$ 497,931.90				61

continued on next sheet

Dec 2015

KOMAX - DIGCOP12A
FY-2016

<u>Sale Date</u>	<u>Customer Name</u>	<u>Dollar Amount</u>	<u>Term</u>	<u>Payment</u>	<u>Band</u>	<u>Number</u>
12/10	Port Authority	\$ 15,955.92	36	443.22	3 Mono - 36	2
12/10	DHHR	\$ 19,334.88	48	402.81	7 Mono - 48	1
12/10	DHHR	\$ 19,334.88	48	402.81	7 Mono - 48	1
12/17	Highways	\$ 7,701.12	36	213.92	3 Mono - 36	1
12/17	Highways	\$ 7,701.12	36	213.92	3 Mono - 36	1
12/17	Public Transit	\$ 10,360.32	48	215.84	4 Color - 48	1
	Total of Dec Sales	\$ 80,388.24				7

continued on next sheet

**Number of Systems Placed
Under DIGCOP12 in FY-2016**

Q3 - FY-2016 Jan, Feb, Mar 2016

Mono Bands	Purchase	24 months	36 months	48 months
1	0	1	0	0
2	0	0	1	5
3	0	3	10	3
4	0	0	4	0
5	0	0	15	1
6	0	0	1	2
7	0	0	1	2
Mono Totals	0	4	32	13

Color Bands	Purchase	24 months	36 months	48 months
1	0	0	0	0
2	0	0	0	0
3	0	0	10	2
4	1	0	3	7
Color Totals	1	0	13	9

**Number of Systems Placed
Under DIGCOP12 in FY-2016**

Q4 - FY-2015 Apr, May, June 2016

Mono Bands	Purchase	24 months	36 months	48 months
1	0	0	15	1
2	1	3	0	1
3	0	1	2	7
4	0	0	3	4
5	0	0	4	2
6	0	0	2	15
7	0	0	0	1
Mono Totals	1	4	26	31

Color Bands	Purchase	24 months	36 months	48 months
1	0	0	0	0
2	2	0	1	2
3	0	0	5	1
4	1	3	6	8
Color Totals	3	3	12	11

April 2016

KOMAX - DIGCOP12A
FY-2016

<u>Date</u>	<u>Customer Name</u>	<u>Dollar Amount</u>	<u>Term</u>	<u>Payment</u>	<u>Band</u>	<u>Number</u>
04/08	Military Authority	\$ 4,550.76	36	\$ 126.41	3 Color - 36	1
04/08	School Deaf & Blind	\$ 10,727.01	1	\$ 10,727.01	4 Color - P	1
04/08	Corrections	\$ 7,200.00	48	\$ 150.00	3 Mono - 48	1
04/08	Corrections	\$ 6,315.84	48	\$ 131.58	2 Mono - 48	1
04/15	DHHR	\$ 9,127.20	48	\$ 190.15	4 Color - 48	1
04/15	DHHR	\$ 12,902.88	48	\$ 268.81	4 Color - 48	1
04/15	DHHR	\$ 10,440.48	48	\$ 217.51	4 Color - 48	1
04/15	DHHR	\$ 9,391.20	48	\$ 195.65	4 Color - 48	1
04/15	DHHR	\$ 9,391.20	48	\$ 195.65	4 Color - 48	1
04/20	Highways	\$ 8,296.56	36	\$ 230.46	4 Color - 36	1
04/20	Highways	\$ 8,296.56	36	\$ 230.46	4 Color - 36	1
04/20	Highways	\$ 8,213.04	36	\$ 228.14	4 Mono - 36	1
04/25	Juvenile Services	\$ 31,750.08	48	\$ 661.46	6 Mono - 48	1
04/25	Juvenile Services	\$ -	48		1 Mono - 48	8
04/25	DHHR	\$ 10,360.32	48	\$ 215.84	4 Color - 48	1
04/25	DHHR	\$ 7,200.00	48	\$ 150.00	3 Mono - 48	1
04/25	DHHR	\$ 9,827.04	48	\$ 204.73	3 Color - 48	1
04/26	DHHR	\$ 8,970.84	36	\$ 249.19	4 Color - 36	1
04/26	Education	\$ 11,777.76	48	\$ 245.37	6 Mono - 48	1
04/27	DHHR	\$ 14,248.40	48	\$ 296.80	6 Mono - 48	1
		\$ -				

Total of April Sales

\$ 198,985.17

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continued on next sheet

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ SWC17*08

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
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| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Sharp Electronics Corporation

Company

Authorized Signature

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

Pricing

DIGCOP17 - Pricing Pages - Revised by Addendum No. 3

Item No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of item Bid	Est. Quantity	Unit Price	Total Price
	Purchase	Monochrome					
		Band 1					
		Copier	SHARP	MX-M266N	10	\$ 1,803.00	\$ 18,030.00
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	MX-FX11	10	\$ 324.00	\$ 3,240.00
		Monthly Maintenance Charge Per Copier (0-5,000 copies)	SHARP		3,060	\$ 21.50	\$ 65,790.00
		Per Copy Maintenance Overage Charge (5,001 and up)	SHARP		18,000	\$ 0.01080	\$ 194.40
		Total for Band 1					\$ 87,254.40
		Band 2					
		Copier	SHARP	MX-M266N SYSTEM	15	\$ 2,572.00	\$ 38,580.00
		Scanning	SHARP	INCLUDED	15	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	15	\$ -	\$ -
		Fax	SHARP	MX-FX11	15	\$ 324.00	\$ 4,860.00
		Staple	SHARP	MX-FN26	15	\$ 520.00	\$ 7,800.00
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			2,880	\$ 25.00	\$ 72,000.00
		Per Copy Maintenance Overage Charge (15,001 and up)			18,000	\$ 0.00630	\$ 113.40
		Total for Band 2					\$ 123,353.40
		Band 3					
		Copier	SHARP	MX-M316N SYSTEM	5	\$ 2,678.00	\$ 13,390.00
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	MX-FX11	5	\$ 324.00	\$ 1,620.00
		Staple	SHARP	MX-FN26	5	\$ 520.00	\$ 2,600.00
		Monthly Maintenance Charge Per Copier (0-30,000 copies)	SHARP		1,800	\$ 35.50	\$ 63,900.00
		Per Copy Maintenance Overage Charge (30,001 and up)			18,000	\$ 0.00710	\$ 127.80
		Total for Band 3					\$ 81,637.80
		Band 4					
		Copier	SHARP	MX-M464N SYSTEM	5	\$ 3,963.00	\$ 19,815.00
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	MX-FX11	5	\$ 324.00	\$ 1,620.00
		Staple	SHARP	MX-FN17	5	\$ 520.00	\$ 2,600.00
		Monthly Maintenance Charge Per Copier (0-45,000 copies)	SHARP		1,080	\$ 41.25	\$ 44,550.00
		Per Copy Maintenance Overage Charge (45,001 and up)			18,000	\$ 0.00430	\$ 77.40
		Total for Band 4					\$ 68,662.40

1	Purchase (cont.)	Monochrome						
		Band 5						
		Copier	SHARP	MX-M564N SYSTEM	5	\$ 4,281.00	\$ 21,405.00	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 324.00	\$ 1,620.00	
		Staple	SHARP	MX-FN17	5	\$ 520.00	\$ 2,600.00	
		Monthly Maintenance Charge Per Copier (0-65,000 copies)	SHARP		700	\$ 73.00	\$ 51,100.00	
		Per Copy Maintenance Overage Charge (65,001 and up)			18,000	\$ 0.00440	\$ 79.20	
		Total for Band 5					\$ 76,804.20	
		Band 6						
		Copier	SHARP	MX-M654N SYSTEM	5	\$ 6,430.00	\$ 32,150.00	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 324.00	\$ 1,620.00	
		Staple	SHARP	MX-FN17	5	\$ 520.00	\$ 2,600.00	
		Monthly Maintenance Charge Per Copier (0-80,000 copies)	SHARP		150	\$ 100.00	\$ 15,000.00	
		Per Copy Maintenance Overage Charge (80,001 and up)			18,000	\$ 0.00400	\$ 72.00	
		Total for Band 6					\$ 51,442.00	
		Band 7						
		Copier	SHARP	MX-M754N SYSTEM	5	\$ 6,961.00	\$ 34,805.00	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 324.00	\$ 1,620.00	
		Staple	SHARP	MX-FN17	5	\$ 520.00	\$ 2,600.00	
		Monthly Maintenance Charge Per Copier (0-150,000 copies)	SHARP		360	\$ 135.25	\$ 48,690.00	
		Per Copy Maintenance Overage Charge (150,001 and up)			18,000	\$ 0.00420	\$ 75.60	
		Total for Band 7					\$ 87,790.60	
		Total Purchase Price of Monochrome Bands 1 through 7						\$ 576,944.80

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price	Total Price
	Purchase	Color					
		Band 1					
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 1,828.00	\$ 9,140.00
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	INCLUDED	5	\$ -	\$ -
		Per Copy Maintenance Charge (Color)	SHARP		72,000	\$ 0.06000	\$ 4,320.00
		Per Copy Maintenance Charge (Monochrome)	SHARP		144,000	\$ 0.01500	\$ 2,160.00
		Total for Band 1					\$ 15,620.00
		Band 2					
		Copier	SHARP	MX-C301W SYSTEM2	10	\$ 1,998.00	\$ 19,980.00
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	INCLUDED	10	\$ -	\$ -
		Staple	SHARP	n/a	10	\$ -	\$ -
		Per Copy Maintenance Charge (Color)	SHARP		72,000	\$ 0.04000	\$ 2,880.00
		Per Copy Maintenance Charge (Monochrome)	SHARP		144,000	\$ 0.00700	\$ 1,008.00
		Total for Band 2					\$ 23,868.00
		Band 3					
		Copier	SHARP	MX-3050N SYSTEM	5	\$ 4,056.00	\$ 20,280.00
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
		Fax	SHARP	MX-FX15	5	\$ 324.00	\$ 1,620.00
		Staple	SHARP	MX-FN27	5	\$ 573.00	\$ 2,865.00
		Per Copy Maintenance Charge (Color)	SHARP		72,000	\$ 0.04000	\$ 2,880.00
		Per Copy Maintenance Charge (Monochrome)	SHARP		144,000	\$ 0.00700	\$ 1,008.00
		Total for Band 3					\$ 28,653.00
		Band 4					
		Copier	SHARP	MX-4050N SYSTEM	10	\$ 5,118.00	\$ 51,180.00
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -
		Fax	SHARP	MX-FX15	10	\$ 324.00	\$ 3,240.00
		Staple	SHARP	MX-FN27	10	\$ 573.00	\$ 5,730.00
		Per Copy Maintenance Charge (Color)	SHARP		72,000	\$ 0.04000	\$ 2,880.00
		Per Copy Maintenance Charge (Monochrome)	SHARP		144,000	\$ 0.00700	\$ 1,008.00
		Total for Band 4					\$ 64,038.00
						Total Purchase Price of Color Bands 1-4	\$ 132,179.00

Item No.	Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
3	24 Month Lease	Monochrome				
	Band 1					
	Copier (Including maintenance for 0 - 5000 copies)	SHARP	MX-M266N	1	\$ 101.56	\$ 101.56
	Scanning	SHARP	INCLUDED	1	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	1	\$ -	\$ -
	Fax	SHARP	MX-FX11	1	\$ 14.39	\$ 14.39
	Per Copy Maintenance Overage Charge (5001 and up)	SHARP		500	\$ 0.01080	\$ 5.40
	Total for Band 1	SHARP				\$ 121.35
	Band 2					
	Copier (Including maintenance for 0 - 15,000 copies)	SHARP	MX-M266N SYSTEM	5	\$ 139.21	\$ 696.05
	Scanning	SHARP	INCLUDED	5	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
	Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95
	Staple	SHARP	MX-FN26	5	\$ 23.09	\$ 115.45
	Per Copy Maintenance Overage Charge (15,001 and up)	SHARP		500	\$ 0.00630	\$ 3.15
	Total for Band 2					\$ 886.60
	Band 3					
	Copier (Including maintenance for 0 - 30,000 copies)	SHARP	MX-M316N SYSTEM	5	\$ 154.42	\$ 772.10
	Scanning	SHARP	INCLUDED	5	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
	Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95
	Staple	SHARP	MX-FN26	5	\$ 23.09	\$ 115.45
	Per Copy Maintenance Overage Charge (30,001 and up)	SHARP		500	\$ 0.00710	\$ 3.55
	Total for Band 3					\$ 963.05

3	24 Month Lease (cont.)	Monochrome						
		Band 4						
		Copier (including maintenance for 0 - 45,000 copies)	SHARP	MX-M464N SYSTEM	5	\$ 217.23	\$ 1,086.15	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (45,001 and up)	SHARP		500	\$ 0.00430	\$ 2.15	
		Total for Band 4					\$ 1,275.70	
		Band 5						
		Copier (including maintenance for 0 - 65,000 copies)	SHARP	MX-M564N SYSTEM	5	\$ 263.10	\$ 1,315.50	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (65,001 and up)	SHARP		500	\$ 0.00440	\$ 2.20	
		Total for Band 5					\$ 1,505.10	
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	SHARP	MX-M654N SYSTEM	5	\$ 385.53	\$ 1,927.65	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (80,001 and up)	SHARP		500	\$ 0.00400	\$ 2.00	
		Total for Band 6					\$ 2,117.05	
		Band 7						
		Copier (including maintenance for 0 - 150,000 copies)	SHARP	MX-M754N SYSTEM	5	\$ 444.35	\$ 2,221.75	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX11	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN17	5	\$ 23.09	\$ 115.45	
		Per Copy Maintenance Overage Charge (150,001 and up)	SHARP		500	\$ 0.00420	\$ 2.10	
		Total for Band 7					\$ 2,411.25	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease						\$ 9,280.10

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
4	24 Month Lease	Color						
		Band 1						
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 81.18	\$ 405.90	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.01500	\$ 60.00	
		Total for Band 1					\$ 585.90	
		Band 2						
		Copier	SHARP	MX-C301W SYSTEM2	5	\$ 88.73	\$ 443.65	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Staple	SHARP	n/a	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 2					\$ 551.65	
		Band 3						
		Copier	SHARP	MX-3050N SYSTEM	5	\$ 180.11	\$ 900.55	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX15	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN27	5	\$ 25.44	\$ 127.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 3					\$ 1,207.70	
		Band 4						
		Copier	SHARP	MX-4050N SYSTEM	5	\$ 227.26	\$ 1,136.30	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	MX-FX15	5	\$ 14.39	\$ 71.95	
		Staple	SHARP	MX-FN27	5	\$ 25.44	\$ 127.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 4					\$ 1,443.45	
		Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease						\$ 3,788.70

Item No.	Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
36 Month Lease	Monochrome					
	Band 1					
	Copier (including maintenance for 0 - 5,000 copies)	SHARP	MX-M266N	30	\$ 77.76	\$ 2,332.80
	Scanning	SHARP	INCLUDED	30	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	30	\$ -	\$ -
	Fax	SHARP	MX-FX11	30	\$ 10.11	\$ 303.30
	Per Copy Maintenance Overage Charge (5,001 and up)	SHARP		500	\$ 0.01080	\$ 5.40
	Total for Band 1	SHARP				\$ 2,641.50
	Band 2					
	Copier (including maintenance for 0 - 15,000 copies)	SHARP	MX-M266N SYSTEM	5	\$ 105.25	\$ 526.25
	Scanning	SHARP	INCLUDED	5	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	5	\$ -	\$ -
	Fax	SHARP	MX-FX11	5	\$ 10.11	\$ 50.55
	Staple	SHARP	MX-FN26	5	\$ 16.22	\$ 81.10
	Per Copy Maintenance Overage Charge (15,001 and up)	SHARP		500	\$ 0.00630	\$ 3.15
	Total for Band 2					\$ 661.05
	Band 3					
	Copier (including maintenance for 0 - 30,000 copies)	SHARP	MX-M316N SYSTEM	40	\$ 119.05	\$ 4,762.00
	Scanning	SHARP	INCLUDED	40	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	40	\$ -	\$ -
	Fax	SHARP	MX-FX11	40	\$ 10.11	\$ 404.40
	Staple	SHARP	MX-FN26	40	\$ 16.22	\$ 648.80
	Per Copy Maintenance Overage Charge (30,001 and up)	SHARP		500	\$ 0.00710	\$ 3.55
	Total for Band 3					\$ 5,818.75
	Band 4					
	Copier (including maintenance for 0 - 45,000 copies)	SHARP	MX-M464N SYSTEM	40	\$ 164.90	\$ 6,596.00
	Scanning	SHARP	INCLUDED	40	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	40	\$ -	\$ -
	Fax	SHARP	MX-FX11	40	\$ 10.11	\$ 404.40
	Staple	SHARP	MX-FN17	40	\$ 16.22	\$ 648.80
	Per Copy Maintenance Overage Charge (45,001 and up)	SHARP		500	\$ 0.00430	\$ 2.15
	Total for Band 4					\$ 7,651.35

5	36 Month Lease (cont.)	Monochrome						
		Band 5						
		Copier (including maintenance for 0 - 65,000 copies)	SHARP	MX-M564N SYSTEM	40	\$ 206.57	\$ 8,262.80	
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -	
		Fax	SHARP	MX-FX11	40	\$ 10.11	\$ 404.40	
		Staple	SHARP	MX-FN17	40	\$ 16.22	\$ 648.80	
		Per Copy Maintenance Overage Charge (65,001 and up)	SHARP		500	\$ 0.00440	\$ 2.20	
		Total for Band 5					\$ 9,318.20	
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	SHARP	MX-M654N SYSTEM	20	\$ 300.61	\$ 6,012.20	
		Scanning	SHARP	INCLUDED	20	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	20	\$ -	\$ -	
		Fax	SHARP	MX-FX11	20	\$ 10.11	\$ 202.20	
		Staple	SHARP	MX-FN17	20	\$ 16.22	\$ 324.40	
		Per Copy Maintenance Overage Charge (80,001 and up)	SHARP		500	\$ 0.00400	\$ 2.00	
		Total for Band 6					\$ 6,540.80	
		Band 7						
		Copier (including maintenance for 0 - 150,000 copies)	SHARP	MX-M754N SYSTEM	10	\$ 352.43	\$ 3,524.30	
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -	
		Fax	SHARP	MX-FX11	10	\$ 10.11	\$ 101.10	
		Staple	SHARP	MX-FN17	10	\$ 16.22	\$ 162.20	
		Per Copy Maintenance Overage Charge (150,001 and up)	SHARP		500	\$ 0.00420	\$ 2.10	
		Total for Band 7					\$ 3,789.70	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease						\$ 36,421.35

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
6	36 Month Lease	Color						
		Band 1						
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 57.03	\$ 285.15	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.01500	\$ 60.00	
		Total for Band 1					\$ 465.15	
		Band 2						
		Copier	SHARP	MX-C301W SYSTEM2	5	\$ 62.33	\$ 311.65	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Staple	SHARP	n/a	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 2					\$ 419.65	
		Band 3						
		Copier	SHARP	MX-3050N SYSTEM	40	\$ 126.55	\$ 5,062.00	
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -	
		Fax	SHARP	MX-FX15	40	\$ 10.11	\$ 404.40	
		Staple	SHARP	MX-FN27	40	\$ 17.88	\$ 715.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 3					\$ 6,289.60	
		Band 4						
		Copier	SHARP	MX-4050N SYSTEM	40	\$ 159.69	\$ 6,387.60	
		Scanning	SHARP	INCLUDED	40	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	40	\$ -	\$ -	
		Fax	SHARP	MX-FX15	40	\$ 10.11	\$ 404.40	
		Staple	SHARP	MX-FN27	40	\$ 17.88	\$ 715.20	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 4					\$ 7,615.20	
		Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease						\$ 14,789.60

Item No.	Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
48 Month Lease	Monochrome					
	Band 1					
	Copier (including maintenance for 0 - 5,000 copies)	SHARP	MX-M266N	30	\$ 65.87	\$ 1,976.10
	Scanning	SHARP	INCLUDED	30	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	30	\$ -	\$ -
	Fax	SHARP	MX-FX11	30	\$ 7.97	\$ 239.10
	Per Copy Maintenance Overage Charge (5,001 and up)	SHARP		500	\$ 0.01080	\$ 5.40
	Total for Band 1	SHARP				\$ 2,220.60
	Band 2					
	Copier (including maintenance for 0 - 15,000 copies)	SHARP	MX-M266N SYSTEM	30	\$ 88.30	\$ 2,649.00
	Scanning	SHARP	INCLUDED	30	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	30	\$ -	\$ -
	Fax	SHARP	MX-FX11	30	\$ 7.97	\$ 239.10
	Staple	SHARP	MX-FN26	30	\$ 12.80	\$ 384.00
	Per Copy Maintenance Overage Charge (15,001 and up)	SHARP		500	\$ 0.00630	\$ 3.15
	Total for Band 2					\$ 3,275.25
	Band 3					
	Copier (including maintenance for 0 - 30,000 copies)	SHARP	MX-M316N SYSTEM	80	\$ 101.41	\$ 8,112.80
	Scanning	SHARP	INCLUDED	80	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	80	\$ -	\$ -
	Fax	SHARP	MX-FX11	80	\$ 7.97	\$ 637.60
	Staple	SHARP	MX-FN26	80	\$ 12.80	\$ 1,024.00
	Per Copy Maintenance Overage Charge (30,001 and up)	SHARP		500	\$ 0.00710	\$ 3.55
	Total for Band 3					\$ 9,777.95
	Band 4					
	Copier (including maintenance for 0 - 45,000 copies)	SHARP	MX-M464N SYSTEM	40	\$ 138.79	\$ 5,551.60
	Scanning	SHARP	INCLUDED	40	\$ -	\$ -
	Network Printing	SHARP	INCLUDED	40	\$ -	\$ -
	Fax	SHARP	MX-FX11	40	\$ 7.97	\$ 318.80
	Staple	SHARP	MX-FN17	40	\$ 12.80	\$ 512.00
	Per Copy Maintenance Overage Charge (45,001 and up)	SHARP		500	\$ 0.00430	\$ 2.15
	Total for Band 4					\$ 6,384.55

7	48 Month Lease (cont.)	Monochrome						
		Band 5						
		Copier (including maintenance for 0 - 60,000 copies)	SHARP	MX-M564N SYSTEM	30	\$ 178.37	\$ 5,351.10	
		Scanning	SHARP	INCLUDED	30	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	30	\$ -	\$ -	
		Fax	SHARP	MX-FX11	30	\$ 7.97	\$ 239.10	
		Staple	SHARP	MX-FN17	30	\$ 12.80	\$ 384.00	
		Per Copy Maintenance Overage Charge (60,001 and up)	SHARP		500	\$ 0.00440	\$ 2.20	
		Total for Band 5					\$ 5,976.40	
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	SHARP	MX-M654N SYSTEM	35	\$ 258.25	\$ 9,038.75	
		Scanning	SHARP	INCLUDED	35	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	35	\$ -	\$ -	
		Fax	SHARP	MX-FX11	35	\$ 7.97	\$ 278.95	
		Staple	SHARP	MX-FN17	35	\$ 12.80	\$ 448.00	
		Per Copy Maintenance Overage Charge (80,001 and up)	SHARP		500	\$ 0.00400	\$ 2.00	
		Total for Band 6					\$ 9,767.70	
		Band 7						
		Copier (including maintenance for 0 - 150,000 copies)	SHARP	MX-M754N SYSTEM	25	\$ 306.57	\$ 7,664.25	
		Scanning	SHARP	INCLUDED	25	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	25	\$ -	\$ -	
		Fax	SHARP	MX-FX11	25	\$ 7.97	\$ 199.25	
		Staple	SHARP	MX-FN17	25	\$ 12.80	\$ 320.00	
		Per Copy Maintenance Overage Charge (150,001 and up)	SHARP		500	\$ 0.00420	\$ 2.10	
		Total for Band 7					\$ 8,185.60	
		Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease						\$ 45,588.05

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
	48 Month Lease	Color						
		Band 1						
		Copier	SHARP	MX-C301W SYSTEM1	5	\$ 44.99	\$ 224.95	
		Scanning	SHARP	INCLUDED	5	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	5	\$ -	\$ -	
		Fax	SHARP	INCLUDED	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.01500	\$ 60.00	
		Total for Band 1					\$ 404.95	
		Band 2						
		Copier	SHARP	MX-C301W SYSTEM2	10	\$ 49.17	\$ 491.70	
		Scanning	SHARP	INCLUDED	10	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	10	\$ -	\$ -	
		Fax	SHARP	INCLUDED	10	\$ -	\$ -	
		Staple	SHARP	n/a	10	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 2					\$ 599.70	
		Band 3						
		Copier	SHARP	MX-3050N SYSTEM	20	\$ 99.82	\$ 1,996.40	
		Scanning	SHARP	INCLUDED	20	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	20	\$ -	\$ -	
		Fax	SHARP	MX-FX15	20	\$ 7.97	\$ 159.40	
		Staple	SHARP	MX-FN27	20	\$ 14.10	\$ 282.00	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 3					\$ 2,545.80	
		Band 4						
		Copier	SHARP	MX-4050N SYSTEM	50	\$ 125.96	\$ 6,298.00	
		Scanning	SHARP	INCLUDED	50	\$ -	\$ -	
		Network Printing	SHARP	INCLUDED	50	\$ -	\$ -	
		Fax	SHARP	MX-FX15	50	\$ 7.97	\$ 398.50	
		Staple	SHARP	MX-FN27	50	\$ 14.10	\$ 705.00	
		Per Copy Maintenance Charge (Color)	SHARP		2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)	SHARP		4,000	\$ 0.00700	\$ 28.00	
		Total for Band 4					\$ 7,509.50	
		Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease						\$ 11,059.95

Total Price for All Items		
Item 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ 576,944.80
Item 2	Total Purchas Price of Color Bands 1-4	\$ 132,179.00
Item 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ 9,280.10
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ 3,788.70
Item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ 36,421.35
Item 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ 14,789.60
Item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ 45,588.05
Item 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ 11,059.95
Total Overall Bid Price for All Items		\$ 830,051.55

Vendor Information:

Vendor Name: Sharp Electronics Corporation

Contact Name: Nicki Calcagni

Address: 100 Paragon Drive
Montvale, NJ 07645

Phone No.: 301-466-6219

Fax No.: _____

Authorized Signature:

Laura Blackmer
 Laura Blackmer

Sr. Vice President SIICA Sales

**State of West Virginia - Accessory Pricing
Solicitation # SWC1700000008-DIGCOP17**

Category	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
Black & White						
1 & 2	MX-M266N	26 PPM Advanced Digital Duplex Copier				
3	MX-M316N	31 PPM Advanced Digital Duplex Copier				
	MX-AMX2SPC	Sharp OSA Application Communication Module Requires MX-HD15	\$197.00	\$8.75	\$6.15	\$4.85
	MX-AMX3SPC	Sharp OSA External Accounting Module Requires MX-HD15	106.00	4.71	3.31	2.61
	MX-CS12	1 x 500 drawer 4th Tray only (Requires MX-CS13)	106.00	4.71	3.31	2.61
	MX-CS13	1 x 500 drawer motorized 3rd Tray only	245.00	10.88	7.64	6.03
	AR-DS20	Deluxe Copier Cabinet - (1 Door, for use with MX-CS12/CS13)	101.00	4.48	3.15	2.49
	AR-DS19	Deluxe Copier Cabinet with Door - (For use with base model)	128.00	5.68	3.99	3.15
	MX-FN26	2 - Tray Staple/Stacker Finisher	520.00	23.09	16.22	12.80
	MX-FR50U	Data Security Kit (NOT Common Criteria Certified) (requires MX-HD15)	249.00	11.08	7.77	6.13
	MX-FWX1	Internet Fax Kit requires HD15	218.00	9.68	6.80	5.37
	MX-FX11	Facsimile Expansion Kit	324.00	14.39	10.11	7.97
	MX-HD15	Hard Drive Expansion Kit	154.00	6.84	4.80	3.79
	MX-PF10	Bar Code Font Kit	271.00	12.03	8.46	6.67
	MX-PK11SPC	PS3 Expansion Kit	175.00	7.77	5.46	4.31
	MX-TR17	Exit Tray Requires FN26	80.00	3.55	2.50	1.97
	MX-TR18	Job Separator Tray	27.00	1.20	0.84	0.66
	AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	82.00	3.64	2.56	2.02
	AR-D5133NT	15 AMP Power Filter	114.00	5.06	3.56	2.81

4	MX-M464N	46 PPM Multifunctional Digital Copier/Printer				
5	MX-M564N	56 PPM Multifunctional Digital Copier/Printer				
	MX-36ABD	Deluxe Copier Cabinet	\$97.00	\$4.31	\$3.03	\$2.39
	MX-DE12	1 x 500 Sheet Paper Drawer	276.00	12.26	8.61	6.79
	MX-DE13	2 x 500 Sheet Paper Drawer	329.00	14.61	10.27	8.10
	MX-DE14	3 x 500 Sheet Paper Drawer	516.00	22.91	16.10	12.70
	MX-DE20	2500 Sheet Tandem Paper Drawer	701.00	31.13	21.87	17.25
	MX-LC11	3,500 Sheet Large Capacity Tray	552.00	24.51	17.22	13.59
	MX-LT10	Long Paper Tray (For use with Banner Paper)	85.00	3.77	2.65	2.09
	MX-FN17	Inner Finisher	520.00	23.09	16.22	12.80
	MX-FN10	3 Tray Saddle Stitch Finisher Requires MX-RB22	1,210.00	53.73	37.75	29.78
	MX-FN11	4k Stacking Finisher Requires MX-RB22	1,371.00	60.88	42.78	33.74
	MX-FN18	4K Saddle Stitch Finisher requires MX-RB22	2,752.00	122.20	85.86	67.73
	MX-RB22	Paper Pass Unit Required with MX-FN10 / FN11 / FN18	220.00	9.77	6.86	5.41
	MX-PNX5B	3 Hole Punch Module for MX-FN10	286.00	12.70	8.92	7.04
	MX-PNX6B	3 Hole Punch Module for MX-FN11 / FN18	286.00	12.70	8.92	7.04
	MX-PN11B	3 Hole Punch Module for MX-FN17	286.00	12.70	8.92	7.04
	MX-TR13N	Exit Tray Unit	80.00	3.55	2.50	1.97
	MX-TU12	Center Exit Tray	43.00	1.91	1.34	1.06
	MX-FWX1	Internet Fax Kit	218.00	9.68	6.80	5.37
	MX-FX11	Facsimile Expansion Kit with 8MB Memory	324.00	14.39	10.11	7.97
	MX-PUX1SPC	XPS Expansion Kit (requires MX-565XPS1GB / SHP2GBXPS Memory Upgrade)	303.00	13.45	9.45	7.46
	MX-PF10	Bar Code Font Kit	271.00	12.03	8.46	6.67
	AR-SU1	Stamp Unit (Requires AR-SV1)	82.00	3.64	2.56	2.02
	MX-EB12N	Mirroring Kit	377.00	16.74	11.76	9.28
	MX-FR45U	Data Security Kit MX-M464N / M564N	249.00	11.06	7.77	6.13
	MX-SHP2GBXPS	2 GB Memory Upgrade (required for MX-PUX1) MX-M464N / M564N	213.00	9.46	6.65	5.24
	MX-AMX2SPC	Sharp OSA Application Communication Module MX-M464N / M564N	197.00	8.75	6.15	4.85
	MX-AMX3SPC	Sharp OSA External Accounting Module MX-M464N / M564N	106.00	4.71	3.31	2.61
	MX-AM10	Web Browsing Kit MX-M365N / M465N	218.00	9.68	6.80	5.37
	MX-KB14N	Key Board Kit MX-M464N / M564N	298.00	13.23	9.30	7.33
	MX-PK11SPC	PS3 Expansion Kit MX-M464N / M564N	175.00	7.77	5.46	4.31
	AR-D5133NT	15 AMP Power Filter	114.00	5.06	3.56	2.81

**State of West Virginia - Accessory Pricing
Solicitation # SWC1700000008-DIGCOP17**

Category	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
6	MX-M654N	65 PPM Monochrome Workgroup Document System				
7	MX-M754N	75 PPM Monochrome Workgroup Document System				
	MX-LC15	3,500-sheet Large Capacity Cassette (Letter)	\$552.00	\$24.51	\$17.22	\$13.59
	MX-LC16	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal, Ledger or 12" x 18")	1,350.00	59.95	42.12	33.22
	MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	85.00	3.77	2.65	2.09
	MX-FN17	Inner Finisher (requires MX-RB24) (No Hole Punch Capability)	520.00	23.09	16.22	12.80
	MX-FN19	50-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB23)	1,450.00	64.39	45.24	35.69
	MX-FN20	50-sheet Staple/15-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB23)	2,194.00	97.42	68.45	54.00
	MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB23 and MX-RB15)	3,121.00	138.59	97.38	76.81
	MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB23 and MX-RB15)	4,401.00	195.42	137.31	108.31
	MX-CF11	2 Tray Inserter Unit	1,628.00	72.29	50.79	40.07
	MX-FD10	Multi-folding Unit	6,483.00	287.87	202.28	159.55
	MX-RB13	Relay Unit	467.00	20.74	14.57	11.49
	MX-RB15	Curl Correction Unit (required for MX-FN21 and MX-FN22)	467.00	20.74	14.57	11.49
	MX-RB23	Paper Pass Unit (required for MX-FN19 / FN20 / FN21 / FN22)	220.00	9.77	6.86	5.41
	MX-RB24	Paper Pass Unit (required for Inner Finisher)	220.00	9.77	6.86	5.41
	MX-TM10	Trimmer Unit (Optional with MX-FN22 Saddle Finisher)	2,776.00	123.27	86.81	68.32
	MX-PN12B	3-Hole Punch Unit (for use with MX-FN19 and MX-FN20)	393.00	17.45	12.26	9.67
	MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	420.00	18.65	13.10	10.34
	MX-TR16	Right Side Exit Tray	80.00	3.55	2.50	1.97
	MX-TU15	Center Exit Tray (required if no finishing options are selected)	43.00	1.91	1.34	1.06
	AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	82.00	3.64	2.56	2.02
	MX-PF10	Barcode Font Kit	271.00	12.03	8.46	6.67
	MX-PUX1SPC	XPS Expansion Kit	303.00	13.45	9.45	7.46
	MX-565XPS1GB	1 GB Memory Upgrade (required for MX-PUX1)	213.00	9.46	6.65	5.24
	MX-FX11	Fax Expansion Kit	324.00	14.39	10.11	7.97
	MX-FWX1	Internet Fax (i-Fax) Expansion Kit	218.00	9.68	6.80	5.37
	MX-EB12N	Mirroring Kit	377.00	16.74	11.76	9.28
	MX-FR47U	Data Security Kit (Commercial version)	249.00	11.06	7.77	6.13
	AR-D5133NT	15 AMP Power Filter MX-FN21 and MX-FN22	114.00	5.06	3.56	2.81
	AR-D5143NT	20 AMP Power Filter	125.00	5.55	3.90	3.08

Neo Series						
1C / 2C	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
	MX-G301W	30 PPM B&W / Color - Desktop Color Workgroup Document System				
	MX-25ABD	Deluxe Copier Cabinet	73.00	3.24	2.28	1.80
	MX-CS11	500 Sheet Paper Feed Unit	170.00	7.55	5.30	4.18
	MX-FR46U	Data Security Kit	342.00	15.19	10.67	8.42
	MX-PUX1SPC	XPS Expansion Kit	303.00	13.45	9.45	7.46
	MX-SHP2GBXPS	1GB Memory (Required for MX-PUX1)	213.00	9.46	6.65	5.24
	AR-PF1	Barcode Font Kit	271.00	12.03	8.46	6.67
	MX-FWX1	Internet Fax Expansion Kit	218.00	9.68	6.80	5.37
	AR-D5133NT	15 AMP Power Filter	114.00	5.06	3.56	2.81

**State of West Virginia - Accessory Pricing
Solicitation # SWC1700000008-DIGCOP17**

Category	Model	Description and Machine Compatibility	Purchase Pricing	24 Month	36 Month	48 Month
Color						
3C	MX-3050N	30 PPM B&W / 30 PPM Full-Color Workgroup Document System				
4C	MX-4050N	40 PPM B&W / 40 PPM Full-Color Workgroup Document System				
	AR-SU1	Stamp Unit	\$82.00	\$3.64	\$2.56	\$2.02
	MX-60ABD	Deluxe Copier Cabinet	129.00	5.73	4.02	3.17
	MX-AMX2SPC	Sharp OSA Application Communication Module (MX-3050N / 4050N)	197.00	8.75	6.15	4.85
	MX-AMX3SPC	Sharp OSA External Accounting Module (MX-3050N / 4050N)	106.00	4.71	3.31	2.61
	MX-DE25	1 x 550 Sheet Paper Feed Desk Unit	276.00	12.26	8.61	6.79
	MX-DE26	2 x 550 Sheet Paper Feed Desk Unit	329.00	14.61	10.27	8.10
	MX-DE27	3 x 550 Sheet Paper Feed Desk Unit	516.00	22.91	16.10	12.70
	MX-DE28	550+2100 Sheet Tandem Paper Drawer	701.00	31.13	21.87	17.25
	MX-DE29	1 x 550-sheet Paper Drawer (wheelchair access)	276.00	12.26	8.61	6.79
	MX-EB11	Enhanced Compression Kit (MX-3050N / 4050N)	307.00	13.63	9.58	7.56
	MX-EB18	Wireless LAN Adaptor (MX-3050N / 4050N)	207.00	9.19	6.46	5.09
	MX-FN27	Inner Finisher 50 Sheet Stapler 500 Sheet Capacity	573.00	25.44	17.88	14.10
	MX-FN28	1K Stacking Finisher (requires MX-RB25)	998.00	44.32	31.14	24.56
	MX-FN29	1K Saddle Finisher (requires MX-RB25)	1,210.00	53.73	37.75	29.78
	MX-FN30	3K Stacking Finisher (requires MX-RB25)	1,371.00	60.88	42.78	33.74
	MX-FN31	3K Saddle Finisher (requires MX-RB25)	2,646.00	117.49	82.56	65.12
	MX-FR51U	Data Security Kit (Commercial Version) MX-3050N / 4050N)	342.00	15.19	10.67	8.42
	MX-FWX1	Internet Fax Kit	218.00	9.68	6.80	5.37
	MX-FX15	Facsimile Expansion Kit	324.00	14.39	10.11	7.97
	MX-LC17	3,000 Sheet Large Capacity Tray Requires MX-DE25 / DE26 / DE27 / DE28 (Not compatible with MX-60ABD)	552.00	24.51	17.22	13.59
	MX-LT10	Long Paper Tray (For use with Banner Paper)	85.00	3.77	2.65	2.09
	MX-PF10	Bar Code Font Kit	271.00	12.03	8.46	6.67
	MX-PK13SPC	Post Script Expansion Kit (MX-3050N / 4050N)	175.00	7.77	5.46	4.31
	MX-PN14B	3 Hole Punch Module for MX-FN27	286.00	12.70	8.92	7.04
	MX-PN15B	3 Hole Punch Module for MX-FN28 / FN29	286.00	12.70	8.92	7.04
	MX-PN16B	3 Hole Punch Module for MX-FN30 / FN31	286.00	12.70	8.92	7.04
	MX-PU10SPC	Direct Print Expansion Kit (MX-3050N / 4050N)	456.00	20.25	14.23	11.22
	MX-RB25	Paper Pass Unit Required with MX-FN28 / FN29 / FN30 / FN31	220.00	9.77	6.86	5.41
	MX-TR19	Exit Tray Unit (right side)	80.00	3.55	2.50	1.97
	MX-TR20	Job Separator	27.00	1.20	0.84	0.66
	MX-TU16	Center Exit Tray Unit (Required if Finisher not installed)	43.00	1.91	1.34	1.06
	MX-UT10	Utility Table	80.00	3.55	2.50	1.97
	AR-D5133NT	15 AMP Power Filter (MX-3050N / 4050N)	114.00	5.06	3.56	2.81

Purchasing Affidavit

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Sharp Electronics Corporation

Authorized Signature: *Laura Blackner* Date: 1/4/17

State of New Jersey

County of Bergen, to-wit:

Taken, subscribed, and sworn to before me this 4 day of January, 2017

My Commission expires October 21, 2021.

AFFIX SEAL HERE

NOTARY PUBLIC

Lucy A. Jarvis
Lucy A. Jarvis
Purchasing Affidavit (Revised 08/01/2015)

LUCY A JARVIS
Commission # 50047555
Notary Public, State of New Jersey
My Commission Expires
October 21, 2021

Designated Contact

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Nicki Calcagni

(Name, Title)
Industry & Government Account Manager

(Printed Name and Title)
100 Paragon Drive, Montvale, NJ 07645

(Address)
301-466-6219

(Phone Number) / (Fax Number)
calcagnin@sharpsec.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Sharp Electronics Corporation

(Company)
Laura Blackmer

(Authorized Signature) (Representative Name, Title)
Laura Blackmer, Sr. Vice President SIICA Sales

(Printed Name and Title of Authorized Representative)
1/4/17

(Date)
201-52-8529

(Phone Number) (Fax Number)