

# Proposal for RFQDIGCOP17 for Digital Copiers State of West Virginia

Xerox Corporation January 12, 2017

> 01/19/17 11:27:43 WV Purchasine Division



Charles Barnette, Buyer
Department of Administration
Purchasing Division
State of West Virginia
2019 Washington Street, East
Charleston, WV 25305



PEAKE Office Solutions 1102 3<sup>rd</sup> Avenue Huntington, WV 25701 (304) 638-5005 cell (304) 525-4009 office bmarcum@peakeoffice.com

Dear Mr. Barnette,

On behalf Xerox, we would like to thank you for considering Xerox as a technology partner to provide the State of West Virginia with reliable, quality and highly functional digital copiers.

In response to this solicitation, Xerox is enclosing our proposal for a five year lease based on the State of WV contract pricing and terms and conditions. The State of West Virginia is entitled to this pricing upon acceptance of the contract terms and conditions.

This proposal reflects our commitment to deliver the highest quality digital copiers, benchmark technical support, and long-term relationship strategy with the State of West Virginia at a distinctively cost-effective price. We have carefully studied the requirements of the State's RFQ and believe that our solution will best meet your needs. The State of West Virginia will gain access to proven methods for controlling office equipment and services spend by selecting Xerox as your strategic partner.

Moreover, this partnership holds valuable promise through:

- Reliable products designed to deliver maximum uptime to the end users within State agencies.
- > Easy to use machines to maximize users' productivity and allow staff to focus on core responsibilities
- > Support from a certified and recognized leader in the document services industry with world class service, sales and administrative support; backed by an unparalleled "Total Satisfaction Guarantee"
- SMart eSolutions including MeterAssistant designed to simplify ownership and administration of networked Xerox devices and improve device relationship management. MeterAssistant automatically submits meter reads, making it easy for you to collect and submit accurate, on-time meter reads via a hands-free, secure data transmission process.

We look forward to working with you throughout the bid and award process, demonstrating our technology; but more importantly, we look forward to a long-term business partnership with the State of West Virginia. We appreciate the opportunity to address any questions or concerns that you may have, so please feel free to call me to discuss any aspect of this response. Once again, thank you for inviting Xerox to recommend equipment based upon your specifications.

Sincerely,

**Beth Marcum** 

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### **Executive Summary**

The State of West Virginia Purchasing Division seeks to establish an open-end statewide contract for Digital Copiers. The resultant contract will utilized by West Virginia State agencies and all political subdivisions of the State in all 55 counties.

The advanced technology platform of the proposed Xerox multifunction devices will meet and exceed your performance expectations. The technology and account management Xerox and PEAKE Office Solutions team will provide with this partnership, will help the State increase their focus and service to the community while controlling costs now and into the future.

The Xerox solution also brings the State the *most secure* technology available in the industry today. Xerox security features will integrate seamlessly with your current network infrastructure enhancing overall network security for everyone.

The Xerox solution meets and exceeds all of the technology goals set forth by the State. The Xerox devices and operating software will provide each user with all the capabilities they will need to manage both paper and digital documents with ease and simplicity.

#### Meeting your Requirements

We realize the importance of productivity for the State of West Virginia employees. Xerox will install, support and service a portfolio of multifunction digital devices all locations that offer the best combination of productivity, integration and technology in the industry. We offer the broadest portfolio of document technology and services and launch dozens of products every year. Xerox products have received the highest ratings in network productivity from Buyers Laboratories, Inc. The Xerox solution provides products with innovative design and architecture that have won many awards and achieved worldwide industry recognition since introduction.



- A Common User Platform that operates on a touchscreen user interface and allows your staff to complete important tasks using simple menus on the device's touch screen. This Interface puts triggers to critical business processes—such as file scanning and sharing—at your fingertips.
- Device Security Xerox provides the broadest portfolio of Common Criteria Certified Multi-Function print devices and security functionality in the industry. Xerox is the only vendor to certify the complete device, not just the kits or subsets of functionality.
- Data Security & Accounting Xerox MFPs support the State's Secure Print requirements by allowing users to easily authenticate and print, copy, fax and scan from any networked device to any location.



 Print Device & User Management — The proposed devices can provide the State continuity in your print server and print queue management systems, along with job-based accounting, and rules-based printing that includes defaults for duplex and two-sided copying.

Although most of the technology is transparent to the end user, the benefits are clear and immediate.

#### Single source for print technology, service, supplies

Xerox offers a full range of document technology, services and software to embrace all elements of the State's print infrastructure. We can assist the State of West Virginia to cut cost, increase productivity, meet your environmental sustainability goals and operate more effectively while focusing on your core business.

#### Proven customer service

Xerox will provide the State of West Virginia with consistent service and technical support delivered by an organization that has been recognized by J. D. Power & Associates for outstanding customer service.

#### Industry Benchmark Guarantee

The Total Satisfaction Guarantee (TSG): Recognized as the benchmark in the industry, it covers every Xerox product that we offer the State. As part of being continuously maintained by authorized Xerox service professionals, the State of West Virginia retains the exclusive right to have products replaced when they fail to meet YOUR expectations. You decide when you're satisfied.

#### Environmental sustainability

With Energy Star-rated devices and environmentally responsible print technologies, the State of West Virginia will experience reduced product energy usage. In addition, the State can reduce consumable usage by introducing paper and toner-print saving modes, automatic duplex printing or digitalization of documents.

Xerox is committed to producing waste-free products in waste-free facilities to promote waste-free offices for our customers. Our aim is to design products, packaging and supplies that make efficient use of resources, minimize waste, reuse material where feasible and recycle what cannot be reused.

#### Reputable vendor

Xerox has been a leader in document technology and services for more than a century. Today, with a global workforce of more than 143,600 (direct employees), we are the world's leading enterprise for business process and document management, and the partner of choice for many of the world's educational institutions.

#### One Vendor = Additional Value

Having a single vendor responsible for it all, means <u>one call to one company</u> to get questions answered or to get help. We are committed to offering the very best value for your investment. Some of the value we offer is as follows:

- ✓ <u>Credits for service copies</u> Xerox routinely provides copy credits for copies made during service calls. At the completion of each service call, the Customer Service Engineer will report copies made during a repair. Credit for these copies reflected on a future invoice.
- ✓ <u>ONE CLICK charge for all sizes</u> Xerox meters are configured to charge one click for all sizes of paper used in the office, unlike other vendors who may charge different amounts for various sized papers.
- No charge for scans With a continuing movement toward converting hardcopy to electronic formats, scanning software applications are becoming very robust including capabilities such as

scan-to-email, scan-to-desktop, and scan-to-web or scan-to-file. With the trend toward digital documents comes the risk of lost service revenues to the service provider whose fees are traditionally based solely on pieces of paper coming out of a machine. To cover the costs associated with maintaining a document feeder with less hardcopy output, some vendors are billing for each scan. With Xerox, you will enjoy UNLIMITED SCANNING with NO PER SCAN FEE.

And, we offer more value when you acquire your equipment under a Xerox lease agreement. Most important, our leases are "all-inclusive." This means you can reserve your cash and working capital which gives you more capital to allocate to core business activities and budget more accurately based on known monthly equipment and maintenance prices.

- ✓ No payments in advance
- ✓ No security deposits
- ✓ No charge for equipment return at end of contract
- No automatic renewal that locks you in for up to an additional 12 months If you are undecided at lease expiration, your lease continues from month to month.
- ✓ No cash outlay for property taxes included in payment.
- ✓ <u>No advance lease payments</u> you pay in arrears

Vendor lease programs are not all the same. Xerox leases are flexible. When comparing a vendor's financing options, some vendors do not disclose "incidental costs." With Xerox, there are NO hidden costs. By comparing the entire lease offering, you could save money, time and avoid future headaches.

#### Conclusion

Xerox is well positioned to meet the State of West Virginia's technology and support requirements. With over 60 years of experience including a broad portfolio of document management products and services and our on-going technical, product and services investment and innovation, Xerox's ability to drive continuous improvement and cost savings for the State is unsurpassed.

Xerox is pleased to offer this proposal to you and is committed to delivering excellence in all aspects of our continued relationship. We look forward to the opportunity to continue providing the State of West Virginia, the industry's best technology and document management, award winning customer service and account management throughout the term of the proposed contract.

## Certification and Signature Page



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Request for Quotation** 28 — Office Equip.

Proc Folder: 275520

Doc Description: Addendum 6-Statewide Contract for Digital Copiers

Proc Type: Central Master Agreement

Version Solicitation No Date Issued Solicitation Closes 7 0212 SWC1700000008 **CRFQ** 2017-01-19 2017-01-12 13:30:00

**BID RECEIVING LOCATION** 

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

VENDOR

Vendor Name, Address and Telephone Number:

**Xerox Corporation** c/o PEAKE Office Solutions

Attn: Beth Marcum 1102 3rd Avenue Huntington, WV 25701 304)638-5005 cell (304)525-4009 office

FOR INFORMATION CONTACT THE BUYER

Charles D Barnette (304) 558-2566

charles.d.barnette@wv.gov

FEIN # 160468020

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

#### ADDITIONAL INFORMATION:

#### Addendum No. 6 -

Revised pricing prices attached to reflect the following changes:

- a. To revise the estimated quantity in the "Monthly Maintenance Charge Per Copier" column on Item No. 1 Purchase Monochrome for Bands 1 through 7. See attached pricing pages.

- b. To revise the estimated quantity for the Purchase Monochrome Band 2 from 15 to 20.
  c. To revise the estimated quantity for the Purchase Monochrome Band 3 from 5 to 10.
  d. To revise the estimated quantity for the Purchase Monochrome Band 4 from 5 to 10.
- u. To revise the estimated quantity for the Purchase Monochrome Band 4 from 5 to 10.
  e. To revise the estimated quantity for the Purchase Monochrome Band 5 from 5 to 10.
  f. To revise the estimated quantity for the Purchase Monochrome Band 7 from 5 to 10.
  g. To revise the estimated quantity for the 24 Month Lease Monochrome Band 1 from 1 to 5.
  h. To revise the estimated quantity for the 36 Month Lease Monochrome Band 2 from 5 to 10.
- 2. The bid opening has been extended from 01/17/2017 to 01/19/2017.

INVOICE TO		SHIP TO	
ALL STATE AGENCIE VARIOUS LOCATIONS	S S AS INDICATED BY ORDER	STATE OF WEST VIRGINIA  VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
บร		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Statewide Contract for Digital Copiers	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
)101501			

#### **Extended Description:**

Statewide Contract for Digital Copiers

#### SCHEDULE OF EVENTS

**Event Date** <u>Line</u> 2016-12-02 Deadline for Technical Questions 1

	Document Phase	Document Description	Page 3
SWC1700000008	Final	Addendum 6-Statewide Contract for Digital	of 3
		Copiers	

#### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

#### **XEROX CORPORATION**

#### Certificate of Assistant Secretary

- I, Douglas H. Marshall, Assistant Secretary of Xerox Corporation, a New York corporation (the "Company"), DO HEREBY CERTIFY that:
- 1. The following is a true and correct copy of an excerpt from a resolution duly adopted at a meeting of the Board of Directors of the Company duly held and convened on December 7, 2011, at which meeting a duly constituted quorum of the Board of Directors was present and acting throughout and that such resolution has not been modified, rescinded or revoked and is at present in full force and effect:

RESOLVED: that ... the President, any Vice President, the Treasurer, the Controller and any Manager or Director of any group, division or department of the Company, be, and each of them severally is, empowered to (i) execute and deliver in the name and on behalf of the Company all agreements, contracts, bids, instruments of conveyance or encumbrance, leases, bonds, consents, certificates (including any non-collusion certificates required by any governmental entity, department, agency or official), releases, powers of attorney and other documents which may be necessary or desirable in and relating to the ordinary conduct of the business of the group, division or department which he serves in that capacity (all of the foregoing collectively referred to as "Agreements") (ii) perform under agreements or cause to be performed, the Company's obligations under all such Agreements; and (iii) from time to time delegate their authority under this resolution to such employees of the Company and subject to such terms, conditions and limitations as they determine to be advisable, the execution and delivery of any such delegation to be conclusive evidence of such determination.

2. Belinda Shearer is as of the date hereof a Pricing and Contracts Manager in the Agent Operations of the Company's U.S. Channels Group organization, and is authorized to act under the above resolution.

IN WITNESS WHEREOF, the undersigned has executed this Certificate and affixed the corporate seal of the Company hereto this 8<sup>th</sup> day of January 2015.

Douglas H. Marshall Assistant Secretary

Muhall-

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.
Sett Maron
(Name, Title) Beth Marcum, President, PEAKE Office Solutions
(Printed Name and Title) 1102 3rd Avenue, Huntington, WV 25701
(Address) (304)525-4009 office 304-638-5005 (e)
(Phone Number) / (Fax Number) bmarcum@peakeoffice.com
(email address)
through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.
Xerox Corporation
(Company)  Bolenda Stoaron, Pricing + Contract Manager  (Authorized Signature) (Representative Name, Title)
Belinda Shearer, Pricing and Contract Manager
(Printed Name and Title of Authorized Representative)
Jan. 4, 7017

704-551-2128

(Phone Number) (Fax Number)

Xerox Corporation will hold the contract so that all our WV agencies can benefit.

All business will be through our Authorized Agencies in West Virginia. These agencies our small independent businesses based in WV. Some of these are women owned. Peake Office Solutions will manage the contract; but each of the Authorized Xerox Agencies will serve the state and benefit from the contract. If awarded this could also provide opportunity for opening additional businesses throughout the state.

**Peake Office Solutions** 

iTech

**Document Solutions** 

**Hughes Xerographics** 

## General Requirements

#### 3. GENERAL REQUIREMENTS:

**3.1 Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Desired Items on an open-end and continuing basis, Desired Items must meet or exceed the mandatory requirements shown below.

#### 3.1.1 BAND 1— MONOCHROME COPIER

- 3.1.1.1 Band 1 must be have the following minimum specifications:
  - a. Manufacturer copy volume 5,000 month
  - b. Copy speed 18 cpm
  - c. 250 sheet paper capacity paper
  - d. Bypass tray
  - e. Auto document feeder
  - f. Minimum 8 1/2" x11" capacity tray
  - g. Stapling capability not required

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.2 BAND 2 - MONOCHROME COPIER

- 3.1.2.1 Band 2 must be have the following minimum specifications:
  - a. Manufacturer copy volume 15,000 month
  - b. Copy speed 25 cpm
  - C. 500 sheet paper capacity
  - d. 2 paper sources
  - e. Auto document feeder
  - f. Electronic sorting or finisher/sorter

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.3 BAND 3— MONOCHROME COPIER

- 3.1.3.1 Band 3 must be have the following minimum specifications:
  - a. Manufacturer copy volume 30,000 month
  - b. Copy speed 30 cpm
  - C. 1,000 sheet paper capacity

- d. 2 paper sources
- e. Auto duplexing
- f. Auto document feeder
- g. Electronic sorting or finisher/sorter

#### Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.4 BAND 4 — MONOCHROME COPIER

#### 3.1.4.1 Band 4 must be have the following minimum specifications:

- a. Manufacturer copy volume 45,000 month
- b. Copy speed 40 cpm
- c. 1,500 sheet paper capacity
- d. 3 paper sources
- e. Auto duplexing
- f. Auto document feeder
- g. Electronic sorting or finisher/sorter

#### Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.5 BAND 5 — MONOCHROME COPIER

#### 3.1.5.1 Band 5 must be have the following minimum specifications:

- a. Manufacturer copy volume 65,000 month
- b. Copy speed 50 cpm
- c. 1,500 sheet paper capacity
- d. 3 paper sources
- e. Auto duplexing
- f. Auto document feeder
- g. Electronic sorting or finisher/sorter

#### Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.6 BAND 6 — MONOCHROME COPIER

#### 3.1.6.1 Band 6 must be have the following minimum specifications:

- a. Manufacturer copy volume 80,000 month
- b. Copy speed 60 cpm
- c. 1,500 sheet paper capacity
- d. 4 paper sources
- e. Auto duplexing
- f. Auto document feeder

#### g. Electronic sorting or finisher/sorter

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.7 BAND 7 — MONOCHROME COPIER

#### 3.1.7.1 Band 7 must be have the following minimum specifications:

- a. Manufacturer copy volume 150,000 month
- b. Copy speed 70 cpm
- c. 1,500 sheet paper capacity
- d. 4 paper sources
- e. Auto duplexing
- f. Auto document feeder
- g. Electronic sorting or finisher/sorter

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.8 BAND 1 — COLOR COPIER

#### 3.1.8.1 Band 1 must be have the following minimum specifications:

- a. Manufacturer copy volume 10,000 month
- b. Copy speed 18 cpm
- c. 250 sheet paper capacity
- d. Bypass tray
- e. Auto document feeder
- f. Minimum 8 1/2" x11" capacity paper tray
- g. Stapling capability not required

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.9 BAND 2 — COLOR COPIER

#### 3.1.9.1 Band 2 must be have the following minimum specifications:

- a. Manufacturer copy volume 20,000 month
- b. Copy speed 25 cpm
- c. 500 sheet paper capacity
- d. Bypass tray
- e. Auto document feeder

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.10 BAND 3 — COLOR COPIER

#### **3.1.10.1 Band 3** must be have the following minimum specifications:

- a. Manufacturer copy volume 30,000 month
- b. Copy speed 30 cpm
- c. 1,000 sheet paper capacity
- d. 2 paper sources
- e. Auto duplexing
- f. Auto document feeder
- g. Electronic sorting or finisher/sorter

Xerox Response:

The proposed product meets the stated specifications.

#### 3.1.11 BAND 4 — COLOR COPIER

- 3.1.11.1 Band 4 must be have the following minimum specifications:
  - a. Manufacturer copy volume 40,000 month
  - b. Copy speed 40 cpm
  - c. 1,500 sheet paper capacity
  - d. 3 paper sources
  - e. Auto duplexing
  - f. Auto document feeder
  - g. Electronic sorting or finisher/sorter

Xerox Response:

The proposed product meets the stated specifications.

3.1.12 PROHIBITION OF 90 COPIES PER MINUTE: Vendor shall not include in its bid any copier that produces copies at a rate of 90 copies per minute or more. If Vendor does bid a copier that produces copies at 90 copies per minute or more, that copier will be rejected and Vendor's bid will be evaluated as if Vendor failed to bid a copier for that band.

Xerox Response:

Our bid meets this requirement.

#### 3.1.13 ADDITIONAL DESIRED ITEM REQUIREMENTS

- 3.1.13.1 Copier Requirements: All copiers provided under this contract must:
  - A. be digital equipment. Analog models will not be accepted.
  - B. be capable of reproducing general office correspondence, reports, and bound documents.

- C. be able to reproduce quality copies from any of the following types of original documents while operating in an automated exposure mode: laser printed originals, multi- generation copies of copies, faxed documents, standard black graphite #2 pencils, red pen & pencil, blue ball point pen, NCR forms (blue or black print on white or colored paper stocks), photographs (color or B&W), solid lines and grids, solids, and graduated gray-scale tones.
- D. be capable of automatically selecting the proper paper size in respect to the original being copied.
- E. have the ability to be set for reduction and enlargement in I% increments,
- F. be in production and available for sale at time of submitted quote.
- G. be Energy Star Compliant and be installed with energy saving features enabled.
- H. be capable of copying on plain bond paper in both 8 '/2" x 11", 8 '/2" x 14" and 11" x 17". The 11" x 17" size is required for Bands 2 and above.

#### Xerox Response:

The proposed products meet the stated specifications.

#### 3.1.13.2 Service and Maintenance

A. Full Service Requirement: Vendor must have the ability to provide on-site service and maintenance for all Contract Items. Vendor must enter into a full service and maintenance contract for all Contract Items that are leased or if the Contract Items are Purchased and Agency elects to include maintenance in the purchase price. Vendor must provide a copy of any maintenance agreement for approval prior to award of this Contract. Vendors must provide an 800 telephone number for service support prior to Contract award.

#### Xerox Response:

A Xerox Full Service Maintenance Agreement (FSMA) maximizes your product's productivity and ensures your investment in technology pays off. Standard service coverage hours are from 8 A.M. until 5 P.M., Monday through Friday, excluding designated holidays. The FSMA is backed by a team of experienced technical support professionals who are equipped with the latest technology and diagnostic tools. Online, on call, or on site, the Xerox team is an extension of the State's team, committed to maximizing the performance and productivity of your Xerox equipment.

A Xerox FSMA includes all parts, labor, maintenance and travel for your product's operating hardware and software. An operating system hotline, support for software problem resolution, access to on-site System Analyst support, software version updates, hardware retrofits and all diagnostic licenses are also included. If Xerox cannot repair your product to full working order, Xerox, at your request, will replace it with an identical product or another product of equal or greater capabilities—that's our Total Satisfaction Guarantee.

From comprehensive network and software support to 24 hours a day, seven days a week online assistance and quick-response on-site coverage, the State can count on Xerox for a variety of maintenance options to meet all of your service needs. When it comes to maintenance and support, no other Vendor has received the consistent recognition that Xerox has based on customer feedback obtained from Independent Analyst and thousands of clients.

B. Maintenance A preventative maintenance schedule shall be provided as needed on all Contract Items as specified by the manufacturer. This includes, but is not limited to: routine cleaning, lubrications, replacement of unserviceable parts and all necessary adjustments to ensure successful performance of the equipment.

#### Xerox Response:

Xerox products, especially Multi-Function Devices (MFDs), are built on platforms that minimize or eliminate the need for incremental preventative maintenance. At each Xerox service call, the Customer Service Engineer (CSE) follows several steps and processes. The majority of these steps and processes relate to providing preventative maintenance on your equipment to ensure you are able to achieve maximum uptime and efficiency.

Xerox equipment is designed with an onboard, volume-driven diagnostic tool. It can track maintenance intervals and usage of all high-wear items, while software tracks the number of prints/copies being produced. A threshold level is set, which is based on the number of prints/copies produced since the last time the equipment was serviced.

When a component reaches the threshold level, an indicator flag will appear. While your CSE is performing maintenance on your machine, he or she will review all of the flags and will replace parts that have exceeded the recommended threshold level, as well as review any items that are close to threshold level.

C. Monthly Copy Allowance: Vendor shall include all service and maintenance costs up to the copy limit specified for each band in the base price of the copier bid. Service and maintenance costs include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper) that are necessary to maintain satisfactory performance of the copier. Once the copy limit is exceeded, Vendor may charge a per COPY service and maintenance fee that must include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper).

Color Copiers do not include a copy limit and Vendor may charge a per copy service and maintenance fee that must include the cost of all inspections, lubrications, cleaning, adjustments, parts, repairs, travel expenses, and supplies (excepting paper).

#### Xerox Response:

The proposed maintenance and cost per copy charges meet the stated specifications.

D. Connectivity Service Support: Vendor must provide service support to coordinate installation of Contract Items with agency personnel.

#### **Xerox Response:**

Xerox will provide as part of the planned implementation.

E. Certification Requirement: Service representatives must be full time employees of the Vendor or of a subcontracted party designated by Vendor in writing. All service representatives must be factory trained technicians. The State reserves the right to request proof of certification at any time.

#### Xerox Response:

Xerox has more than 4,000 highly skilled independent and manufacturer-certified Customer Service Engineers (CSEs). Extensive ongoing training ensures that our CSEs know their customers' requirements and can support their needs.

F. Replacement Units: Vendor shall provide a temporary replacement copier for any copier being rented, at no charge, if the Agency's copier is estimated to be (loan for 16 consecutive working hours or longer for repair. Temporary replacement copiers shall be of comparable size and functionality as the copier it is replacing, The Agency will not pay any charges associated with the temporary replacement unit, but shall pay the charges that it would have incurred if its copier had not been temporarily replaced.

#### Xerox Response:

Xerox will provide a loaner unit if the equipment is not returned to service after 16 consecutive working hours and if a loaner unit is available. If a loaner is not provided, Xerox will issue a service credit equal to 1/30<sup>th</sup> of the equipment's monthly maintenance component for each day the equipment is inoperable and is not available for The State of West Virginia's use, beginning with the day of the State's initial service call.

G. Response Requirement: Vendors must respond to all requests for service within two (2) working hours of an Agency's request and be on site to complete the repair within eight (8) working hours of the request throughout the term of this Contract. Repetitive complaints concerning the failure to meet this requirement may be cause for cancellation of the contract, Service must be provided during normal working hours (8:00 am to 5:00 pm EST), Monday through Friday, with the exception of State holidays.

#### Xerox Response:

Please note that Xerox's response time objective is to return all service calls within one business hour, and to arrive on-site on average within 3.5 to 4 business hours for multifunction color devices, 4 to 8 business hours for multifunction black/white devices, 3.5 to 4 business hours for black/white light production devices, 2 to 4 business hours for black/white production devices, 2.5 business hours for color entry production devices, 2 business hours for color production devices, and eight (8) business hours for desk-top printers if the problem cannot be resolved over the phone. Response time is

calculated based on the quarterly response time average for the County's entire Xerox-branded equipment population.

During standard business hours (8 A.M. to 5 P.M., Monday thru Friday) all service calls will be directed to our Service Welcome Center where our service personnel will attempt to resolve the issue over the phone through on-line diagnostics. If the problem cannot be resolved over the phone the representative will provide the caller with the technicians estimated time of arrival. The Service Technician will contact the caller on their way to the call to discuss the problem and determine if they have the appropriate parts, or if the estimated time of arrival will not be met.

Evening, weekend, and holiday phone service is also available. On-site evening, weekend, and holiday service support can also be prearranged or may be available based on evening resource availability. The 24x7-call center and business hour technical support is included in our contract offering. After hour, weekend, and holiday on-site technical support is available at Xerox's then current overtime rate.

H. Failure Rate: Any copier averaging more than two malfunctions per month for a three (3) month Period shall be reviewed by the Agency with the Vendor present to determine a course of corrective action, which may include but not be limited to, replacement of the machine or cancellation of the order and removal of the machine at no additional cost to the State. All service complaints shall be documented in writing by the Agency. The Purchasing Division shall determine the corrective action necessary in the event that an impasse cannot be resolved to the Agency's satisfaction.

#### Xerox Response:

#### **Xerox Total Satisfaction Guarantee**

Xerox's product guarantee states that if the State of West Virginia is not satisfied with the performance of the equipment, you may request a replacement with an identical model or, at the option of Xerox with a machine with comparable features and capabilities will be provided. The term of the Xerox Total Satisfaction Guarantee

capabilities will be provided. The term of the Xerox Total Satisfaction Guarantee (TSG) is three (3) years from the date of the initial installation of the equipment or effective during the entire lease term, except for equipment damaged or destroyed due to an Act of God. The Xerox Total Satisfaction Guarantee applies only if the Equipment has been continuously and exclusively maintained by Xerox under Full Service Maintenance from the date of installation. If the



situation arises, where the equipment does not perform to its published specification and the State elects to exercise the Total Satisfaction Guarantee, Xerox will meet with the State's representative and arrange a mutually agreeable time for the equipment's exchange.

3.1.13.3 Training: Vendor shall provide Agency with in-house training within five working days of installation of the equipment or as otherwise agreed to by Agency.

#### Xerox Response:

From the basic to the more complex, our professional instructors are dedicated to teaching your employees how to maximize the effectiveness of your Xerox solution. Training will be addressed and scheduled during Implementation planning to meet the State's requested timeframe. Customer training programs will be customized to focus on the requirements of your people and how they can

become more productive through enhanced skills and more effective work processes. For example, our employee training sessions can address the following topics:

**Your New Product** - Learn how to best apply the features and capabilities of your new product to meet your needs.

**Process Improvement** - Learn how processes can be changed, updated, or replaced with more effective approaches to ensure that you are achieving maximum productivity with each Xerox solution.

**Your Environment** - Learn how you can realize maximum value from your Xerox solutions within your current technical and workflow environment.

**Device Uptime** - Learn how to achieve optimal equipment uptime with your Xerox solutions. Course material is flexible, and classes are cost-effective - adapted to suit your organization's needs, so you only pay for the skills that will benefit you.

Ensuring that your employees are well-trained is an essential part of any solution implementation from Xerox, and enables you to maximize the efficiency of your most important asset - your people. Let Xerox help you on the path to developing a motivated and efficient staff - and by doing so, increase volume and return on investment from your Xerox solution.

3.1.13.4 Manuals: Vendors shall provide at least one (1) copy of the operator's instruction manual for each Copier leased or purchased to the Agency that has leased or purchased it. Each manual shall include the vendor's name, telephone number(s), contact person(s), and complete instructions for inspecting, adjusting, clearing jams and operating the machine and any installed accessories.

**Xerox Response:** 

Xerox will provide as requested.

3.1.13.5 Paper Requirement: A stack feed bypass (allows insertion of 20 to 150 sheets at a time and provides multi-copy capability) may be counted as meeting the minimum paper source specification. However, a sheet bypass (single, hand-fed sheets) shall not meet the minimum paper source specifications.

Paper capacity is the listing for all on-line paper trays combined.

Xerox Response:

Xerox understands. The proposed products meet this specification.

3.1.13.6 Fees and Costs: Monthly rental fees, copy allowances, other supply costs and maintenance costs shall remain firm for the life of the Contract. Pricing shall also be inclusive of shipping, delivery, installation, and training. If the item bid is discontinued, the vendor may propose an equivalent product meeting or exceeding the specifications at the same bid price. If the replacement item is accepted or approved, the item will be added by change order.

#### Xerox Response:

The proposed pricing meet the stated specifications.

3.1.13.7 Manufacturer Accessory Listing Requirements: Vendors shall provide a listing of all possible accessories available for each copier that Vendor includes on the Pricing Pages. It is preferred that the Accessory Listing be provided with the bid.

Xerox Response:

We will provide upon request.

3.1.13.8 New/Re-manufactured Requirement: All Contract Items must be new. Remanufactured equipment is not acceptable. Equipment designated as factory new or newly manufactured shall be accepted with a new machine warranty. Newly manufactured means manufactured in the current year and has not been used.

#### Xerox Response:

In order to meet the State of West Virginia's new equipment requirement, Xerox will provide either newly manufactured or factory produced new model equipment. Both equipment types are currently manufactured by Xerox in a factory environment. None of the equipment provided will be remanufactured, reconditioned, recycled, refurbished, or used, although the equipment may contain some recycled components that meet new parts performance standards. Regardless of the equipment type provided, The State of West Virginia will be the first user of the newly manufactured and factory produced new model equipment.

3.1.13.9 Retrofits: Any convenience, performance or safety-related retrofits that may be mandated by the vendor or manufacturer must be installed at no additional cost on copiers placed in service resulting from a contract. Features must be installed within 90 days after it becomes available to the public.

#### Xerox Response:

As technology changes, Xerox will provide performance and safety retrofits free of charge with Lease or Full Service Maintenance Agreement (FSMA) coverage. Also, for certain mandatory safety retrofits we also will update Time & Materials (non-contract) machines free of charge as well. Only 100% Xerox authorized parts are used in the servicing of your Xerox equipment.

3.1.13.10 Published Specifications: All copiers quoted must have published copy volumes per month and copies per minute. Vendors must provide published descriptive literature to illustrate compliance with the minimum, mandatory band specifications, which include copy volumes per month, copies/minute data, available memory, paper sources and paper capacity prior to award. Vendor shall highlight all standard features on within the literature provided for each copier bid.

Xerox Response:

We have included with our response.

3.1.13.11 Parts Availability: Vendors must guarantee that all parts and service on all purchased units shall be available for a period of seven years from the (late of purchase and for the term of the rental on all rental units. All parts SHALL be new. "New" means manufactured in the current year and has not been used.

#### Xerox Response:

Xerox guarantees availability of parts and service. Please note that the parts used in the equipment's repair may be new, reprocessed, or recovered. However, all reprocessed / recovered parts are tested to new parts standards, and carry the same warranty as new parts.

**3.1.13.12 Scan Charges:** Scanning charges, in addition to, or as a part of the per copy charge, shall not be allowed. Scanning can only be billed as an accessory that may increase the monthly cost per unit as shown on the Pricing Pages.

Xerox Response:

Xerox does not charge for scans.

3.1.13.13 Power Protection: Vendors should include, as part of their available accessories for digital copiers, surge and ground noise protection units. Units shall be ESP QC Power protection, or equal, for Bands 4 through 7, and ESP Majac Power protection, or equal, for Bands 1 through 3. Vendors must provide manufacturer literature for any "or equal" power protection unit bid prior to award.

Xerox Response:

The sales agencies will supply the required power protection devices and literature.

3.1.13.14 Power Requirements: If a copier requires a dedicated power line, it is the joint responsibility of the vendor and Agency to determine if this requirement can be met. Vendor is not responsible for providing power if the necessary power outlets or junctions are not available.

Xerox Response:

Xerox understands and will comply.

3.1.13.15 Network Connection: All network connected units must include all cable, cards, etc. for connection to the Agency's network at no additional cost to the Agency. Vendor's equipment must be capable of connecting to an Ethernet/FastEthernet network that has either Microsoft or Novell as the network operating system.

Xerox Response:

The proposed products will comply. Xerox Units will include Wireless adaptors (where connectivity is required) therefore no Cabling will be required/provided.

3.1.13.16 Firmware/Software: Vendors shall ensure that it provides all necessary firmware/software with each copier to allow Agency to obtain full use of the copier being installed. The cost of any firmware/software shall be included in the base price of the copier being bid. Vendor and agency must obtain approval from the appropriate entity prior to connecting any firmware/software to a State network. Vendor must provide a copy of any firmware/software agreement for approval prior to award of this Contract.

Xerox Response:

Xerox understands and will comply.

3.1.13.17 Information Security: All stored information must be secured and rendered unreadable by Vendor whenever a copier is removed from service. Removal and rendering information unusable must be conducted in accordance with the policies and procedures of the Office of Technology or other entity that has authority over technology related matters for the Agency, specifically pursuant to NIST standards and provide a certificate of validation with all pertinent hard drive identification information such as the serial number.

For purchased machines, the agency must dispose of the machine and hard drive per the policies of the WV State Agency for Surplus Property and the Office of Technology.

For leased machines: At the end of the lease, if the agency does not choose to keep the machine, the vendor shall remove the machine's hard drive and leave it with the agency for disposition in accordance with procedures prescribed by the Office of Technology.

#### Xerox Response:

At the end of any equipment agreement term/at the time of the equipment removal, the equipment hard drive may be acquired/retained by the State.

The vast majority of Xerox black & white and full color multi-functional devices contain a comprehensive imaging overwrite feature. The image overwrite, when turned on at install, will overwrite the job data stored on the hard drive based on an On-Demand, Immediate, or Scheduled basis. Use of this overwrite function assures that the residual data from any copy, print, or scan will be overwritten using a U.S. Department of Defense recommended 3-pass process. The use of the Immediate or Scheduled feature ensures that the hard drive is sanitized following the overwrite program's execution without requiring any additional end-user or Xerox action.

Per the bid requirement, and for applicable equipment as defined as equipment that includes a Hard Drive, Xerox provides a disk removal service whereby a Xerox service technician will remove the device's hard disk drive from the Xerox-branded copier and leave the disk with the State/Customer before the device is removed from the State's premises. If the disk is not removed at the customer's site then the Xerox or competitive unit is removed and returned to a Xerox facility, and the device is dis-positioned to be remanufactured or destroyed. If remanufactured the Xerox device goes back through our remanufacturing process and the hard drive is removed, and is erased and cleansed.

The balance of the equipment components are either stripped and recycled, or scrapped and destroyed (crushed). If a Xerox or competitive device is dis-positioned to be destroyed then the entire device, including the hard drive is physically destroyed (crushed).

Xerox offers a "Disk Removal" program which allows the customer to retain the disk drive from a MFD at the end of the lease.

3.1.13.18 Vendor Certification: Vendor, if other than the manufacturer, should provide the following authorization/certification prior to award of the Contract: Verification from the manufacturer that vendor or vendor's subcontractor is an authorized distributor and/or service representative that is authorized to sell and service manufacturer's products.

#### **Xerox Response:**

Xerox as the original equipment manufacturer provides the equipment, service and training. Xerox markets and provides services and equipment via a direct sales force; wholly owned, independent subsidiaries and authorized agents & resellers. Peake Office Solutions is a Xerox Authorized Sales Agent.

## Xerox Exceptions and Clarifications to Terms and Conditions

We have reviewed the State's Invitation for Bid ("BID") and have prepared the requested / enclosed 60-month lease Proposal for your consideration. Although the Proposal is based on the requirements included in your BID, our Proposal does include some responses that are slightly different. This document and our Proposal explain those differences. In addition, we have included some Additional Terms that were not addressed in the State's BID. In addition, we have included a copy of our standard Terms & Conditions that includes additional information and terms associated with our offer. Please note that Xerox's Proposal is contingent upon the accuracy of the information included in the State's BID and Xerox's review of the State's credit. Any material change to the information provided by the State, or the State's credit, may result in a change to Xerox's offer.

Please note that Xerox agrees to negotiate a solution that is acceptable to both parties if any of the below clarifications or Additional Terms are inconsistent with West Virginia law, or are otherwise unacceptable to the State. Upon award of this BID, Xerox agrees to negotiate a Contract that incorporates the mutually agreed terms contained in the State's BID, our Proposal, Xerox's Terms & Conditions, and any additional negotiated item(s).

#### Xerox's Clarifications to the State of West Virginia BID

Xerox provides the following clarifications and comments to the below listed BID requirements.

#### Contractual Agreement

Please note that our Bid response offer includes the clarifications included in this document, the terms of the Bid response. Should Xerox be awarded this BID, Xerox agrees to negotiate and execute a final contract incorporating the mutually agreed terms contained in Bid and the Xerox Bid response, and any additional negotiated item(s).

#### Cancellation/Lease Equipment

The State may cancel the Master contract between the State & Xerox per the State bid however, any equipment terminated or traded prior to its scheduled expiration date for reasons other than fiscal-year funds non-appropriation or uncured Xerox default, will result in a liquidated damages charge equal to the sum of the remaining payments less unearned maintenance and supply charges discounted at 4% per annum.

#### <u>Cabling</u>

Xerox Units will include Wireless adaptors (where connectivity is required) therefore no Cabling will be required/provided.

#### **Assignment**

Please note that Xerox reserves the right to assign the equipment individual lease agreements to a parent, subsidiary, or affiliate of Xerox. Such assignment shall be transparent to the State

#### **Bankruptcy**

Please note that equipment placements can only be terminated due to bankruptcy, the general assignment for the benefit of creditors, or the appointment of a receiver if Xerox has failed to cure a performance issue after being provided written notice and provided 31-days to cure the failure to the contracted specification.

#### Indemnification

Xerox will agree to this indemnity provision with the exception that it will not indemnify the State due to any negligent or willful act on the part of the State, its officers, employees, volunteers, or agents, or the negligent or willful acts of any party other than a Xerox officer, employee, or agent.

#### Service & Maintenance

Xerox Service Response Time: Please note that Xerox's response time objective is to return all service calls within one business hour, and to arrive on-site on average within 3.5 to 4 business hours for multifunction color devices, 4 to 8 business hours for multifunction black/white devices, 3.5 to 4 business hours for black/white light production devices, 2 to 4 business hours for black/white production devices, 2.5 business hours for color entry production devices, 2 business hours for color production devices, and eight (8) business hours for desk-top printers if the problem cannot be resolved over the phone. Response time is calculated based on the quarterly response time average for the County's entire Xerox-branded equipment population.

Replacement Units/Equipment Loaners: The Xerox Agent servicing your account has agreed to supply a temporary low volume loaner unit capable of meeting your priority work.

#### New/Remanufactured Equipment/Parts Availability

Equipment provided under the Contract is currently manufactured by Xerox, though the equipment may contain recycled components that have been reprocessed to meet Xerox' new parts performance standards. The State will be the first user of the equipment.

Alternative Optional Equipment, If Applicable: Optional/alternative equipment, as identified in the bid response, shall meet the following manufacturing standard: In order to meet the State's new equipment requirement, Xerox will provide either newly manufactured or factory produced new model equipment. Both equipment types are currently manufactured by Xerox in a factory environment. None of the equipment provided will be remanufactured, reconditioned, recycled, refurbished, or used, although the equipment may contain some recycled components that meet new parts performance standards. Regardless of the equipment type provided, the State will be the first user of the newly manufactured and factory produced new model equipment.

#### Information Security/Hard Drive Removal

The vast majority of Xerox black & white and full color multi-functional devices contain a comprehensive imaging overwrite feature. The image overwrite, when turned on at install, will overwrite the job data stored on the hard drive based on an On-Demand, Immediate, or Scheduled basis. Use of this overwrite function assures that the residual data from any copy, print, or scan will be overwritten using a U.S. Department of Defense recommended 3-pass process. The use of the Immediate or Scheduled feature ensures that the hard drive is sanitized following the overwrite program's execution without requiring any additional end-user or Xerox action.

Per the bid requirement, and for applicable equipment as defined as equipment that includes a Hard Drive, Xerox provides a disk removal service whereby a Xerox service technician will remove the device's hard disk drive from the Xerox-branded copier and leave the disk with the State/Customer before the device is removed from the State's premises. If the disk is not removed at the customer's site then the Xerox or competitive unit is removed and returned to a Xerox facility, and the device is dispositioned to be remanufactured or destroyed. If remanufactured the Xerox device goes back through our remanufacturing process and the hard drive is removed, and is erased and cleansed. The balance of the equipment components are either stripped and recycled, or scrapped and destroyed (crushed). If a Xerox or competitive device is dis-positioned to be destroyed then the entire device, including the hard drive is physically destroyed (crushed).

*** Last Clarification ***	
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#### Additional Terms

These additional terms are incorporated into the Xerox Proposal and are in addition to the terms included in the State's BID.

#### General Terms

1. **Products.** "Products" means Xerox-brand equipment ("Equipment"), Software, Consumable Supplies and Maintenance Services ordered under the Contract. Customer represents that the Products: (i) will be used in Customer's business in the United States, its territories and possessions ("U.S.").

#### 2. Order Documents.

- A. Contract & Order Acceptance. Xerox may accept the Contract or any Order under the Contract either by Customer's written signature on the Contract or Xerox Order Document or upon receipt of Customer's signed purchase order..
- B. Order Documents. Customer may issue purchase orders or other Customer documents, or use Xerox order forms ("Order" or "Agreement" document(s)) for order entry purposes only, describing the acquisitions under the Contract, specifying Customer's requested shipment date, installation site, bill-to address, quantities ordered, product description including any Trade-In Equipment, components, pricing, and installation term. Regardless of the form, the Order Documents must reference the Customer or Xerox Contract number. Notwithstanding anything contained in any Order Document which is at variance with or additional to the Contract, Order Documents will incorporate and be subject solely to the terms and conditions of the Contract, except for additional Xerox agreement terms and conditions related to options selected by Customer.
- C. Upon acceptance by Xerox, the Order Document creates an Individual Agreement for the Products identified under the Contract.
- D. Order Documents may be submitted by hard copy or electronic means and those submitted electronically will be considered: (i) "in writing"; (ii) "signed" by the Customer; (iii) an "original" when printed from electronic records established and maintained in the ordinary course of business: and (iv) valid and enforceable.
- E. Xerox reserves the right to review and approve Customer's credit prior to acceptance of an Order Document and Customer authorizes Xerox or its agent to obtain credit reports from commercial credit reporting agencies.
- 3. Total Satisfaction Guarantee. If Customer is not totally satisfied with any Equipment delivered under the Contract, Xerox will, at Customer's request, replace it without charge with identical Equipment or, at Xerox's option, with Xerox-branded equipment with comparable features and capabilities. This Equipment Guarantee applies only to Equipment that has been continuously maintained by Xerox under a Xerox Maintenance Agreement. For "Previously Installed" Equipment, the Non-SP Equipment Guarantee is effective for one (1) year after the Installation Date. The Equipment Guarantee is effective during the initial equipment installation term.
- 4. **Product Adds.** Xerox may, for purposes of future order taking, add Products to the Contract or withdraw Products that become no longer generally commercially available. Xerox will notify Customer prior to adding any product to the Contract.
- 5. Delivery & Removal. Equipment prices include standard delivery charges for all Equipment and, for Equipment for which Xerox retains ownership, standard removal charges. Non-standard delivery or removal will be at Customer's expense. Examples of non-standard delivery charges include use of stair creepers, up-ending or dissembling Equipment to move through tight doorways or through narrow halls.

- 6. Trade-In Equipment. Customer warrants that Customer has the right to transfer title to the Equipment Customer is trading in as part of an Order ("Trade-In Equipment"), and that the Trade-In Equipment is in good working order and has not been modified from its original configuration (other than by Xerox). Title and risk of loss to the Trade-In Equipment will pass to Xerox when Xerox removes the Trade-In Equipment from Customer's premises. Customer will maintain the Trade-In Equipment at its present site and in substantially the Trade-In Equipment's present condition until removed by Xerox. Customer will pay all accrued charges for the Trade-In Equipment, up to and including payment of the final principal payment number and all applicable maintenance, administrative, supply and finance charges until Xerox removes the Trade-In Equipment from the Customer's premises.
- 7. Equipment Commencement & Installation Dates. The initial Term of an Order that includes Equipment will commence on the "Installation Date", which means: (a) for Equipment installed by Xerox, the date Xerox determines the Equipment to be operating satisfactorily and is available for Customer's use, as demonstrated by successful completion of diagnostic routines; and (b) for Equipment designated as "Customer Installable", the Equipment delivery date.
- 8. Funding. Customer represents and warrants that all payments due and to become due during Customer's current fiscal year are within the fiscal budget of such year and are included within an unrestricted and unencumbered appropriation currently available for the lease / purchase / acquisition of the Products, and it is Customer's intent to use the Products for the entire ctype term and to make all payments required under the Contract or an Order. If (i) through no action initiated by Customer, Customer's governing body does not appropriate funds for the continuation of the Contract or an Order for any fiscal year after the first fiscal year and has no funds to do so from other sources, and (ii) Customer has made a reasonable but unsuccessful effort to find a creditworthy an assignee acceptable to Xerox in its sole discretion within Customer's general organization who can continue the Contract or an Order, the Contract or the Order may be terminated. To effect this termination, Customer must, 31-days prior to the beginning of the fiscal year for which Customer's governing body does not appropriate funds for the upcoming fiscal year, notify Xerox that Customer's governing body failed to appropriate funds and that Customer has made the required effort to find an assignee. Customer's notice must be accompanied by payment of all sums then owed through the current year under the Contract or any Order, and must certify that canceled Equipment is not being replaced by equipment performing similar functions during the ensuing fiscal year. Customer agrees to release the Equipment to Xerox and, when returned, the Equipment will be in good condition and free of all liens and encumbrances. Customer will then be released from any further payments obligations beyond those payments due for the current fiscal year (with Xerox retaining all sums paid to date).
- 9. Maintenance Services. Except for Equipment identified as "No Svc.", Xerox (or a designated servicer) will keep the Equipment in good working order ("Maintenance Services"). Maintenance Services are provided as a mandatory part of a Lease Order. The service technicians assigned to provide Basic Services will have the expertise, skills, training, and professional education to perform the Basic Services in a professional manner
  - A. Basic Maintenance Services. Maintenance Services will be provided during Xerox's standard working hours, 8 A.M. to 5 P.M., Monday through Friday, in areas open for repair service for the Equipment. Maintenance Services excludes repairs due to: (a) misuse, neglect, or abuse; (b) failure of the installation site or the PC or workstation used with the Equipment to comply with Xerox's published specifications; (c) use of options, accessories or products not serviced by Xerox; (d) non-Xerox alterations, relocation, service or supplies; or (e) failure to perform operator maintenance procedures identified in operator manuals.
  - B. Extended Service Hours. If you elect "Extended Shift Coverage" Xerox will provide Maintenance Services for the indicated number of eight hour-shifts, with the first number indicating the number of eight-hour shifts and the second number indicating the days of the week (starting on Monday), e.g., 2 x 6 means 8:00 A.M. to 12:00 A.M., Monday through Saturday. Extended Shift Coverage will be billed separately.

- C. Replacement Parts. Replacement parts may be new, reprocessed or recovered and all replaced parts become Xerox's property.
- D. Installation Site. Customer is responsible for all physical, mechanical, and electrical expenses associated with preparing and maintaining the Equipment installation site, and agrees to give Xerox reasonable access to the Equipment and to provide Xerox adequate storage space for a reasonable quantity of replacement parts and supplies.
- E. Customer Training and Analyst Services. Initial Customer Training and Analyst Support Services are included in the maintenance pricing. Additional training and analyst services are subject to the hourly rates prices, and terms and conditions in the applicable then-current Training and Analyst Services price list.
- F. Cartridges. If Xerox is providing Maintenance Services for Equipment utilizing cartridges designated by Xerox as customer-replaceable units, including copy/print cartridges and xerographic modules or fuser modules ("Cartridges"), Customer agrees to use only unmodified Cartridges purchased directly from Xerox or its authorized resellers in the United States and the failure to use such Cartridges shall void any warranty applicable to such Equipment. Cartridges packed with Equipment and replacement Cartridges may be new, remanufactured, or reprocessed. Remanufactured and reprocessed Cartridges meet Xerox's new Cartridge performance standards and contain new and/or reprocessed components. To enhance print quality, Cartridge(s) for many models of Equipment have been designed to cease functioning at a predetermined point. In addition, many Equipment models are designed to function only with Cartridges that are newly manufactured original Xerox Cartridges or with Cartridges intended for use in the U.S. Equipment configuration that permits use of non-newly manufactured original Xerox Cartridges may be available from Xerox at an additional charge.
- G. Consumable Supplies. If "Consumable Supplies" are included in the Maintenance Plan, Maintenance Services will include black toner and/or solid ink and color toner, staples, and/or solid ink, if applicable ("Consumable Supplies"). Highlight color toner, clear toner, and custom color toner are excluded. Consumable Supplies are Xerox's property until used by Customer, and Customer will use Consumable Supplies only with the Equipment for which "Consumable Supplies" is included in the Maintenance Plan. If recycling information is furnished with Consumables Supplies, Customer agrees to return the used item, at Xerox's expense, for remanufacturing. Shipping information is available at Xerox.com/GWA. Upon the Contract's expiration, Customer will include any unused Consumable Supplies with the Equipment for return to Xerox at the time of removal. If Customer's use of Consumable Supplies exceeds Xerox's published yield by more than 10%, Xerox will notify Customer of such excess usage. If such excess usage does not cease within 31-days after such notice, Xerox may charge Customer for such excess usage. For the avoidance of doubt, Xerox's yields are based on prints, impressions, linear fleet, or copies containing the normal mix of test and graphics to determine the expected yield of Consumable Supplies under normal operating conditions. Upon request, Customer will provide current meter reads and/or an inventory of Consumable Supplies in its possession. Xerox may charge a shipping and handling fee for consumable supplies.
- H. Meter Reads. Customer will provide meter reads using the method and frequency identified by Xerox. If Customer does not provide a meter reading, Xerox may reasonably estimate the reading and bill Customer accordingly. If meter readings have been estimated, Xerox after receiving the actual meter readings for the equipment shall make an appropriate adjustment on the subsequent invoice.
- I. Copy Credits -- You will receive one copy credit for each copy presented to Xerox that is unusable and also for each copy that was produced during the servicing of the Equipment. Copy credits will be reflected on the invoice as a reduction in the total copy volume.
- J. Replacement. Xerox will, as Customer's exclusive remedy for Xerox's failure to provide Maintenance Services, replace the Equipment with an identical model or, at Xerox's option, another Xerox-branded model with comparable features and capabilities. There will be no

- additional charge for the replacement Equipment during the remainder of the Equipment's Agreement Term.
- K. End of Service. Xerox has no obligation to maintain or replace Equipment beyond the Equipment's "End of Service" date for that particular model of Equipment. End of Service means the date announced by Xerox after which Xerox will no longer, offer maintenance services or parts for a particular Equipment model. An End of Service Equipment List is available upon request.
- 10. Relocation. All relocations must be arranged or approved in advance by Xerox until Customer has paid the Case Purchase or Installment Purchase price in full or if the Equipment is acquired under a Lease Order. The relocation will be at Customer's expense and Customer remains responsible to make all payments under the applicable Order while the Equipment is being relocated. Equipment cannot be relocated outside of the U.S.
- 11. Remote Services. Certain models of Equipment are supported and serviced using data that is automatically collected by Xerox via electronic transmission from the Equipment to a secure off-site location. Examples of automatically transmitted data include product registration, meter reads, supply levels, Equipment configuration and settings, software version, and problem/fault code data. All such data will be transmitted in a secure manner specified by Xerox. The automatic data transmission capability will not allow Xerox to read, view, or download any Customer data, documents, or other information residing on or passing through the Equipment or Customer's information management systems. If requested in writing Xerox will turn off and disenable the Remote Services capability.
- 12. Data Security. Certain models of Equipment can be configured to include a variety of data security features. There may be an additional cost associated with certain data security features. The selection, suitability, and use of data security features are solely Customer's responsibility. Upon request, Xerox will provide additional information to Customer regarding the security features available for particular Equipment models.
- 13. Warranty Disclaimer & Waivers. XEROX DISCLAIMS THE IMPLIED WARRANTIES OF NON-INFRINGEMENT AND FITNESS FOR A PARTICULAR PURPOSE.
- 14. Intellectual Property Indemnity. Xerox will defend, and pay any settlement agreed to by Xerox or any final judgment for, any claim that a Xerox-brand Product infringes a third party's U.S. intellectual property rights. Customer will promptly notify Xerox of any alleged infringement and permit Xerox to direct the defense. Xerox is not responsible for any non-Xerox litigation expenses or settlements unless Xerox pre-approves them in writing. To avoid infringement, Xerox may modify or substitute an equivalent Xerox-brand Product and, if purchased, refund the price paid for the Xerox-brand Product, less a reasonable lease value for the period it was available to Customer, or obtain any necessary licenses. Xerox is not liable for any infringement based upon a Xerox-brand Product being modified to Customer's specifications, or being used or sold with products not provided by Xerox.
- 15. Limitation of Liability. Xerox will not be liable to Customer for any direct damages relating to the Contract or any Order written hereunder in excess of the sum of the amounts paid and to be paid during the initial Term of the applicable Order. Neither party will be liable to the other for any special, indirect, incidental, consequential or punitive damages arising out of or relating to the Contract or any Order written hereunder, whether the claim alleges tortious conduct (including negligence) or any other legal theory.
- 16. **Force Majeure**. Xerox will not be liable to Customer during any period in which its performance is delayed or prevented, in whole or in part, by a circumstance beyond its reasonable control. Xerox will notify Customer if such a circumstance occurs.
- 17. Payment. All payments are due within 31-days of the invoice date. All invoice payments under this Agreement shall be made via check, Automated Clearing House debit, Electronic Funds Transfer, or direct debit from Customer's bank account. If Customer wishes to use a credit/payment card for payment, the credit/payment card must be enrolled in Xerox's auto-pay system, and Xerox will

automatically charge the credit/payment one day after the date of each invoice. Restrictive covenants on payment instruments will not reduce Customer's obligations.

18. Taxes. Customer is responsible for all applicable taxes, fees, or charges of any kind, (including interest and penalties) assessed by any governmental entity on the Contract or the amounts payable under the Contract ("Taxes"), which will be included in Xerox's invoice, unless Customer provides proof of its tax exemption status. Taxes do not include taxes on Xerox's income and, for Lease Orders taxes do not include personal property taxes in jurisdictions where Xerox is required to pay personal property taxes. Except for Equipment that includes a Bargain Purchase Option, a Lease Order is a lease for all income tax purposes, and Customer will not claim any credit or deduction for depreciation of the Equipment, or take any other action inconsistent with its role as lessee of the Equipment.

#### 19. Late Charges & Default.

- A. Late Charge. If a payment is not received by Xerox within 10-days after the due date (40 days after the invoice date), Xerox may charge, and Customer will pay, a late interest charge as allowed under West Virginia law.
- B. Default. Customer will be in default under an Order if Xerox does not receive any payment within 15 days after the date it is due (45-days after the invoice date) or Customer breaches any other obligation under the Contract, any Order, or any other Contract with Xerox. Customer will pay all reasonable costs, including attorneys' fees, incurred by Xerox to enforce the Contract or any Order
- 20. Amendment. All changes to the Contract or any Order must be made in writing and signed by both parties. The amendment of any Order shall not affect the obligations of either party under any other Order under the Contract.

#### 21. Notices.

- A. Unless provided otherwise in the Contract, notices under the Contract or any Order must be sent in writing to the party's address identified in the Contract. Notices will be deemed delivered 5 days after mailing by first class mail, 2 days after sending by nationally recognized overnight courier, or on the date of electronic confirmation of receipt of a facsimile transmission, when followed by mailing of such notice as provided herein.
- B. Invoices are not considered notices under the Contract. All payment related notices under an Order will be sent: (a) to Customer at the "Bill to" address in the Order, and (b) to Xerox at the inquiry address on the most recent invoice.
- C. All other notices under the Contract or an Order shall be sent to a party at its address or facsimile number below.

To Customer: To Xerox:

Office of General Counsel

- x Xerox Corporation
- x 45 Glover Avenue
- x P.O. Box 4505
- x Norwalk, CT 06856-4505:
- D. Either party may change its address or facsimile number for receipt of notice by notifying the other party at its address or facsimile number below.
- 22. Government Representations & Warranties. Customer represents and warrants, as of the Contract's effective date and of each Order hereunder, that: (1) Customer is a State or a fully constituted political subdivision or agency of the State in which Customer is located and is authorized to enter into, and carry out, Customer's obligations under the Contract, or any Order hereunder, and

any other documents required to be delivered in connection with the Contract, or any Order hereunder (collectively, the "Documents"); (2) the Documents have been duly authorized, executed and delivered by Customer in accordance with all applicable laws, rules, ordinances, and regulations, including all applicable laws governing open meetings, public bidding and appropriations required in connection with the Contract or an Order hereunder, and the acquisition of the Products, and are valid, legal, binding agreements, enforceable in accordance with their terms; (3) the person(s) signing the Documents have the authority to do so, are acting with the full authorization of Customer's governing body and hold the offices indicated below their signatures, each of which are genuine; (4) the Products are essential to the immediate performance of a governmental or proprietary function by Customer within the scope of Customer's authority and will be used only by Customer and only to perform such function; (5) Customer's obligations to remit payments under the Contract or any Order hereunder constitute a current expense and not a debt under applicable state law; and (6) no provision of the Contract or any Order constitutes a pledge of Customer's tax or general revenues and any provision that is so construed by a court of competent jurisdiction is void from the inception of the Contract or the subject Order.

#### 23. Miscellaneous.

- A. Communication. Customer authorizes Xerox or its agents to communicate with Customer by any electronic means, including cellular phone, email, automatic dialing, and recorded messages, using any phone number (including cellular) or electronic address Customer provides to Xerox.
- B. **Governing Law.** The Contract is governed by the laws of the State of West Virginia (without regard to conflict-of-law principles). In any action to enforce the Contract or any Order under the Contract, the parties agree (a) to the jurisdiction and venue of the federal and state courts in West Virginia, and (b) to waive their right to a jury trial.
- C. Severability. If a court finds any term of the Contract or any Order unenforceable, the remaining terms will remain in effect.
- D. **Waiver.** The failure by either party to exercise any right or remedy will not constitute a waiver of such right or remedy.
- E. Contract Documents. Each party may retain a reproduction (e.g., electronic image, photocopy, and facsimile) of the Contract and each Order under the Contract, which will be admissible in any action to enforce it, but only the Agreement or Order held by Xerox will be considered an original.
- F. Compliance With law. Both parties will comply with applicable federal and state laws. Xerox will not charge or collect any amounts in excess of those allowed by applicable law. Any part of the Contract or any Order that would be read under any circumstances to allow for a charge higher than that allowed under any applicable legal limit, is modified by this Section to limit the amounts chargeable under the Contract or any Order to the maximum amount allowed under the legal limit. If, in any circumstances, any amount in excess of that allowed by law is charged or received, any such charge will be deemed limited by the amount legally allowed and any amount received by Xerox in excess of that legally allowed will be applied by Xerox to the payment of amounts legally owed under the Contract or the subject Order, or refunded to Customer.

#### Lease Terms

- 24. Non-Cancelable Agreement. LEASE ORDERS CANNOT BE CANCELED OR TERMINATED EXCEPT AS EXPRESSLY PROVIDED HEREIN. CUSTOMER'S OBLIGATION TO MAKE ALL PAYMENTS, AND TO PAY ANY OTHER AMOUNTS DUE OR TO BECOME DUE, IS ABSOLUTE AND UNCONDITIONAL AND NOT SUBJECT TO DELAY, REDUCTION, SET-OFF, DEFENSE, COUNTERCLAIM OR RECOUPMENT FOR ANY REASON WHATSOEVER, IRRESPECTIVE OF XEROX'S PERFORMANCE OF ITS OBLIGATIONS HEREUNDER. ANY CLAIM AGAINST XEROX MUST BE ASSERTED IN A SEPARATE ACTION AND SOLELY AGAINST XEROX.
- 25. **Title and Risk of Loss**. Title to the Equipment remains with Xerox until Customer exercises its Purchase Option. Risk of loss or damage to the Products passes to Customer upon delivery.

Customer will insure Products against loss or damage and the policy will name Xerox as Loss Payee. You agree that: (a) the Equipment will remain personal property; (b) you will not attach the Equipment as a fixture to any real estate; (c) you will not pledge, sub-lease, or part with possession of the Equipment or file, or permit to be filed, any lien against the Equipment; and, (d) you will not make any permanent alterations to the Equipment.

- 26. Lease Order Commencement and Term. The Term for each unit of Equipment will commence upon the delivery of customer-installable Equipment; or the installation of Xerox-installable Equipment and will expire on the last day of the final full calendar month of the contracted term indicated in the Equipment Order. Unless either party provides notice of termination at least 31-days before the expiration of the initial Term, it will renew on a month-to-month basis at the same prices, and the same terms and conditions. During the renewal period, either party may terminate the Equipment upon at least 31-days notice. Upon termination, Customer will make the Equipment available for removal by Xerox. At the time of removal, the Equipment will be in the same condition as when delivered, reasonable wear and tear accepted.
- 27. Price Structure and Billing. The Minimum Lease Payment, which may include a monthly copy allowance (guaranteed number of copies), plus any additional Print Charges covers the cost of (i) the use of the equipment; (ii) the equipment's maintenance; and (iii) consumable supplies, if applicable. The Minimum Lease Payment will commence following the Equipment's installation and is billed monthly. Charges for excess prints will be reconciled and billed monthly or quarterly, as applicable in arrears.
- 28. **Fixed Pricing.** Except as otherwise set forth herein, The Minimum Payment will not increase during the initial Equipment Order Term. Thereafter, Xerox may annually increase the maintenance/supply Monthly Minimum Charge and the Print Charge under an Individual Lease Order.
- 29. Customer Default & Xerox Remedies. If Customer defaults under the Contract or any Order, Xerox may, in addition to its other remedies (including cessation of Maintenance Services), remove the Equipment at Customer's expense and require immediate payment, as liquidated damages for loss of bargain and not as a penalty, of: (a) all amounts then due, plus interest from the due date until paid as allowed under West Virginia law; (b) the Minimum Lease Payments (less the Maintenance Services and Consumable Supplies components thereof, as reflected on Xerox's books and records) remaining in the Equipment Order Term, discounted at 4% per annum; and (c) the applicable fair market value / fixed purchase amount Purchase Option; and (d) all applicable Taxes. You will pay all reasonable costs, including attorneys' fees, incurred by Xerox to enforce the Contract. If Customer makes the Equipment available for removal by Xerox within 31-days after the notice of default, in the same condition as when delivered, reasonable wear and tear accepted, upon recovery of the Equipment Customer will receive a credit for the fair market value / fixed purchase amount of the Equipment as determined by Xerox, less any costs incurred by Xerox.
- 30. Finance Lease. A lease order under the contract is a "finance lease" under Article 2A of the Uniform Commercial Code and, except to the extent expressly provided under the Contract, and to the extent permitted by West Virginia law, Customer waives all rights and remedies conferred upon a lessee by Article 2A.

#### Purchase and Maintenance Terms

#### 31. Cash Purchase.

- A. **Title and Risk.** Title and risk of loss to Equipment will pass to Customer upon delivery and installation of the Equipment. Until the products are paid for in full Customer will insure the Product against loss or damage, and the policy will name Xerox as a loss payee.
- B. **Payment**. Customer's payment under a Cash Purchase Order shall consist of the Net Price amount for the Equipment purchased there under and all applicable Taxes.
- C. Customer Default & Remedies. If Customer defaults under the Contract or a Cash Purchase Order, Xerox, in addition to its other remedies (including the cessation of Maintenance Services if

applicable), may require immediate payment of all amounts then due (including all applicable Taxes), plus interest on all amounts due from the due date until paid as allowed under West Virginia law.

#### 32. Maintenance Terms for Customer Owned Equipment

- A. Individual Agreement Term. An Individual Maintenance Agreement will commence upon installation and expire on the last day of the 24th, 36th, or 48th full calendar month thereafter, as applicable.
- B. Payment. Each Minimum Periodic Base Charge includes a Periodic Minimum Number of Prints ("Minimum Prints"). The Minimum Periodic Base Charge, along with any additional Print Charges for prints made in excess of the Minimum Prints and all applicable Taxes, cover Customer's cost for the Equipment's maintenance, provided as Maintenance Services in an Individual Maintenance Order written hereunder. The Minimum Periodic Base Charge will be billed in the month due and additional Print Charges are billed in arrears.
- C. **Fixed Pricing**. The Minimum Payment and Print/Supply Charges will not increase during the initial 24, 36 or 48 months of an Individual Maintenance Order.
- D. Renewal. Xerox will notify Customer at least 31-days prior to the expiration of the then-current term of each Individual Maintenance Order and, unless a cancellation notice is received from Customer, or provided to Customer by Xerox, prior to the expiration of the then-current Maintenance Order term, the Individual Maintenance Order will automatically renew for a term of the same number of months as the initial Term.
- E. Customer Default & Xerox Remedies. If Customer defaults under the Contract or an Individual Maintenance Order, Xerox, in addition to its other remedies (including the cessation of Maintenance Services), may require immediate payment, as liquidated damages for loss of bargain and not as a penalty, of: (a) all amounts then due, plus interest on all amounts due from the due date until paid at the rate as allowed under West Virginia law; and (b) the lesser of (i) the remaining Minimum Periodic Base Charge in such Individual Maintenance Agreement's term or six (6) such payments for one year agreements or twelve (12) such payments for multi-year agreements; and, (c) all applicable Taxes.
- F. Time & Materials Maintenance Pricing/Customer Owned Equipment. Customer Owned equipment not covered with a Maintenance Agreement shall be subject to Xerox Maintenance on a "Time & Materials" basis per the then current Xerox T&M Maintenance schedule. Any/all's service under the T&M Maintenance schedule shall be per the terms & conditions of that schedule.

#### **Software**

- 33. Software License. Xerox grants Customer a non-exclusive, non-transferable license to use (a) the software and accompanying documentation provided with the Xerox-brand Equipment ("Base Software") in the U.S.: only with the Xerox-brand Equipment with which it was delivered; and (b) software and accompanying documentation identified in an Order as "Application Software" only on any single unit of equipment for as long as Customer is current in the payment of all fees. applicable software license fees. "Base Software" and "Application Software" are referred to collectively as "Software".
  - A. Customer has no other rights and may not: (a) copy, distribute, modify, create derivatives of, decompile, or reverse engineer Software; (b) activate Software delivered with the Equipment in an inactivated state; or (c) allow others to engage in same.
  - B. Title to, and all intellectual property rights in, Software will reside solely with Xerox and/or its licensors, who will be considered third-party beneficiaries of this subsection.
  - C. The Base Software license will terminate (a) upon the expiration of any individual Agreement under which Customer has leased the Equipment, unless Customer has exercised an option to

- purchase the Equipment or if (b) if Customer is a lessor of the Equipment and its first lessee no longer uses or possesses the Equipment; or (c) if Customer no longer uses or possesses the Equipment.
- D. Neither Xerox nor its licensors warrant that Software will be free from errors or that its operation will be uninterrupted.
- E. Software may contain code capable of automatically disabling the Equipment. Disabling code may be activated if: (i) Xerox is denied access to periodically reset such code; (ii) you are notified of a default under this Agreement; or (iii) your license is terminated or expires
- F. The foregoing terms do not apply to Diagnostic Software or to software/documentation accompanied by a clickwrap or shrinkwrap license agreement or otherwise made subject to a separate license agreement.
- 34. Software Support. Xerox (or a designated servicer) will provide the software support set forth below ("Software Support"). For Base Software, Software Support will be provided during the initial Term of the applicable Order and any renewal period but in no event longer than 5 years after Xerox stops taking customer orders for the subject model of Equipment. For Application Software, Software Support will be provided as long as Customer is current in the payment of all applicable fees.
  - A. Xerox will maintain a web-based or toll-free hotline during Xerox's standard working hours to report Software problems and answer Software-related questions.
  - B. Xerox, either directly or with its vendors, will make reasonable efforts to: (a) assure that Software performs in material conformity with its user documentation; (b) provide available workarounds or patches to resolve Software performance problems; and (c) resolve coding errors for (i) the current Release and (ii) the previous Release for a period of six (6) months after the current Release is made available to Customer. Xerox will not be required to provide Software Support if Customer has modified the Software.
  - C. New releases of Software that primarily incorporate compliance updates and coding error fixes are designated as "Maintenance Releases" or "Updates". Maintenance Releases or Updates that Xerox may make available will be provided at no charge and must be implemented within 6 months. New releases of Software that include new content or functionality ("Feature Releases") will be subject to additional license fees at Xerox's then-current pricing. Maintenance Releases, Updates, and Feature Releases are collectively referred to as "Releases". Each Release will be considered Software governed by the Software License and Software Support provisions of the Contract, unless otherwise noted. Implementation of a Release may require Customer to procure, at Customer's expense, additional hardware, and/or software from Xerox or another entity. Upon installation of a Release, Customer will return or destroy all prior Releases. Xerox may annually increase the Annual Renewal and Support-Only Fees for Application Software. This adjustment will take place at the commencement of each government Customer's annual contract cycle.
- 35. Diagnostic Software. Software used to maintain the Equipment and/or diagnose its failure or substandard performance (collectively "Diagnostic Software") is embedded in, resides in, or may be loaded on the Equipment. Title to Diagnostic Software will remain with Xerox or its licensors. Customer agrees that Customer's acquisition of the Equipment does not grant Customer a license or right to use Diagnostic Software for any purpose, or allow third parties to do so. Customer agrees at all times to allow Xerox reasonable access to the Equipment to access, monitor, and otherwise takes steps to prevent unauthorized use or reproduction of Diagnostic Software, provided that such access to Customer's facility will be during normal business hours.

# Purchasing Affidavit

### STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

### **DEFINITIONS:**

"H CARO

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:
Vendor's Name: Belinda Shearer
Authorized Signature: Belunda Stearen Date: Jak. 4, 7017
State of
County of George town, to-wit:
Taken, subscribed, and swom to before me this 4 day of Janvan, 2017
My Commission expires 40 tel 2 2026
AFFIX SEALHERE TARY NOTARY PUBLIC NOTARY PUBLIC
Purchasing Affidavit (Revised 08/01/2015

# Vendor Preference Certificate

WV-10 Approved / Revised 12/16/15

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.	Application is made for 2.5% vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
l	Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
	Application is made for 2.5% vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
<u>3</u>	Application is made for 2.5% vendor preference for the reason checked:  Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4.	Application Is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
<u>5</u>	Application Is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
	Application is made for 3.5% vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
	Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.  Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.
requirem or (b) ass	nderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; sess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to racting agency or deducted from any unpaid balance on the contract or purchase order.
the requir	ission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and as the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid red business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
and it an	ereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder sything contained within this certificate changes during the term of the contract, Bidder will notify the Purchassion in writing immediately.
Bidder	Xerox Corporation signed: Beleuda Sloaver
Date:	Mr. 4, 2017 Title: Pricing & Contracts Manager
*Check any	combination of preference consideration(s) indicated above, which you are entitled to receive.

# Addendum Acknowledgement Form

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ SWC1700000008

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

### Addendum Numbers Received:

(Check the box next to each addendum received)

$[\checkmark]$	Addendum No. 1	Es	/]	Addendum No. 6
[√]	Addendum No. 2	[	]	Addendum No. 7
[√]	Addendum No. 3	[	]	Addendum No. 8
[√]	Addendum No. 4	[	]	Addendum No. 9
[√]	Addendum No. 5	]	]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company
Bolinda Stocker
Authorized Signature
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing

# **Pricing Form**

ltem 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ 430,390.00
ltem 2	Total Purchas Price of Color Bands 1-4	\$ 121,451.80
ltem 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ 8,511.75
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ 3,362.60
item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ 33,685.70
ltem 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ 11,677.25
item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ 41,030.40
ltem 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ 8,919.30

Vendor Information:
Vendor Name: Xerox Corporation % Peake Office Solutions
Contact Name: Beth Marcum
Address: 1102 3st Avenue
Huntington, W.V. 25701
1,000+(100,000), M. V. & 3 101
Phone No.: 304 638-5005
Fax No.: 304-781-2342
Authorized Signature: Del Wola Shoarer
Ricing of Contracts Manager
January Manager
Micine of Consucts Manage
71.2.7

ltem No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of Item Bid	Est. Quantity	Unit Price		Total Price
1	Purchase	Monochrome			<u> </u>	<u> </u>		
		Band 1					Γ	
		Copier	XEROX	WC3325DN	10	\$ 562.00	s	5,620.00
		Scanning		Included	10	\$ -	\$	
		Network Printing		Included	10	\$ -	s	-
		Fax		Included	10	\$ -	\$	<del>-</del>
		Monthly Maintenance Charge Per Copier (0-5,000 copies)			360	\$ 11.00	s	3,960.00
		Per Copy Maintenance Overage Charge (5,001 and up)		Included	18,000	\$ -	\$	
		Total for Band 1			Υ		\$	9,580.00
		Band 2						•
		Copier	XEROX	WC5325P	20	\$ 2,489.00	\$	49,780.00
		Scanning		Included	20	\$ -	s	
		Network Printing		Included	20	\$ -	\$	_
		Fax			20	\$ 125.00	\$	2,500.0
	1	Staple	***	Included	20	\$ -	\$	-
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			720	\$ 30.00	\$	21,600.0
		Per Copy Maintenance Overage Charge (15,001 and up)		Included	18,000	\$ -	\$	-
		Total for Band 2				1	\$	73,880.0
		Band 3	<del> </del>			<u> </u>	$\vdash$	
	1	Copier	XEROX	WC5330P	10	\$ 2,489.00	\$	24,890.0
		Scanning		Included	10		\$	
		Network Printing		Included	10		\$	_
		Fax			10	\$ 125.00	\$	1,250.0
		Staple		Included	10		\$	-
		Monthly Maintenance Charge Per Copier (0-30,000 copies)	, , , , , , , , , , , , , , , , , , , ,		360	\$ 36.00	\$	12,960.0
		Per Copy Maintenance Overage Charge (30,001 and up)		Included	18,000	\$ -	\$	-
		Total for Band 3					\$	39,100.0
		Band 4	-				-	
		Copier	XÉROX	5945APT	10	\$ 4,872.00	\$	48,720.0
		Scanning		Included	10	\$	\$	-
		Network Printing		Included	10		\$	-
		Fax			10	\$ 125.00		1,250.0

- (	Staple		Included	10	٦٠		e .~	
	Monthly Maintenance Charge Per Copier (0-45,000 copies)			360	ر د	56.00	· ` ` }-	20,160.00
	Per Copy Maintenance Overage Charge (45,001 and up)		Included	18,000	5	- 50.00	-	20,160.00
	Total for Band 4		<u> </u>	20,000			Š.	70,130.00
		-						70,130.0

1	Purchase (cont.)	Monochrome					7)	
		Band 5						
		Copier	XEROX	5955APT	10	\$ 4,883.00	Ś	48,830.00
		Scanning		Included	10	\$ -	\$	-
		Network Printing		Included	10	\$ -	\$	
		Fax			10	\$ 125.00		1,250.00
		Staple		included	10	\$ -	\$	<del></del>
		Monthly Maintenance Charge Per Copier (0-65,000 copies)			360	\$ 72.00		25,920.00
		Per Copy Maintenance Overage Charge (65,001 and up)		Included	18,000	\$ -	\$	
		Total for Band 5					\$	76,000.00
						1		
		Band 6						
		Copier	XEROX	5865APT	5	\$ 5,555.00	\$	27,775.00
		Scanning		Included	5	\$ -	\$	
		Network Printing		Included	5	\$ -	\$	-
		Fax			5	\$ 125.00	\$	625.00
		Staple		Included	5	\$ -	\$	
		Monthly Maintenance Charge Per Copier (0-80,000 copies)			180	\$ 115.00	\$	20,700.00
		Per Copy Maintenance Overage Charge (80,001 and up)		Included	18,000	\$ -	\$	-
		Total for Band 6			······································	.,	\$	49,100.00
		Band 7				<del> </del>		
		Copier	XEROX	5875APT	10	\$ 5,555.00	\$	55,550.00
		Scanning		Included	10	\$ -	\$	_
		Network Printing		Included	10	\$ -	\$	-
		Fax			10	\$ 125.00	\$	1,250.00
		Staple		Included	10	\$ -	\$	_
		Monthly Maintenance Charge Per Copier (0-150,000 copies)			360	\$ 155.00	\$	55,800.00
		Per Copy Maintenance Overage Charge (150,001 and up)		Included	18,000	\$ -	\$	-
		Total for Band 7	-				\$	112,600.00
				Total Purchase Price	of Monochrome Ba	ınds 1 through 7	\$	430,390.00

ta						. 4		
No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price	Total Price	e
2	Purchase	Color						
		Band 1	·····					
		Copier	XEROX	WC6515DN	5	\$ 702.00	\$ 35	510.00
		Scanning		Included	5	\$ -	\$	
		Network Printing		Included	5	\$ -	\$	_
		Fax		Included	5	\$ -	Ś	_
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.09900		L28.00
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.01700		148.00
		Total for Band 1		<u> </u>	21.,000	7 0.02,00		086.00
			·····				ر 15,0	
		Band 2	· · · · · · · · · · · · · · · · · · ·					
		Copier	XEROX	W7225P	10	\$ 2,982.00	\$ 29,8	320.00
		Scanning		Included	10	\$	\$	-
		Network Printing		Included	10	\$ -	\$	<del>-</del>
		Fax			10	\$ 125.00		250.0
		Staple Not required jo bid - wantablak to see	cost of our stated the Lond	(OPTIONAL)	10	\$ 200.00		000.00
		Per Copy Maintenance Charge (Color)	CON A CONTACT AND AND ANDS	( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (	72,000	\$ 0.04560		283.20
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.00660		950.40
		Total for Band 2			<u> </u>			303.60
		Band 3						
		Copier	XEROX	W7830P	5	\$ 3,654.00	\$ 18,2	270.0
		Scanning		Included	5	\$ -	\$	
		Network Printing		Included	5	\$ -	\$	-
		Fax			5	\$ 125.00	\$ 6	625.0
		Staple		Included	5	\$ -	\$	_
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.03960	\$ 2,8	851.2
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.00460	\$ 6	662.4
		Total for Band 3					\$ 22,4	408.6
		Band 4						
		Copier	XEROX	W7845PT	10	\$ 4,389.00	\$ 43,8	890.0
		Scanning		included	10	\$ -	\$	_
		Network Printing		Included	10	\$ -	\$	-
		Fax			10	\$ 125.00	\$ 1,2	250.0

	Staple	Included	10	Ts	_	ć	
	Per Copy Maintenance Charge (Color)		72,000	Ś	0.03960	<del> </del>	2,851.20
	Per Copy Maintenance Charge (Monochrome)		144,000	s	0.00460		662.40
ł l	Total for Band 4					\$	48,653.60
<del></del>							
		То	tal Purchase Price of	Color	Bands 1-4	\$	121,451.80

3		Description					
3			Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
	24 Month Lease	Monochrome					
		Band 1					
		Copier (including maintenance for 0 - 5000 copies)	XEROX	WC3325DN	5	\$ 36.29	\$ 181.45
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
		Fax		Included	5	\$ -	\$ -
		Per Copy Maintenance Overage Charge (5001 and up)		Included	500	\$ -	\$ -
		Total for Band 1					\$ 181.45
		Band 2		<del></del>			· <u></u>
		Copier (including maintenance for 0 - 15,000 copies)	XEROX	WC5325P	5	\$ 142.54	\$ 712.70
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
		Fax			5∙	\$ 5.91	\$ 29.55
		Staple		Included	5	\$ -	\$ -
		Per Copy Maintenance Overage Charge (15,001 and up)		Included	500	\$ -	\$ -
		Total for Band 2					\$ 742.25
		Band 3					
}		Copier (including maintenance for 0 - 30,000 copies)	XEROX	WC5330P	5	\$ 148.54	\$ 742.70
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	¢ _	\$ -
		Fax			5	\$ 5.91	
		Staple		Included	5	\$ -	\$ -
7		Per Copy Maintenance Overage Charge (30,001 and up)		Included	500	\$ -	\$ -
		Total for Band 3					\$ 772.25

3	24 Monti Lease (cont.)	Monochrome	0					
		Band 4						
		Copier (including maintenance for 0 - 45,000 copies)	XEROX	5945APT	5	\$ 275.89	\$	1,379.45
		Scanning		Included	5	\$ -	\$	-
		Network Printing		Included	5	\$ -	\$	
	1	Fax			5	\$ 5.91	\$	29.55
		Staple		Included	5	\$ -	\$	-
		Per Copy Maintenance Overage Charge (45,001 and up)		Included	500	\$ -	\$	-
1		Total for Band 4					\$	1,409.00
2		Band 5					ļ	
		Copier (including maintenance for 0 - 65,000 copies)	XEROX	5955APT	5	\$ 292.37	\$	1,461.85
		Scanning		Included	5	\$ -	\$	
		Network Printing		Included	5	s -	\$	-
		Fax			5	\$ 5.91	\$	29.55
		Staple		Included	5	\$ -	\$	-
		Per Copy Maintenance Overage Charge (65,001 and up)		Included	500	\$ -	\$	-
		Total for Band 5					\$	1,491.40
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	XEROX	5865APT	5	\$ 365.63	\$	1,828.15
]	1	Scanning		Included	5	\$ -	\$	_
		Network Printing		Included	5	\$ -	\$	-
		Fax			5	\$ 5.91	\$	29.55
1	!	Staple		Included	5	\$ -	\$	-
	•	Per Copy Maintenance Overage Charge (80,001 and up)		Included	500	\$ -	\$	-
		Total for Band 6					\$	1,857.70
		Band 7					1	
		Copier (including maintenance for 0 - 150,000 copies)	XEROX	5875APT	5	\$ 405.63	\$	2,028.15
		Scanning		Included	5	\$ -	\$	-
		Network Printing		Included	5	\$ -	\$	-
		Fax			5	\$ 5.91	\$	29.55
		Staple		Included	5	\$ -	\$	-
		Per Copy Maintenance Overage Charge (150,001 and up)		Included	500	\$ -	\$	-
		Total for Band 7					\$	2,057.70
			Total Bilanthi	y Lease Price of Monochrome B	ands 1 through 7 fo	r 24 Month Lease		8,511.75

							)
ltem No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
4	24 Month Lease	Color					
		Band 1					
			XEROX	WC6515DN	5	\$ 31.63	\$ 158.15
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
		Fax		Included	5	\$ -	\$ -
		Per Copy Maintenance Charge (Color)			2,000		\$ 198.00
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01700	\$ 68.00
		Total for Band 1					\$ 424.15
				<u> </u>			
		Band 2					
			XEROX	W7225P	5	\$ 134 77	
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
		Fax			5	\$ 5.91	
		Staple COMPLEXED the Live - This cost Not	kequired.	OP4ioval	5	\$ 9.46	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04560	
		Per Copy Maintenance Charge (Monochrome)  Total for Band 2			4,000	\$ 0.00660	
		Total for Ballu 2					\$ 868.30
		Band 3	<u> </u>				
			XEROX	W7830P	5	\$ 165.03	\$ 825.15
		Scanning	XLNOX	Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
Ì		Fax		Included	5	\$ 5.91	
		Staple		Included	5	\$ -	\$ -
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.03960	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00460	
		Total for Band 3			,,		\$ 952.30
					<del>                                     </del>		
		Band 4		<del> </del>			

	Copier	XEROX	W7845PT	5	Té	198 14	c	000.70
	Scanning		Included		+	130,14	<del>∤</del> ``}─	990.70
	 Network Printing				+ +		. /	
	Fax		Included	5	, ş	-	\$	-
	Staple			5	\$	5.91	\$	29.55
<b>i</b>			Included	5	\$		\$	-
	Per Copy Maintenance Charge (Color)			2,000	\$	0.03960	\$	79.20
	 Per Copy Maintenance Charge (Monochrome)			4,000	Ś	0.00460	3 5	18.40
	Total for Band 4				+*	0100100	ė –	
		· · · · · · · · · · · · · · · · · · ·			+-		3	1,117.85
		Total I	Monthly Lease Price of Color Ba	inds 1 through 4 for	24 M	onth Lease	Ś	3,362.60

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
5	36 Month Lease	Monochrome					
		Band 1					
		Copier (including maintenance for 0 - 5,000 copies)	XEROX	WC3325DN	30	\$ 28.64	\$ 859.20
		Scanning		Included	30	\$ -	\$
		Network Printing		Included	30	\$ -	\$ -
		Fax		Included	30	\$ -	\$ -
		Per Copy Maintenance Overage Charge (5,001 and up)		Included	500	\$ -	\$ -
		Total for Band 1					\$ 859.20
		Band 2	<del>-                                    </del>				
		Copier (including maintenance for 0 - 15,000 copies)	XEROX	WC5325P	10	\$ 108.51	\$ 1,085.10
		Scanning		Included	10	\$ -	\$ -
		Network Printing		Included	10	\$ -	\$ -
		Fax			10	\$ 4.12	\$ 41.20
		Staple		Included	10	\$ -	\$
		Per Copy Maintenance Overage Charge (15,001 and up)		Included	500	\$ -	\$ -
		Total for Band 2					\$ 1,126.30
		Band 3					
		Copier (including maintenance for 0 - 30,000 copies)	XEROX	WC5330P	40	\$ 114.51	\$ 4,580.40
	ĺ	Scanning		Included	40	\$ -	\$ -
		Network Printing		Included	40	\$ -	\$ -
		Fax			40		\$ 164.80

Staple	, = \	Included	40	Ś		\$ -	
Per Copy Maintenance Overage Charge (30,001 and up)	(6)	Included	500	Ś	-	- T	
Total for Band 3						\$	4,745.20
Band 4			<del>-  </del>	+-			
Copier (including maintenance for 0 - 45,000 copies)	XEROX	5945APT	40	Ś	209.41	Ś	8,376.40
Scanning		Included	40	\$		\$	-
Network Printing		Included	40	\$	-	\$	
Fax			40	\$	4.12	\$	164.80
Staple		Included	40	\$		\$	_
Per Copy Maintenance Overage Charge (45,001 and up)		Included	500	\$	-	\$	-
Total for Band 4						\$	8,541.20

5	36 Month	Monochrome	0				$\supset$	
		Band 5			-	<del></del>	<u> </u>	
		Copier (including maintenance for 0 - 65,000 copies)	XEROX	5955APT	40	\$ 225.74	\$ 9.00	29.60
		Scanning		Included	40	\$ -	\$	
		Network Printing		Included	40	\$ -	\$	
		Fax			40	\$ 4.12		64.80
		Staple		Included	40	\$ -	\$	
		Per Copy Maintenance Overage Charge (65,001 and up)		Included	500	\$ -	\$	
		Total for Band S						94.40
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	XEROX	5865APT	20	\$ 289.86	\$ 5.79	97.20
		Scanning		Included	20	\$ -	\$	-
		Network Printing		Included	20	\$ -	Ś	
		Fax			20	\$ 412	<del></del>	82.40
		Staple		Included	20	\$	\$	
		Per Copy Maintenance Overage Charge (80,001 and up)		Included	500	\$ -	\$	
		Total for Band 6						79.60
		Band 7			-	-		
		Copier (including maintenance for 0 - 150,000 copies)	XEROX	5875APT	10	\$ 329.86	\$ 3,29	98.60
		Scanning		Included	10	\$ -	\$	_
		Network Printing		Included	10	\$ -	\$	
		Fax			10	\$ 412		41.20
		Staple		Included	10	\$ -	\$	-
		Per Copy Maintenance Overage Charge (150,001 and up)		Included	500	\$ -	\$	_
		Total for Band 7				·		39.80
			 Total Monthly	Lease Price of Monochrome Bar	nds 1 through 7 for	36 Month Lease	\$ 32.65	85.70

ltem No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
6	36 Month Lease	Color					
		Band 1					
		Copier					
			XEROX	WC6515DN	5	\$ 22.07	
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
		Fax		Included	5	\$ -	\$ -
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.09900	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01700	\$ 68.0
		Total for Band 1					\$ 376.3
		Band 2		<u> </u>			
		Copier	XEROX	W7225P	5	\$ 94.02	\$ 470.1
		Scanning		Included	5	\$ -	\$ -
		Network Printing	<del></del>	Included	5	\$ -	\$ -
		Fax			5	\$ 4.12	\$ 20.6
		Staple not Required, we wanted to show state	PLACES ALIST ON TO COMPOSE	Oftwal	5	\$ 6.60	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04560	\$ 91.2
	!	Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00660	
	1	Total for Band 2					\$ 641.3
		Band 3					
		Copier	XEROX	W7830P	40	\$ 115.14	\$ 4,605.6
	ļ	Scanning	· · · · · · · · · · · · · · · · · · ·	Included	40	\$ -	\$ -
	1	Network Printing		Included	40	<del></del>	\$
		Fax			40	\$ 4.12	
	ļ	Staple		Included	40	\$ -	\$
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.03960	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00460	
		Total for Band 3					\$ 4,868.0
		Band 4					
		Copier	XEROX	W7845PT	40	\$ 138.23	
	1	Scanning		included	40	\$ -	\$ -

	Network Printing		Included	40	\$	-	¢-	-	
	Fax			40	\$	4 12		164.80	
	Staple		Included	40	\$	-	\$	-	
K	Per Copy Maintenance Charge (Color)			2,000	\$	0.03960	\$	79.20	
	Per Copy Maintenance Charge (Monochrome)				4,000	\$	0.00460	\$	18.40
	Total for Band 4						\$	5,791.60	
		Total N	Monthly Lease Price of Color Ba	ands 1 through 4 for	36 M	onth Lease	\$	11,677.25	

item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	otal Price Per Month (Including Maintenance)
7	48 Month Lease	Monochrome					
		Band 1					
		Copier (including maintenance for 0 - 5,000 copies)	XEROX	11/02/22/2011		4	
		Scanning	XEKUX	WC33250N	30	\$ 24.84	·
		Network Printing		Included	30	\$ -	\$ -
		Fax	<del></del>	Included	30	\$ -	\$ -
				Included	30	\$ -	\$ -
		Per Copy Maintenance Overage Charge (5,001 and up)  Total for Band 1		Included	500	\$ -	\$ -
		Total for Band 1	<u> </u>				\$ 745.20
		Band 2					<u> </u>
		Copier (including maintenance for 0 - 15,000 copies)	XEROX	WC5325P	30	\$ 91.57	\$ 2,747.10
		Scanning		Included	30	\$ -	\$ -
		Network Printing		Included	30	\$ -	\$ -
		Fax			30	\$ 3,23	
		Staple		Included	30	\$ -	\$ -
		Per Copy Maintenance Overage Charge (15,001 and up)		Included	500	\$	\$
		Total for Band 2					\$ 2,844.00
		Band 3			<del>-</del>	<u> </u>	
		Copier (including maintenance for 0 - 30,000 copies)	XEROX	14/CE330D		ć 07.57	, , , , , , , , , , , , , , , , , , ,
		Scanning	AEROA	WC5330P Included	80	\$ 97.57	<del></del>
		Network Printing			80	\$ -	\$ -
		Fax		Included	80	\$ - \$ 3.23	\$ -
		Staple		included	80 80	-	\$ 258.40
		Per Copy Maintenance Overage Charge (30,001 and up)		included	500		<del>  </del>
		Total for Band 3		included	300	\$ -	\$ 8,064.00
					-	<u> </u>	
		Band 4					
		Copier (including maintenance for 0 - 45,000 copies)	XEROX	5945APT	40	\$ 176.31	\$ 7,052.40
		Scanning		Included	40	\$ -	\$
		Network Printing		Included	40	\$ -	\$ -
		Fax			40	\$ 3.23	
		Staple		Included	40	\$ -	\$ -
		Per Copy Maintenance Overage Charge (45,001 and up)		Included	500	\$ -	\$ -

Total for Band 4	$\sim$		¢ 7,181.60
			9.

7	48 Monti Lease (con.,	Monochrome	0					$\bigcirc$	
		Band S	-		-	<del>                                     </del>			
		Copier (including maintenance for 0 - 60,000 copies)	XEROX	5955APT	30	\$	192.57	\$	5,777.10
		Scanning		Included	30	\$	_	\$	
		Network Printing		Included	30	\$	-	\$	-
		Fax			30	\$	3.23	\$	96.90
		Staple		Included	30	\$		\$	-
		Per Copy Maintenance Overage Charge (60,001 and up)		Included	500	\$	-	\$	<u>-</u>
		Total for Band 5						\$	5,874.00
		Band 6				+			
		Copier (including maintenance for 0 - 80,000 copies)	XEROX	5865APT	35	\$	252.13	\$	8,824.55
		Scanning		Included	35	\$	-	\$	-
		Network Printing		Included	35	\$	-	\$	-
		Fax			35	\$	3.23	\$	113.0
		Staple		Included	35	\$	-	\$	
		Per Copy Maintenance Overage Charge (80,001 and up)		Included	500	\$	-	\$	
		Total for Band 6						\$	8,937.6
		Band 7				+			
		Copier (including maintenance for 0 - 150,000 copies)	XEROX	5875APT	25_	\$	292.13	\$	7,303.2
		Scanning		Included	25	\$	-	\$	-
		Network Printing		Included	25	\$	-	\$	-
		Fax			25	\$	3.23	\$	80.7
		Staple		Included	25	\$	_	\$	-
	1	Per Copy Maintenance Overage Charge (150,001 and up)		Included	500	\$	-	\$	-
		Total for Band 7						\$	7,384.0
			Total Monthly	Lease Price of Monochrome Ba	ands 1 through 7 for	48 Mon	th Lease		41,030.4

item			0			Unit Price	Total Price Per
No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Per Month	Month (Including Maintenance)
8	48 Month Lease	Color	,				
24-6-25-0						1=	
		Band 1					
		Copier	XEROX	WC6515	5	\$ 17.30	
ļ		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$
		Fax		Included	5	\$ -	\$ -
1	1	Per Copy Maintenance Charge (Color)			2,000	\$ 0.09900	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01700	\$ 68.00
		Total for Band 1					\$ 352.50
		Band 2					
		Copier	XEROX	W72325P	10	\$ 73.73	\$ 737.30
		Scanning		Included	10	\$ -	\$ -
	1	Network Printing		Included	10	\$ -	\$ -
		Fax			10	\$ 3.23	\$ 32.30
1		Staple Not Required we just condeted that	ince · Rease makerile	Oftional	10	\$ 5.18	\$ 51.80
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.03960	\$ 79.20
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00460	\$ 18.40
		Total for Band 2					\$ 919.00
		Band 3					
	]	Copier	XEROX	W7830P	20	\$ 90.30	\$ 1,806.00
	1	Scanning		Included	20	\$ -	\$ -
	1	Network Printing		Included	20	\$ -	\$ -
		Fax			20	\$ 3.23	\$ 64.60
	1	Staple		Included	20	\$ -	\$
1		Per Copy Maintenance Charge (Color)			2,000	\$ 0.03960	\$ 79.20
1		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00460	\$ 18.40
		Total for Band 3					\$ 1,968.20
		Band 4					
		Copier	XEROX	W7845PT	50	\$ 108.41	\$ 5,420.50
1	1	Scanning		included	50	\$ -	\$ -

6	Network Printing	V C	Included	50	\$ -	¢,	_
(	Fax	• (4)		50	\$ 3.23	1 )	161.50
	Staple		included	50	\$ -	s —	<del></del>
	Per Copy Maintenance Charge (Color)			2,000	\$ 0.03960	Ś	79.20
	Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00460	+	18.40
	Total for Band 4				<u> </u>	\$	5,679.60
		Total	Monthly Lease Price of Color Ba	inds 1 through 4 for	48 Month Lease	\$	8,919.30

Total Price for All Items				
Item 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ 430,390.00		
Item 2	Total Purchas Price of Color Bands 1-4	\$ 121,451.80		
Item 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ 8,511.75		
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ 3,362.60		
Item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ 33,685.70		
Item 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ 11,677.25		
Item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ 41,030.40		
Item 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ 8,919.30		
Total O	verall Bid Price for All Items	\$ 659,028.80		

endor Information:	
endor Name:	
ontact Name:	
ddress:	
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hone No.:	
ax No.:	
uthorized Signature:	

## Attachments

**Equipment Specifications** 



Phaser 3320 Printer and WorkCentre 3315/3325 Multifunction Printer Compact, high performance, outstanding value.



# Xerox® Phaser® 3320 Printer and Xerox® WorkCentre® 3315/3325 Multifunction Printer

Superior desktop productivity with the latest office technology advantages. The convenient, value-packed Phaser 3320 Printer and WorkCentre 3315/3325 Multifunction Printer deliver reliable, economical performance where you need it, helping you stay focused on what matters most: growing your business.

### Get more pages!

box. The Phaser 3320 and WorkCentre 3325 come with a standard toner cartridge that yields up to 5,000 pages.

#### Do More for Less

- More efficient input. A Duplex Automatic Document Feeder (DADF) comes standard with the WorkCentre 3325, making faster work of two-sided scan, copy and fax jobs.
- Standard duplexing. Highly efficient, no-hassle two-sided printing can cut your paper consumption and cost in half. And it's included with the Phaser 3320 and WorkCentre 3315/3325, not an expensive add-on.

### Engineered to Perform, **Built to Last**

- Outstanding performance. A fast print speed of up to 37 ppm and a first-page-out time as fast as 6.5 seconds mean your documents are always ready when you need them.
- Print more for longer. An optional second paper tray lets you load an extra 520 sheets at one time for extended interruption-free printing.
- See the difference. Your documents show exceptional sharpness with up to 1200 x 1200 image quality.
- Reliable endurance. A monthly duty cycle of up to 80,000 prints for the Phaser 3320 and WorkCentre 3325 (up to 50,000 prints for the WorkCentre 3315) means heavyduty production. A standard one-year depot warranty gives you added peace of mind.
- Multifunction productivity. The space saving WorkCentre 3315/3325 Multifunction Printer helps you conserve energy and reduce supplies costs by combining the functions of a copier, printer, color scanner, and fax into one affordable device.

### An Easy Fit

- Go wireless. The Phaser 3320 and WorkCentre 3325 come standard with internal WI-Fi connectivity\*, giving you the freedom to choose the device that's right for you, and put it right where you need it.
- Stay secure. Keep your sensitive documents away from unintended recipients with the latest security features, including IPsec, SNMPv3, IP filtering and secure print.
- Productivity where you need it. All three devices feature a small footprint, which allows for easy integration within your work space, whether on your desk or in a shared location.
- Economical efficiency. Available highcapacity print cartridges reduce your total cost of ownership and demand less frequent replacement.
- Easy management. With Xerox® CentreWare® IS, remote device administration is handled with ease right from your computer's browser.
- \* DNI configurations only

#### WorkCentre 3315/3325 Ouick Facts

- Print up to 33/37 ppm
- First-page-out time as fast as 6.5 seconds
- Built-in Wi-Fi connectivity\*
- 50-sheet (Duplex) Automatic Document Feeder (WorkCentre 3325 only)
- Standard 250-sheet paper capacity
- 50-sheet Bypass Tray
- 600 MHz processor (WorkCentre 3315: 360 MHz)
- Up to 1200 x 1200 image quality







#### Standard 250-sheet paper capacity • 50-sheet Bypass Tray

First-page-out time as fast as 6.5 seconds

Phaser 3320 Ouick Facts

600 MHz processor

Print up to 37 ppm

Built-in Wi-Fi connectivity\*

• Up to 1200 x 1200 image quality



Copy / Print / Scan / Fax / Email

8.5 x 11 in. / A4

ppm (3315) ppm (3325) WorkCentre 3315 WxDxH: 16.7 x 16.6 x 16.4 in./ 424 x 422 x 417 mm

Weight: 31.7 lbs./14,4 kg WorkCentre 3325 WxDxH: 18.5 x 18 x 17.6 in./ 469 x 458 x 447 mm

Weight: 36.5 lbs./16.6 kg



8.5 x 11 in. / A4

ppm

Phaser 3320 WxDxH: 14.4 x 14.5 x 10.1 in./ 366 x 368 x 257 mm Weight: 21.8 lbs./9.9 kg

Multiple functions, minimal footprint. The Xerox® WorkCentre® 3315/3325 Multifunction Printer offers outstanding print performance, plus a host of powerful productivity tools designed to make your daily office tasks more efficient than ever.



A 50-sheet automatic document feeder handles media sizes from 5.6 x 5.8 in. to 8.5 x 14 in. Upgrade to the WorkCentre 3325 Multifunction Printer's 50-sheet DADF and get the extra ability to scan, copy, fax and email two-sided originals.

Powerful color scanning capabilities include scan to email, network scanning (WorkCentre 3325 only), scan to folder and scan to USB memory device.

A large, brightly illuminated front panel with easy-access buttons and help screens to streamline operations. Standard copy features include ID Card Copy, N-up, photo mode, and more.

Packed with the latest fax capabilities at a speed of 33.6 Kbps and MH/MR/MMR/JBIG/JPEG compression.

A front-side USB port allows users to quickly print from or scan to any standard USB memory device.

150-sheet output tray.

Adjustable 50-sheet bypass input tray accepts custom media sizes from  $3 \times 5$  in. to  $8.5 \times 14$  in.

250-sheet input tray accepts custom media sizes from 4.1 x 5.8 in. to 8.5 x 14 in.

Choose an additional 520-sheet paper tray and increase total capacity to 820 sheets.

A standard 600 MHz processor and 256 MB memory (expandable to 768 MB) easily handle a heavy workload (WorkCentre 3325 only).

	Phoser® 3320	WorkCentre® 3315	WorkCentre 3325	
Speed	Up to 37 ppm Letter / 35 ppm A4	Up to 33ppm Letter / 31 ppm A4	Up to 37 ppm Letter / 35 ppm A4	
Duty Cycle	Up to 80,000 pages / month <sup>1</sup>	Up to 50,000 pages / month <sup>1</sup>	Up to 80,000 pages / month <sup>1</sup>	
Paper Handling Paper Input Standard	NA	Automatic Document Feeder (ADF): 50 sheets: Custom Sizes: 5.6 x 5.8 in. to 8.5 x 14 in. / 142 x 148 mm to 216 x 356 mm	Duplex Automatic Document Feeder (DADF): 50 sheets: Custom Sizes: 5.6 x 5.8 in. to 8.5 x 14 in. / 142 x 148 mm to 216 x 356 mm	
rupe triput	Bypass Tray: 50 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm			
	<b>Tray 1:</b> 250 sheets; Custom sizes: 4.1 x 5.8 in. to 8.5 x 14 in. / 105 x 148 mm to 216 x 356 mm			
Optional	5.03 v.0.37 t- 9.5 v.16 m /168 v.210 mm to 216 x 356 mm			
Paper Output	150 sheets			
Automatic Two-sided Printing	Standard			
Print First-page-out Time	As fast as 6.5 seconds			
Print Resolution (max)	Up to 600 x 600 dpi (1200 x 1200 image quality)			
Processor	600 MHz	360 MHz	600 MHz	
Memory (std / max)	128 MB / 384 MB		256 MB / 768 MB	
Local Drive	NA NA	NA	2 GB	
Connectivity	USB 2.0, 10/100/1000Base-T Ethemet, Wi-Fi <sup>2</sup>	USB 2.0, 10/100Base-T Ethernet	USB 2.0, 10/100/1000Base-T Ethernet, Wi-Fi <sup>2</sup>	
Page Description Languages	PCL® 5e and 6 emulations, PostScript 3 emulation	PCL® 5e and 6 emulations, PostScript 3 emulation, PDF emulation	PCL® 5e and 6 emulations, Adobe® PostScript® 3™ emulation, PDF emulation, XPS®	
Print Features	Watermarks, Collation, Auto 2-sided prints, N-up, Poster, Booklet print, Custom page size, Fit to page, Scaling, Toner Save mode, Earth Smart made	Watermarks, Collation, Auto 2-sided prints, N-up, Poster, Booklet print, Custom page size, Fit to page, Scaling, Toner Save mode, Earth Smart mode, Print from USB	Watermarks, Collation, Auto 2-sided prints, N-up, Poster, Booklet print, Custom page size, Fit to page, Scoling, Toner Save mode, Earth Smart mode, Print from USB, Job scheduling, Print from local drive, Save Save and Print	
		As fast as 12 seconds	As fast as 10 seconds	
Copy First-page-out Time	4	Up to 600 x 600 dpi		
Copy Resolution (max)  Copy Features	NA NA	Automatic background suppression, Darkness control, ID Card Copy, Margin shift, N-up, Job build, Photo mode, Program Ahead	Automatic background suppression, Darkness control, ID Card Copy, Margin shift, N-up, Job build, Photo mode, Program Ahead, Booklet creation, Book copylng with center erase, Job interrupt, Edge erase, Poster copylng	
Fax Features	NA	33.6 Kbps with MH/MR/MMR/JBIG/JPEG compression, Address book (up to 200 speed dials, 209 group dials), Resolution up to 300 x 300 dpi, Auto redial, Auto reduction, Color Fox Send, Delayed Send, Fax Forwa to Email/Fox, Junk fax protection, Memory Receive, PC Fax (Windows only), Secure Fax		
Scan Scan Destinations	NA	Scan to Email, USB, Local PC, Network PC	Scan to Email, USB, Local PC, Network PC, Folder, FTP, SMB, Local Drive	
Scan Features	<del>-</del> 	Up to 4800 x 4800 dpi resolution, 24-bit color / 8-bit grayscale, PDF / JPEG /TIFF (single and multi-page), Xerox® Scan to PC Desktap® Personal Edition		
Security	Secure HTTPS (SSL), IPsec, 802.1X, SNMPv3, IP Filtering, Secure Print, Mac Address Filtering	Secure HTTPS (SSL), IPsec, 802.1X, SNMPv3, IP Filtering, Secure Print (with optional 256 MB Memory upgrade), Mac Address Filtering, Secure LDAP	Secure HTTPS (SSL), IPsec, 802.1X, SNMPv3, IP Filtering, Secure Print, Mac Address Filtering, Network Authentication, Secure LDAP, Image Overwrite	
		upgrade), Mdc Address Filtering, Sectile CDA	7 to distribution of the control of	

#### Device Management

CentreWare® Internet Services, CentreWare Web, Email alerts, Apple® Bonjour

Windows XP and later, OSX 10.5 and later, various Linux and Unix distributions, Xerox Global Print Driver, Xerox Mobile Express Driver

#### Media Handlina

Automatic Document Feeder (3315): 16 lb. – 28 lb. bond / 60 –105 gsm; Duplex Automatic Document Feeder (3325): 12.5 lb. – 28 lb. bond / 50 - 105 gsm; Bypass Tray: 16 lb. bond - 58 lb. cover / 60 – 220 gsm; Tray 1: 16 lb. – 43 lb. bond / 60 – 163 gsm; Media types: Plain paper, envelopes, iabels, transparencies, cardstock, recycled

#### Operating Environment

Temperature: Storage: 32° to 104° F / 0° to 40° C; Operating: 50° to 90° F / 10° to 32° C; Humidity: Operating: 20 % to 80 %; Sound pressure levels: 3320: Printing: 52 dB(A), Standby: 26 dB(A); 3315: Printing/copying: 52 dB(A), Standby: 26 dB(A); 3325: Printing/copying 53 dB(A), Standby 26 dB(A); Warm-up time (from sleep mode): as fast as 35 seconds

#### Electrical

Power: 110 – 127 VAC, 50/60 Hz, 6,5A or 220 – 240 VAC, 50/60 Hz, 3.3A; Power Consumption: 3320; Standby: 48 W, Printing: 420 W, Sleep: 10 W; 3315; Standby: 50 W, Printing: 600 W, Sleep: 8 W; 3325: Standby: 50 W, Printing: 650 W, Sleep: 8 W

#### Supplies

anhhuea	
3320: 11,000 std. pages <sup>4</sup>	106R02307
3320: 5,000 std. pages <sup>4</sup>	106R02305
3325: 11,000 std. pages*	106R02313
3325: 5,000 std. pages <sup>4</sup>	106R0Z311
3315: 5,000 std. pages <sup>4</sup>	106R02311
3315: 2,300 std. pages <sup>4</sup>	106R02309
3315: 2,300 sta. pages	100.122077
Options Additional 520-sheet Paper Tray	497N01412

(Phaser 3320 & WorkCentre 3315) 512 MB Memory (WorkCentre 3325)

Maximum volume capacity expected in any one month.

Not expected to be sustained on a regular basis.

<sup>2</sup> DNI configurations only.

256 MB Memory

<sup>3</sup> Requires analog phone line.
<sup>4</sup> Average standard pages. Dedared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.























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Xerox® WorkCentre® 5325 / 5330 / 5335 Multifunction Printer Optimized office efficiency



# WorkCentre® 5325 / 5330 / 5335 Multifunction Printer

The highly modular WorkCentre 5300 series multifunction printer gives today's fast-paced office environments a critical productivity advantage. The tasks you perform daily become more efficient, while intensive workplace processes are optimized with customizable workflow solutions that easily handle your unique business requirements.

# Reduce costs with superior workgroup efficiency

With exceptional copier performance and the option of adding powerful printing, scanning and faxing, the WorkCentre 5300 series is built to perform as a consistently high level. Plus, multiple levels of cost-control capabilities let you easily manage expenses by limiting, tracking and assigning costs.

- Faster results. Print and copy speeds of up to 35 ppm keep pace with even the busiest environments.
- Automated workflows. Save time and increase efficiency with convenient features that automate routine tasks. For example, Fax Forward to Email automatically sends your incoming faxes from the device directly to your computer's email in-box.
- Powerful scanning. Improve the way you work with a host of scanning features, such as Scan to Folder<sup>1</sup>, Network Scanning<sup>1</sup>, Scan to Text-searchable PDF<sup>1</sup>, and standard color scanning. Convert hard copies into digital files for automatic routing and archiving. Preview scans and documents stored on the device right on the color touch screen, and you can access documents faster with advanced file compression that dramatically shrinks file sizes.
- Walk-up simplicity. Scan to/print from USB functionality lets you print from and scan to a USB memory device for faster document delivery when you're not at your computer.
- Limit and track usage. With Xerox Standard Accounting, administrators can set limits for individual users on the number of print, copy, scan, and fax jobs, and account for device activity at the user, group or department level.
- Experience true multitasking. The
  WorkCentre 5300 series lets users perform
  five tasks at once: RIP, receive, program
  ahead, process the queue, and transmit. This
  advanced capability lets you copy, print, scan
  or fax even while other jobs are running.

### Total peace of mind

The WorkCentre 5300 series features state-ofthe-art technologies for optimized security at the device and on the network.

- Keep your documents safe at all times.
   With Secure Print, jobs are stored in a separate queue until the intended recipient chooses which jobs to release for printing. Plus, users can convert hard copies to secure digital files with the Scan to Password-protected PDF feature.
- Prevent unauthorized access. Powerful features such as standard network authentication<sup>2</sup>, with available technologies like Secure Access Unified ID System and Common Access Card Enablement Kit, ensure only authorized users can access the device.
- Maintain information integrity. 256-bit hard disk encryption and overwrite uses the FIPS 140-2 standard to ensure your data stays secure.
- Stay secure. Sensitive data stays private over your network thanks to network authentication and encrypted email, plus built-in support for IPsec, 802.1X and SNMPv3.0 — the latest security protocols.

## The right fit for every environment

The space-saving WorkCentre 5300 series benefits your office and the outside world, with cutting-edge engineering that delivers big reductions in energy consumption.

- Smaller footprint. Save valuable office space with a device that's just the right fit.
- Quiet operation. The WorkCentre 5300 produces less noise, letting you keep the device close by for distraction-free convenience.
- Xerox technology advantages. Our EA Toner with low-melt technology achieves minimum fusing temperature at 68 degrees F (20 degrees C) less than conventional toner. Plus, our LED scanner consumes just one-third the power of traditional Xenon lamps. You get significant energy savings and brilliant, glossy output even on ordinary paper.
- Standard duplexing. The WorkCentre 5300 series comes with standard two-sided printing, helping you save paper and money.
- **ENERGY STAR® qualified.** The WorkCentre 5300 series meets the stringent ENERGY STAR requirements for energy usage.

<sup>1</sup> With Network Scan Kit; <sup>2</sup> Copier/printer/scanner only.

Xerox Workflow Solutions take your WorkCentre 5300 series multifunction printer to a higher level of office optimization.



Xerox Mobile Print Solution is just one of many personalized solutions you access right from the touch screen interface.

Transform the way your organization gets vital work done with the power of Xerox Workflow Solutions. When people work efficiently, in less time and with fewer steps, productivity goes up. Stress goes down. So do errors. Whether you have only a few people on your team or a very large workgroup, Xerox knows it's about streamlining your workflow — and it starts by using Xerox Workflow Solutions right from your WorkCentre 5300 series device.

Xerox Mobile Print Solution

With Xerox, being mobile has never been easier. Xerox makes mobile printing simpler and more convenient, while keeping your business secure. That's why we're empowering today's mobile professionals with the freedom to send print jobs from any email-enabled device.



The innovative touch screen on the WorkCentre 5300 series front panel makes walk-up operation easy as can be. It features a 7-inch full-color display with bright icons and intuitive navigation for optimal ease-of-use.



2

Front-panel USB port makes it fast and easy to print from or scan to any standard USB memory device.



110-sheet Duplex Automatic Document Feeder (DADF) quickly processes single- or double-sided originals.



50-sheet bypass tray for specialty media and custom sizes.



The optional 2,000-sheet High Capacity Feeder\* brings maximum paper capacity to 5,090 sheets.



Standard paper input includes your choice of two 520-sheet trays with a stand or a 2000-sheet High Capacity Tandem Tray.





7

Space-saving Integrated Office Finisher with convenient single-position stapling.

8

Office Finisher LX adds 2,000-sheet stacking, multiposition stapling and optional booklet maker.



### Flexibility with room to grow

Choose a powerful tabloid-size copier and add printing, scanning and faxing capabilities to optimize your workgroup's productivity. As your work volume increases, the WorkCentre 5300 series is ready to expand to meet your business needs.

#### WorkCentre® 5300 Series Quick Facts

- Print and copy at up to 35 ppm
- Powerful scan and fax solutions
- Print up to 11 x 17 in. / A3
- Up to 1200 x 1200 dpi print resolution
- Max paper capacity: 5,090 sheets
- Best-in-class security Full System Common Criteria Certified (ISO 15408)\*
- Xerox Workflow Solutions built on the Xerox Extensible Interface Platform® (EIP)

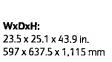


Print / Copy / Scan / Fax

11 x 17 in, / A3



ppm





WorkCentre 5335 with High-Capacity Tandem Tray

<sup>\*</sup> Pending

<sup>\*</sup> Requires High-Capacity Tandem Tray

# WorkCentre® 5325 / 5330 / 5335



		WorkCentre 5325 / 5330 / 5335 Copier	WorkCentre 5325 / 5330 / 5335 Copier/Printer/Sconner			
Speed		Up to 25 / 30 / 35 ppm				
Duty Cycle		100,000 / 125,000 / 150,000 pages per month				
Memory		1 GB plus 160 GB hard drive	1 GB plus 160 GB hard drive / 2 GB with optional PostScript Kit			
Paper Handlin	g Standard	Duplex Automatic Document Feeder: 110 sheets; Standard sizes: to 11.7 x 17 in. / 85 x 125 mm to 297 x 432 mm	5.5 x 8.5 in. to 11 x 17 in. / A5 to A3; Custom sizes: 3.3 x 4.9 in.			
		Bypass Tray: 50 sheets; Custom sizes: 3.5 x 3.9 in. to 11.7 x 17 in. / 8	9 x 98 mm to 297 x 432 mm			
	Choose one	Trays 1 and 2 with Stand: 520 sheets each; Sizes: Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm High-Capacity Tandem Tray: 2,000 sheets; Standard Sizes: 8.5 x 11 in. and 7.25 x 10.5 in. / A4 or B5				
	Optional	High-Capacity Feeder*: 2,000 sheets, Standard Sizes 85 x 11 in a	nd 7 25 x 10.5 m / A4 or B5			
		Envelope Tray: Up to 60 envelopes #10 commercial Monarch DL 0	25. Custom sizes 39 x 58 in to 6 4 x 9 5 in / 98 x 148 mm to 162 x 241 mm			
Paper output	Standard	Dual Catch Tray: 250-sheets each; Lower output offset				
	Optional	Integrated Office Finisher, 500-sheet stacker, 50 sheets stapled, sin	gle-position stapling			
		Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position	stapling, optional hole-punch, optional booklet maker (score, saddle stitch)			
		Convenience Stapler Staples 50 sheets				
Automatic two-side	d printing	Standard				
Copy Fire	t-page-out-time	WorkCentre 5325/5330: As fast as 4,2 seconds: WorkCentre 5335: As fast as 4,0 seconds				
Resolution (max)		600 x 600 dpl				
Copy features		Automatic two-sided, Electronic pre-collation, Automatic tray selection, Bulld Job, Negative/Mirror image, Automatic booklet creation, Multi-up, Auto RE, Mixed-size originals, Covers insertion, Sample set, Book copying, Annotation, Delete Outside/Delete Inside, Poster mode, Watermarks, ID Card Copy, Page Layout, Form Overlay, Background Suppression				
Print Firs	t-page-out-time		As fast as 11.0 seconds			
Resolution (max)			1200 x 1200 dipi			
Connectivity			10/100/1000Base-TX Ethernet, High-Speed USB 2.0 direct print			
Page description languages		Optional	PCL® 5e, PCL 6, HP-GL/HP-GL2, TIFF/PDF, XPS®; Optional Adobe® PostScript® 3			
Print features			Automatic two-sided, Secure print, Delay print, Sample set, Booklet creation, Cover selection, Paper selection by attribute, N-up, Watermarks, Banner sheets, Fit to new paper size, Output tray selection, Print from USB			
Scan	Standard		PDF, Linearized PDF, PDF/A, TIFF, JFIF, JPEG, XPS, Color Scan, Scan to Email, Scan to Folder			
	Optional	Optional	Network Scan Kut (Text Searchable PDF, MRC compression, Thumbhail Preview Scan to PC Desktop® Vanous Xerox Business Innovation Partner Solutions)			
Fax Kit		Octorial	Walkup PSTN fax (one-line and three-line options) with Internet fax, Fax over IP (T 38) Kit, Network Server Fax Enablement Kit			
		Ориони	LAN Fax via driver, Fax Forward, Two-sided Send and Receive Print on / Fax up to 11 x 17 in / A3. Fax Build Job			
Accounting	Standard	Auditron	Auditron, Xerox Standard Accounting (Copy, Print, Fax, Scan)			
Optional		NA.	Network Accounting Enablement Kit (Various Xerox Business Innovation Partner Solutions)			
Security	Standard	256-bit Hard Disk Encryption, Image Overwrite	Secure Print, Authentication with LDAP/Kerberos/SMB/CAC, Password Protected PDF, FIPS 140-2 encryption, S/MIME Encrypted Email, IPsec, 802.1X, SNMP v3.0, Email over SSL, LDAP over SSL, Image Overwrite, 256-bi Hard Disk Encryption, Audit Log			
	Optional	NA	CAC Secure Access Unified ID System®			
Other Options		Common Access Card Enablement Krt. Foreign Device Interface Unica	de Kit			

<sup>\*</sup>Requires High-Capacity Tandem Tray

























Xerox<sup>®</sup> WorkCentre<sup>®</sup>
5325 / 5330 / 5335
Multifunction Printer
Optimized office efficiency



# WorkCentre 5325 / 5330 / 5335 Multifunction Printer

The highly modular WorkCentre 5300 series multifunction printer gives today's fast-paced office environments a critical productivity advantage. The tasks you perform daily become more efficient, while intensive workplace processes are optimized with customizable workflow solutions that easily handle your unique business requirements.

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- Faster results. Print and copy speeds of up to 35 ppm keep pace with even the busiest environments.
- Automated workflows. Save time and increase efficiency with convenient features that automate routine tasks. For example, Fax Forward to Email automatically sends your incoming faxes from the device directly to your computer's email in-box.
- Powerful scanning. Improve the way you
  work with a host of scanning features, such
  as Scan to Folder<sup>1</sup>, Network Scanning<sup>1</sup>, Scan
  to Text-searchable PDF<sup>1</sup>, and standard color
  scanning. Convert hard copies into digital files
  for automatic routing and archiving. Preview
  scans and documents stored on the device
  right on the color touch screen, and you can
  access documents faster with advanced file
  compression that dramatically shrinks file sizes.
- Walk-up simplicity. Scan to/print from USB functionality lets you print from and scan to a USB memory device for faster document delivery when you're not at your computer.
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- Prevent unauthorized access. Powerful features such as standard network authentication<sup>2</sup>, with available technologies like Secure Access Unified ID System and Common Access Card Enablement Kit, ensure only authorized users can access the device.
- Maintain information integrity. 256-bit hard disk encryption and overwrite uses the FIPS 140-2 standard to ensure your data stays secure.
- Stay secure. Sensitive data stays private over your network thanks to network authentication and encrypted email, plus built-in support for IPsec, 802.1X and SNMPv3.0 — the latest security protocols.

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- Standard duplexing. The WorkCentre 5300 series comes with standard two-sided printing, helping you save paper and money.
- ENERGY STAR® qualified. The WorkCentre 5300 series meets the stringent ENERGY STAR requirements for energy usage.

<sup>1</sup> With Network Scan Kit; <sup>2</sup> Copier/printer/scanner only.

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0

Front-panel USB port makes it fast and easy to print from or scan to any standard USB memory device.



110-sheet Duplex Automatic Document Feeder (DADF) quickly processes single- or double-sided originals.



50-sheet bypass tray for specialty media and custom sizes.



The optional 2,000-sheet High Capacity Feeder\* brings maximum paper capacity to 5,090 sheets.



Standard paper input includes your choice of two 520-sheet trays with a stand or a 2000-sheet High Capacity Tandem Tray.





7

Space-saving Integrated Office Finisher with convenient single-position stapling.



Office Finisher LX adds 2,000-sheet stacking, multiposition stapling and optional booklet maker.



# Flexibility with room to grow

Choose a powerful tabloid-size copier and add printing, scanning and faxing capabilities to optimize your workgroup's productivity. As your work volume increases, the WorkCentre 5300 series is ready to expand to meet your business needs.

## WorkCentre® 5300 Series Quick Facts

- Print and copy at up to 35 ppm
- Powerful scan and fax solutions
- Print up to 11 x 17 in. / A3
- Up to 1200 x 1200 dpi print resolution
- Max paper capacity: 5,090 sheets
- Best-in-class security Full System Common Criteria Certified (ISO 15408)\*
- Xerox Workflow Solutions built on the Xerox Extensible Interface Platform® (EIP)
- \* Pending



Print / Copy / Scan / Fax

11 x 17 in. / A3

ppm

# **WxDxH:** 23.5 x 25.1 x 43.9 in. 597 x 637.5 x 1,115 mm



WorkCentre 5335 with High-Capacity Tandem Tray

<sup>\*</sup> Requires High-Capacity Tandem Tray

# WorkCentre® 5325 / 5330 / 5335



		WorkCentre 5325 / 5330 / 5335 Copier	WorkCentre 5325 / 5330 / 5335 Copies/Printer/Scanner				
Speed		Up to 25 / 30 / 35 ppm					
Duty Cycle		100,000 / 125,000 / 150,000 pages per month					
Memory		1 GB plus 160 GB hard drive	1 GB plus 160 GB hard drive / 2 GB with optional PostScript Kit				
Paper Handling Paper input Standard		Duplex Automatic Document Feeder: 110 sheets; Standard sizes: $5.5  x$ to $11.7  x  17  ln. / 85  x  125  mm$ to $297  x  432  mm$	8.5 in, to 11 x 17 in. / A5 to A3; Custom sizes: 3.3 x 4.9 in.				
	-	Bypass Tray: 50 sheets; Custom sizes: 3.5 x 3.9 in. to 11.7 x 17 in. / 89 x 98 mm to 297 x 432 mm					
	Choose one	Trays 1 and 2 with Stand: $520$ sheets each; Sizes: Custom sizes: $5.5 \times 7.2$ High-Capacity Tandem Tray: $2,000$ sheets; Standard Sizes: $8.5 \times 11$ in.	In. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm and 7.25 x 10.5 in. / A4 or B5				
	Optional	High-Capacity Feeder*: 2,000 sheets Standard Sizes 85 x 11 in and 7					
		Envelope Tray: Up to 60 envelopes #10 commercial Monarch DL C5 Co	stom sizes 39 x 5.8 in. to 6 4 x 9 5 in / 98 x 148 mm to 162 x 241 mm				
Paper output	Standard	Dual Catch Tray: 250-sheets each; Lower output offset					
	Optional	Integrated Office Finisher: 500-sheet stacker, 50 sheets stapled single-p					
		Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position stap	ling, optional hole-punch, optional backlet maker (score, saddle stitch)				
		Convenience Stapler: Staples 50 sheets					
Automatic two-sided	printing	Standard					
Copy First	-page-out-time	WorkCentre 5325/5330: As fast as 4.2 seconds; WarkCentre 5335: As fast as 4.0 seconds					
Resolution (max)		600 x 600 dpi					
Copy features		Automatic two-sided, Electronic pre-collation, Automatic tray selection, Build Job, Negative/Mirror Image, Automatic booklet creation, Multi-up, Auto RE, Mixed-size originals, Covers insertion, Sample set, Book copying, Annatation, Delete Outside/Delete Inside, Poster mode, Watermarks, ID Card Copy, Page Layout, Form Overlay, Background Suppression					
Print First-page-out-time			As fast as 11.0 seconds				
Resolution (max)			1200 x 1200 dpl				
Connectivity			10/100/1000Base-TX Ethernet, High-Speed USB 2.0 direct print				
Page description lang	guages	Optional	PCL® 5e, PCL 6, HP-GL/HP-GL2, TIFF/PDF, XPS®; Optional Adobe® PostScript® 31				
Print features			Automatic two-sided, Secure print, Delay print, Sample set, Booklet creation, Cover selection, Paper selection by attribute, N-up, Watermarks, Banner sheets, Fit to new paper size, Output tray selection, Print from USB				
Scan	Standard		PDF, Linearized PDF, PDF/A, TIFF, JFIF, JPEG, XPS, Color Scan, Scan to Email, Scan to Folder				
	Optional	Optional	Network Scan Kit (Text Searchable PDF, MRC compression Thumbnail Previous Scan to PC Desktop®, Various Xerox Business Innovation Partner Solutions)				
Fox Kit	_		Walkup PSTN fax (one-line and three-line options) with Internet fax, Fax over (T 38) Kit, Network Server Fax Enablement Kit				
		Optional	LAN Fax via driver, Fax Forward. Two-sided Send and Receive. Print on / Fax up to $11\times17$ in / A3, Fax Build Job				
	Standard	Auditron	Auditron, Xerox Standard Accounting (Copy, Print, Fax, Scan)				
Accounting	Optional	NA	Network Accounting Enablement Kit (Vanous Xerox Business Innovation Partner Solutions)				
Accounting	optional						
Accounting Security	Standard	256-bit Hard Disk Enayption, Image Overwrite	Secure Print, Authentication with LDAP/Kerberos/SMB/CAC, Password Protected PDF, FIPS 140-2 encryption, S/MIME Encrypted Email, IPsec, 802.1X, SNMP v3.0, Email over SSL, LDAP over SSL, Image Overwrite, 256-bi Hard Disk Encryption, Audit Log				

<sup>\*</sup> Requires High-Capacity Tandem Tray

























# Xerox WorkCentre 5945i/5955i Multifunction Printer

Office Productivity Simplified





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Xerox® Emulsion Aggregation (EA)
Toner provides superior sharpness,
crisp text, smooth gradients and deep
rich blacks, along with consistent, fine
detail for reports, invoices, bar codes,
drawings and more.

- The optional Convenience Stapler staples up to 50 sheets of paper (Work Surface included with optional Convenience Stapler).
- Single-pass Automatic Document Feeder automatically scans color or black-and-white documents as fast as 200 images per minute (duplex speed).
- 100-sheet Bypass Tray handles heavy paper up to 80 lb Cover / 216 gsm.
- Two 500-sheet universal trays are adjustable up to 11 x 17 in. / A3.

- Optional Envelope Kit (replaces Tray 2) provides trouble-free feeding of 50 envelopes.
- High Capacity Tandem Tray holds a total of 3,600 sheets of letter-size paper.
- Customizable 8.5-inch User Interface.
- Standard apps for extra convenience.

  Xerox® App Gallery, @PrintByXerox and QR

  Code help with mobile printing and pairing and loading new apps.





**Center Offsetting Tray** Stack up to 400 sheets.



# Office Finisher Get 50-sheet multiposit

Get 50-sheet multiposition (single/dual) variable-length stapling and optional 2/3-hole punching. Offset stacking up to 2,000 sheets.



#### Office Finisher with Booklet Maker Add booklet making capabilities with the Office Finisher with Booklet Maker. Create bookiets with up to 15 sheets, either creased or saddle-stitched.

# The WorkCentre 5945i/5955i Multifunction Printer is built on Xerox® ConnectKey® Technology. For more information, go to www.connectkey.com.

Device Specific	outrous:	WorkCentre 5945t	WorkCentre 5955i			
Speed		Up to 45 ppm Letter (A4) / Up to 31 ppm 11 x 17 in (A3)	Up to 55 ppm Letter (A4) / Up to 31 ppm 11 x 17 in. (A3)			
Duty Cycle <sup>1</sup>		Up to 175,000 pages / month	Lip to 200,000 pages / month			
Hard Drive / Process	or / Memory	Minimum 250 GB HDD / 1 GHz Dual-core / 2 GB				
Connectivity		10/100/1000Base-T Ethernet, High-Speed USB 2.0 direct print, Wi-Fi Direct with Optional Xerox® USB Wireless Adapter				
Controller Features		Unified Address Book, Remote Control Panel, Online Support (accessed	ed from the user interface and print driver), Configuration Cloning			
Copy and Print Reso		<b>Copy:</b> Up to 600 x 600 dpi; <b>Print:</b> Up to 1200 x 1200 dpi				
First-copy-out Time		As fast as 3.7 seconds from the Platen / 7.6 seconds from the Automa	atic Document Feeder			
Page Description La	ngwages	Adobe® PostScript® 3™, PDF, PCL® 5c / PCL 6, XML Paper Specification	n (XPS®) (Optional)			
Print Features		Print from USB, Encrypted Secure Print, Xerox® Earth Smart Driver Set Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printi	ttings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time ing (as default), Hold All Jobs			
Mobile	Standard					
Printing and Apps Free	Download	Xerox® Print Service Plug-in for Android, Mopria® Print Service Plug-in for Android™, Xerox® Mobile Link App				
and ppo	Optional	Xerox® Mobile Print, Xerox® Mobile Print Cloud, Xerox® Easy Translator Service				
Sean	Standard	Destinations: Scan to Mailbox; Scan to USB, Scan to Email, Scan to Network; File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Single Touch Scan, Searchable PDF, Single/Multi-Page PDF / XPS / TIFF, Encrypted / Password Protected PDF, Linearized PDF / PDF/A				
	Optional	ConnectKey® for DocuShare®, Xerox® Scan to PC Desktop® Professional, other solutions available through various Xerax Business Innovation Partners				
Fox	Standard	Internet Fax, Fax Build Job, Network Server Fax Enablement				
	Optional	Fax Forward to Email or SMB, Walk-up Fox (one-line and two-line options, includes LAN Fox)				
Security	Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compliant), SHA-256 Hosh Message Authentication, Commo Criteria Certification (ISO 15408) <sup>2</sup> , Encrypted Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Integration, Network Authentication, TLS, SNMPv3, Audit Log, Access Controls, User Permissions				
	Optional	McAfee Integrity Control, Smart Card Enablement Kit (CAC/PIV/.NET	r), Xerox® PrintSafe Software			
Accounting	Standard	Xerox® Standard Accounting (Copy, Print, Scon, Fax, Email), Network Accounting Enablement				
	Optional	Equitrac Express®, Equitrac Office®, YSoft® SafeQ®, other network accounting solutions available through various Xerox Business Innovation Partners				
Puper Linguit Standard Optional		Single-pass Automatic Document Feeder: 200 sheets; Speed: up to 200 ipm (duplex); Sizes: 4.9 x 5 in. to 11.7 x 17 in. / 125 x 138 mm to 297 x 432 mm  Bypass Tray: 100 sheets; Custom sizes: 4.25 x 5.5 to 11 x 17 in. / A6 to A3, 16 lb Bond to 80 lb Cover / 60 – 216 gsm  Trays 1 – 2: 500 sheets each; Custom sizes: 5.5 x 8.5 to 11 x 17 in. / A5 to A3  High Capacity Tandem Tray: 3,600 sheets total (1,600 and 2,000 sheets); Size 8.5 x 11 in. / A4				
		Envelope Tray Kit (replaces Tray 2): Up to 50 envelopes: #10 commercial, monarch, DL, C5				
Choose One: Optional		Center Offsetting Tray: 400 sheets  Office Finisher: 2,000 + 250-sheet trays, 50-sheet multiposition stapling, optional hole punch  Office Finisher with Booklet Maker: 2,000 + 250-sheet trays, 50-sheet multiposition stapling, saddle-stitch booklet making, optional hole punch, saddle-stitch and fold up to 40 booklets, 2 – 15 sheets				
		Hole Punch for Office Finisher Convenience Stapler: 50-sheet stapling (based on 75 gsm), include	es Work Surface			

<sup>&</sup>lt;sup>1</sup> Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis, <sup>2</sup> Undergoing evaluation.

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2016 Outstanding Achievement in Innovation

Xeem Corporation



2014, 2015 and 2016 **Document Imaging** Software Line of the Year

Arroy: Eosy Translator Service



2016 Outstanding Achievement in Innovation

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2015 Outstanding Achievement in Innovation

Street Mahrie Print Closed 2013 and 2015 Pst



Outstanding Small **Business Mobile Print** Solution

Name | Additional Printer Sedictions



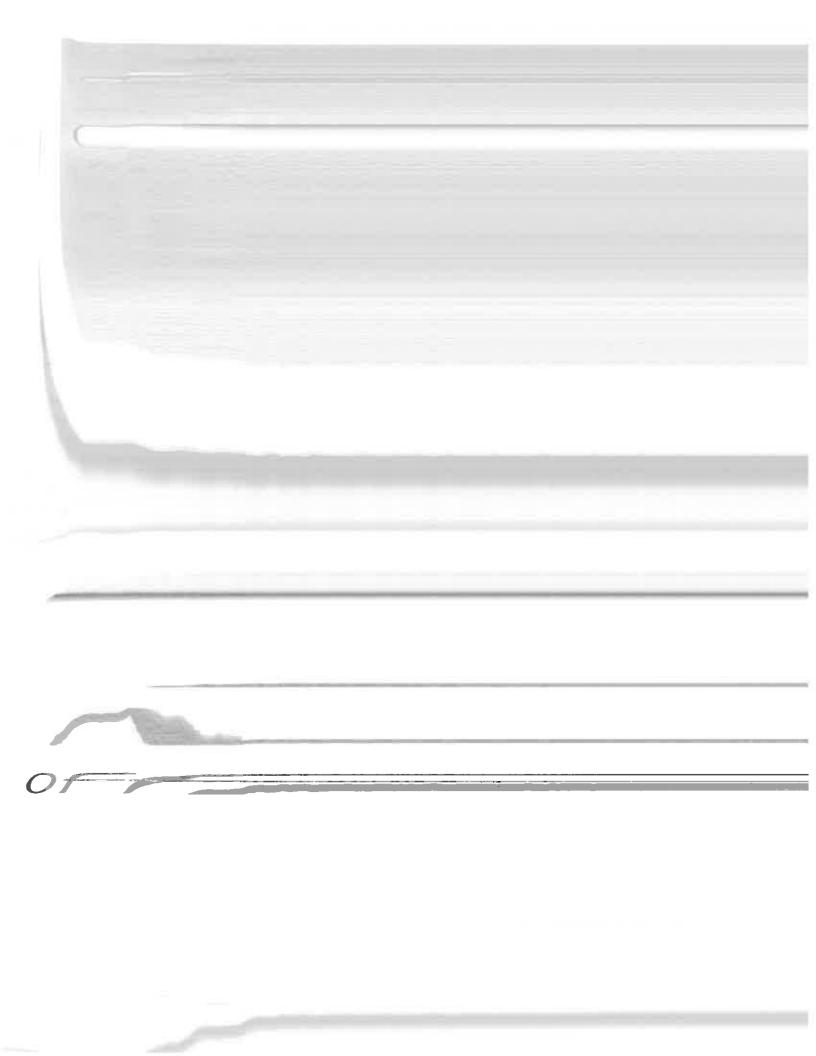


**Outstanding Enterprise Mobile Print Solution** 

For more detailed specifications, go to www.xerox.com/office/WC5945-5955Specs Build and configure your own Xerox® WorkCentre® 5945i/5955i Multifunction Printer at

www.buildyourownxerox.com/connectkey.

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# Xerox Work Centre 5945i/5955i Multifunction Printer

Office Productivity Simplified



# Xerox WorkCentre 5945i/5955i Multifunction Printer

Xerox gives you the tools and technologies that make it possible to automate common office workflows, and to greatly simplify the ways in which you share business-critical information. For more information, visit www.connectkey.com.

# Productivity That Will Impress You

Experience a simplified, and intuitive user interface that can be tailored for your individual business needs. Easily create a workflow that enables you to scan information to your selected destinations, (email, desktop, network folders, cloud repositories) in secure text searchable formats, at the touch of a button. This saves time, and allows more to be done with the information you scan and store.

Embedded apps allow you to easily connect your mobile workers to the device. Xerox® App Gallery allows you to download new apps, such as Print from DropBox™ and Scan to Microsoft® Office 365 directly from the user interface. Xerox® ConnectKey® Technology helps to streamline how your business deals with critical information—in-house or in the cloud.

Apps are available at the Xerox® App Gallery. Visit www.xerox.com/AppGallery,

# Simplicity has never been easier.

Xerox® print drivers based on Microsoft® Windows® give you the ability to save different settings per application, minimizing the need to make changes and reducing the risk of potential errors. Xerox® ConnectKey® Technology evolves with your needs by restricting usage and regulating printing. The User Permission control integrates with your internal authentication system, allowing you to prevent pre-determined or non-authenticated users from seeing specific features on the user interface.

# Be ready, wherever business takes you.

The WorkCentre 5945i/5955i allows you to control device functions from any workstation. The Remote Control Panel makes it more convenient to train users and for IT staff to remotely view and monitor the user interface.

Xerox® devices built on ConnectKey Technology support a Wi-Fi Direct connection that lets you print from your mobile device without having to connect to a network.

Xerox enables secure and accurate printing and scanning with a continuum of mobile options that fit your environment, with free print and scan apps, such as Xerox® Mobile Link App, plus a robust set of mobile enterprise solutions.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

# Unrivaled Security for Total Peace of Mind

ConnectKey Technology provides advanced features and technologies to help ensure your company's confidential information stays secure. Our standard security features include AES 256-bit hard disk encryption, McAfee protection powered by Intel Security, image overwrite, secure print with timed deletion and emailing to external mail servers.

For more information about how Xerox helps make you more secure, vis!t www.xerox.com/security.



#### **Effortless Maintenance**

The Xerox® WorkCentre 5945i/5955i was designed with ease-of-use in mind. Routine maintenance is streamlined by the completely accessible paper path. No need to call technical support.

All printers have components that eventually wear out. Simple slide-in, slide-out replacement keeps you up and running. And as a result of advanced technology, there are fewer consumables in the end.

- Less user intervention. More uptime.
   Longer lasting toner delivers greater efficiency and superior image quality and can be replaced by any user. A great way to cut down on unnecessary service calls and job interruptions.
- Quick and easy, step-by-step assistance. Our help desk is always at your fingertips with help videos that you can access right on the user interface.

Xerox Easy Translator Service.

This optional service allows austomers to scan a document and receive a translated print ana/or email notification. Users can also send an image from an iOS or Android device, or a PC, that is forwarded for translation. For more information, visit https://xeroxtranslates.com

To learn more about ConnectKey Technology enabled features, go to www.xerox.com/ConnectKeyEG



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  Pilorockel High bilgings

  Transmitter from the Methodysters are seen and the second of the second
  - Xerox® Emulsion Aggregation (EA)
    Toner provides superior sharpness,
    crisp text, smooth gradients and deep
    rich blacks, along with consistent, fine
    detail for reports, invoices, bar codes,
    drawings and more.

- The optional Convenience Stapler staples up to 50 sheets of paper (Work Surface included with optional Convenience Stapler).
- Single-pass Automatic Document Feeder automatically scans color or black-and-white documents as fast as 200 images per minute (duplex speed).
- 100-sheet Bypass Tray handles heavy paper up to 80 lb Cover / 216 gsm.
- Two 500-sheet universal trays are adjustable up to 11 x 17 in. / A3.

- Optional Envelope Kit (replaces Tray 2) provides trouble-free feeding of 50 envelopes.
- High Capacity Tandem Tray holds a total of 3,600 sheets of letter-size paper.
- Customizable 8.5-inch User Interface.
- Standard apps for extra convenience. Xerox® App Gallery, @PrintByXerox and QR Code help with mobile printing and pairing and loading new apps.





**Center Offsetting Tray** Stack up to 400 sheets.



**Office Finisher**Get 50-sheet multiposition (single/duai) variable-length stapling and optional 2/3-hole punching. Offset stacking up to 2,000 sheets.



Office Finisher with Booklet Maker Add booklet making capabilities with the Office Finisher with Booklet Maker. Create booklets with up to 15 sheets, either creased or saddle-stitched.

# The WorkCentre 5945i/5955i Multifunction Printer is built on Xerox® ConnectKey® Technology. For more information, go to www.connectkey.com.

Device Specif	watlaris	WorkCentre 5945i	WorkCentre 59551				
Speed		Up to 45 ppm Letter (4417 Up to 31 ppm 11 x 17 in (A3)	Up to 55 ppm Letter (A4) / Up to 31 ppm 11 x 17 in. (A3)				
Duty Cycle <sup>1</sup>		Up to 175,000 pages ( month	Up to 200,000 pages i month				
Hard Drive / Proces	sor / Memory	Minimum 250 GB HDD / 1 GHz Dual-core / 2 GB					
Connectivity		10/100/1000Base-T Ethernet, High-Speed USB 2.0 direct print, Wi-Fi E	Direct with Optional Xerox® USB Wireless Adapter				
Controller Features		Unified Address Book, Remote Control Panel, Online Support (accessed from the user Interface and print driver), Configuration Cloning					
Copy and Print Reso		<b>Copy:</b> Up to 600 x 600 dpi; <b>Print:</b> Up to 1200 x 1200 dpi					
First-copy-out Time	•	As fast as 3.7 seconds from the Platen / 7.6 seconds from the Automat	ic Document Feeder				
Page Description La	anguages	Adobe® PostScript® 3™, PDF, PCL® 5c / PCL 6, XML Paper Specification	(XPS®) (Optional)				
Print Features		Print from USB, Encrypted Secure Print, Xerox® Earth Smart Driver Settl Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printin	ngs, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time g (as default), Hold All Jobs				
Mobile	Standard	Apple® AirPrint®, Mopria® Certified, QR Code App, Xerox® App Gallery App, @PrintByXerox App					
Printing and Apps Fre	e Download	Xerox® Print Service Plug-in for Android, Mopria® Print Service Plug-in for Android™, Xerox® Mobile Link App					
	Optional	Xerox® Mobile Print, Xerox® Mobile Print Cloud, Xerox® Easy Translator Service					
Score	Standard	Destinations: Scan to Mailbox; Scan to USB, Scan to Email, Scan to Network; File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Single Touch Scan, Searchable PDF, Single/Multi-Page PDF / XPS / TIFF, Encrypted / Password Protected PDF, Linearized PDF / PDF/A					
	Optional	ConnectKey® for DocuShare®, Xerox® Scan to PC Desktop® Professional, other solutions available through various Xerox Business Innovation Partners					
Fax	Standard	Internet Fax, Fax Build Job, Network Server Fax Enablement					
	Optional	Fax Forward to Email or SMB, Walk-up Fax (one-line and two-line aptions, includes LAN Fax)					
Security	Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compliant), SHA-256 Hash Message Authentication, Common Criteria Certification (ISO 15408) <sup>2</sup> , Encrypted Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Integration, Network Authentication, TLS, SNMPv3, Audit Log, Access Controls, User Permissions					
	Optional	McAfee Integrity Control, Smart Card Enablement Kit (CAC/PIV/.NET), Xerox® PrintSafe Software					
Accounting	Standard	Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Network Accounting Enablement					
	Optional	Equitrac Express®, Equitrac Office®, YSoft® SafeQ®, other network accounting solutions available through various Xerox Business Innovation Partners					
Standard Standard		Single-pass Automatic Document Feeder: 200 sheets; Speed: up to 200 ipm (duplex); Sizes: 4.9 x 5 in. to 11.7 x 17 in. / 125 x 138 mm to 297 x 432 mm  Bypass Tray: 100 sheets; Custom sizes: 4.25 x 5.5 to 11 x 17 in. / A6 to A3, 16 lb Bond to 80 lb Cover / 60 – 216 gsm  Trays 1 – 2: 500 sheets each; Custom sizes: 5.5 x 8.5 to 11 x 17 in. / A5 to A3  High Capacity Tandem Tray: 3,600 sheets total (1,600 and 2,000 sheets); Size 8.5 x 11 in. / A4					
	Optional	Envelope Tray Kit (replaces Tray 2): Up to 50 envelopes: #10 commercial, monarch, DL, C5					
Paper Output / Finishing	Choose One:	Center Offsetting Tray: 400 sheets Office Finisher: 2,000 + 250-sheet trays, 50-sheet multiposition staplin Office Finisher with Booklet Maker: 2,000 + 250-sheet trays, 50-she fold up to 40 booklets, 2 – 15 sheets	ng, optional hole punch et multiposition stapling, saddle-stitch booklet making, optional hole punch, saddle-stitch and				
	Optional	Hole Punch for Office Finisher Convenience Stapler: 50-sheet stapling (based on 75 gsm.), includes Work Surface					

<sup>&</sup>lt;sup>1</sup> Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; <sup>2</sup> Undergoing evaluation.

Arms Committee Technology



2016 Outstanding Achievement in Innovation

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2014, 2015 and 2016 Document Imaging Software Line of the Year

2006 Article

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2016 Outstanding Achievement in Innovation

AUS Amore

Service App Studies



2015 Outstanding Achievement in Innovation

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Outstanding Small Business Mobile Print Solution

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Outstanding Enterprise Mobile Print Solution

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For more detailed specifications, go to www.xerox.com/office/WC5945-5955Specs. Build and configure your own Xerox® WorkCentre® 5945i/5955i Multifunction Printer at www.buildyourownxerox.com/connectkey.





# Xerox<sup>®</sup> WorkCentre<sup>®</sup> 5865i/5875i/5890i Multifunction Printer

Superior Productivity Through Leading-Edge Simplicity



# Xerox WorkCentre® 5865i/5875i/5890i Multifunction Printer

We designed the Xerox" WorkCentre\* 5865i/5875i/5890i with a powerful mix of features and capabilities that handle your heavy workload in ways you never imagined. For more information, visit www.connectkey.com.

# A New Standard of Productivity

Experience a simplified, and intuitive user interface that can be tailored for your individual business needs. Easily create a workflow that enables you to scan information to your selected destinations, (email, desktop, network folders, cloud repositories) in secure text searchable formats, at the touch of a button. This saves time, and allows more to be done with the information you scan and store.

Embedded apps allow you to easily connect your mobile workers to the device. Xerox® App Gallery allows you to download new apps, such as Print from DropBox™ and Scan to Microsoft® Dffice 365 directly from the user interface. Xerox® ConnectKey® Technology helps to streamline how your business deals with critical information—in-house or in the cloud.

Apps are available at the Xerox® App Gallery. Visit www.xerox.com/AppGallery

#### Discover unexpected cost savings.

Xerox® print drivers based on Microsoft® Windows® give you the ability to save different settings per application, minimizing the need to make changes and reducing the risk of potential errors. Xerox® ConnectKey® Technology evolves with your needs by restricting usage and regulating printing. The User Permission control integrates with your internal authentication system, allowing you to prevent pre-determined or non-authenticated users from seeing specific features on the user interface.

## A New Way of Working

The WorkCentre 5800i series allows you to control device functions from any workstation. The Remote Control Panel makes it more convenient to train users and for IT staff to remotely view and monitor the user interface.

Xerox® devices built on ConnectKey Technology support a Wi-Fi Direct connection that lets you print from your mobile device without having to connect to a network.

Xerox enables secure and accurate printing and scanning with a continuum of mobile options that fit your environment, with free print and scan apps, such as Xerox® Mobile Link App, plus a robust set of mobile enterprise solutions.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile,

### Don't risk your sensitive information.

Xerox® ConnectKey Technology provides advanced features and technologies to help ensure your company's confidential information stays secure. Our standard security features include AES 256-bit hard disk encryption, McAfee protection powered by Intel Security, image overwrite, secure print with timed deletion and emailing to external mail servers.

For more information about how Xerox helps make you more secure, visit www.xerox.com/ security.



#### A Powerful Mix of Features

- Illuminated paper path. The WorkCentre 5865i/5875i/5890i features an illuminated paper path, which makes user access even easier.
- Scanning at up to 200 images per minute. Single-pass color scanning enables faster electronic distribution of full-color documents for more effective and impressive communications.
- Multiple finishing options. Choose basic features like staple and hole punch, or advanced capabilities to produce paginated, saddle-stitched and folded booklets and Z- folded and C- folded brochures.

## Xerox® Easy Translator Service.

This optional service allows customers to scan a document and receive a translated print and/or email notification. Users can also send an image from an iOS or Android device, or a PC, that is forwarded for translation. For more information, visit https://xeroxtranslates.com

To learn more about ConnectKey Technology enabled features, go to www.xerox.com/ConnectKeyEG









Finishing Applications



- Single-Pass Automatic Document Feeder scans documents at up to 200 images per minute
- Bypass Tray handles up to 100 sheets of 80 lb Cover / 216 gsm.
- Two 500-sheet universal trays are adjustable up to 11 x 17 in./A3.
- Envelope Kit (optional—replaces Tray 2) provides trouble-free feeding of 50 envelopes.
- High-Capacity Tandem Tray holds a total of 3,600 sheets of letter/A4-size paper.
- 6 High-Capacity Feeder (optional) hoids 4,000 sheets of paper. This brings the maximum capacity up to 8,700 sheets. Add the 2,000-sheet Short-Edge Kit in either letter/legal/A4-size or 11 x 17 in./A3-size.

- Customizable 8.5-inch user interface.
- Standard apps for extra convenience. Xerox® App Gallery, @PrintByXerox and QR Code help with mobile printing and pairing and loading new apps.
- Onvenience Stapler (optional) staples up to 50 sheets of 24 lb Bond / 90 gsm media.
- Office Finisher (optional with WorkCentre® 5865i/5875i MFPs only) provides 50-sheet multiposition stapling with an optional hole punch.
- Office Finisher with Booklet Maker (optional with 5865i/5875i MFPs only) provides all the finishing of the Office Finisher with additional booklet making capabilities.

- (2) High Volume Finisher (HVF) (optional) features 100-sheet multiposition stapling and an optional hole punch.
- Post Process Inserter (optional with HVF and with HVF with Booklet Maker) inserts up to 250 sheets of cover stock or other media (16 lb to !b to 57 lb Bond / 80 lb Cover / 60 to 216 gsm).
- High Volume Finisher with Booklet Maker (optional) provides all the finishing of the High Volume Finisher with additional booklet making capabilities.
- 2- Fold / C- Fold Unit (optional with HVF with Booklet Maker) adds letter-size Z- folding and C- folding (50 sheets or unlimited capacity with tray stop in the down position).

WorkCentre 5800i series multifunction printers are built on Xerox® ConnectKey® Technology. For more information, go to www.connectkey.com

<b>Device Specifi</b>	ications	WorkCentre 5865i	WorkCentre 5875i	WorkCentre 58901			
Speed		Up to 65 ppm	Up to 75 ppm	Up to 90 ppm			
Duty Cycle <sup>1</sup>		Up to 250,000 pages / month	Up to 300,000 pages / month	Up to 400,000 pages / month			
Hard Drive / Processor / Memory		Minimum 250 GB HDD / 1 GHz Dual-core	/ 2 GB				
Connectivity		10/100/1000Base-T Ethernet, High-Speed	USB 2.0 direct print, Wi-FI Direct with Optional Xerox® U	JSB Wireless Adapter			
Controller Features		Unified Address Book, Remote Control Pan	el, Online Support (accessed from the user Interface and	print driver), Configuration Cloning			
Copy and Prin Copy and Print Res		Copy: Up to 600 x 600 dpi; Print: Up to 40	300 x 1200, 256 shades of gray				
First-print-out Time	(as fast as)	2.9 seconds					
Page Description La	anguages	Adobe® PostScript® 3™, PDF, PCL® 5c / PCL	6, HP-GL/2®, XML Paper Specification (XPS®) (Optional)				
Print Features		Print from USB, Encrypted Secure Print, Xer Real-time Status, Scaling, Job Monitoring, A	ox® Earth Smart Driver Settings, Job Identification, Boak Application Defaults, Two-sided Printing (as default), Hok	let Creation, Store and Recall Driver Settings, Bi-directional d All Jobs			
Mobile	Standard	Apple® A!rPrint®, Mopriα® Certified, QR Cox	de App, Xerox® App Gallery App, @PrintByXerox App				
Printing Fre and Apps	e Download	Xerox® Print Service Plug-in for Android, Mo	ppria® Print Service Plug-in for Android™, Xerox® Mobile L	ink App			
ии Аррз	Optional	Xerox® Mobile Print, Xerox® Mobile Print Cloud, Xerox® Easy Translator Service					
Scan	Standard	<b>Destinations:</b> Scan to Mailbox, Scan to U. Touch Scan, Searchable PDF, Single/Multi-	PDF/A, XPS, JPEG, TIFF; <b>Convenience Features:</b> Scan to Home, Single DF, Linearized PDF / PDF/A				
	Optional	ConnectKey® for DocuShare®, Xerox® Scan to PC Desktop® SE and Professional, other solutions available through various Xerox Business Innovation Partners					
Fax Standar		Internet Fax, Fax Build Job, Network Server Fax Enablement					
	Optional	Fax Forward to Email or SMB, Walkup Fax (one-line and two-line options, includes LAN Fax)					
Security	Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compliant), SHA-256 Hash Message Authentication Common Criteria Certification (ISO 15408)³, Encrypted Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Integnetwork Authentication, TLS, SNMPv3, Audit Log, Access Controls, User Permissions					
	Optional	McAfee Integrity Control, Smart Card Enablement Kit (CAC/PIV/.NET), Xerox® PrintSafe Software					
Accounting	Standard	Xerox® Standard Accounting (Copy, Print, Scan, Fox, Email), Network Accounting Enablement					
	Optional	Equitrac Express®, Equitrac Office®, YSoft SafeQ®, other network accounting solutions available through various Xerox Business Innovation Partners					
Paper Input Stando		Single-pass Automatic Document Feed Bypass Tray: 100 sheets; Custom sizes: 4.: Trays 1–2: 500 sheets each; Custom sizes:	er: 200 sheets; Speed: up to 200 ipm (duplex); Sizes: 4.9 25 x 5.5 to 11 x 17 in. / A6 to A3	x 5 in, to 11.7 x 17 in. / 125 x 138 mm to 297 x 432 mm			
	Optional		ts; Size 8.5 x 11 in. / A4 long edge feed x 17 in. Short Edge Kit or 2,000-sheet Letter/Legal Short 0 envelopes: #10 commercial, monarch, DL, C5	Edge <b>K</b> it			
Paper Output / Finishing Standar		Offset Catch Tray (5865i/5875i only): 3	The state of the s				
	Optional	Office Finisher with Booklet Maker (opt making, optional hale punch High Volume Finisher (HVF): 3,000 + 25 High Volume Finisher with Booklet Mal Z-Fold / C-Fold Unit (optional with HVI	O-sheet trays, 100-sheet multiposition stapling, optional ter: 3,000 + 250-sheet trays, 100-sheet multiposition sta F with Booklet Maker); Adds letter-size Z-fokling and C F and with HVF with Booklet Maker); Adds preprinte	50-sheet trays, 50-sheet multiposition stapling, saddle-stitch booklet hole punch spling, saddle-stitch booklet making, optional hole punch 5-folding			

<sup>&</sup>lt;sup>1</sup> Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. <sup>2</sup> Undergoing evaluation.

Xerox® ConnectKey® Technology



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For more detailed specifications, go to www.xerox.com/office/WC5865\_75\_90Specs.

Build and configure your own Xerox® WorkCentre® 5800i series multifunction printer at www.buildyourownxerox.com/connectkey.





# Xerox<sup>®</sup> WorkCentre<sup>®</sup> 5865i/5875i/5890i Multifunction Printer

Superior Productivity Through Leading-Edge Simplicity



# Xerox WorkCentre 5865i/5875i/5890i Multifunction Printer

We designed the Xerox" WorkCentre' 5865i/5875i/5890i with a powerful mix of features and capabilities that handle your heavy workload in ways you never imagined. For more information, visit www.connectkey.com.

# A New Standard of Productivity

Experience a simplified, and intuitive user interface that can be tailored for your individual business needs. Easily create a workflow that enables you to scan information to your selected destinations, (email, desktop, network folders, cloud repositories) in secure text searchable formats, at the touch of a button. This saves time, and allows more to be done with the information you scan and store.

Embedded apps allow you to easily connect your mobile workers to the device. Xerox® App Gallery allows you to download new apps, such as Print from DropBox™ and Scan to Microsoft® Office 365 directly from the user interface. Xerox® ConnectKey® Technology helps to streamline how your business deals with critical information—in-house or in the cloud.

Apps are available at the Xerox® App Gallery. Visit www.xerox.com/AppGallery

#### Discover unexpected cost savings.

Xerox® print drivers based on Microsoft® Windows® give you the ability to save different settings per application, minimizing the need to make changes and reducing the risk of potential errors. Xerox® ConnectKey® Technology evolves with your needs by restricting usage and regulating printing. The User Permission control integrates with your internal authentication system, allowing you to prevent pre-determined or non-authenticated users from seeing specific features on the user interface.

## A New Way of Working

The WorkCentre 5800i series allows you to control device functions from any workstation. The Remote Control Panel makes it more convenient to train users and for IT staff to remotely view and monitor the user interface.

Xerox® devices built on ConnectKey Technology support a Wi-Fi Direct connection that lets you print from your mobile device without having to connect to a network.

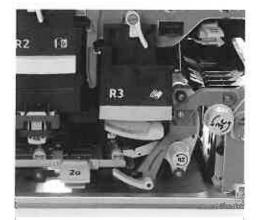
Xerox enables secure and accurate printing and scanning with a continuum of mobile options that fit your environment, with free print and scan apps, such as Xerox® Mobile Link App, plus a robust set of mobile enterprise solutions.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

### Don't risk your sensitive information.

Xerox® ConnectKey Technology provides advanced features and technologies to help ensure your company's confidential information stays secure. Our standard security features include AES 256-bit hard disk encryption, McAfee protection powered by Intel Security, image overwrite, secure print with timed deletion and emailing to external mail servers.

For more information about how Xerox helps make you more secure, visit www.xerox.com/ security.



#### A Powerful Mix of Features

- · Illuminated paper path. The WorkCentre 5865i/5875i/5890i features an illuminated paper path, which makes user access even easier.
- Scanning at up to 200 images per minute. Single-pass color scanning enables faster electronic distribution of full-color documents for more effective and impressive communications.
- Multiple finishing options. Choose basic features like staple and hole punch, or advanced capabilities to produce paginated, saddle-stitched and folded booklets and Z-folded and C-folded brochures.

#### Xerox® Easy Translator Service.

This optional service allows customers to scan a document and receive a translated print and/or email notification. Users can also send an image from an iOS or Android device, or a PC, that is forwarded for translation. For more information, visit https://xeroxtranslates.com

To learn more about ConnectKey Technology-enabled features, go









Finishing Applications



- Single-Pass Automatic Document Feeder scans documents at up to 200 images per minute.
- Bypass Tray handles up to 100 sheets of 80 lb Cover / 216 gsm.
- 3 Two 500-sheet universal trays are adjustable up to 11 x 17 in./A3.
- Envelope Kit (optional—replaces Tray 2) provides trouble-free feeding of 50 envelopes.
- S High-Capacity Tandem Tray holds a total of 3,600 sheets of letter/A4-size paper.
- 6 High-Capacity Feeder (optional) holds 4,000 sheets of paper. This brings the maximum capacity up to 8,700 sheets. Add the 2,000-sheet Short-Edge Kit in either letter/legal/A4-size or 11 x 17 in./A3-size.

- Customizable 8.5-inch user interface.
- Standard apps for extra convenience. Xerox® App Gallery, @PrintByXerox and QR Code help with mobile printing and pairing and loading new apps.
- Onvenience Stapler (optional) staples up to 50 sheets of 24 lb Bond / 90 gsm media.
- Office Finisher (optional with WorkCentre® 5865i/5875i MFPs only) provides 50-sheet multiposition stapling with an optional hole punch.
- Office Finisher with Booklet Maker (optional with 5865i/5875i MFPs only) provides all the finishing of the Office Finisher with additional booklet making capabilities.

- (12) High Volume Finisher (HVF) (optional) features 100-sheet multiposition stapling and an optional hole punch.
- Post Process Inserter (optional with HVF and with HVF with Booklet Maker) inserts up to 250 sheets of cover stock or other media (16 lb to ib to 57 lb Bond / 80 lb Cover / 60 to 216 qsm).
- High Volume Finisher with Booklet Maker (optional) provides all the finishing of the High Volume Finisher with additional booklet making capabilities.
- 2- Fold / C- Fold Unit (optional with HVF with Booklet Maker) adds letter-size Z- folding and C- folding (50 sheets or unlimited capacity with tray stop in the down position).

# Xerox® WorkCentre® 5865i/5875i/5890i

ConnectKey®

WorkCentre 5800i series multifunction printers are built on Xerox® ConnectKey® Technology. For more information, go to www.connectkey.com.

Device Specifications Speed		WorkCentre 5865i	WorkCentre 5875:	WorkCentre 58901			
		Up to 65 ppm	Up to 75 ppm	Up to 90 ppm			
Duty Cycle <sup>1</sup> Up		Up to 250,000 pages / month	Up to 300,000 pages / month	Up to 400,000 pages / month			
Hard Drive / Processor / Memory		Minimum 250 GB HDD / 1 GHz Dual-core /	2 GB	_			
Connectivity		10/100/1000Base-T Ethernet, High-Speed	USB 2.0 direct print, Wi-Fi Direct with Optional Xerox® U	SB Wireless Adapter			
Controller Features		Unified Address Book, Remote Control Pane	et, Online Support (accessed from the user interface and p	orint driver), Configuration Cloning			
Copy and Print Copy and Print Resc		<b>Copy:</b> Up to 600 x 600 dpi; <b>Print:</b> Up to 48	00 x 1200, 256 shades of gray				
First-print-out Time	(as fast as)	2.9 seconds					
Page Description La	anguages	Adobe® PostScript® 3™, PDF, PCL® 5c / PCL	6, HP-GL/2®, XML Paper Specification (XPS®) (Optional)				
Print Features			ox <sup>®</sup> Earth Smart Driver Settings, Job Identification, Bookk pplication Defaults, Two-sided Printing (as default), Hold	et Creation, Store and Recall Driver Settings, Bi-directional All Jobs			
Mobi <del>le</del>	Standard	Apple® AirPrint®, Mopria® Certified, QR Cod	e App, Xerox® App Gallery App, @PrintByXerox App				
Printing Fre and Apps	e Download	Xerox® Print Service Plug-in for Android, Mo	pria® Print Service Plug-in for Android™, Xerox® Mobile Li	nk App			
апа тррз	Optional	Xerox® Mobile Print, Xerox® Mobile Print Ck	oud, Xerox® Easy Translator Service				
Scan	Standard	Destinations: Scan to Mailbox, Scan to USB, Scan to Email, Scan to Network; File Formats: PDF, PDF/A, XPS, JPEG, TJFF; Convenience Features: Scan to Hom Touch Scan, Searchable PDF, Single/Multi-Page PDF / XPS / TJFF, Encrypted / Password Protected PDF, Linearized PDF / PDF/A					
	Optional	ConnectKey® for DacuShare®, Xerox® Scan to PC Desktop® SE and Professional, other solutions available through various Xerox Business Innovation Partners					
Fax	Standard	Internet Fax, Fax Build Job, Network Server Fax Enablement					
	Optional	Fax Forward to Email or SMB, Walkup Fax (one-line and two-line options, includes LAN Fax)					
Security	Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compilant), SHA-256 Hash Message Authentication Common Criteria Certification (ISO 15408) <sup>2</sup> , Encrypted Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Integri Network Authentication, TLS, SNMPv3, Audit Log, Access Controls, User Permissions					
	Optional	McAfee Integrity Control, Smart Card Enablement Kit (CAC/PIV/.NET), Xerox® PrintSafe Software					
Accounting	Standard	Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Network Accounting Enablement					
-	Optional	Equitrac Express®, Equitrac Office®, YSoft Sa	feQ®, other network accounting solutions available through	gh various Xerox Business Innovation Partners			
Paper Input	Standard	Bypass Tray: 100 sheets; Custom sizes: 4.2 Trays 1–2: 500 sheets each; Custom sizes:		c 5 in. to 11.7 x 17 in. / 125 x 138 mm to 297 x 432 mm			
	Optional		s; Size 8.5 x 11 in. / A4 long edge feed s 17 in. Short Edge Kit or 2,000-sheet Letter/Legal Short E envelopes: #10 commercial, monarch, DL, C5	dge Kit			
Paper Output / Finishing Standard		Offset Catch Tray (5865i/5875i only): 30	O sheets				
	Optional	Office Finisher with Booklet Maker (optimoking, optional hole punch High Volume Finisher (HVF): 3,000 + 250 High Volume Finisher with Booklet Make Z- Fold / C- Fold Unit (optional with HVF	-sheet trays, 100-sheet multiposition stapling, optional h err. 3,000 + 250-sheet trays, 100-sheet multiposition stap with Booklet Maker): Adds letter-size Z-folding and C- and with HVF with Booklet Maker): Adds preprinted	0-sheet trays, 50-sheet multiposition stapling, saddle-stitch booklet iole punch bling, saddle-stitch booklet making, optional hole punch folding			

<sup>1</sup> Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. 2 Undergoing evaluation.

Xerox<sup>⋄</sup> ConnectKey<sup>⋄</sup> Technology



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2016 Article 2016 Certificate Xerox<sup>®</sup> App Studio



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2015 Attion 2035 Combodo Xerox<sup>o</sup> Mobile Print Cloud 2013 and 2015 Pick





Outstanding Small Business Mobile Print Solution

2015 Atticle 2015 Certificate Xerox<sup>o</sup> Mobile Print Solution 2014 and 2015 Pick





2015 Article 2015 Certificate

For more detailed specifications, go to www.xerox.com/office/WC5865\_75\_90Specs, Build and configure your own Xerox® WorkCentre® 5800i series multifunction printer at www.buildyourownxerox.com/connectkey.





# Xerox WorkCentre 7800i Series Color Multifunction Printer

Transform the way you work.



# Xerox WorkCentre 7800i Series Color Multifunction Printer

Xerox gives you the tools and technologies that make it possible to automate common office workflows, and to greatly simplify the ways in which you share business-critical information. For more information, visit www.connectkey.com

# Enabling More Time for the Work that Matters Most

Experience a simplified, and intuitive user interface that can be tailored for your individual business needs. Easily create a workflow that enables you to scan information to your selected destinations, (email, desktop, network folders, cloud repositories) in secure text searchable formats, at the touch of a button. This saves time, and allows more to be done with the information you scan and store.

Embedded apps allow you to easily connect your mobile workers to the device. Xerox® App Gallery allows you to download new apps, such as Print from DropBox™ and Scan to Microsoft® Office 365 directly from the user interface. Xerox® ConnectKey® Technology helps to streamline how your business deals with critical information—in-house or in the cloud.

Apps are available at the Xerox® App Gallery. Visit www.xerox.com/AppGallery.

# Innovative Ways to Maximize Efficiency and Minimize Costs

Xerox® print drivers based on Microsoft® Windows® give you the ability to save different settings per application, minimizing the need to make changes and reducing the risk of potential errors. Xerox® ConnectKey Technology evolves with your needs by restricting usage and regulating color printing. The User Permission control integrates with your internal authentication system, allowing you to prevent pre-determined or non-authenticated users from seeing specific features on the user interface.

# Xerox is here so you can connect anywhere.

The WorkCentre 7800i series allows you to control device functions from any workstation. The Remote Control Panel makes it more convenient to train users and for IT staff to remotely view and monitor the user interface.

Xerox® devices built on ConnectKey Technology support a Wi-Fi Direct connection that lets you print from your mobile device without having to connect to a network.

Xerox enables secure and accurate printing and scanning with a continuum of mobile options that fit your environment, with free print and scan apps, such as Xerox® Mobile Link App, plus a robust set of mobile enterprise solutions.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

# Unrivaled Security for Total Peace of Mind

ConnectKey Technology provides advanced features and technologies to help ensure your company's confidential information stays secure. Our standard security features include AES 256-bit hard disk encryption, McAfee® protection powered by Intel Security, image overwrite, secure print with timed deletion and emailing to external mail servers.

For more information about how Xerox helps make you more secure, visit www.xerox.com/ security\_



## Continuing the Innovation

- High-resolution output. 1200 x 2400 dpi, photo quality color images and crisp text give your documents clarity and impact.
- Harness the power of Fiery. Upgrading your WorkCentre 7800i series with an EFI® Fiery® Network Server gives you a host of benefits including color management tools, enhanced productivity and flexible workflow tools.

#### Xeroa \* Easy Translation Service

This optional service allows customers to scan a document and receive a translated print and/or email notification. Users can also send an image from an iOS or Android device, or a PC, that is forwarded for translation. For more information, visit



To learn more about Connectiley Technology enabled features, go to www.x=roz.com/ConnectivyEG







- High-Capacity Feeder holds 2,000 sheets of paper. This brings the maximum capacity up to 5,140 sheets. The Xerox® WorkCentre® 7830i/7835i models are available with capacities of 2,180 or 3,140 sheets.
- Exceptional media flexibility. The
  WorkCentre 7800i series handles a wider
  range of media types and weight from
  more trays than most devices in its class.
  It supports up to 300 gsm and media
  sizes up to 12.6 x 19 inches / 320 x 483 mm.
- Print envelopes easily using our optional envelope tray (replaces Tray 1).
- Large work surface (included with Convenience Stapler) gives you plenty of room to sort documents.
- Dual-head, single pass scanner on the WorkCentre 7845i/7855i saves time by simultaneously scanning both sides of two-sided documents at up to 133 impressions per minute. The WorkCentre 7830i/7835i uses a Duplex Automatic Document Feeder scanner that scans at up to 70 impressions per minute.
- Customizable 8.5-inch user interface.
- Standard apps for extra convenience. Xerox® App Gallery, @PrintByXerox and QR Code help with mobile printing and pairing and loading new apps.
- Professional Finisher\* adds 50-sheet multiposition stapling, hole punch, V-fold and saddle-stitch booklet making.
  - Office Finisher LX\* (not shown) gives you advanced finishing functions at a great value, and offers optional booklet making.
  - **Integrated Office Finisher** (only for WC7830i/7835i)\* (not shown) provides 500-sheet stacking and 50-sheet, single-position stapling.

Optional

6



#### **Environmental Features**

The WorkCentre 7800i series delivers cuttingedge reductions in energy consumption.

#### Conserve energy with green technologies.

- Xerox® EA Toner. Our EA Toner with ultra low-melt technology achieves minimum fusing temperature at 68°F (20°C), lower than conventional toner, for even more energy savings and brilliant glossy output even on ordinary paper.
- Induction heating. The newly developed, heat-efficient IH fuser does not require preheating, which helps reduce power consumption in standby mode by 44% compared to a resistance heating device.
- LED scanner. The power consumption of the scanner using LED lighting is one-third of traditional scanners using fluorescent lamps.

# Manage resource usage and print responsibly.

- Energy Management. With Cisco
   EnergyWise®, enabled by Xerox® Power MIB
   (Management Information Base), you can control, manage and report your device's power consumption information, and set optimal power states and timeout intervals.
- Earth-smart printing. Our innovative new Xerox® Earth Smart feature allows you to choose the most environmentally sensitive options for your print jobs.
- ENERGY STAR® and EPEAT qualified.
   WorkCentre 7800i series devices meet the stringent ENERGY STAR® requirements for energy use and the EPEAT (United States) comprehensive environmental rating system.

# The WorkCentre 7800i Series Color Multifunction Printer is built on Xerox® ConnectKey® Technology. For more information, visit www.connectkey.com.

Device Specifications	WorkCentre 7830i	WorkCentre 7835i	WorkCentre 7845i	WorkCentre 7855i		
Speed	Up to 30 ppm color and black-and-white	Up to 35 ppm color and black-and-white	Up to 45 ppm color and black and white	Up to 50 ppm color Up to 55 ppm black-and-white		
Duty Cycle <sup>1</sup>	Up to 90,000 pages / month	Up to 110,000 pages / month	Up to 200,000 pages / month	Up to 300,000 pages / month		
• •	Minimum 250 GB HDD / 1.2 GHz Dual-core / 2 GB system plus 1 GB page memory					
Connectivity		USB 2.0 direct print, Wi-Fi Direct with Opti	onal Xerox® USB Wireless Adapter			
Controller Features	Unified Address Book, Remote Control Panel, Online Support (accessed from the user interface and print driver), Configuration Cloning					
Optional Controller	EFI® Fiery Network Server					
Copy and Print Resolution	<b>Copy:</b> Up to 600 x 600 dpi; <b>Print:</b> Up to 1	200 x 2400 dpi				
First-print-out Time (as fast as)	9 seconds color / 7.7 seconds black-and-w	hite	7.5 seconds color / 6.4 seconds black-and-white	7.1 seconds color / 5.9 seconds black-and-white		
Page Description Languages	Adobe® PostScript® 3™, PDF, PCL® 5c / PCI	. 6, XML Paper Specification (XPS®) (Option	al)			
Print Features	Print from USB, Encrypted Secure Print, Xe Status, Scaling, Job Monitoring, Xerox® Co	rox® Earth Smart Driver Settings, Job Identi for By Words, Application Defaults, Two-side	fication, Boaklet Creation, Store and Recall C ad Printing (as default), Hold All Jobs	Oriver Settings, Bi-directional Real-time		
Mobile Standard	Apple® AlrPrint®, Mapria® Certified, QR Code App, Xerox® App Gallery App, @PrintByXerox App					
Printing Free Download	The second of th					
and Apps Optional						
Standard	<b>Destinations:</b> Scan to Mailbox, Scan to U Touch Scan, Searchable PDF, Single/Multi-					
Optional	ConnectKey® for DocuShare®, Xerox® Scan to PC Desktop® SE and Professional, other solutions available through various Xerox Business Innovation Partners					
Standard	Internet Fax, Fax Build Job, Network Server Fax Enablement					
Optional	Fax Forward to Email or SMB, Walk-up Fax (one-line and two-line options, includes LAN Fax)					
Security Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compliant), SHA-256 Hash Message Authentication, Common Criteria Certification (ISO 15408) <sup>2</sup> , Encrypted Secure Print, Secure Fox, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Integration, Network Authentication, TLS, SNMPv3, Audit Log, Access Controls, User Permissions					
Optional						
Accounting Standard	Xerox® Standard Accounting (Copy, Print,	Scan, Fax, Email), Network Accounting Enal	plement			
Optional			ovailable through various Xerox Business Inn	ovation Partners		
Poper Input. Standard		10 sheets; Speed: up to 70 ipm (simplex);	Single-pass Duplex Automatic Docum ipm (duplex); Sizes: 5.5 x 8.5 in. to 11 x 17	ent Feeder: 130 sheets; Speed: up to 13:		
	Bypass Tray: 100 sheets; Custom sizes: 3.5 x 3.9 in. to 12.6 x 19 in. / 89 x 98 mm to 320 x 483 mm  Tray 1: 520 sheets; Custom sizes: 5.5 x 7.5 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm					
Choose One	Sizes: 5.5 x 7.2 in. to 12 x 18 in. / 140 x 18.	2 mm to SRA3	NA			
	High Capacity Tandem Tray Option (Total 3,140 sheets): Adds one 520-sheet paper tray, one 867-sheet paper tray and one 1,133-sheet paper tray; Sizes: 8.5 x 11 in. / A4					
Optional						
Poper Chinait / Financing Standard	Dual Offset Catch Tray: 250-sheets each Face up Tray: 100 sheets					
Optional	Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole punch, optional booklet maker (score, saddle stitch) Integrated Office Finisher (optional with WorkCentre 7830;7835i): 500-sheet stacker, 50 sheets stapled, single-position stapling Professional Finisher: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and hole punch, saddle-stitch booklet maker, V-Fold Convenience Stapler: staples 50 sheets (based on 75 gsm), Includes Work Surface					

<sup>1</sup> Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; 2 Undergoing evaluation.





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at www.buildyourownxerox.com/connectkey.

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Arrine App Share



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Simo Makine Print Coud-



**Outstanding Small Business** Mobile Print Solution

Supra Atsists Front Scillation. 2014 and 2015 this



**Outstanding Enterprise Mobile Print Solution** 

WorkLunkin 7555 2013 P=V



Outstanding 51- to 60-ppm A3 Color MFP

For more detailed specifications, go to www.xerox.com/office/WC7800Specs; Build and configure your own Xerox® WorkCentre 7800i series Color Multifunction Printer





# Xerox<sup>®</sup> WorkCentre<sup>®</sup> 7800i Series Color Multifunction Printer

Transform the way you work.



# Xerox WorkCentre 7800i Series Color Multifunction Printer

Xerox gives you the tools and technologies that make it possible to automate common office workflows, and to greatly simplify the ways in which you share business-critical information. For more information, visit www.connectkey.com

# Enabling More Time for the Work that Matters Most

Experience a simplified, and intuitive user interface that can be tailored for your individual business needs. Easily create a workflow that enables you to scan information to your selected destinations, (email, desktop, network folders, cloud repositories) in secure text searchable formats, at the touch of a button. This saves time, and allows more to be done with the information you scan and store.

Embedded apps allow you to easily connect your mobile workers to the device. Xerox® App Gallery allows you to download new apps, such as Print from DropBox™ and Scan to Microsoft® Office 365 directly from the user interface. Xerox® ConnectKey® Technology helps to streamline how your business deals with critical information—in-house or in the cloud.

Apps are available at the Xerox® App Gallery. Visit

# Innovative Ways to Maximize Efficiency and Minimize Costs

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Xerox® devices built on ConnectKey Technology support a Wi-Fi Direct connection that lets you print from your mobile device without having to connect to a network.

Xerox enables secure and accurate printing and scanning with a continuum of mobile options that fit your environment, with free print and scan apps, such as Xerox® Mobile Link App, plus a robust set of mobile enterprise solutions.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting

# Unrivaled Security for Total Peace of Mind

ConnectKey Technology provides advanced features and technologies to help ensure your company's confidential information stays secure. Our standard security features include AES 256-bit hard disk encryption, McAfee® protection powered by Intel Security, image overwrite, secure print with timed deletion and emailing to external mail servers.

For more information about how Xerox helps make you more secure, visit www.xerox.com/security.



## Continuing the Innovation:

- High-resolution output. 1200 x 2400 dpi, photo quality color images and crisp text give your documents clarity and impact.
- Harness the power of Fiery. Upgrading your WorkCentre 7800i series with an EFI® Fiery® Network Server gives you a host of benefits including color management tools, enhanced productivity and flexible workflow tools.

#### Xerox Ensy Translator Service.

This optional service allows customers to scan a document and receive a translated print and/or email notification. Users can also send an image from an iOS or Android device, or a PC, that is forwarded for translation. For more information, visit

(intel) Security

cisco

To learn more about ConnectKey Fechnology criation f≅atures, go a www.serox.com/ConnectKeyFG







- High-Capacity Feeder holds 2,000 sheets of paper. This brings the maximum capacity up to 5,140 sheets. The Xerox® WorkCentre® 7830i/7835i models are available with capacities of 2,180 or 3,140 sheets.
- Exceptional media flexibility. The WorkCentre 7800i series handles a wider range of media types and weight from more trays than most devices in its class. It supports up to 300 gsm and media sizes up to 12.6 x 19 inches / 320 x 483 mm.
- Print envelopes easily using our optional envelope tray (replaces Tray 1).
- Large work surface (included with Convenience Stapler) gives you plenty of room to sort documents.
- Dual-head, single pass scanner on the WorkCentre 7845i/7855i saves time by simultaneously scanning both sides of two-sided documents at up to 133 impressions per minute. The WorkCentre 7830i/7835i uses a Duplex Automatic Document Feeder scanner that scans at up to 70 impressions per minute.
- Customizable 8.5-inch user interface.
- Standard apps for extra convenience. Xerox® App Gallery, @PrintByXerox and QR Code help with mobile printing and pairing and loading new apps.
- Professional Finisher\* adds 50-sheet multiposition stapling, hole punch, V-fold and saddle-stitch booklet making.
  - Office Finisher LX\* (not shown) gives you advanced finishing functions at a great value, and offers optional booklet making.
  - Integrated Office Finisher (only for WC7830i/7835i)\* (not shown) provides 500-sheet stacking and 50-sheet, single-position stapling.
- \* Optional

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### **Environmental Features**

The WorkCentre 7800i series delivers cuttingedge reductions in energy consumption.

## Conserve energy with green technologies.

- Xerox® EA Toner. Our EA Toner with ultra low-melt technology achieves minimum fusing temperature at 68°F (20°C), lower than conventional toner, for even more energy savings and brilliant glossy output even on ordinary paper.
- Induction heating. The newly developed, heat-efficient IH fuser does not require preheating, which helps reduce power consumption in standby mode by 44 % compared to a resistance heating device.
- LED scanner. The power consumption of the scanner using LED lighting is one-third of traditional scanners using fluorescent lamps.

# Manage resource usage and print responsibly.

- Energy Management. With Cisco EnergyWise®, enabled by Xerox® Power MIB (Management Information Base), you can control, manage and report your device's power consumption information, and set optimal power states and timeout intervals.
- Earth-smart printing. Our innovative new Xerox® Earth Smart feature allows you to choose the most environmentally sensitive options for your print jobs.
- ENERGY STAR® and EPEAT qualified.
   WorkCentre 7800i series devices meet the stringent ENERGY STAR® requirements for energy use and the EPEAT (United States) comprehensive environmental rating system.

# The WorkCentre 7800i Series Color Multifunction Printer is built on Xerox® ConnectKey® Technology. For more information, visit www.connectkey.com.

Device Specifications	WorkCentre 7830i	WorkCentre 7835i	WorkCentre 7845i	WorkCentre 7855		
Speed	Up to 30 ppm color and black-and-white	Up to 35 ppm color and black-and-white	Up to 45 ppm color and black-and white	Up to 50 ppm color Up to 55 ppm black-and-white		
Duty Cycle <sup>1</sup>	Up to 90 000 pages I month	Up to 110,000 pages / month	Up to 200,000 pages / month	Up to 300,000 pages / month		
Hard Drive / Processor / Memory	Minimum 250 GB HDD / 1.2 GHz Dual-co	re / 2 GB system plus 1 GB page memory				
Connectivity	111	USB 2.0 direct print, Wi-Fi Direct with Opti	onal Xerox® USB Wireless Adapter			
Controller Features	Unified Address Book, Remote Control Panel, Online Support (accessed from the user interface and print driver), Configuration Cloning					
Optional Controller EFI® Fiery Network Server						
Copy and Print Resolution	Copy: Up to 600 x 600 dpi; Print: Up to 1	200 x 2400 dpi				
First-print-out Time (as fast as)	9 seconds color / 7.7 seconds biack-and-w	hite	7.5 seconds color / 6.4 seconds black-and-white	7.1 seconds color / 5.9 seconds biack-and-white		
Page Description Languages	Adobe® PostScript® 3™, PDF, PCL® 5c / PCl	. 6, XML Paper Specification (XPS®) (Option	al)			
Print Features		rox® Earth Smart Driver Settings, Job Identi for By Words, Application Defaults, Two-side	fication, Booklet Creation, Store and Recall E d Printing (as default), Hold All Jobs	Oriver Settings, BI-directional Real-time		
Mobile Standard	Apple® AirPrint®, Mopria® Certified, QR Co	de App, Xerox® App Gallery App, @PrintByX	erox App			
Printing Free Download	Xerox® Print Service Plug-in for Androld, Mopria® Print Service Plug-in for Android™, Xerox® Mobile Link App					
and Apps Optional	Xerox® Mobile Print, Xerox® Mobile Print Cloud, Xerox® Easy Translator Service					
Standard Standard	Destinations: Scan to Mailbox, Scan to USB, Scan to Email, Scan to Network; File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan Touch Scan, Searchable PDF, Single/Multi-Page PDF / XPS / TIFF, Encrypted / Password Protected PDF, Linearized PDF / PDF/A					
Optional	ConnectKey® for DacuShare®, Xerox® Scan to PC Desktop® SE and Professional, other solutions available through various Xerox Business Innovation Partners					
Standard Standard	Internet Fax, Fax Build Job, Network Server Fax Enablement					
Optional	Fax Forward to Email or SMB, Walk-up Fax (one-line and two-line options, includes LAN Fax)					
Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compliant), SHA-256 Hash Message Authentication, Common Criteria Certification (ISO 15408) <sup>2</sup> , Encrypted Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Integration, Network Authentication, TLS, SNMPv3, Audit Log, Access Controls, User Permissions					
Optional	McAfee Integrity Control, Smart Card Enablement Kit (CAC/PIV/.NET), Xerox® PrintSafe Software					
Accounting Standard	Xerox® Standard Accounting (Copy, Print, Scon, Fox, Email), Network Accounting Enablement					
Optional	Equitrac Express®, Equitrac Office®, YSoft S	afeQ®, other network accounting solutions a	wailable through various Xerox Business Inno	ovation Partners		
Paper Input Standard	Duplex Automatic Document Feeder: 1 Sizes: 5.5 x 8.5 in. to 11 x 17 in. / 148 x 210		Single-pass Duplex Automatic Docum- ipm (duplex); Sizes: 5.5 x 8.5 in. to 11 x 17			
	<b>Bypass Tray:</b> 100 sheets; Custom sizes: 3.5 x 3.9 in. to 12.6 x 19 in. / 89 x 98 mm to 320 x 483 mm <b>Tray 1:</b> 520 sheets; Custom sizes: 5.5 x 7.5 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm					
Choose One	<b>3 Tray Option (Total 2,180 sheets):</b> Add Sizes: 5.5 x 7.2 in. to 12 x 18 in. / 140 x 18	<b>0 sheets</b> ): Adds three 520-sheet paper trays; NA B in. / 140 x 182 mm to SRA3				
	High Capacity Tandem Tray Option (Total 3,140 sheets): Adds one 520-sheet paper tray, one 867-sheet paper tray and one 1,133-sheet paper tray; Sizes 8.5 x 11 in. / A4					
Optional High Capacity Feeder (HCF): 2,000 sheets; Sizes: 8.5 x 11 in. / A4 long edge feed Envelope Tray: Up to 60 envelopes; #10 commercial, Monarch, DL, C5, Large U.S. Postcard, A6, Custom sizes: 3.9 x 5.8 in. to 6.4				: 9.5 in. / 98 x 148 to 162 x 241 mm		
Standard	Dual Offset Catch Tray: 250-sheets each Face up Tray: 100 sheets					
Optional	Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole punch, optional booklet maker (score, saddle stitch)  Integrated Office Finisher (optional with WorkCentre 7830I/78351): 500-sheet stacker, 50 sheets stapled, single-position stapling  Professional Finisher: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and hole punch, saddle-stitch booklet maker, V-Fold  Convenience Stapter: stoples 50 sheets (based on 75 gsm.), includes Work Surface					

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² Undergoing evaluation.

Xerric Control (New



2016 Outstanding Achievement in Innovation

2014, 2015 and 2016 **Document Imaging** Software Line of the Year

Xerror France



2016 Outstanding Achievement in Innovation

Xeronii App Stadan



2015 Outstanding Achievement in Innovation

Normal Medida Print Cloud



Outstanding Small Business Outstanding Enterprise **Mobile Print Solution** 

Nervo - Mobile Print Schulers



Mobile Print Solution

WorkGmitte 7855



Outstanding 51- to 60-ppm A3 Color MFP

For more detailed specifications, go to www.mus.com/milios/WC/1800Specs. Build and configure your own Xerox® WorkCentre 7800i series Color Multifunction Printer at www.buildyourownxerox.com/connectkey.





# Xerox<sup>®</sup> WorkCentre<sup>®</sup> 7220i/7225i Color Multifunction Printer

Meet today's tasks, build tomorrow's opportunities.



# Xerox® WorkCentre® 7220i/7225i Color Multifunction Printer

With Xerox, you can gain an important competitive advantage with innovative tools that help you save time, control costs, and get a significant return on your investment. For more information, visit www.connectkey.com.

# The perfect touch for optimizing your workflow.

Experience a simplified, and Intuitive user interface that can be tailored for your individual business needs. Easily create a workflow that enables you to scan information to your selected destinations, (email, desktop, network folders, cloud repositories) in secure text searchable formats, at the touch of a button. This saves time, and allows more to be done with the information you scan and store.

Embedded apps allow you to easily connect your mobile workers to the device. Xerox® App Gallery allows you to download new apps, such as Print from DropBox™ and Scan to Microsoft® Office 365 directly from the user interface. Xerox® ConnectKey® Technology helps to streamline how your business deals with critical information—in-house or in the cloud.

Apps are available at the Xerox® App Gallery. Visit www.xerox.com/AppGallery.

# Affordable color that makes an impact.

Xerox® print drivers based on Microsoft®
Windows® give you the ability to save different
settings per application, minimizing the need
to make changes and reducing the risk of
potential errors. Xerox® ConnectKey Technology
evolves with your needs by restricting usage
and regulating color printing. The User
Permission control integrates with your internal
authentication system, allowing you to prevent
pre-determined or non-authenticated users from
seeing specific features on the user interface.

# Stay connected and productive – anytime, anywhere

The WorkCentre 7220I/7225i allows your staff to control device functions from any workstation. The Remote Control Panel makes it more convenient to train users and for IT staff to remotely view and monitor the user interface.

Xerox® devices built on ConnectKey Technology support a Wi-Fi Direct connection that lets you print from your mobile device without having to connect to a network.

Xerox enables secure and accurate printing and scanning with a continuum of mobile options that fit your environment, with free print and scan apps, such as Xerox® Mobile Link App, plus a robust set of mobile enterprise solutions.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

# Comprehensive security for complete data protection.

ConnectKey Technology provides advanced features and technologies to help ensure your company's confidential information stays secure. Our standard security features include AES 256-bit hard disk encryption, McAfee® protection powered by Intel Security, image overwrite, secure print with timed deletion and emailing to external mail servers.

For more information about how Xerox helps make you more secure, visit www.xerox.com/ security.



# More flexibility regardless of location.

Improve your mobile printing experience.

- Apple® AirPrint®. Print email, photos and important office documents directly from your Apple iPhone® or iPad® with no drivers to install. With AirPrint, your iPhone or iPad automatically locates and connects to the AirPrint-enabled device over your office Wi-Fi network.
- Xerox® Print Service Plug-in for Android™. Android printing is simple without third-party apps or print drivers. This plug-in lets you easily print to a Xerox® ConnectKey Technology-enabled MFP through a wireless network.

#### Xerox® Easy Translator Service.

This optional service allows customers to scan a document and receive a translated print and/or email notification. Users can also send an image from an iOS or Android device, or a PC, that is forwarded for translation. For more information, visit https://xeroxtranslates.com

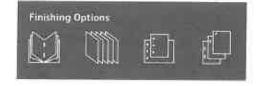




To learn more about ConnectKey Technology enabled features, go to www.xerox.com/ConnectKeyEG



- With a compact footprint, the Xerox® WorkCentre® 7220i/7225i delivers more functionality while taking up less space. Add basic finishing capabilities with the Integrated Office Finisher without increasing the footprint.
- The Duplex Automatic Document Feeder holds 110 sheets of paper.
- 3 50-sheet bypass tray for specialty media and sizes.
- Choose the configuration that meets your needs: a two-520-sheet tray with stand configuration holding up to 1,040 sheets of 11 x 17 in. paper, or a fourtray configuration holding up to 2,080 sheets.
- Office Finisher LX (with Booklet Maker option) provides advanced finishing functions at a value price.
- 6 Customizable 7-inch user interface
- Standard apps for extra convenience. Xerox® App Gallery, @PrintByXerox and QR Code help with mobile printing and pairing and loading new apps.

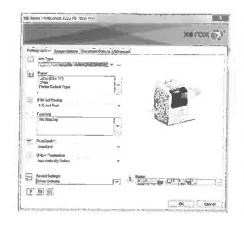


#### Keep your costs under control

With the WorkCentre 7220i/7225i, you'll impact your bottom line — and impress your customers — with color that's as bold as it is affordable.

- Customize your print driver settings for economy and efficiency. For example, choose N-up for printing multiple pages on a single sheet as your default. Adjust settings for specific applications, such as always printing emails in black-and-white.
- Print responsibly. By default, our print driver is set to two-sided printing, and the Earth Smart feature allows you to select other default settings that encourage responsible usage, such as no printing banner pages.
- Easy, accurate billing: The WorkCentre 7220:/7225i has the ability to connect to the network to automatically submit meter readings so that toner replenishment can be streamlined to enable more productivity.
- Manage and track device usage. Xerox®
   Standard Accounting provides reports for greater cost control of all device functions.

   Advanced solutions from Xerox Business
   Innovation Partners deliver even more helpful tools for larger office environments.
- Earth-smart printing. Our innovative Earth Smart feature allows you to choose the most environmentally sensitive options for your print jobs.



# The WorkCentre 7220i/7225i Color Multifunction Printer is built on Kerox® ConnectKey® Technology. For more information, visit www.connectkey.com.

Device Specifi	ications	WorkCentre 7220i	WorkCentre 7225i			
Speed		Up to 20 ppm color and black-and-white	Up to 25 ppm color and black-and-white			
Duty Cycle <sup>1</sup>		Up to 50,000 pages / month	Up to 60,000 pages / month			
Hard Drive / Processor / Memory		Minimum 250 GB HDD / 1.2 GHz Dual-core / 2 GB system plus 1 GB p	nge memory			
Connectivity		10/100/1000Base-T Ethernet, High-Speed USB 2.0 direct print, Wi-Fi [	Direct with Optional Xerox® USB Wireless Adapter			
Controller Features		Unified Address Book, Remote Control Panel, Online Support (accessed	from the user interface and print driver), Configuration Cloning			
Copy and Print Copy Resolution		Up to 600 x 600 dpi				
Print Resolution		Up to 2400 x 600 image quality				
irst-copy-out Time	(as fast as)	8.4 seconds color / 7.1 seconds black-and-white from the Platen	8.7 seconds calor / 7.2 seconds black-and-white from the Platen			
Irst-print-out Time	(as fast as)	8.8 seconds color / 7.0 seconds black-and-white	9.1 seconds color / 7.1 seconds black-and-white			
age Description La	inguages	PCL® 5c / PCL 6, XML Paper Specification (XPS®), Adobe® PostScript® 3	(Optional), PDF <sup>2</sup>			
Print Features		Print from USB <sup>2</sup> , Encrypted Secure Print, Xerox® Earth Smart Driver Sett Status, Scaling, Job Monitoring, Xerox® Color By Words <sup>3</sup> , Application De	ings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time faults, Two-sided Printing (as default), Hold All Jobs			
<b>Jobile</b>	Standard	Apple® AirPrint®, Moprio® Certified, QR Code App, Xerox® App Gallery App, @PrintByXerox App				
hinting Ind Apps Free	e Download	Xerox® Print Service Plug-In for Android, Mopria® Print Service Plug-in for Android™, Xerox® Mobile Link App				
Option		Xerox® Mobile Print, Xerox® Mobile Print Cloud, Xerox® Eosy Translator Service?				
Scan	Standard	Destinations: Scan to Moilbox, Scan to USB, Scan to Ernail, Scan to Network; File Formats: PDF, PDF/A, XPS, JPEG, TJFF; Convenience Features: Scan to Home, Sing Touch Scan, Searchable PDF, Single/Multi-Page PDF / XPS / TJFF, Encrypted / Password Protected PDF, Linearized PDF / PDF/A				
	Optional	ConnectKey® for DocuShare®, Xerox® Scan to PC Desktop® SE and Prof	essional, other solutions available through vanous Xerox Business Innovation Partners			
ax	Standard	Internet Fax, Fax Build Job, Network Server Fax Enablement				
	Optional	Fax Forward to Email or SMB. Walk-up Fax (one-line and two-line options, includes LAN Fax)				
Security	Standard	McAfee® Embedded, McAfee ePolicy (ePO) Compatible, HDD Overwrite, AES 256-bit Encryption (FIPS 140-2 compliant), SHA-256 Hash Message Authentica Common Criteria Certification (ISO 15408)*, Encrypted Secure Print, Secure Fax, Secure Scon, Secure Email, Cisco® TrustSec Identity Services Engine (ISE) Information, TLS, SNMPv3, Audit Lag, Access Controls, User Permissions				
	Optional	McAfee Integrity Control, Smart Card Enablement Krt (CAC/PIV/ NET), Xerox® PrintSafe Software				
ccounting	Standard	Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Network Ac	counting Enablement			
	Optional	Equitrac Express® Equitrac Office® YSoft® SafeQ® other network accounting solutions available through various Xerox Business Innovation Partners				
aper Input	Standard	<b>Duplex Automatic Document Feeder:</b> 110 sheets; Sizes: 5.5 x 8.5 in. 85 x 125 mm to 297 x 432 mm	to 11 x 17 in. / 148 x 210 mm to 297 x 420 mm; Custom sizes: 3.3 x 4.9 in. to 11.7 x 17 in. /			
		<b>Bypass Tray:</b> 50 sheets; Custom sizes: 3.5 x 3.9 in. to 11.7 x 17 in. / 89 :	s 98 mm to 297 x 432 mm			
		WorkCentre 72201/72251 (Trays 1 and 2 with Stand): 520 sheets ed 140 x 182 mm to 297 x 432 mm	ch; Sizes: 5.5 x 8.5 in. to 11 x 17 in. / A5 to A3; Custom sizes. 5.5 x 7.2 in. to 11.7 x 17 in. /			
		<b>WorkCentre 7220i/T/7225i/T (Trays 1-4):</b> 520 sheets each; Sizes: 5.5 140 x 182 mm to 297 x 432 mm	x 8.5 in. to 11 x 17 in. / A5 to A3; Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. /			
	Optional	Envelope Tray: Up to 60 envelopes #10 commercial Monarch Dt. C5; Custom sizes 3.9 x 5.8 in to 6.4 x 9.5 in / 98 x 148 mm to 162 x 241 mm				
aper Output /	Standard	<b>Dual Catch Trays:</b> 250-sheets each, Lower tray offsets				
finishing		Integrated Office Finisher, 500-sheet stacker, 50 sheets stapled, single-position stapling Office Finisher LX, 2,000-sheet stacker, 50 sheets stapled, 3-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Convenience Stapler, staples 50 sheets				

Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; PostScript option is required for Xerox® Easy Translator or to print PDFs or PostScript files from a thumb drive; 3 Only available in the optional Adobe® PostScript® 3™ driver; 4 Undergoing evaluation.

Xerox® ConnectKey® Technology



2016 Outstanding Achievement In **Innovation** 

2016 Article 2016 Certificate Xerox Corporation



2014, 2015 and 2016 **Document Imaging** Software Line of the Year

2016 Article 2016 Certificate Xerox® Easy **Translator Service** 



2016 Outstanding Achievement in Innovation

2016 Article 2016 Certificate Xerox® App Studio



2015 Outstanding Achievement in Innovation

2015 Acticle 2015 Certificate Xerox® Mobile Print Cloud 2013 and 2015 Pick



**Outstanding Small Business Outstanding Enterprise Mobile Print Solution** 

2015 Article 2015 Certificate Xerox® Mobile Print Solution 2014 and 2015 Pick



**Mobile Print Solution** 

2015 Article 2015 Certificate WorkCentre 7220 2015 Pick



Outstanding Entry-Level 20-ppm A3 Colour MFP

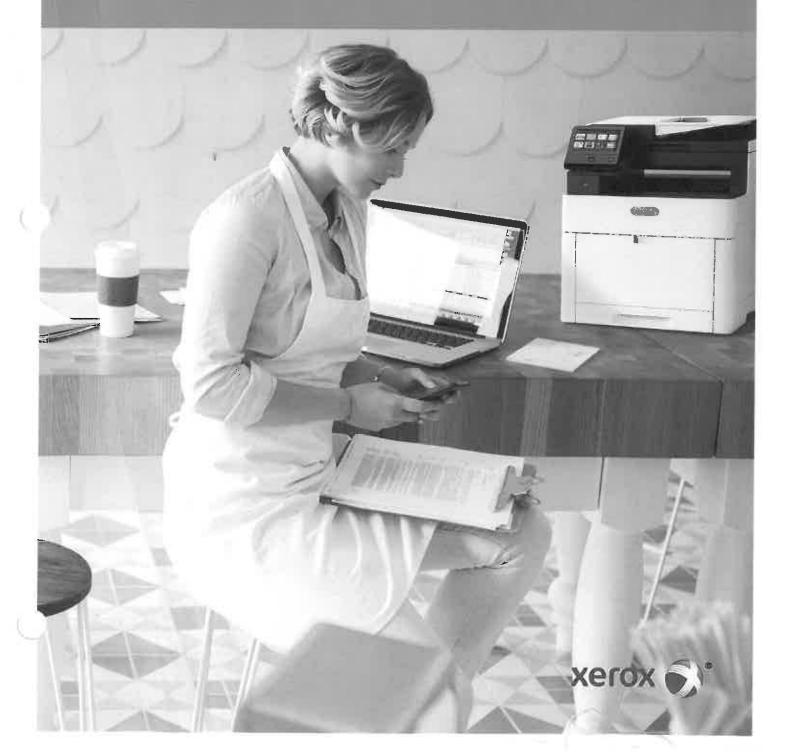
2015 Article 2015 Certificate

For more detailed specifications, go to www.xerox.com/office/WC7200Specs. Build and configure your own Xerox® WorkCentre 7220i/7225i Color Multifunction Printer at www.buildyourownxerox.com/connectkey.



# Xerox<sup>®</sup> Phaser<sup>®</sup> 6510 Colour Printer and Xerox<sup>®</sup> WorkCentre<sup>®</sup> 6515 Colour Multifunction Printer

Above and Beyond for Business



# Pursue relentlessly. Produce effortlessly.

That's the way to build your business. Introducing the Xerox® Phaser® 6510 Colour Printer and Xerox® WorkCentre® 6515 Colour Multifunction Printer – ready to work right out of the box. Fantastic image quality, easy connectivity, built-in productivity and reliability you can count on, at a price that won't break the bank.

## **Extreme Connectivity**

Our devices are ready for the way you work, right out of the box, and DNI configurations come standard with Wi-Fi connectivity for untethered mobility and the freedom to put your device right where you need it. Our new Wi-Fi® installation wizard and Wi-Fi Protected Setup™ (WPS) make getting connected secure and super simple. And, with Wi-Fi Direct®, mobile devices can connect directly (and securely).

- Ready to pair. Now you can easily connect to mobile phones, tablets and other enabled devices with Near Field Communication (NFC) Tap-to-Pair<sup>1</sup> – the same technology behind Apple Pay® and other mobile convenience apps.
- Upwardly mobile. Print emails, photos and important documents from a wide array of mobile devices, instantly, and without complicated setup with Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug in for Android™ and Mopria®.

#### Spectacular Image Quality

Whatever your business, you'll put your best face forward with our newest innovation in colour image quality.

 Tuned up toner. Both the Phaser 6510 and WorkCentre 6515 use our new Xerox® EA Toner formulation, which has been reengineered for enhanced dot reproducibility and less toner waste. And because it melts at lower temperatures, it saves energy too.

- Stunning resolution. Smaller toner particles translate to finer details, and with 1200 x 2400 native dpi, your printed materials will capture attention and project polish and panache.
- Colour correct. PANTONE® Colourapproved solid colour simulations and Xerox® colour correction technology ensure results that match your expectations.

# **Commanding Performance**

Get a handle on day-to-day workloads with the powerful performance your business needs to grow and thrive.

- Multifunction productivity. The space-saving WorkCentre 6515 Colour Multifunction Printer helps you conserve energy and reduce supplies costs by combining the functions of a copier, printer, colour scanner and fax into one affordable device.
- Outstanding performance. With a monthly duty cycle of 50,000 pages and print speeds up to 30 ppm, both devices are perfectly positioned to support the demands of your growing business.
- Print more for longer. An optional second paper tray lets you load an extra 550 sheets at one time for extended interruption-free printing.
- Save time. The WorkCentre 6515 simultaneously scans both sides of a two-sided document at up to 37 impressions per minute.

 Scan savvy. Scan preview lets you see your scanned file before you send it. Remove unwanted pages, check accuracy and save valuable time – a solid boost for productivity.

# Time-Saving Taskmaster

Time is money, and these devices are purpose-built to save both by simplifying and automating profit-killing, time-consuming tasks.

- Touch and go. Our latest colour touchscreen interface offers an app-based, tablet-like user experience with gestures and multi-touch interactions. Customise it to match your workflow and navigate with intuitive, smartphone-like swipes and gestures.<sup>1</sup>
- Cloud-connected cohort. With just a few simple steps, your multifunction printer is ready to scan or print directly to or from the cloud.<sup>2</sup> Scan to Email, FTP, Network or somewhere more down to earth – like the integrated front and rear panel USB ports.
- Easy management. Our redesigned Embedded Web Server is easy to use and responsive, so you can easily manage your printer or multifunction printer at your desk or on the go.
- Stay secure. Keep your sensitive documents away from unintended recipients with the latest security features, including IPsec, SNMPv3, IP filtering and secure print.

Eye-popping colour. Delectable detail. A perfect recipe for business success.



<sup>&</sup>lt;sup>1</sup> WorkCentre 6515 only

<sup>&</sup>lt;sup>2</sup> Requires support for Xerox® Mobile Link App for IOS® or Android™, available early 2017.

# **Built to Accelerate Business**

The Xerox® WorkCentre® 6515 Colour Multifunction Printer builds on the outstanding print performance found in the Xerox® Phaser® 6510, with powerful productivity tools designed to make running, keeping and building your business easier and more efficient than ever.





Phaser 6510



A 50-sheet single-pass duplex automatic document feeder handles media sizes from 5.5~x~5.5~ln. to 8.5~x14 in. / 139.7 x 139.7 mm to 216 x 356 mm. Powerful scanning features include the ability to create searchable PDFs with integrated optical character recognition (OCR), as well as Scan to Email, Network Scanning and Direct Scan to Applications.

The WorkCentre 6515 includes our latest multi-touch interface for a mobile-like user experience.

A front-side USB port allows users to quickly print from or scan to any standard USB memory device.



WorkCentre 6515

The adjustable 50-sheet Bypass Tray accepts custom media sizes from 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm.

The 250-sheet Tray 1 accepts custom media sizes from 3 x 5.8 in. to 8.5 x 14 in. / 76 x 147 mm to 216 x 356 mm.

An optional 550-sheet Tray 2 increases the total capacity to 850 sheets for more uptime and uninterrupted print runs.







#### Xerox® Mobile Link App1

Scan, email and fax from your phone or tablet by connecting with our multifunction printers using this free app. Send data to and print data from cloud storage and create one-touch workflows between a mobile device and a multifunction printer. For more information, go to www.xerox.com/MobileLink.

1 Available early 2017

#### Sources:

Studies: Loyola College, Maryland, U.S.A., by Ellen Hoadley, Ph.D., Laurette Simmons, Ph.D., and Faith Gilroy, Ph.D. Case & Company, Management Consultants. Bureau of Advertising, Colour in Newspaper Advertising. Maritz Motivation, Inc., Southern Illinois

Published material: The Persuasive Properties of Colour, Marketing Communications; What's Working in Direct Marketing. How to Use Colour to Sell, Cahners Publishing Company. Grasp Facts Fast with Colour Copying, Modern Office Procedures.

<b>Device Specifications</b>	Phaser 6510N	Phaser 6510DN	Phaser 6510DNI	WorkCentre 6515N	WorkCentre 6515DN	WorkCentre 6515DN1
Speed	Up to 30 ppm colour and black and white (Letter) / 28 ppm colour and black and white (A4)					
Duty Cycle <sup>1</sup>	Up to 50,000 pages /	'month¹				
Paper Handling Paper Input Standard	I NA		Single-pass Duplex Au Sizes: 5.5 x 5.5 in, to 8.5	itomatic Document Feeder ( x 14 in. / 139.7 x 139.7 mm to	<b>DADF)</b> ; 50 sheets: Custon 216 x 356 mm	
	Bypass Tray: 50 shee	ets; Custom sizes; 3 x 5 in. to 8.5	x 14 in. / 76 x 127 mm to 21	6 x 356 mm		
		ustom sizes; 3 x 5.8 in. to 8.5 x °				
Optional		ustom sizes 3 x 75 in to 8.5 x				
Paper Output	150 sheets					
Automatic Two-sided Printing	NA	Standard		NA	Standard	
Print and Copy Resolution	Print: Up to 1200 x 2	400 dpi		Print: Up to 1200 x 240	00 dpl; <b>Copy</b> : Up to 600 x 600	dpi
First-print-out Time	As fast as 12 seconds	colour and black and white			<u> </u>	
First-copy-out Time	NA .		As fast as 12 seconds colour and black and white			
Processor / Memory	733 MHz / 1 GB			1.05 GHz / 2 GB		
Connectivity	10/100/1000Base-T	Ethernet, USB 3.0	10/100/1000Base-T Ethernet, WI-Fi 802.11n, WI-Fi Direct, USB 3.0	Ethernet, W		10/100/1000Base-T Ethernet, Wi-Fi 802,11n Wi-Fi Direct, USB 3.0
Page Description Languages	Adobe® PostScript® 3™, PCL® Se, 6, PDF, TIFF					
Print Features	PANTONE® Colour-approved solid colour simulations, N-up, Fit to page, Booklet printing, Run black, Covers/Separators, Poster printing, Watermarks, Overlays, Banner sheets, Draft mode, Secure print, Proof print, Personal print, Saved print, RAM collation					
Mobile Standard	Apple® AirPrint®, Google Cloud Print™2					
Printing Free Download	Mopria® Print Service Plug-in, Xerox® Mobile Link App, Xerox® Print Service Plug-In for Android™					
and Apps Optional	Apple AirPrint, Google	Solutions Adapter (includes Cloud Print v2 0 and Moona visit www.xerox.com/WPSA)	NA	Apple AirPrint, Google C	olutions Adapter (includes Cloud Print v2 0 and Mopria Isit <b>www.xerox.com/WPSA</b> )	NA .
Scan Standard			Destinations: Scan to Email (local address book or LDAP integration, SMTP) Network (via FTP/SMB), USB Memory Device; WSD, Application (TWAIN Network), WIA (WSD Scan), Mac 10.9 or later (Network/Moc ICA), Network Computer (SMB/FTP), Multiple Destinations in a Single Scan Job; File Form JPG, TIFF (single and multi-page), PDF, Se archable PDF with integrated OCI Features: Up to 600 x 600 dpi optical resolution, 24-bit colour / 8-bit greysc		pplication (TWAIN rk/Mac ICA), Network e Scan Job; File Formats: DF with integrated OCR;	
Optional				Numerous solutions available through vanous Xerox Alliance Partners		
Fax Fax Features <sup>3</sup>	NA		33.6 Kbps with MH/MF 200 destinations), Delection Fox Address	R/MMR/JBIG compression, Bi ayed Start (up to 24 hours), I s Book (up to 200 speed dials cal Print, Polling Receive, Rej	roadcast Sending (up to Distinctive Ring Pattern Distinctive Ring Pattern Distinctive Rending (up to Email,	
Security Standard	Secure HTTPS (TLS), IPsec, 802.1x Authentication, S/MIME, IPv6, IP Filtering, Secure Print, SNMPv3, LDAP (SASL)		Secure HTTPS (TLS), IPsec, 802.1x Authentication, S/MIME, IPv6, IP Filtering, Secure Print, Secure Fox Receive, SNMPv3, LDAP (SASL), Network Authenticatic Kerberos Authentication (Unix / Linux / Windows ADS)			

Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. Depending on the specific mobile device, versions or vendor — the mobile device may require a free download of the app from the appropriate store(s).

#### Device Management

Xerox® Embedded Web Server, Xerox® CentreWare Web, Apple® Bonjour®

#### **Print Drivers**

Windows®, 7, 8, 10, Server 2000, Server 2003, Server 2008, Server 2008 R2 Server 2012, Mac OS® version 10.9 and higher, Citrix, Redhat® Enterprise, Linux®, IBM® AIX® 5, HP-UX® 11iv2, Oracle® Solaris 9, 10, Fedora Core 12-15, SUSE®, Xerox® Global Print Driver®, Xerox® Mobile Express Driver®

#### Font Capability

136 PostScript fonts; 88 PCL fonts

#### Media Handling

Single-pass Duplex Automatic Document Feeder: 16 lb Bond — 45 lb Cover / 60 – 125 gsm; Bypass Tray and Trays 1 and 2: 16 lb Bond – 80 lb Cover / 60 – 220 gsm

### Media Types

Bond, Plain Paper, Card Stock, Custom, Envelopes, Glossy Card Stock, Hole Punched, Labels, Letterhead, Lightweight Card Stock, Lightweight Glossy Card Stock, Pre-Printed, Recycled

## Operating Environment

Temperature: Storage: -4" to 104° F / -20° to 40° C; Operating: 41° to 90° F / 5° to 32° C; Humidity: 15 % to 85 %; Sound pressure levels: Phaser 6510: Printing: 51.9 dB(A); Standby: 24.9 dB(A); WorkCentre 6515: Printing: 52.5 dB(A), Standby: 26.3 dB(A); Sound power levels: Printing: Phaser 6510: 6.76 B or less,

Standby: 4.0 B or less; WorkCentre 6515: 6.84 B or less, Standby: 4.25 B or less; Warm-up time (from sleep mode): Phaser 6510: as fost as 26 seconds; WorkCentre 6515: as fost as 27 seconds

#### Flectrics

Power: 120 VAC, 50 Hz; Power consumption: Phaser 6510: Printing: 380 W, Standby: 41 W, Sleep: 0.9 W; WorkCentre 6515: Printing: 350 W, Standby: 51 W, Sleep: 1.1 W; 220-240 VAC, 50 Hz; Power consumption: Phaser 6510: Printing: 350 W, Standby: 44 W, Sleep: 1.0 W; WorkCentre 6515: Printing: 370 W, Standby: 52 W, Sleep: 1.2 W; ENERGY STAR® qualified (DN and DNI configurations)

#### Dimensions (WxDxH)

Phaser 6510h, DN: 16.5 x 19 x 13.7 ir. / 420 x 483 x 347 mm; Weight: 52.5 lb / 23.8 kg; Phaser 6510DNI: 16.5 x 19.6 x 13.7 ln. / 420 x 499 x 347 mm; Weight: 52.5 lb / 23.8 kg; WorkCentre 6515: 16.5 x 19. x 19.7 in. / 420 x 506 x 500 mm; Weight: 67.7 lb / 30.7 kg; Optional Tray 2: 16.5 x 18.3 x 5.9 in. / 420 x 465 x 150 mm; Weight: 14.8 lb / 6.7 kg

#### Certifications

To view the latest list of certifications, go to www.xerox.com/OfficeCertifications

#### Supplies

Extra-High Capacity Print Cartridges:

Cyan: 4,300 std. pages¹ 106R03693

Magenta: 4,300 std. pages¹ 106R03694

Yellow: 4,300 std. pages¹ 106R03695

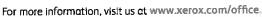
High Capacity Print Cartridges:

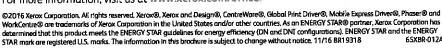
Wireless Network Adapter

Black: 5.500 std. pages <sup>1</sup>	106KU3488
Cvan: 2,400 std. pages <sup>1</sup>	106R03485
Magenta: 2,400 std. pages <sup>1</sup>	106R03486
Yellow: 2,400 std. pages <sup>1</sup>	106R03487
Standard Capacity Print Cartridges:	
Black: 2,500 std. pages <sup>1</sup>	106R03484
Cyan: 1,000 std. pages <sup>1</sup>	106R03481
Magenta: 1,000 std. pages <sup>1</sup>	106R03482
Yellow: 1,000 std. pages <sup>1</sup>	106R03483
Routine Maintenance Items:	
Black Drum Cartridge: 48,000 pages <sup>2</sup>	108R01420
Cyan Drum Cartridge: 48,000 pages <sup>2</sup>	108801417
Magenta Drum Cartridge: 48,000 pages <sup>2</sup>	108R01418
Yellow Drum Cartridge: 48,000 pages <sup>2</sup>	108R01419
Waste Cartridge: 30,000 pages <sup>2</sup>	108R01416
Options	
550-sheet Feeder	097504765

 $<sup>^1\</sup>mbox{Average}$  standard pages, Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on Image, area coverage and print mode.

Configurations vary by geography.







497K16750

<sup>3</sup> Analogue phone line required.

<sup>&</sup>lt;sup>2</sup>Approximate pages. Declared yield based on an average job size of 3 A4-fletter-size pages. Yield will vary depending on job run length and media size and orientation.