



West Virginia Purchasing Division

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Charleston, WV 25305
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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information

[Contact](#) [Default Values](#) [Discount](#) [Document Information](#)

Procurement Folder: 330428

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0210

Vendor ID: 000000230321 

SO Doc ID: ISC1700000023

Legal Name: ZONES INC

Published Date: 6/1/17

Alias/DBA:

Close Date: 6/8/17


Total Bid: \$14,366.25

Close Time: 13:30

Response Date: 05/23/2017 

Status: Closed

Response Time: 17:17

Solicitation Description: Addendum #1 OT17151 - Wireless Access Points for 

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Aerohive AP130 (p/n AH-AP-130-AC-FCC), or equal	45.00000	EA	\$240.670000	\$10,830.15

Comm Code	Manufacturer	Specification	Model #
43200000			

Extended Description : 3.1.1 Aerohive AP130 (part number AH-AP-130-AC-FCC), or equal, contract item must meet or exceed the items listed: Must be plenum rated. Must be (2) radio 2x2:2 IEEE 802.11 a/b/g/n/ac. Must support (1) 10/100/1000 Mbit/s. Must be FCC (Federal Communications Commission) regulatory domain compliant. May be provided without power supply. Access points must be manageable by existing Aerohive manager(s) in use currently by the State. This indicates that the product provided must integrate into the existing system with no additional accommodations.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 Aerohive Hive Mgr License (p/n AH-HM-LIC-1AP) or equal	45.00000	EA	\$78.580000	\$3,536.10

Comm Code	Manufacturer	Specification	Model #
43200000			

Extended Description : 3.1.2 Aerohive Hive Manager License (part number AH-HM-LIC-1AP), or equal, contract item must meet or exceed the items listed: Any license must allow: proper operational functions of the hive manager, simple policy creation, firmware upgrades, configuration updates and monitoring from the existing Hive Manager solution's management interface. Any license must be recognized by the Hive Manager v6.8r7 or higher 6.x versions and authorize the access point(s) to receive configuration data from the Hive Manager. Any license must permit the gathering of performance metrics for all

ZONES™

5/23/2017

Bill To:
STATE OF WEST VIRGINIA
WV STATE POLICE
725 JEFFERSON RD
Charleston, WV 25309
Phone : (304) 293-7800

Ship To:
STEPHANIE GALE
Department Of Administration
2019 WASHINGTON ST E
CHARLESTON, WV 25305
USA

Account # 0071062838
Quote : K0695526
PO# :

Software prices subject to change
Hardware quotes are valid for 7 business days
Memory Prices are valid for 24 hours only, call for verification

REMIT PAYMENT TO:
ZONES INC
PO Box 34740
Seattle WA 98124-1740

**PLEASE SEND PURCHASE
ORDERS DIRECTLY TO YOUR
ZONES INC ACCOUNT EXECUTIVE
VIA FAX OR EMAIL**

Edward Walton
Account Executive
Phone:(253) 205-3000
Fax:(253) 205-3862

Email:Edward.Walton@zones.com

Item #	Qty.	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
002988797-NEW	45.00	AEROHIVE	AP130, indoor plenum rated, 2 radio 2x22 802.11a/b/g/n/ac, 1 10/100/1000 Ethernet port, FCC regulatory domain, without power supply (Internal Antenna only)	AH-AP-130-AC-FCC	240.67	10,830.15
A 05710194 L SPO	45.00	AEROHIVE	1 AP License for HiveManager for any Aerohive AP	AH-HM-LIC-1AP	78.58	3,536.10

ASK US ABOUT

Installation Services

On-site Technical Services and Hourly Service Rates

Remote Help Desk and Remote Network OS Support

Sub-Total: \$14,366.25
Estimated Sales Tax: \$0.00
FedEx Ground: \$0.00
Grand Total: \$14,366.25

Visit us on the web: <http://www.zones.com>

24 Mo. \$1 Out lease for 672.48 per month
36 Mo. \$1 Out lease for 467.05 per month
Please Note: Lease Amounts Exclude Tax

ZONES INC
1102 15th Street S.W. Suite 102
Auburn, USA 98001
Phone: (800) 419-9663



CERTIFIED
as an NMBC
**MINORITY BUSINESS
ENTERPRISE**
by the NMSDC

Shipping Terms: For all shipments, Zones will arrange for shipping to the customer's destination; however, such costs are the responsibility of the customer. For shipments made during the seven calendar days preceding the end of each calendar quarter, title and risk of loss will pass to the customer upon delivery by Zones to the carrier. For all orders shipped within this seven day period, Zones will obtain third-party insurance at its own expense and will assist the customer in filing any claims with the insurance company arising from loss or damage to the shipment during transit. Prices are quoted by volume, and are subject to change without notice. Products sold by Zones are third party products and are subject to the warranties and representations of the applicable manufacturers.
RETURNS: No returns will be accepted without a Return Authorization (RA) Number, requested within 14 days from the invoice date. Software licensing and special-order products are non-returnable. Other products are subject to manufacturer return policies and restrictions. Additional Terms and Conditions apply and are available on our website.

WE APPRECIATE THIS OPPORTUNITY TO EARN YOUR BUSINESS, AND LOOK FORWARD TO SERVING YOU SOON! THANK YOU!