



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 314422

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0210

Vendor ID: VS0000012977

SO Doc ID: ISC1700000021

Legal Name: Dynamic Advantage, Inc.

Published Date: 5/15/17

Alias/DBA: Dynamic Advantage, Inc.

Close Date: 5/23/17

Total Bid: \$6,293,070.72

Close Time: 13:30

Response Date: 05/23/2017

Status: Closed

Response Time: 13:27

Solicitation Description: Addendum #1 Mainframe and Tape Library Maintenance

Total of Header Attachments: 3

Total of All Attachments: 3



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 314422

Solicitation Description : Addendum #1 Mainframe and Tape Library Maintenance

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-05-23 13:30:00	SR 0210 ESR05231700000005750	1

VENDOR

VS0000012977

Dynamic Advantage, Inc.

Dynamic Advantage, Inc.

Solicitation Number: CRFQ 0210 ISC1700000021

Total Bid : \$6,293,070.72

Response Date: 2017-05-23

Response Time: 13:27:05

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale
(304) 558-8801
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Enterprise Mainframe Server Maintenance - s/n 68D77	12.00000	MO	\$85,436.240000	\$1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : (1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Virtualization Engine Server Maintenance - s/n 78H4077	12.00000	MO	\$20,599.700000	\$247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Virtualization Engine Server Maintenance - s/n 78H4070	12.00000	MO	\$21,855.760000	\$262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Tape Library Maintenance - s/n 78A4126	12.00000	MO	\$3,213.940000	\$38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Optional Renewal per 4.1.1 (year "2") - s/n 68D77	12.00000	MO	\$85,436.240000	\$1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : (1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Optional Renewal per 4.1.1 (year "2") - s/n 78H4077	12.00000	MO	\$20,599.700000	\$247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Optional Renewal per 4.1.1 (year "2") - s/n 78H4070	12.00000	MO	\$21,855.760000	\$262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Optional Renewal per 4.1.1 (year "2") - s/n 78A4126	12.00000	MO	\$3,213.940000	\$38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Optional Renewal per 4.1.1 (year "3") - s/n 68D77	12.00000	MO	\$85,436.240000	\$1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : (1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Optional Renewal per 4.1.1 (year "3") - s/n 78H4077	12.00000	MO	\$20,599.700000	\$247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Optional Renewal per 4.1.1 (year "3") - s/n 78H4070	12.00000	MO	\$21,855.760000	\$262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Optional Renewal per 4.1.1 (year "3") - s/n 78A4126	12.00000	MO	\$3,213.940000	\$38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Optional Renewal per 4.1.1 (year "4") - s/n 68D77	12.00000	MO	\$85,436.240000	\$1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : (1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	Optional Renewal per 4.1.1 (year "4") - s/n 78H4077	12.00000	MO	\$20,599.700000	\$247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Optional Renewal per 4.1.1 (year "4") - s/n 78H4070	12.00000	MO	\$21,855.760000	\$262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	Optional Renewal per 4.1.1 (year "4") - s/n 78A4126	12.00000	MO	\$3,213.940000	\$38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

Exhibit A - Server and Tape Library Maintenance Pricing Sheet

Line Item Number	Item Name	Description	Alternative Item SKU	Alternative Item Name and Description	Unit of Measure	Quantity	Unit Price - Price per month	Extended Unit Price
4.1		Mandatory Contract Item Requirements						
4.1.1	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	All items listed under 4.1.1 which apply to Model 2828-S02 for a (12) month period.			Month	12	85,436.24	1,025,234.88
4.1.1	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	All items listed under 4.1.1 which apply to 3957-VEA TS7720 for a (12) month period.			Month	12	20,599.70	247,196.40
4.1.1	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	All items listed under 4.1.1 which apply to 3957-V06 TS7740 (Virtualization Engine Server) for a (12) month period.			Month	12	21,855.76	262,269.12
4.1.1	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	All items listed under 4.1.1 which apply to 3584-L23 TS3500 (Tape Library) for a (12) month period.			Month	12	3,213.94	38,567.28
4.1.2.1	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	Optional Renewal (per 4.1.1): Year "2"			Month	12	85,436.24	1,025,234.88
4.1.2.1	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	Optional Renewal (per 4.1.1): Year "2"			Month	12	20,599.70	247,196.40
4.1.2.1	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	Optional Renewal (per 4.1.1): Year "2"			Month	12	21,855.76	262,269.12
4.1.2.1	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	Optional Renewal (per 4.1.1): Year "2"			Month	12	3,213.94	38,567.28
4.1.2.2	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	Optional Renewal (per 4.1.1): Year "3"			Month	12	85,436.24	1,025,234.88
4.1.2.2	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	Optional Renewal (per 4.1.1): Year "3"			Month	12	20,599.70	247,196.40
4.1.2.2	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	Optional Renewal (per 4.1.1): Year "3"			Month	12	21,855.76	262,269.12
4.1.2.2	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	Optional Renewal (per 4.1.1): Year "3"			Month	12	3,213.94	38,567.28
4.1.2.3	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	Optional Renewal (per 4.1.1): Year "4"			Month	12	85,436.24	1,025,234.88
4.1.2.3	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	Optional Renewal (per 4.1.1): Year "4"			Month	12	20,599.70	247,196.40
4.1.2.3	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	Optional Renewal (per 4.1.1): Year "4"			Month	12	21,855.76	262,269.12
4.1.2.3	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	Optional Renewal (per 4.1.1): Year "4"			Month	12	3,213.94	38,567.28
Total Bid Price (Total Cost)							6,293,070.72	



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
21 — Info Technology

Proc Folder: 314422

Doc Description: Addendum #1 Mainframe and Tape Library Maintenance

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2017-05-15	2017-05-23 13:30:00	CRFQ 0210 ISC1700000021	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Dynamic Advantage, Inc.
100 E Old Country Road, Suite 5
Mineola, NY 11501
Phone: 516-204-4239

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale
(304) 558-8801
stephanie.l.gale@wv.gov

Signature X

FEIN # 11-3461836

DATE 5/23/2017

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum #1 issued to:

1. Move the bid opening date and time to 5/23/2017 @ 1:30pm.

2. Modify specification 4.1.1.11 to read: "Additional Cost: Requirement(s) to bring the system(s) up to date shall be included in the first year cost proposal per pricing sheet revisions." And to modify Section 7 of the Specifications to read: PAYMENT: Agency shall pay a monthly rate as shown on the Pricing Pages, for Contract Services performed and accepted under this Contract, with the exception of the "Additional Cost" provision (which is to be paid in a "Lump Sum"). Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia."

3. Provide responses to vendor questions.

End of Addendum #1.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Enterprise Mainframe Server Maintenance - s/n 68D77	12.00000	MO	85,436.24	1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

(1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Virtualization Engine Server Maintenance - s/n 78H4077	12.00000	MO	20,599.70	247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Virtualization Engine Server Maintenance - s/n 78H4070	12.00000	MO	21,855.76	262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Tape Library Maintenance - s/n 78A4126	12.00000	MO	3,213.94	38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Optional Renewal per 4.1.1 (year "2") - s/n 68D77	12.00000	MO	85,436.24	1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

(1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Optional Renewal per 4.1.1 (year "2") - s/n 78H4077	12.00000	MO	20,599.70	247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Optional Renewal per 4.1.1 (year "2") - s/n 78H4070	12.00000	MO	21,855.76	262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Optional Renewal per 4.1.1 (year "2") - s/n 78A4126	12.00000	MO	3,213.94	38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Optional Renewal per 4.1.1 (year "3") - s/n 68D77	12.00000	MO	85,436.24	1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

(1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Optional Renewal per 4.1.1 (year "3") - s/n 78H4077	12.00000	MO	20,599.70	247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Optional Renewal per 4.1.1 (year "3") - s/n 78H4070	12.00000	MO	21,855.76	262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Optional Renewal per 4.1.1 (year "3") - s/n 78A4126	12.00000	MO	3,213.94	38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Optional Renewal per 4.1.1 (year "4") - s/n 68D77	12.00000	MO	85,436.24	1,025,234.88

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

(1) IBM zBC12 Model 2828-H06 zEnterprise mainframe server. Serial number 68D77. The server capacity setting is Model 2828-U02, downgraded to Model 2828-S02. The server contains two IFLs and one zIIP engine. Per RFQ and Appendix "C".

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	Optional Renewal per 4.1.1 (year "4") - s/n 78H4077	12.00000	MO	20,599.70	247,196.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Charleston Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4077)

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Optional Renewal per 4.1.1 (year "4") - s/n 78H4070	12.00000	MO	21,855.76	262,269.12

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Virtualization Engine Server Per RFQ and Appendix "B" (s/n 78H4070)

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US	STATE OF WEST VIRGINIA SEE SPECIFICATIONS FOR DELIVERY REQUIREMENTS No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	Optional Renewal per 4.1.1 (year "4") - s/n 78A4126	12.00000	MO	3,213.94	38,567.28

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

Flatwoods Site Maintenance - Tape Library Equipment List Per RFQ and Appendix "B" (s/n 78A4126)

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Questions Due	2017-05-02

ISC1700000021	Document Phase Final	Document Description Addendum #1 Mainframe and Tape Library Maintenance	Page 9 of 9
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



May 23, 2017

Cover Letter

Thank you for considering Dynamic Advantage to provide the (IBM) Maintenance for the West Virginia Office of Technology (WVOT). In order to perform to the WVOT's satisfaction and guarantee the onsite response time and warranty work, Dynamic Advantage will be using 2 dedicated technicians along with its partners.

Dynamic Advantage, Inc. has been providing maintenance and repair of IT equipment since 1998. Over the years, we have become certified to do warranty work for numerous manufacturers and have also built a national network of over 1700 certified technicians. This not only allows us to provide a national coverage but it also helps us provide a response time unmatched by many companies. Our clients include, the US Army, Navy, Air Force, US Labor Dept, US NRC, US Immigration, numerous State Counties and State Agencies as well as mid-large corporations.

CAGE Code: 3CVU6

DUNS Number: 047420018

Address: 100 E Old Country Rd. Ste.5, Mineola, NY 11501

POC: Oliver Poitrimol

POC Phone: 516-294-1888 Ext.235

Delivery Lead Time: 3 days

A handwritten signature in blue ink, appearing to read "Oliver Poitrimol", is written over a horizontal line.

Oliver Poitrimol
Director



DELIVERABLES

Dispatch Methodology

WVOT may open service call using one of three ways.

- The first way will be handled automatically by our call home solution (Remote Enterprise Monitoring®). A service request will be automatically created in our helpdesk portal.
- The second way is to use our web helpdesk portal. We will provide the WVOT's designated representative(s) with a username/password to open support tickets. This allows us to keep track of response time and resolutions.
- The second way is for WVOT to call the designated ***toll free phone number 24x7x365*** and giving all the details of the service call to the helpdesk manager.

Dynamic Advantage will call back the WVOT's contact within 1 hour of been notified of the equipment failure by WVOT or the monitoring software and provide the WVOT contact with an estimated time of arrival (ETA). ETA time for this contract shall be 4-hours from initial notification Monday through Friday, 8:00 a.m. to 5:00 p.m. 24x7x365.

Remote Enterprise Monitoring

Our Remote Enterprise Monitoring (REM) is a call home technology comparable to the IBM Call Home functionality. It allows the HMC to report current and predictive incidents to the Contact Center in Charlotte, NC. The call home details provide all critical information necessary, including FRU, error codes and predictive or likely subsequent failure considerations. The REM will notify the WVOT and service technician and send them all diagnostic data. All data transmitted will be encrypted and sent via secure protocols.

Documentation Process / Monthly Reports

WVOT will be given access to our web call tracking system to keep track of our technicians (ETA) and may check our helpdesk portal for the status and resolution of all support tickets. Furthermore, Dynamic Advantage will provide WVOT with a monthly report (PDF format) which describes all the support calls, outcome, date/time, etc...

Escalation Procedures

In the event that a technician has not closed a service call within 8 hours, the service call will be elevated to a level 3 which will involve some of our other IBM partners for further troubleshooting assistance. Some of those partners employ ex-IBM employees with over 20 years mainframe experience.

Our technicians have full access to various IBM knowledgebase (internal and external) and whitepapers to help them determine problems.



Parts Stocking Strategy

Dynamic Advantage and partners will stock most spare parts at its facilities to expedite the repair timeframe.

Repair parts not stocked at our Charleston location will be shipped Fedex overnight priority.

- a) We have numerous vendors / distributors and refurbished parts vendors in the event that a part has been discontinued by the manufacturer and is no longer available in the market.
- b) Spare parts will meet or exceed the quality of the part been replaced.
- c) We use new IBM spare parts but may use comparable parts if the failed part has been discontinued and is no longer available.

Support of end-of-life Equipment

We are able to provide support on any equipment even if the device has reached end-of-life.

Many of our parts vendors stock parts for devices exceeding 15 years old. Dynamic Advantage does not foresee an issue with obtaining IBM parts on end-of-life equipment.

Coverage:

Warranty shall cover:

- 24x7x365 – 4-hours on-site support throughout the Period of Performance (Start – 1 Year)
- All necessary parts required for repair and preventative maintenance
- All necessary labor, travel and shipping required to maintain/repair any devices throughout the warranty period.
- 24x7x365 monitoring of systems under warranty
- Defective media retention for any media that requires replacement during the warranty period.

Parts Storage Location

Dynamic Advantage will store spare parts at its location in Charleston (see below) and is also open to storing some parts at the Flatwoods backup facility.

607 Park Ave.

Charleston, WV 25302



REFERENCES

1. NAVAL UNDERSEA WARFARE CENTER, NEWPORT, RI
Contract # N66604-16-P-1986
Contact: Terrence Paris
Phone: 401-832-8921
E-Mail: terrence.paris@navy.mil

2. BREVARD COUNTY, VIERA, FL
BID # B-4-16-77
Contact: Galo Aguilar
Phone: 321-617-7395 Ext.56114
E-Mail: galo.aguilar@brevardcounty.us

3. US NUCLEAR REGULATORY COMMISSION (NRC)
Contract # NRC-HQ-10-15-P-0005
Contact: Eric Brusoe
Phone: 301-415-5053
E-Mail: eric.brusoe@nrc.gov



IBM System z and zOS Fundamentals Technical Professional

In recognition of your knowledge of

IBM System z

and your commitment to IBM Systems and Technology Group

IBM is pleased to recognize

William Favero

on September 16, 2011

REQUEST FOR QUOTATION
Mainframe and Tape Library Maintenance

11. MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Oliver Poitrimol
Telephone Number: 516-204-4239
Fax Number: 516-864-4620
Email Address: oliverp@dynamicadvantage.com

Appendix B

TAPE LIBRARY EQUIPMENT LIST

**Charleston
Site**

1	3957-VEA TS7720 Virtualization Engine Server
2	201 9 Micron LC/LC 31 Meter
2	1033 1Gb Grid Dual Port Optical SW Connection
1	2715 Console Attachment
2	3442 FICON LW Attachment
1	4015 Grid Enablement
1	5268 100 MB/sec Increment
1	9000 Mainframe Attachment
1	9268 100 MB/sec Throughput
1	9461 8GB Memory Upgrade
1	3956-CS8 TS7720 SATA Cache Controller
1	7114 32 TB SATA Storage
2	3956-XS7 TS7720 SATA Cache Module
2	7114 32 TB SATA Storage
1	3952-F05 Tape Frame
1	1903 Dual AC Power
1	1904 Redundant AC Power
1	2732 TS3000 System Console
1	2733 Internal Modem
1	5759 Integrated Control Path
1	7322 TS7720 Base Frame
1	9954 NEMA L6-30 Power Cord

REQUEST FOR QUOTATION
Mainframe and Tape Library Maintenance

**Flatwoods
Site**

1	3957-V06 TS7740 Virtualization Engine Server
2	201 9 Micron LC/LC 31 Meter
2	1033 1Gb Grid Dual Port Optical SW Connection
1	2715 Console Attachment
2	3442 FICON LW Attachment
1	4015 Grid Enablement
1	5240 Dual Port FC HBA
1	5267 1 TB Cache Enablement
1	5268 100 MB/sec Increment
1	9000 Mainframe Attachment
1	9219 TS3500 Attach
1	9461 8GB Memory Upgrade
1	9900 Encryption Configuration
1	3956-CC8 TS7740 Cache Controller
1	7123 9.6 TB Fibre Storage
1	3952-F05 Tape Frame
1	1903 Dual AC Power
1	1904 Redundant AC Power
1	2732 TS3000 System Console
1	2733 Internal Modem
1	5759 Integrated Control Path
1	7312 TS7700 Base Frame
1	9954 NEMA L6-30 Power Cord
1	3584-L23 TS3500 Tape Library
6	1515 3592 Fibre Drive Mounting Kit
1	1659 16 Additional 3592 Slots
1	1692 Entry ALMS
1	1693 Intermediate ALMS
1	1694 Full ALMS
1	1950 Power Distribution Unit
1	2710 Remote Support Facility
1	2732 TS3000 System Console
1	2733 Internal Modem
1	4871 TS7700 BE SW Mounting Hardware
1	4872 TS7700 BE 4Gb Switch
1	9217 Attach to 3953 LM/TS7700
1	9700 No Host Cables from Plant
1	9954 Nema l6-30 Power Cord

REQUEST FOR QUOTATION
Mainframe and Tape Library Maintenance

- 1 9900 Encryption Configuration
- 6 3592-E05 IBM TS1120 Tape Drive
- 12 6013 13 Meter LC/LC Fibre Channel Cable
- 6 9000 zSeries ESCON/FICON Attachment
- 6 9216 zSeries Linux Attachment
- 6 9592 Encryption Capable

REQUEST FOR QUOTATION
Mainframe and Tape Library Maintenance

Appendix C		MAINFRAME SERVER EQUIPMENT LIST	
2828-H06	IBM zNext BC		1
0092	HMC		1
0165	Fanout Airflow		2
0169	PCIe Fanout		2
0400	PCIe Interconnect		4
0409	FICON Express8S 10KM LX 2 ports		8
0414	OSA-Express5S GbE SX 2 ports		1
0416	OSA-Express5S 10 GbE SR 1 port		4
0417	OSA-Express5S 1000BASE-T 2 ports		2
0865	Crypto Express4S		2
1147	Model H06		1
1609	32 GB Mem DIMM (10/feature)		1
1903	8 GB Memory Capacity Incr		17
3008	BPD Pair Air Model		1
3628	144 GB Memory		1
3759	Universal Lift Tool/Ladder		1
3863	CPACF Enablement		1
4009	PCIe I/O Drawer-A		1
5784	CP-S		2
5794	IFL		2
5798	zIIP		1
5951	2-Way Processor S02 - 873 MIPS / 109 MSU's		1
6096	Flat Panel Display		1
7921	Side Covers		1
8987	14ft 200V 30A 3 Ph Cord		1
9117	U02 Capacity Marker - 1097 MIPS / 137 MSU's		1
9896	On/Off COD authorization		1
9898	Perm upgr authorization		1
9900	On-Line CoD Buying (Flag)		1
9969	Site Tool Kit		1

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:Vendor's Name: DYNAMIC ADVANTAGE INC

Authorized Signature: _____

Date: 5/22/2017State of New YorkCounty of Nassau, to-wit:

MARY A. CHIZ
Notary Public, State of New York
No. 01CH6163683
Qualified in Nassau County
Commission Expires April 2, 20 19

Taken, subscribed, and sworn to before me this 22 day of May, 20 17My Commission expires April 2, 20 19

AFFIX SEAL HERE

NOTARY PUBLIC

Mary A. Chiz
Purchasing Affidavit (Revised 07/01/2012)

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Dynamic Advantage, Inc.

(Name, Title)

Oliver Poitrimol - Director

(Printed Name and Title)

100 E Old Country Road, Ste.5, Mineola, NY 11501

(Address)

516-204-4239 / 516-864-4620

(Phone Number) / (Fax Number)

oliverp@dynamicadvantage.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Dynamic Advantage, Inc.

(Company)



(Authorized Signature) (Representative Name, Title)

Oliver Poitrimol - Director

(Printed Name and Title of Authorized Representative)

5/22/2017

(Date)

516-204-4239 / 516-864-4620

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: CRFQ ISC1700000021

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

DYNAMIC ADVANTAGE INC

Company

Authorized Signature

5/22/2017

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

Exhibit A - Server and Tape Library Maintenance Pricing Sheet

Line Item Number	Item Name	Description	Alternative Item SKU	Alternative Item Name and Description	Unit of Measure	Quantity	Unit Price - Price per month	Extended Unit Price
4.1		Mandatory Contract Item Requirements						
4.1.1	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	All items listed under 4.1.1 which apply to Model 2828-S02 for a (12) month period.			Month	12	85,436.24	1,025,234.88
4.1.1	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	All items listed under 4.1.1 which apply to 3957-VEA TS7720 for a (12) month period.			Month	12	20,599.70	247,196.40
4.1.1	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	All items listed under 4.1.1 which apply to 3957-V06 TS7740 (Virtualization Engine Server) for a (12) month period.			Month	12	21,855.76	262,269.12
4.1.1	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	All items listed under 4.1.1 which apply to 3584-L23 TS3500 (Tape Library) for a (12) month period.			Month	12	3,213.94	38,567.28
4.1.2.1	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	Optional Renewal (per 4.1.1): Year "2"			Month	12	85,436.24	1,025,234.88
4.1.2.1	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	Optional Renewal (per 4.1.1): Year "2"			Month	12	20,599.70	247,196.40
4.1.2.1	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	Optional Renewal (per 4.1.1): Year "2"			Month	12	21,855.76	262,269.12
4.1.2.1	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	Optional Renewal (per 4.1.1): Year "2"			Month	12	3,213.94	38,567.28
4.1.2.2	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	Optional Renewal (per 4.1.1): Year "3"			Month	12	85,436.24	1,025,234.88
4.1.2.2	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	Optional Renewal (per 4.1.1): Year "3"			Month	12	20,599.70	247,196.40
4.1.2.2	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	Optional Renewal (per 4.1.1): Year "3"			Month	12	21,855.76	262,269.12
4.1.2.2	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	Optional Renewal (per 4.1.1): Year "3"			Month	12	3,213.94	38,567.28
4.1.2.3	Enterprise Mainframe Server Per Appendix "C" (Model 2828-S02, s/n 68D77)	Optional Renewal (per 4.1.1): Year "4"			Month	12	85,436.24	1,025,234.88
4.1.2.3	Charleston Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4077)	Optional Renewal (per 4.1.1): Year "4"			Month	12	20,599.70	247,196.40
4.1.2.3	Flatwoods Site - Virtualization Engine Server Per Appendix "B" (s/n 78H4070)	Optional Renewal (per 4.1.1): Year "4"			Month	12	21,855.76	262,269.12
4.1.2.3	Flatwoods Site - Tape Library Equipment List Per Appendix "B" (s/n 78A4126)	Optional Renewal (per 4.1.1): Year "4"			Month	12	3,213.94	38,567.28
Total Bid Price (Total Cost)							6,293,070.72	