



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 221723

Procurement Type: Central Master Agreement

Vendor ID: VS0000004640

Legal Name: Land O Lakes Inc

Alias/DBA:

Total Bid: \$0.01

Response Date: 06/22/2016

Response Time: 14:41

SO Doc Code: CRFQ

SO Dept: 1400

SO Doc ID: AGR1600000026

Published Date: 6/13/16

Close Date: 6/28/16

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 1 - Processing USDA Cheddar Cheese Commodity

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 221723

Solicitation Description : Addendum 1 - Processing USDA Cheddar Cheese Commodity

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation No	Version
	2016-06-28 13:30:00	SR 1400 ESR06221600000006231	1

VENDOR
VS0000004640 Land O Lakes Inc

FOR INFORMATION CONTACT THE BUYER
 Linda Harper
 (304) 558-0468
 linda.b.harper@wv.gov

Signature X	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Processing USDA Cheddar Cheese Commodity				\$0.01

Comm Code	Manufacturer	Specification	Model #
50130000			

Extended Description : Vendor MUST attach the completed Exhibit A Pricing Page from the Bid Documents when submitting bids through wvOASIS. Unit Price in the wvOasis commodity line is the Total Bid Amount from Exhibit A Pricing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: AGR1600000026

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Land O'Lakes, Inc.

Company

Althia C Scheett

Authorized Signature

06/22/16

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Land O'Lakes

Authorized Signature: *Aladdin C. Schmitt* Date: 06/22/16

State of Minnesota

County of Ramsey, to-wit:

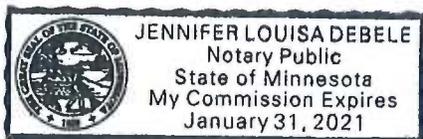
Taken, subscribed, and sworn to before me this 22 day of June, 2016.

My Commission expires January 31, 2021.

AFFIX SEAL HERE

NOTARY PUBLIC

Jennifer L. Debele
Purchasing Affidavit (Revised 08/01/2015)



Land O'Lakes, Inc.



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

CRFQ Number: 1400 AGR1600000015
Due Date: 04/20/2016 @ 1:30 PM

REFERENCES

Baltimore County Schools

9610 Pulaski Highway, Suite 219
Baltimore, MD 21220
JoAnn Calvert
Procurement Supervisor
410-887-7855
jcalvert@bcps.org

State of Nevada

405 South 21st Street
Sparks, NV 89431
Bernadette DeMars
775-353-3665
bdemars@agri.nv.gov

Montgomery County Schools

16644 Crabbs Branch Way
Rockville, MD 20855
Barbara Harral
RD, LD, Supervisor II
301-840-8194
Barbara_w_harral@mcpsmd.org

Orange County Public Schools

6501 Magic Way Bldg. 500
Orlando, FL 32809
Nancy Blackwelder
407-317-3700
nancy.blackwelder@ocps.net



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 01 — Agricultural

Proc Folder: 221723

Doc Description: Processing USDA Cheddar Cheese Commodity

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-06-10	2016-06-28 13:30:00	CRFQ 1400 AGR1600000026	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Land O'Lakes
 1200 County Road F West, MS 3015
 Arden Hills, MN 55112
 Phone: 651-375-2364

FOR INFORMATION CONTACT THE BUYER

Linda Harper
 (304) 558-0468
 linda.b.harper@wv.gov

Signature X *Althea C Scheett*

FEIN # 41-0365145

DATE 6-22-16

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division for the Agency, The West Virginia Department of Agriculture is soliciting bids from qualified vendors to establish a "Open-End" contract for the purchase of Processing USDA Cheddar Cheese Commodities per the Specifications, Terms & Conditions and bid requirements as attached.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER 304-558-2221		AUTHORIZED RECEIVER 304-558-0573	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES		AGRICULTURE DEPARTMENT OF FOOD DISTRIBUTION PROGRAM	
1900 KANAWHA BLVD E		4496 CEDAR LAKES RD	
CHARLESTON	WV25305-0173	RIPLEY	WV 25271
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Processing USDA Cheddar Cheese Commodity				

Comm Code	Manufacturer	Specification	Model #
50130000			

Extended Description :

Vendor MUST attach the completed Exhibit A Pricing Page from the Bid Documents when submitting bids through wvOASIS. Unit Price in the wvOasis commodity line is the Total Bid Amount from Exhibit A Pricing.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Question Deadline 3:00 p.m.	2016-06-17

AGR160000026	Document Phase Final	Document Description Processing USDA Cheddar Cheese Commodity	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SEPDS A

SUMMARY END PRODUCT DATA SCHEDULE

LAND O' LAKES

National Summary
(EPDS approved by USDA)

State Summary
(EPDS approved by state agency)

THIS IS AN ORIGINAL SUMMARY SCHEDULE UNLESS CHECKED BELOW:

- Reflects Change in Formulation (*Italic*)
- Additional Products Listed 
- Correction:**

VALUE PASS THROUGH SYSTEMS APPROVED:

- Direct Sale
- Refund to Recipient Agency
- Net Price Through Distributor
- Fee for Service (billed by Processor)
- Fee for Service (billed by Distributor)

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)											Certified by State Agency	
End Product Code & Description		Net Weight Per Case	Servings Per Case	Net Weight per Serving	WBSCM Item Code	WBSCM Description	DF Inventory Drawdown per case	By Products Produced*	Value per pound of DF	Value of DF per case (F x H)	Effective Date	State Agency Acceptance/Approval
A		B	C	D	E		F	G	H	I	J	K
39911	Ultimate Cheddar Cheese Sauce Cups	26.25	140	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.92	No	\$1.9862	\$17.72		<input type="checkbox"/> Check for quick approval
39912	Mucho Queso Cheddar Cheese Sauce Cups	26.25	140	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.92	No	\$1.9862	\$17.72		
39940	Reduced Sodium Ultimate Cheddar Cheese Sauce Pouches	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	13.50	No	\$1.9862	\$26.81		
39941	Reduced Sodium Mucho Queso Cheese Sauce Pouches	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	13.50	No	\$1.9862	\$26.81		
39944	Italian Cheese Sauce 6/106oz Pouch	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	14.58	No	\$1.9862	\$28.96		
41485	Shredded Monterey Jack / Mild Cheddar Cheese Blend 4/5 lb Bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
41698	Shredded Mozzarella Cheese LMPS	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
41725	Shredded Sharp American Cheese 4/5# bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	16.00	No	\$1.9862	\$31.78		
41728	Shredded Reduced Fat Pasteurized Process American Cheese 4/5# bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.34	No	\$1.9862	\$30.47		
41749	Shredded Mild Cheddar Cheese	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
43274	25% RS 50%RF Macaroni & Cheese Entrée with Whole Grain 6/5# bags	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.66	No	\$1.9862	\$13.23		
43277	Reduced Fat Macaroni & Cheese with Whole Grain 6/5# pouch	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.25	No	\$1.9862	\$12.41		
43284	Reduced Fat Macaroni & Cheese	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.25	No	\$1.9862	\$12.41		
43292	Full Fat Full Sodium Macaroni and Cheese Entrée with Whole Grain	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.73	No	\$1.9862	\$17.34		
44224	Reduced Fat Mild Cheddar Read-i-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	\$1.9862	\$23.83		
44113	Reduced Fat Mild Cheddar Cubes 200-1oz	12.50	200	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.50	No	\$1.9862	\$24.83		
44115	Reduced Fat Colby Jack Cheese Cubes	12.50	200	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.50	No	\$1.9862	\$24.83		
44238	Pepper Jack Cheese Read-i-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	\$1.9862	\$23.83		
44261	Reduced Fat Swiss Read-i-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	\$1.9862	\$23.83		
44751	Reduced Fat Mild Cheddar Cheese Cubes	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
44877	CoJack® Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)											Certified by State Agency	
End Product Code & Description		Net Weight Per Case	Servings Per Case	Net Weight per Serving	WBCSM Item Code	WBCSM Description	DF Inventory Drawdown per case	By Products Produced*	Value per pound of DF	Value of DF per case (F x H)	Effective Date	State Agency Acceptance/Approval <input type="checkbox"/> Check for quick approval
A		B	C	D	E		F	G	H	I	J	K
44878	Reduced Fat CoJack® Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		
44879	Cheddar Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		
44881	Reduced Fat Cheddar Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		
46219	American Cheese Slice, White	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	19.43	No	\$1.9862	\$38.59		
46236	Yellow American Slice	30.00	1104	0.44	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	21.77	No	\$1.9862	\$43.24		
46253	Reduced Fat American Cheese Slice	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	22.48	No	\$1.9862	\$44.65		
46255	American Cheese Slice, Yellow	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	21.77	No	\$1.9862	\$43.24		
46268	Reduced Sodium, Reduced Fat Process American Cheese Slices	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	23.04	No	\$1.9862	\$45.76		
46288	50% Reduced Sodium 50% Reduced Fat Process American Cheese Slices 6/5# - 160 slc	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	22.91	No	\$1.9862	\$45.50		
48174	American Loaf Cheese	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	22.78	No	\$1.9862	\$45.25		
59701	String Cheese	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		
59703	Light Mozzarella String Cheese LMPS	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		

PROCESSOR:

Land O'Lakes, Inc.	
Name of Company	
Cheryl Isberner, Marketing Manager	
Name and Title of Authorized Representative	
<i>Cheryl S Isberner</i>	12/9/2015
Signature	Date Signed

USDA APPROVAL:

(not applicable for state summary)

USDA FNS FDD	
Name of Approving Agency	
Sherry Thackeray-Comm. Processing	
Name and Title of Authorized Representative	
<i>Sherry Thackeray</i>	4/11/2016
Signature	Date Signed

STATE AGENCY APPROVAL:

Name of Approving Agency	
Name and Title of Authorized Representative	
Signature	Date Signed

*If by products are produced, provide value and method credit will be given

NATIONAL PROCESSING AGREEMENT
STATE PARTICIPATION AGREEMENT

This Agreement is subject to the terms and conditions set forth in the National Processing Agreement made by and between the U.S. Department of Agriculture, Food and Nutrition Service and Land O'Lakes (Processor).

State Distributing Agency <u>WV Department of Agriculture, Food Distribution Program</u>	Processor <u>Land O'Lakes</u>
Name <u>Darrell Carter</u>	Name <u>Alethia Scheett</u>
Title <u>Program Director</u>	Title <u>K-12 Specialist</u>
Address <u>P.O. Box 1069</u>	Address <u>1200 County Road F West</u>
City, State, Zip <u>Ripley, WV, 25271</u>	City, State, Zip <u>Arden Hills, MN 55112</u>
Contact <u>Darrell Carter</u>	Contact <u>Alethia Scheett</u>
Phone <u>304-558-0573</u>	Phone <u>651-375-2364</u>
Fax <u>304-372-3312</u>	Fax <u>651-234-8654</u>
E-mail <u>dcarter@wvda.us</u>	E-mail <u>K12Specialist@landolakes.com</u>
Web Address <u>www.state.wv.us/admin/purchase/vrc</u>	Web Address <u>www.landolakesfoodservice.com</u>

Signature _____ Signature *Alethia C Scheett*
 Date _____ Date 06/22/16

Period of Agreement: This Agreement shall become effective on **July 1, 2016** and will terminate on **June 30, 2017**.

- Value Pass Through Systems.** State Agency will indicate which value pass through systems are acceptable in their State. Processor will indicate which value pass through systems they desire to use in the State and have been approved by USDA in the NPA (National Processing Agreement).

Permitted By State	Value Pass Through System	Selected by Processor
	Direct Discount	
	Refund	
	Indirect Discount (net off invoice)*	
	Alternate Value Pass Thru System * (requires FNS approval)	
THIS IS THE ONLY VPT CURRENTLY USED IN WV	Fee for Service – billed by processor	X
	Fee for Service – billed by distributor	

*Sales Verification Required

6. **By products.** If by products are produced, describe method of valuation and credit.

7. **Backhauling of DF.** If backhauling is permitted, processor must notify the State before backhauling products. Please check those that apply.

State permits backhauling Yes No

Backhauling permitted from State Warehouse School District

State requires attached form for requesting approval to backhaul Yes No

~~8. **List of Eligible Recipient Agencies.** State will provide a list of eligible recipient agencies to the processor upon State approval of the State Participation Agreement.~~

COMMODITIES IN WEST VIRGINIA ARE PURCHASED AND DISTRIBUTED DIRECTLY BY THE STATE DISTRIBUTING AGENCY.

9. **Special Instructions for Delivery of End Product to Designated Delivery Locations:**

ALL INSTRUCTIONS AND PROVISIONS OF THE BID PACKAGE ARE BY REFERENCE INCORPORATED HEREIN

10. **Additional State Requirements.**

AS OUTLINED UNDER NUMBER 1 ABOVE, THE ONLY VALUE-PASS-THROUGH SYSTEM CURRENTLY ALLOWED BY WV IS FEE-FOR-SERVICE BILLED BY PROCESSOR

AS OUTLINED UNDER NUMBER 2 ABOVE, SUMMARY END PRODUCT DATA SCHEDULES SUBMITTED WITH THIS BID PACKAGE SHOULD INCLUDE MAXIMUM PRICES WHICH WILL BE CHARGED TO WEST VIRGINIA FOR THE DURATION OF THE AGREEMENT (IF AN AGREEMENT IS AWARDED)

ALL PROVISIONS OF THE BID PACKAGE ARE BY REFERENCE INCORPORATED HEREIN

INVITATION TO BID

To establish an agreement between the West Virginia Department of Agriculture Food Distribution Program and a processing firm to produce **CHEDDAR CHEESE PRODUCTS** using USDA Commodity **CHEDDAR CHEESE**.

1. CONTRACT/AGREEMENT REQUIREMENTS

The processor must comply with and abide by all specifications, qualifiers, terms, and conditions as set forth in this Invitation to Bid, including all attachments (hereinafter referred to collectively as "The Bid Package").

The Bid Package will provide the framework for the processing of USDA Cheddar Cheese into processed Cheddar Cheese Products for use and consumption by West Virginia Schools and other authorized recipient agencies in the State of West Virginia.

Any processing company submitting a completed Bid Package under this Invitation must have an approved National Processing Agreement in place with USDA for the time period covered by this Invitation and any subsequent agreement(s) with the State of West Virginia. The contractual obligations under which a Processor may utilize USDA Commodities to manufacture and deliver specified end product(s) to the West Virginia Department of Agriculture Food Distribution Program to ensure the return of quantity, quality, and value of such commodities is set forth in the National Processing Agreement and also in the State Participation Agreement.

1a. CONTRACT PERIOD:

The State Participation Agreement shall be valid for a one (1) year period from July 1, 2016, through June 30, 2017.

2. PRODUCT FORMULA:

Processor should include the raw batch formula for all processed end products under this Agreement, listing the name and quantity of each ingredient contained in the batch recipe. Flavorings and seasonings may be given as an aggregate quantity.

A NUTRITIONAL ANALYSIS OF FINISHED PRODUCTS SHOULD BE PROVIDED WITH THIS BID PACKAGE. THE ANALYSIS IS TO INCLUDE THE AMOUNTS OF SODIUM, THE AMOUNTS OF SATURATED FAT, MONOSATURATED FAT, POLYSATURATED FAT; AND THE AMOUNT OF THEIR PERCENT OF CALORIES, TOTAL FAT GRAMS AND TOTAL CALORIES PER SERVING. ALSO, INFORMATION REGARDING COOKING/PREPARATION, HANDLING AND STORAGE SHOULD BE SUBMITTED AND A COPY OF THE ACTUAL PRODUCT PACKAGING LABEL. ANY BID PACKAGE SUBMITTED WITHOUT AN ADEQUATE AND COMPLETE NUTRITIONAL ANALYSIS AND THE OTHER OUTLINED INFORMATION MAY BE CONSIDERED DISQUALIFIED AND INVALID AND, THEREFORE, NOT AWARDED AN

AGREEMENT.

3. END PRODUCT DATA SCHEDULE (EPDS):

A Summary End Product Data Schedule (SEPDS) form with all applicable columns completed for each end product should be submitted and returned as part of the completed bid package.

ALL PRICING SUBMITTED AS PART OF THE BID PACKAGE MUST BE THE ACTUAL MAXIMUM PRICE YOU WILL CHARGE WEST VIRGINIA FOR THE DURATION OF THIS AGREEMENT, NOT NATIONAL PRICES. ADDITIONALLY, ALL PRICES MUST BE THE FEE-FOR-SERVICE.

4. PRICE:

In addition to the pricing requirements outlined above in Number 3, prices quoted shall be firm for the duration of the Agreement.

5. SPECIFICATIONS:

The finished end products submitted in conjunction with this Agreement should adhere to all specifications set forth herein for the duration of the Agreement.

6. PACKAGING AND LABELING:

The finished end products are to be packaged and shipped under the proper conditions recognized by the industry to ensure the return of a quality finished product free from damage and deformity upon delivery.

Packaging descriptions submitted and therefore agreed to by Processor (i.e. stated case sizes) shall be firm for the duration of this Agreement.

6a. CONTAINER AND MARKING SPECIFICATIONS:

Packaged end-products shall be packed in good commercial fiberboard shipping containers which are acceptable by common or other carrier for safe transportation to point of destination specified in shipping instructions and shall be of a size to accommodate the products without slack filling or bulging. The container shall be securely sealed by gluing, or closed by use of a filament reinforced freezer-type tape, or Scotch Brand No. 3523 Cold Temperature Polyester Film Packaging Tape or its equal, or nonmetallic strapping having a heat-sealed or comparable friction weld joint. Staples and/or steel or wire straps shall not be used as closure for the container.

ALL PRODUCTS MUST BE PACKED IN CONTAINERS CAPABLE OF BEING STACKED FOR PALLETIZING AND/OR WAREHOUSING.

ALL CASES SHOULD BE CLEARLY MARKED ON ALL SIDES WITH EASILY

READABLE PRODUCT INFORMATION INCLUDING THE PRODUCT NAME AND NUMBER.

All packing and packing materials shall be new, clean, sanitary, and shall not impart objectionable odors or flavors to the product and shall be approved for use in contact with food products. Marking material should be water fast, non-smearing, and of a color contrasting with the color of the container.

Each shipping container should be legibly initialed, stamped, or labeled to show:

- A. The net weight.
- B. Date of Manufacture-Processing and/or Best-If-Used-By Date.
- C. As applicable, USDA inspection marks and plant number and name, and location of processor, USDA contract compliance stamp and certificate number, all other required labeling.

7. DELIVERY:

The Processor agrees to process, produce and deliver the end products in truckload lots to a warehouse located in West Virginia; so specified upon the request of the West Virginia Department of Agriculture.

Delivery quantities will be determined by the West Virginia Department of Agriculture Food Distribution Program. The processor will be responsible for the delivery of the end product, undamaged, unspoiled, and fit for human consumption.

8. SHIPPING TERMS:

All freight charges must be included in the bid price and all product must be shipped F.O.B. destination.

9. QUANTITY:

The quantity of USDA Commodity made available to West Virginia will vary according to commodity availability and USDA policy. The West Virginia Department of Agriculture Food Distribution Program shall be the final authority with regard to the total quantity of USDA commodities allocated for processing under this agreement.

10. ACCOUNTABILITY AND RECORDS:

The successful bidding processor shall be required to establish and maintain perpetual inventories and control of all commodities received for processing, performance and production records and other reporting systems as may be required by state and federal regulations and shall submit a report of such information monthly to the West Virginia Department of Agriculture, Food Distribution Program.

11. PROCESSING AGREEMENT:

In addition to an approved National Processing Agreement with USDA, the successful bidding processor shall be required to execute a standard State Participation Agreement with the West Virginia Department of Agriculture, Food Distribution Program. The attached State Participation Agreement (ATTACHMENT A) should be fully executed by bidding processor and returned as part of the completed bid package.

11a. BASIS OF AWARD:

The West Virginia Purchasing Division shall award the contract to the lowest responsible bidder(s) who meets the requirements of the INVITATION TO BID, and who is considered best able to serve the interests of the State of West Virginia.

12. LIFE OF CONTRACT:

This contract is to become effective on July 1, 2016 and extend for a period of one year. The vendor may terminate this contract for any reason upon giving the Director of the West Virginia Department of Agriculture Food Distribution Program and the Director of the West Virginia Purchasing Division thirty (30) days written notice.

This contract may be declared immediately terminated at the option of the Director of the West Virginia Department of Agriculture Food Distribution Program and/or the Director of the West Virginia Purchasing Division if this contract and/or any of its terms, conditions, or covenants are not complied with by the Processor, or if any right thereunder in favor of the West Virginia Department of Agriculture Food Distribution Program is threatened or jeopardized by processor or its agent.

This contract may be terminated by the Processor only upon the return delivery of unencumbered and/or unobligated food and/or funds to the West Virginia Department of Agriculture Food Distribution Program or its designee. In the event of termination due to non-compliance with the terms of this contract, or at the request of the Processor, transportation costs for the return of USDA commodities shall be borne by Processor.

Processor shall not assign and/or delegate any of the duties and/or responsibilities to process food products under this Agreement to any party, either by way of a subcontract or any other arrangement, without first having received the prior written consent of the West Virginia Department of Agriculture Food Distribution Program.

Unless specific provisions are stipulated elsewhere in this contract-agreement document, the terms, conditions, and pricing set herein are firm for the life of the contract.

13. RENEWAL:

June 30, 2017 is to be the expiration date of the contract-agreement. The contract may be extended for three 1-year periods. Any changes to date must be updated before any contract

extension is granted including, but not limited to, pricing, yield, and the signature page.

14. LETTERS OF REFERENCE:

Bidding processors should provide **three (3) business references** with the completed bid package. These references will consist of current or previous customers and should include: the name of the company/agency, the most current mailing address and telephone number, and the name of at least one contact person.

15. BILLING:

The successful bidding processor is required to "Bill as Shipped" to the ordering agency.

16. PAYMENT:

The West Virginia Department of Agriculture Food Distribution Program will authorize and process for payment each invoice within thirty (30) days after the date of receipt.



FOODSERVICE

Your Passion. Our Promise.™

Product Bulletin

Product Code #39940

6/106oz Ultimate Cheddar™ Cheese Sauce Pouch

Product Description

Ultimate Cheddar™ Cheese Sauce is a sauce targeted for the school lunch program. It is an aseptically produced, preservative-free cheese sauce packaged in a 106oz pouch. Meal Contribution Credits per 3 oz Serving: 1 m/ma

Ingredients

water, cultured pasteurized milk and skim milk, food starch-modified, contains less than 2% of potassium phosphate, sodium phosphate, salt, sodium citrate, pasteurized cream, tricalcium phosphate, whey, buttermilk, maltodextrin, annatto and oleoresin paprika (color), natural flavors, autolyzed yeast extract, lactic acid, vegetable mono and diglycerides, spice, enzymes.

CONTAIN: MILK, SOY.

Nutrition Facts		
Serving Size:	85 gm, 3oz	
Servings per Container:	35	
Amount Per Serving:		
Calories	130	
Calories from Fat	90	
		% Daily Value*
Total Fat	9 gm	14%
Saturated Fat	6 gm	30%
Trans Fat	0 gm	
Cholesterol	30 mg	10%
Sodium	550 mg	23%
Total Carbohydrate	4 gm	1%
Fiber	0 gm	0%
Sugar	0 gm	
Protein	8 gm	
Vitamin A		6%
Calcium		30%
Vitamin C		0%
Iron		0%
*%Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs.		

Land O'Lakes, Inc., Foodservice Division, P.O. Box 64101, St. Paul, MN 55164

Phone: 1-800-328-1322 FAX: 651-481-2285

email: foodservice@landolakes.com website: www.landolakesfoodservice.com

5/18/2015

Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. The information provided is based upon our research and is believed to be accurate, but no guarantee of its accuracy is made. In every case, Land O'Lakes urges and recommends that customers, before using any product in production, make their own tests to determine to their own satisfaction whether the product is of acceptable quality and is suitable to their particular purposes under their own operating conditions. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole

Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.



FOODSERVICE

Your Passion. Our Promise.™

Product Bulletin

Product Code #39940

6/106oz Ultimate Cheddar™ Cheese Sauce

Food Safety

Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated for some industries by the FDA and USDA. All Land O'Lakes, Inc. - Dairy Foods production facilities have approved Hazard Analysis Critical Control Point systems in place. The Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provides corporate guidance, oversight and assesses compliance of the systems.

Packaging

Case Dimensions	(D) 9.56 in. (H) 12.38 in. (W) 11.56 in.
Case Tare Weight	3LB
Case Cube	.7918 Cubic Feet
Case Gross Weight	42.75 LB
Case Net Weight	39.75 LB
Cases per Layer	16 EA
Cases per Pallet	48 EA
Depth	11.75 in.
Layers per Pallet	3 EA
Package Dimensions	(D) 1.5 in. (H) 13.8 in. (W) 13 in.

Shipping and Storage

Dry/Ambient: 34° to 95°F or 1° to 35°C

Product Shipping Policy

Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended

Total Shelf Life

This product has a total shelf life of 365 days from date of manufacture.

Land O'Lakes, Inc., Foodservice Division, P.O. Box 64101, St. Paul, MN 55164

Phone: 1-800-328-1322 FAX: 651-481-2285

email: foodservice@landolakes.com website: www.landolakesfoodservice.com

5/18/2015

Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. The information provided is based upon our research and is believed to be accurate, but no guarantee of its accuracy is made. In every case, Land O'Lakes urges and recommends that customers, before using any product in production, make their own tests to determine to their own satisfaction whether the product is of acceptable quality and is suitable to their particular purposes under their own operating conditions. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole

Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Land O'Lakes, Inc.



FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Reduced Sodium Ultimate Cheddar™ Cheese Sauce Code No.: 39940

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 6/106 oz. pouches

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Natural cheese (cheddar and skim milk)	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount¹				1 m/ma

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount¹					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest 1/4 ounce)					

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

¹Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased 3 oz.

Total creditable amount of product (per portion) 1 oz.

(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 3 ounce serving of the above product (ready for serving) contains 1 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

S. Mehta
Signature

VP - R&D, Dairy Foods
Title

Shirish Mehta
Printed Name

5/12/2011
Date



6 - 5 lb. Land O'Lakes 25% Reduced Sodium 50% Reduced Fat Macaroni and Cheese Entree with Whole Grain. Meal Contribution Credits per 6oz Serving: 2 m/ma and 1 oz. equivalent grain

Product Code: 43274000034500

HARD BID SPECIFICATION:

PREPARED 25% RS, 50% RF MACARONI AND CHEESE ENTRÉE WITH WHOLE GRAIN code/43274, 6 – 5lb BULK, Frozen. Must conform to USDA Child Nutrition Program specifications and meet 2 m/ma and 1 oz. eq. grain per 6 oz. serving. Pasta made with 51% Whole Durum Wheat Flour. Must Supply ≤11g fat, ≤5g saturated fat, 0g Trans Fat, ≤670mg sodium, minimum 40% calcium. Made in USA. Contains Milk, Egg, Wheat.

Ingredients

Cooked Enriched Whole Grain Pasta (water, whole durum wheat flour, semolina, egg whites, niacin, ferrous sulfate, thiamin mononitrate, riboflavin, folic acid), Reduced Sodium Reduced Fat American Cheese [cultured pasteurized milk and skim milk, contains less than 2% of salt, potassium phosphate, sodium phosphate, lactic acid, sorbic acid (preservative), annatto and oleoresin paprika (color), vitamin A palmitate], Water, Maltodextrin, Contains Less Than 2% of Natural Flavor, Butter (cream, salt), Salt, Food Starch - Modified, Xanthan Gum.
 CONTAINS: Milk, Wheat, Egg

Specification Details

GTIN: 10034500432747
 UPC: 0 34500 43274 0
 Shipping Requirements: Product must be shipped -15 to 0 F (Frozen)
 Storage Requirements: Product must be stored Frozen (-15 to 0 F)
 Allergens (Known to Contain): Eggs or Egg Products, Milk and Milk Products, Wheat and Related Grains

Package Dimensions:	<u>Each</u>	<u>Case</u>	<u>Pallet</u>
Height:	13.25 in	5.63 in	55.625 in
Width:	8.75 in	12.63 in	40 in
Depth:	1.5 in	18.88 in	48 in
Volume:	.10064 Cu. Ft	.7769 Cu. Ft	Net Weight: 1890 lb
Net Weight:	2268 g	Net Weight: 30 lb	Gross Weight (w/o pallet): 2112.5 lb
Gross Weight:	2290 g	Gross Weight: 32.5 lb	
Tare Weight:	22 g	Tare Weight: 2.5 lb	

Product Type: Pallet
 Units Per Case: 6
 Cases/Layer: 7
 Number of Layers: 9
 Cases/Pallet: 63
 Whse Stacking Height: 1
 Lot Code Format: Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information)
 Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
 Product Shipping Policy: Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.



6 - 5 lb. Land O'Lakes 25% Reduced Sodium 50% Reduced Fat Macaroni and Cheese Entree with Whole Grain. Meal Contribution Credits per 6oz Serving: 2 m/ma and 1 oz. equivalent grain

Product Code: 43274000034500

Shelf Life: This product has a total shelf life of 365 days from date of manufacture.

Food Safety: Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program(HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.

Quality Assurance: Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610

Preparation Type: Boiling,Steaming

Preparation Instructions: Fully prepared product. Heat from a thawed state. See package for detailed preparation. Unopened pouch can be heated in steamer or boiling water until internal temperature reaches 165°F (about 35 - 40 min). Maintain hot holding temperature at 145°F. Use caution when opening pouch since product is very hot.

Serving Suggestions: 6 ounce serving provides 2m/ma + 1 oz. equivalent grain. For variety, other ingredients can be stirred in.

Nutrition – Per 100g	
Calories	163 kcal
Protein	10 g
Carbohydrates	17 g
Dietary Fiber	1 g
Total Sugar	4 g
Total Fat	6 g
Saturated Fat	3 g
Monounsaturated Fat	1.6 g
Polyunsaturated Fat	.2 g
Trans Fatty Acid	.2 g
Vitamin A - IU	370 IU
Vitamin C	.4 mg
Calcium	249 mg
Iron	.6 mg
Sodium	397 mg
Calories from Fat	56 kcal

Nutrition Facts	
Serving Size	1 cup (252g)
Servings Per Case	54
Amount Per Serving	
Calories 410	Calories from Fat 140
% Daily Value*	
Protein 25 g	0 %
Total Sugar 9 g	0 %
Vitamin A 0 IU	20 %
Trans Fatty Acid 0 g	0 %
Carbohydrate 43 g	14 %
Total Fat 16 g	25 %
Calcium 0 mg	60 %
Vitamin C 0 mg	0 %
Dietary Fiber 2 g	8 %
Iron 0 mg	8 %
Sodium 1000 mg	42 %
Saturated Fat 8 g	40 %
Cholesterol 40 mg	13 %
*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.	



6 - 5 lb. Land O'Lakes 25% Reduced Sodium 50% Reduced Fat Macaroni and Cheese Entree with Whole Grain. Meal Contribution Credits per 6oz Serving: 2 m/ma and 1 oz. equivalent grain

Product Code: 43274000034500

Nutrition Facts	
Serving Size	2/3 cup (170g) (6oz)
Servings Per Case	80
Amount Per Serving	
Calories 280	Calories from Fat 100
	% Daily Value*
Total Fat 11 g	17 %
Saturated Fat 5 g	25 %
Trans Fatty Acid 0 g	0 %
Fat (Monounsaturated) 0 g	0 %
Polyunsaturated Fat 0 g	0 %
Sodium 670 mg	28 %
Carbohydrate 29 g	10 %
Dietary Fiber 2 g	8 %
Total Sugar 6 g	0 %
Protein 17 g	0 %
Calcium 0 mg	40 %
Iron 0 mg	6 %
Vitamin A IU 0 IU	15 %
Vitamin C 0 mg	0 %
Cholesterol 25 mg	8 %
*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.	

Formulation Statement for Documenting Grains in School Meals

(SY) 2014-2015

Crediting standards Based on Revised exhibit A weights per ounce equivalent (oz eq)

School Food Authorities (SFAs) should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative. Grain products may be credited based on previous standards through SY 2012-2013. The new crediting standards for grains (as outlined in Policy Memorandum SP 30 2012) must be used beginning SY 2013-2014. SFAs have the option to choose the crediting method that best fits the specific needs of the menu planner.

Product Name: 25% Reduced Sodium 50% Reduced Fat Macaroni and Cheese Entree with Whole Grain Code No.: 43274

Manufacturer: Land O'Lakes, Inc. Serving Size: 6 oz

I. Does the product meet the whole grain-rich criteria: X Yes No
(Refer to SP 30-2012 Grain Requirements for the National School Lunch Program and School Breakfast Program.)

II. Does the product contain noncreditable grains: Yes No **How many grams:** _____
(Products with more than 0.24 oz eq or 3.99 grams for Groups A-G and 6.99 grams for Group H of noncreditable grains may not credit towards the grain requirements for school meals.)

III. Use Policy Memorandum SP 30-2012 Grain Requirements for the National School Lunch Program and School Breakfast Program: Exhibit A to determine if the product fits into Groups A-G (baked goods), Group H (cereal grains), or Group I (RTE breakfast cereals). (Please be aware that different methodologies are applied to calculate servings of grain component based on creditable grains. Groups A-G use the standard of 16 grams creditable grain per oz eq; Group H uses the standard of 28 grams creditable grain per oz eq; and Group I is reported by volume or weight.)

Indicate to which Exhibit A Group (A-I) the product belongs: H

Description of Product per Food Buying Guide	Portion Size of Product as Purchased A	Weight of 1.0 ounce equivalent as listed in SP 30-2012 B	Creditable Amount ¹ A ÷ B
Whole Grain Enriched Macaroni	28.33g	28g	1.0117g
Total Creditable Amount²			1.00

¹ Total Creditable Amount must be rounded **down** to the nearest quarter (0.25) oz eq. Do **not** round up.

Total weight (per portion) of product as purchased 6oz

Total contribution of product (per portion) 1 oz equivalent

I certify that the above information is true and correct and that a 6 ounce portion of this product (ready for serving) provides 1 oz equivalent grains. I further certify that noncreditable grains are **not** above 0.24 oz eq. per portion. Products with more than 0.24 oz equivalent or 3.99 grams for Groups A-G or 6.99 grams for Group H of noncreditable grains may not credit towards the grain requirements for school meals.

Signature Title VP Research & Development, Dairy Foods

Printed Name Shirish Mehta Date 7/28/14 Phone Number 800-328-1322

Land O'Lakes, Inc.



FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products School Year 2014 - 2015

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Land O'Lakes 25% RS 50% RF Macaroni & Cheese Entree w/ Whole Grain Code No.: 43274

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 6 / 5 lb. pouches

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Reduced Sodium Reduced Fat Process American cheese	2oz.	X	1oz.	2m/ma
		X		
		X		
A. Total Creditable M/MA Amount¹				2m/ma

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount¹					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest 1/4 ounce)					

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

¹Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased 6 oz.

Total creditable amount of product (per portion) 2 oz.

(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 6 ounce serving of the above product (ready for serving) contains 2 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Shirish Mehta
Signature

Shirish Mehta
Printed Name

VP - R&D, Dairy Foods
Title

7/28/2014
Date



SCHOOL FOODSERVICE

200- 1oz packages of Reduced Fat Mild Cheddar Cheese Cubes. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44113000034500

RF CHEDDAR CHEESE CUBES code/44113, 200 – 1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma. Made with Reduced Fat Milk. Must Supply ≤7g fat, ≤4.5g saturated fat, 0g Trans Fat, ≤190mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

Cultured Pasteurized Reduced Fat Milk, Salt, Enzymes, Annatto (color), *Vitamin A Palmitate.

CONTAINS: MILK

*not found in regular cheddar cheese

Specification Details

GTIN-Case: 10034500441138
GTIN-Each: 00034500441131
Shipping Requirements: Product must be shipped 33 to 35 (Refrigerated)
Storage Requirements: Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain): Milk and Milk Products
Package Dimensions:

	<u>Each</u>	<u>Case</u>	<u>Pallet</u>
Height:	4.5 in	8.75 in	48.75 in
Width:	5.25 in	12.8 in	38.44 in
Depth:	.5 in	17.06 in	46.94 in
Volume:	.00684 Cu. Ft	1.1057 Cu. Ft	Net Weight: 500 lb
Net Weight:	28.35 g	Net Weight: 12.5 lb	Gross Weight (w/o pallet): 548 lb
Gross Weight:	30.55 g	Gross Weight: 13.7 lb	
Tare Weight:	2.2 g	Tare Weight: 1.2 lb	

Product Type: Pallet
Units Per Case: 200
Cases/Layer: 8
Number of Layers: 5
Cases/Pallet: 40
Whse Stacking Height: 2
Lot Code Format: Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line # (military time, hh:mm) (optional plant information)
Line 2: EXP_mm_dd_yy(yy)_2 character plant code (optional plant information)
Product Shipping Policy: Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life: This product has a total shelf life of 150 days from date of manufacture.
Food Safety: Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance: Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type: Ready to Eat
Preparation Instructions: Ready to eat.
Serving Suggestions: Serve as a snack. Bundle with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.



SCHOOL FOODSERVICE

200- 1oz packages of Reduced Fat Mild Cheddar Cheese Cubes. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44113000034500

Nutrition – Per 100g	
Calories	321 kcal
Protein	25 g
Carbohydrates	1 g
Dietary Fiber	0 g
Total Sugar	1 g
Total Fat	24 g
Saturated Fat	15 g
Monounsaturated Fat	7 g
Polyunsaturated Fat	1 g
Trans Fatty Acid	1 g
Cholesterol	76 mg
Ash	4 g
Vitamin A - IU	1002 IU
Vitamin C	0 mg
Calcium	721 mg
Iron	.6 mg
Sodium	680 mg
Calories from Fat	216 kcal

Nutrition Facts	
Serving Size 1 oz. (28g)	
Servings Per Container 1	
Amount Per Serving	
Calories 90	Calories from Fat 60
% Daily Value*	
Total Fat 7g	11%
Saturated Fat 4.5g	23%
Trans Fat 0g	
Cholesterol 20mg	7%
Sodium 190mg	8%
Total Carbohydrate 0g	0%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 7g	
Vitamin A	6%
Vitamin C	0%
Calcium	20%
Iron	0%
*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.	



Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products School Year 2015 - 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Reduced Fat Mild Cheddar Cheese Cubes Product Code: 44113

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 200 /1oz. portions

C. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount – Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Reduced Fat Cheddar Cheese	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount¹				1 m/ma

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		+ by 18	
		X		+ by 18	
		X		+ by 18	
B. Total Creditable APP Amount¹					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					1 m/ma

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

¹Total Creditable Amount must be rounded **down** to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do **not** round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____ 1 oz. _____

Total creditable amount of product (per portion) _____ 1 oz. _____

(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 1 ounce serving of the above product (ready for serving) contains 1 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Heather Anfang
Signature

VP Marketing – US Dairy Foods
Title

Heather Anfang
Printed Name

5/15/15
Date



SCHOOL FOODSERVICE

168-1oz Reduced Fat Colby Jack Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44878000034500

25% RF CO-JACK®CHEESE STICK code/44878, 168 -1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per serving. Made with Reduced Fat Milk. Must Supply ≤9g fat, ≤6g saturated fat, 0g Trans Fat, ≤200mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

INGREDIENTS: Cultured Pasteurized Reduced Fat Milk, Salt, Enzymes, Annatto (color), *Vitamin A Palmitate.

*Not Found in Regular Co Jack Cheese

CONTAINS: Milk

Specification Details

GTIN-Case: 10034500448786
GTIN-Each: 00034500448789
Shipping Requirements: Product must be shipped 33 to 35 F (Refrigerated)
Storage Requirements: Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain): Milk and Milk Products

Package Dimensions:	Each	Case	Pallet
Height:	1.34375 in	Height: 6.1 in	Height: 54 in
Width:	6.3125 in	Width: 7.3 in	Width: 40 in
Depth:	.625 in	Depth: 15.9 in	Depth: 48 in
Volume:	.00307 Cu. Ft	Volume: .4097 Cu. Ft	Net Weight: 1260 lb
Net Weight:	28.35 g	Net Weight: 10.5 lb	Gross Weight (w/o pallet): 1420.4 lb
Gross Weight:	29.25 g	Gross Weight: 11.42 lb	
Tare Weight:	.9 g	Tare Weight: .92 lb	

Product Type: Pallet
Units Per Case: 168
Cases/Layer: 15
Number of Layers: 8
Cases/Pallet: 120
Whse Stacking Height: 0
Lot Code Format: Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information)
Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)

Product Shipping Policy: Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.

Shelf Life: This product has a total shelf life of 180 days from date of manufacture.

Food Safety: Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.

Quality Assurance: Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610

Preparation Type: Ready to Eat
Preparation Instructions: Ready to eat.
Serving Suggestions: Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.



SCHOOL FOODSERVICE

168-1oz Reduced Fat Colby Jack Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44878000034500

Nutrition – Per 100g	
Calories	314 kcal
Protein	24 g
Carbohydrates	2 g
Dietary Fiber	0 g
Total Sugar	2 g
Total Fat	23 g
Saturated Fat	15 g
Monounsaturated Fat	7 g
Polyunsaturated Fat	1 g
Trans Fatty Acid	1 g
Cholesterol	67 mg
Ash	3.5 g
Vitamin A - IU	881 IU
Vitamin C	0 mg
Calcium	715 mg
Iron	.7 mg
Sodium	705 mg
Calories from Fat	204 kcal

Nutrition Facts	
Serving Size 1 stick (1oz)(28g)	
Servings Per Container 1	
Amount Per Serving	
Calories 90	Calories from Fat 60
% Daily Value*	
Total Fat 6g	9%
Saturated Fat 4g	20%
Trans Fat 0g	
Cholesterol 20mg	7%
Sodium 200mg	8%
Total Carbohydrate 0g	0%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 7g	
Vitamin A 249IU	4%
Vitamin C 0mg	0%
Calcium 202mg	20%
Iron 0mg	0%
*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.	

Land O'Lakes, Inc.



FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Reduced Fat Colby Jack Cheese Sticks (1 oz.) Code No.: 44878

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/1 oz. portions

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Reduced Fat Colby Jack cheese	1 oz.	X	1 oz.	1 m/ma
		X		
		X		
A. Total Creditable M/MA Amount¹				1 m/ma

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount¹					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest 1/4 ounce)					

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

¹Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do **not** round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____ 1 oz. _____

Total creditable amount of product (per portion) _____ 1 oz. _____

(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 1 ounce serving of the above product (ready for serving) contains 1 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

S. Mehta _____ VP - R&D, Dairy Foods
Signature Title

Shirish Mehta _____ 5/12/2011
Printed Name Date



168-1oz. Reduced Fat Mild Cheddar Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44881000034500

25% RF MILD CHEDDAR CHEESE STICK code/44881, 168 -1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per serving. Made with Reduced Fat Milk. Must Supply ≤7g fat, ≤4.5g saturated fat, 0g Trans Fat, ≤200mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

Cultured Pasteurized Reduced Fat Milk, Salt, Enzymes, Annatto (color), *Vitamin A Palmitate. *Not found in regular cheddar cheese
CONTAINS: MILK

Specification Details

GTIN-Case: 10034500448816
GTIN-Each: 00034500448819

Shipping Requirements: Product must be shipped 33 to 35 F (Refrigerated)

Storage Requirements: Product must be stored Refrigerated (34 to 38 F)

Allergens (Known to Contain): Milk and Milk Products

Package Dimensions:

	<u>Each</u>	<u>Case</u>	<u>Pallet</u>
Height:	.6 in	6.1 in	54 in
Width:	1.3 in	7.3 in	40 in
Depth:	6.3 in	15.9 in	48 in
Volume:	.0028 Cu. Ft	.4097 Cu. Ft	Net Weight: 1260 lb
Net Weight:	28.35 g	Net Weight: 10.5 lb	Gross Weight (w/o pallet): 1420.4 lb
Gross Weight:	29.25 g	Gross Weight: 11.42 lb	
Tare Weight:	.9 g	Tare Weight: .92 lb	

Product Type: Pallet

Units Per Case: 168

Cases/Layer: 15

Number of Layers: 8

Cases/Pallet: 120

Lot Code Format: Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line # (military time, hh:mm) (optional plant information)
Line 2: EXP_mm_dd_yy(yy)_2 character plant code (optional plant information)

Product Shipping Policy: Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.

Shelf Life: This product has a total shelf life of 180 days from date of manufacture.

Food Safety: Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.

Quality Assurance: Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610

Preparation Type: Ready to Eat

Preparation Instructions: Ready to eat.

Serving Suggestions: Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.



SCHOOL FOODSERVICE

168-1oz. Reduced Fat Mild Cheddar Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44881000034500

Nutrition – Per 100g	
Calories	321 kcal
Protein	25 g
Carbohydrates	1 g
Dietary Fiber	0 g
Total Sugar	1 g
Total Fat	25 g
Saturated Fat	16 g
Monounsaturated Fat	7 g
Polyunsaturated Fat	1 g
Trans Fatty Acid	1 g
Cholesterol	79 mg
Ash	4 g
Vitamin A - IU	1002 IU
Vitamin C	0 mg
Calcium	721 mg
Iron	.6 mg
Sodium	705 mg
Calories from Fat	224 kcal

Nutrition Facts	
Serving Size 1 stick (1oz)(28g)	
Servings Per Container 1	
Amount Per Serving	
Calories 90	Calories from Fat 60
	% Daily Value*
Total Fat 7g	11%
Saturated Fat 4.5g	23%
Trans Fat 0g	
Cholesterol 20mg	7%
Sodium 200mg	8%
Total Carbohydrate 0g	0%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 7g	
Vitamin A 284IU	6%
Vitamin C 0mg	0%
Calcium 204mg	20%
Iron 0mg	0%
*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.	

Land O'Lakes, Inc.



FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Reduced Fat Mild Cheddar Cheese Sticks (1 oz.) Code No.: 44881

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/ 1oz. portions

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Reduced Fat Cheddar cheese	1 oz.	X	1 oz.	1 m/ma
		X		
		X		
A. Total Creditable M/MA Amount¹				1 m/ma

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount¹					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

¹Total Creditable Amount must be rounded **down** to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do **not** round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____ 1 oz. _____

Total creditable amount of product (per portion) _____ 1 oz. _____

(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 1 ounce serving of the above product (ready for serving) contains 1 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

S. Mehta
Signature

VP - R&D, Dairy Foods
Title

Shirish Mehta
Printed Name

5/12/2011
Date



SCHOOL FOODSERVICE

168-1 oz. Light Mozzarella String Cheese. Meal Contribution Credit per serving: 1 m/ma

Product Code: 59703000034500

LIGHT MOZZARELLA STRING CHEESE PORTION code/59703, 168 -1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per serving. Made with Part-Skim Milk. Must Supply \leq 3g fat, \leq 2g saturated fat, 0g Trans Fat, \leq 200mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

Pasteurized Part-Skim Milk, Cheese Cultures, Salt, Enzymes, Vitamin A Palmitate*

*Not found in Regular Low-Moisture Part-Skim Mozzarella Cheese

CONTAINS: Milk

Specification Details

GTIN-Case: 10034500597033

GTIN-Each: 00034500597036

Shipping Requirements: Product must be shipped 33 to 35 F (Refrigerated)

Storage Requirements: Product must be stored Refrigerated (34 to 38 F)

Package Dimensions:

	<u>Each</u>	<u>Case</u>	<u>Pallet</u>
Height:	.6 in	5.6 in	46.5 in
Width:	1.3 in	9.4 in	40.625 in
Depth:	6.3 in	12.5 in	48 in
Volume:	.00284 Cu. Ft	.3468 Cu. Ft	Net Weight: 1344 lb
Net Weight:	28.35 g	Net Weight: 10.5 lb	Gross Weight (w/o pallet): 1585.64 lb
Gross Weight:	29.25 g	Gross Weight: 11.88 lb	
Tare Weight:	.9 g	Tare Weight: 1.38 lb	

Product Type: Pallet

Units Per Case: 168

Cases/Layer: 16

Number of Layers: 8

Cases/Pallet: 128

Whse Stacking Height: 0

Lot Code Format: Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information)

Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)

Product Shipping Policy: Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 60 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.

Shelf Life: This product has a total shelf life of 150 days from date of manufacture.

Food Safety: Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.

Quality Assurance: Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610

Preparation Type: Ready to Eat

Preparation Instructions: Ready to eat.

Serving Suggestions: Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164

Phone: 1-800-328-1322

Fax: 651-234-8522

Email: businessinfo@landolakes.com

Website: www.landolakes.com

Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.



SCHOOL FOODSERVICE

168-1 oz. Light Mozzarella String Cheese. Meal Contribution Credit per serving: 1 m/ma

Product Code: 59703000034500

Nutrition – Per 100g	
Calories	204 kcal
Protein	25 g
Carbohydrates	4 g
Dietary Fiber	0 g
Total Sugar	4 g
Total Fat	10 g
Saturated Fat	6 g
Monounsaturated Fat	3 g
Polyunsaturated Fat	.2 g
Trans Fatty Acid	.5 g
Cholesterol	39 mg
Ash	4 g
Vitamin A - IU	605 IU
Vitamin C	0 mg
Calcium	731mg
Iron	.3 mg
Sodium	705 mg
Calories from Fat	87 kcal

Nutrition Facts	
Serving Size 1oz (28g)	
Servings Per Container 1	
Amount Per Serving	
Calories 60	Calories from Fat 25
	% Daily Value*
Total Fat 3g	4%
Saturated Fat 2g	9%
Trans Fat 0g	
Cholesterol 10mg	4%
Sodium 200mg	8%
Total Carbohydrate 1g	0%
Dietary Fiber 0g	
Sugars 1g	
Protein 7g	
Vitamin A	4%
Vitamin C	0%
Calcium	20%
Iron	0%
*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.	

Land O'Lakes, Inc.



FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products School Year 2015 - 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Light Mozzarella String Cheese (1 oz.) Code No.: 59703

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/1 oz. portions

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Low-Moisture Part-Skim Mozzarella Cheese	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount¹				1 m/ma

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount¹					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest 1/4 ounce)					1 m/ma

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

¹Total Creditable Amount must be rounded **down** to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____ 1 oz. _____

Total creditable amount of product (per portion) _____ 1 oz. _____

(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 1 ounce serving of the above product (ready for serving) contains 1 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Heather Anfang VP Marketing – US Dairy Foods
Signature Title
Heather Anfang 5/15/15
Printed Name Date

EXHIBIT A - PRICING PAGE

Commodity: USDA CHEESE NAT AMER FBD BARREL-500 (100010)

RFQ Item No.	Processor Product Number	Item Description	Estimated Annual Order Quantity (Cases)*	Net Wt per Case per USDA Summary End Product Data Schedule (lbs.) (A)	Processing Fee Per Case (\$) (B)	Price per Pound (\$) (B) / (A)
3.1.1.1	44113	Single Serve Individual Wrap Reduced Fat Mild Cheddar Cheese Cubes	4,700	12.50	\$31.37	\$2.5096
3.1.1.2	44881	Single Serve Individual Wrap Reduced Fat Mild Cheddar Cheese Portions	5,200	10.50	\$18.58	\$1.7695
3.1.1.3	44878	Single Serve Individual Wrap Reduced Fat CoJack Portions	5,100	10.50	\$18.58	\$1.7695
3.1.1.4	59703	Single Serve Individual Wrap Light Mozzarella String Cheese	7,200	10.50	\$12.50	\$1.1905
3.1.1.5	39940	Reduced Fat Cheddar Cheese Sauce Pouch	2,100	39.75	\$35.58	\$0.8951
3.1.1.6	43274	Reduced Fat Whole Grain Macaroni and Cheese Product	2,500	30.00	\$40.20	\$1.3400
*Annual order quantity estimates for evaluation purposes only. Agency may have more or less order volume based upon need over the life of the contract.						
Bidder / Vendor Information						
Name:	Land O'Lakes					
Address:	1200 County Road F West, MS 3015					
	Arden Hills, MN 55112					
Phone:	651-375-2364					
Email Address:	K12Specialist@landolakes.com					
Authorized Signature:	<i>Methia C. Scheett</i>					