



1850 Touchstone Road
Colonial Heights, VA 23834
(O) 804-520-0789
(F) 804-520-0089

**Crop Production
Services
Timberland Division**

Fax

To: Misty DeLong	From: Charlie Smyth
Fax: 304 558-3970	Pages: 3 (including cover)
Phone:	Date:
Re: CRFQ DOT 1600000045 Response	CC:

Urgent For Review Please Comment Please Reply Please Recycle

● **Comments:**

CPS response to items resulting in a tie. Please verify receipt.

Thank you,

Charlie Smyth

03/04/16 12:32:17
NW Purchasing Division



March 4, 2016

Misty Delong
Senior Buyer
WV Department of Administration – Purchasing Division
2019 Washington Street, East
Charleston, WV 25305-0130

Dear Misty,

Please receive this cover letter & Attachment A via fax per your request. As mentioned in previous correspondence, the items that resulted in a tie between three vendors have rigid pricing structures established by Bayer (manufacturer). Crop Production Services (CPS) is contractually bound to not sell these items below the prices submitted in our bid response.

I question the bid prices listed on Attachment A for DOH-37H (2 items). This price should be consistent among the competing vendors since this is the same product. I see different prices listed & both are incorrect. CPS has responded with pricing information that should be consistent with the other vendors.

Please acknowledge receipt of this information. Please do not hesitate to contact me directly should any additional information be required.

Thank you,

A handwritten signature in black ink, appearing to read 'Charles E. Smyth'.

Charles E. Smyth
Crop Production Services, Inc.
Office (804) 520-0789
Mobile (804) 513-7185
Charles.Smyth@cpsagu.com

Item #	Item Name	Container Info	Bid Price	Vendor	Vendor	Vendor	Best Offer Price
DOH-35H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor 39.50% and Chlorsulfuron (15.80%)	(A) Supplied in 20ounce containers in lots of 240 ounces. (12 - 20 oz ctn.)	\$5.13 per ^{ounce} gallon	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$5.13/oz. ⇒ \$82.08/lb
DOH-35H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor 39.50% and Chlorsulfuron (15.80%)	(B) Supplied in 5 Pound containers in lots of 40 pounds (8-5 lbs ctn.)	\$5.13 per ounce	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$5.13/oz. ⇒ \$82.08/lb
DOH-35H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor 39.50% and Chlorsulfuron (15.80%)	(C) Supplied in 5 pound jugs	\$82.08 per pound	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$82.08/lb
DOH-36H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor (39.50%) and Metsulfuron methyl (12.60%)	(A) Supplied in 3 pound containers in lots of 24 pounds (8-3 lbs ctn)	\$91.68 per pound	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$91.68/lb
DOH-36H	Water Soluble Dispersible Extruded Paste Granule Containing: Aminocyclopyrachlor (39.50%) and Metsulfuron methyl (12.60%)	(B) Supplied in 3 pound containers	\$91.68 per pound	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$91.68/lb
DOH-37H	Water Soluble Dispersible Extruded Paste Granule Containing: Imazapyr (31.60%), Aminocyclopyrachlor (22.80%) and Metsulfuron methyl (7.30%)	(A) Supplied in 5 pound containers in lots of 40 pounds (8-5 lbs ctn)	\$65.28 per pound	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$65.28/lb
DOH-37H	Water Soluble Dispersible Extruded Paste Granule Containing: Imazapyr (31.60%), Aminocyclopyrachlor (22.80%) and Metsulfuron methyl (7.30%)	(B) Supplied in 5 pound containers	\$65.25 per pound	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$65.28/lb
DOH-38H	Liquid Containing: Indaziflam (1.67 Pounds per gallon)	(A) Supplied in 1 quart containers in lots of 1 gallon	\$1,181.44 per gallon	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$1,181.44/gal ⇒ \$295.34
DOH-38H	Liquid Containing: Indaziflam (1.67 Pounds per gallon)	(B) Supplied in 2.5 gallon containers in lots of 5 gallons	\$1,064.96 per gallon	Arborchem Products Company	Crop Production Services, Inc.	CWC Chemical, Inc.	\$1,064.96/gal

CPS Charles E. Smyth Charles E. Smyth 3/4/16