

# Request for Quote Response

to



for

# THE WEST VIRGINIA PURCHASING DIVISION SOLICITING BIDS ON BEHALF OF WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION

July 16, 2015

Greg Florence – Major Account Manager 304-414-0411 <u>florenceg@lumosnet.com</u>

07/16/15 11:09:38 WV Purchasing Division

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LUMOS Networks 1200 Greenbrier St Charleston, WV 25311

July 16, 2015

Evelyn Melton
West Virginia Department of Administration
Purchasing Division
2019 Washington St. East
Charleston, WV 25305-0130

RE: CRFQ\_ABC1500000007

Ms. Melton,

LUMOS Networks is pleased to respond to the West Virginia State Purchasing Divisions & Alcohol Beverage Control Administration request for quotes for a 1GBPS FULL DUPLEX FIBER OPTIC DATA CIRCUIT.

LUMOS Networks has a history of providing quality services at affordable prices. Our ability to deliver a broad range of communications services over infrastructure that we control and maintain has been an important driver of our success. We focus on high-end customers, including educational institutions, health care providers, and governmental entities.

At LUMOS Networks, we believe good business means developing a genuine relationship with the customer. We pride ourselves on delivering the services that will solve the customers' business problems while meeting their organizations financial goals. We look forward to working with West Virginia State University and creating a lasting partnership.

We thank you for your consideration and hope to work with you in providing you excellent service.

Sincerely,

\_

**Major Account Manager** 

#### **Executive Summary**

Lumos Networks Corp. (NASDAQ: LMOS), a leading fiber-based service provider of data, voice and IP-based telecommunication services in the Mid-Atlantic region. We are focused on building and expanding our network infrastructure to support customers across the markets. This year we are expanding our network to grow over 665 new route miles of new fiber to reach existing and new markets.

We architect fiber-based solutions to accelerate business growth for carriers and enterprise business customers over a dense network offering data, voice, and IP services. For more than a century, we have provided the most advanced technology to customers in Virginia, West Virginia and portions of Pennsylvania, Kentucky, Ohio, and Maryland. We are the proven leader in our region, providing 21,000 business customers world-class fiber optic services and customer support.

Lumos Networks is continually expanding its footprint to build the network of the future to ensure connectivity and accessibility to the latest technology. Our dense fiber network of 7,400 long haul miles is connected to 95 collocation facilities over our six-state region and is monitored by our dual redundant 24x7 Network Operations Centers.

Lumos Networks differentiates itself by personalizing the customer experience. Long-term customer relationships are the foundation of our success. We are committed to serving businesses with accountability, responsiveness, and integrity. We live and work in the communities where you do business. We listen and develop solutions. We are trusted advisors.

We bring our customers the latest technology and innovative services – even before they are available in large metropolitan areas. Below are milestones of our current services that will ensure your business stays connected:

- Ethernet services were introduced in 2001 and provides a fiber-based backbone that maximizes speed, connectivity and Quality of Service while providing the preferred transport for advanced services including IP telephony, video streaming, medical imaging, and data transfer.
- In 2014, Lumos Networks expanded is Ethernet services to include Layer 2 solutions
- Lumos is a certified member of the Metro Ethernet Forum (MEF), one of only 65 service providers worldwide who have met the industry's highest standards.
- As a member of the Equinix Ethernet Exchange, we bring global connections to your business.
- In 2004, Lumos Networks introduced Voice over IP and was nationally recognized by Cisco Systems as IP Innovator of the Year.
- Fiber to the home was launched in 2007 in our Incumbent areas providing Integrated IP Video, Voice and Broadband Internet Services.

- In 2010, the Shenandoah Valley Technology Council gave Lumos Networks its "High Tech Company" award
- In 2011, Alleghany Highlands awarded Lumos Networks "Business of the Year" for bringing fiber to rural areas.

Some key strengths of which we are proud:

- Lumos Networks has been in the telecommunications business for 116 years. We are <u>locally</u> based and currently serve 21,000 business customers
- We deliver the industry's best customer service with call centers in Virginia and West Virginia. Over all we employ more than 550 people to deliver communication services with excellence and integrity
- Diversified leadership team with deep industry experience: CEO, CFO, and CRO have more than 72 years of telecommunications experience
- Fiber-based network with over 7,400 long haul miles provides high-bandwidth data services to businesses and carriers
- Local service and support with 'Single Point of Contact' with local account representatives and support
- Network Operations Center (NOC) in Waynesboro, VA and Pittsburgh, PA with 24x7 monitoring.
- 100% digital platform with Lucent Technologies and Cisco-based network equipment. Lumos Networks has maintained a long-standing partnership with Cisco, meeting rigorous standards of service providers worldwide

In summary, I want to thank you for considering Lumos Networks to support the West Virginia Alcohol Beverage Control Administration services and future service needs. We continue to have the technology, support and financial strength to maintain the highest standards for communication services and infrastructure needs. More importantly, we are able to support you because of our local presence and commitment to serving you and your end customer's needs.

With best regards,

Greg Florence

florenceg@lumosnet.com

304-421-4233



#### Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### State of West Virginia Request for Quotation

Proc Folder: 110031

Doc Description: 1 GBPS FULL DUPLEX FIBER OPTIC DATA CIRCUIT

Proc Type: Central Contract - Fixed Amt

 
 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2015-06-08
 2015-07-16 13:30:00
 CRFQ
 0708 ABC1500000007
 1

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

LUMOS Networks, LLC 1200 Greenbrier St. Charleston, WV 25311 ? 414-0411

FOR INFORMATION CONTACT THE BUYER

Evelyn Melton (304) 558-7023

evelyn.p.melton@wv.gov

Signature X Toware

FEIN# 84-1452950

DATE: 7/16/15

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

PROCUREMENT OFFICER

ALCOHOL BEVERAGE CONTROL COMMISSION

'I FLOOR

US

900 PENNSYLVANIA AVE

ALCOHOL BEVERAGE CONTROL COMMISSION

4TH FLOOR

900 PENNSYLVANIA AVE

CHARLESTON WV25302 CHARLESTON WV 25302

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	FIBER DATA CIRCUIT - one time provide and install	1.00000	JOB	\$0.00	\$0.00

us

Comm Code	Manufacturer	Specification	Model #	
83112403		·		

#### **Extended Description:**

LABOR & MATERIAL TO PROVIDE AND INSTALL A FIBER DATA 1GBPS FULL DUPLEX DATA CIRCUIT

PROCUREMENT OFFICER			
ALCOHOL BEVERAGE CONTR	OL COMMISSION	ALCOHOL BEVERAGE CO	ONTROL COMMISSION
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE	
CHARLESTON	WV25302	CHARLESTON	WV 25302
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	FIBER DATA CIRCUIT - recurring monthly charge.	12.00000	МО	\$2394.00	\$28,728.00

Comm Code	Manufacturer	Specification	Model #	
83112403		· · · · · · · · · · · · · · · · · · ·		

#### **Extended Description:**

RECURRING MONTHLY CHARGE - START DATE WILL BE ESTABLISHED VIA CHANGE ORDER UPON TESTING AND THE SYSTEM IS ACCEPTED AS FULLY OPERATIONAL BY THE AGENCY.

THE WEST VIRGINIA PURCHASING DIVISION IS SOLICITING BIDS ON BEHALF OF THE WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION (ABCA) TO ESTABLISH A CONTRACT TO PROVIDE LABOR AND MATERIAL TO PROVIDE AND INSTALL A FIBER DATA 1 GBPS FULL DUPLEX DATA CIRCUIT FROM WVABCA SERVER ROOM 427 LOCATED AT 900 PENNSYLVANNIA AVENUE, 4TH FLOOR, CHARLESTON, WV 25302 TO THE WV CAPITOL COMPLEX, BUILDING 6 - COMMUNICATIONS VAULT, CHARLESTON, WV.

	Document Phase	Document Description	Page 3
ABC1500000007	Final	1 GBPS FULL DUPLEX FIBER OPTI C	of 3
		DATA CIRCUIT	

#### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

#### INSTRUCTIONS TO VENDORS SUBMITTING BIDS

- 1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid. Understood
- 2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification. Understood

PREBID MEETING: The item identified below shall apply to this Solicitation.
A pre-bid meeting will not be held prior to bid opening.
A NON MANDATORY PRE-BID meeting will be held at the following place and time:
A MANDATORY PRE-BID meeting will be held at the following place and time:
AlcoholBeverage Control Administration (ABCA) 900 Pennsylvania Avenue - Fourth Floor Charleston, WV 25302
June 22nd, 2015@ 10:00 A.M.

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor. Understood

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid. Understood

3.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid. Understood

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening. Understood

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding. Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: June 26, 2015-end of business

Submit Questions to: Evelyn P. Melton 2019 Washington Street, East Charleston, WV 25305

Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)

Email: evelyn.p.melton@wv.Qov Understood

- 5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding. Understood
- 6. BID SUBMISSION:All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile. The bid delivery address is:

Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130 A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID: BUYER: SOLICITATION NO.: BID OPENING DATE: BID OPENING TIME: FAX NUMBER:

In the event that Vendor is responding to a request for proposal, and choses to respond in a manner other than by electronic submission through wvOASIS, the Vendor shall submit one original technical and one original cost proposal plus convenience copies of each to the Purchasing Division at the address shown above. Additionally, if Vendor does not submit its bid through wvOASIS, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows: Understood

BID TYPE:	(This only applies to CRFP)
Technica	1
Cost	

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery). Understood

Bid Opening Date and Time: July 16,2015- Thursday@ 1:30 P.M. Bid Opening Location: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing. Understood

- 9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification. Understood
- 10. ALTERNATES: Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid. Understood
- 11.EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification. Understood
- 12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases. Understood
- 13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable. Understood
- 14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid. Understood
- 15.PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § SA-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects. Understood
- 16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37{a)(7) and W.Va. CSR § 148-22-9, any non-resident vendor certified as a small, womenowned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the

same preference made available to any resident vendor. Any non-resident small, womenowned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W.Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W.Va. CSR § 148-22-9. Understood

- 17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6. Understood
- 18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately opened and/or viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files} to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening if those documents are required with the bid.

Understood

#### GENERAL TERMS AND CONDITIONS:

- 1. CONTRACTUAL AGREEMENT: Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract. Understood
- 2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
  - 2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
  - 2.2. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
  - 2.3. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.
  - 2.4. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.
  - 2.5. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
  - 2.6. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
  - 2.7. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
  - 2.8. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

    All of Section 2 is Understood

3.	determ						rm of this Collentified as a		
	Те	erm Contr	act						
		Initial	Contract	Term:	This	Contract	becomes	effective	on
			year(s).	— — and 6	extends	for a period	of ———		==
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	the Agency Attorney Crequest for prior to the Contract re contract. Re year period multiple re renewal of Division ag	y, and the Variety, and the Variety off renewal shows expiration denewal shall be the tenewal of the contract of this Contract this Contract	Vendor, with items of the interest of the inte	th appro ney Gen mitted to nitial con lance with is limit periods exceed pited. No n agency	val of the Peral approval the Purchasintract term or the the terms a ed to of less than otwithstanding delegated or	one year, pro months in t g the foregoing exempt pure	ivision and tourm only). A thirty (30) datenewal term. of the originates one ovided that tour and, Purchasi	the any ays A nal (I) the atic ang
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v	receip attach Upon will b one y the r	ot of the rened specific completion of provided rear renewantly in the control of	notice to pro cations must on, the vendo I for one year	ceed and t be complor agrees the thereafter multiple rods do no	part of leted with at main with an enewal p	the Contract thin tenance, more additional periods of lest d 3		described in described in described in described in description described in descri	the ays. ices sive that
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	Othe	r:See attac	ched.						

- 4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed. Understood 5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below. Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown. Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith. Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith. Understood One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office. 6. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Understood 7. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an
  - 8. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

    Understood

unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

Understood

BID BOND: All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.
PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of . The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.
□ LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.
In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.
MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.
INSURANCE: The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:
Commercial General Liability Insurance: In the amount One Million or more. Attached in Tab 4, page 30
Builders Risk Insurance: In an amount equal to 100% of the amount of the Contract.

requ	apparent successful Vendor shall also furnish proof of any additional insurance tirements contained in the specifications prior to Contract award regardless of ther or not that insurance requirement is listed above. Understood
unde appa certi	ENSE(S) / CERTIFICATIONS / PERWTS: In addition to anything required or the Section entitled Licensing, of the General Terms and Conditions, the arent successful Vendor shall furnish proof of the following licenses, fications, and/or permits prior to Contract award, in a form acceptable to the hasing Division.
certifi	apparent successful Vendor shall also furnish proof of any additional licenses or ications contained in the specifications prior to Contract award regardless of her or not that requirement is listed above. Understood
comply with la	COMPENSATION INSURANCE: The apparent successful Vendor shall aws relating to workers compensation, shall maintain workers' compensation in required, and shall furnish proof of workers' compensation insurance upon restood
protest of an a lowest bid substantial forfeited if the purpose, including needless expended a purchasing Divided the purpose of the purchasing Divided the purchasing Divided the payable with and held belowest to the purchasing Divided the Divided the purchasing Divided the Divided	BOND: The Director reserves the right to require any Vendor that files a award to submit a litigation bond in the amount equal to one percent of the mitted or \$5,000, whichever is greater. The entire amount of the bond shall be hearing officer determines that the protest was filed for frivolous or improper ding but not limited to, the purpose of harassing, causing unnecessary delay, or use for the Agency. All litigation bonds shall be made payable to the vision. In lieu of a bond, the protester may submit a cashier's check or certified to the Purchasing Division. Cashier's or certified checks will be deposited by the State Treasurer's office. If it is determined that the protest has not been out or improper pwpose, the bond or deposit shall be returned in its entirety.
11.LIQUIDATED	DAMAGES: Vendor shall pay liquidated damages in the amount of
	Il in no way be considered exclusive and shall not limit the State or Agency's any other available remedy.

- 12. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Award Document, upon receipt. Understood
- 13. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. Understood
- 14. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears. Understood
- IS.TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes. Understood
- 16. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-7.16.2. Understood
- 17.TIME: Time is of the essence with regard to all matters of time and performance in this Contract. Understood
- 18.APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect. Understood
- 19. COMPLIANCE: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable law. Understood
- 20. PREVAILING WAGE: On any contract for the construction of a public improvement whose cost at the time the contract is awarded will be paid with public money in an amount greater than \$500,000, Vendor and any subcontractors utilized by Vendor shall pay a rate or rates of wages which shall not be less than the fair minimum rate or rates of wages (prevailing wage), as established under West Virginia Code §§ 21-5A-1 et seq. Vendor shall

- be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage requirements are applicable. Understood
- 21. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect. Understood
- 22. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). No Change shall be implemented by the Vendor until such time as the Vendor receives an approved written change order from the Purchasing Division. Understood
- 23. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party. Understood
- 24.SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon. Understood
- 25. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases. Understood
- 26. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship. Understood
- 27.STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

  Understood
- 28.BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice. Understood

- 29. CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <a href="http://www.state.wv.us/admin/purchase/privacy/default.html">http://www.state.wv.us/admin/purchase/privacy/default.html</a>. Understood
- 30. DISCLOSURE: Vendor's response to the Solicitation and the resulting Contract are considered public documents and will be disclosed to the public in accordance with the laws, rules, and policies governing the West Virginia Purchasing Division. Those laws include, but are not limited to, the Freedom of Information Act found in West Virginia Code§§ 29B-1-1 et seq. and the competitive bidding laws found West Virginia Code§§ SA-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. Understood

If a Vendor considers any part of its bid to be exempt from public disclosure, Vendor must so indicate by specifically identifying the exempt information, identifying the exemption that applies, providing a detailed justification for the exemption, segregating the exempt information from the general bid information, and submitting the exempt information as part of its bid but in a segregated and clearly identifiable format. Failure to comply with the foregoing requirements will result in public disclosure of the Vendor's bid without further notice. A Vendor's act of marking all or nearly all of its bid as exempt is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor's act of marking a bid or any part thereof as "confidential" or "proprietary" is not sufficient to avoid disclosure and WILL NOT BE HONORED. A legend or other statement indicating that all or substantially all of the bid is exempt from disclosure is not sufficient to avoid disclosure and WILL NOT BE HONORED. Additionally, pricing or cost information will not be considered exempt from disclosure and requests to withhold publication of pricing or cost information WILL NOT BE HONORED. Understood

Vendor will be required to defend any claimed exemption for nondisclosure in the event of an administrative or judicial challenge to the State's nondisclosure. Vendor must indemnify the State for any costs incurred related to any exemptions claimed by Vendor. Any questions regarding the applicability of the various public records laws should be addressed to your own legal counsel prior to bid submission. Understood

31. LICENSING: In accordance with West Virginia Code of State Rules §148-1-6.1.7, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

Understood

- 32.ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor. Understood
- 33. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration. Understood
- 34. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked. Understood
  - Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.
- 35.VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but

not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary docwnents, forms, and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns. Understood

- 36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws. Understood
- 37. .PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith. Understood
- 38.ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by and extends to other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). This Contract shall be extended to the aforementioned Other Government Entities on the same prices, terms, and conditions as those offered and agreed to in this Contract. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner. Lumos Networks will extend this rate for any other Agency within the State of West Virginia on a 1 gig point-to-point circuit, provided, however, that Lumos Networks is already built into the designated Agency location(s) with its then existing fiber optic network. Otherwise, Lumos Networks reserves the right to review each Agency's request on a case-by-case basis for total costs before agreeing to provide the requesting Agency with this same circuit at the same proposed rate.
  - 39. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency. Understood
  - 40.REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

    Such reports as the Agency and/or the Purchasing Division may request. Requested

ı		Such reports	s as the	Agency	and/or	the Pi	irchasing	Division	may	request	. Reques	sted
		reports may	include,	but are	not limi	ted to	quantities	s purchase	ed, aş	gencies	utilizing	the
	contract, total contract expenditures by agency, etc.											

- Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.reguisitions@wv.gov.
- 41. BACKGROUND CHECK: In accordance with W.Va. Code§ 15-20-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision.

The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information. All of 41 is Understood

- 42.PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant toW. Va. Code§ 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant toW. Va Code§ 5A-3-56. As used in this section:
  - a. "State Contract Project" means any erection or construction of: or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
  - b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, m writing, authorize the use of foreign steel products if:
  - c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater.

For the purposes of this section, the cost is the value of the steel product as delivered to the project; or

- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements. All of 42 is Understood
- 43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:In Accordance with W. Va. Code § 5·19·1 et seq., and W. Va. CSR § 148·10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

All of 43 is Understood

#### **SPECIFICATIONS**

- PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Alcohol Beverage Control Administration (ABCA) to establish a contract for a Fiber Data IGbps full duplex data Circuit from WVABCA Server Room 427 located at 900 Pennsylvania Avenue, fourth floor, Charleston, WV 25302 to WV Capitol Complex, Building 6 - Communications Vault, Charleston, WV. Understood
- 2. DEFINITIONS: The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - 2.1 "Contract Services" means data communications services as more fully described in these specifications.
  - 2.2 "Pricing Page" means the pages, contained in wvOASIS, upon which Vendor should list its proposed price for the Contract Services.
  - 2.3 "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division. All of #2 is Understood
- 3. QUALIFICATIONS: Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:
  - 3.1. Vendor must have a minimum of five years' experience in installing and maintaining similar circuits. Understood

#### 4. MANDATORY REQUIREMENTS:

- 4.1 Mandatory Contract Services Requirements and Deliverables: Contract Services must meet or exceed the mandatory requirements listed below.
  - 4.1.1 Commodity Line 1-Fiber Optic Data Circuit (Provide and Install)
    - 4.1.1.1 One (1) IGbps full duplex circuit must not share any point of failure with our existing circuit as this circuit will serve as a redundant circuit for WVABCA

- 4.1.1.2 One (1) 1Gbps full duplex circuit must be a point to point circuit.
- **4.1.1.3** One (1) IGbps full duplex circuit must support 802.1q tunneling, allowing multiple VLAN's to be established across the circuit.
- 4.1.1.4 The customer interface at each end of each circuit shall be a minimum Ethernet CAT-5e / RJ-45 jack. Wireless technologies or other methods are not acceptable as the only interfaces accepted are "hard-wired" solutions.
- 4.1.1.5 All circuits shall be installed and fully operational within 60 calendar days after receipt of Notice to Proceed. If the circuit is not operational at the end of the 60 calendar day installation period, the vendor will be charged \$100 per calendar day until the circuit is operational unless otherwise negotiated based on required build out schedule. Once the circuit is operational, it should be available for testing for a two- week period. Any issues arising with the circuit during testing will need to be resolved by the vendor according to the service terms below. Billing for this circuit shall commence after successful testing is completed and the vendor is notified of such. Start date of the Monthly Recurring Charge shall be established through a Change Order upon successful testing and the circuit is accepted fully operational by the Agency.
- **4.1.1.6** Circuit termination equipment remains the property of the vendor, and is maintained by the vendor. All of 4.1.1 is Understood
- **4.1.2 Commodity Line 2** Fiber Optic Data Circuit (Recurring Monthly Service and Maintenance Charge).
  - **4.1.2.1.** All maintenance cost shall be included in the monthly recurring service and maintenance cost. Understood
  - **4.1.2.2.** The monthly service and maintenance charge for this circuit shall commence after successful testing is completed and the vendor is notified that the testing is complete and system is functional. Understood
  - **4.1.2.3.** When any problem or outage with a circuit is reported, the vendor shall respond to the call by telephone within 1 hour of the problem being reported. If the problem remains unresolved 2 hours after the original report of the problem, the vendor shall have a qualified technician on site at one or both locations. If

# REQUEST FOR QUOTATION CRFQ\_ABC1S00000007\_Fiber Data Circuit

the problem remains unresolved 3 hours after the original report of the problem, the vendor must do whatever is required to resolve the problem, including replacement of equipment or fiber facilities. Understood

- 4.1.2.4. In the event that an outage or problem is not resolved within 4 hours. the vendor shall credit the affected account 10% of the monthly fee for the service, for each business day that the problem or outage exists. In the event that an outage or problem is not resolved within 5 business days, the state may, at the state's sole option, charge the vendor \$100.00 per calendar day until the circuit is operational. Understood
- 4.1.2.5. All circuits shall be up and available for use 24 hours per day, 7 days per week, every day of the year. Maintenance support shall also be provided on a 24/7/365 schedule. All maintenance cost shall be included in the month recurring cost (MRC). The vendor will be responsible for maintaining the entire circuit from each termination point. Understood
- 4.1.2.6. All non-remedial maintenance shall be performed outside of normal business hours (Monday through Friday, 7:00AM through 5:00PM). Vendor shall notify the designated WVABCA representative of any planned maintenance or outage at least 2 business days in advance. In the event that the circuit is down for any reason, it will be the responsibility of the vendor to notify WVABCA within 30 minutes of the circuit being down. Understood
- 4.1.2.7. The vendor shall specify a phone number and other appropriate contact information where problems or outages may be reported. Upon receiving such a report, the vendor shall note the time of the report, assign a reference number for the report, and provide this information to the caller. The vendor shall also provide an escalation list. Both these must be provided prior to the award of the contract. Understood See Tab 4, page 31

#### 5. CONTRACT AWARD:

- 5.1 Contract Award: The Contract is intended to provide WVABCA with a purchase price for the Contract Services. The Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total price. Understood
- 5.2 Pricing Section: Vendor should complete the Pricing Section by providing a unit price of each of the commodity lines requested. Vendor should complete the Pricing Section in full as failure to complete the Pricing Section in its entirety may result in Vendor's bid being disqualified. Understood

Vendor should type or electronically enter the information into the Pricing Section through wvOASIS, if available, or as an electronic document. Understood

- 6. PERFORMANCE: Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract. Understood
- 7. PAYMENT: Agency shall pay a flat fee monthly charge, as shown on the Pricing Section, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. Understood
- 8. TRAVEL: Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately. Understood
- 9. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:
  - 9.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
  - 9.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.
  - 9.3. Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.
  - 9.4. Anyone performing under this Contract will be subject to Agency's security protocol and procedures.
  - 9.5. Vendor shall inform all staff of Agency's security protocol and procedures. All of #9 is Understood

#### 10. VENDOR DEFAULT:

- 10.1. The following shall be considered a vendor default under this Contract.
  - 10.1.1.Failure to perform Contract Services in accordance with the requirements contained herein.
  - 10.1.2. Failure to comply with other specifications and requirements contained herein.
  - 10.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
  - 10.1.4. Failure to remedy deficient performance upon request.
- 10.2. The following remedies shall be available to Agency upon default.
  - 10.2.1. Immediate cancellation of the Contract.
  - 10.2.2. Immediate cancellation of one or more release orders issued under this Contract.
  - 10.2.3. Any other remedies available in law or equity. All of # 10 is Understood

#### 11.MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below. Understood

Contract Manager: Greg Florence Vendor's address: 1200 Greenbrier St

Charleston, WV 25311

Telephone number: 304-414-0411

Fax Number: 304-720-5770

Email address: florenceg@lumosnet.com

#### CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration. Understood

Lumos Networks, LLC

(Company)

(Authorized Signature) (Representative Name, Title)

304-414-5354 304-720-5770 (Fax) JULY 16, 2016 (Phone Number) (Fax Number) (Date)

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ\_ABC150000007

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: (Check the box next to each addendum received)	ived)
Addendum No. 1	Addendum No. 6
Addendum No. 2	Addendum No.7
Addendum No. 3	Addendum No. 8
Addendum No. 4	Addendum No. 9
Addendum No.5	Addendum No. 10
In further understand that any verbal represe discussion held between Vendor's represen	eipt of addenda may be cause for rejection of this bid. entation made or assumed to be made during any oral tatives and any state personnel is not binding. Only ed to the specifications by an official addendum is
Lumos Networks, LLC	
Company Florence	
Authorized Signature	<del></del>
7/16/2015 Date	
NOTE: This addendum acknowledgement	nt should be submitted with the bid to expedite

document processing.

ACORD

### CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY) 07/16/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

CONTACT

Aon Risk Services Central, Inc.			NAME: PHONE (A/C, No, Ext): (866)	283-7122	FAX (A/C, No.): (800) 3	363-0105	
Pittsburgh PA Office Dominion Tower, 10th Floor			E-MAIL ADDRESS:				
525 Liberty Avenue Pittsburgh PA 15222-3110 USA				IIDED(S) AECO	RDING COVERAGE	NAIC#	
Notice		<del></del> -					
NSURED Lumos Networks Corp.					urance Company	25623	
one Lumos Plaza				iraveiers i	Indemnity Co of Americ	a 25666	
aynesboro VA 22980 USA			INSURER C:				
			INSURER D:				
			INSURER E:				
			INSURER F:				
COVERAGES CE THIS IS TO CERTIFY THAT THE POLICIE		NUMBER: 5700587162			EVISION NUMBER:		
INDICATED. NOTWITHSTANDING ANY R CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUC	EQUIREMEI PERTAIN, H POLICIES	NT, TERM OR CONDITION THE INSURANCE AFFORD S. LIMITS SHOWN MAY HAV	OF ANY CONTRACT ED BY THE POLICIE E BEEN REDUCED E	OR OTHER I S DESCRIBE Y PAID CLAIN	DOCUMENT WITH RESPEC D HEREIN IS SUBJECT TO IS. Limits sho	T TO WHICH THIS	
TYPE OF INSURANCE A Y COMMERCIAL GENERAL LARRIETY	ADDL SUBI	POLICY NUMBER 6301F745122	(MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY) 10/31/2015	LIMITS		
X COMMENSIAL GENERAL ENDING		03U1F/43122	10/31/2014	10/31/2013	EACH OCCURRENCE DAMAGE TO RENTED	\$1,000,00	
CLAIMS-MADE X OCCUR					PREMISES (Ea occurrence)	\$1,000,00	
	_				MED EXP (Any one person)	\$10,00	
	_		1		PERSONAL & ADV INJURY	\$1,000,00	
GEN'LAGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$2,000,00	
POLICY LIBECT LILECT					PRODUCTS - COMP/OP AGG	\$2,000,00	
OTHER:  AUTOMOBILE LIABILITY					COMBINED SINGLE LIMIT (Ea accident)		
ANYAUTO					BODILY INJURY ( Per person)		
ALL OWNED SCHEDULED					BODILY INJURY (Per accident)		
AUTOS AUTOS NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident)		
UMBRELLA LIAB OCCUR	++-		_		EACH OCCURRENCE		
EXCESS LIAB CLAIMS-MADE	:				AGGREGATE	-	
DED RETENTION	1						
B WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		HHUB1F813252	10/31/2014	10/31/2015	X PER STATUTE OTH-		
ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED?	<del></del> 1 I				E.L. EACH ACCIDENT	\$1,000,00	
(Mandatory in NH)	- '*' <b>^</b>				E.L. DISEASE-EA EMPLOYEE	\$1,000,00	
If yes, describe under DESCRIPTION OF OPERATIONS below	1			E.L. DISEASE-POLICY LIMIT	\$1,000,00		
						<u> </u>	
			1				
ESCRIPTION OF OPERATIONS // OCATIONS //	1 50 (400==	404 4445		<u> </u>			
ESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (ACORD	101, Addmonaj Kemarks Schedule	, may be attached if more	spaca is require	1)		

**CERTIFICATE HOLDER** 

**CANCELLATION** 

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

State of West Virginia 1900 Kanawha Blvd Charleston WV 25305 USA

AUTHORIZED REPRESENTATIVE

Aon Rish Services Contral Inc.



Main Enterprise Business Support number: 1-855-586-6769

# **Network Control Center Escalation List for Trouble Tickets**

			1 <sup>ST</sup> Level					
Service Type		Pons Fiber-voice	Metro-E, FTTC, DS3,OCN, SIP, Pons Fiber-data, DNS					
Name	ON-DUTY		ON-DUTY					
Title	Support Analyst	<u></u>	Network Analyst		_	-		
Office	(540) 941-6717		(540) 941-4800					
Email	nccnetworksupport@lui	mosnet.com_	noc@lumosnet.com			_		
			2 <sup>nd</sup> Level					
Name	Emily Stevens	David Querry	Gay Sterman	Lloyd Law	rence	Shannon Mays		
Title	Supervisor-Service Support	Supervisor-Service Support	NOC Supervisor 1 <sup>st</sup> Shift	NOC Supe	rvisor 2 <sup>nd</sup> Shift	NOC Supervisor 3 <sup>rd</sup> Shift		
Office	(540) 941-3412	(304) 720-2122	(540) 941-6799	(540) 942-	2032	(540) 941-2434		
Mobile	(540) 649-0309	(304) 741-3976	(540) 241-9097	(720) 775-	7988	(434) 465-4485		
Email	stevense@lumonsnet.com	querryd@lumosnet.com	stermang@lumosnet.com	lawrencei@lumosnet.com		mayss@lumosnet.com		
			3 <sup>rd</sup> Level					
Name	Ben Doyle	Tom Hall Cory Stringer						
Title	Sr. Manager-Service Sup	port	Sr. Manager-NOC		Sr. Manager-NOC			
Office	(540) 941-2447		(540) 949-0025	(540) 949-0025 (540) 941-360				
Mobile	(540) 241-5100		(540) 241-7359 (804) 938-930			2		
Email	dovleb@lumosnet.com		hallt@lumosnet.com stringerc@lum			osnet.com		
			4 <sup>th</sup> Level					
DS1/T1/PRI, Pons Fiber-voice Service Type POTS/DSL, Email, Call Features			Metro-E, FTTC, DS3,OCN, SIP, Pons Fiber-data, DNS					
Name	Todd Denning		Chuck Young					
Title	Director-CC Wireline Ser	vices	Vice President - Network Operations					
Office	(540) 942-4174		(724) 749-3220					
Mobile	(540) 649-0027		(724) 263-2369					
Email	Denningt@lumosnet.cor	<u>n</u>	voungc@lumosnet.com					
			5 <sup>th</sup> Level					
Name	Diego Anderson		Craig Drinkhall					
Title	Sr. Vice President-Gener	al Manager	Chief Technology Officer					
Office	(540) 946-8687		(540) 946-9196					
/lobile	(434) 760-8778							
Email	andersond@lumosnet.co	om_	drinkhallc@lumosnet.com					



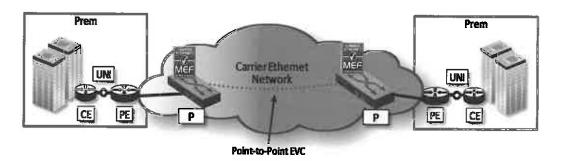
# Technical Solution Summary West Virginia Alcohol Beverage Control Administration

**Ethernet Site-to-Site** 

#### **Layer 2 Ethernet Network:**

Lumos Networks will provide the West Virginia Alcoho! Beverage Control Administration (WV ABCA) a Layer 2 Ethernet network following Metro Ethernet Forum (MEF) standards and WV ABCA requests consisting of the following type solution:

- E-Line Service: E-Line is a layer-2 service that connects two sites in a point-to-point configuration.
  - Ethernet Private Line (EPL): Specific to the E-Line Service type, an EPL service uses a
    Point-to-Point EVC between two UNIs. Private UNIs are used meaning no service
    multiplexing on each UNI (a single EVC for each UNI).



#### Definition of Network Components:

- User Network Interface (UNI): Interface/port that serves as the point of demarcation between WV ABCA and Lumos Networks.
  - Private UNI: UNI with a single EVC. Lumos Networks will provide the WV ABCA sites with Private UNIs for WAN services.
  - Multiplexed UNI: UNI with multiple EVCs.
- Ethernet Virtual Connection (EVC): An association of two or more UNIs that identifies as a point-to-point, rooted point-to-multipoint, or multipoint-to-multipoint path between WV ABCA sites in the Lumos Networks Carrier Ethernet Network.
- Customer Edge Device (CE): Device controlled by the WV ABCA and physically located in the WV ABCA premise. CE devices interface directly with Provider Edge (PE) devices and other customer network elements.
- Provider Edge Device (PE): Device controlled by Lumos that is physically located in the WV ABCA facility. PE devices interface directly with CE devices and P devices (Lumos Networks core network elements).
- Provider Core Device (P): Device controlled by Lumos Networks that is physically located in a Lumos Networks facility. P devices interface directly with PE devices and other P devices.

Lumos Networks will provide an **Ethernet Private Line (EPL)** to the locations listed below with corresponding amounts of bandwidth available for the WV ABCA:

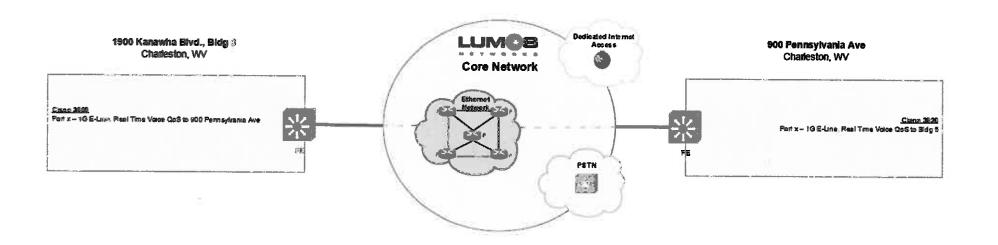
- 1900 Kanawha Blvd, Bldg 6, Charleston, WV 1 Gbps
- 900 Pennsylvania Ave, Charleston, WV 1 Gbps

#### **Lumos Ethernet Benefits:**

- Flexibility: Lumos Networks Ethernet service supports point-to-point, rooted point-to-multipoint, and multipoint to multipoint topologies to connect sites in a manner that best suits WV ABCA application needs.
- Scalability: Lumos Ethernet offers a range of speeds to easily accommodate WV ABCA network growth.
- Resiliency: Lumos Ethernet includes resiliency mechanisms and end-to-end Quality of Service (QoS) options for traffic prioritization across the entire Lumos network path.
- Routing & QoS: Lumos Ethernet is a Layer 2 service. This allows WV ABCA full control of IP routing and QoS policies.
- Standards Compliant: Lumos Ethernet is MEF-certified to ensure that the service interoperates smoothly with WV ABCA existing networks.

#### Lumos On-Net (Type 1) Ethernet Service Level Agreement (SLA) includes:

- Mean Frame Delay (One-Way) of less than or equal to 10ms per month.
- Inter-Frame Delay Variation of less than or equal to 3ms per month.
- Frame Loss Ratio of less than or equal to .0001 percent per month.
- Availability: Greater than or equal to 99.99% per month.
- Mean Time to Repair (MTTR): 4 hours per month.



WV Alcohol Beverage Control Admin Proposed Wide Area Network with Lumos Networks  Last Revised: 7/8/2016					
LEG		Customer Contact: Randy Haynes - 304-358-5631			
Customer Edge (CE)  EthernetTra			Manager: Greg Florence gineer: Randy Jones		
SONET Trainsport		Customer	Initials:		

## State of West Virginia **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Prefe

D. V.	and the the determination of the vehicle reference, if applicable.
1. X	Application is made for 2.5% vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
X	Application is made for 2.5% vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
<b>5.</b>	Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.	Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.  Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women-and minority-owned business.
against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
By subrauthoriz	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid ired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true

and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate

Signada

hanges during the term of the contract, Bidder will notify the Purchaeing Division in writing jammediately.

ETWORK, LLC

Bloder:

Date:

RFQ No. CRFQ\_DCH15\*7

#### STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### **DEFINITIONS:**

WITNESS THE FOLLOWING SIGNATURE:

Notary Public, State Of West Virginia

Majestic Drive
Crose Lanes, WV 25313
My Commission Expires Nov. 14, 2021

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false awearing (W. Va. Code §81-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

Vendor's Name: LUMOS NETWORK	5,200
Authorized Signature: Sto Flore	Date: 7/16/15
State of West Virginia	•
County of KAnawha, to-wit:	
Taken, subscribed, and swom to before me this 14th tay	or July 2015.
My Commission expires November 14	
AFFIX SEAL HERE	NOTARY PUBLIC
OFFICIAL SEAL	Purchasing Affidavit (Revised 07/01/2012)