

SAUNDERS STAFFING, INC.

PROPOSAL in response to:

Solicitation Number CRFQ 0613 VNF 1800000006

March 22, 2016

12:00 AM

TECHNICAL PROPOSAL

SAUNDERS STAFFING, INC.

605 OAKWOOD AVE.

BECKEY, WV 25801

304-256-0560

PO BOX 211, BLUEFIELD, WV 24701

03//15//2016



SAUNDERS STAFFING
INCORPORATED

www.SaundersStaffing.net

03/21/16 10:00:26
MU Purchasing Division

TECHNICAL PROPSAL INFORMATION

VOLUME 1

Sub factor !

Understanding of this requirement

After reviewing the complete document several times, it is vitally important that this be a seamless transition and there be no disruption in services.

We will have three coordinators from Saunders Staffing to work in Clarksburg at Workforce office to meet with our existing staff to answer questions or update information on the new contract. While the process is going on of unrolling who is on the contract, there will be questions and we will need to be present.

We will meet with any facility personnel that have need for our input. Hiring new staff is as simple as registering on our website which is www.saundersstaffing.net, our local office will handle their new hire packet and introduce them to our staff in HR and payroll once they have been approved by the Director of Nursing.

We have been in business for twenty seven years and our process is seamless. We will work at the direction of WVNF through this process. Making sure the patients who are on site see no difference in service and all is a smooth process for training and patients are served completely with excellent patient care is our number one goal.

We have a large database of applicants that meet the requirements from the job description, if we are the successful bidder, the screening process would be expedited, and some screening would already be completed on key staff. We are recruiting as of this date for more staff.

Subfactor 2

Key Personnel

Heather Meadows, Rick Wellons, Susan Dickens, Carolyn Cosby. And Connie Saunders will be key personnel to assist in the transition and work with our nursing facility contact to get everyone transitioned and orientated. Together we have over fifty years of experience in the staffing industry.

Required training will begin as soon as possible through various resources in the area. All staff will be updated and any new certifications or training sent to the nursing supervisor.

One of our staff, on a rotation basis, would be available 24 7 to make sure everything is going smooth. We will place experienced staff from the area that has the needed background and level of skills. Our website is www.saundersstaffing.net.

In the event that a staff would need replaced, for whatever reason, we have been in Charleston and Clarksburg for several years and have a database of medical staff from which to place from the beginning of the contract.

Our staff signs an agreement that they will give ample notice unless it is a matter of death or health reasons to leave an assignment.

We use Nurse Competency to test the skills of our candidates. Our background screening is through Assurant and Safron.. We use MedExpress for our drug testing. They have complete packages according to the needs of our client.

We are also flexible and would work at your direction to design communication and evaluation that is consistent with your needs. We are here on demand until we have a smooth process in place and the transition was successful. After that period of 90 days, we would be involved on a regular basis that is to your schedule to make sure all is well.

Subfactor 3

Corporate Experience

Saunders Staffing Inc. is a small, disadvantaged, women owned company, also a WBENC and DBE certified corporation, which prides it as one of the leaders in providing medical staffing as well as back office services.

We have been providing professional personnel to the medical facilities in Virginia and West Virginia for more then 27 years. As a leader in providing premier staffing services to a diverse and evolving medical community, our professional staff is dedicated to developing long term relationships with our clients and applicants.

We are committed to accurately assessing client's needs and effectively evaluating the applicant's personal skills and qualifications to meet the requirements. With our considerable experience we excel in quality connections that work for all parties involved in the process of employment.

Saunders Staffing Inc. opened in 1989 and is multi-location organization that offers proven staffing solutions with a strong commitment to partnering with our clients to maximize their productivity and to assist our associates in the achievement of their career objectives.

We have a staff of nine in house coordinators and supervisors, 150 associates in field on an average and 30,000 applicants to recruit from. Our corporate office is in Bluefield and branches in Beckley and Charleston, WV. We have a sister corporation who covers Virginia and we have a branch at the Incubator in Richlands, Virginia as well. We have 27 years of experience in staffing and thirty five years experience in human resources. We utilize job boards, Workforce Centers, job fairs, partners in education and agencies who work with disabilities in placement as well as colleges and technical centers for all recruiting needs. We also have a referral program. We belong to SHRM and ASA, NISA;, we are a WBENC certified for information needs on all employer and human resource requirements. We use e-Empact software and process payroll in house so we can respond to our employees needs quickly if necessary and to make sure they get paid on time and in full plus correctly. Our data is in the Bond cloud and is secure from cyber attacks or breach of confidentiality.

. Our employees may have direct deposit or a pay card. We offer an MEC Health Plan and benefits paid vacation and paid holiday after they meet the requirements.

WE OFFER:

- 24 HR Satisfaction Guarantee to employer
- Work to increase productivity

- Customized reporting
- Onsite Supervision
- Payroll Services
- Strong Safety Program

EMPLOYEE SELECTION CRITERIA

Our minimum requirements during employee selection are

- CPR card.
- resume
- references
- Security Compliance
- We drug-test all of our employees to have a drug-free workplace
- We arrange background checking in any field that represents risk to our client and our fellow employee.
- Nurse competency
- Training certifications
- Physical
- Fingerprints
- Drug test
- License that is current

RECRUITING STRATEGIES

We recruit from Workforce Centers, College, State Rehabilitation offices, radio, newspaper, job fairs, job boards, referral and online registrations, zip recruiter, and indeed, we also pay referral bonuses

Our methodology involves the recruiting at all times of qualified individuals that meet the requirements of the project that our client is working on. We post our jobs on several job boards, with job service, with our many partners, and in our office, also on our website. We use social media as well as a recruiting tool. As we receive inquiries, they register online and send us their resume along with references. We review the information and if it is complete, receive it into our system. If there is a match on the skills of the applicant, they are contacted. We receive references and check them, get permission to do a background check. If all that e-Empact as our computer program, which makes searching and documenting our searches easily. This program records the project and then makes sure the field staff is paid and our client is billed each week. We contact our client to e-mail the resume to them to see if they would like to interview. Interviews are scheduled and from their placement are decided.

We then complete all the forms that are required for payroll and build the personnel file. We have access to an MEC affordable healthcare plan if employees are interested. They get to choose between direct deposit and pay card as their way of getting paid. The individual is orientated to the position for good communication.

We follow all labor laws and work to always be compliant and be an equal opportunity employer. Our program does not record race, age or any other information that would cause the recruiter to discriminate in the placement.

EMPLOYEE ASSESSMENT TOOLS USED

Saunders Staffing provides high quality personnel, which will fully comply with all the requirements listed in the Job Description, provided by the employer.

- In order to assure recruitment of quality personnel, we have standard minimum requirements that all our employees have to meet in order to qualify. (Please view EMPLOYEE SELECTION CRITERIA section, given above).
- We will have a face to face interview, check references, handle all screening and background screening according to the requirements of this contract..
- Our closest representative to the WVNF in Clarksburg is in Charleston and will be in Clarksburg recruiting on a regular basis for top quality staff. Our staff will be on call and closely work hand in hand with the present team on site.
- We will send monthly evaluation forms to the Director of Nursing through our system, to ensure full satisfaction of the customer (Please find our "Assignment Merit" evaluation form template in email attachments)
- Our representative in Charleston will carry out on -site visits at WVNF Facility and will work at the direction of the facility to the frequency level.

For Employee Attendance tracking we use our online system. Please see below the steps of procedure flow:

1. After recruitment, our employees as well as their direct supervisors receive welcome letter on their email, with special link and user name.
2. With given user name they register online in our system, where they can access their payroll information as well as time cards.
3. After completion of each week employees fill out their time cards online, which after completion go onto their direct supervisors for approval (online).

4. Finally, time sheets, after being approved by direct supervisor – come to our system and our payroll personnel process them in order to follow up with timely payment of the salary, each week on Friday.

We then complete all the forms that are required for payroll and build the personnel file. We have access to an MEC affordable healthcare plan if employees are interested. They get to choose between direct deposit and pay card as their way of getting paid. The individual is orientated to the position for good communication.

We follow all labor laws and work to always be compliant and be an equal opportunity employer. Our program does not record race, age or any other information that would cause the recruiter to discriminate in the placement.

We follow Joint Commission best practice in our client's facility and for record keeping.

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1. After recruitment, our employees as well as their direct supervisors receive welcome letter on their email, with special link and user name.
2. With given user name they register online in our system, where they can access their payroll information as well as time cards.
3. After completion of each week employees fill out their time cards online, which after completion go onto their direct supervisors for approval (online).
4. Finally, time sheets, after being approved by direct supervisor – come to our system and our payroll personnel process them in order to follow up with timely payment of the salary, each week on Friday.

1. We acknowledge one and, two amendments to this contract.

+ three

Connie Saunders

President



Saunders Staffing, Inc.

We are an equal opportunity employer



SAUNDERS STAFFING INCORPORATED

"Matching People with Opportunity"

605 Oakwood Avenue
Beckley, WV 25801
tel: 304.256.0560
toll free: 888.799.2110
fax: 304.325.6817
saundersem@saundersstaffing.net
www.saundersstaffing.net

Who we are

Saunders Staffing is a network of available human resources, filling both clerical and professional needs, that wants to be the Company you call when you need additional staff. Our staffers are flexible and we will work at your direction. We have six recruiters and have a representative in your region.

MISSION STATEMENT

Saunders Staffing's Mission is to provide the best in human resources to business entities both private and governmental. It is our ongoing duty to our clients to provide the best, most qualified individuals to meet their temporary or long-term needs in a cost-effective manner.

With over twenty-four years of experience, this small, independent business continues to grow and attract some of the best recruits that a staffing agency could provide. We continually strive to meet your needs.

DUNS# 60-695-8023 | CAGE code 1R8X8 | ORCA registered

NAICS Codes

Saunders Staffing provides services under the following North American Classification System Codes:

518210	541214	541219	514330	541380
541511	541512	541513	541519	541611
541613	541618	541690	541720	541910
561110	561210	561312	561320	561410
561499	561720	562920		

CONTRACT CERTIFICATIONS & VEHICLES

-  SBA Certified Small, Disadvantaged Business
-  GSA Schedule 736
-  Woman-Owned Company

Unlike most other staffing networks, Saunders Staffing tends to many functions internally to cut overhead costs and reduce or eliminate debt—which gives us the edge—making us not only the best networking resource you have, but the most competitive. Payroll, for example, is done in house, debt free, using software for easy billing and payroll. Doing these things in-house means that we can pass the cost savings on to you!

The Owner **CONNIE SAUNDERS**

As mentioned, Ms Saunders has over twenty-four years experience in operating her business. She was voted Small Business Person of the Year by the SBA in 2006. Connie strives to exceed her own accomplishments and this reflects best in the satisfaction of her clients.

Placements

Saunders Staffing accepts supplemental staffing assignments in the following fields:

- Clerical
- Secretarial
- Data Entry
- Administrative
- Legal
- Medical
- Technical
- Light Industrial

Saunders Staffing is An Equal Opportunity Employer



SAUNDERS STAFFING INCORPORATED



tel: 304.256.0560
toll free: 888.799.2110
fax: 304.325.6817
saundersem@saundersstaffing.net
www.saundersstaffing.net



SAUNDERS STAFFING INCORPORATED

"Matching People with Opportunity"



Connie Saunders, President
Saunders Staffing, Inc. 2006 WV
Small Business Person of the Year

605 Oakwood Avenue
Beckley, WV 25801
tel: 304.256.0560
Toll free: 888.799.2110
fax: 304.325.6817
saundersem@saundersstaffing.net
www.saundersstaffing.net

Capabilities Statement

Hiring & Staffing

HIRING SERVICES

- Executive Search
- Permanent Employees
- Contracts:
 - Temporary
 - Temp to Perm
 - Full Time

STAFFING

- Flex Staffing
- Government & Private Sectors
- Professional
- Executive
- Management
- Financial

Government Contracting

Saunders Staffing, though always looking to broaden our horizons, specializes in government and institutional contracting. For example, we currently serve the State of West Virginia, statewide and in Virginia, we provide personnel for all the Hokies at Virginia Tech. As we expand into federal contracting, we excitedly look forward to providing the U.S. government with top-notch placements.

FLEX STAFFING SERVICES

Whether you need to fill a position for a week or a year, Saunders Staffing can fill your needs. Short term, long term or permanent placement, we can provide the reliable staff that meets your needs. From clerical to administrative, managerial to executive, Saunders Staffing can match the personnel to match the needs of your company. And if it's a sudden, unexpected need we can usually have someone report to you within 24 hours of your call.

PLACEMENT SERVICES

Saunders Staffing will work with each client individually to help define the scope of requisition, the skills, experience and educational requirements and qualifications required. Once a set of individuals has been qualified, we work with the client to help select the best fit for the opportunity.

HUMAN RESOURCE OUTSOURCE SERVICES

Let Saunders Staffing relieve your company of the demanding efforts involved in interviewing and screening the ever-growing number of job hunters to find the right fit for your Company. These services include, but depending on the type of staff you may need, not limited to:

- Completing and reviewing applications
- Past employment verification and screening
- Background checks
- Skill Assessment / Testing
- Drug / Alcohol Testing
- Professional Credentialing
- Other specific verification as needed

With Saunders Staffing handling all of these aspects for you, your Company can concentrate on it's core efforts with less cost!

EXECUTIVE PLACEMENT SERVICES

Saunders Staffing has an ever-growing database of experienced Executives from virtually all types of industries. These professionals must provide appropriate documentation which is carefully scrutinized as well as, where necessary, have the proper, active licenses to practice.

RECRUITING

Saunders Staffing recruits most states on the East Coast and we continue to expand. From background checks to pre-screening, in-depth interviews, checking references and verifying past employment, we work hard to insure that we provide the right employee for the client. We also provide drug screening and address any other detailed issue that may be particular to your needs.

QUALITY CONTROL

All aspects of our services, from initial interviewing and screening to placement, are maintained to the highest level of quality control. When we provide HR services to you, you can be sure that every measure has been taken to insure that the personnel we send to your company will match the criteria that you provide, that they will be professional and that your choice in working with Saunders Staffing is one that you will make again.



— Check out the newly upgraded saundersstaffing.net now! —



SAUNDERS STAFFING
INCORPORATED
& **SAUNDERS STAFFING**
PERSONNEL POOL OF VA
INCORPORATED

If you're ready to get back to work in West Virginia or Virginia, we can help you find that "just right" position. Whether you just need a short-term assignment or looking for a career, Saunders Staffing and Personnel Pool of VA can get you to work!

These two woman-owned businesses have been doing so since 1994 and the Company owner, Ms Connie Saunders, was voted Small Business Person of the Year in 2006! So, we do know how to keep you busy!

Learn new skills, gain work experience, meet new people and get paid for doing so! And even if you may not been looking for it at the time, you may well discover what will become a long, well-paid career!

Call the number most convenient for you on the back panel of this brochure or better still, go to our website and register online.

Saunders Staffing and Personnel Pool of VA. If you're ready to work, we're ready to find that job for you. Call or register online today!



—EOE— An equal opportunity employer

Register online today!
in West Virginia or Virginia
go to
www.saundersstaffing.net



SAUNDERS STAFFING
INCORPORATED

— a West Virginia Corporation —

Beckley
304.256.0560

Charleston
304.344.4733

Bluefield
304.325.3369

Princeton
304.487.0255

FAX 304.325.6817



SAUNDERS STAFFING
PERSONNEL POOL OF VA
INCORPORATED

— a Virginia Corporation —

Bluefield
276.326.3289

Richlands
276.964.5900

FAX 304.325.6817



SAUNDERS STAFFING
INCORPORATED
& **SAUNDERS STAFFING**
PERSONNEL POOL OF VA
INCORPORATED



"Matching People with Opportunity"

Let's get to work!

Introductory / Informational Brochure



Welcome to:

SAUNDERS STAFFING
INCORPORATED



SAUNDERS STAFFING
PERSONNEL POOL OF VA
INCORPORATED



Saunders Staffing and Saunders Staffing Personnel Pool of VA are here to put you to work! Since 1994, these woman-owned businesses have been doing just that.

With a wide range of employers to work with as well as a wide range of job types, we can find a position that will be just right for you.

We also try and help those with special needs if those are made known to us. Can you only work certain days of the week? Do you need to ride the bus? These are some of the stumbling blocks preventing good workers from getting good jobs. We will do our best to find the job that fits your needs, your schedule and your location.

Our most important requirements are that you be professional and not only care about getting the job done, but getting the job done right. Will you do the work that makes an employer say "I want that person on my staff permanently?"

Go to our website and register now. It won't take long and you can look through the positions that we currently have available.

Saunders Staffing and Personnel Pool of VA. We're working to put you to work. Call or register online today and let's get busy.

Placements:

We accept supplemental staffing assignments in the following fields:

- Secretarial
- Clerical
- Data Entry
- Administrative
- Legal
- Medical
- Technical
- Light Industrial

Requirements:

Requirements to register with Saunders Staffing or Personnel Pool of VA include the following:

- High School Diploma or GED
- Two (2) previous work references (including addresses & phone numbers)
- Two forms of proper I.D. (one must be a photo I.D.)

Additional Benefits:

With Saunders Staffing and Personnel Pool of VA, you have access to the following as well:

- Health, Dental and Vision Insurance
- 401K Retirement Plan
- Paid Holidays
- Paid Vacations

So, register today! Go to our website and register, then call for an appointment with one of our coordinators. Please allow up to an hour for your interview.



—EOE— An equal opportunity employer

Procedure:

First, we will interview you and test your skills. After you have completed your application, we will evaluate your skills and check your references. On occasion, assignments may require a credit and/or criminal background check.

As we are a "Drug Free" business, you will most likely be asked to have a drug screening performed depending on the assignment.

If you cannot make your appointment, please call ahead to let us know and to reschedule your interview for another date.

Should there be any conditions where you do not meet eligibility requirements, we recommend that you re-apply again in the future. We are, in all ways, an equal opportunity employer and want to assist you in any way we can to meet requirements.

Again, please start by registering with us online. Once you have completed registering, call to set up an appointment.

Now, let's get to work!

SAUNDERS STAFFING
INCORPORATED



SAUNDERS STAFFING
PERSONNEL POOL OF VA
INCORPORATED



**All contact info on
back panel of brochure.**



SAUNDERS STAFFING
INCORPORATED

888-799-2110

Matching People with Opportunities

Personnel Pool of VA

Call Today: (276) 964-5900

Re: CRFQ 0613 VNF 1600000005

Dear Ms. Rink:

We have attempted several times to enter information electronically on WVOASIS.

Our system was not compatible with Oasis. I went outside of our system and the second page was up very briefly and then everything would close down. My apologies! If anything shows up on WVOASIS, please ignore that information, I did not submit data through the site because of inability to access the second page.

Our bid is being hand delivered on Monday to Purchasing in Charleston.

I tried to call your office, the last page was confusing when you mention 1.5OT Rate Hrs. worked over regular schedule shift. None of the recruiters who worked on this bid, could figure out what you were asking for. I left a message for you, but did not hear back.

Our calculations are based on the estimated hours per week for each category you requested information for.

This is for the total of estimated hours multiplied by the rate we have quoted.

If you have questions about our calculations, I would be happy to answer those.

Thank you so much for the opportunity to be of service to our state and the WVNF.

Sincerely yours


Connie Saunders

President

Bluefield, West Virginia
Phone: 304-325-3273
Fax: 304-325-6817

Princeton, West Virginia
Phone: 304-487-0255
Fax: 304-325-6817

Beckley, West Virginia
Phone: 304-256-0560
Fax: 304-325-6817

Wytheville, Virginia
Phone: 276-223-2222



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

WV PURCHASING ACA SECT Fax 304-558-4115

Mar 17 2016 09:57am P001/014

State of West Virginia
 Request for Quotation

Proc Folder: 185811

Doc Description: ADDENDUM 3 DIRECT CARE STAFFING SERVICES

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-03-17	2016-03-22 13:30:00	CRFQ 0613 VNF1600000005	4

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25306

US

Vendor Name, Address and Telephone Number:

Saunders Staffing, Inc
 P.O. Box 211
 Bluefield, WV 24701

physical
 400 North Street
 Bluefield, WV 24701

1% discount if paid in ten days

FOR INFORMATION CONTACT THE BUYER

Crystal Rink
 (304) 558-2402
 crystal.g.rink@wv.gov

Signature: *Conner Saunders* FEIN # *550688283* DATE *3/18/16*

All offers subject to all terms and conditions contained in this solicitation

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA VETERANS NURSING FACILITY, IS SOLICITING BIDS FOR TO ESTABLISH AN OPEN-END CONTRACT FOR DIRECT CARE STAFFING PER THE ATTACHED.

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	REGISTERED NURSE 6AM-2PM	680.00000	HOUR	42.08	28,614.40

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
REGISTERED NURSE 6AM-2PM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	REGISTERED NURSE 2PM-10PM	900.00000	HOUR	42.35	38,115.00

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
REGISTERED NURSE 2PM-10PM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	REGISTERED NURSE 10PM-6AM	380.00000	HOUR	42.63	16199.40

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
REGISTERED NURSE 10PM-6AM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG US	WV26301	DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG US	WV 26301
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	REGISTERED NURSE HOLIDAY(S)	64.00000	HOUR	92.61	5,927.04

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
REGISTERED NURSE HOLIDAY(S)

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG US	WV26301	DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG US	WV 26301
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	LICENSED PRACTICAL NURSE 6:30 AM-7:30PM	756.00000	HOUR	25.25	19089.00

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
LICENSED PRACTICAL NURSE 6:30 AM-7:30PM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	LICENSED PRACTICAL NURSE 6:30AM-7:30AM	756.00000	HOUR	25.83	19,527.48

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
 LICENSED PRACTICAL NURSE 6:30AM-7:30AM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
------------------------------------------------------------------------------------	--	-------------------------------------------------------------------------------------	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	LICENSED PRACTICAL NURSE 5:30AM-6:30PM SPECIAL NEEDS	95.00000	HOUR	25.55	2,427.25

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
 LICENSED PRACTICAL NURSE 5:30AM-6:30PM SPECIAL NEEDS UNIT

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
------------------------------------------------------------------------------------	--	-------------------------------------------------------------------------------------	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	LICENSED PRACTICAL NURSE 5:30AM-8:30AM SPECIAL NEEDS	95.00000	HOUR	25.83	2,453.85

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :

LICENSED PRACTICAL NURSE 5:30AM-6:30AM SPECIAL NEEDS UNIT

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	LICENSED PRACTICAL NURSE HOLIDAY(S)	112.00000	HOOR	50.52	5,658.24

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :

LICENSED PRACTICAL NURSE HOLIDAY(S)

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	CERTIFIED NURSING ASSISTANT 7AM-3PM	840.00000	HOOR	17.64	14,817.60

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :

CERTIFIED NURSING ASSISTANT 7AM-3PM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	CERTIFIED NURSING ASSISTANT 3PM-11PM	840.00000	HOUR	17.99	15,111.60

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
 CERTIFIED NURSING ASSISTANT 3PM-11PM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	CERTIFIED NURSING ASSISTANT 11PM-7AM	672.00000	HOUR	18.27	12,277.44

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :
 CERTIFIED NURSING ASSISTANT 11PM-7AM

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	CERTIFIED NURSING ASSISTANT 5AM-6:30 PM SPECIAL NEEDS	284.00000	HOUR	18.00	5,112.00

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :

CERTIFIED NURSING ASSISTANT 5AM-6:30 PM SPECIAL NEEDS UNIT

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	CERTIFIED NURSING ASSITANT 6PM-6:30AM SPECIAL NEEDS UNIT	189.00000	HOUR	18.45	3,487.05

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :

CERTIFIED NURSING ASSITANT 6PM-6:30AM SPECIAL NEEDS UNIT

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	CERTIFIED NURSING ASSISTANT HOLIDAY(S)	312.00000	HOUR	36.75	11,466.00

Comm Code	Manufacturer	Specification	Model #
80111606			

Extended Description :

CERTIFIED NURSING ASSISTANT HOLIDAY(S)

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	REGISTERED NURSE-OVERTIME	13.00000	HOUR	68.14	885.82

Comm Code	Manufacturer	Specification	Model #
80111505			

Extended Description :
 REGISTERED NURSE-OVERTIME

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	LICENSED PRACTICAL NURSE-OVERTIME	13.00000	HOUR	43.01	559.13

Comm Code	Manufacturer	Specification	Model #
80111505			

Extended Description :
 LICENSED PRACTICAL NURSE-OVERTIME

DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV26301 US		DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV 26301 US	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
18	CERTIFIED NURSING ASSISTANT-OVERTIME	13.00000	HOUR	31.46	408.98

Comm Code	Manufacturer	Specification	Side: #
80111606			

Extended Description :

CERTIFIED NURSING ASSISTANT-OVERTIME



<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	MANDATORY PRE-BID MEETING	2016-03-03
2	VENDOR QUESTION DEADLINE	2016-03-09

VNF1600000005	Document Phase Draft	Document Description DIRECT CARE STAFFING SERVICES	Page 10 of 10
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **NON-MANDATORY PRE-BID** meeting will be held at the following place and time:

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

March 3, 2016 at 1:00 PM EST

WV Veterans Nursing Facility
One Freedoms Way
Clarksburg WV 26301

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility

to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: March 9, 2016 at 4:00 PM EST

Submit Questions to: Crystal Rink
2019 Washington Street, East
Charleston, WV 25305
Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)
Email: Crystal.G.Rink@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. BID SUBMISSION: All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID:
BUYER: Crystal Rink
SOLICITATION NO.: CRFQ VNF1600000005
BID OPENING DATE: March 22, 2016
BID OPENING TIME: 1:30 PM EST
FAX NUMBER: 304-558-3970

In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus n/a convenience copies of each to the Purchasing Division at the address shown above. Submission of a response to a request for proposal is not permitted in wvOASIS. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)
 Technical
 Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: March 22, 2016 at 1:30 PM EST

Bid Opening Location: Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATES: Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

15. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately opened and/or viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening if those documents are required with the bid.

19. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.”

20. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b.”

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor’s entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled “confidential,” “proprietary,” “trade secret,” “private,” or labeled with any other claim against public disclosure of the documents, to

include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

GENERAL TERMS AND CONDITIONS:

- 1. CONTRACTUAL AGREEMENT:** Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.
- 2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
 - 2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
 - 2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.
 - 2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
 - 2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
 - 2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.
 - 2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
 - 2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
 - 2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on award and extends for a period of one (1) year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to Three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed Thirty-six (36) months in total. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days.

Upon completion, the vendor agrees that maintenance, monitoring, or warranty services will be provided for one year thereafter with an additional _____ successive one year renewal periods or multiple renewal periods of less than one year provided that the multiple renewal periods do not exceed _____ months in total. Automatic renewal of this Contract is prohibited.

One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Other: See attached.

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

7. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

8. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND: All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of _____. The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award. In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

INSURANCE: The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:

Commercial General Liability Insurance: In the amount of 1,000,000.00
_____ or more.

Builders Risk Insurance: In an amount equal to 100% of the amount of the Contract.

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

Refer to Section 3 of the specifications regarding licensing requirements

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

9. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

11. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount of

n/a

for n/a

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

- 12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.
- 13. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.
- 14. PAYMENT:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.
- 15. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 16. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules §§ 148-1-6.1.e.
- 17. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.
- 18. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
- 19. COMPLIANCE:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.
- 20. PREVAILING WAGE:** Vendor shall be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage requirements are applicable.
- 21. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

- 22. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.
- 23. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 24. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 25. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 26. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- 27. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 28. BANKRUPTCY:** In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

29. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

30. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

31. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

32. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

33. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

34. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.

38. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

39. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

40. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.

41. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

42. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Saunders Stopping, Inc.
(Company)

Conne Saunders President
(Authorized Signature) (Representative Name, Title)

8887992110 304.325.6817 3/11/16
(Phone Number) (Fax Number) (Date)

#1007

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFG VNF1600000005

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|-----------------------------------------------------|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input checked="" type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input checked="" type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input checked="" type="checkbox"/> Addendum No. 9 |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input checked="" type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Sanuel Shipping, Inc
Company
Conce Sanuel

Authorized Signature

Date

3/11/16

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION
CRFQ VNF1600000005
Direct Care Staffing Services

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of WV Veterans Nursing Facility to establish an open-end, multiple award contract for Registered Nurse(s), Licensed Practical Nurse(s), Health Services Worker(s) (Certified Nursing Assistant) to comply with staffing needs of the State owned and operated facility.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item”** means the list of items identified in Section 3, Subsection 1 below.

 - 2.2 **“Pricing Pages”** means the schedule of prices, estimated order quantity, and totals attached hereto as Exhibit A and used to evaluate the RFQ.

 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

 - 2.4 **“DON”** means Director of Nursing

 - 2.5 **“ADON”** means Assistant Director of Nursing

 - 2.6 **“RN”** means Registered Nurse.

 - 2.7 **“LPN”** means Licensed Practical Nurse.

 - 2.8 **“CNA”** means Certified Nursing Assistant.

 - 2.9 **“HSW”** means Health Services Worker.

 - 2.10 **“Agency”** means West Virginia Veterans Nursing Facility

 - 2.11 **“Staffing Agency”** means the awarded vendor.

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Direct Care Staffing Services**

- 3. QUALIFICATIONS:** Vendor(s) must have the following minimum qualifications copies to be submitted to the Director of Nursing prior to being placed in facility for work.
- 3.1. RN's must hold a valid WV Registered Nurse License.
 - 3.2. LPN's must hold a valid WV Licensed Practical Nurse License.
 - 3.3. CNA's must hold a valid Certification as a WV Certified Nurse Assistant.
 - 3.4. Must have knowledge of Federal & State Long Term Care (LTC) regulations.
 - 3.5. Must have a current Cardiopulmonary Resuscitation (CPR) Card.
- 4. GENERAL REQUIREMENTS: Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.
- 4.1 Registered Nurses Services:** Vendor shall provide documentation to the WVVNF facility prior to being placed in facility for work, background checks through WV Cares and drug screenings along with a competency assessment which includes age-specific and cultural competencies for services provided for resident. RN(s) must have at least (1) year of working experience in the area assigned. Completed application or resume as proof of experience.
 - 4.1.1 RN(s) must be licensed and is good standing with the West Virginia Board of Nurses.
 - 4.1.2 RN(s) could oversee the work of other (RN's), (LPN's), (CNA's), as assigned.
 - 4.1.3 RN(s) must participate in Interdisciplinary Care Plan Team Meetings to develop Individualized Care/Treatment Plans, direct consultations, receive

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and give recommendations to and from other disciplines to maximize care of residents.

4.1.4 RN(s) must administer medications as prescribed by treating Physician(s).

4.1.5 RN(s) must ensure timely documentation into resident's electronic medical records, per the policies and procedures and common practice of the facility, this will be discussed in great detail during the facility orientation.

4.1.6 RN(s) must oversee all medical related emergencies.

4.1.7 RN(s) will provide for the emotional and physical comfort and safety of the residents.

4.1.8 RN(s) must respond to inquiries of family members, advocates and other interested parties, ensuring adherence to the State and Federal Confidentiality Laws, and the HIPPA Regulations.

4.1.9 RN(s) must adhere to the mandatory overtime policy and guidelines set by the facility.

4.1.20 If an RN is sent in to replace a LPN or a CNA, they must be billed and paid LPN or CAN wages for that shift.

4.2 Licensed Practical Nurse(s) Services

4.2.1 LPN(s) must be licensed and in good standing with the West Virginia Board of Nurses.

4.2.2 LPN(s) must assist professional nursing and medical staff in providing direct nursing care to patients, including medical treatments, administering medications, giving injections, and assisting in care planning and recording.

4.2.3 LPN(s) must take and record temperatures, blood pressure, pulse and respirations; collect specimens for testing; administer medication according to the Physician Order.

4.2.4 LPN(s) must ensure timely documentation into patient's electronic medical records, per the policies, procedures and common practices of the facility that will be discussed in great detail during the facility orientation.

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- 4.2.5** LPN(s) must screen residents and record medical information; assist physician and registered nurse in examinations and treatments; set up and clean examination area; give injections and immunizations; instruct residents in the use of medications and possible side effects.
- 4.2.6** LPN(s) will provide for the emotional and physical comfort and safety of the residents.
- 4.2.7** LPN(s) must assist patients (residents) with activities of daily living such as grooming and personal hygiene.
- 4.2.8** LPN(s) must respond to inquiries of family members, advocates and other interested parties, ensuring adherence to the State and Federal Confidentiality Laws and the HIPPA regulations.
- 4.2.9** LPN(s) must adhere to the mandatory overtime policy and guidelines set by the facility.
- 4.2.10** If an LPN is sent to replace a CNA they must be billed and paid CNA wages for that shift.

4.3 Certified Nursing Assistant Services

- 4.3.1** CNA(s) must be certified and in good standing with the West Virginia Nurse Aide Registry.
- 4.3.2** CNA(s) will be responsible for direct care services to residents in a Nursing Home Long Term Care Setting.
- 4.3.3** CNA(s) must provide support and assistance with daily activities as directed by supervisor.
- 4.3.4** CNAs must adhere to the mandatory overtime policy and guidelines set by the facility.
- 4.3.5** CNAs must have a high school diploma or GED.

- 4.4** Successful vendor must provide healthcare staffing as requested by the Facility to be compatible with week-to-week needs, this to include all weekends and holidays. Assignments also may be for specified period of times as agreed upon in writing.

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- 4.5** Successful vendor must provide hourly rates that are inclusive of all federal, state and local withholding taxes, social security and Medicare taxes, as well as all unemployment compensation, workers compensation, general and professional liability premiums.
- 4.6** Successful vendor shall provide the Facility with information on each healthcare staff member according to the state and federal standards, including applications and WV Cares background check. The information must be submitted to the Agency before the staff member reports to work and must be sent to the facility along with the following: CPR Certification, references, confidentiality agreement, and other requested documents, such as current physical examination, immunization records, negative 9-panel drug screening and licensure confirmation. No nurse providing services to the Facility under this agreement will have been investigated and substantiated by the Board of Nursing or currently subject to discharge results from an investigation by the Board of Nursing.
- 4.7** Successful vendor and healthcare staff must comply with all Agency/Facility policies and procedures.
- 4.8** Successful vendor shall ensure the following regarding the staff to be provided:
- 4.8.2** Has completed the required training and education.
 - 4.8.3** Possess a current valid certification and/or professional license with the State of West Virginia.
 - 4.8.4** Meet current Agency immunization requirements for purified protein derivative (PPD) and Hepatitis B Series by providing copies of the results of these immunizations.
- 4.9** If Agency requests CNA and a Registered Nurse and/or Licensed Practical Nurse is provided instead, the Agency will only agree to pay CNA rate. If an LPN is requested and a Registered Nurse is provided instead, the Agency will only agree to pay LPN rate.
- 4.10** Vendor will agree to provide required number of staff needed for a shift or/and assignment at least two (2) hours prior to the start of the shift or assignment to be worked. If a staffing agency's staff calls off, that staffing agency must fill the shift.

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- 4.11** All employees must adhere to the policies and procedures of our facility, including attendance, tardiness and mandating. Facility will discipline staff per our policy and procedures. All disciplinary actions given by the facility will be sent to the staffing agency.
- 4.12** All staffing agencies staff must attend mandatory meetings and in-services.
- 4.13** All employee paperwork must be sent to and approved by facility before an employee comes for orientation.
- 4.14** All staffing agency employees are required to have 30 hour Alzheimer's Training, provided by WV Veterans Nursing Facility.
- 4.15** The awarded vendors must provide an employee roster quarterly. The awarded vendor must update all employee personal files annually and a copy sent to the facility.
- 4.16** Employee's timesheets must be sent to the staffing agencies weekly by noon on Wednesday. Timesheet dates will be totaled from Saturday to Friday. All missing punches will have to be turned into the WV Veterans Nursing Facility by Wednesday of the pay week. All employees must follow the policy and procedures for punching in and out when leaving the building. This policy will be discussed during the orientation.
- 4.17** Employees are to call off to the facility and must speak to the RN Supervisor and also call their staffing agency two (2) hours prior to their scheduled shift.
- 4.18** Employees are to follow the chain of command set forth at our facility. They need to take issues to the LPN, then RN supervisor, then RN unit manager, then the ADON and DON.
- 4.19** Contracted staff must cover ALL Saturdays and Sundays each month. We do not honor any restrictions on lifting or hours for contracted staff.
- 4.20** Holidays paid include Thanksgiving Day, Christmas Day and New Year's Day. The holiday time starts at 12 midnight on the eve and ends at 23:59 on the day. Pay rate will be double time for said three paid holidays.
- 4.21** Successful vendor must incorporate into the bid all-inclusive fees, any anticipated costs and travel related expenses, administrative and overhead cost.

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- 4.22** Facility will not allow any previous employee who was dismissed for disciplinary or performance reasons by a State facility or office to return and work through the staffing vendor.
- 4.23** The vendor shall submit monthly invoices, in arrears, on a monthly basis, to the Business Office at the West Virginia Veterans Nursing Facility for all services provided pursuant to the terms of the contract. For tracking purposes only, the Vendor will provide the Agency a monthly spreadsheet to complete hours worked. These spreadsheets are collected monthly by the Business Office. The Agency reserves the right to reject any or all invoices for which proper documentation has not been provided. The vendor will be notified within ten (10) working days of any invoice deficiencies.
- 4.24** Agency agrees to pay overtime to RNs and HSWs for hours in excess, as defined as any hours over regular 8 hour scheduled shift per day, will be considered overtime. The vendor/staffing agency will be paid the additional rate listed under the overtime portion on the bid sheet. An additional \$5.00 per hour will be paid on weekends for all staffing agency staff providing weekend coverage. No prescheduling 16 hour shifts. Agency shall cancel any shift; it shall notify the Vendor of such cancellation no less than two (2) hours prior to the scheduled start of the shift.

*7:11 PM
on 7 AM*

5. CONTRACT AWARD:

- 5.1 Contract Award:** The Contract is intended to provide Agency with a purchase price for the Contract Services. The Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- 5.2 Pricing Page:** Vendor should complete the Pricing Page by providing the unit cost, total cost and pricing for overtime for the following positions: RNs, LPNs and CNAs. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages

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for bid purposes by sending an email request to the following address:
Crystal Rink at crystal.g.rink@wv.gov

6. **PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.
7. **PAYMENT:** Agency shall pay hourly as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
8. **TRAVEL:** It is mandatory that a vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the agency separately.
9. **FACILITIES ACCESS:** Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:
 - 9.1 Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
 - 9.2 Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.
 - 9.3 Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.
 - 9.4 Anyone performing under this Contract will be subject to Agency's security protocol and procedures.
 - 9.5 Vendor shall inform all staff of Agency's security protocol and procedures.
10. **VENDOR DEFAULT**
 - 10.1 The following shall be considered a vendor default under this Contract.
 - 10.1.1 Failure to perform Contract Services in accordance with the requirements contained herein.

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10.1.2 Failure to comply with other specifications and requirements contained herein.

10.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

10.1.4 Failure to remedy deficient performance upon request.

10.2 The following remedies shall be available to Agency upon default.

10.2.1 Immediate cancellation of the Contract.

10.2.2 Immediate cancellation of one or more release orders issued under this Contract.

10.2.3 Any other remedies available in law or equity.

11. MISCELLANEOUS:

11.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Cornie Saunders / Susan Dickson

Telephone Number: ~~888-799-2110~~

Fax Number: 304-325-1081

Email Address: saundersern@saundersstaffing.net

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business. *I am a WV small woman owned business WBE/NCV DBE*

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Saunders Staffing, Inc. Signed: Conrad Saunders
Date: 3/17/16 Title: President

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Saunders Staffing, Inc

Authorized Signature: Corinne Saunders Date: 3/18/16

State of West Virginia

County of Mercer, to-wit:

Taken, subscribed, and sworn to before me this 18th day of March, 2016.

My Commission expires September 1, 2023, 2023

AFFIX SEAL HERE



OFFICIAL SEAL
Notary Public, State of West Virg
LINDA C HAMER
First Century Bank Inc.
500 Federal Street
Bluefield, WV 24701
My commission expires September

NOTARY PUBLIC

Linda C. Hamer

Purchasing Affidavit (Revised 07/01/2012)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: VNF160000005

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|-----------------------------------------------------|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input checked="" type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input checked="" type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input checked="" type="checkbox"/> Addendum No. 9 |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input checked="" type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Lawrence Stopping, Inc

 Company
Conrad Samuelson

 Authorized Signature
 3/16/16

 Date

^N₂₆ Addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER: CRFQ VNF1600000005
Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

- Chris Saunders*
3/18/16
1. To correct section 5.1 of the specifications to reflect that the award will be made to multiple vendors

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

5.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Items. A Contract shall be awarded to multiple Vendors that provide the Contract Items meeting the required specifications.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: VNF1600000005

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

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Saunders Staffing, Inc
 Company
Connie Saunders
 Authorized Signature
3/18/16
 Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
 Revised 6/8/2012

ATTACHMENT A

Solicitation VNF1600000005-Direct Care Staffing Services**Vendor Questions Direct Care Staffing**

1. Are LPNs and CNAs HSWs. If not why HSWs are even mentioned?

A1. CNAs here are called HSWs. LPNs sometimes have to work as HSWs when there is a shortage. HSW is the same as a CNA. LPNs working as a HSW/CNA then they get paid as a HSW/CAN pay.

2. It also appears that you want the staffing agencies to bill you overtime plus an additional \$5.00 per hour for all hours worked on the weekend. Will you please clarify exactly what is to be billed? Also is this for RNs, LPNs and CNAs?

- A2. Anything over 8 hours is considered overtime. The overtime amount on weekends plus the additional \$5.00 per hour only pertains to RN's and CNA's/HSW's.**

3. Is this going to be for travelers, specifically for travel nurses or is it going to be for per diem staffing? Like, – contracts is usually a typical traveler assignment.

A3. Staffing is done, it's a day-to-day basis. We do it a month in advance, scheduling done by the Assistant Director of Nursing and then we send the needs to whichever staffing agencies we do have. It's only for that month period of time, and then the next month, we do it again. That process goes each month. This is not a typical traveler agreement of 13 weeks or 6 months, some of the agency staff are here for years, just picking up days each month as we send our needs. Drug screening, fingerprinting, background checks all have to be done and sent to the facility for review before that employee comes for orientation.

4. And as a follow up to that, would it be the same nurses that could get on the – schedule for the first month, could the same nurses come back and work the following month again?

A4. Yes.

5. Do you have a set orientation process for each of the employees set up already or does that still need to be established?

A5. Our orientation right now lasts four days. Two days are Alzheimer's training, so the staff can work on our Alzheimer's unit. The other two days each department has their own training part in that we – the agency staff will receive the same training that the State staff does.

6. How do you do that, or how do you schedule that, the orientation? Do you do the orientation before you actually have your needs?

A6. Orientation is the first four work days of the month. It may mean that staff attending orientation will not have scheduled days until the following month.

7. How does that work?

A7. The orientation is the first of each month, so you will know ahead of time what the dates of the orientation will be. So if you have any new staff starting at our facility, they will do that orientation first and then fill in for the rest of that month.

8. Do we invoice for the orientation?

A8. Yes.

9. Now would you say that there is a higher need for CNAs, LPNs or RNs at this time?

A9. CNAs currently.

10. Are the shifts usually eight or twelve hours?

A10. RNs and HSWs are eight, LPNs are thirteen.

11. How long is the lunch break for something like that? For a 13-hour shift?

A11. 13-hour shift, you get a 30-minute lunch, and three 15-minute breaks.

12. The lunches and the breaks, are they paid or taken off the clock?

A12. Yes.

13. Will agency consider expanding the paid holidays that are paid as holidays to include like Memorial, Independence Day, some of the major holidays of the year?

A13. Thanksgiving Day, Christmas Day and New Year's Day only.

14. We've talked before about shift differentials. Is that something that – and they're not in place right now, is that something that is possible?

A14. Yes, the new contract puts the 5 dollar shift differentials.

15. Is this the first time this has been out to bid or was it previously awarded?

A15. It's not the first time, no.

16. Do you know what the rates for the RNs were that were previously awarded in the previous contract?

A16. That is public information and can be requested through the WV Purchasing division.

17. How many RNs do you anticipate needing throughout the entire contract?

A17. At times six to seven daily.

18. Would the agency consider a no call off incentive, for example, a nurse works six months without any call offs, a \$25.00 incentive or thank you for no call offs.

A18. No.

19. I hate to bring up affordable health care. Does that have any conversation in this contract, I mean, as far as ACA tax, ACA costs, just has to be in your rate?

A19. No.

20. The only biggest thing that I had intended to ask – or, during the meeting, was regarding the agency jumping. Because we put a lot of money into processing these people and, you know, there's nothing to say that they come in, go on the schedule

A20. Several of the agencies we currently have here staff other buildings in our area. So if an employee wants to jump to a different agency, then that second agency will just put them in another building they staff. We lose a good employee because they are not happy with their current agency. That only punishes us, not the employee who wants to jump. We do not get involved when staff changes agencies.

21. I have a question about previous employees that worked for the Veterans Home directly. Are you okay with them going through an agency instead, after a certain period of time, or would you like to just nip that in the bud and not have any previous employees come through agencies?

A21. If they left in good standing, we take people back.

22. Okay, do you have a certain amount of time like, say, at least six months a year?

A22. If they leave our employment, it's a six-month period before they can come back to work here through an agency.

23. In regard to the billing and rates. Previously, it was that we billed an overtime rate for anything over eight hours for all disciplines. Is – am I reading this right that it's now going to only apply to RNs and CNAs, or health service workers and not the LPNs? I could have misread something, but that's the way it appeared to me.

A23. Agency agrees to pay overtime to RNs and CNAs/HSWs for hours in excess, as defined as any hours over eight hours scheduled shift per day, we will consider overtime. The vendor/staffing agency will be paid the additional rate listed under the overtime portion on the bid sheet. An additional five dollars per hour will be paid on the weekends for all staffing agencies staff providing weekend coverage. No prescheduling 16 hour shifts. Agency shall cancel any shift. It shall notify the vendor of such cancellation no less than two hours prior to the scheduled start of the shift.

24. When does your weekend start and end? Would that start Friday night?

A24. Friday night at midnight until Monday morning at 7:00.

25. What would happen if they are mandated to stay over or if their shift, like for the nurses, they don't end – well, nurses would not end until 7:30 or 8:00 a.m. That's going to be a billing nightmare. Are we allowed to carry that through?

A25. Please clarify the question. Who are you referring to as "they"?

26. is it intended to be a multiple award or a single award?

A26. It's a multiple.

27. It's due on the 22nd of March, though, would this be a start date of April 1st? Or are you extending the current.

A27. Yes the start date is April 1st. We are not extending the current contract.

28. If they are 11:00 to 7:00 Sunday night and they're mandated till 3:00 Monday, or if there is an LPN that's mandated till 10:30 a.m. or 11:00?

A28. The weekend stops at 0700 Monday morning.

29. Then we have to tell them they're mandated and, "You're going to get knocked down on your pay."?

A29. This rarely happens for Sunday night shift to be mandated into a day shift Monday.

30. Page 35, Section 4.10 specifies that "Vendor will agree to provide required number of staff needed for a shift or/and assignment at least 2 hours prior to the start of the shift or assignment to be worked. If a staffing agency staff calls off, that staffing agency must fill the shift." Can you explain the requirement surrounding providing staff 2 hours in advance? Does this mean that staff must be confirmed at least 2 hours prior to the shift start time? Additionally, while we have many staff ready for work, in the event that we are not able to fill the shift, what is the penalty assessed to the vendor?

Can you explain the requirement surrounding providing staff 2 hours in advance? Does this mean that staff must be confirmed at least 2 hours prior to the shift start time? Additionally, while we have many staff ready for work, in the event that we are not able to fill the shift, what is the penalty assessed to the vendor?

A30. That means that there will be 2 hours prior to the call off. There are no hours worked so there will be no payment if shift can't be filled.

31. Page 36, Section 4.20 specifies holidays are paid at double time. Are vendors able to bill double time as well?

A31. Refer to section 4.20 regarding holiday time.

32. Are vendors able to submit invoices weekly, rather than monthly, as is specified on Page 37, Section 4.23?

A32. Refer to section 4.23 regarding the required monthly submission requirement.

33. Are vendors required to have a local office in West Virginia in order to provide services?

A33. No.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: VNF160000005

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Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

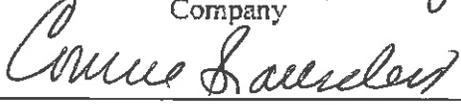
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 Company


 Authorized Signature
 3/18/16

 Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
 Revised 6/8/2012

CRFQ VNF160000005 Direct Care Nursing Staffing Bid Sheet

Item No.	Description Of Services	Est. Hours Per Week	Reg. Hourly Rate	1.5 OT Rate- Hrs.worked over regular schedule shift
Registered Nurse Shifts **				
1	6 am - 2 pm			
2	2 pm - 10 pm	680	42.08	28,614.40
3	10 pm - 6 am	900	42.35	38,115.00
4	Holiday(s) Christmas Day, Thanksgiving Day & New Years Day Only	380	42.63	16,199.40
5	Overtime	64	92.61	5,927.04
		13	68.74	885.82
Licensed Practical Nurse Shifts **				
6	6:30 am - 7:30 pm			
7	6:30 am - 7:30 am	756	25.25	19,089.00
8	5:30 am - 6:30 pm Special Needs Unit	756	25.83	19,527.48
9	5:30 - 6:30 am Special Needs Unit	95	25.55	2,427.25
10	Holiday(s) Christmas Day, Thanksgiving Day & New Years Day Only	95	25.83	2,453.85
11	Overtime	112	50.57	5,658.24
		13	43.07	559.13
Certified Nursing Assistant Shifts **				
12	7 am - 3 pm			
13	3 pm - 11 pm	840	17.64	14,817.60
14	11 pm - 7 am	840	17.99	15,111.60
15	5:00 am - 6:30 pm Special Needs Unit	672	19.27	12,971.44
16	5:00 pm - 6:30 am Special Needs Unit	284	18.00	5,112.00
17	Holiday(s) Christmas Day, Thanksgiving Day & New Years Day Only	189	18.45	3,487.05
18	Overtime	312	36.75	11,466.00
		13	31.46	408.98
Grand Total:				202,137.28

Vendor Name: Saunders Staffing, Inc
 Contact Name: Connie Saunders
 Address: 400 North Street
PO Box 211
Bluefield WV 24701
 Phone No: 304 325 3213
 Fax No: 304 325 6817 #1001

See top

** LPN are scheduled and work 13 hour shifts

** Overtime

Not sure about 1.5 OT Rate heading -
 Questions please call me
 304 920 1051
 Connie Saunders

0.00 *	28,614.40 +
0.00 *	38,115.00 +
	16,199.40 +
0.00 *	5,927.04 +
	885.82 +
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38,115.00 +	19,527.48 +
16,199.40 +	2,427.25 +
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885.82 +	5,658.24 +
190,089.00 +	559.13 +
19,527.48 +	14,817.60 +
2,427.25 +	15,111.60 +
5,658.24 +	12,277.44 +
559.13 +	5,112.00 +
14,817.60 +	3,487.05 +
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