

An Aetna Product

CoventryCares® of West Virginia An Aetna Product

Response to:
West Virginia Department of Administration
Purchasing Division

Managed Care Services

Request for Best and Final Offer Solicitation No.: BAFO 0511 BMS1600000002

June 17, 2016 at 1:30 PM EST

Please provide an amount in each bid amount cell (columns D, J, and P) that is between the low and high range for each corresponding age cohort and region. The total amount for each age cohort/region will auto-calculate, with the sum of each population type, by region, summing in cell A87 the annual cost amount for evaluation.

								TANF					OTT TO THE		
			North				East				South				
Cohort	Low	High	Bid Amount	Members	Total	Low	High	Bid Amount	Members	Total	Low	High	Bid Amount	Members	Total
<1 yr	\$408.78	\$408.83	\$408.78	55,000	\$22,482,900.00	\$416.56	\$416.61	\$416.56	55,000	\$22,910,800.00	\$441.94	\$441.99	\$441.94	55,000	\$24,306,700.00
1 yr	\$141.27	\$141.32	\$141.27	45,000	\$6,357,150.00	\$143.96	\$144.01	\$143.96	45,000	\$6,478,200.00	\$152.73	\$152.78	\$152.73	45,000	\$6,872,850.00
2-14 yr	\$147.59	\$147.64	\$147.59	450,000	\$66,415,500.00	\$150.40	\$150.45	\$150.40	450,000	\$67,680,000.00	\$159.56	\$159.61	\$159.56	450,000	571,802,000.00
15-19 F	\$220.27	\$220.32	\$220.27	50,000	\$11,013,500.00	\$224,46	\$224.51	\$224.46	50,000	\$11,223,000.00	5238.14	\$238.19	\$238.14	50,000	\$11,907,000.00
15-19 M	\$181.66	\$181.71	\$181.66	50,000	\$9,083,000.00	\$185.11	\$185.16	\$185.11	50,000	\$9,255,500.00	\$196.39	\$196.44	\$196.39	50,000	\$9,819,500.00
20-29 F	\$258.51	\$258.56	\$258.51	36,000	\$9,306,360.00	\$263.43	\$263.48	\$263,43	36,000	\$9,483,480.00	\$279,48	\$279.53	\$279.48	36,000	\$10,061,280.00
20-29 M	\$181.12	\$181.17	\$181.12	7,500	\$1,358,400-00	\$184.57	\$184,62	\$184,57	7,500	\$1,384,275.00	\$195.82	\$195.87	\$195.82	7,500	
30-39 F	\$377.42	\$377.47	\$377.42	30,000	\$11,322,600.00	\$384.60	\$384.65	5384.60	30,000	\$11,538,030.00	\$408.04	\$408.09	\$408.04		\$1,468,650.00
30-39 M	\$284.45	\$284.50	\$284.45	10,000	52,844,500.00	\$289.86	\$289.91	\$289,86	10,000	\$2,898,600.00	\$307.53	\$307.58		30,000	\$12,241,200.00
40+	\$451.73	\$451.78	\$451.73	20,000	\$9,C34,600.00	\$460.33	\$460.38	\$460,33	20,000	\$9,206,600.00	\$488.38		\$307.53	10,000	\$3,075,300.00
					\$149,218,510.00		7.50.00	4.0000	20,000	\$152,058,455.00	3400.30	\$488.43	\$488.38	20,000	\$9,767,600.00
					, , ,			155		3132,036,433.00				i i	\$161,322,080.00

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	North North						East				South				
Cohort	Low	High	Bld Amount	Members	Total	Low	High	Bid Amount	Members	Total	Low	High	Bid Amount	Members	Total
<1 yr	\$2,399.11	\$2,399.16	\$2,399.11	500	\$1,199,555.00	\$2,444.78	\$2,444.83	\$2,444.78	500	\$1,222,390.00	\$2,593,74	\$2,593.79	\$2,593.74	500	\$1,296,870.00
1 yr	\$829.08	\$829.13	\$829.08	500	\$414,540.00	\$844.87	\$844.92	\$844.87	500	\$422,435.00	\$896,34	\$896,39	\$896.34	500	\$448,170.00
2-14 yr	\$866.19	\$866.24	\$866.19	700	\$606,333.00	\$882.68	\$882.73	\$882.68	700	\$617,876.00	5936.46	\$936.51	\$936.46	700	\$655,522.00
15-19 F	\$1,292.76	\$1,292.81	\$1,292.76	200	\$258,552.00	\$1,317.36	\$1,317.41	\$1,317.36	200	\$263,472.00	\$1,397.63	\$1,397.68	\$1,397.63	200	\$279,526.00
15-19 M	\$1,066.13	\$1,066.18	\$1,066.13	200	\$213,226.00	\$1,086.42	\$1,086,47	\$1,086,42	200	\$217,284,00	\$1,152.62	\$1,152.67	\$1,152.62	200	\$230,524.00
20-29 F	\$258.51	\$258.56	\$258.51	100	\$25,851.00	\$263.43	\$263.48	\$263.43	100	\$26,343.00	\$279.48	\$279.53	\$279.48	100	
20-29 M	\$181.12	\$181.17	\$181.12	100	\$18,112.00	\$184.57	\$184.62	\$184.57	100	\$18,457.00	\$195,82	\$195,87	\$195.82	100	\$27,948.00
30-39 F	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0,00	\$0.00	\$0,00	0	\$0.00	\$0.00	\$0.00	\$0.00	100	\$19,582,00
30-39 M	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	50.00	\$0.00	0	\$0.00	\$0.00			0	\$0.00
40÷	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00	<u> </u>	\$0.00		\$0.00	\$0.00	0	\$0.00
	•				\$2,736,169.00	70100	40.00	70.00			\$0.00	\$0.00	\$0.00	Ü	\$0.00
				Į.	92,730,107.00				1	\$2,788,257.00					\$2,958,142.00

								Pregnancy							
			North				East				South				
Cohort	Low	High	Sid Amount	Members	Tota!	Low	High	Bid Amount	Members	Total	Low	High	Bid Amount	Members	Total
<1 yr	\$337.06	\$337.11	\$337.06	0	\$0.00	\$343.48	\$343.53	\$343.48	0	\$0.00	\$364,41	5364,46	\$364.41	0	\$0.00
1 yr	\$337.06	\$337.11	\$337.06	0	\$0.00	\$343.48	\$343.53	\$343.48	0	\$0.00	\$364.41	5364.46	\$364.41	0	\$0.00
2-14 yr	\$337.06	\$337.11	\$337.06	100	\$33,706.00	\$343.48	\$343.53	\$343.48	100	\$34,348.00	\$364,41	\$364.46	\$364,41	100	536,441.00
15-19 F	\$337.06	\$337.11	\$337.06	5,000	\$1,685,300.00	\$343.48	\$343.53	\$343.48	5,000	\$1,717,400.00	\$364,41	\$364,46	\$364.41	5,000	\$1,822,050.00
15-19 M	\$337.06	5337.11	\$337.06	0	50.00	\$343.48	\$343.53	\$343.48	0	\$0.00	\$364.41	\$364.46	5364,41	0,000	\$0.00
20-29 F	\$337.06	\$337.11	\$337.06	20,000	\$6,741,200.00	\$343.48	\$343.53	\$343,48	20,000	\$6,869,600.00	5364,41	\$364.46	\$364.41	20,000	\$7,288,200-00
20-29 M	\$337.06	\$337.11	\$337.06	0	\$0.00	\$343.48	\$343.53	\$343.48	0	\$0.00	\$364,41	\$364,46	\$364,41	20,000	\$7,288,200-00
30-39 F	\$337.06	\$337.11	\$337.06	10,000	\$3,370,600.00	\$343.48	\$343.53	\$343.48	10,000	\$3,434,800.00	\$364.41	5364.46	\$364.41	10,000	
30-39 M	\$337.06	\$337.11	\$337.06	0	\$0.00	\$343.48	\$343.53	\$343,48	n	\$0.00	\$364,41	\$364,46	\$364.41	10,000	\$3,644,100.00
40+	\$337.06	\$337.11	\$337.06	2,500	\$842,650.00	\$343.48	\$343.53	\$343.48	2,500	\$858,700.00	\$364.41	\$364.46		2 500	\$0.00
					\$12,673,456.00		40.000	79 101 10	2,500	\$12,914,848.00	2304.41	3304.40	\$364.41	2,500	\$911,025.00 \$13,701,816.00

								Expansion							
			North					East		South					
Cohort	Low	High	Bld Amount	Members	Total	Low	High	Bld Amount	Members	Total	Low	High	Bid Amount	Members	Total
<1 yr	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00	0	\$0.00	50.00	\$0.00	\$0.00	0	\$0.00
1 yr	\$0.00	\$0.00	\$0.00	0	\$0,00	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00	0	\$0.00
2-14 yr	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00	0	\$0.00
15-19 F	\$205.19	\$205.24	\$205.19	10,000	\$2,051,900.00	\$196.79	\$196.84	\$196.79	10,000	\$1,967,900.00	\$210.26	\$210,31	\$210.26	10,000	\$2,102,600.00
15-19 M	\$131.43	\$131.48	\$131,43	10,000	\$1,314,300.00	\$126.05	\$126.10	\$126.05	10,000	\$1,260,500-00	\$134.67	\$134.72	\$134.67	10,000	\$1,346,700.00
20-29 F	\$237.05	\$237.10	\$237.05	80,000	\$18,964,000.00	\$227.34	\$227.39	\$227.34	80,000	\$18,187,200.00	\$242.91	\$242.96	\$242,91	80,000	\$19,432,800.00
20-29 M	\$194.40	\$194.45	\$194.40	80,000	\$15,552,000.00	\$186.44	\$186.49	\$186.44	80,000	\$14,915,200.00	\$199.20	\$199,25	\$199,20	80,000	\$15,936,000.00
30-39 F	\$305.30	\$305.35	\$305.30	80,000	\$24,424,000.00	\$292.81	\$292.86	\$292.81	80,000	\$23,424,800,00	\$312.85	\$312.90	\$312.85	80,000	\$25,028,000.00
30-39 M	\$288.24	\$288.29	\$288.24	75,000	\$21,618,000-00	\$276.44	\$276.49	\$276.44	75,000	\$20,733,000.00	\$295.36	\$295.41	\$295.36	75,000	\$22,152,000.00
40+	\$461.76	\$461.81	\$461.76	250,000	\$115,440,000.00	\$442.86	\$442.91	5442.86	250,000	\$110,715,000.00	\$473.17	\$473.22	\$473.17	250,000	\$118,292,500.00
	<u></u>	_			\$199,364,200.00	•			7.44	\$191,203,600.00	4.73417	4.1.0142	4114111	250,000	\$204,290,600.00

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			North	* **		R 601 2 1		East				1971	South		
Cohort	Low	High	Bid Amount	Members	Total	Low	High	Bid Amount	Members	Total	Low	High	Bid Amount	Members	Total
` <1 yr	\$2,715.53	\$2,715.58	\$2,715.53	1,000	\$2,715,530.00	\$2,767.22	\$2,767.27	\$2,767.22	1,000	\$2,767,220.00	\$2,935.83	\$2,935.88	\$2,935.83	1,000	\$2,935,830.00
1 yr	\$863.22	\$863.27	\$863.22	10,000	\$8,632,200.00	\$879.65	\$879.70	\$879.65	10,000	\$8,796,500.00	\$933.25	\$933.30	\$933.25	10,000	\$9,332,500.00
2-14 yr	\$497.39	\$497.44	\$497.39	10,000	\$4,973,900.00	\$506.86	\$506.91	\$506.86	10,000	\$5,068,600.00	\$537.74	\$537.79	\$537.74	10,000	\$5,377,400.00
15-19 F	\$471.55	\$471.60	\$471.55	10,000	\$4,715,500.00	\$480.52	\$480.57	\$480.52	10,000	\$4,805,200.00	\$509.80	\$509.85	\$509.80	10,000	\$5,098,000.00
15-19 M	\$427.25	\$427.30	\$427.25	10,000	\$4,272,500.00	\$435.38	\$435.43	\$435.38	10,000	\$4,353,800.00	\$461.91	\$461.96	\$461.91	10,000	\$4,619,100.00
20-29 F	\$617.15	\$617.20	\$617.15	25,000	\$15,428,750.00	\$628.90	\$628.95	\$628.90	25,000	\$15,722,500.00	\$667.22	\$667,27	\$667.22	25,000	\$16,680,500.00
20-29 M	\$519.19	\$519.24	\$519.19	25,000	\$12,979,750.00	\$529.07	\$529.12	\$529.07	25,000	\$13,226,750.00	\$561,31	\$561.36	\$561,31	25,000	\$14,032,750.00
30-39 F	\$746.20	\$746.25	\$746.20	25,000	\$18,655,000.00	\$760.41	\$760.46	\$760.41	25,000	\$19,010,250.00	\$806.74	\$806.79	\$806.74	25,000	\$20,168,500.00
30-39 M	\$578.77	\$578.82	\$578.77	25,000	\$14,469,250.00	\$589.79	\$589.84	\$589.79	25,000	\$14,744,750.00	\$625.72	5625,77	\$625,72	25,000	\$15,643,000.00
40+	\$1,000.16	\$1,000.21	\$1,000.16	100,000	\$100,016,000-00	\$1,019.19	\$1,019.24	\$1,019.19	100,000	\$101,919,000.00	\$1,081.29	\$1,081.34	\$1,081.29	100,000	\$108,129,000.00
					5186,858,380.00	117-2		•		\$190,414,570-00					\$202,016,580.00

Delivery								
Region	Low	High	Bid Amount	Members	Total			
North Region	\$4,751.31	\$4,751.36	\$4,751.31	4,000	\$19,005,240.00			
East Region	\$4,774.39	\$4,774.44	\$4,774.39	4,000	\$19,097,560.00			
South Region	\$4,628.95	\$4,629.00	\$4,628.95	4,000	\$18,515,800.00			
					\$56,618,600.00			

Total Contract Dollar Value	
\$1,741,138,263.00	

Approved by Debra Bacon
6/16/2016

SOLICITATION NUMBER: BAFO 0511 BMS1600000001 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

[v		Modify bid opening date and time
[]	Modify specifications of product or service being sought
[I	Attachment of vendor questions and responses
[j	Attachment of pre-bid sign-in sheet
ĺ	Í	Correction of error
ſ	1	Other

Description of Modification to Solicitation:

1) To extend the bid opening date from July 14, 2016, at 1:30 PM EST to July 17, 2016, at 1:30 PM EST.

A subsequent addenda will be issued in the future to address vendor questions.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: BMS1600000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

		Numbers Received: ox next to each addendum	receive	l)	
[√]	Addendum No. 1	[]	Addendum No. 6
[]	Addendum No. 2	Ī]	Addendum No. 7
Į]	Addendum No. 3	1]	Addendum No. 8
[]	Addendum No. 4	ſ]	Addendum No. 9
]]	Addendum No. 5	[]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Coventry Health	Care of West Virginia, Inc.
	Company
1/25 B	un
7	Authorized Signature
June 15, 2016	
	Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012

SOLICITATION NUMBER: BAFO 0511 BMS1600000001 Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable	Addendum	Category:
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Į	Ţ	Modify bid opening date and time
ſ	1	Modify specifications of product or service being sought
E	1	Attachment of vendor questions and responses
[1	Attachment of pre-bid sign-in sheet
[4	/	Correction of error
[1	Other

Description of Modification to Solicitation:

1) To correct a typographically error on the attachments of Addendum #1. The bid opening date on the face of the Addendum is correct and remains June 17, 2016, at 1:30 PM EST.

A subsequent addenda will be issued in the future to address vendor questions.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: BMS1600000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

(Chec	k the	bc	ox next to each addendum reco	eive	d)	
	[1	Addendum No. 1	<u>[</u>	1	Addendum No. 6
	[<	J	Addendum No. 2	[]	Addendum No. 7
	[]	Addendum No. 3	[]	Addendum No. 8
	[]	Addendum No. 4	[J	Addendum No. 9
	1]	Addendum No. 5	[]	Addendum No. 10

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Coventry He	ealth Care of West Virginia, Inc.
(Company
Maho	B
	Authorized Signature
June 15, 20	16
	Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012

SOLICITATION NUMBER: BAFO 0511 BMS1600000001 Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable	Addendum	Category:
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]]	Modify bid opening date and time
ľ	ļ	Modify specifications of product or service being sought
[v	/]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[🗸	/]	Correction of error
1	J	Other

Description of Modification to Solicitation:

- 1) To provide responses to questions submitted by vendors.
- 2) To provide the correct documents which were inadvertently left out of the original BAFO documents entitled "Procurement of Managed Care Organization Services".
- 3) To provide the revised Service Provider Agreement.

Note: Only electronic versions of this documentation will be provided and can be downloaded on our www.wvOASIS.gov website.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: BMS16000000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

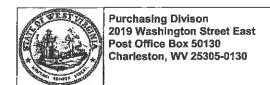
Addendum Numbers Received: (Check the box next to each addendum r	eceive	d)	
[] Addendum No. 1	[]	Addendum No. 6
[] Addendum No. 2	[]	Addendum No. 7
[✓ Addendum No. 3	1]	Addendum No. 8
[] Addendum No. 4	[3	Addendum No. 9
[] Addendum No. 5	[]	Addendum No. 10
further understand that any verbal represe discussion held between Vendor's represe	ntation entativ	n m es a	ldenda may be cause for rejection of this bid. I ade or assumed to be made during any oral and any state personnel is not binding. Only the fications by an official addendum is binding.
	C	ove	ntry Health Care of West Virginia, Inc.
			Company

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012

June 15, 2016

Authorized Signature

Date



State of West Virginia Request for Quotation 34 — Service - Prof

P	Proc Folder: 185743					
D						
P Date Issued	roc Type: Central Maste	r Agreement Solicitation No	Version			
2016-06-06	2016-06-14 13:30:00	BAFO 0511 BMS1600000001	1			

BID RECEIVING LOCATI	ON
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BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

VENDOR		
Vendor Name, Address and Telephone Number:		
T .		

FOR INFORMATION CONTACT THE BUYER

April Battle (304) 558-0067 april.e.battle@wv.gov

Signature X

FEIN # 55-0712129

DATE June 15, 2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The State of West Virginia is soliciting Best and Final Offers (BAFO) from those vendors who are determined to be reasonably susceptible of being selected for award for Managed Care Services.

IN) E TO		SHIP TO			
PROGUREMENT OFFICE	₹ - 304-356-4861	PROCUREMENT OFFICE	PROCUREMENT OFFICER - 304-356-4861		
HEALTH AND HUMAN RE	SOURCES	HEALTH AND HUMAN RE	HEALTH AND HUMAN RESOURCES		
BUREAU FOR MEDICAL S	ERVICES	BUREAU FOR MEDICAL S	BUREAU FOR MEDICAL SERVICES		
350 CAPITOL ST, RM 251		350 CAPITOL ST, RM 251			
CHARLESTON	WV25301-3709	CHARLESTON	WV 25301-3709		
us		us			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Health or hospitalization insurance	0.00000	EA		
1			•		

Comm Code	Manufacturer	Specification	Model #	···
84131602				

Extended Description:

See Exhibit A Pricing Page

SCHEDULE OF EVENTS

<u>Line</u>	Event	Event Date
1	Questions Due	2016-06-08
2	Responses Issued	2016-06-10

	Document Phase	Document Description	Page 3
BMS1600000001	Final	Managed Care Services	of 3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation 34 — Service - Prof

1	Proc Folder: 185743							
	Doc Description: Addendum #1 Managed Care Services							
	Proc Type: Central Maste	er Agreement						
Date Issued	Solicitation Closes	Solicitation No	Version					
2016-06-10	2016-06-17 13:30:00	BAFO 0511 BMS1600000001	2					

BID RECEIVING LOCATION				
BID CLERK				
DEPARTMENT OF ADMINISTRATION				
PURCHASING DIVISION				
2019 WASHINGTON ST E				
CHARLESTON	WV	25305		
US				

ı	VENDOR
ļ	Vendor Name, Address and Telephone Number:
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FOR INFORMATION CONTACT THE BUYER
April Battle

(304) 558-0067 april.e.battle@wv.gov

Signature X

FEIN # 55-0712129

DATE June 15, 2016

Ail offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

Addendum #1 - To extend the bid opening date from June 14, 2016, at 1:30 PM EST to June 17, 2016, at 1:30 PM EST.

A subsequent addenda will be issued in the future to address vendor questions.

IN ETO		SHIP TO			
PROCUREMENT OFFICE	R - 304-356-4861	PROCUREMENT OFFICE	ER - 304-356-4861		
HEALTH AND HUMAN RE	SOURCES	HEALTH AND HUMAN RE	ESOURCES		
BUREAU FOR MEDICAL SERVICES		BUREAU FOR MEDICAL	BUREAU FOR MEDICAL SERVICES		
350 CAPITOL ST, RM 251		350 CAPITOL ST, RM 251	1		
CHARLESTON	WV25301-3709	CHARLESTON	WV 25301-3709		
US		US	us		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Health or hospitalization insurance	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #	
84131602		-		

Extended Description:

See Exhibit A Pricing Page

SCHEDULE	OF E	VENTS
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<u>Line</u>	Event	<u>Event Date</u>	
1	Questions Due	2016-06-08	
2	Responses Issued	2016-06-10	

	Document Phase	Document Description	Page 3
BMS1600000001	Final	Addendum #1 Managed Care Services	of 3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation 34 — Service - Prof

Proc Folder: 185743

Doc Description: Addendum #2 Managed Care Services

Proc Type: Central Master Agreement

Date issued	Solicitation Closes	tion Closes Solicitation No		Version
2016-06-10	2016-06-17 13:30:00	BAFO	0511 BMS1600000001	3

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

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WENDOR

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER

April Battle (304) 558-0067 april.e.battle@wv.gov

Signature X

FEIN # 55-0712129

DATE June 15, 2016

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

Addendum #2 - To correct a typographically error on the attachments of Addendum #1. The bid opening date on the face of the Addendum is correct, and remains June 17, 2016, at 1:30 PM EST.

A subsequent addenda will be issued in the future to address vendor questions.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICE	R - 304-356-4861	PROCUREMENT OFFICER	R - 304-356-4861
HEALTH AND HUMAN RE BUREAU FOR MEDICAL S	· · · - - ·	HEALTH AND HUMAN RES	
350 CAPITOL ST, RM 251		350 CAPITOL ST, RM 251	
CHARLESTON	WV25301-3709	CHARLESTON	WV 25301-3709
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Health or hospitalization insurance	0.00000	EA	·	

Comm Code	Manufacturer	Specification	Model #	
84131602				

Extended Description:

See Exhibit A Pricing Page

SCHEDULE OF EVENTS

<u>Line</u>	Event	Event Date
1	Questions Due	2016-06-08
2	Responses Issued	2016-06-10

	Document Phase	Document Description	Page 3
BMS1600000001	Final	Addendum #2 Managed Care Services	of 3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation 34 — Service - Prof

	Proc Folder: 185743		
	Doc Description: Addend	dum #3 Managed Care Services	
	Proc Type: Central Maste	er Agreement	
Date issued	Solicitation Closes	Solicitation No	Version
2016-06-14	2016-06-17 13:30:00	BAFO 0511 BMS1600000001	4

DID RESERVING LOCATION	BID	RECEIVIN	GL	OCA	TION
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BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENCOR	
Vendor Name, Address and Telephone Number:	

FOR INFORMATION CONTACT THE BUYER

April Battle (304) 558-0067 april.e.battle@wv.gov

Signature X Leba Low

FEIN # 55-0712129

DATE June 15, 2016

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

Addendum #3

- 1) To provide responses to questions submitted to vendors.
- 2) provide the correct documents which were inadvertently left out of the original BAFO documents entitled "Procurement of Managared Care Organization Services".
- 3) To provide the revised Service Provider Agreement.

Note: Only electronic versions of this documentation will be provided and can be downloaded on our www.wvOASIS.gov website.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICE HEALTH AND HUMAN RE BUREAU FOR MEDICAL	SOURCES	PROCUREMENT OFFICER HEALTH AND HUMAN RES BUREAU FOR MEDICAL S	SOURCES
350 CAPITOL ST, RM 251		350 CAPITOL ST, RM 251	
CHARLESTON	WV25301-3709	CHARLESTON	WV 25301-3709
us		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Health or hospitalization insurance	0.00000	EA		
	<u> </u>				

Comm Code	Manufacturer	Specification	Model #	
84131602				

Extended Description:

See Exhibit A Pricing Page

SCHEDU	HE	OF	EVEN	TS.

<u>Line</u>	<u>Event</u>	Event Date
1	Questions Due	2016-06-08
2	Responses Issued	2016-06-10

	Document Phase	Document Description	Page 3
BMS1600000001	Final	Addendum #3 Managed Care Services	of 3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

WV STATE GOVERNMENT

HIPAA BUSINESS ASSOCIATE ADDENDUM

This Health Insurance Portability and Accountability Act of 1996 (hereafter, HIPAA) Business Associate Addendum ("Addendum") is made a part of the Agreement ("Agreement") by and between the State of West Virginia ("Agency"), and Business Associate ("Associate"), and is effective as of the date of execution of the Addendum.

The Associate performs certain services on behalf of or for the Agency pursuant to the underlying Agreement that requires the exchange of information including protected health information protected by the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), as amended by the American Recovery and Reinvestment Act of 2009 (Pub. L. No. 111-5) (the "HITECH Act"), any associated regulations and the federal regulations published at 45 CFR parts 160 and 164 (sometimes collectively referred to as "HIPAA"). The Agency is a "Covered Entity" as that term is defined in HIPAA, and the parties to the underlying Agreement are entering into this Addendum to establish the responsibilities of both parties regarding HIPAA-covered Information and to bring the underlying Agreement into compliance with HIPAA.

Whereas it is desirable, in order to further the continued efficient operations of Agency to disclose to its Associate certain information which may contain confidential individually identifiable health information (hereafter, Protected Health Information or PHI); and

Whereas, it is the desire of both parties that the confidentiality of the PHI disclosed hereunder be maintained and treated in accordance with all applicable laws relating to confidentiality, including the Privacy and Security Rules, the HITECH Act and its associated regulations, and the parties do agree to at all times treat the PHI and interpret this Addendum consistent with that desire.

NOW THEREFORE: the parties agree that in consideration of the mutual promises herein, in the Agreement, and of the exchange of PHI hereunder that:

- Definitions. Terms used, but not otherwise defined, in this Addendum shall have the same meaning as those terms in the Privacy, Security, Breach Notification, and Enforcement Rules at 45 CFR Part 160 and Part 164.
 - a. Agency Procurement Officer shall mean the appropriate Agency individual listed at. http://www.state.wv.us/admin/purchase/vrc/agencyli.html.
 - b. Agent shall mean those person(s) who are agent(s) of the Business Associate, in accordance with the Federal common law of agency, as referenced in 45 CFR § 160-402(c).
 - c. Breach shall mean the acquisition, access, use or disclosure of protected health information which compromises the security or privacy of such information, except as excluded in the definition of Breach in 45 CFR § 164.402.
 - d. Business Associate shall have the meaning given to such term in 45 CFR § 160.103.
 - e. HITECH Act shall mean the Health Information Technology for Economic and Clinical Health Act Public Law No 111-05. 111th Congress (2009)

- f. Privacy Rule means the Standards for Privacy of Individually Identifiable Health Information found at 45 CFR Parts 160 and 164.
- g. Protected Health Information or PHI shall have the meaning given to such term in 45 CFR § 160.103, limited to the information created or received by Associate from or on behalf of Agency.
- h. Security Incident means any known successful or unsuccessful attempt by an authorized or unauthorized individual to inappropriately use, disclose, modify, access, or destroy any information or interference with system operations in an information system.
- i. Security Rule means the Security Standards for the Protection of Electronic Protected Health Information found at 45 CFR Parts 160 and 164
- j. Subcontractor means a person to whom a business associate delegates a function, activity, or service, other than in the capacity of a member of the workforce of such business associate.

2. Permitted Uses and Disclosures.

- a. PHI Described. This means PHI created, received, maintained or transmitted on behalf of the Agency by the Associate. This PHI is governed by this Addendum and is limited to the minimum necessary, to complete the tasks or to provide the services associated with the terms of the original Agreement, and is described in Appendix A.
- b. Purposes. Except as otherwise limited in this Addendum, Associate may use or disclose the PHI on behalf of, or to provide services to, Agency for the purposes necessary to complete the tasks, or provide the services, associated with, and required by the terms of the original Agreement, or as required by law, if such use or disclosure of the PHI would not violate the Privacy or Security Rules or applicable state law if done by Agency or Associate, or violate the minimum necessary and related Privacy and Security policies and procedures of the Agency. The Associate is directly liable under HIPAA for impermissible uses and disclosures of the PHI it handles on behalf of Agency.
- c. Further Uses and Disclosures. Except as otherwise limited in this Addendum, the Associate may disclose PHI to third parties for the purpose of its own proper management and administration, or as required by law, provided that (i) the disclosure is required by law, or (ii) the Associate has obtained from the third party reasonable assurances that the PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party by the Associate; and, (iii) an agreement to notify the Associate and Agency of any instances of which it (the third party) is aware in which the confidentiality of the information has been breached. To the extent practical, the information should be in a limited data set or the minimum necessary information pursuant to 45 CFR § 164 502, or take other measures as necessary to satisfy the Agency's obligations under 45 CFR § 164 502.

3. Obligations of Associate.

- a. Stated Purposes Only. The PHI may not be used by the Associate for any purpose other than as stated in this Addendum or as required or permitted by law.
- b. Limited Disclosure. The PHI is confidential and will not be disclosed by the Associate other than as stated in this Addendum or as required or permitted by law. Associate is prohibited from directly or indirectly receiving any remuneration in exchange for an individual's PHI unless Agency gives written approval and the individual provides a valid authorization. Associate will refrain from marketing activities that would violate HIPAA, including specifically Section 13406 of the HITECH Act. Associate will report to Agency any use or disclosure of the PHI, including any Security Incident not provided for by this Agreement of which it becomes aware.
- Safeguards. The Associate will use appropriate safeguards, and comply with Subpart C of 45 CFR Part 164 with respect to electronic protected health information, to prevent use or disclosure of the PHI, except as provided for in this Addendum. This shall include, but not be limited to:
 - Limitation of the groups of its workforce and agents, to whom the PHI is disclosed to those reasonably required to accomplish the purposes stated in this Addendum, and the use and disclosure of the minimum PHI necessary or a Limited Data Set:
 - ii. Appropriate notification and training of its workforce and agents in order to protect the PHI from unauthorized use and disclosure;
 - Maintenance of a comprehensive, reasonable and appropriate written PHI privacy and security program that includes administrative, technical and physical safeguards appropriate to the size, nature, scope and complexity of the Associate's operations, in compliance with the Security Rule;
 - iv. In accordance with 45 CFR §§ 164.502(e)(1)(ii) and 164.308(b)(2), if applicable, ensure that any subcontractors that create, receive, maintain, or transmit protected health information on behalf of the business associate agree to the same restrictions, conditions, and requirements that apply to the business associate with respect to such information.
- d. Compliance With Law. The Associate will not use or disclose the PHI in a manner in violation of existing law and specifically not in violation of laws relating to confidentiality of PHI, including but not limited to, the Privacy and Security Rules.
- e. Mitigation. Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Associate of a use or disclosure of the PHI by Associate in violation of the requirements of this Addendum, and report its mitigation activity back to the Agency.

f. Support of Individual Rights.

- i. Access to PHI. Associate shall make the PHI maintained by Associate or its agents or subcontractors in Designated Record Sets available to Agency for inspection and copying, and in electronic format, if requested, within ten (10) days of a request by Agency to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.524 and consistent with Section 13405 of the HITECH Act.
- Amendment of PHI. Within ten (10) days of receipt of a request from Agency for an amendment of the PHI or a record about an individual contained in a Designated Record Set, Associate or its agents or subcontractors shall make such PHI available to Agency for amendment and incorporate any such amendment to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.526.
- Accounting Rights. Within ten (10) days of notice of a request for an accounting of disclosures of the PHI, Associate and its agents or subcontractors shall make available to Agency the documentation required to provide an accounting of disclosures to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR §164.528 and consistent with Section 13405 of the HITECH Act. Associate agrees to document disclosures of the PHI and information related to such disclosures as would be required for Agency to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR § 164.528. This should include a process that allows for an accounting to be collected and maintained by Associate and its agents or subcontractors for at least six (6) years from the date of disclosure, or longer if required by state law. At a minimum, such documentation shall include:
 - the date of disclosure;
 - the name of the entity or person who received the PHI, and
 if known, the address of the entity or person;
 - a brief description of the PHI disclosed; and
 - a brief statement of purposes of the disclosure that reasonably informs the individual of the basis for the disclosure, or a copy of the individual's authorization, or a copy of the written request for disclosure.
- **Iv.** Request for Restriction. Under the direction of the Agency, abide by any individual's request to restrict the disclosure of PHI, consistent with the requirements of Section 13405 of the HITECH Act and 45 CFR § 164.522, when the Agency determines to do so (except as required by law) and if the disclosure is to a health plan for payment or health care operations and it pertains to a health care item or service for which the health care provider was paid in full "out-of-pocket."
- v. Immediate Discontinuance of Use or Disclosure. The Associate will immediately discontinue use or disclosure of Agency PHI pertaining to any individual when so requested by Agency. This includes, but is not limited to, cases in which an individual has withdrawn or modified an authorization to use or disclose PHI.

- g. Retention of PHI. Notwithstanding section 4.a of this Addendum, Associate and its subcontractors or agents shall retain all PHI pursuant to state and federal law and shall continue to maintain the PHI required under Section 3.f. of this Addendum for a period of six (6) years after termination of the Agreement, or longer if required under state law.
- h. Agent's, Subcontractor's Compliance. The Associate shall notify the Agency of all subcontracts and agreements relating to the Agreement, where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum. Such notification shall occur within 30 (thirty) calendar days of the execution of the subcontract and shall be delivered to the Agency Procurement Officer. The Associate will ensure that any of its subcontractors, to whom it provides any of the PHI it receives hereunder, or to whom it provides any PHI which the Associate creates or receives on behalf of the Agency, agree to the restrictions and conditions which apply to the Associate hereunder. The Agency may request copies of downstream subcontracts and agreements to determine whether all restrictions, terms and conditions have been flowed down. Failure to ensure that downstream contracts, subcontracts and agreements contain the required restrictions, terms and conditions may result in termination of the Agreement.
- j. Federal and Agency Access. The Associate shall make its internal practices, books, and records relating to the use and disclosure of PHI, as well as the PHI, received from, or created or received by the Associate on behalf of the Agency available to the U.S. Secretary of Health and Human Services consistent with 45 CFR § 164.504. The Associate shall also make these records available to Agency, or Agency's contractor, for periodic audit of Associate's compliance with the Privacy and Security Rules. Upon Agency's request, the Associate shall provide proof of compliance with HIPAA and HITECH data privacy/protection guidelines, certification of a secure network and other assurance relative to compliance with the Privacy and Security Rules. This section shall also apply to Associate's subcontractors, if any.
- k. Security. The Associate shall take all steps necessary to ensure the continuous security of all PHI and data systems containing PHI. In addition, compliance with 74 FR 19006 Guidance Specifying the Technologies and Methodologies That Render PHI Unusable, Unreadable, or Indecipherable to Unauthorized Individuals for Purposes of the Breach Notification Requirements under Section 13402 of Title XIII is required, to the extent practicable. If Associate chooses not to adopt such methodologies as defined in 74 FR 19006 to secure the PHI governed by this Addendum, it must submit such written rationale, including its Security Risk Analysis, to the Agency Procurement Officer for review prior to the execution of the Addendum. This review may take up to ten (10) days.
- Notification of Breach. During the term of this Addendum, the Associate shall notify the Agency and, unless otherwise directed by the Agency in writing, the WV Office of Technology immediately by e-mail or web form upon the discovery of any Breach of unsecured PHI; or within 24 hours by e-mail or web form of any suspected Security Incident, intrusion or unauthorized use or disclosure of PHI in violation of this Agreement and this Addendum, or potential loss of confidential data affecting this Agreement. Notification shall be provided to the Agency Procurement Officer at www.state.wv.us/admin/purchase/vrc/agencyli.htm and,

unless otherwise directed by the Agency in writing, the Office of Technology at incident@wv.gov or https://apps.wv.gov/ot/ir/Default.aspx.

The Associate shall immediately investigate such Security Incident, Breach, or unauthorized use or disclosure of PHI or confidential data. Within 72 hours of the discovery, the Associate shall notify the Agency Procurement Officer, and, unless otherwise directed by the Agency in writing, the Office of Technology of: (a) Date of discovery; (b) What data elements were involved and the extent of the data involved in the Breach, (c) A description of the unauthorized persons known or reasonably believed to have improperly used or disclosed PHI or confidential data; (d) A description of where the PHI or confidential data is believed to have been improperly transmitted, sent, or utilized; (e) A description of the probable causes of the improper use or disclosure; and (f) Whether any federal or state laws requiring individual notifications of Breaches are triggered

Agency will coordinate with Associate to determine additional specific actions that will be required of the Associate for mitigation of the Breach, which may include notification to the individual or other authorities.

All associated costs shall be borne by the Associate. This may include, but not be limited to costs associated with notifying affected individuals.

If the Associate enters into a subcontract relating to the Agreement where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum, all such subcontracts or downstream agreements shall contain the same incident notification requirements as contained herein, with reporting directly to the Agency Procurement Officer. Failure to include such requirement in any subcontract or agreement may result in the Agency's termination of the Agreement.

make itself and any subcontractors, workforce or agents assisting Associate in the performance of its obligations under this Agreement, available to the Agency at no cost to the Agency to testify as witnesses, or otherwise, in the event of litigation or administrative proceedings being commenced against the Agency, its officers or employees based upon claimed violations of HIPAA, the HIPAA regulations or other laws relating to security and privacy, which involves inaction or actions by the Associate, except where Associate or its subcontractor, workforce or agent is a named as an adverse party.

4. Addendum Administration.

- a. Term. This Addendum shall terminate on termination of the underlying Agreement or on the date the Agency terminates for cause as authorized in paragraph (c) of this Section, whichever is sooner.
- b. Duties at Termination. Upon any termination of the underlying Agreement, the Associate shall return or destroy, at the Agency's option, all PHI received from, or created or received by the Associate on behalf of the Agency that the Associate still maintains in any form—and retain no copies of such PHI or, if such return or destruction is not feasible, the Associate shall extend the protections of this Addendum to the PHI and limit further uses and disclosures to the purposes that make the return or destruction of the PHI infeasible. This shall also apply to all agents and subcontractors of Associate. The duty of the Associate and its agents.

- and subcontractors to assist the Agency with any HIPAA required accounting of disclosures survives the termination of the underlying Agreement.
- c. Termination for Cause. Associate authorizes termination of this Agreement by Agency, if Agency determines Associate has violated a material term of the Agreement. Agency may, at its sole discretion, allow Associate a reasonable period of time to cure the material breach before termination.
- d. Judicial or Administrative Proceedings. The Agency may terminate this Agreement if the Associate is found guilty of a criminal violation of HIPAA. The Agency may terminate this Agreement if a finding or stipulation that the Associate has violated any standard or requirement of HIPAA/HITECH, or other security or privacy laws is made in any administrative or civil proceeding in which the Associate is a party or has been joined. Associate shall be subject to prosecution by the Department of Justice for violations of HIPAA/HITECH and shall be responsible for any and all costs associated with prosecution.
- e. Survival. The respective rights and obligations of Associate under this Addendum shall survive the termination of the underlying Agreement.

5. General Provisions/Ownership of PHI.

- a. Retention of Ownership. Ownership of the PHI resides with the Agency and is to be returned on demand or destroyed at the Agency's option, at any time, and subject to the restrictions found within section 4 b. above.
- b. Secondary PHI. Any data or PHI generated from the PHI disclosed hereunder which would permit identification of an individual must be held confidential and is also the property of Agency.
- Electronic Transmission. Except as permitted by law or this Addendum, the PHI or any data generated from the PHI which would permit identification of an individual must not be transmitted to another party by electronic or other means for additional uses or disclosures not authorized by this Addendum or to another contractor, or allied agency, or affiliate without prior written approval of Agency.
- d. No Sales. Reports or data containing the PHI may not be sold without Agency's or the affected individual's written consent.
- e. No Third-Party Beneficiaries. Nothing express or implied in this Addendum is intended to confer, nor shall anything herein confer, upon any person other than Agency, Associate and their respective successors or assigns, any rights, remedies, obligations or liabilities whatsoever.
- f. Interpretation. The provisions of this Addendum shall prevail over any provisions in the Agreement that may conflict or appear inconsistent with any provisions in this Addendum. The interpretation of this Addendum shall be made under the laws of the state of West Virginia.
- **Amendment.** The parties agree that to the extent necessary to comply with applicable law they will agree to further amend this Addendum.
- h. Additional Terms and Conditions. Additional discretionary terms may be included in the release order or change order process.

	·:	

Name of Agency:	Name of Associate: Debra J. Bacon
	Signature: John Becom
Signature:	
Title:	Title: Vice President, CFO Medicaid
Date:	Date: June 15, 2016
Form - WV3AA-012004 Amended 06:26:2013	

AGREED:

APPROVED AS TO FORM THIS 210 13

Patrick Morrisey
Attorney General