




West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

 List View


General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 101001

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0507

Vendor ID: 

SO Doc ID: HCC1500000002

Legal Name: ALPHA TECHNOLOGIES INC

Published Date: 6/9/15

Alias/DBA:

Close Date: 7/1/15

Total Bid: \$2,248,615.65

Close Time: 13:30

Response Date: 

Status: Closed

Response Time:

Solicitation Description:

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 101001

Solicitation Description : Next Generation Firewall Appliances including Support

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation No	Version
	2015-07-01 13:30:00	SR 0507 ESR07011500000000073	1

VENDOR

000000210570
 ALPHA TECHNOLOGIES INC

FOR INFORMATION CONTACT THE BUYER

Robert Kilpatrick
 (304) 558-0067
 robert.p.kilpatrick@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Next Generation Threat Prevention	2.00000	EA	\$1,122,212.00	\$2,244,424.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description : CheckPoint 4600 Next Generation Threat Prevention Appliance with 11 blades, or equal
 One (1) CPAP-SG4600-NGTP, or equal; and,
 One (1) CPAP-SG4600-NGTP-HA, or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Standard Phone Support	1.00000	YR	\$1,591.65	\$1,591.65

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Standard Phone Support _ Includes software subscription/ 9x5 Support, Hardware Replacement, or equivalent
 Total Price per Year (Price is firm for life of Contract - Price will be added upon each accepted and approved renewal) to provide all required support and subscriptions for BOTH appliances.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Installation and Configuration	1.00000	LS	\$2,600.00	\$2,600.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Total lump-sum cost for the On-site installation and configuration with latest software and firmware versions. Replicating current firewall configuration with required changes.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 101001

Doc Description: Next Generation Firewall Appliances including Support

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2015-06-09	2015-07-01 13:30:00	CRFQ 0507 HCC1500000002	1

BID RECEIVING LOCATION			
BID CLERK			
DEPARTMENT OF ADMINISTRATION			
PURCHASING DIVISION			
2019 WASHINGTON ST E			
CHARLESTON	WV	25305	
US			

VENDOR
Vendor Name, Address and Telephone Number: <i>Alpha Technologies</i> <i>4003 Outlook Drive</i> <i>Hurricane WV 25526</i> <i>304-721-8989</i>

FOR INFORMATION CONTACT THE BUYER
Robert Kilpatrick (304) 558-0067 robert.p.kilpatrick@wv.gov

Signature X	FEIN # <i>58-0774229</i>	DATE <i>7/1/2015</i>
All offers subject to all terms and conditions contained in this solicitation		

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR		PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR	
CHARLESTON	WV25311-1692	CHARLESTON	WV 25311-1692
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Next Generation Threat Prevention	2.00000	EA	\$ 11222.12	22,444.24

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description :

CheckPoint 4600 Next Generation Threat Prevention Appliance with 11 blades, or equal

One (1) CPAP-SG4600-NGTP, or equal; and,

One (1) CPAP-SG4600-NGTP-HA, or equal.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR		PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR	
CHARLESTON	WV25311-1692	CHARLESTON	WV 25311-1692
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Standard Phone Support	1.00000	YR	1591.65	3183.30

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Standard Phone Support _ Includes software subscription/ 9x5 Support, Hardware Replacement, or equivalent

Total Price per Year (Price is firm for life of Contract - Price will be added upon each accepted and approved renewal) to provide all required support and subscriptions for BOTH appliances.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR		PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR	
CHARLESTON	WV25311-1692	CHARLESTON	WV 25311-1692
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Installation and Configuration	1.00000	LS	\$ 2600	\$ 2600

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Total lump-sum cost for the On-site installation and configuration with latest software and firmware versions. Replicating current firewall configuration with required changes.

HCC150000002	Document Phase Final	Document Description Next Generation Firewall Appli ances including Support	Page 4 of 4
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,

____ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,

____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

2. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

3. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

4. Application is made for 5% vendor preference for the reason checked:

____ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

____ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Alpha Technologies
Date: 7/1/2015

Signed: [Signature]
Title: Sales Executive

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Alpha Technologies

Authorized Signature: [Signature] Date: 7/1/2015

State of West Virginia

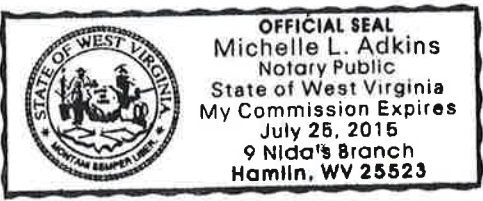
County of Potomac, to-wit:

Taken, subscribed, and sworn to before me this 1st day of July, 2015.

My Commission expires 7/25, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]
Purchasing Affidavit (Revised 07/01/2012)



Main: 3042017485

Email: dchambers@alpha-tech.us

Web: www.alpha-tech.us

We have prepared a quote for you

Firewall Quote HCC1500000002

Quote #005843

Version 1

Main: 3042017485

Email: dchambers@alpha-tech.us

Web: www.alpha-tech.us

Prepared For:

West Virginia Healthcare Authority
 John Gray
 100 Dee Drive
 Charleston, WV 25311
 dchambers@alphatech.us

Prepared By

David Chambers
 Phone: 3042017485
 Email: dchambers@alpha-tech.us

Quote ID: 005843

Date: Wednesday, July 01, 2015

Expires: Wednesday, July 29, 2015

Hardware

Description		Price	Qty	Ext. Price
CON-SAU-VMWSW2	S/W APP SUP + UPG FIRESIGHT MANA	\$69.12	1	\$69.12
ASA5545-FPWR-K9	ASA 5545-X W/ FIREPOWER SVC 8GE AC 3DES	\$6,947.28	2	\$13,894.56
L-ASA5545-TAMC-1Y	ASA5545 FIREPOWER IPS AMP & URL 1YR SUBS	\$4,148.42	2	\$8,296.84
FS-VMW-2-SW-K9	FIRESIGHT MGMT CENTER VMWARE FOR 2 DEV	\$184.21	1	\$184.21
CON-SNT-A45FPK9	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Physical Service SMARTNET 8X5XNBD ASA 5545-X W/ FIREPOWER	\$1,591.65	2	\$3,183.30
Hardware Subtotal				\$25,628.03

Services

Description		Price	Qty	Ext. Price
Professional Services	installation & Configuration	\$130.00	20	\$2,600.00
Services Subtotal				\$2,600.00

Main: 3042017485

Email: dchambers@alpha-tech.us

Web: www.alpha-tech.us

Quote Summary

Description	Amount
Hardware	\$25,628.03
Services	\$2,600.00
Subtotal	\$28,228.03
Tax	\$0.00
Total	\$28,228.03

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Signature

Date