



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 21 -- Info Technology

Proc Folder: 101001

Doc Description: Next Generation Firewall Appliances including Support

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2015-06-09	2015-07-01 13:30:00	CRFQ 0507 HCC1500000002	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

Advantage Technology  
 814 Quarrier street  
 Charleston, WV 25301  
 304-342-0796

07/01/15 12:17:38  
 WV Purchasing Division

**FOR INFORMATION CONTACT THE BUYER**

Robert Kilpatrick  
 (304) 558-0067  
 robert.p.kilpatrick@wv.gov

Signature X

*Gregg F. Ogden*

FEIN #

74-3077314

DATE

7-1-2015

All offers subject to all terms and conditions contained in this solicitation

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR		PROCUREMENT OFFICER HEALTH CARE AUTHORITY 100 DEE DR	
CHARLESTON	WV25311-1692	CHARLESTON	WV 25311-1692
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Next Generation Threat Prevention	2.00000	EA		\$32,277.72

Comm Code	Manufacturer	Specification	Model #	
43222501	Dell	SonicWall NSA 6600	A692983F	\$20,951.84
	Dell	SonicWall NSA 6600 H/A Unit	A6929916	\$9,904.88
	Dell	SonicWall DPI 552 License	A7483600	\$1,416.00
Extended Description :				
CheckPoint 4600 Next Generation Threat Prevention Appliance with 11 blades, or equal				\$32,277.72

One (1) CPAP-SG4600-NGTP, or equal; and,  
One (1) CPAP-SG4600-NGTP-HA, or equal.

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CHARLESTON	WV25311-1692	CHARLESTON	WV 25311-1692
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Standard Phone Support	1.00000	YR		Included in purchase of SonicWall NSA 6600 with 1 year Total Secure

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :  
Standard Phone Support \_ Includes software subscription/ 9x5 Support, Hardware Replacement, or equivalent

Total Price per Year (Price is firm for life of Contract - Price will be added upon each accepted and approved renewal) to provide all required support and subscriptions for BOTH appliances.

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CHARLESTON	WV25311-1692	CHARLESTON	WV 25311-1692
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Installation and Configuration	1.00000	LS		\$12,000.00

Comm Code	Manufacturer	Specification	Model #
81112300			

**Extended Description :**

Total lump-sum cost for the On-site installation and configuration with latest software and firmware versions. Replicating current firewall configuration with required changes.

HCC150000002	<b>Document Phase</b> Final	<b>Document Description</b> Next Generation Firewall Appliances including Support	<b>Page 4</b> <b>of 4</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**CERTIFICATION AND SIGNATURE PAGE**

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Advantage Technology  
(Company)

Gregory F. Ogilvy, Greg Ogilvy, Inside Sales  
(Authorized Signature) (Representative Name, Title)

304-342-0796, 304-720-1423 7-1-2015  
(Phone Number) (Fax Number) (Date)



814 Quarrier Street  
Charleston, WV 25301

**Quote**

No.: **4108**  
Date: 07/01/2015

Prepared for:

WV Healthcare Authority  
100 Dee Drive  
Charleston, WV 25311 U.S.A.

Prepared by: Greg Ogrinz  
Account No.: 6802  
Phone: (304) 348-2250

Qty.	Item ID	Description	UOM	Sell	Total
1	SonicWALL NSA 6600 Network Security Appliance	Comes with 1Year NSA 6600 TotalSecure Comprehensive Gateway Securty Suite	EA	\$20,951.84	\$20,951.84
1	SonicWALL NSA 6600 Network Security Appliance	Dell SonicWALL NSA 6600 High Availability Security Appliance	EA	\$9,909.88	\$9,909.88
1	SonicWall DPI SSL LICS	ONE TIME LICS FOR DPI-SSL FOR E-CLASS & NSA 5600/6600	EA	\$1,416.00	\$1,416.00
1	SonicWall Analyzer	ANALYZER REPORTING SOFTWARE NSA5600 6600 E-CLASS SUPERMASSIVE	EA	\$885.00	\$885.00
<p><b>- Please note that the SonicWall Analyzer requires a server to run which is not included in this quote. -This is an option mentioned in th CRFQ</b></p>					
1	SonicWALL Comprehensive Gateway Security Suite (CGSS) , W/ 3 Yr 24x7 Sprt	3 Year Comprehensive Gateway Security Suite Bundle For NSA 6600	EA	\$16,307.60	\$16,307.60
<p><b>- Under the Contract Term section of the CRFQ in the Fixed Period Contract with Renewals Section, it asks for a Three Year Renewal Option.</b></p>					
80.00	Labor	Installation and Configuration	HR	\$150.00	\$12,000.00

**Your Price: \$61,470.32**  
**Total: \$61,470.32**

Prices are firm until 7/31/2015 Terms: Due On Receipt

**Quoted by:** Greg Ogrinz, GOgrinz@advantagetech.biz

**Date:** 7/1/2015

**Accepted by:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Disclaimer:** All hardware & software must be paid in full prior to ordering. See Terms and Conditions.



STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Advantage Technology

Authorized Signature: Sheryl F. Ogip Date: 7-1-2015

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 1 day of July, 2015.

My Commission expires May 7, 2020, 20  .

**AFFIX SEAL HERE**

**NOTARY PUBLIC** Robin L Bush

